

# Noah Libby-Haines

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## Professional Summary

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Experienced professional with a proven track record in Mergers & Acquisitions, financial analysis, and product development. Expert in statistical modeling, causal inference, and well-versed in deep learning, machine learning, and other regression techniques. Proficient in C++, Java, Python, and R. Adept at strategic planning, due diligence, and project management. Skilled in software development and backend design with a solid understanding of UI. Versatile analyst and builder of products and businesses with strong leadership and mentoring capabilities.

## Skills

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**Analysis:** Expert in statistical modeling, causal inference, AI, machine learning, and deep learning.

**Programming Languages:** Expert in C++, Java, Python, and R.

**Mergers & Acquisitions:** Extensive experience in due diligence, financial analysis, and business valuation.

**Strategic Planning:** Proven ability to set and refine business strategies, aligning goals with market opportunities.

**Project Management:** Ability to manage teams and timelines to deliver high-quality software projects.

**UI & Backend Development:** Proficient in designing user interfaces and backend architectures to enhance user experience.

# Work History

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## Founder, Sell-Side Advisor & Product Developer

### Sax Capital Partners – Seattle, WA

February 2018 – August 2023

- Successfully collaborated with a dedicated team to acquire and complete over 10 sell-side M&A transactions, building the firm from zero to a boutique firm with 3 employees.
- Worked directly with business owners to price, market, and sell their businesses, ensuring reasonable expectations, optimal valuations, and successful deals.
- Led the development of advanced valuation models and other proprietary assets, enhancing the firm's service offerings.
- Set business strategy in collaboration with other partners, aligning goals and driving the company's vision and growth.
- Analyzed financial statements and produced detailed financial models for investors, supporting informed decision-making.

## Lead Software Developer

### Ponchartrain Technology Partners – New Orleans, LA

August 2012 – January 2018

- Led the design and development of all software projects, ensuring high-quality deliverables and adherence to timelines.
- Designed both the graphical user interface (GUI) and backend for a custom CRM for a medium-large sized accounting firm.
- Managed a team of programmers, fostering a collaborative environment and ensuring that project deadlines were consistently met with quality software development.
- Engaged with clients to understand their software needs and requirements, translating them into technical specifications and solutions.

## **Instructor & IT Consultant**

### **Bard College - Bard Prison Initiative – Annandale-on-Hudson, NY**

September 2011 – July 2012

- Worked closely with students to fortify their understanding of syntax, troubleshoot programming assignments, and build analytical skills, enhancing their technical proficiency.
- Led advanced students as a project manager in an independent study to develop an educational app for Android, fostering teamwork and practical application of programming skills.
- Assisted in deploying a secure, Linux-based multi-terminal computer system, optimizing the use of limited computer resources and improving IT infrastructure.

## **Education**

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### **M.A. in Statistics**

#### **University of California, Berkeley - Berkeley, CA**

May 2008

GPA: 3.66

### **B.S. in Computer Science**

#### **Boston College - Chestnut Hill, MA**

Minor: Mathematics

May 2004

GPA: 3.78

## **Accomplishments**

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- Successfully led and completed over 10 sell-side M&A transactions, contributing to significant firm growth.
- Developed and implemented advanced valuation models to shorten the sales cycle and help the firm close transactions more efficiently.
- Directed the design and development of a custom CRM system.

- Managed a team of programmers to deliver high-quality software projects on time, increasing client satisfaction and project efficiency.
- Assisted in deploying a secure, Linux-based multi-terminal computer system, optimizing resource use and improving IT infrastructure.
- Guided advanced students in the development of an educational app for Android, providing hands-on learning and practical software development experience.