

PRODUCTIVE INSTAGRAM POSTING STRATEGY

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1. Introduction

1.1. Reasons for choosing the project – Case study

Online marketing campaigns are becoming more and more popular. A lot of companies have started to hire social media influencers to promote their products. Furthermore, they dedicate more time and effort to popularize, develop their own social media accounts like Instagram or Facebook. Therefore, they have to get to know the "trend" to find the most efficient way to advertise their products. As a result, the need to understand all the insights of social media like at which time of the day a post can reach most people is increasing rapidly.

On account of that, we came up with a case study:

Suppose that SP Jain School of Global Management is holding a contest. You have to make a video or take a photo featuring one of the most unique things about the school. The ones which have most likes or most comments will win the prizes. How can we find out a strategy to have the most popular post to be the champion?

Basing on this, we have decided to collect data from 511 posts from 48 popular accounts on Instagram to figure out the way to achieve most interaction for a post.

1.2. Objectives of the project

The main purposes of this project are:

- Figure out which day in a week a post can achieve most interaction.
- Figure out which type of post achieve more interaction.

2. Problem Approach

2.1. Loading the dataset

The dataset was originally prepared in a spreadsheet and exported as an open XML spreadsheet file named 'dataset.xlsx'. In our assignment, we only deal with sheet2 from the whole data collection.

As it required in the dataset, the type of each column is numberic, date, text, text, numeric, numeric (respectively)

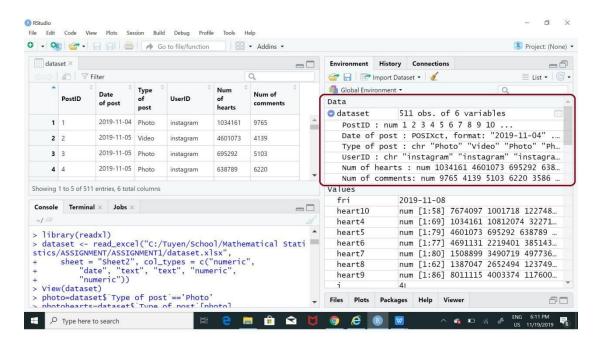
#importing data from excel Input:

> library(readxl)

> dataset <- read_excel("C:/Tuyen/School/Mathematical
Statistics/ASSIGNMENT/ASSIGNMENT1/dataset.xlsx", sheet = "Sheet2",
col_types = c("numeric", "date", "text", "text", "numeric", numeric"))</pre>

Output:

In the Global Environment field, we could see the summary of data frame.



2.2. Insights & Analysis

2.2.1. General Statistical Analysis

Task 1: taking summary of 'number of hearts' and 'number of comments'

Input:

- > summary(dataset\$`Num of hearts`)
- > summary(dataset\$`Num of comments`)

Output:

**Num of hearts:

| Min. | 1st Qu. | Median | Mean | 3rd Qu. | Max. |
|-------|---------|--------|---------|---------|-----------|
| 27323 | 173275 | 492100 | 1129544 | 1327724 | 108120774 |

**Num of comments:

| Min. | 1st Qu. | Median | Mean | 3rd Qu. | Max. |
|------|---------|--------|------|---------|---------|
| 16 | 446 | 1548 | 8027 | 4422 | 1927881 |

Task 2: Computing the variation of values compared to mean:

- ** Variance of number of hearts(Total)
- ** Variance of number of comments(Total)

Task 3: Figuring the relationship between number of hearts and comments:

- **Covariance:
- **Correlation:

Task 4: Day with highest number of posts

Since, there is no built-in function in R Studio to find out the most common day for posting. We have to create it function with some logical mathematics.

#create Mode function

Input:

```
> Mode = function(x){
  ta = table(x)
  tam = max(ta)
  if (all(ta == tam))
      mod = NA
  else
      if(is.numeric(x))
  mod = as.numeric(names(ta)[ta == tam])
  else
      mod = names(ta)[ta == tam]
  return(mod)
}
```

Output:

now we have a Mode function to find the most common value in any set #retrieve the day with highest number of post Input:

> Mode(dataset\$`Date of post`)

Output:

[1] "2019-11-09"

2.2.2. Detailed Statistical Analysis

2.2.2.A. Stratify Data:

Task 1: Classify 'number of hearts' and 'number of comments' according to 'Type of post' Input:

Create vector with logical operation

- > photo=dataset\$`Type of post`=='Photo'
 > video=dataset\$`Type of post`=='Video'
- # Store data:
- **Photo:
- > photohearts=dataset\$`Num of hearts`[photo]
- > photocoms=dataset\$`Num of comments`[photo]

**Video:

- > videohearts=dataset\$`Num of hearts`[video]
- > videocoms=dataset\$`Num of comments`[video]

Output:

Task 2: Classify data according to 'Date of post' #Use 'as.Date.POSIXct' function to have value with same format for logical operation

Input:

- > mon=as.Date.POSIXct("2019-11-04",tz="UCT",Format="%Y-%m-%d")
- > tue=as.Date.POSIXct("2019-11-05",tz="UCT",Format="%Y-%m-%d")
- > wed=as.Date.POSIXct("2019-11-06",tz="UCT",Format="%Y-%m-%d")
- > thu=as.Date.POSIXct("2019-11-07",tz="UCT",Format="%Y-%m-%d")
- > fri=as.Date.POSIXct("2019-11-08",tz="UCT",Format="%Y-%m-%d")
- > sat=as.Date.POSIXct("2019-11-09",tz="UCT",Format="%Y-%m-%d")
- > sun=as.Date.POSIXct("2019-11-10",tz="UCT",Format="%Y-%m-%d")

Output:

Create vector with logical operation Input:

**Post:

- > post4=dataset\$`Date of post`==mon
- > post5=dataset\$`Date of post`==tue
- > post6=dataset\$`Date of post`==wed
- > post7=dataset\$`Date of post`==thu
- > post8=dataset\$`Date of post`==fri
- > post9=dataset\$`Date of post`==sat
- > post10=dataset\$`Date of post`==sun

**Photo:

- > photo4=dataset\$`Type of post`=='Photo'&dataset\$`Date of post`==mon
- > photo5=dataset\$`Type of post`=='Photo'&dataset\$`Date of post`==tue
- > photo6=dataset\$`Type of post`=='Photo'&dataset\$`Date of post`==wed
- > photo7=dataset\$`Type of post`=='Photo'&dataset\$`Date of post`==thu
- > photo8=dataset\$`Type of post`=='Photo'&dataset\$`Date of post`==fri
- > photo9=dataset\$`Type of post`=='Photo'&dataset\$`Date of post`==sat
- > photo10=dataset\$`Type of post`=='Photo'&dataset\$`Date of post`==sun

**Video:

- > video4=dataset\$`Type of post`=='Video'&dataset\$`Date of post`==mon
- > video5=dataset\$`Type of post`=='Video'&dataset\$`Date of post`==tue
- > video6=dataset\$`Type of post`=='Video'&dataset\$`Date of post`==wed
- > video7=dataset\$`Type of post`=='Video'&dataset\$`Date of post`==thu
- > video8=dataset\$`Type of post`=='Video'&dataset\$`Date of post`==fri
- > video9=dataset\$`Type of post`=='Video'&dataset\$`Date of post`==sat
- > video10=dataset\$`Type of post`=='Video'&dataset\$`Date of post`==sun

Store Data According to 'Date of post': **Hearts(Total):

- > heart4=dataset\$`Num of hearts`[post4]
- > heart5=dataset\$`Num of hearts`[post5]
- > heart6=dataset\$`Num of hearts`[post6]
- > heart7=dataset\$`Num of hearts`[post7]
- > heart8=dataset\$`Num of hearts`[post8]
- > heart9=dataset\$`Num of hearts`[post9]
- > heart10=dataset\$`Num of hearts`[post10]

**Hearts(Photo):

- > photohearts4=dataset\$`Num of hearts`[photo4]
- > photohearts5=dataset\$`Num of hearts`[photo5]
- > photohearts6=dataset\$`Num of hearts`[photo6]
- > photohearts7=dataset\$`Num of hearts`[photo7]
- > photohearts8=dataset\$`Num of hearts`[photo8]
- > photohearts9=dataset\$`Num of hearts`[photo9]
- > photohearts10=dataset\$`Num of hearts`[photo10]

**Hearts(Video):

- > videohearts4=dataset\$`Num of hearts`[video4]
- > videohearts5=dataset\$`Num of hearts`[video5]
- > videohearts6=dataset\$`Num of hearts`[video6]
- > videohearts7=dataset\$`Num of hearts`[video7]
- > videohearts8=dataset\$`Num of hearts`[video8]
- > videohearts9=dataset\$`Num of hearts`[video9]
- > videohearts10=dataset\$`Num of hearts`[video10]

**Comments(Total):

- > comment4=dataset\$`Num of comments`[post4]
- > comment5=dataset\$`Num of comments`[post5]
- > comment6=dataset\$`Num of comments`[post6]
- > comment7=dataset\$`Num of comments`[post7]
- > comment8=dataset\$`Num of comments`[post8]
- > comment9=dataset\$`Num of comments`[post9]
- > comment10=dataset\$`Num of comments`[post10]

**Comments(Photo):

- > photocomments4=dataset\$`Num of comments`[photo4]
- > photocomments5=dataset\$`Num of comments`[photo5]
- > photocomments6=dataset\$`Num of comments`[photo6]
- > photocomments7=dataset\$`Num of comments`[photo7]
- > photocomments8=dataset\$`Num of comments`[photo8]
- > photocomments9=dataset\$`Num of comments`[photo9]
- > photocomments10=dataset\$`Num of comments`[photo10]

**Comments(Video):

- > videocomments4=dataset\$`Num of comments`[video4]
- > videocomments5=dataset\$`Num of comments`[video5]
- > videocomments6=dataset\$`Num of comments`[video6]
- > videocomments7=dataset\$`Num of comments`[video7]
- > videocomments8=dataset\$`Num of comments`[video8]
- > videocomments9=dataset\$`Num of comments`[video9]
- > videocomments10=dataset\$`Num of comments`[video10]

2.2.2.B. Compute Data:

Task 1: Summation:

- ** Total number of hearts (photo)
- > sum(dataset\$`Num of hearts`[photo])
- [1] 258112993
- (a) Total number of hearts (photo) 04-11-2019 Monday > sum(dataset\$`Num of hearts`[photo4])
- [1] 45254199
- (b) Total number of hearts (photo) 05-11-2019 Tuesday > sum(dataset\$`Num of hearts`[photo5])
- [1] 38492127
- (c) Total number of hearts (photo) 06-11-2019 Wednesday > sum(dataset\$`Num of hearts`[photo6])
- [1] 46893894
- (d) Total number of hearts (photo) 07-11-2019 Thursday > sum(dataset\$`Num of hearts`[photo7])
- [1] 36567527
- (e) Total number of hearts (photo) 08-11-2019 Friday > sum(dataset\$`Num of hearts`[photo8])
- [1] 16390365
- (f) Total number of hearts (photo) 09-11-2019 Saturday
 > sum(dataset\$`Num of hearts`[photo9])
- [1] 41930450
- (g) Total number of hearts (photo) 10-11-2019 Sunday > sum(dataset\$`Num of hearts`[photo10])

** Total number of comments (photo)

> sum(dataset\$`Num of comments`[photo])

[1] 3352232

(a) Total number of comments (photo) - 04-11-2019 - Monday > sum(dataset\$`Num of comments`[photo4])

[1] 208024

- (b) Total number of comments (photo) 05-11-2019 Tuesday
 > sum(dataset\$`Num of comments`[photo5])
- [1] 2138740
- (c) Total number of comments (photo) 06-11-2019 Wednesday > sum(dataset\$`Num of comments`[photo6])
- [1] 287532
- (d) Total number of comments (photo) 07-11-2019 Thursday > sum(dataset\$`Num of comments`[photo7])

[1] 254580

- (e) Total number of comments (photo) 08-11-2019 Friday > sum(dataset\$`Num of comments`[photo8])
- [1] 91856
- (f) Total number of comments (photo) 09-11-2019 Saturday > sum(dataset\$`Num of comments`[photo9])
- [1] 208043
- (g) Total number of comments (photo) 10-11-2019 Sunday > sum(dataset\$`Num of comments`[photo10])
- [1] 163457
- ** Total number of hearts (video)
- > sum(dataset\$`Num of hearts`[video])
- [1] 319084217

- (a) Total number of hearts (video) 04-11-2019 Monday > sum(dataset\$`Num of hearts`[video4])
- [1] 38512526
- (b) Total number of hearts (video) 05-11-2019 Tuesday > sum(dataset\$`Num of hearts`[video5])
- [1] 50206227
- (c) Total number of hearts (video) 06-11-2019 Wednesday > sum(dataset\$`Num of hearts`[video6])
- [1] 54677197
- (d) Total number of hearts (video) 07-11-2019 Thursday
 > sum(dataset\$`Num of hearts`[video7])
- [1] 62780724
- (e) Total number of hearts (video) 08-11-2019 Friday > sum(dataset\$`Num of hearts`[video8])
- [1] 40460361
- (f) Total number of hearts (video) 09-11-2019 Saturday
 > sum(dataset\$`Num of hearts`[video9])
- [1] 52309974
- (g) Total number of hearts (video) 10-11-2019 Sunday > sum(dataset\$`Num of hearts`[video10])
- [1] 20137208
- ** Total number of comments (video)
- > sum(dataset\$`Num of comments`[video])
- [1] 749421
- (a) Total number of comments (video) 04-11-2019 Monday > sum(dataset\$`Num of comments`[video4])
- [1] 77353

(b) Total number of comments (video) - 05-11-2019 - Tuesday > sum(dataset\$`Num of comments`[video5]) [1] 72607 Total number of comments (video) - 06-11-2019 - Wednesday (c) > sum(dataset\$`Num of comments`[video6]) [1] 164666 (d) Total number of comments (video) - 07-11-2019 - Thursday > sum(dataset\$`Num of comments`[video7]) [1] 146050 (e) Total number of comments (video) - 08-11-2019 - Friday > sum(dataset\$`Num of comments`[video8]) [1] 116741 Total number of comments (video) - 09-11-2019 - Saturday > sum(dataset\$`Num of comments`[video9]) [1] 102069 Total number of comments (video) - 10-11-2019 - Sunday **(g)** > sum(dataset\$`Num of comments`[video10]) [1] 69935 Task 2: Expected value: ** Mean number of hearts (photo) > mean(dataset\$`Num of hearts`[photo]) [1] 739578.8 ** Mean number of comments (photo) > mean(dataset\$`Num of comments`[photo]) [1] 9605.249 ** Mean number of hearts (video) > mean(dataset\$`Num of hearts`[video])

[1] 1969656

** Mean number of comments(video)

> mean(dataset\$`Num of comments`[video])

[1] 4626.056

Task 3: The variation compared to mean values:

- ** Variance value of hearts (photo)
- > var(dataset\$`Num of hearts`[photo])
- [1] 1.328433e+12
- ** Variance of comments (photo)
- > var(dataset\$`Num of comments`[photo])
- [1] 10682749140
- ** Variance of hearts (video)
- > var(dataset\$`Num of hearts`[video])
- [1] 3.698916e+12
- ** Variance of comments(video)
- > var(dataset\$`Num of comments`[video])
- [1] 53173680

Task 4: The relationship between number of hearts and comments: **Correlation:

- > cor(dataset\$`Num of hearts`[photo],dataset\$`Num of comments`[photo])[1] 0.1615336
- > cor(dataset\$`Num of hearts`[video],dataset\$`Num of comments`[video])[1] 0.5853755
- > cor(dataset\$`Num of hearts`,dataset\$`Num of comments`)
 [1] 0.1086016

2.2.2.C. Build Data Summary:

** Table 2.2.2.C (1) - Number of posts:

| POST | | | | | | | | | |
|------|--------------|--------------|-------|--|--|--|--|--|--|
| Day | No of Photos | No of Videos | Total | | | | | | |
| Mon | 46 | 23 | 69 | | | | | | |
| Tue | 55 | 24 | 79 | | | | | | |
| Wed | 55 | 22 | 77 | | | | | | |
| Thu | 46 | 34 | 80 | | | | | | |
| Fri | 41 | 21 | 62 | | | | | | |
| Sat | 58 | 28 | 86 | | | | | | |

| Sun | 48 | 10 | 58 |
|--------------------|------------------|------------------|------------------|
| <mark>Total</mark> | <mark>349</mark> | <mark>162</mark> | <mark>511</mark> |

** Table 2.2.2.C (2) - Number of Hearts and Comments:

| Day | | No of Hearts | | No of Comments | | | |
|--------------|------------------------|--------------|------------------|----------------|---------------------|----------------------|--|
| | Photo | Video | Total | Photo | Video | Total | |
| Mon | 45254199 | 38512526 | 83766725 | 208024 | 77353 | 285377 | |
| Tue | 38492127 | 50206227 | 88698354 | 2138740 | 72607 | 2211347 | |
| Wed | 46893894 | 54677197 | 101571091 | 287532 | 164666 | 452198 | |
| Thu | 36567527 | 62780724 | 99348251 | 254580 | 146050 | 400630 | |
| Fri | 16390365 | 40460361 | 56850726 | 91856 | 116741 | 208597 | |
| Sat | 41930450 | 52309974 | 94240424 | 208043 | 102069 | 310112 | |
| Sun | 32584431 | 20137208 | 52721639 | 163457 | 69935 | 233392 | |
| Total | <mark>258112993</mark> | 319084217 | 577197210 | 3352232 | <mark>749421</mark> | <mark>4101653</mark> | |

** Table 2.2.2.C (3) - Photo Summary > summary(dataset\$`Num of hearts`[photo4]) **each day** > summary(dataset\$`Num of hearts`[photo]) - **total**

| | | Number of hearts | | | | | | Number of comments | | | | | |
|--------------------------|-------|------------------|--------|--------|--------|-------------|-----|--------------------|---------|--------|-------|--------|--|
| | Min | Max | Mean | Median | Q1 | Q3 | Min | Max | Mean | Median | Q1 | Q3 | |
| 04-11-2019 | 28747 | 10812074 | 983787 | 218338 | 77152 | 102859 4 | 16 | 59298 | 4522.3 | 728 | 157.2 | 4768.5 | |
| 05-11-2019 | 27323 | 3293649 | 699857 | 480285 | 179827 | 903921 | 18 | 1927881 | 38886.2 | 2282 | 612.5 | 4995.5 | |
| 06-11-2019 | 31050 | 4691131 | 852616 | 492100 | 162634 | 129509 6 | 33 | 66722 | 5228 | 2019 | 544 | 4874 | |
| 07-11-2019 | 40821 | 6692005 | 794946 | 386784 | 160592 | 788479 | 82 | 82283 | 5534 | 1738 | 525 | 4308 | |
| 08-11-2019 | 45898 | 1387047 | 399765 | 225801 | 107587 | 494572 | 75 | 8447 | 2240 | 1072 | 304 | 4049 | |
| 09-11-2019 | 57929 | 6712609 | 722939 | 403114 | 144270 | 842355 | 43 | 62205 | 3586.9 | 1294.5 | 407.2 | 3376.2 | |
| 10-11-2019 | 46677 | 7674097 | 678842 | 287446 | 163829 | 842891 | 153 | 44696 | 3405.3 | 1463 | 470.5 | 4008.5 | |
| Total (whole week) | 27323 | 10812074 | 739579 | 353353 | 135298 | 894732 | 16 | 1927881 | 9605 | 1516 | 402 | 4356 | |

** Table 2.2.2.C (4) - Video Summary > summary(dataset§`Num of comments`[video4]) **each day** > summary(dataset§`Num of comments`[video4]) - **total**

| | | | Number o | f hearts | | | Number of comments | | | | | |
|--------------------------|--------|---------|----------|----------|--------|-------------|--------------------|-------|--------|--------|-------|--------|
| | Min | Max | Mean | Median | Q1 | Q3 | Min | Max | Mean | Median | Q1 | Q3 |
| 04-11-2019 | 81548 | 724431 | 1674458 | 585810 | 340904 | 185095 8 | 60 | 30015 | 3383.2 | 1894 | 422.5 | 3601.5 |
| 05-11-2019 | 82255 | 7250801 | 2091926 | 1214511 | 282574 | 352407 8 | 42 | 17392 | 3025.3 | 940 | 255.8 | 4011.5 |
| 06-11-2019 | 196709 | 8781018 | 2485327 | 2199310 | 661732 | 343991 1 | 117 | 37677 | 7485 | 4816 | 1099 | 8311 |
| 07-11-2019 | 132867 | 6104185 | 1846492 | 1571164 | 764582 | 246640 8 | 71 | 21198 | 4295.6 | 1577.5 | 766.8 | 3734 |
| 08-11-2019 | 89068 | 4849749 | 1926684 | 1530618 | 698622 | 269776 8 | 72 | 40207 | 559 | 2129 | 515 | 6182 |
| 09-11-2019 | 95800 | 8011115 | 1868213 | 1155444 | 24460 | 249380 0 | 94 | 22414 | 3645.3 | 913 | 428,5 | 3277 |
| 10-11-2019 | 278442 | 7260083 | 2013721 | 1126151 | 412701 | 294664 0 | 135 | 33962 | 6993.5 | 1305 | 427.8 | 6777.8 |
| Total (whole week) | 81548 | 8781018 | 1969656 | 1294526 | 396520 | 313797 7 | 42 | 40207 | 4626.1 | 1565.5 | 510.2 | 4627.8 |

*** Table 2.2.2.C (5) - Post Summary > summary(dataset\$`Num of comments`[post4]) **each day** > summary(dataset\$`Num of comments`) - **total**

| | | | Number of | hearts | | | Number of comments | | | | | |
|--------------------------|-------|----------|-----------|--------|--------|-------------|--------------------|---------|---------|--------|-------|--------|
| | Min | Max | Mean | Median | Q1 | Q3 | Min | Max | Mean | Median | Q1 | Q3 |
| 04-11-2019 | 28747 | 10812074 | 1214011 | 358092 | 107661 | 28747 | 16 | 59298 | 4136 | 1228 | 188 | 4095 |
| 05-11-2019 | 27323 | 7250801 | 1122764 | 568520 | 210878 | 122203 4 | 18 | 1927881 | 27991.7 | 1921 | 577.5 | 4560 |
| 06-11-2019 | 31050 | 8781018 | 1319105 | 775019 | 235919 | 175171 0 | 33 | 66722 | 5873 | 2820 | 545 | 6387 |
| 07-11-2019 | 40821 | 6692005 | 1241853 | 676933 | 254805 | 180719 2 | 71 | 82283 | 5007.9 | 1638.5 | 605.8 | 82283 |
| 08-11-2019 | 45898 | 4849749 | 916947 | 416116 | 130844 | 123460 0 | 72 | 40207 | 3364 | 1236 | 350 | 4435 |
| 09-11-2019 | 57929 | 8011115 | 1095819 | 449600 | 159920 | 115809 6 | 43 | 62205 | 3605.9 | 1128 | 407.2 | 3376.2 |
| 10-11-2019 | 46677 | 7674097 | 908994 | 355610 | 169638 | 932291 | 135 | 44696 | 4024 | 1463 | 463.5 | 4069.5 |
| Total (whole week) | 27323 | 10812074 | 1129544 | 492100 | 173275 | 132772 4 | 16 | 1927881 | 8027 | 1548 | 446 | 4422 |

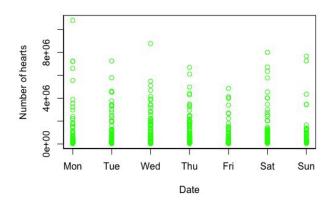
2.3. Visualizing Data:

2.3.1. Processing Raw Data:

Firstly, we use plot() function to visualize the number of hearts and comments grouped by date of post.

Number of hearts

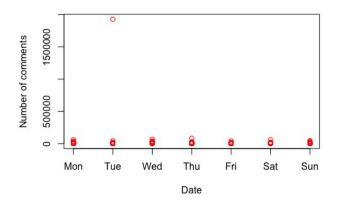
plot(dataset_copy\$`Date of post`,dataset_copy\$`Num of hearts`, xlab ='Date',
ylab ='Number of hearts',col ='green')



Dot plot 2.3.1.1

Number of comments

plot(dataset_copy\$`Date of post`,dataset_copy\$`Num of comments`,xlab
='Date', ylab ='Number of comments',col ='red')



Dot plot 2.3.1.2

From this graph, we can tell that there is a significant outlier in the number of comments. We detect this outlier by using the outlier() function.

- > install.packages("outliers")
- > library(outliers)

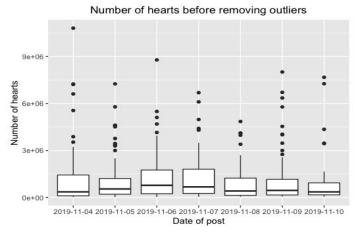
> outlier(dataset\$`Num of comments`)

[1] 1927881

We removed the data of that post. Then we graph the box plot of the number of hearts and the number of comments grouped by date of post to see if we need to remove any more outliers for smaller range and a more objective result.

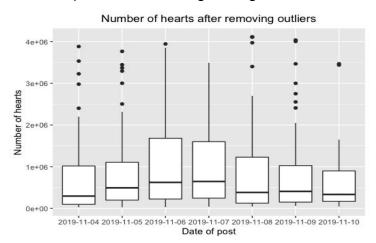
Box plot of the number of hearts:

ggplot(dataset,aes(x =as.factor(dataset\$`Date of post`),y =dataset\$`Num of hearts`)) +geom_boxplot() + xlab("Date of post") + ylab("Number of hearts")+ ggtitle("Number of hearts before removing outliers") + theme(plot.title = element_text(hjust = 0.5))



Box plot 2.3.1.3

We kept the data within the 3-standard deviation range and removed the others. This is the box plot after removing the significant outliers:

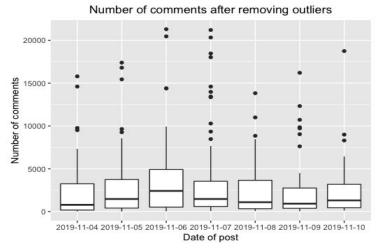


Box plot 2.3.1.4

It is obviously showed that the majority of numbers of hearts per post are less than 2,000,000. Furthermore, there is no outlier in the Thursday data.

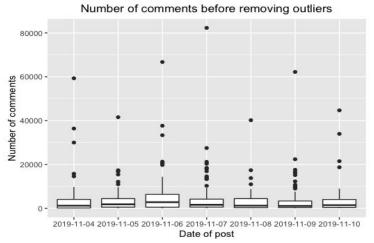
Box plot of the number of comments:

ggplot(dataset,aes(x =as.factor(dataset\$`Date of post`),y =dataset\$`Num of comments`)) +geom_boxplot() + xlab("Date of post") + ylab("Number of comments")+ggtitle("Number of comments before removing outliers") + theme(plot.title = element text(hjust = 0.5))



Box plot 2.3.1.5

We kept the data within the 3-standard deviation range and remove the others. This is the boxplot after removing the outliers which shows that most of the number of comments are less than 10,000.



Box plot 2.3.1.6

2.3.2. Analyzing Processed Data:

2.3.2.A. Processed Data Summary:

Number of posts:

table(dataset_copy\$`Date of post`) #total post on each day
table(dataset_copy\$`Date of post`[photo]) #total photo posts on each day
table(dataset_copy\$`Date of post`[video]) #total video posts on each day

| | | ST | , |
|--------------------|------------------|------------------|------------------|
| Day | No of Photos | No of Videos | Total |
| Mon | 44 | 20 | 64 |
| Tue | 53 | 19 | 72 |
| Wed | 52 | 19 | 71 |
| Thu | 44 | 30 | 74 |
| Fri | 41 | 19 | 60 |
| Sat | 57 | 24 | 81 |
| Sun | 47 | 8 | 55 |
| <mark>Total</mark> | <mark>338</mark> | <mark>139</mark> | <mark>477</mark> |

Table 2.3.2.1

Number of Hearts and Comments:

| Day | | No of Hearts | | No of Comments | | | |
|-------------|------------------------|------------------------|------------------------|----------------------|---------------------|----------------------|--|
| | Photo | Video | Total | Photo | Video | Total | |
| Mon | 27224039 | 19103478 | 46327517 | 112320 | 38510 | 150830 | |
| Tue | 35031316 | 23448312 | 58479628 | 169289 | 34277 | 203566 | |
| Wed | 36886135 | 35295850 | 72181985 | 166706 | 95084 | 261790 | |
| Thu | 27653648 | 42987601 | 70641249 | 144789 | 117038 | 261827 | |
| Fri | 16390365 | 34911990 | 51302355 | 91856 | 59125 | 150981 | |
| Sat | 35217841 | 27630491 | 62848332 | 145838 | 30403 | 176241 | |
| Sun | 24910334 | 8525380 | 33435714 | 118761 | 14457 | 133218 | |
| Total Total | <mark>203313678</mark> | <mark>191903102</mark> | <mark>395216780</mark> | <mark>3352232</mark> | <mark>749421</mark> | <mark>4101653</mark> | |

Table 2.3.2.2

| Day | | % of Hearts | | % of Comments | | | |
|-------|-------|-------------|-------|---------------|-------|-------|--|
| | Photo | Video | Total | Photo | Video | Total | |
| Mon | 6.9 | 4.8 | 11.7 | 2.7 | 0.9 | 3.7 | |
| Tue | 8.9 | 5.9 | 14.8 | 4.1 | 0.8 | 5 | |
| Wed | 9.3 | 8.9 | 18.3 | 4.1 | 2.3 | 6.4 | |
| Thu | 7 | 10.9 | 17.9 | 3.5 | 2.9 | 6.4 | |
| Fri | 4.1 | 8.8 | 13 | 2.2 | 1.4 | 3.7 | |
| Sat | 8.9 | 7 | 15.9 | 3.6 | 0.7 | 4.3 | |
| Sun | 6.3 | 2.2 | 8.5 | 2.9 | 0.4 | 3.2 | |
| Total | 51.4 | 48.6 | 100 | 81.7 | 18.3 | 100 | |

Table 2.3.2.3

Speaking of number of hearts, there is no obvious distinction in preference for photo and video, 51.4% an 48.6%, respectively. While users tend to be more interested in photo posts when it comes to comments, 81.7% compared to 18.3%.

Descriptive Statistics of all the Posts:

summary(dataset_copy\$`Num of comments`[post4]) #each day summary(dataset_copy\$`Num of comments`) #total

| | Number of hearts | | | | | | | Number of comments | | | | | | |
|--------------------------|------------------|---------|-------------|--------|--------|---------|-----|--------------------|--------|--------|-------|--------|--|--|
| | Min | Max | Mean | Median | Q1 | Q3 | Min | Max | Mean | Median | Q1 | Q3 | | |
| 04-11-201 9 | 28747 | 3882052 | 723867 | 295714 | 97444 | 1017458 | 16 | 15790 | 2357 | 793 | 185 | 3249 | | |
| 05-11-201 9 | 27323 | 3765651 | 812217 | 493286 | 199578 | 1105474 | 18 | 17392 | 2827.3 | 1473 | 418.8 | 3744.2 | | |
| 06-11-201 9 | 31050 | 3942798 | 101664 8 | 623969 | 224718 | 1681574 | 33 | 21297 | 3687 | 2418 | 526 | 4916 | | |
| 07-11-201 9 | 40821 | 3490719 | 954611 | 645836 | 246774 | 1599390 | 71 | 21198 | 3538 | 1472 | 584 | 3546 | | |
| 08-11-201 9 | 45898 | 4113148 | 855039 | 382962 | 125471 | 1228806 | 72 | 13824 | 2516.3 | 1097 | 388.8 | 3655.2 | | |
| 09-11-201 9 | 57929 | 4036508 | 775905 | 407598 | 151466 | 1026583 | 43 | 16204 | 2176 | 931 | 384 | 2753 | | |
| 10-11-201 9 | 46677 | 3466179 | 607922 | 334611 | 168530 | 898446 | 135 | 18742 | 2422.1 | 1310 | 456.5 | 3188.5 | | |
| Total (whole week) | 27323 | 4113148 | 828547 | 433073 | 165220 | 1160748 | 16 | 21297 | 2806 | 1344 | 384 | 3634 | | |

Table 2.3.2.4

Descriptive Statistics of Photo posts:

summary(dataset_copy\$`Num of hearts`[post4photo]) #each day summary(dataset_copy\$`Num of hearts`[photo]) #total

| • | Number of hearts | | | | | | | Number of comments | | | | | | |
|--------------------------|------------------|---------|--------|--------|--------|-------------|-----|--------------------|--------|--------|-------|--------|--|--|
| | Min | Max | Mean | Median | Q1 | Q3 | Min | Max | Mean | Median | Q1 | Q3 | | |
| 04-11-201 9 | 28747 | 3227172 | 618728 | 213956 | 75416 | 96693 4 | 16 | 15790 | 2552.7 | 576.5 | 156.8 | 4211.2 | | |
| 05-11-201 9 | 27323 | 3292649 | 660968 | 415519 | 171347 | 88941 6 | 18 | 16796 | 3194 | 2142 | 589 | 4671 | | |
| 06-11-201 9 | 31050 | 2543355 | 709349 | 459434 | 145279 | 11359 68 | 33 | 20457 | 3205.9 | 1902 | 525.8 | 4270.2 | | |
| 07-11-201 9 | 40821 | 3490719 | 628492 | 361664 | 157210 | 71654 2 | 82 | 20330 | 3290.7 | 1553 | 522.8 | 3918 | | |
| 08-11-201 9 | 45898 | 1387047 | 399765 | 225801 | 107587 | 49457 2 | 75 | 8447 | 2240 | 1072 | 304 | 4049 | | |
| 09-11-201 9 | 57929 | 4003374 | 617857 | 399504 | 144239 | 79382 8 | 43 | 16204 | 2559 | 1199 | 402 | 3326 | | |
| 10-11-201 9 | 46677 | 3438023 | 530007 | 273433 | 163154 | 79822 5 | 153 | 18742 | 2527 | 1435 | 467 | 3800 | | |
| Total (whole week) | 27323 | 4003374 | 601520 | 325507 | 126460 | 85053 0 | 16 | 20457 | 2809.3 | 1408 | 392.2 | 3942.5 | | |

Table 2.3.2.5

Descriptive Statistics of Video posts:

summary(dataset_copy\$`Num of comments`[post4video]) #each day summary(dataset_copy\$`Num of comments`[video]) #total

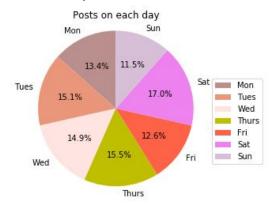
| | Number of hearts | | | | | | | Number of comments | | | | | | |
|--------------------------|------------------|---------|---------|-------------|--------|---------|-----|--------------------|--------|--------|-------|--------|--|--|
| | Min | Max | Mean | Media n | Q1 | Q3 | Min | Max | Mean | Median | Q1 | Q3 | | |
| 04-11-201 9 | 81548 | 3882052 | 955174 | 484499 | 308320 | 1219617 | 60 | 7318 | 1925.5 | 1465 | 364.5 | 3007.5 | | |
| 05-11-201 9 | 82255 | 7250801 | 1234122 | 774987 | 210878 | 1771336 | 42 | 17392 | 1804.1 | 672 | 193.5 | 1411.5 | | |
| 06-11-201 9 | 196709 | 3942798 | 1857676 | 175171 0 | 565232 | 3026722 | 117 | 21297 | 5004 | 4510 | 6786 | 1411.5 | | |
| 07-11-201 9 | 132867 | 3385412 | 1432920 | 141762 6 | 662864 | 2011549 | 71 | 21198 | 3901 | 1360 | 649 | 2607 | | |
| 08-11-201 9 | 89068 | 4113148 | 1837473 | 153061 8 | 515537 | 2693422 | 72 | 13824 | 3112 | 1548 | 481 | 3218 | | |
| 09-11-201 9 | 95800 | 4036508 | 1151270 | 106746 8 | 229507 | 1497267 | 94 | 4507 | 1266.8 | 752 | 375.5 | 1536.5 | | |
| 10-11-201 9 | 278442 | 3466179 | 1065672 | 686116 | 374574 | 1341262 | 135 | 8307 | 1807.1 | 830 | 294.8 | 1789.5 | | |
| Total (whole week) | 81548 | 4113148 | 1380598 | 111934 0 | 315022 | 2176860 | 42 | 21297 | 2797.8 | 1062 | 379.5 | 2947 | | |

Table 2.3.2.6

2.3.2.B. Perfect Visualization:

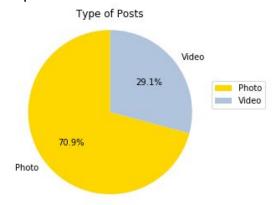
2.3.2.B.1. Number of posts

Basing on the data from **Table 2.3.2.1**, we draw a pie graph illustrating the proportion of total posts on each day in a week.



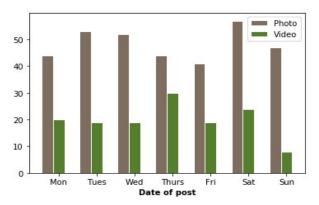
Pie graph 2.3.2.7

From this pie chart, we can say that people tend to post mostly on Saturday (17%). Besides, Thursday, Tuesday and Wednesday are also favourable days for people to post because they take up 15.5%, 15.1% and 14.9% respectively the number of posts in a week.



Pie graph 2.3.2.8

This 'Type of post' pie chart illustrates the number of photo posts compared to the number of video posts in a week. The portion of photos is larger than videos (70.9% > 29.1%). Hence, we can say that people have a tendency to post a photo more than a video.



Grouped bars chart 2.3.2.9

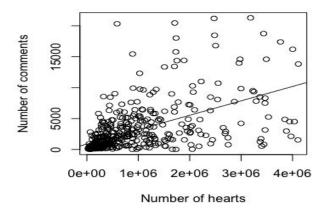
From this grouped bar chart, we can see that in each day, the number of posts in 'Photo' type mostly at least double those in 'Video' type and even 4 times on Sunday. People tends to post more photos on Saturday and more videos on Thursday.

2.3.2.B.2. The correlation between hearts and comments

>cor(dataset_copy\$`Num of hearts`,dataset_copy\$`Num of comments`)
[1] 0.5687156

>plot(dataset_copy\$`Num of hearts`,dataset_copy\$`Num of comments`, xlab = "Number of hearts", ylab="Number of comments")

>abline(Im(dataset_copy\$`Num of comments`~ dataset_copy\$`Num of hearts`))

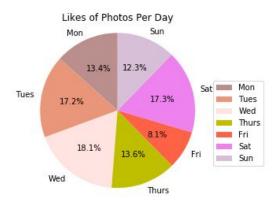


Scatter plot 2.3.2.10

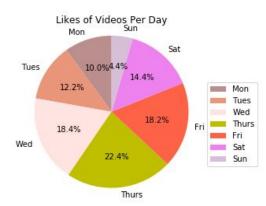
We draw a scatter plot with a regression line to visualize the positive correlation between the number of hearts and comments. In general, it appears that a post with higher number of hearts tends to have higher number of comments.

2.3.2.B.3. Number of Hearts

We chose pie charts to visualize the number of hearts grouped by type of post on each day of the week so that we could easily see the proportion. We draw these charts basing on the **Table 2.3.2.2**.



Pie chart 2.3.2.11



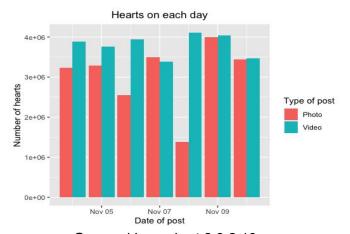
Pie chart 2.3.2.12

Regarding the photo posts, they tend to gain most of hearts on Wednesday (18.1%) or Saturday (17.3%).

Regarding the video posts, they tend to gain most of hearts on Thursday (22.4%) or Wednesday (18.4%).

To get more insights, we illustrate the largest number of hearts according to type with a grouped bar chart below:

>ggplot(dataset_copy, aes(fill=dataset_copy\$`Type of post`, y=sum(dataset_copy\$`Num of hearts`), x=dataset_copy\$`Date of post`)) + geom_bar(position="dodge", stat="identity") + xlab("Date of post") + ylab("Number of hearts")+ggtitle("Hearts on each day") + labs(fill = 'Type of post') + theme(plot.title = element_text(hjust = 0.5))



Grouped bars chart 2.3.2.13

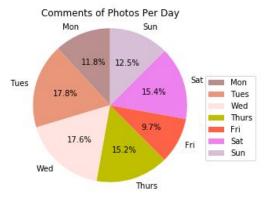
Generally, video posts gain more hearts than photos for almost all the week except for Thursday. We can see a huge difference in hearts between these two types on Friday.

2.3.2.B.4. Number of Comments

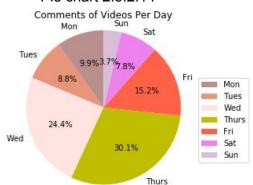
The pie charts below show the number of comments grouped by type of post on each day of the week. We draw these pie charts basing on the **Table 2.3.2.2**.

Regarding the photos, they gain most comments on Tuesday (17.8%) or Wednesday (17.6%).

Regarding the videos, they gain most comments on Thursday (30.1%) or Wednesday (24.4%).



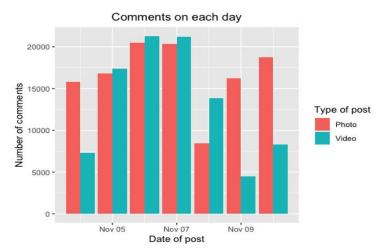
Pie chart 2.3.2.14



Pie chart 2.3.2.15

Below is the grouped bar chart of the largest number of comments according to type of post:

> ggplot(dataset_copy, aes(fill=dataset_copy\$`Type of post`,x=dataset_copy\$`Date of post`,y=dataset_copy\$`Num of comments`)) + geom_bar(position="dodge", stat="identity") + xlab("Date of post") + ylab("Number of comments") + ggtitle("Comments on each day") + labs(fill = 'Type of post') + theme(plot.title = element_text(hjust = 0.5))



Grouped bars chart 2.3.2.16

From the chart, we can say that the largest number of comments on Monday, Saturday and Sunday belongs to photo posts. However, on Tuesday, Wednesday, Thursday and Friday, video posts gain the largest number of comments.

3. Conclusion

Throughout the study of more than 500 randomly picked posts on Instagram from most 48 popular Instagram users, as we can obviously see the culture of posting to achieve the huge success in having attention and support from other accounts. More precisely, the intensity of interactions always peaks at the end of the week, mostly on Saturday. Furthermore, wise marketers seem to prior photo-typed posts over video ones due to its convinience in making and attraction to normal users. All the statistics and visualizations we get illustrate the strongly dependent relationship between number of hearts and comments of each post. In other words, posts with larger quantity of comments are more likely to achieve more hearts and interests. Generally, to answer the question in the case study, the best strategy to win the prize is that that student should post a photo at weekend, especially Saturday. Trivially, he or she could use a comment trick (as the number of comments are not restricted for any accounts on Instagram): ask for support from friends, family to comment a lot in order to create a popular 'vibe' for his or her post, which would attracts more hearts in the future.

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