

Customer Segmentation / Clustering

- The segmentation task has been performed using K-Means clustering algorithm
- Given no of clusters to be formed, K-Means algorithm will group the nearest data points into a specified no of clusters.
- Initial points are selected randomly as per the number of clusters specified and nearest neighbours are calculated using distances. As per the formed clusters, new centroids will be updated.
- Principle Component Analysis is done to reduce the dimensionality of the data.
- The cluster's quality is being assessed by **Davies-Bouldin Index**, **Calinski-Harabasz Index** and **Silhouette Score**.
- The metrics for each iteration of PCA is mentioned below as desired.

| No. of PCA components | Optimal K value | DB index | Silhouette Score | CH Index |
|-----------------------|-----------------|--------------|------------------|------------------|
| 1 | 3 | 0.107 | 0.919 | 6285.646 |
| 2 | 4 | 0.151 | 0.899 | 17012.527 |
| 3 | 4 | 0.085 | 0.939 | 11166.134 |
| 4 | 4 | 0.432 | 0.722 | 396.347 |
| 5 | 4 | 0.617 | 0.613 | 222.598 |
| 6 | 4 | 0.755 | 0.539 | 158.552 |
| 7 | 4 | 0.858 | 0.491 | 127.782 |
| 8 | 4 | 0.892 | 0.473 | 117.983 |
| 9 | 4 | 0.923 | 0.459 | 110.051 |
| 10 | 4 | 0.952 | 0.445 | 103.443 |
| 11 | 4 | 0.969 | 0.438 | 99.874 |
| 12 | 4 | 0.973 | 0.436 | 99.307 |
| 13 | 4 | 0.973 | 0.436 | 99.307 |