## Social or business impact:

The business impact of a project that uses machine learning to identify patterns and trends in campus placement data could be significant. By analyzing data on factors such as student performance, qualifications, and job placement outcomes, the project could help organizations make more informed decisions about recruiting and hiring new graduates. Business leaders place an increased focus on talent acquisition efforts and question the status quo, campus recruiting programs need to adopt a more thoughtful approach or risk being left behind. For many companies, campus recruiting occurs in the dark. Talent acquisition teams scramble their way through a busy few months of meeting and greeting with students, hoping to find the right fit. Too often, decisions are made based on time constraints and availability rather than quality. And, too often, recruiting teams have little insight into how or why decisions around campus recruiting events and investment are made.

As company leadership turns up the focus on campus recruiting programs, these departments are being held accountable not only for attracting talent on campus, but hiring the best. Talent acquisition professionals are under tremendous pressure to improve not only cost and time-to-hire, but to dedicate resources to more strategic areas of talent acquisition, such as candidate quality, recruiter performance and the candidate experience. In the past, these metrics were often overlooked or were not a high priority for campus recruiting. But now, programs are measured on much more than the number of events attended or the volume of resumes collected, and companies need real data about the impact of university relations efforts on the business.

Knowing that the value of campus recruiting technology solutions extends far beyond talent processes to reach every part of the business, companies that will achieve success are those that identify their own priorities, evaluate leading technology providers and communicate their vision to key stakeholders.

By showing the lasting impact technology has on business outcomes, talent acquisition leaders will be better equipped to build a business case for investment, adopt top technologies and, ultimately, elevate the role of campus recruitment among company leadership and every business line.