Analysis

February 24, 2023

1 Analysis

1.1 Contents

The notebook is laid out as follows:

- Loading the data
- Chart Data Exploration
- One Hit Wonders
- Last FM data
- Recommendations

I will also export it to PDF just in case it fails to render.

```
[1]: import pathlib
import sqlite3

import matplotlib.pyplot as plt
import numpy as np
import pandas as pd
import seaborn as sns

pd.set_option("max_columns", 40)
```

1.2 Load Data

The data is stored in a sqlite database, comprised of four tables (linked either with lastfm_id or artist_name, song_name):

- charts: The UK chart data, scraped from the website.
- lastfm: The lastfm data for the tracks.
- $\bullet \;$ last fm_tags: The song tag data.
- lastfm_artists: The artists from lastfm.

This is primarily as sometimes I think it is better to work in SQL for certain types of analysis (in particular, it's hard to beat the expressiveness of window functions).

```
[2]: dataset_path = pathlib.Path("../data/dataset.sqlite")
conn = sqlite3.connect(dataset_path)
```

```
[3]: def sql(query: str) -> pd.DataFrame:
    """Helper function for querying the database."""
    return pd.read_sql_query(query, conn)
```

1.3 Sanity Checks

Below are some sanity checks for the data we're loading, to make sure it can be loaded and that it looks alright.

```
[4]: # Can we load the data?
charts = sql("SELECT * FROM charts ORDER BY week_ending DESC")
charts.head()

charts.to_excel("../data/charts_dump.xlsx", index=False)
```

```
[6]: # 1566 * 100 != 148987 - which I think is because the charts didn't always have query = """

SELECT chart_id, COUNT(*) AS cnt

FROM charts

GROUP BY chart_id

"""

sql(query)
```

```
[6]:
                chart_id cnt
     0
          7501-19800105
                           75
          7501-19800112
                           75
     1
     2
          7501-19800119
                           75
     3
           7501-19800126
                           75
     4
          7501-19800202
                           75
     1561 7501-20091205
                          100
     1562 7501-20091212 100
```

```
1563 7501-20091219 100
1564 7501-20091226 100
1565 7501-20100102 100
[1566 rows x 2 columns]
```

1.4 Chart Data Exploration

Below are charts and tables that I used to understand the dataset.

```
[7]: # Summary stats
sql(
    """

SELECT
    COUNT(DISTINCT artist_name),
    COUNT(DISTINCT chart_id),
    COUNT(DISTINCT product_id),
    COUNT(DISTINCT song_name),
    COUNT(DISTINCT label_name)

FROM charts
"""

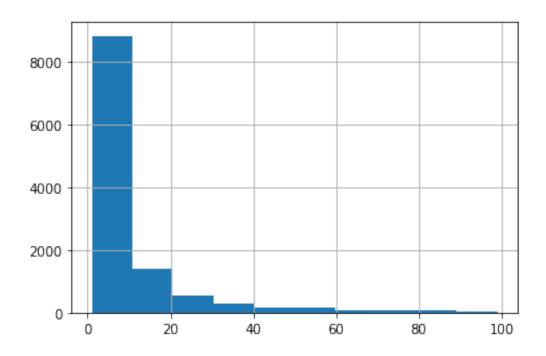
).T
```

```
[7]: 0
COUNT(DISTINCT artist_name) 11832
COUNT(DISTINCT chart_id) 1566
COUNT(DISTINCT product_id) 32336
COUNT(DISTINCT song_name) 25642
COUNT(DISTINCT label_name) 2471
```

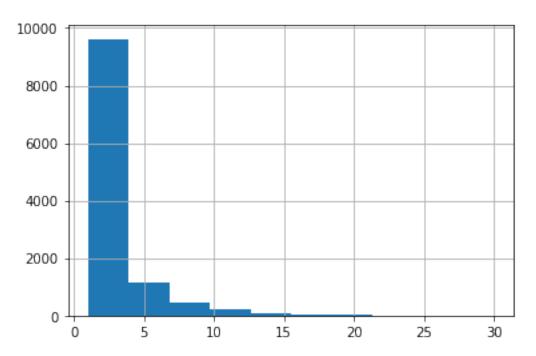
```
[9]: # What's the spread of artists by the number of appearances they've made in the charts?

df.chart_appearances.hist()
```

[9]: <AxesSubplot:>

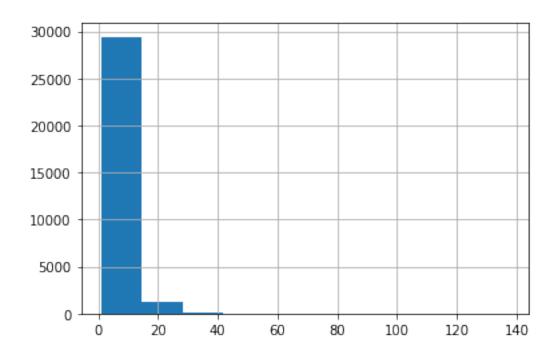


[10]: <AxesSubplot:>



```
[11]: # How well do songs do?
      df = sql(
      SELECT artist name, song name, MIN(week ending) AS first week ending,
       →COUNT(DISTINCT chart_id) AS total_weeks
      FROM charts
      GROUP BY 1, 2
      HHHH
      df.sort_values(by="total_weeks", ascending=False).head(10)
[11]:
                    artist_name
                                                          first_week_ending \
                                            song_name
      25054
                    SNOW PATROL
                                         CHASING CARS 2006-07-29 00:00:00
                                             WHATEVER 1994-12-31 00:00:00
      19900
                          OASIS
                                       RULE THE WORLD
                                                        2007-10-27 00:00:00
      26634
                      TAKE THAT
                                       SOME MIGHT SAY
                                                        1995-05-06 00:00:00
      19891
                          OASIS
      14799
                        KILLERS
                                        MR BRIGHTSIDE
                                                        2004-06-05 00:00:00
      19878
                          OASIS
                                 CIGARETTES & ALCOHOL
                                                       1994-10-22 00:00:00
      10062 FLO RIDA FT T-PAIN
                                                  LOW
                                                        2008-02-16 00:00:00
      19423
                      NEW ORDER
                                          BLUE MONDAY 1983-03-19 00:00:00
      19902
                                           WONDERWALL
                                                       1995-11-11 00:00:00
                          OASIS
      1257
                  AMY WINEHOUSE
                                                REHAB 2006-10-28 00:00:00
             total_weeks
      25054
                     137
      19900
                     110
      26634
                      92
      19891
                      81
      14799
                      81
                      79
      19878
                      75
      10062
      19423
                      74
                      74
      19902
      1257
                      73
[12]: df.total_weeks.hist()
```

[12]: <AxesSubplot:>



```
[13]: # How many new entrants are there over time?

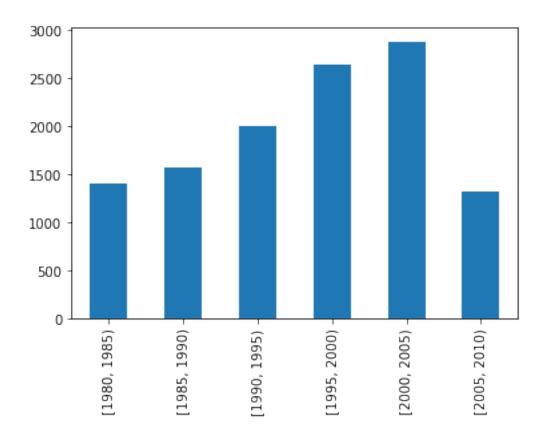
df = sql(
    """

SELECT artist_name, MIN(week_ending) AS first_chart_week
FROM charts
GROUP BY 1
"""

)

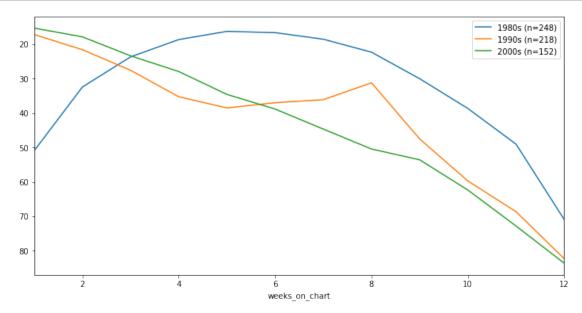
new_artists = pd.to_datetime(df.first_chart_week).dt.year
# .sort_index().plot.bar(figsize=(12,6))
pd.cut(
    new_artists, bins=[1980, 1985, 1990, 1995, 2000, 2005, 2010], right=False
).value_counts().sort_index().plot.bar()
```

[13]: <AxesSubplot:>



```
[14]: # Can we understand how songs perform on a track over time?
      # The drop off % might be useful for estimating longer term performance
      weeks_on_chart = sql(
      SELECT
          SUBSTR(STRFTIME('\%Y', MIN(week\_ending) OVER (PARTITION BY artist\_name, \_)
       ⇔song_name)), 0, 4) AS decade,
          product_id,
          artist_name,
          song_name,
          1 + (julianday(week\_ending) - julianday(MIN(week\_ending) OVER (PARTITION BY_{\sqcup}))
       →artist_name, song_name)))/7 AS weeks_on_chart,
          position
      FROM\ charts
      ORDER BY weeks_on_chart DESC
      n n n
      time_on_chart = weeks_on_chart.groupby("product_id").weeks_on_chart.max()
      time_on_chart = time_on_chart[time_on_chart == 12]
```

```
weeks_on_chart = weeks_on_chart[weeks_on_chart.product_id.isin(time_on_chart.
 →index)]
grouped = weeks_on_chart.groupby(["decade"]).apply(
    lambda g: g.groupby("weeks_on_chart").agg({"position": ["mean", "sem"]})
songs_by_decade = weeks_on_chart.groupby(["decade"]).product_id.nunique().
 →to dict()
fig, ax = plt.subplots(figsize=(8, 6))
for decade, group in grouped.reset_index().groupby("decade"):
    group.plot.line(
        x="weeks_on_chart",
        y=("position", "mean"),
        figsize=(12, 6),
        xlim=[1, 12],
        legend=True,
        ax=ax,
        label=f"{decade}0s (n={songs_by_decade[decade]})",
plt.gca().invert_yaxis()
```



1.5 One Hit Wonders

1.5.1 Identifying One Hit Wonders

I have defined one hit wonders as when an artist has the majority of their top 40 success concentrated around one song (I've picked 2/3 of hit weeks on the chart).

I have also filtered out some terms for things like "FT" in order to limit the number of collaborations in the charts.

```
[15]: query = """
      SELECT * FROM (
        SELECT
        artist_name,
        song_name,
        first_week_ending,
        max_chart_run,
       peak_position,
       CAST(max_chart_run AS float) / SUM(max_chart_run) OVER (PARTITION BY_
       ⇔artist_name) share_of_weeks -- What % of weeks did this particular song_
       →occupy?
       FROM (
          SELECT
            artist_name,
            song_name,
            MIN(week_ending) AS first_week_ending,
            MIN(peak position) AS peak position,
            MAX(weeks_on_chart) AS max_chart_run
          FROM
          charts
          GROUP BY 1, 2
          HAVING peak_position <= 40</pre>
      )
      )
      WHERE 1=1 -- Helper statement
         AND share_of_weeks >= 0.67 -- must be at least above 50% to achieve "one hit"
         -- Filter out collaborations
         AND artist_name NOT LIKE '%FT%'
         AND artist_name NOT LIKE '%FEATURING%'
        AND artist_name NOT LIKE '%&%'
        AND artist_name NOT LIKE '%AND%'
         AND artist_name NOT LIKE '%VS%'
         AND artist name NOT LIKE '%/%'
      ORDER BY 3 DESC, 4 DESC
      one_hit_artists = sql(query)
      one_hit_artists.to_excel("../data/output_one_hit_artists.xlsx", index=False)
[16]: # Helper view for later joins + the lastfm script.
      view = f"""
      CREATE VIEW v_one_hit_wonders AS
      {query}
      0.00
      # view = conn.execute(view)
[17]: one_hit_wonders = sql("SELECT * FROM v_one_hit_wonders")
      one_hit_artists["first_week_ending"] = pd.to_datetime(
```

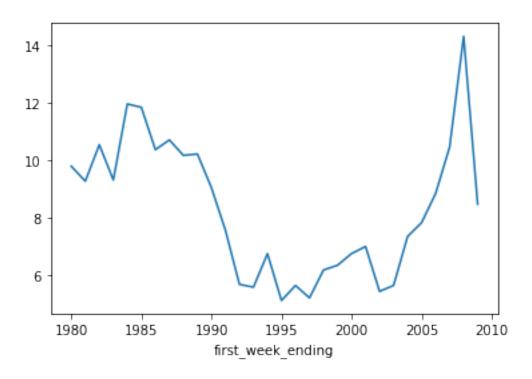
```
one_hit_artists["first_week_ending"]
      )
[18]: # Not often you get to look for bangers as part of your sense check
      one_hit_artists.sort_values(by="max_chart_run", ascending=False).head(10)
[18]:
                                           song_name first_week_ending max_chart_run
               artist_name
                JASON MRAZ
                                           I'M YOURS
                                                             2008-12-06
      57
                                                                                     54
      158
                       FRAY
                                 HOW TO SAVE A LIFE
                                                             2007-01-27
                                                                                     53
      281
               BODYROCKERS
                                     I LIKE THE WAY
                                                             2005-04-30
                                                                                     52
      170
             GOO GOO DOLLS
                                 IRIS/STAY WITH YOU
                                                             2006-10-21
                                                                                     51
      90
                SAM SPARRO
                                        BLACK & GOLD
                                                             2008-03-29
                                                                                     47
      266
             DANIEL POWTER
                                             BAD DAY
                                                             2005-08-06
                                                                                     45
      126
          NEWTON FAULKNER
                                     DREAM CATCH ME
                                                             2007-08-04
                                                                                     43
      975
               TELETUBBIES
                             TELETUBBIES SAY EH-OH!
                                                             1997-12-13
                                                                                     41
                                                                                     41
      91
           GABRIELLA CILMI
                                     SWEET ABOUT ME
                                                             2008-03-15
      71
                    MADCON
                                             BEGGIN'
                                                             2008-08-23
                                                                                     40
           peak_position
                          share_of_weeks
      57
                       11
                                 1.000000
      158
                        4
                                 0.697368
      281
                        3
                                 1.000000
      170
                       26
                                 0.927273
      90
                        2
                                 1.000000
      266
                        2
                                 1.000000
                        7
      126
                                 1.000000
      975
                                 1.000000
      91
                        6
                                 0.759259
      71
                        5
                                 1.000000
```

1.5.2 Analysis

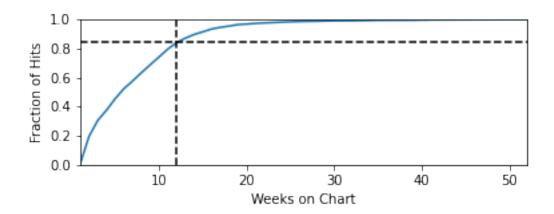
```
[19]: # Average runs on the chart rose dramatically from 2000-2010 - they might be better known.

one_hit_artists.groupby(
    one_hit_artists.first_week_ending.dt.year
).max_chart_run.mean().plot.line()
```

[19]: <AxesSubplot:xlabel='first_week_ending'>

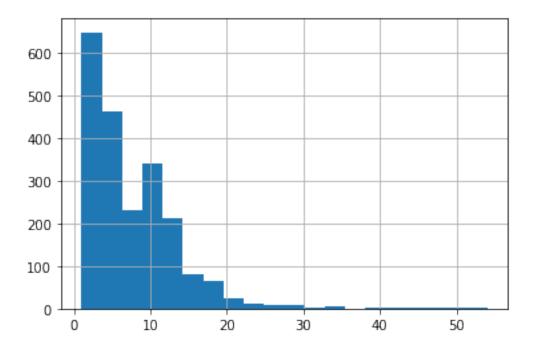


[20]: <matplotlib.lines.Line2D at 0x7f38c5e6e1c0>



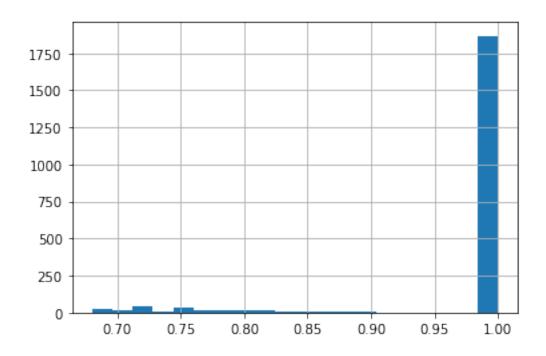
[21]: # Success? Number of runs on the chart - majority aren't that successful (<5_\)
weeks on the chart, but some really linger on for up to a year on the chart)
one_hit_artists.max_chart_run.hist(bins=20)

[21]: <AxesSubplot:>

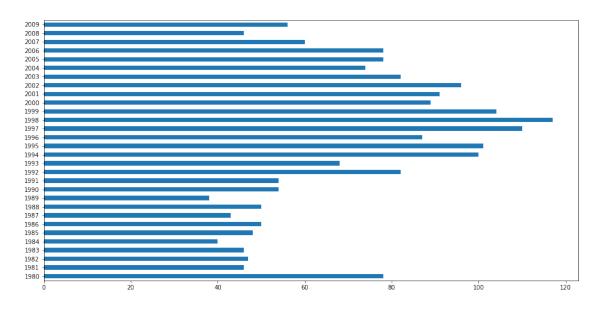


[22]: # Do one hit artists typically tend to have other tracks that do well? - No one_hit_artists.share_of_weeks.hist(bins=20)

[22]: <AxesSubplot:>

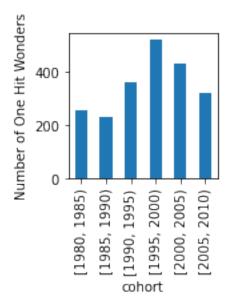


[23]: <AxesSubplot:>



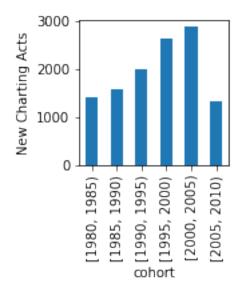
```
[24]: # One hit wonders start to grow up until 2000 where it begins to peak.
      # Q: who were people listening to post recession?
      one_hit_wonders_by_cohort = (
          pd.cut(
              one_hit_artists.first_week_ending.dt.year,
              bins=[1980, 1985, 1990, 1995, 2000, 2005, 2010],
              right=False,
          )
          .value_counts()
          .to_frame(name="one_hit_wonders")
      one_hit_wonders_by_cohort.sort_index().plot.bar(
          legend=False,
          xlabel="cohort",
          ylabel="Number of One Hit Wonders",
          figsize=(2, 2), # Presentation friendly
      )
```

[24]: <AxesSubplot:xlabel='cohort', ylabel='Number of One Hit Wonders'>



```
new_artists_by_cohort.sort_index().plot.bar(
    legend=False, xlabel="cohort", ylabel="New Charting Acts", figsize=(2, 2)
)
```

[25]: <AxesSubplot:xlabel='cohort', ylabel='New Charting Acts'>



```
[26]: # What tracks did well in the recession?
one_hit_artists[
    one_hit_artists.first_week_ending.dt.year.isin([2007, 2008, 2009])
].sort_values(by="max_chart_run", ascending=False).head(20)
```

[26]:	artist_name	song_name	<pre>first_week_ending \</pre>
57	JASON MRAZ	I'M YOURS	2008-12-06
158	FRAY	HOW TO SAVE A LIFE	2007-01-27
90	SAM SPARRO	BLACK & GOLD	2008-03-29
126	NEWTON FAULKNER	DREAM CATCH ME	2007-08-04
91	GABRIELLA CILMI	SWEET ABOUT ME	2008-03-15
71	MADCON	BEGGIN'	2008-08-23
123	PLAIN WHITE T'S	HEY THERE DELILAH	2007-08-11
113	RAY PARKER JR	GHOSTBUSTERS	2007-11-10
67	MIA	PAPER PLANES	2008-09-13
133	FERGIE	BIG GIRLS DON'T CRY	2007-06-30
106	SOULJA BOY TELLEM	CRANK THAT (SOULJA BOY)	2007-12-08
124	ROBYN WITH KLEERUP	WITH EVERY HEARTBEAT	2007-08-11
64	GURU JOSH PROJECT	INFINITY 2008	2008-11-01
62	BELLAMY BROTHERS	LET YOUR LOVE FLOW	2008-11-08
49	METRO STATION	SHAKE IT	2009-03-07
37	DANIEL MERRIWEATHER	RED	2009-05-30

75	KID ROCK		ALL SUMMER LONG	2008-07-12
94	ONEREP	UBLIC	STOP AND STARE	2008-02-23
42	VERO	NICAS	UNTOUCHED	2009-05-09
27		JLS	BEAT AGAIN	2009-07-25
	max_chart_run	peak_position	share_of_weeks	
57	54	11	1.000000	
158	53	4	0.697368	
90	47	2	1.000000	
126	43	7	1.000000	
91	41	6	0.759259	
71	40	5	1.000000	
123	35	2	1.000000	
113	35	2	0.777778	
67	34	19	1.000000	
133	33	2	0.702128	
106	30	2	1.000000	
124	28	1	1.000000	
64	28	3	1.000000	
62	26	7	1.000000	
49	26	6	1.000000	
37	26	5	0.787879	
75	25	1	0.806452	
94	25	4	1.000000	
42	24	8	0.857143	
27	24	1	0.750000	

1.6 Last.FM Data

1.6.1 Data Exploration

```
[27]: # ~ 7 billion streams
    sql("SELECT SUM(playcount) FROM lastfm")

[27]: SUM(playcount)
    0    723917022

[28]: # Slight tail off, possibly due to missed joins.
    sql("SELECT COUNT(*) FROM lastfm")

[28]: COUNT(*)
    0    2016

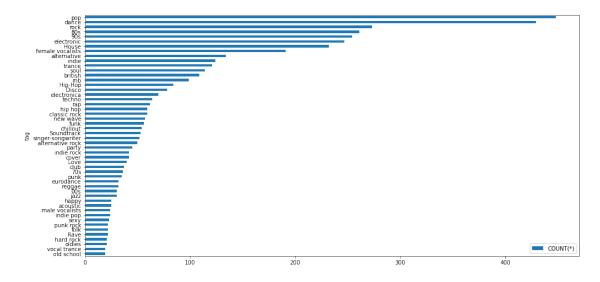
[29]: # ~1 track has 3 labels
    sql("SELECT COUNT(*) FROM lastfm_tags")
```

```
[29]: COUNT(*)
0 7504
```

```
[30]: # What are some popular tags/genres?
sql(
    "SELECT tag, COUNT(*) FROM lastfm_tags GROUP BY 1 ORDER BY 2 DESC LIMIT 50"
).set_index("tag").sort_values(by="COUNT(*)", ascending=True).plot.

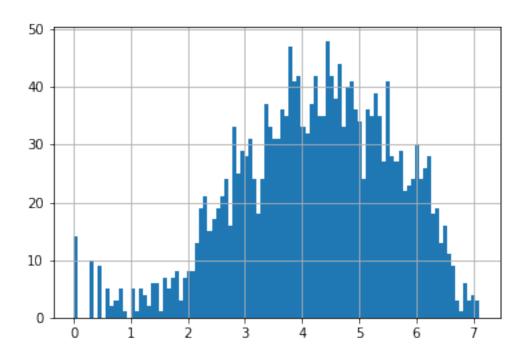
→barh(figsize=(16, 8))
```

[30]: <AxesSubplot:ylabel='tag'>



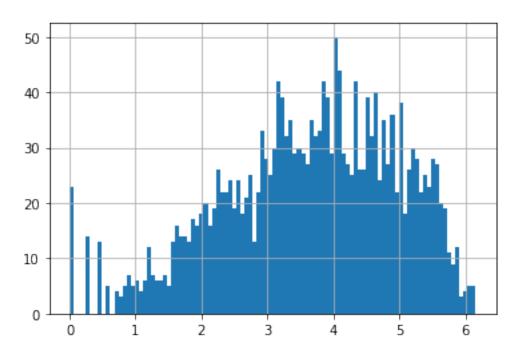
```
[31]: # The average hit has between 10-100k streams sql("SELECT playcount FROM lastfm").playcount.map(np.log10).hist(bins=100)
```

[31]: <AxesSubplot:>



[32]: # Average hit has between 500-10,000 streams sql("SELECT listeners FROM lastfm").listeners.map(np.log10).hist(bins=100)

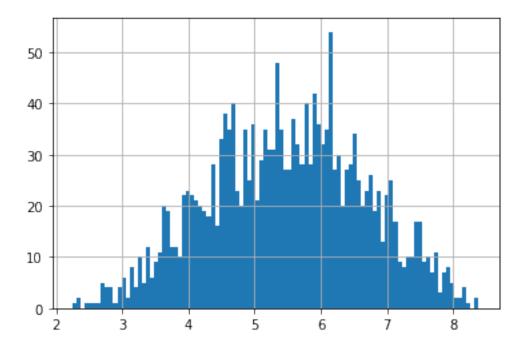
[32]: <AxesSubplot:>



```
[33]: # Average artist has between 100k-1m streams
sql("SELECT playcount FROM lastfm_artists").playcount.map(np.log10).

→hist(bins=100)
```

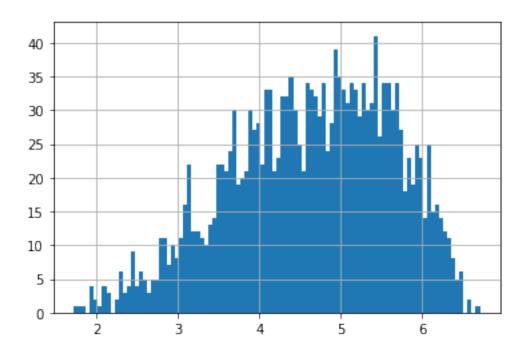
[33]: <AxesSubplot:>



```
[34]: # Average artist has between 10k and 100k listeners
sql("SELECT listeners FROM lastfm_artists").listeners.map(np.log10).

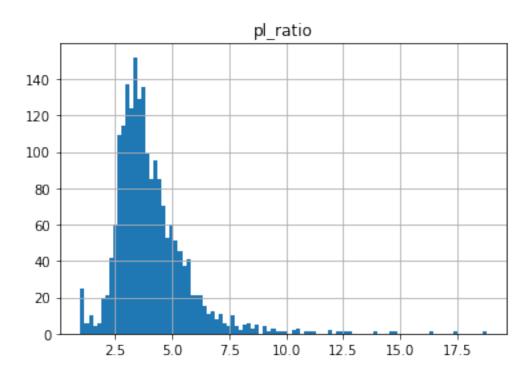
→hist(bins=100)
```

[34]: <AxesSubplot:>



```
[35]: sql(
    "SELECT CAST(playcount AS FLOAT)/listeners AS pl_ratio FROM lastfm WHERE
    ⇒pl_ratio < 20"
).hist(bins=100)
```

[35]: array([[<AxesSubplot:title={'center':'pl_ratio'}>]], dtype=object)



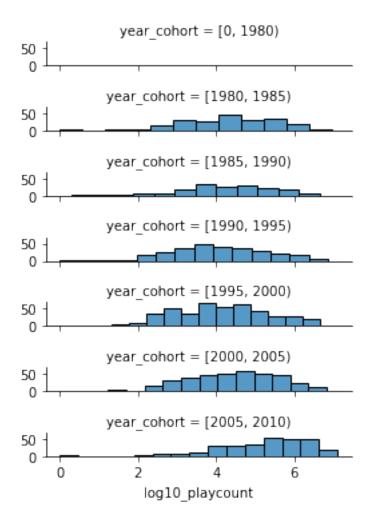
```
[36]:
                pl_ratio
      count 1814.000000
     mean
                9.152611
      std
                8.794331
                2.346914
     min
      25%
                4.513894
      50%
                6.227777
      75%
               10.192455
              111.535817
     max
```

1.6.2 Analysing songs based on streaming habits

```
la.listeners AS artist_listeners,
        CAST(1.playcount AS FLOAT)/1.listeners AS song_pl_ratio,
        CAST(la.playcount AS FLOAT)/la.listeners AS artist_pl_ratio,
        CAST(1.listeners AS FLOAT)/la.listeners AS song artist listener ratio,
        CAST(1.playcount AS FLOAT)/la.playcount AS song_artist_playcount_ratio
      FROM lastfm 1
      JOIN link_lastfm_chart lc ON lc.lastfm_id = l.lastfm_id
      JOIN lastfm_artists la ON la.artist_mbid = l.artist_mbid
      JOIN v one hit wonders c ON c.artist name = lc.artist name AND c.song name = lc.
       ⇔song name
      0.00
      ohw_stats = sql(query)
      ohw_stats["first_week_ending"] = pd.to_datetime(ohw_stats.first_week_ending)
      # sqlite annoyingly isn't as good an analytics database as I remember
      # Add order of magnitude values for clearer reasoning
      log10_cols = ["artist_playcount", "artist_listeners", "playcount", "listeners"]
      for col in log10_cols:
          ohw stats[f"log10 {col}"] = np.log10(ohw stats[col])
      ohw_stats["pct_split_playcount"] = (
          ohw stats.sort values(by="playcount", ascending=False)
          .playcount.cumsum()
          .div(ohw_stats.playcount.sum())
      ohw_stats["playcount_rank"] = ohw_stats.playcount.rank(method="min",_
       ⇒ascending=False)
      # Generate a year cohort to make grouping easier
      ohw_stats["year_cohort"] = pd.cut(
          ohw_stats.first_week_ending.dt.year,
          bins=[0, 1980, 1985, 1990, 1995, 2000, 2005, 2010],
          right=False,
      )[ohw_stats.index]
[38]: # Can deterimine weighting from this
      ohw_stats[["year_cohort"]].value_counts(normalize=True).sort_index()
[38]: year_cohort
      [0, 1980)
                     0.000000
      [1980, 1985)
                     0.124728
      [1985, 1990)
                     0.098039
      [1990, 1995)
                     0.158497
      [1995, 2000)
                     0.247821
      [2000, 2005)
                     0.208061
      [2005, 2010)
                     0.162854
      dtype: float64
```

```
[39]: # Later charts (around advent of streaming) have more skew than earlier tracks g = sns.FacetGrid(ohw_stats, row="year_cohort", aspect=5, height=0.75) g.map(sns.histplot, "log10_playcount")
```

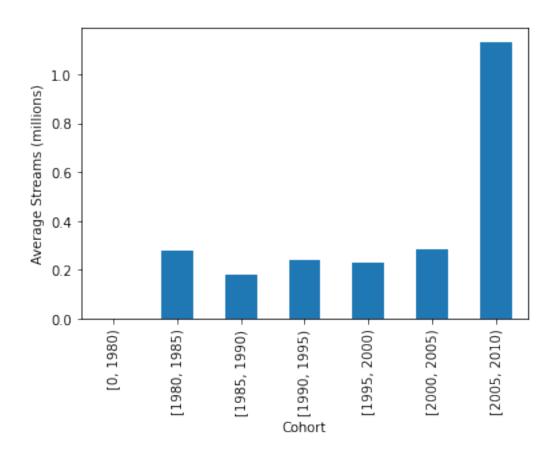
[39]: <seaborn.axisgrid.FacetGrid at 0x7f38e642cf40>



```
[40]: # Average is way higher
ohw_stats.groupby("year_cohort").playcount.mean().div(1_000_000).sort_index().

→plot.bar(
ylabel="Average Streams (millions)", xlabel="Cohort"
)
```

[40]: <AxesSubplot:xlabel='Cohort', ylabel='Average Streams (millions)'>



1.6.3 Analysing Tag Data

```
[41]: tags = sql(f"""SELECT * FROM lastfm_tags""")
[42]: # Build a genres table with some well known genres - nb, some tracks overlap
      genres = [
          "indie",
          "folk",
          "pop",
          "dance",
          "rock",
          "alternative",
          "metal",
          "classic rock",
      genres_table = tags[tags.tag.isin(genres)][["lastfm_id", "tag"]]
      genres_table = (
          pd.get_dummies(genres_table, prefix="genre", columns=["tag"])
          .groupby("lastfm_id")
          .sum()
```

```
# Annoying bit of logic for uniqueness (one-to-many tags)
      genres_table
[42]:
            lastfm_id genre_alternative genre_classic rock genre_dance
                                         0
      0
                                                                             1
      1
                     8
                                         0
                                                               0
                                                                             0
      2
                     9
                                         0
                                                               0
                                                                             0
      3
                    10
                                         0
                                                               0
                                                                             1
      4
                    11
                                         0
                                                               0
                                                                             0
      1018
                  2008
                                         1
                                                               0
                                                                             0
                  2009
      1019
                                         0
                                                               0
                                                                             1
      1020
                  2010
                                         0
                                                               0
                                                                             0
      1021
                  2011
                                         0
                                                               0
                                                                             0
                                         0
      1022
                  2013
                                                               0
                                                                             1
            genre_folk
                         genre_indie genre_metal genre_pop genre_rock
      0
                      0
                      0
                                    1
                                                              0
                                                                           1
      1
                                                  0
      2
                      0
                                    0
                                                  0
                                                              1
                                                                           0
      3
                      0
                                    0
                                                  0
                                                              0
                                                                           0
      4
                      0
                                    0
                                                  0
                                                              1
                                                                           0
      1018
                      0
                                    0
                                                              0
                                                  0
                                                                           1
      1019
                                    0
                                                              0
                      0
                                                  0
                                                                           0
      1020
                      0
                                    1
                                                              1
                                                  0
                                                                           0
      1021
                      0
                                    0
                                                  0
                                                              1
                                                                           0
      1022
                                                              0
                                                                           0
      [1023 rows x 9 columns]
[43]: # Build a time period table
      time_periods = ["60s", "70s", "80s", "90s", "00s"]
      time_table = tags[tags.tag.isin(time_periods)][["lastfm_id", "tag"]]
      time_table = (
          pd.get_dummies(time_table, prefix="decade", columns=["tag"])
          .groupby("lastfm_id")
          .sum()
          .reset_index()
      )
      time_table
[43]:
           lastfm_id decade_00s decade_60s decade_70s decade_80s decade_90s
      0
                    1
                                 0
                                                           0
                                                                                     0
                                              0
                                                                        1
      1
                    4
                                 1
                                              0
                                                           0
                                                                        0
                                                                                     0
      2
                    6
                                 0
                                              0
                                                           0
                                                                        0
                                                                                     1
```

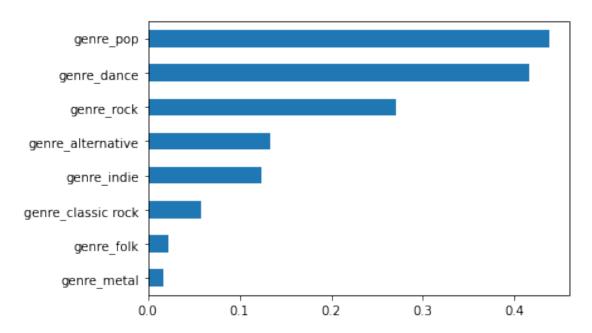
.reset_index()

3	11	0	0	0	1	1
4	13	0	0	0	1	0
	•••	•••		•••	•••	
569	1990	0	0	0	0	1
570	2000	0	0	0	1	0
571	2001	0	0	0	1	0
572	2004	1	0	0	0	0
573	2013	0	0	0	0	1

[574 rows x 6 columns]

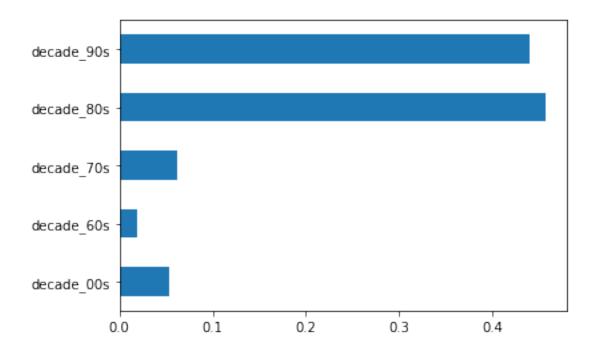
```
[45]: ohw_stats.filter(like="genre").mean().sort_values().plot.barh()
```

[45]: <AxesSubplot:>



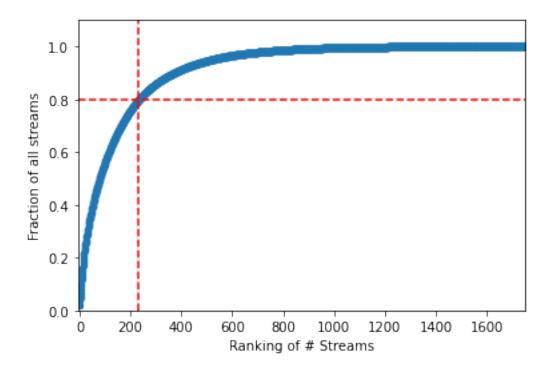
```
[46]: # Nostalgia factor? Why tag with "90s" etc otherwise? ohw_stats.filter(like="decade").mean().plot.barh()
```

[46]: <AxesSubplot:>



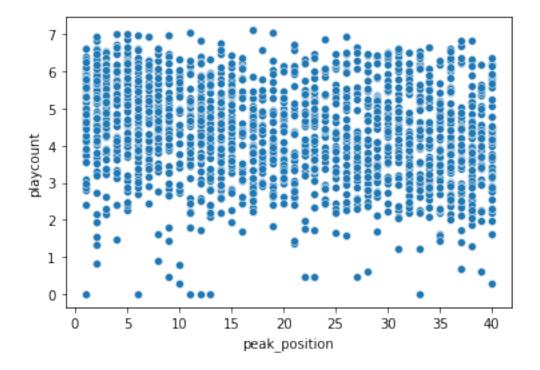
```
[47]: # 80% of listens come from about 233 of the songs
      # 50% of listens come from 79 songs
      ohw_stats.plot.scatter(
          x="playcount_rank",
          y="pct_split_playcount",
          xlim=[-5, 1750],
          ylim=[0, 1.1],
          xlabel="Ranking of # Streams",
          ylabel="Fraction of all streams",
      ohw_stats[ohw_stats.pct_split_playcount <= 0.8].sort_values(</pre>
          by="pct_split_playcount", ascending=False
      ).iloc[0].playcount_rank
      # Super hits
      # plt.axvline(79, color="r", linestyle="--")
      plt.axvline(233, color="r", linestyle="--")
      plt.axhline(0.8, color="r", linestyle="--")
      # plt.axhline(0.5, color="r", linestyle="--")
```

[47]: <matplotlib.lines.Line2D at 0x7f38c44406a0>



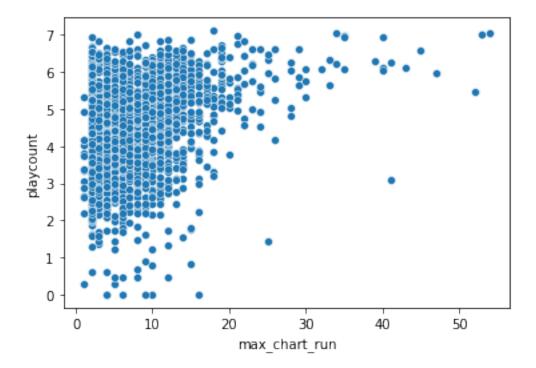
[48]: # Max peak position doesn't really have much of a bearing sns.scatterplot(x=ohw_stats.peak_position, y=np.log10(ohw_stats.playcount))

[48]: <AxesSubplot:xlabel='peak_position', ylabel='playcount'>



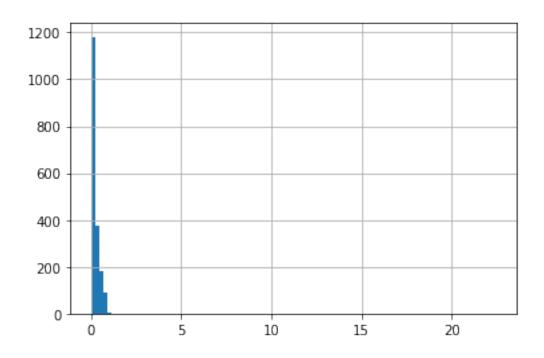
[49]: # Seems to have a switchpoint around the 20 week run mark (1/2 year), but it's so concentrated it's hard to tell if it's statistically significant sns.scatterplot(x=ohw_stats.max_chart_run, y=np.log10(ohw_stats.playcount))

[49]: <AxesSubplot:xlabel='max_chart_run', ylabel='playcount'>



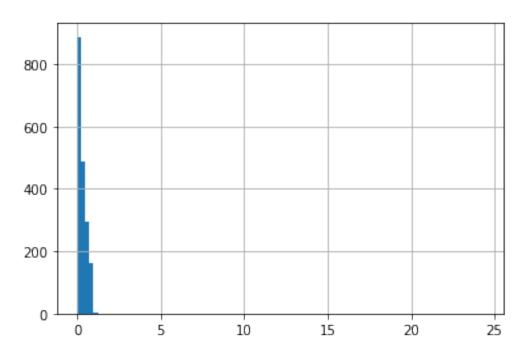
[50]: # A measure of how concentrated an artist's plays are around one song ohw_stats.song_artist_playcount_ratio.hist(bins=100)

[50]: <AxesSubplot:>



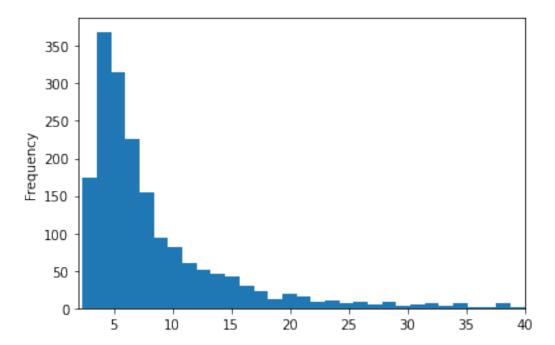
[51]: # measure of how concentrated an artist's listeners are around their one hit ohw_stats.song_artist_listener_ratio.hist(bins=100)

[51]: <AxesSubplot:>



```
[52]: # Some artists have very sticky / concentrated fan bases ohw_stats.artist_pl_ratio.plot.hist(bins=90, xlim=[2, 40])
```

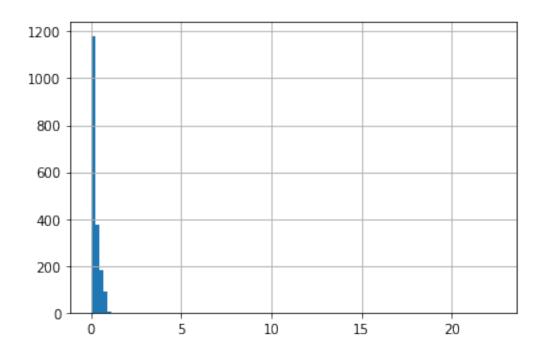
[52]: <AxesSubplot:ylabel='Frequency'>



[53]: # Appears like most artists plays are not heavily concentrated in their one_ ohits - possibly a proxy for popularity?

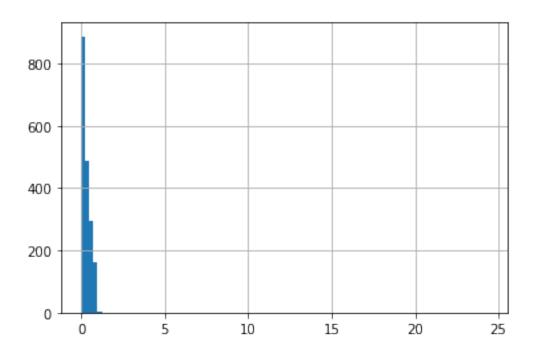
ohw_stats.song_artist_playcount_ratio.hist(bins=100)

[53]: <AxesSubplot:>



[54]: # Looks like artists have more concentrated listeners around their major hits, □ → maybe it's a measure of their catalogue's longer term popularity? ohw_stats.song_artist_listener_ratio.hist(bins=100)

[54]: <AxesSubplot:>



```
ohw_stats.sort_values(by="song_artist_playcount_ratio", ascending=False).
       \rightarrowhead(10)
[55]:
                    artist_name
                                                   song_name first_week_ending
                  PETER CETERA
      1228
                                               GLORY OF LOVE
                                                                     1986-08-02
      1274
                PROPELLERHEADS
                                                   SPYBREAK!
                                                                     1997-05-17
                                   THE BUCKET OF WATER SONG
      575
               FOUR BUCKETEERS
                                                                     1980-05-03
      833
                  KATE WINSLET
                                                                     2001-12-08
                                                     WHAT IF
                      FERRY AID
      559
                                                   LET IT BE
                                                                     1987-04-04
      1721
                      TWISTED X
                                             BORN IN ENGLAND
                                                                     2004-06-19
      222
                BOY MEETS GIRL
                                 WAITING FOR A STAR TO FALL
                                                                     1988-11-26
      1199
             PARTNERS IN KRYME
                                                TURTLE POWER
                                                                     1990-07-21
      18
                          4-4-2
                                             COME ON ENGLAND
                                                                     2004-06-19
      265
            CAST FROM CASUALTY
                                            EVERLASTING LOVE
                                                                     1998-03-14
            max_chart_run peak_position share_of_weeks
                                                                       listeners
                                                            lastfm id
      1228
                      13.0
                                      3.0
                                                        1.0
                                                                   902
                                                                         172318.0
      1274
                       2.0
                                     40.0
                                                       1.0
                                                                   828
                                                                         111518.0
      575
                       6.0
                                     26.0
                                                       1.0
                                                                   487
                                                                            121.0
      833
                      17.0
                                      6.0
                                                       1.0
                                                                   708
                                                                          57044.0
      559
                      7.0
                                      1.0
                                                       1.0
                                                                   242
                                                                           4743.0
      1721
                       3.0
                                      9.0
                                                       1.0
                                                                   693
                                                                            573.0
      222
                      14.0
                                      9.0
                                                       1.0
                                                                   877
                                                                         110650.0
      1199
                      10.0
                                      1.0
                                                       1.0
                                                                  1498
                                                                           7622.0
      18
                      5.0
                                      2.0
                                                       1.0
                                                                     5
                                                                           1223.0
      265
                       9.0
                                                       1.0
                                                                              55.0
                                      5.0
                                                                    65
            playcount duration
                                                                    mbid
             699315.0 260000.0
                                  09970bad-8cfe-4c74-a940-be7fd13fa5f7
      1228
      1274
             377752.0 420000.0
                                  ed0c9373-6ffa-4c60-83d4-9b3b673c10c7
      575
                307.0 172000.0
                                                                    None
      833
             287372.0 244000.0
                                  af45aab5-1c23-4ef6-acb1-e1ebe73c3e03
      559
                                  1138308e-d67d-4b19-b4e0-c85382c2ec29
              13265.0
                             NaN
      1721
               1857.0
                       180000.0
                                  52acd439-d243-4ff7-9f25-e240a51d6bbf
      222
             542361.0 321000.0
                                  80214d59-9f71-4cee-b3fb-f677720eaa7b
      1199
              28986.0 230000.0
                                  00db40ea-7874-4a4f-8c2f-96cbc1988115
      18
               4241.0 223000.0
                                  553af8f8-75f6-444f-a658-997682893a4d
      265
                187.0 171000.0
                                                                    None
                                      artist_mbid
                                                    artist_playcount
           cdcd53c9-f37c-48cc-b7e3-dfe34be22e92
      1228
                                                              31095.0
           cbaafb20-eb74-421a-85f1-2bb6341aad23
      1274
                                                              40143.0
      575
            5270d69b-bf85-4399-949e-3a971bf2e981
                                                                311.0
      833
            ceb05831-03e8-4605-904d-894ee0492d00
                                                             307011.0
            590233d0-5ab2-4a67-8f43-a647c2100bdc
      559
                                                              14261.0
```

[55]: # Top tracks with high listeners are not really big artists

```
1721 a330ac7f-4722-465f-938f-7c7a703219f0
                                                        2027.0
222
      1752572e-2179-4507-9214-b29a6f2d7888
                                                      592946.0
1199 7e3b1e89-9dc4-44ff-bb47-21be91a3dd72
                                                       32067.0
18
      e4a47762-3b26-4263-a756-6fd2c3e425a8
                                                        4740.0
265
      33542e9c-48af-4b98-8fbd-bda7383881c3
                                                         210.0
      artist_listeners song_pl_ratio artist_pl_ratio
1228
                                                4.389469
                7084.0
                              4.058282
1274
                11735.0
                                                3.420793
                              3.387363
575
                  122.0
                              2.537190
                                                2.549180
833
                60293.0
                              5.037725
                                                5.091984
559
                4924.0
                              2.796753
                                                2.896223
1721
                  625.0
                              3.240838
                                                3.243200
222
              114253.0
                              4.901591
                                                5.189763
1199
                8221.0
                              3.802939
                                                3.900620
18
                 1341.0
                              3.467702
                                                3.534676
265
                  59.0
                              3.400000
                                                3.559322
      song_artist_listener_ratio
                                  song_artist_playcount_ratio
1228
                        24.324958
                                                       22,489629
1274
                         9.503025
                                                       9.410159
575
                         0.991803
                                                       0.987138
833
                         0.946113
                                                       0.936032
559
                         0.963241
                                                       0.930159
1721
                         0.916800
                                                       0.916132
222
                         0.968465
                                                       0.914689
1199
                         0.927138
                                                       0.903920
18
                         0.912006
                                                       0.894726
265
                         0.932203
                                                       0.890476
                               log10_artist_listeners
                                                        log10_playcount \
      log10_artist_playcount
1228
                     4.492691
                                              3.850279
                                                                5.844673
1274
                     4.603610
                                              4.069483
                                                                5.577207
575
                     2.492760
                                              2.086360
                                                                2.487138
833
                     5.487154
                                              4.780267
                                                                5.458444
559
                     4.154150
                                              3.692318
                                                                4.122707
1721
                     3.306854
                                              2.795880
                                                                3.268812
222
                     5.773015
                                              5.057868
                                                                5.734288
1199
                     4.506058
                                              3.914925
                                                                4.462188
18
                     3.675778
                                              3.127429
                                                                3.627468
265
                     2.322219
                                                                2.271842
                                              1.770852
      log10_listeners pct_split_playcount playcount_rank
                                                               year_cohort \
1228
             5.236331
                                   0.817518
                                                       251.0 [1985, 1990)
                                                               [1995, 2000)
1274
             5.047345
                                   0.889168
                                                       350.0
575
                                                               [1980, 1985)
             2.082785
                                   0.999977
                                                      1714.0
             4.756210
                                                       410.0
                                                               [2000, 2005)
833
                                   0.916507
```

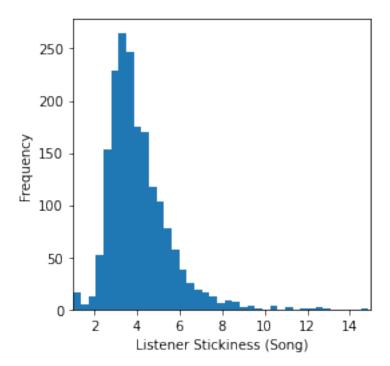
```
[1985, 1990)
559
              3.676053
                                      0.996425
                                                          1088.0
1721
              2.758155
                                                          1480.0
                                                                   [2000, 2005)
                                      0.999684
                                                                   [1985, 1990)
222
              5.043951
                                      0.851879
                                                           291.0
                                                                   [1990, 1995)
1199
                                                           907.0
              3.882069
                                      0.991306
18
              3.087426
                                      0.999085
                                                          1333.0
                                                                   [2000, 2005)
265
                                                          1756.0
                                                                   [1995, 2000)
              1.740363
                                      0.999991
      decade_00s
                   decade_60s
                                 decade_70s decade_80s decade_90s \
1228
              0.0
                           0.0
                                                      1.0
                                                                    0.0
                                         0.0
1274
              NaN
                           NaN
                                         NaN
                                                      NaN
                                                                    NaN
575
              NaN
                           NaN
                                         NaN
                                                      NaN
                                                                    NaN
833
              NaN
                            NaN
                                         NaN
                                                      NaN
                                                                    NaN
559
              NaN
                           NaN
                                         NaN
                                                      NaN
                                                                    NaN
1721
              NaN
                           NaN
                                         NaN
                                                      NaN
                                                                    NaN
222
              0.0
                            0.0
                                         0.0
                                                      1.0
                                                                    0.0
              0.0
1199
                            0.0
                                         0.0
                                                      1.0
                                                                    0.0
18
              NaN
                            NaN
                                         NaN
                                                      NaN
                                                                    NaN
265
              NaN
                                                                    NaN
                            NaN
                                         NaN
                                                      NaN
      genre_alternative
                           genre_classic rock genre_dance
                                                                genre_folk
1228
                      0.0
                                            0.0
                                                           0.0
                                                                        0.0
1274
                      0.0
                                            0.0
                                                           1.0
                                                                        0.0
575
                      NaN
                                            NaN
                                                           NaN
                                                                        NaN
833
                      0.0
                                            0.0
                                                           0.0
                                                                        0.0
559
                      NaN
                                            NaN
                                                           NaN
                                                                        NaN
1721
                      NaN
                                            NaN
                                                           NaN
                                                                        NaN
222
                      0.0
                                            0.0
                                                           0.0
                                                                        0.0
1199
                      NaN
                                            NaN
                                                           NaN
                                                                        NaN
18
                      NaN
                                            NaN
                                                           NaN
                                                                        NaN
265
                      NaN
                                            NaN
                                                           NaN
                                                                        NaN
      genre_indie
                     genre_metal
                                   genre_pop genre_rock
               0.0
                              0.0
1228
                                          1.0
                                                       0.0
1274
               0.0
                              0.0
                                          0.0
                                                       0.0
575
               NaN
                              NaN
                                          NaN
                                                       NaN
833
               0.0
                              0.0
                                          1.0
                                                       0.0
559
               NaN
                              NaN
                                          NaN
                                                       NaN
1721
               NaN
                              NaN
                                          NaN
                                                       NaN
222
                              0.0
                                                       0.0
               0.0
                                          1.0
1199
               NaN
                              NaN
                                          NaN
                                                       NaN
18
                              NaN
                                                       NaN
               NaN
                                          NaN
265
               NaN
                              NaN
                                          NaN
                                                       NaN
```

```
[56]: # For artists, this is effectively a measure of how concentrated their fan base is in tandem with the play concentration

a = ohw_stats.song_pl_ratio.plot.hist(
bins=90, xlim=[1, 15], xlabel="Listener Stickiness (Song)", figsize=(4, 4)
```

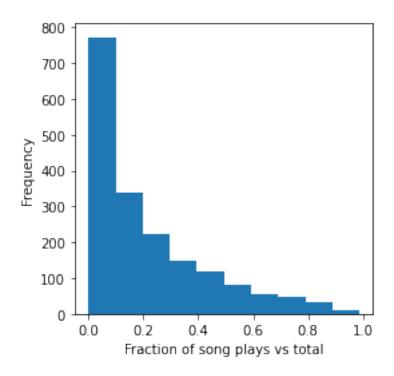
```
)
a.set_xlabel("Listener Stickiness (Song)")
```

[56]: Text(0.5, 0, 'Listener Stickiness (Song)')

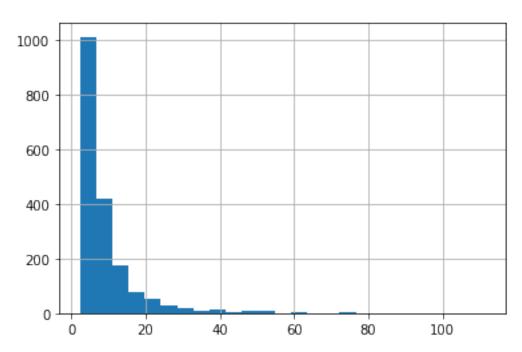


```
[57]: a = ohw_stats[
          ohw_stats.song_artist_playcount_ratio <= 1
].song_artist_playcount_ratio.plot.hist(
          xlabel="Fraction of song plays vs total", figsize=(4, 4)
)
a.set_xlabel("Fraction of song plays vs total")</pre>
```

[57]: Text(0.5, 0, 'Fraction of song plays vs total')



9.184217837778288



```
[59]: ## Some feature engineering to get a feeling for how the tracks fare by
      ## May not include in final report, one big question that it raises is "when_"
       were the majority of streams?" otherwise could hugely bias the dataset
      ## towards the more recent tracks.
      import datetime
      def years_since_spotify(row: pd.Timestamp) -> float:
          """Computes how many listens per year a track has had since the advent of \Box
       ⇔spotify."""
          end date = pd.Timestamp(2021, 8, 6)
          reference_date = pd.Timestamp(2006, 4, 23)
          # If the song came out after spotify, then count that directly.
          if row > reference date:
              reference_date = row
          return (end_date - reference_date).days / 365.25
      ohw_stats["years_since_spotify"] = ohw_stats.first_week_ending.
       →map(years_since_spotify)
      ohw_stats["annual_song_streams_since_spotify"] = (
          ohw stats.playcount / ohw stats.years since spotify
      )
      ohw_stats["annual_artist_streams_since_spotify"] = (
          ohw_stats.artist_playcount / ohw_stats.years_since_spotify
      )
      # https://www.indiemusicacademy.com/blog/music-royalties-explained
      ohw_stats["gbp_annual_song_royalty_est"] = (
          ohw_stats.annual_song_streams_since_spotify * 0.066
[60]: # Come back if time - potentially too noisy with poor streaming data
      # https://www.statista.com/statistics/885750/
       →average-risk-free-rate-united-kingdom/
      risk_free_rate = 0.013
      def npv(years: int, risk_free_rate: float, coupon: int) -> float:
          result = []
          for year in range(years):
              result.append(coupon / (1 + risk_free_rate) ** year)
          return np.sum(result)
      # Below - bit dubious w/o trend data
```

```
# ohw_stats["gbp_annual_song_royalty_npv_5yr"] = ohw_stats.

→gbp_annual_song_royalty_est.map(lambda r: npv(5, risk_free_rate, r))

# ohw_stats["gbp_annual_song_royalty_npv_10yr"] = ohw_stats.

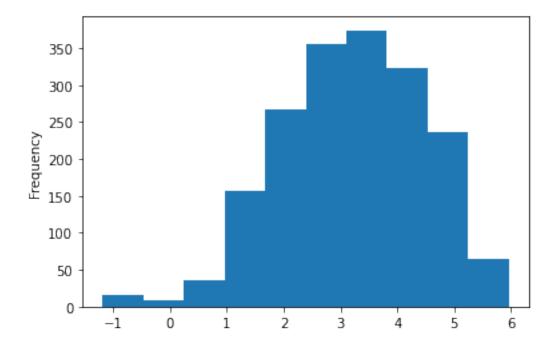
→gbp_annual_song_royalty_est.map(lambda r: npv(10, risk_free_rate, r))

# ohw_stats["gbp_annual_song_royalty_5yr_price_at_irr"] = ohw_stats.

→gbp_annual_song_royalty_est.map(lambda r: npv(5, 0.1, r))
```

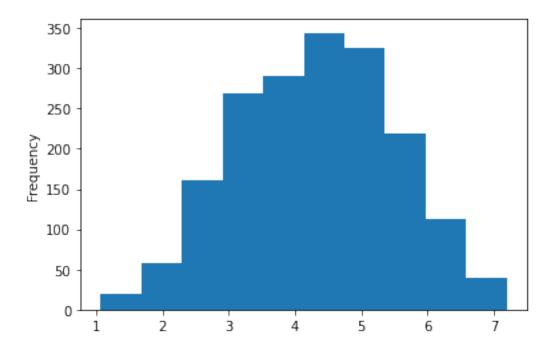
[61]: ohw_stats.annual_song_streams_since_spotify.map(np.log10).plot.hist()

[61]: <AxesSubplot:ylabel='Frequency'>



[62]: ohw_stats.annual_artist_streams_since_spotify.map(np.log10).plot.hist()

[62]: <AxesSubplot:ylabel='Frequency'>



1.6.4 Clustering Analysis

I use AffinityPropagation with a small feature set in order to group together songs with similar properties. This is a proof of concept to highlight why data science can be useful for performing fast target scanning / comp. analysis.

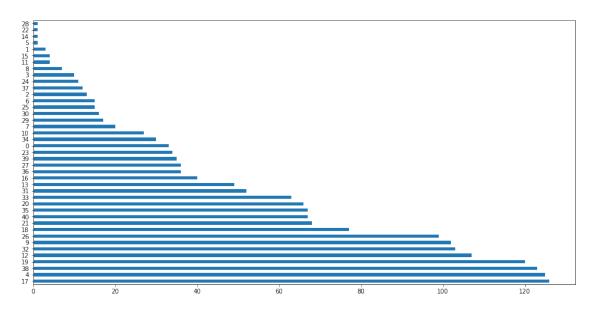
/home/niall/Documents/Projects/[redacted]/assignment/venv/lib/python3.8/site-packages/sklearn/cluster/_affinity_propagation.py:148: FutureWarning: 'random_state' has been introduced in 0.23. It will be set to None starting from

1.0 (renaming of 0.25) which means that results will differ at every function call. Set 'random_state' to None to silence this warning, or to 0 to keep the behavior of versions <0.23.

warnings.warn(

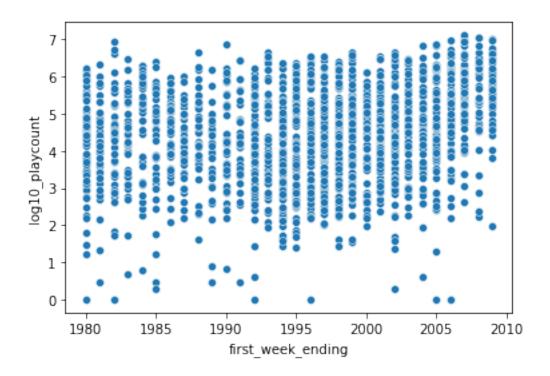
```
[64]: # Large skew - cluster 17 seems like a "catch all" ohw_stats.cluster.value_counts().plot.barh(figsize=(16, 8))
```

[64]: <AxesSubplot:>

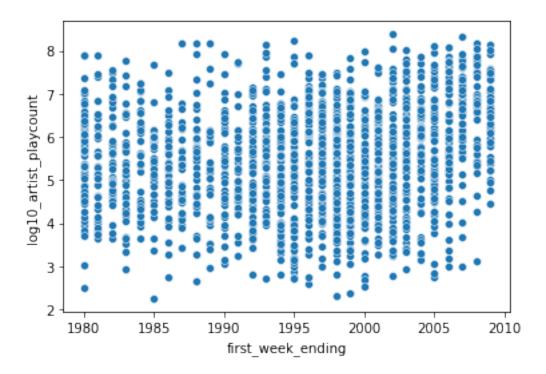


1.6.5 Searching for correlations

[65]: <AxesSubplot:xlabel='first_week_ending', ylabel='log10_playcount'>

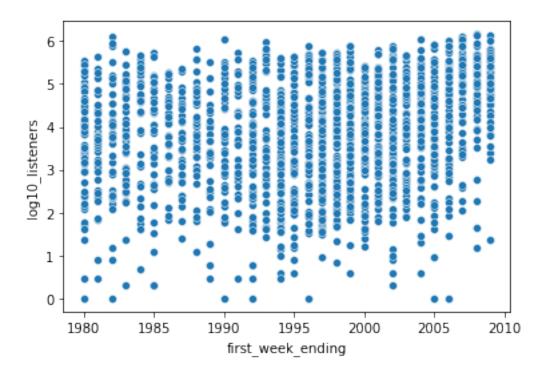


[66]: <AxesSubplot:xlabel='first_week_ending', ylabel='log10_artist_playcount'>

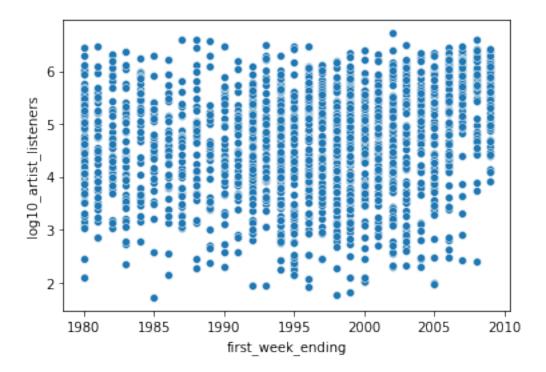


```
[67]: # Nor for listeners except on average sns.scatterplot(x=ohw_stats.first_week_ending.dt.year, y=ohw_stats. →log10_listeners)
```

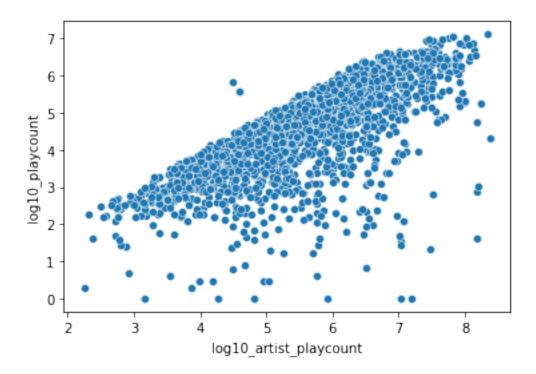
[67]: <AxesSubplot:xlabel='first_week_ending', ylabel='log10_listeners'>



[68]: <AxesSubplot:xlabel='first_week_ending', ylabel='log10_artist_listeners'>

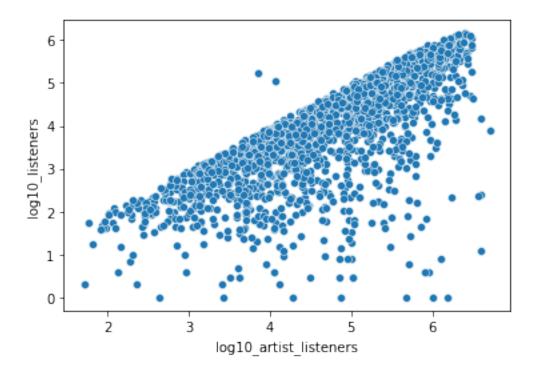


[69]: <AxesSubplot:xlabel='log10_artist_playcount', ylabel='log10_playcount'>



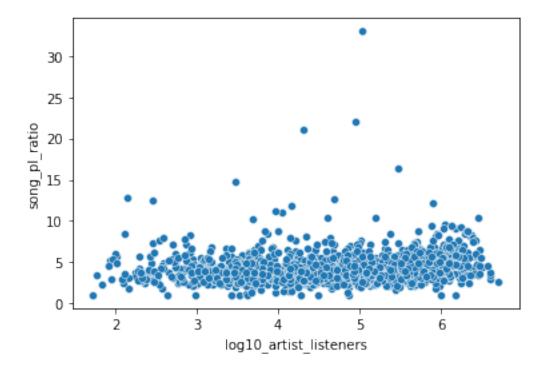
[70]: # Popular songs help artists with their overall portfolio sns.scatterplot(x=ohw_stats.log10_artist_listeners, y=ohw_stats.log10_listeners)

[70]: <AxesSubplot:xlabel='log10_artist_listeners', ylabel='log10_listeners'>



```
[71]: sns.scatterplot(x=ohw_stats.log10_artist_listeners, y=ohw_stats.song_pl_ratio)
```

[71]: <AxesSubplot:xlabel='log10_artist_listeners', ylabel='song_pl_ratio'>



1.7 Recommendations

In order to build a stable portfolio that will generate revenue, I focus on the following criteria:

- Top half of listens (do people want to listen to the songs?)
- Avoiding potentially very pricy top tier songs
- Songs which performed well in the charts (3+ months)
- Artists who aren't too niche (as measured by playcount)

Plus some smaller data filtering steps (to get rid of some datapoints that I didn't think made sense, e.g. Jimi Hendrix as a one hit wonder).

```
[72]: mask = ohw_stats.pct_split_playcount <= 0.5  # pick popular songs
mask &= (
        ohw_stats.pct_split_playcount > 0.1
)  # but not so popular that they'll be overpriced
mask &= (
        ohw_stats.duration < 4.5 * 60 * 1000
)  # pick shorter songs (just to filter out the nicher classic rock stuff)</pre>
```

```
mask &= (
    ohw_stats.max_chart_run >= 12
) # pick songs that had more than 3 months of airtime on the charts
mask &= ohw_stats.song_artist_playcount_ratio <= 0.5
mask &= ohw_stats.decade_60s != 1
candidates = ohw_stats[mask]
candidates.sort_values(
    by=["year_cohort", "song_pl_ratio"], ascending=False
).sort_values(by="song_pl_ratio", ascending=False)

candidates.to_excel("../data/output_shortlist_review.xlsx", index=False)</pre>
```

```
[73]: ## I reviewed by eye to identify the songs fit for portfolio.
      selection_lds = [
          811, # Best PL for 80s,
          1456, # Best PL for 90s,
          252, # Best PL for early 00s,
          1755, # Third best PL for early 00s - different genre to best so I think
       ⇔that balances out better
          1605. # Best PL for late 00s
      def format_output_table(row: pd.Series) -> pd.Series:
          return pd.Series(
              Γ
                  row.lastfm id,
                  row.artist_name,
                  row.song name,
                  tags[tags.lastfm_id == row.lastfm_id].tag.tolist(),
                  row.first_week_ending.year,
                  row.playcount,
                  row.song_pl_ratio,
                  row.song_artist_playcount_ratio,
                  row.cluster,
              ],
              index=[
                  "lastfm_id",
                  "artist",
                  "song",
                  "tags",
                  "year",
                  "total_plays",
                  "listener stickiness",
                  "listening_concentration",
                  "cluster",
```

```
final_candidates = (
          candidates.loc[selection_lds]
          .apply(format_output_table, axis=1)
          .sort_values(by="listener_stickiness", ascending=False)
      final_candidates
[73]:
            lastfm_id
                                         artist
                                                                  song \
      1605
                 1262
                                    TEMPER TRAP
                                                     SWEET DISPOSITION
      811
                 1429
                                        JOURNEY DON'T STOP BELIEVIN'
      252
                  723
                                        CAESARS
                                                           JERK IT OUT
                                                               KISS ME
      1456
                  355 SIXPENCE NONE THE RICHER
      1755
                 1997
                                VANESSA CARLTON
                                                      A THOUSAND MILES
                                                          tags year total_plays \
            [indie, indie rock, 500 Days of Summer, austra... 2009
      1605
                                                                      9455762.0
      811
                   [classic rock, 80s, rock, journey, scrubs]
                                                                        8982453.0
              [indie, rock, alternative, indie rock, swedish]
                                                                2003
      252
                                                                        3002434.0
      1456
                     [pop, 90s, female vocalists, Love, rock] 1999
                                                                        4677837.0
            [pop, female vocalists, piano, vanessa carlton... 2002
      1755
                                                                      3722367.0
```

],

1605

811

252

1456

1755

1.7.1 Using the cluster model to construct a similar portfolio automatically

0.333081

0.279932

0.390669

0.460359

0.306132

23

36

18

36

listener stickiness listening concentration cluster

9.492184

6.970458

6.476597

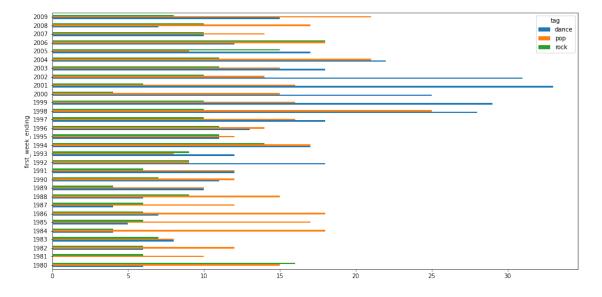
5.934677

5.552275

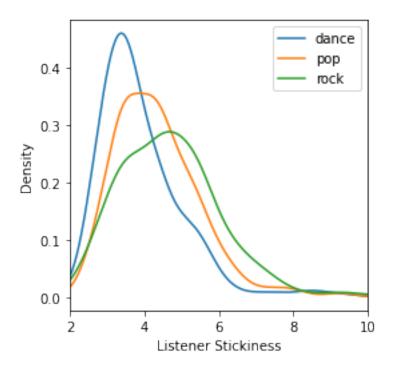
```
by="listener_stickiness"
[74]:
                    lastfm_id
                                                                           artist \
     year_cohort
      [1995, 2000)
                                                                     NEW RADICALS
                       1457.0
      [2000, 2005)
                        404.0
                                                                    JUNIOR SENIOR
      [1980, 1985)
                       1676.0 DEXY'S MIDNIGHT RUNNERS WITH THE EMERALD EXPRESS
      [1985, 1990)
                       1201.0
                                                                    TRACY CHAPMAN
      [2005, 2010)
                         53.0
                                                                    JOSE GONZALEZ
                                      song \
      year_cohort
      [1995, 2000)
                    YOU GET WHAT YOU GIVE
      [2000, 2005)
                           MOVE YOUR FEET
      [1980, 1985)
                           COME ON EILEEN
      [1985, 1990)
                                 FAST CAR
      [2005, 2010)
                               HEARTBEATS
                                                                           year \
                                                                   tags
      year_cohort
      [1995, 2000)
                      [90s, rock, alternative, pop, alternative rock]
                                                                         1999.0
      [2000, 2005)
                                  [dance, pop, electronic, fun, happy]
                                                                         2003.0
                                   [80s, pop, new wave, british, rock]
      [1980, 1985)
                                                                         1982.0
      [1985, 1990)
                    [folk, acoustic, female vocalists, 80s, singer... 1988.0
      [2005, 2010]
                    [acoustic, chillout, indie, Mellow, singer-son...
                    total plays listener stickiness listening concentration \
      year_cohort
      [1995, 2000)
                      3231926.0
                                             5.478704
                                                                       0.600575
      [2000, 2005)
                      2342399.0
                                             5.510801
                                                                       0.462756
      [1980, 1985)
                                                                       0.662270
                      4271605.0
                                             5.734545
      [1985, 1990)
                      4496842.0
                                             6.739002
                                                                      0.212117
      [2005, 2010)
                      9539488.0
                                             9.309897
                                                                       0.208667
                    cluster
      year_cohort
      [1995, 2000)
                       18.0
      [2000, 2005)
                       18.0
      [1980, 1985)
                       18.0
      [1985, 1990)
                       23.0
      [2005, 2010)
                       30.0
[75]: # Save the data for later
      ohw_stats.to_excel("../data/output_one_hit_wonders_with_statistics.xlsx", __
       →index=False)
      sql("SELECT * FROM lastfm").to_excel("../data/output_lastfm.xlsx", index=False)
```

1.7.2 Some more tag analysis

[77]: <AxesSubplot:ylabel='first_week_ending'>



[78]: Text(0.5, 0, 'Listener Stickiness')



[79]: pop_rock.groupby("tag").artist_pl_ratio.plot.kde(legend=True)

[79]: tag

dance AxesSubplot(0.125,0.125;0.775x0.755)
pop AxesSubplot(0.125,0.125;0.775x0.755)
rock AxesSubplot(0.125,0.125;0.775x0.755)

Name: artist_pl_ratio, dtype: object

