

# Categorical/Qualitative Predictors

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DS 301

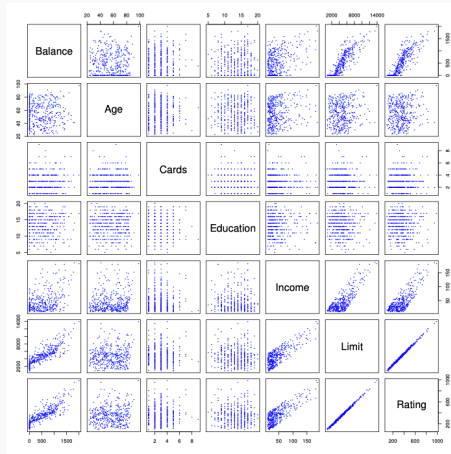
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## Other considerations/potential issues in linear regression

- Dealing with categorical or qualitative predictors.
- Model Diagnostics
  - Non-constant variance of error.
  - Non-linear relationships.
- Multicollinearity.

# Dealing with categorical or qualitative predictors

Example: credit dataset



Additionally there are 4 categorical (qualitative) predictors.

Additionally there are 4 categorical (qualitative) predictors:

- Own: homeowner or not.
- student: student or not.
- married: married or not.
- region: East, South, West indicating geographical location.

## Qualitative predictor with 2 categories

$Y$ : credit card balance

- Suppose we wish to investigate differences in credit card balance between those who own a house and those who don't, holding all other predictors constant.
- If the qualitative predictor only has two levels, or possible values, then incorporating it into a regression model is very simple:

we create a dummy variable/indicator

$$X_{i1} = \begin{cases} 1 & \text{if homeowner} \\ 0 & \text{if not} \end{cases}$$

use the dummy variable as a predictor in our model:

$$\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_{i1} + \sum_{j=2}^P \hat{\beta}_j X_{ij}$$

$$= \begin{cases} \hat{\beta}_0 + \hat{\beta}_1 + \sum_{j=2}^P \hat{\beta}_j X_{ij} & \text{if homeowner} \\ \hat{\beta}_0 + \sum_{j=2}^P \hat{\beta}_j X_{ij} & \text{if not homeowner} \end{cases}$$

## Qualitative predictor with 2 categories

$$\hat{y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_{i1} = \begin{cases} \hat{\beta}_0 & \text{if non-owner} \\ \hat{\beta}_0 + \hat{\beta}_1 & \text{if homeowner} \end{cases}$$

In machine learning community, the creation of dummy variables to handle qualitative predictors is known as “one-hot encoding”.

$$\rightarrow \hat{y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_{i1} + \sum_{j=2}^p \hat{\beta}_j X_{ij}$$

↙ dummy variable: ownership

How do we interpret  $\hat{\beta}_0$ ?

The avg credit card balance among those who do not own a home, holding all other

How do we interpret  $\hat{\beta}_1$ ? predictors constant.

The avg. difference  
in credit card balance between homeowners  
and non-owners, holding all other predictors  
constant.

## Qualitative predictor with 2 categories

Note: the decision to code 'owners' as 1 and 'non-owners' as 0 is arbitrary.

- It has no effect on how model fits your data. It will result in the exact same values for  $\hat{Y}$ . The final predictions will be identical regardless of your coding scheme.
- It does have an effect on the interpretation of your regression coefficients.

## Qualitative predictor with more than 2 categories

$Y$ : gpa     $X$ : class rank

Region is a qualitative predictor that has 3 levels: East, South, and West.

Is there any problem with creating one variable that represents all 3 levels:

$$X_{\text{region}} = \begin{cases} 0 & \text{if region is East} \\ 1 & \text{if region is South} \\ 2 & \text{if region is West} \end{cases}$$

$$\hat{Y} = \hat{B}_0 + \hat{B}_{\text{region}} \cdot X_{\text{region}} = \begin{cases} \hat{B}_0 : \text{avg cc balance} \\ \text{in east.} \end{cases}$$

⇒ assumes a constant difference between levels

→ This is a very restrictive assumption.

$\hat{B}_{\text{region}}$  : avg. difference in cc balance bwn east & south

• avg diff. in cc bwn south/west



## Categorical predictor with more than 2 categories (Region)

- Choose one baseline category (east)
- qualitative predictors w/  $K$  levels  $\rightarrow K-1$  dummy variables

$$X_{i1} = \begin{cases} 1 & \text{if from south} \\ 0 & \text{if not from south} \end{cases}$$

$$X_{i2} = \begin{cases} 1 & \text{if from west} \\ 0 & \text{if not from west} \end{cases}$$

$$\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_{i1} + \hat{\beta}_2 X_{i2} + \sum_{j=3}^P \hat{\beta}_j X_{ij}$$

$$= \begin{cases} \hat{\beta}_0 + \hat{\beta}_1 + \sum_{j=3}^P \hat{\beta}_j X_{ij} & \text{if south} \\ \hat{\beta}_0 + \hat{\beta}_2 + \sum_{j=3}^P \hat{\beta}_j X_{ij} & \text{if west} \\ \hat{\beta}_0 + \sum_{j=3}^P \hat{\beta}_j X_{ij} & \text{if east} \end{cases}$$

## In summary

For each categorical predictor:

- Choose a baseline category (R will automatically choose one for you, but you can change this).
- For every other category, define a dummy variable.
- The model fit  $\hat{f}$  and its predictions are independent of the choice of the baseline category and the coding scheme.
- However, the interpretation of the regression coefficients and associated hypothesis tests depend on the baseline category and the coding scheme.

See R script: `MLR_CategoricalPredictors.R`