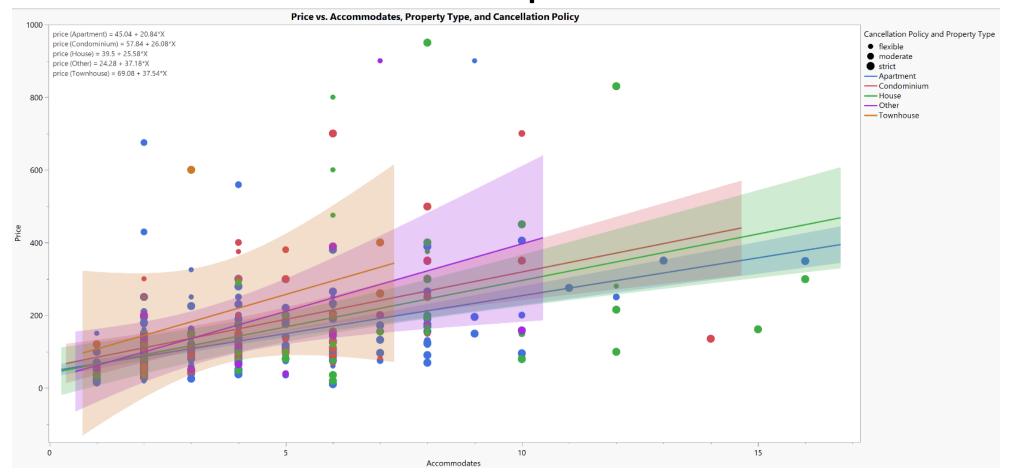
# Airbnb Predicted Pricing Airbnb Dataset

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## Project Background and Data Description

- Dataset: Airbnb listings subset
- Random sample from Airbnb hosts
- Listings in Chicago, IL from Aug 2008-May 2017
- Response variable: price
- Quantitative explanatory variable: accommodates
- Qualitative explanatory variables: cancellation\_policy (strict as reference group), property\_type (house as reference group)

# Scatterplot



# Results from Multiple Regression Analysis

	Full Model	Interaction Model	Transformation Model	Quadratic Model	Transformation +Interaction Model
Number of Explanatory Variables	7	11	7	8	11
Adjusted R <sup>2</sup>	0.257539	0.257571	0.379474	0.269536	0.376293
Mallow's Cp	8	12	8	9	12
RMSE	108.49583	108.49354	0.5716368	107.61571	0.5731005
F-test p-value	<0.0001 F-test: 25.7270	<0.0001 F-test: 16.7380	<0.0001 F-test: 44.5939	<0.0001 F-test: 24.0159	<0.0001 F-test: 28.3686
Largest p-value for all individual coefficient t-tests: $\beta_i$ = 0 vs $\beta_i \neq 0$	0.8791 (moderate)	0.8748 (condo*acco mmodates)	0.8521 (moderate)	0.9493 (moderate)	0.9185 (moderate)

#### Models

Full: property\_ type, cancellation\_policy,
accommodates, (response price)
Interaction: property\_type\*accommodates + Full
Transformation: property\_type,
cancellation\_policy, ln(accommodates), (response ln(price))

**Quadratic**: accommodates\*accommodates + Full **Transformation + Interaction**:

property\_type\*In(accommodates), property\_type, cancellation\_policy, In(accommodates), (response In(price))

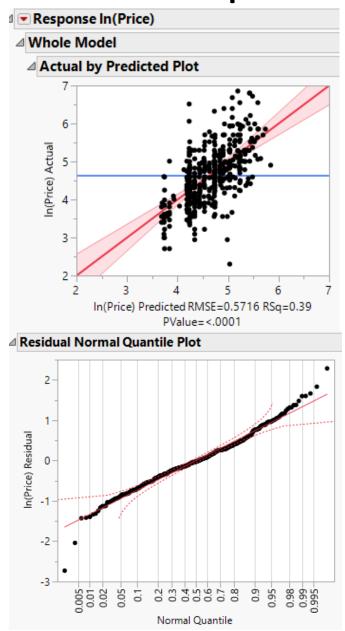
#### Chosen Model

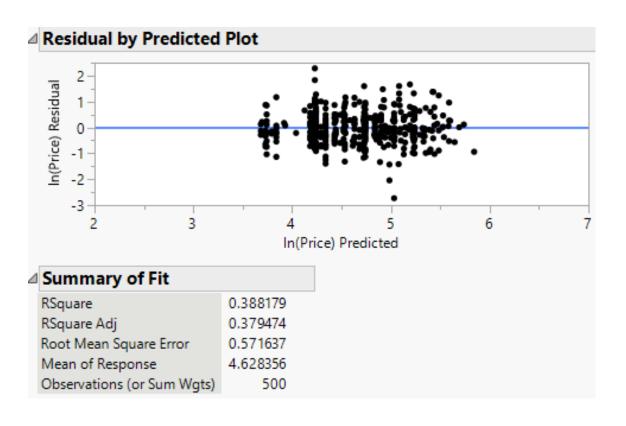
- Best model: transformation model
- Highest adjusted R<sup>2</sup> of 0.38
- Lowest RMSE of 107.62
- Lowest Mallow's Cp of 8
- Lowest F-test value of 44.59, with very small pvalue of <0.0001</li>
- Fewest variables

#### Chosen Model Results

- predicted ln(price) = 3.695 + 0.047\*Apartment
  + 0.720\*ln(Accommodates) 0.011\*moderate +
  0.098\*flexible + 0.432\*Townhouse +
  0.235\*Other + 0.247\*Condominium
- •Sample size: 500
- •37.95% of variability in ln(price) can be explained by a linear model with property\_type, ln(accommodates), and cancellation\_policy after adjusting for the complexity of the model

# **Graphs for Checking Conditions**



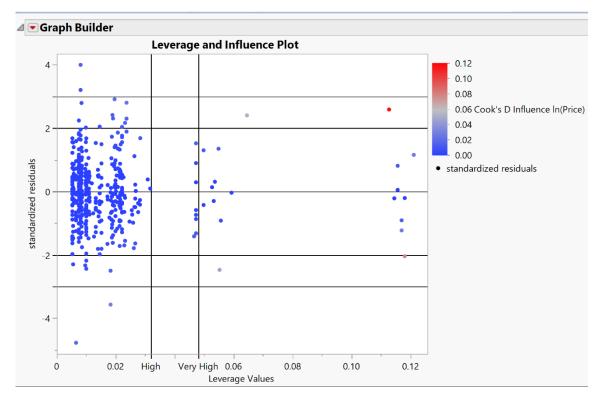


## **Checking Conditions**

- Independence met: random sample
- Linearity met: no curve in scatterplot
- Normality met: data within recommended boundaries of normal quantile plot
- Equal Variance met: no fan in residual by predicted plot, means equally distributed above and below mean of zero

## Influence and Leverage Plot

- •≈ 20 outliers indicating high leverage
- •≈ 10 outliers with standardized residual > 2
- ≈ 5 outliers with standardized residual < -2</li>



### **Hypothesis Tests**

**H0**: β2= β3= β4= β5=0 where β2= apartment slope, β3= condominium slope, β4= other slope, β5= townhouse slope.

**Ha**: At least one  $\beta i \neq 0$ 

Test statistic = 3.2264

p-value = 0.01248

**Conclusion**: There is strong evidence to suggest that the Property Type is a predictor of In(Price).

		0		0		0	0
Intercept Apartment		1		0		0	0
Condominium		0		1		0	0
Other		0		0		1	0
Townhouse		0		0		0	1
flexible				0		0	0
moderate		0		0		0	0
In(Accommodates)		0		0		0	0
=		0		0		0	0
0.047283	6546	0.2472	841186	0.23	53550284	0.43191	24037
0.076597	2582	0.099	694898	0.142	23622248	0.20338	30822
0.617302	1821	2.4804	089619	1.65	3212632	2.1236	39779
0.537321	0066	0.0134	565662	0.098	89254931	0.03419	86394
uaras 4	2171	7/5215	٦				
	.2171	143313					
	2264	225260					
	0.047283 0.076597 0.617302 0.537321 0.124519 uares 4 r DF	0.0472836546 0.0765972582 0.6173021821 0.5373210066 0.1245190982 uares 4.2171 r DF	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

**HO**:  $\beta 6 = \beta 7 = 0$  where  $\beta 6 = \beta 6 =$ 

**Ha**: At least one βi ≠ 0

**Test statistic** = 1.405

p-value = 0.246

Conclusion: There is little to no

Parameter | Intercept Apartment Condominium Other Townhouse flexible moderate In(Accommodates) Value 0.0978346746 -0.011431748 0.0676016746 0.0612710773 -0.186576583 Prob>ltl 0.1484714173 0.8520695348 0.6844016428 0.0113750839 Sum of Squares 0.9185098159 Numerator DF F Ratio 1.4054437344 Prob > F0.2462410906

■ Custom Test

evidence to suggest that the Cancellation Policy is a predictor of In(Price).

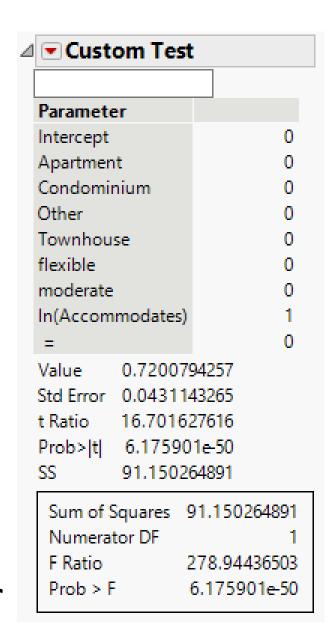
**H0**:  $\beta$ 8=0 where  $\beta$ 8= slope for ln(Accommodates)

**Ha**: β8 ≠ 0

**Test statistic** = 278.94

p-value = 6.18e-50

Conclusion: There is overwhelming evidence to suggest that the In(Accommodates) is a predictor of In(Price).



#### **Overall Conclusions**

The number of accommodates that an Airbnb can support, as well as the type of property of the Airbnb influence the price of the Airbnb.

Cancellation price does not influence the price of the Airbnb.