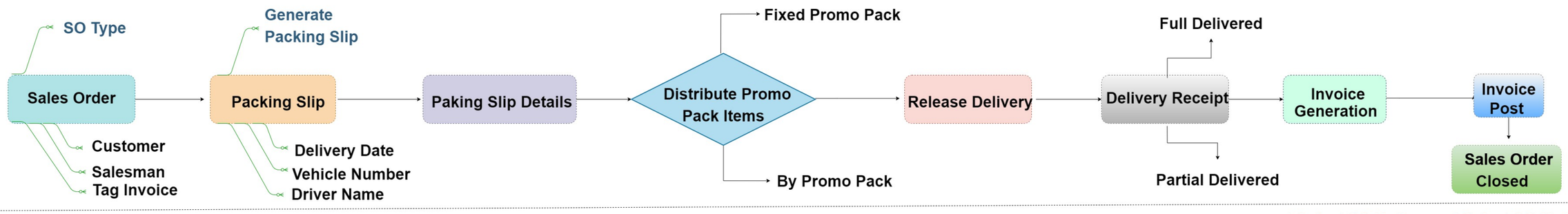
SALES MANAGEMENT

Action	When Sales Order (SO) is Created & sent to Packing slip	When Packing Slip is Generated & Assigned to drivers	When packing slip is Generated & Items are Released to Distribute	When Items are Distributed to Fixed Promo or By promo Pack is created	When Items are Distributed & Vehicle is Released to Delivery	When Items are Fully delivered or Partially Delivered	When Delivered Items are Checked & Invoice is Generated	When Confirmed Invoice is Posted

Sales Module



Action in Page	
	* Based on P.O, Created Sales Order * Select S.O Type * Select Customer * Select Salesman * Select Delivery Date * Choose Invoice for Tag * Select Item from Item list * Select the Type for Item * Enter the Qty * Enter the discount * Status Approved
	* Select SO No# * Select Delivery Date * Select Vehicle No# * Select Driver * Generate Packing Slips
	* Distribute Promo pack * Assign Fixed Promo pack * Assign By Promo Pack
	* Select SO No# * Distribute Promo pack * Assign Fixed Promo pack * Assign By Promo Pack * Distribute location-wise QTY
	* Release SO to Delivery
	* Select DO No# * Check Full Delivery or Partial Delivery * Edit DO as per Delivered Items * Status Post
	* Select SO No# * Check Customer * Check Branch * Check All Delivered Items * Check QTY * Check Amount * Status Post
	* Select SO No# * Status Post * S.O Closed

Status / Steps

Tables