

# Nick Alcock

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## EDUCATION

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**Indiana University**, School of Informatics, Computing, and Engineering Bloomington, IN

*Bachelor of Science in Informatics* May 2020

Major: Informatics    Minor: Business

**Eleven Fifty Academy** Indianapolis, IN

*Software Development* September 2021

12-week immersive learning program for Software Development taught with industry-guided curriculum, real world project-based learning, and 500+ hours of logged coding time and training

## WORK EXPERIENCE

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**FitzMark Inc.** Indianapolis, IN

*Business Development Representative* June 2021 – May 2021

- Responsible for bringing on new customer acquisition for all logistics services
- Managed my accounts by growing their business, building orders, and tracking their pickups and deliveries.

**Fierce Management Group** Carmel, IN

*Senior Account Manager* July 2019 – June 2020

- Responsible for new customer acquisition and subsequent retention in a territory
- Self-Managed active client accounts providing professional customer service
- Conduct second round interviewing and new hire training for human resources

## PROJECTS

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- Indiana All Access – 2018 - 2019
  - Built an iPhone Application with a team as an Informatics Capstone Project. The application helped users track all their favorite IU teams, schedules, and players.
- WikiTunez – 2021
  - Created a N-Tiered Web API in a team at EFA. The API allows its users to keep track of their favorite artists, songs, albums, and playlists.
- Golf Track – 2021
  - Created a Web MVC application as my final project at EFA. The application allows golfers to keep track of their scores and rate their favorite golf courses.

## TECHNICAL SKILLS

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- Programming Languages: .NET C#, SQL, Python, MYSQL
- Web: HTML 5, CSS, PHP, Web API, Web Scraping