

# N M EMRAN HUSSAIN

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## EDUCATION

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### THE GEORGE WASHINGTON UNIVERSITY, School of Business

#### Master of Science, Business Analytics (STEM and GPA: 3.47)

Relevant Courses: Responsible Machine Learning, Practical Artificial Intelligence, Working with Large Dataset (Big Data), AI in Marketing, Customer Analytics & Text Analytics (NLP).

Washington, DC

December 2025

### NORTH SOUTH UNIVERSITY, School of Business (STEM and GPA: 3.26)

#### Master of Business Administration

Relevant Courses: Marketing Research, Brand Management, Global Marketing, Marketing Strategy, Marketing Analytics.

Dhaka, Bangladesh

May 2023

### AMERICAN INTERNATIONAL UNIVERSITY - BANGLADESH, School of Engineering

#### Bachelor of Science, Electrical and Electronics

Dhaka, Bangladesh

March 2009

## TECHNICAL SKILLS

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**Programming & Core Libraries:** Python (Pandas, NumPy, Scikit-learn, TensorFlow, Matplotlib), SQL, R (Tidyverse, ggplot2)

**Machine Learning & AI:** Generative AI & LLMs (RAG, Transformers), Deep Learning (TensorFlow/Keras, PyTorch), NLP (Sentiment Analysis, Word2Vec, FastText, Sentiment Analysis), Responsible AI (Fairness Metrics).

**Tools & Platforms:** Spark (PySpark), PostgreSQL, ETL Pipelines, Git/GitHub, Google Cloud Platform (GCP)

**Business Strategy Analytics:** A/B Testing, Customer Lifetime Value (CLV), Customer Acquisition Cost (CAC), AARRR Funnel, Churn Prediction, ROMI, ROI Analysis, Stakeholder Management, PowerBI.

## ACADEMIC PROJECTS

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### E-commerce Churn Prevention System | Gemini, Reinforcement Learning, ChromaDB, Langchain, FAISS

- Architected an AI Marketing roadmap that slashed annual churn from 62% to 29%, driving a \$2M revenue uplift.
- Deployed LinUCB Bandits and a RAG-based Gemini bot to automate dynamic retention and decision support.

### NLP Sentiment Analysis Optimization | FastText, Python, Autotune

- Engineered a sentiment pipeline boosting IMDb accuracy from 50% to 87.4% via optimized supervised learning.
- Standardized 25,000 text samples using FastText Autotune and N-grams to eliminate underfitting and normalize data.

### Loan Default Prediction Model | H2O.ai, Python & Responsible AI

- Compared H2O.ai GLM/ANN models for loan defaults, optimizing a 0.15 threshold to slash financial risk.
- Engineered an L1/L2 pipeline for feature selection and used SHAP to audit model decisions for algorithmic fairness.

### Handwritten Digit Classifier | TensorFlow, Keras & Computer Vision

- Architected a TensorFlow LeNet-5 CNN for MNIST digits, achieving 96.2% accuracy with high validation generalization.
- Optimized a multi-layer pipeline using sigmoid/tanh & MaxPooling to extract spatial features & mitigate vanishing gradients.

### Fairness-Aware Mortgage Pricing Model | Explainable Boosting Machines (EBM) & XAI

- Engineered an EBM for high-priced mortgage loans, balancing a 0.78 AUC with federal Fair Lending standards.
- Mitigated bias via AIR analysis and fairness remediation while using extraction attacks to verify security.

### D.C. Bikeshare Optimization & Forecasting | Python & Scikit-Learn

- Engineered predictive models (Gradient Boosting, SVM, Random Forest) to forecast urban mobility demand, prioritizing business-cost reduction over raw MSE.
- Optimized station logistics through unsupervised K-medoids clustering and multi-model classification to balance bike and dock availability.

## PROFESSIONAL EXPERIENCE

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### AMPERE LTD. | Founder & CEO | Dhaka, Bangladesh | January 2019 – December 2019

- Founded an electronics startup, leading 15 employees across supply chain, marketing, finance and business development.
- Optimized supply chain and statistical KPI dashboards, driving 13% revenue and 10% market share growth.

### ANRHUS & SHUZOS CO. | Assistant Manager | Dhaka, Bangladesh | June 2009 – December 2018

- Managed end-to-end supply chain logistics for engineering services, ensuring timely aftersales service delivery.
- Streamlined inventory tracking processes by 5%, reducing overhead costs by 3% & improving operational efficiency by 4%.

## CERTIFICATION

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- Data Analysis with R (Google)
- Intermediate R (Datacamp)