

# REQUEST FOR PROPOSAL - CLOUD MIGRATION & MANAGED SERVICES

**\*\*RFP Reference:\*\*** TECH-2025-CLOUD-088

**\*\*Date:\*\*** December 11, 2025

**\*\*Client:\*\*** Global FinTech Solutions Ltd.

## 1. Executive Summary

Global FinTech Solutions aims to migrate its legacy on-premise data center infrastructure to a hybrid cloud environment (AWS/Azure) to improve scalability, security, and operational efficiency.

## 2. Scope of Work

### A. Infrastructure Migration

- Current State: 500+ Virtual Machines (VMware), 50 TB Oracle Database, 100 TB File Storage.
- Target State: Re-host (Lift & Shift) 40% of workloads, Re-platform 30%, Re-architect 30%.
- Timeline: 12-month phased migration.

### B. Managed Services (3-Year Contract)

- 24x7 Monitoring & Incident Management (L1/L2/L3 Support).
- Security Operations Center (SOC) integration.
- DevOps Pipeline Management (CI/CD).
- Quarterly Disaster Recovery (DR) drills.

### C. Compliance & Security

- Must adhere to MAS and RBI data localization norms.
- PCI-DSS Level 1 certification required.

## 3. Submission Requirements

- Technical Architecture Blueprint.
- Migration Strategy.
- Team Structure.
- Commercial Bid.

## 4. Evaluation Criteria

- Technical Competence (40%)
- Commercial competitiveness (30%)
- Security & Compliance approach (30%)

