

# **REQUEST FOR PROPOSAL - CLOUD MIGRATION & MANAGED SERVICES**

\*\*RFP Reference:\*\* TECH-2025-CLOUD-088

\*\*Date:\*\* December 11, 2025

\*\*Client:\*\* Global FinTech Solutions Ltd.

## **1. Executive Summary**

Global FinTech Solutions aims to migrate its legacy on-premise data center infrastructure to a hybrid cloud environment (AWS/Azure) to improve scalability, security, and operational efficiency.

## **2. Scope of Work**

### **A. Infrastructure Migration**

- Current State: 500+ Virtual Machines (VMware), 50 TB Oracle Database, 100 TB File Storage.
- Target State: Re-host (Lift & Shift) 40% of workloads, Re-platform 30%, Re-architect 30%.
- Timeline: 12-month phased migration.

### **B. Managed Services (3-Year Contract)**

- 24x7 Monitoring & Incident Management (L1/L2/L3 Support).
- Security Operations Center (SOC) integration.
- DevOps Pipeline Management (CI/CD).
- Quarterly Disaster Recovery (DR) drills.

### **C. Compliance & Security**

- Must adhere to MAS and RBI data localization norms.
- PCI-DSS Level 1 certification required.

## **3. Submission Requirements**

- Technical Architecture Blueprint.
- Migration Strategy.
- Team Structure.
- Commercial Bid.

## **4. Evaluation Criteria**

- Technical Competence (40%)
- Commercial competitiveness (30%)
- Security & Compliance approach (30%)

