CITIGROUP - QUARTERLY FINANCIAL DATA SUPPLEMENT

2Q18

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⁽¹⁾ Latin America GCB consists of Citi's consumer banking operations in Mexico.



⁽²⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

		2Q		3Q		4Q		1Q		2Q		crease/ se) from		Six Months	 I	Six Months	YTD 2018 vs. YTD 2017 Increase/
		2017		2017		2017 ⁽¹⁾		2018		2018	1Q18	2Q17	<u> </u>	2017		2018	(Decrease)
Total Revenues, Net of Interest Expense	\$	18,155	\$	18,419	\$	17,504	\$	18,872	\$	18,469	(2%)	2%	\$	36,521	\$	37,341	2%
Total Operating Expenses		10,760		10,417		10,332		10,925		10,712	(2%)	-	i	21,483		21,637	1%
Net Credit Losses (NCLs)		1,710		1,777		1,880		1,867		1,704	(9%)	-	į	3,419		3,571	4%
Credit Reserve Build / (Release)		(44)		369		136		(64)		91	NM	NM	į	(78)		27	NM
Provision / (Release) for Unfunded Lending Commitments		28		(175)		29		28		(4)	NM	NM	į	(15)		24	NM
Provision for Benefits and Claims		23		28		28		26		21	(19%)	(9%)	į	53		47	(11%)
Provisions for Credit Losses and for Benefits and Claims	\$	1,717	\$	1,999	\$	2,073	\$	1,857	\$	1,812	(2%)	6%	\$	3,379	\$	3,669	9%
Income from Continuing Operations before Income Taxes	\$	5,678	\$	6,003	\$	5,099	\$	6,090	\$	5,945	(2%)	5%	\$	11,659	\$	12,035	3%
Income Taxes (Benefits)		1,795		1,866		23,864		1,441		1,444	-	(20%)	1	3,658		2,885	(21%)
Income (Loss) from Continuing Operations	\$	3,883	\$	4,137	\$	(18,765)	\$	4,649	\$	4,501	(3%)	16%	\$	8,001	\$	9,150	14%
Income (Loss) from Discontinued Operations, net of Taxes		21		(5)		(109)		(7)		15	NM	(29%)		3		8	NM
Net Income (Loss) before Noncontrolling Interests	\$	3,904	\$	4,132	\$	(18,874)	\$	4,642	\$	4,516	(3%)	16%	\$	8,004	\$	9,158	14%
Net Income Attributable to Noncontrolling Interests		32		(1)		19		22		26	18%	(19%)	1	42		48	14%
Citigroup's Net Income (Loss)	\$	3,872	\$	4,133	\$	(18,893)	\$	4,620	\$	4,490	(3%)	16%	\$	7,962	\$	9,110	14%
<u>Diluted Earnings Per Share:</u>																	
Income (Loss) from Continuing Operations	\$	1.27	\$	1.42	\$	(7.33)	\$	1.68	\$	1.62	(4%)	28%	\$	2.63	\$	3.30	25%
Citigroup's Net Income (Loss)	\$	1.28	\$	1.42	\$	(7.38)	\$	1.68	\$	1.63	(3%)	27%	\$	2.63	\$	3.31	26%
Shares (in millions):													1				
Average Basic		2,739.1		2,683.6		2,606.2		2,561.6		2,530.9	(1%)	(8%)	- [2,752.2		2,546.2	(7%)
Average Diluted		2,739.2		2,683.7		2,606.2		2,563.0		2,532.3	(1%)	(8%)	1	2,752.3		2,547.6	(7%)
Common Shares Outstanding, at period end		2,724.6		2,644.0		2,569.9		2,549.9		2,516.6	(1%)	(8%)					
Preferred Dividends	\$	320	\$	272	\$	320	\$	272	\$	318	17%	(1%)	\$	621	\$	590	(5%)
Income Allocated to Unrestricted Common Shareholders - Basic																	
Income (Loss) from Continuing Operations	\$	3,483	\$	3,813	\$	(19,116)	\$	4,304	\$	4,108	(5%)	18%	\$	7,235	\$	8,412	16%
Citigroup's Net Income (Loss)	\$	3,504	\$	3,808	\$	(19,225)	\$	4,297	\$	4,123	(4%)	18%	\$	7,238	\$	8,430	16%
Income Allocated to Unrestricted Common Shareholders - Diluted																	
Income (Loss) from Continuing Operations	\$	3,483	\$	3,813	\$	(19,116)	\$	4,304	\$	4,108	(5%)	18%	\$	7,235	\$	8,412	16%
Citigroup's Net Income (Loss)	\$	3,504	\$	3,808	\$	(19,225)	\$	4,297	\$	4,123	(4%)	18%	\$	7,238	\$	8,430	16%
Regulatory Capital Ratios and Performance Metrics:																	
Common Equity Tier 1 (CET1) Capital Ratio (2) (3)		13.06%		12.98%		12.36%		12.05%		12.1%			1				
Tier 1 Capital Ratio ^{(2) (3)} Total Capital Ratio ^{(2) (3)}		14.74%		14.61%		14.06%		13.67%		13.8%			1				
		16.93%		16.95%		16.30%		16.01%		16.3%			ì				
Supplementary Leverage Ratio ^{(3) (4)} Return on Average Assets		7.24% 0.83%		7.11% 0.87%		6.68% (3.93%)		6.71% 0.98%		6.6% 0.94%			ì	0.87%		0.96%	
Return on Average Assets Return on Average Common Equity										9.2%			i			9.5%	
Efficiency Ratio (Total Operating Expenses/Total Revenues, net)		6.8% 59.3%		7.3% 56.6%		(37.5%) 59.0%		9.7% 57.9%		9.2% 58.0%			1	7.1% 58.8%		9.5% 57.9%	
, , , , , , , , , , , , , , , , , , , ,		39.3%		30.0%		39.0%		37.976		36.0%				30.0%		37.9%	
Balance Sheet Data (in billions of dollars, except per share amounts): Total Assets	\$	1.864.1	s	1.889.1	\$	1.842.5	\$	1.922.1	\$	1.912.3	(1%)	3%					
Total Average Assets	ý.	1,869.2	φ	1,892.3	φ	1,909.7	φ	1,922.1	φ	1,912.3	1%	3% 3%	s	1.849.9	\$	1,910.7	3%
ŭ		958.7									1 70	3% 4%	Ŷ	1,049.9	Ф	1,910.7	3%
Total Deposits Citigroup's Stockholders' Equity (5) (6)		230.0		964.0 227.6		959.8 200.7		1,001.2 201.9		996.7 200.1	(1%)	(13%)	1				
- · · · · · · · · · · · · · · · · · · ·											, ,	, ,	1				
Book Value Per Share		77.36		78.81		70.62		71.67		71.95	-	(7%)	1				
Tangible Book Value Per Share ⁽⁷⁾		67.32		68.55		60.16		61.02		61.29	-	(9%)					
Direct Staff (in thousands)		214		213		209		209		205	(2%)	(4%)	1				

- (1) 4Q17 includes the \$22.6 billion impact related to the enactment of the Tax Cuts and Jobs Act (Tax Reform), which was signed into law on December 22, 2017. The \$22.6 billion increase in income taxes from Tax Reform was recorded in North America GCB (\$0.8 billion), ICG (\$2.0 billion) and Corporate/ Other (\$19.8 billion). The final impact of Tax Reform may differ from these estimates, due to, among other things, changes in assumptions made by Citigroup and additional guidance that may be issued by the U.S. Department of the
- (2) For all periods presented, Citi's reportable CET1 Capital and Tier 1 Capital ratios were derived under the U.S. Basel III Standardized Approach, whereas Citi's reportable Total Capital ratios were derived under the U.S. Basel III Advanced Approaches framework. The reportable ratios represent the lower of each of the three risk-based capital ratios (CET1 Capital, Tier 1 Capital, Tier 2 Capita
- (4) Citigroup's Supplementary Leverage Ratio (SLR) reflects full implementation of the U.S. Basel III rules for all periods. As of December 31, 2017 and for all prior periods, this ratio is a non-GAAP financial measure, which reflects full implementation of regulatory capital adjustments and deductions prior to the effective date of January 1, 2018. For the composition of Citi's SLR, see page 28.
- (5) In March 2017, the FASB issued Accounting Standards Update 2017-08, Premium Amortization on Purchased Callable Debt Securities (ASU 2017-08), which revises existing U.S. GAAP by shortening the amortization period for premiums on certain purchased callable debt securities to the earliest call date, rather than the contractual life of the security. During the second quarter of 2017, Citi early adopted ASU 2017-08 on a modified retrospective basis effective January 1, 2017, resulting in a \$156 million net reduction of Citi's stockholders' equity.
- (6) Citi early adopted ASU No. 2018-02, Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income as of December 31, 2017. The ASU allows a reclassification from Accumulated other comprehensive income (loss) (AOCI) to Retained earnings for the deferred taxes previously recorded in AOCI that exceed the current federal tax rate of 21% resulting from the newly enacted corporate tax rate as part of Tax Reform. The effect of adopting the ASU resulted in an increase of \$3,304 million to Retained earnings at December 31, 2017 due to the reclassification of AOCI to Retained earnings.
- (7) Tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see page 28.

Note: Ratios and variance percentages are calculated based on the displayed amounts.

NM Not meaningful

CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

	2Q	3Q	4Q	1Q	2Q		Increase/ ease) from	Six Months	Six Months	YTD 2018 vs. YTD 2017 Increase/
	2017	2017	2017	2018	2018	1Q18	2Q17	2017	2018	(Decrease)
Revenues										
Interest revenue	\$ 15,294	\$ 15,914			\$ 17,550	7%	15%	\$ 29,815	\$ 33,882	14%
Interest expense	4,036	4,379		5,160	5,885	14%	46%	7,602	11,045	45%
Net interest revenue	11,258	11,535	11,313	11,172	11,665	4%	4%	22,213	22,837	3%
Commissions and fees	3,256	3,241	3,155		3,111	3%	(4%)	6,311	6,141	(3%)
Principal transactions	2,643	2,248			2,151	(35%)	(19%)	5,737	5,440	(5%)
Administrative and other fiduciary fees	909	929			934	3%	3%	1,743	1,839	6%
Realized gains (losses) on investments	221	213	152		102	(40%)	(54%)	413	272	(34%)
Other-than-temporary impairment losses on investments and other assets	(20)	(15) (16)		(15)	46%	25%	(32)	(43)	(34%)
Other revenue	(112)	268			521	56%	NM	136	855	NM
Total non-interest revenues	6,897	6,884	6,191	7,700	6,804	(12%)	(1%)	14,308	14,504	1%
Total revenues, net of interest expense	18,155	18,419	17,504	18,872	18,469	(2%)	2%	36,521	37,341	2%
Provisions for Credit Losses and for Benefits and Claims										
Net credit losses	1,710	1,777	1,880	1,867	1,704	(9%)	-	3,419	3,571	4%
Credit reserve build / (release)	(44)	369			91	NM	NM	(78)	27	NM
Provision for loan losses	1,666	2,146			1,795	-	8%	3,341	3,598	8%
Provision for Policyholder benefits and claims	23	28		26	21	(19%)	(9%)	53	47	(11%)
Provision for unfunded lending commitments	28	(175			(4)	NM	NM	(15)	24	NM
Total provisions for credit losses and for benefits and claims	1,717	1,999		1,857	1,812	(2%)	6%	3,379	3,669	9%
Operating Expenses										
Compensation and benefits	5,463	5,304	4,880	5,807	5,452	(6%)	-	10,997	11,259	2%
Premises and Equipment	604	608		593	570	(4%)	(6%)	1,224	1,163	(5%)
Technology / communication expense	1,695	1,764		1,758	1,797	2%	6%	3,358	3,555	6%
Advertising and marketing expense	432	417			411	8%	(5%)	805	792	(2%)
Other operating	2,566	2,324			2,482	4%	(3%)	5,099	4,868	(5%)
Total operating expenses	10,760	10,417			10,712	(2%)	-	21,483	21,637	1%
Income from Continuing Operations before										
Income Taxes	5,678	6,003	5,099	6,090	5,945	(2%)	5%	11,659	12,035	3%
Provision (benefits) for income taxes	1,795	1,866	23,864	1,441	1,444	`- ′	(20%)	3,658	2,885	(21%)
Income (Loss) from Continuing Operations Discontinued Operations	3,883	4,137	(18,765)	4,649	4,501	(3%)	16%	8,001	9,150	14%
Income (Loss) from Discontinued Operations	33	(9	(100)) (7)	(2)	71%	NM	5	(9)	NM
Provision (benefits) for income taxes	12	(4		, (1)	(17)	NM	NM	2	(17)	NM
Income (Loss) from Discontinued Operations, net of taxes	21	(5		(7)	15	NM	(29%)	3	8	NM
Net Income (Loss) before Noncontrolling Interests	3,904	4,132	(18,874)	4,642	4,516	(3%)	16%	8,004	9,158	14%
Net Income (Loss) attributable to noncontrolling interests	32	(1) 19	22	26	18%	(19%)	42	48	14%
Citigroup's Net Income (Loss)	\$ 3,872	\$ 4,133			\$ 4,490	(3%)	16%	\$ 7,962	\$ 9,110	14%

NM Not meaningful.

		l 20	٠	-tb 20	D-	b 24		danah 24		l 20		ncrease/
	•	June 30, 2017	Sep	otember 30, 2017	De	cember 31, 2017	,	March 31, 2018		June 30, 2018 (1)	1Q18	ase) from 2Q17
Assets		2017		2017		2017	-	2010		2010 (1)	1010	2017
Cash and due from banks (including segregated cash and other deposits)	\$	20,940	\$	22,604	\$	23,775	\$	21,850	\$	21,077	(4%)	1%
Deposits with banks	•	165,142	•	163,505	•	156,741	•	180,854	•	179,825	(1%)	9%
Fed funds sold and securities borr'd or purch under agree, to resell		234,065		252,608		232,478		257,887		265,526	3%	13%
Brokerage receivables		40,487		38,076		38,384		46,572		36,977	(21%)	(9%)
Trading account assets		260,549		260,151		252,702		268,808		262,949	(2%)	1%
Investments		,-		,				,		. ,	(/	
Available-for-sale and non-marketable equity securities ⁽²⁾		301,535		303,147		298,970		299,479		296,819	(1%)	(2%)
Held-to-maturity		50,175		51,527		53,320		52,492		52,897	1%	5%
Total Investments		351,710		354,674		352,290		351,971		349,716	(1%)	(1%)
Loans, net of unearned income											, ,	, ,
Consumer		325,261		325,576		333,656		325,084		323,632	-	(1%)
Corporate		319,434		327,607		333,378		347,854		347,548	-	9%
Loans, net of unearned income	·	644,695		653,183		667,034		672,938		671,180	-	4%
Allowance for loan losses		(12,025)		(12,366)		(12,355)		(12,354)		(12,126)	2%	(1%)
Total loans, net	·	632,670		640,817		654,679		660,584		659,054	-	4%
Goodwill		22,349		22,345		22,256		22,659		22,058	(3%)	(1%)
Intangible assets (other than MSRs)		4,887		4,732		4,588		4,450		4,729	6%	(3%)
Mortgage servicing rights (MSRs)		560		553		558		587		596	2%	6%
Other assets		130,704		129,068		104,014		105,882		109,827	4%	(16%)
Total assets	\$	1,864,063	\$	1,889,133	\$	1,842,465	\$	1,922,104	\$	1,912,334	(1%)	3%
Liabilities												
Non-interest-bearing deposits in U.S. offices	\$	126,253	\$	127,220	\$	126,880	\$	125,332	\$	117,473	(6%)	(7%)
Interest-bearing deposits in U.S. offices		311,361		315,556		318,613		327,872		337,228	3%	8%
Total U.S. Deposits	·	437,614		442,776		445,493		453,204		454,701	-	4%
Non-interest-bearing deposits in offices outside the U.S.	·	83,046		84,178		87,440		90,477		86,241	(5%)	4%
Interest-bearing deposits in offices outside the U.S.		438,083		437,084		426,889		457,538		455,788	· - ′	4%
Total International Deposits		521,129		521,262		514,329		548,015		542,029	(1%)	4%
Total deposits		958,743		964,038		959,822		1,001,219		996,730	-	4%
Fed funds purch and securities loaned or sold under agree, to repurch.		154,780		161,282		156,277		171,759		177,828	4%	15%
Brokerage payables		62,947		63,205		61,342		69,685		67,672	(3%)	8%
Trading account liabilities		137,698		139,530		125,028		143,961		140,745	(2%)	2%
Short-term borrowings		36,519		38,149		44,452		36,094		37,233	3%	2%
Long-term debt		225,179		232,673		236,709		237,938		236,822	-	5%
Other liabilities ⁽³⁾		57,090		61,634		57,163		58,582		54,336	(7%)	(5%)
Total liabilities	\$	1,632,956	\$	1,660,511	\$	1,640,793	\$	1,719,238	\$	1,711,366	-	5%
Equity												
Stockholders' equity ⁽²⁾⁽⁴⁾												
Preferred stock	\$	19,253	\$	19,253	\$	19,253	\$	19,156	\$	19,035	(1%)	(1%)
Common stock		31		31		31		31		31	-	-
Additional paid-in capital		107,798		107,896		108,008		107,599		107,724	-	-
Retained earnings ⁽²⁾⁽⁴⁾		152,178		155,174		138,425		141,863		145,211	2%	(5%)
Treasury stock		(19,342)		(24,829)		(30,309)		(32,115)		(34,413)	(7%)	(78%)
Accumulated other comprehensive income (loss) ⁴⁾		(29,899)		(29,891)		(34,668)		(34,619)		(37,494)	(8%)	(25%)
Total common equity	\$	210,766	\$	208,381	\$	181,487	\$	182,759	\$	181,059	(1%)	(14%)
Total Citigroup stockholders' equity	\$	230,019	\$	227,634	\$	200,740	\$	201,915	\$	200,094	(1%)	(13%)
Noncontrolling interests		1,088		988		932		951		874	(8%)	(20%)
Total equity		231,107		228,622		201,672		202,866		200,968	(1%)	(13%)
Total liabilities and equity	\$	1,864,063	\$	1,889,133	\$	1,842,465	\$	1,922,104	\$	1,912,334	(1%)	3%

(1) (2) (3) (4) Preliminary. See footnote 5 on page 1.

Includes allowance for credit losses for unfunded lending commitments. See page 24 for amounts by period.

See footnote 6 on page 1.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

SEGMENT DETAIL NET REVENUES

(In millions of dollars)

						2Q18	Increase/		Six	Six	YTD 2018 vs.
	2Q	3Q	4Q	1Q	2Q	(Decr	ease) from	M	lonths	Months	YTD 2017 Increase/
	 2017	 2017	 2017	 2018	 2018	1Q18	2Q17	_	2017	 2018	(Decrease)
Global Consumer Banking											
North America	\$ 4,946	\$ 5,197	\$ 5,182	\$ 5,157	\$ 5,004	(3%)	1%	\$	9,891	\$ 10,161	3%
Latin America	1,308	1,388	1,359	1,347	1,381	3%	6%	1	2,475	2,728	10%
Asia ⁽¹⁾	1,819	1,885	1,908	1,929	1,865	(3%)	3%	1	3,553	3,794	7%
Total	8,073	8,470	8,449	8,433	8,250	(2%)	2%		15,919	16,683	5%
Institutional Clients Group											
North America	3,646	3,709	3,046	3,265	3,511	8%	(4%)		7,168	6,776	(5%)
EMEA	2,881	2,703	2,441	3,167	3,043	(4%)	6%	1	5,735	6,210	8%
Latin America	1,086	1,099	1,031	1,210	1,162	(4%)	7%		2,255	2,372	5%
Asia	1,808	1,919	1,786	2,206	1,975	(10%)	9%	1	3,582	4,181	17%
Total	9,421	9,430	8,304	9,848	9,691	(2%)	3%		18,740	19,539	4%
Corporate / Other	661	519	751	591	528	(11%)	(20%)		1,862	1,119	(40%)
Total Citigroup - Net Revenues	\$ 18,155	\$ 18,419	\$ 17,504	\$ 18,872	\$ 18,469	(2%)	2%	\$	36,521	\$ 37,341	2%

⁽¹⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

SEGMENT DETAIL INCOME

(In millions of dollars)

(2Q		3Q	4Q	1Q	2Q		ncrease/ ase) from		Six lonths	N	Six Ionths	YTD 2018 vs. YTD 2017 Increase/
		2017		2017	 2017	 2018	 2018	1Q18	2Q17	_	2017		2018	(Decrease)
Income (Loss) from Continuing Operations:														
Global Consumer Banking ⁽¹⁾														
North America	\$			642	\$ 77	\$ 838	\$ 719	(14%)	9%	\$	1,271	\$	1,557	23%
Latin America		141		169	165	183	200	9%	42%	į	276		383	39%
Asia (2)		330		359	 340	 373	 360	(3%)	9%	<u> </u>	579		733	27%
Total	_	1,128		1,170	 582	 1,394	 1,279	(8%)	13%	-	2,126		2,673	26%
Institutional Clients Group ⁽¹⁾														
North America		1,088		1,298	(1,108)	857	1,028	20%	(6%)		2,165		1,885	(13%)
EMEA		786		753	431	1,113	987	(11%)	26%	1	1,648		2,100	27%
Latin America		341		388	333	491	514	5%	51%	1	823		1,005	22%
Asia		565		623	557	868	708	(18%)	25%	į	1,155		1,576	36%
Total	_	2,780		3,062	213	3,329	3,237	(3%)	16%		5,791		6,566	13%
Corporate / Other (1)		(25)	(95)	(19,560)	(74)	(15)	80%	40%		84		(89)	NM
Income (Loss) From Continuing Operations	\$	3,883	\$	4,137	\$ (18,765)	\$ 4,649	\$ 4,501	(3%)	16%	\$	8,001	\$	9,150	14%
Discontinued Operations		21		(5)	(109)	(7)	15	NM	(29%)		3		8	NM
Net Income Attributable to Noncontrolling Interests		32		(1)	19	22	26	18%	(19%)		42		48	14%
Total Citigroup - Net Income (Loss)	\$	3,872	\$	4,133	\$ (18,893)	\$ 4,620	\$ 4,490	(3%)	16%	\$	7,962	\$	9,110	14%
Average Assets (in billions of dollars)														
North America	\$	982	\$	993	\$ 1,006	\$ 971	\$ 979	1%	-	\$	972	\$	975	-
EMEA ⁽²⁾		335		329	334	363	375	3%	12%	1	327		369	13%
Latin America		129		131	128	129	127	(2%)	(2%)	1	127		128	1%
Asia ⁽²⁾		328		337	340	348	342	(2%)	4%	ì	325		345	6%
Corporate / Other		95		102	102	 93	94	1%	(1%)	<u> </u>	99		94	(5%)
Total	\$	1,869	\$	1,892	\$ 1,910	\$ 1,904	\$ 1,917	1%	3%	\$	1,850	\$	1,911	3%
Return on Average Assets (ROA) on Net Income (Loss)														
North America		0.71%	, D	0.78%	(0.41%)	0.71%	0.72%			1	0.71%		0.71%	
EMEA ⁽²⁾		0.93%		0.89%	0.50%	1.23%	1.04%			ĺ	1.00%		1.13%	
Latin America		1.49%	5	1.68%	1.54%	2.12%	2.25%			l	1.74%		2.19%	
Asia ⁽²⁾		1.09%	5	1.15%	1.04%	1.44%	1.25%			į	1.07%		1.35%	
Corporate/Other		(0.06%)	(0.32%)	(76.53%)	 (0.38%)	(0.06%)				0.17%		(0.21%)	
Total		0.83%	,	0.87%	(3.93%)	0.98%	0.94%				0.87%		0.96%	
		. , , , ,			 1	 	 							

NM Not meaningful.

 ⁽¹⁾ See footnote 1 on page 1.
 (2) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

GLOBAL CONSUMER BANKING

Page 1

(In millions of dollars, except as otherwise noted)

		2Q		3Q		4Q		1Q		2Q	2Q18 In (Decrea	icrease/ ise) from		Six Months	N	Six Ionths	YTD 2018 vs. YTD 2017 Increase/
		2017		017	:	2017 ⁽¹⁾		018		2018	1Q18	2Q17	-	2017		2018	(Decrease)
Net Interest Revenue	\$	6,760	\$	7,071	\$	7,015	\$	6,980	\$	7,019	1%	4%	\$	13,339	\$	13,999	5%
Non-Interest Revenue		1,313		1,399		1,434		1,453		1,231	(15%)	(6%)		2,580		2,684	4%
Total Revenues, Net of Interest Expense		8,073		8,470		8,449		8,433		8,250	(2%)	2%	1	15,919		16,683	5%
Total Operating Expenses		4,537		4,452		4,563		4,681		4,655	(1%)	3%	į	8,988		9,336	4%
Net Credit Losses		1,615		1,704		1,640		1,736		1,726	(1%)	7%	- 1	3,218		3,462	8%
Credit Reserve Build / (Release)		125		486		177		144		154	7%	23%	-	302		298	(1%)
Provision for Unfunded Lending Commitments		(1)		(5)		(2)		(1)		3	NM	NM	1	5		2	(60%)
Provision for Benefits and Claims		23		28		36		26		22	(15%)	(4%)		52		48	(8%)
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)		1,762		2,213		1,851		1,905		1,905	-	8%	<u> </u>	3,577		3,810	7%
Income from Continuing Operations before Taxes		1,774		1,805		2,035		1,847		1,690	(9%)	(5%)	į	3,354		3,537	5%
Income Taxes (2)		646		635		1,453		453		411	(9%)	(36%)	<u> </u>	1,228		864	(30%)
Income from Continuing Operations		1,128		1,170		582		1,394		1,279	(8%)	13%	- [2,126		2,673	26%
Noncontrolling Interests		4		2		2		2		1	(50%)	(75%)		5		3	(40%)
Net Income	\$	1,124	\$	1,168	\$	580	\$	1,392	\$	1,278	(8%)	14%	\$	2,121	\$	2,670	26%
EOP Assets (in billions of dollars)	\$	418	\$	419	\$	428	\$	423	\$	422	-	1%					
Average Assets (in billions of dollars)	\$	414	\$	421	\$	423	\$	423	\$	417	(1%)	1%	\$	412	\$	420	2%
Return on Average Assets (ROA)		1.09%		1.10%		0.54%		1.33%		1.23%			1	1.04%		1.28%	
Efficiency Ratio		56%		53%		54%		56%		56%			į	56%		56%	
Net Credit Losses as a % of Average Loans		2.20%		2.26%		2.15%		2.30%		2.28%				2.22%		2.29%	
Revenue by Business																	
Retail Banking	\$	3,328	\$	3,521	\$	3,458	\$	3,471	\$	3,489	1%	5%	\$	6,503	\$	6,960	7%
Cards (3)		4,745		4,949		4,991		4,962		4,761	(4%)	-	ı	9,416		9,723	3%
Total	\$	8,073	\$	8,470	\$	8,449	\$	8,433	\$	8,250	(2%)	2%	\$	15,919	\$	16,683	5%
Net Credit Losses by Business																	
Retail Banking	\$	244	\$	300	\$	243	\$	232	\$	228	(2%)	(7%)	\$	480	\$	460	(4%)
Cards (3)		1,371		1,404		1,397		1,504		1,498		9%	<u> </u>	2,738		3,002	10%
Total	\$	1,615	\$	1,704	\$	1,640	\$	1,736	\$	1,726	(1%)	7%	\$	3,218	\$	3,462	8%
Income from Continuing Operations by Business																	
Retail Banking	\$	419	\$	546	\$	358	\$	524	\$	580	11%	38%	s	752	\$	1,104	47%
Cards (3)	Ψ	709	Ψ	624	Ψ	224	Ψ	870	Ψ	699	(20%)	(1%)	١٣	1,374	Ψ	1,569	14%
Total	\$	1,128	\$	1,170	\$	582	\$	1,394	\$	1,279	(8%)	13%	\$	2,126	\$	2,673	26%
1000		1,120		.,				1,001	_	1,2.0	(070)	1070	Ť	2,120	_	2,0.0	2070
Foreign Currency (FX) Translation Impact:																	
Total Revenue - as Reported	\$	8,073	\$	8,470	\$	8,449	\$	8,433	\$	8,250	(2%)	2%	\$	15,919	\$	16,683	5%
Impact of FX Translation (4)		(51)		(115)		(40)		(112)		· -	, ,		1	92		-	
Total Revenues - Ex-FX (4)	\$	8,022	\$	8,355	\$	8,409	\$	8,321	\$	8,250	(1%)	3%	\$	16,011	\$	16,683	4%
								-									
Total Operating Expenses - as Reported	\$	4,537	\$	4,452	\$	4,563	\$	4,681	\$	4,655	(1%)	3%	\$	8,988	\$	9,336	4%
Impact of FX Translation (4)		(20)		(51)		(21)		(58)		-			1	70		-	
Total Operating Expenses - Ex-FX (4)	\$	4,517	\$	4,401	\$	4,542	\$	4,623	\$	4,655	1%	3%	\$	9,058	\$	9,336	3%
Total Provisions for LLR & PBC - as Reported	\$	1,762	\$	2,213	\$	1,851	\$	1,905	\$	1,905	-	8%	\$	3,577	\$	3,810	7%
Impact of FX Translation (4)		(15)		(30)		(8)		(21)		-				13			
Total Provisions for LLR & PBC - Ex-FX (4)	\$	1,747	\$	2,183	\$	1,843	\$	1,884	\$	1,905	1%	9%	\$	3,590	\$	3,810	6%
Net Income - as Reported	\$	1,124	\$	1,168	\$	580	\$	1,392	\$	1,278	(8%)	14%	\$	2,121	\$	2,670	26%
Impact of FX Translation (4)	_	(9)		(21)		(8)		(26)		<u> </u>			L	8		-	
Net Income - Ex-FX (4)	\$	1,115	\$	1,147	\$	572	\$	1,366	\$	1,278	(6%)	15%	\$	2,129	\$	2,670	25%
	-												,				

⁽¹⁾ See footnote 1 on page 1.

NM Not meaningful.

⁽²⁾ Income taxes in the fourth quarter of 2017 include \$750 million related to Tax Reform and is reflected in North America Retail Banking (\$105 million) and North America Cards (\$645 million).

(3) Includes both Citi-Branded Cards and Citi Retail Services.

⁽⁴⁾ Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the second quarter of 2018 and year-to-date 2018 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

		2Q		3Q		4Q		1Q		2Q		ncrease/ use) from
		2017		2017		2017		2018		2018	1Q18	2Q17
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		2,570		2,474		2,451		2,433		2,428	-	(6%)
Accounts (in millions)		53.8		53.2		52.9		53.2		53.9	1%	<u>-</u>
Average Deposits	\$	307.2	\$	308.1	\$	306.5	\$	308.9	\$	305.8	(1%)	-
Investment Sales	\$	21.8	\$	25.3	\$	23.7	\$	27.1	\$	23.9	(12%)	10%
Investment Assets under Management (AUMs)	\$	152.8	\$	158.2	\$	160.9	\$	163.5	\$	162.7	-	6%
Average Loans	\$	142.3	\$	144.3	\$	145.1	\$	147.1	\$	145.6	(1%)	2%
EOP Loans:												
Mortgages	\$	81.4	\$	81.4	\$	81.7	\$	82.1	\$	80.5	(2%)	(1%)
Commercial Banking		34.8		35.5		36.3		36.8		36.5	(1%)	5%
Personal and Other		27.2		27.3		27.9		28.5		28.1	(1%)	3%
EOP Loans	\$	143.4	\$	144.2	\$	145.9	\$	147.4	\$	145.1	(2%)	1%
Total Net Interest Revenue (in millions) (1)	\$	2,285	\$	2,383	\$	2,345	\$	2,356	\$	2,425	3%	6%
As a % of Average Loans		6.44%		6.55%		6.41%		6.50%		6.68%		
Net Credit Losses (in millions)	\$	244	\$	300	\$	243	\$	232	\$	228	(2%)	(7%)
As a % of Average Loans		0.69%		0.82%		0.66%		0.64%		0.63%	, ,	,
Loans 90+ Days Past Due (in millions) (2)	\$	477	\$	489	\$	515	\$	493	\$	500	1%	5%
As a % of EOP Loans		0.33%		0.34%		0.35%		0.34%		0.35%		
Loans 30-89 Days Past Due (in millions) (2)	\$	747	\$	805	\$	822	\$	830	\$	754	(9%)	1%
As a % of EOP Loans		0.52%		0.56%		0.57%		0.57%		0.52%	` ,	
Cards Key Indicators (in millions of dollars, except as otherwise noted)												
EOP Open Accounts (in millions)		141.5		141.2		141.7		140.3		140.2	-	(1%)
Purchase Sales (in billions)	\$	125.3	\$	124.9	\$	136.3	\$	121.7	\$	133.6	10%	7%
Average Loans (in billions) (3)	\$	151.5	\$	155.4	\$	158.2	\$	159.2	\$	157.5	(1%)	4%
EOP Loans (in billions) (3)	\$	155.1	\$	156.6	\$	164.9	\$	156.6	\$	160.9	3%	4%
Average Yield (4)	•	12.78%	•	12.87%	-	12.70%	•	12.98%	•	13.09%		
Total Net Interest Revenue (5)	\$	4,475	\$	4,688	\$	4,651	\$	4,615	\$	4,594	-	3%
As a % of Average Loans (5)		11.85%		11.97%		11.66%		11.76%		11.70%		
Net Credit Losses	\$	1,371	\$	1,404	\$	1,397	\$	1,504	\$	1,498	-	9%
As a % of Average Loans	•	3.63%	•	3.58%	-	3.50%	•	3.83%	•	3.81%		
Net Credit Margin (6)	\$	3,368	\$	3,542	\$	3,569	\$	3,451	\$	3,263	(5%)	(3%)
As a % of Average Loans (6)	•	8.92%	•	9.04%	-	8.95%	•	8.79%	•	8.31%	(-,-)	(=,=,
Loans 90+ Days Past Due	\$	1,706	\$	1,790	\$	1,963	\$	1,886	\$	1,845	(2%)	8%
As a % of EOP Loans	•	1.10%	~	1.14%	-	1.19%	-	1.20%	-	1.15%	\-·-/	
Loans 30-89 Days Past Due	\$	1,751	\$	1,958	\$	1,940	\$	1,880	\$	1,804	(4%)	3%
As a % of EOP Loans	•	1.13%	•	1.25%	•	1.18%	•	1.20%	•	1.12%	· · · /	

⁽¹⁾ Also includes net interest revenue related to the average deposit balances in excess of the average loan portfolio.

⁽²⁾ The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See footnote 2 on page 9.

⁽³⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽⁴⁾ Average yield is gross interest revenue earned on loans divided by average loans.

⁽⁵⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁶⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

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(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)	2Q	3Q		4Q		1Q		2Q		ncrease/ ase) from		Six Months	N	Six Months	YTD 2018 vs. YTD 2017 Increase/
	 2017	2017	2	2017 ⁽¹⁾		2018		2018	1Q18	2Q17		2017		2018	(Decrease)
Net Interest Revenue	\$ 4,632	\$ 4,825	\$	4,805	\$	4,750	\$	4,780	1%	3%	\$	9,249	\$	9,530	3%
Non-Interest Revenue	314	372		377		407		224	(45%)	(29%)		642		631	(2%)
Total Revenues, Net of Interest Expense	4,946	 5,197		5,182		5,157		5,004	(3%)	1%		9,891		10,161	3%
Total Operating Expenses	2,598	2,482		2,568		2,645		2,666	1%	3%	- 1	5,195		5,311	2%
Net Credit Losses	1,181	1,239		1,186		1,296		1,278	(1%)	8%	į	2,371		2,574	9%
Credit Reserve Build / (Release)	101	463		153		123		115	(7%)	14%	Ì	253		238	(6%)
Provision for Unfunded Lending Commitments	2	(3)		(2)		(4)		2	NM	-	- 1	9		(2)	NM
Provision for Benefits and Claims	8	9		10		6		5	(17%)	(38%)		14		11	(21%)
Provisions for Loan Losses and for Benefits and Claims	 1,292	1,708		1,347		1,421		1,400	(1%)	8%		2,647		2,821	7%
Income from Continuing Operations before Taxes	1,056	 1,007		1,267		1,091	-	938	(14%)	(11%)		2,049		2,029	(1%)
Income Taxes (2)	399	365		1,190		253		219	(13%)	(45%)	1	778		472	(39%)
Income from Continuing Operations	657	 642		77		838		719	(14%)	9%		1,271		1,557	23%
Noncontrolling Interests	-	-		(1)		-		-		-	Ì			-	-
Net Income	\$ 657	\$ 642	\$	78	\$	838	\$	719	(14%)	9%	\$	1,271	\$	1,557	23%
Average Assets (in billions)	\$ 244	\$ 250	\$	254	\$	248	\$	244	(2%)	-	\$	245	\$	246	-
Return on Average Assets	1.08%	1.02%		0.12%		1.37%		1.18%			- 1	1.05%		1.28%	
Efficiency Ratio	53%	48%		50%		51%		53%				53%		52%	
Net Credit Losses as a % of Average Loans	2.58%	2.63%		2.48%		2.77%		2.72%				2.61%		2.74%	
Revenue by Business															
Retail Banking	\$ 1,293	\$ 1,366	\$	1,349	\$	1,307	\$	1,348	3%	4%	\$	2,550	\$	2,655	4%
Citi-Branded Cards	2,079	2,178		2,225		2,232		2,062	(8%)	(1%)		4,175		4,294	3%
Citi Retail Services	1,574	1,653		1,608		1,618		1,594	(1%)	1%	- 1	3,166		3,212	1%
Total	\$ 4,946	\$ 5,197	\$	5,182	\$	5,157	\$	5,004	(3%)	1%	\$	9,891	\$	10,161	3%
Net Credit Losses by Business															
Retail Banking	\$ 39	\$ 88	\$	30	\$	43	\$	32	(26%)	(18%)	 \$	76	\$	75	(1%)
Citi-Branded Cards	611	611		592		651		657	1%	8%		1,244		1,308	5%
Citi Retail Services	531	540		564		602		589	(2%)	11%		1,051		1,191	13%
Total	\$ 1,181	\$ 1,239	\$	1,186	\$	1,296	\$	1,278	(1%)	8%	\$	2,371	\$	2,574	9%
Income from Continuing Operations by Business															
Retail Banking	\$ 130	\$ 169	\$	41	\$	140	\$	161	15%	24%	\$	202	\$	301	49%
Citi-Branded Cards	302	342		119		425		309	(27%)	2%	1	548		734	34%
Citi Retail Services	225	131		(83)		273		249	(9%)	11%		521		522	-
Total	\$ 657	\$ 642	\$	77	\$	838	\$	719	(14%)	9%	\$	1,271	\$	1,557	23%
									, ,		—				

⁽¹⁾ See footnote 1 on page 1.

NM Not meaningful.

⁽²⁾ Income taxes in the fourth quarter of 2017 include \$750 million related to Tax Reform and is reflected in Retail Banking (\$105 million), Citi-Branded Cards (\$320 million) and Citi Retail Services (\$325 million).

Page 2	2Q	3Q	4Q	1Q	2Q		ncrease/ ase) from
	 2017	 2017	 2017	 2018	 2018	1Q18	2Q17
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)							
Branches (actual)	695	695	694	694	693	-	-
Accounts (in millions)	9.5	9.4	9.2	9.1	9.1	-	(4%)
Average Deposits	\$ 185.1	\$ 184.1	\$ 182.7	\$ 180.9	\$ 179.9	(1%)	(3%)
Investment Sales	\$ 6.5	\$ 6.7	\$ 7.0	\$ 8.4	\$ 7.8	(7%)	20%
Investment AUMs	\$ 56.7	\$ 58.6	\$ 60.3	\$ 60.5	\$ 61.1	1%	8%
Average Loans	\$ 55.6	\$ 55.7	\$ 56.0	\$ 55.7	\$ 55.6	-	-
EOP Loans:							
Mortgages	\$ 44.3	\$ 44.2	\$ 44.3	\$ 44.2	\$ 44.4	-	-
Commercial Banking	9.2	9.4	9.5	9.1	9.1	-	(1%)
Personal and Other	 2.1	 2.1	2.2	 2.1	 2.2	5%	5%
Total EOP Loans	\$ 55.6	\$ 55.7	\$ 56.0	\$ 55.4	\$ 55.7	1%	-
Mortgage Originations (1)	\$ 3.1	\$ 3.2	\$ 3.0	\$ 2.3	\$ 2.6	13%	(16%)
Third Party Mortgage Servicing Portfolio (EOP)	\$ 49.1	\$ 49.1	\$ 47.3	\$ 46.0	\$ 45.7	(1%)	(7%)
Net Servicing & Gain/(Loss) on Sale (in millions)	\$ 50.0	\$ 47.3	\$ 69.1	\$ 33.4	\$ 33.6	1%	(33%)
Saleable Mortgage Rate Locks	\$ 1.5	\$ 1.7	\$ 1.3	\$ 1.2	\$ 1.3	8%	(13%)
Net Interest Revenue on Loans (in millions) As a % of Avg. Loans	\$ 248 1.79%	\$ 253 1.80%	\$ 235 1.66%	\$ 232 1.69%	\$ 226 1.63%	(3%)	(9%)
Net Credit Losses (in millions) As a % of Avg. Loans	\$ 39 0.28%	\$ 88 0.63%	\$ 30 0.21%	\$ 43 0.31%	\$ 32 0.23%	(26%)	(18%)
Loans 90+ Days Past Due (in millions) (2) As a % of EOP Loans	\$ 155 0.28%	\$ 167 0.30%	\$ 199 0.36%	\$ 184 0.34%	\$ 179 0.33%	(3%)	15%
Loans 30-80 Days Past Due (in millions) (2) As a % of EOP Loans	\$ 191 0.35%	\$ 270 0.49%	\$ 306 0.55%	\$ 227 0.41%	\$ 252 0.46%	11%	32%

⁽¹⁾ Originations of residential first mortgages.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) were \$295 million and (\$0.8 billion), \$289 million and (\$0.7 billion), \$298 million and (\$0.7 billion), \$272 million and (\$0.7 billion), and \$244 million and (\$0.7 billion) as of June 30, 2017, September 30, 2017, December 31, 2017, March 31, 2018 and June 30, 2018, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were \$84 million and (\$0.8 billion), \$79 million and (\$0.7 billion), \$88 million and (\$0.7 billion), \$92 million and (\$0.7 billion), and \$87 million and (\$0.7 billion) as of June 30, 2017, September 30, 2017, December 31, 2017, March 31, 2018 and June 30, 2018, respectively.

NM Not meaningful.

⁽²⁾ The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

		2Q		3Q		4Q		1Q		2Q		ncrease/ ase) from
		2017	_	2017	_	2017	_	2018		2018	1Q18	2Q17
Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1)												
EOP Open Accounts (in millions)		33.6		33.9		34.2		33.9		34.1	1%	1%
Purchase Sales (in billions)	\$	80.5	\$	80.4	\$	86.3	\$	78.6	\$	86.4	10%	7%
Average Loans (in billions) (1)	\$	83.3	\$	85.4	\$	86.8	\$	86.9	\$	86.6	-	4%
EOP Loans (in billions) (1)	\$	85.6	\$	86.3	\$	90.5	\$	85.7	\$	88.1	3%	3%
Average Yield (2)		9.61%		9.70%		9.63%		9.79%		9.94%		
Total Net Interest Revenue (3)	\$	1,788	\$	1,849	\$	1,854	\$	1,800	\$	1,788	(1%)	-
As a % of Avg. Loans (3)		8.61%		8.59%		8.47%		8.40%		8.28%		
Net Credit Losses	\$	611	\$	611	\$	592	\$	651	\$	657	1%	8%
As a % of Average Loans		2.94%		2.84%		2.71%		3.04%		3.04%		
Net Credit Margin (4)	\$	1,466	\$	1,564	\$	1,610	\$	1,573	\$	1,403	(11%)	(4%)
As a % of Avg. Loans (4)		7.06%		7.27%		7.36%		7.34%		6.50%		
oans 90+ Days Past Due	\$	659	\$	668	\$	768	\$	731	\$	712	(3%)	8%
As a % of EOP Loans		0.77%		0.77%		0.85%		0.85%		0.81%		
Loans 30-89 Days Past Due	\$	619	\$	705	\$	698	\$	669	\$	627	(6%)	1%
As a % of EOP Loans		0.72%		0.82%		0.77%		0.78%		0.71%	, ,	
Citi-Branded Cards - Ex Hilton (in millions of dollars, except as otherwise noted) (1) (5)												
Total Revenues, Net of Interest Expense	\$	2,043	\$	2,139	\$	2,186	\$	2,071	\$	2,062	<u>-</u>	1%
Purchase Sales (in billions)	\$	78.9	\$	78.9	\$	84.8	\$	78.3	\$	86.4	10%	10%
Average Loans (in billions) (1)	\$	82.1	\$	84.2	\$	86.4	\$	86.9	\$	86.6	-	5%
• • • • • • • • • • • • • • • • • • • •	•											
EOP Loans (in billions) (1)	\$	84.4	\$	85.1	\$	90.5	\$	85.7	\$	88.1	3%	4%
Average Yield (2)		9.60%		9.69%		9.62%		9.79%		9.94%	2%	4%
Total Net Interest Revenue (3)	\$	1,761	\$	1,821	\$	1,845	\$	1,800	\$	1,788	(1%)	2%
As a % of Avg. Loans (3)		8.60%		8.58%		8.47%		8.40%		8.28%		
Citi Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1) EOP Open Accounts		86.5		86.0		86.4		85.4		85.1	_	(2%)
Purchase Sales (in billions)	\$	20.6	\$	20.0	\$	23.6	\$	17.4	\$	21.6	24%	5%
Average Loans (in billions) (1)	\$	44.5	\$	45.6	\$	46.9	\$	47.1	\$	46.6	(1%)	5%
	\$		\$		\$	49.2	\$		\$, ,	
EOP Loans (in billions) (1)	Ф	45.2	ф	45.9	Ф	49.2	Ф	46.0	Þ	48.6	6%	8%
Average Yield (2)		17.38%		17.51%		17.06%		17.68%		17.82%		
Total Net Interest Revenue (3)	\$	1,897	\$	1,986	\$	1,954	\$	1,973	\$	1,970	-	4%
As a % of Avg. Loans (3)		17.10%		17.28%		16.53%		16.99%		16.96%		
Net Credit Losses	\$	531	\$	540	\$	564	\$	602	\$	589	(2%)	11%
As a % of Average Loans		4.79%		4.70%		4.77%		5.18%		5.07%		
Net Credit Margin (4)	\$	1,037	\$	1,108	\$	1,038	\$	1,012	\$	1,002	(1%)	(3%)
		9.35%		9.64%		8.78%		8.71%		8.62%		
As a % of Avg. Loans (4)												
	\$	693	\$	772	\$	845	\$	797	\$	781	(2%)	13%
As a % of Avg. Loans (4)	\$		\$	772 1.68%	\$	845 1.72%	\$	797 1.73%	\$	781 1.61%	(2%)	13%
As a % of Avg. Loans (4) Loans 90+ Days Past Due	\$ \$	693	\$		\$ \$		\$		\$		(2%) (4%)	13% 4%

2018 Increase/

⁽¹⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽²⁾ Average yield is calculated as gross interest revenue earned on loans divided by average loans.

⁽³⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁴⁾ Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

⁽⁵⁾ As previously announced, the Hilton Honors co-brand credit card partnership with Citi was scheduled to terminate as of year-end 2017. On October 23, 2017, Citi signed an agreement to sell the Hilton credit card portfolio (\$1.2 billion in outstanding loan balances in Citi-branded cards) to American Express. In connection with the sale agreement, the existing partnership was extended through the closing date. The sale closed in the first quarter of 2018 with a pretax gain of approximately \$150 million, which approximates one year of revenues from the portfolio; as these loans are intended for sale, they were reclassified as held-for-sale and recorded in Other assets as of November 1, 2017.

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LATIN AMERICA (1) - PAGE 1

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)																	
												ncrease/		Six		Six	YTD 2018 vs.
		2Q 2017		3Q 2017		4Q 2017		1Q 2018		2Q 2018	1Q18	ise) from		onths 2017		lonths 2018	YTD 2017 Increase/
		2017		2017		2017		2018	-	2018	1018	2Q17		2017		2018	(Decrease)
Net Interest Revenue	\$	967	\$	1,038	\$	991	\$	997	\$	1,013	2%	5%	\$	1,815	\$	2,010	11%
Non-Interest Revenue		341		350		368		350		368	5%	8%		660		718	9%
Total Revenues, Net of Interest Expense		1,308		1,388		1,359		1,347		1,381	3%	6%		2,475		2,728	10%
Total Operating Expenses		745		779		768		759		782	3%	5%	Ì	1,412		1,541	9%
Net Credit Losses		277		295		292		278		278	-	-	į	530		556	5%
Credit Reserve Build / (Release)		50		44		19		42		33	(21%)	(34%)	1	62		75	21%
Provision for Unfunded Lending Commitments		(1)		(1)		1		1		-	(100%)	100%		(1)		1	NM
Provision for Benefits and Claims		15		19		26		20		17	(15%)	13%	<u> </u>	38		37	(3%)
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)		341		357		338		341		328	(4%)	(4%)	<u> </u>	629		669	6%
Income from Continuing Operations before Taxes		222		252		253		247		271	10%	22%	1	434		518	19%
Income Taxes		81		83		88		64		71	11%	(12%)	1	158		135	(15%)
Income from Continuing Operations		141		169		165		183		200	9%	42%	-	276		383	39%
Noncontrolling Interests	_	2	_	1_	_	1_						(100%)	-	3_			(100%)
Net Income	\$	139	\$	168	\$	164	\$	183	\$	200	9%	44%	\$	273	\$	383	40%
Average Assets (in billions of dollars)	\$	45	\$	47	\$	44	\$	44	\$	43	(2%)	(4%)	\$	44	\$	44	-
Return on Average Assets		1.24%		1.42%		1.48%		1.69%		1.87%			į	1.25%		1.76%	
Efficiency Ratio		57%		56%		57%		56%		57%				57%		56%	
Net Credit Losses as a % of Average Loans		4.36%		4.37%		4.51%		4.29%		4.37%				4.38%		4.33%	
Revenue by Business																	
Retail Banking	\$	939	\$	992	\$	971	\$	966	\$	999	3%	6%	\$	1,789	\$	1,965	10%
Citi-Branded Cards		369		396		388		381		382	-	4%		686		763	11%
Total	\$	1,308	\$	1,388	\$	1,359	\$	1,347	\$	1,381	3%	6%	\$	2,475	\$	2,728	10%
Net Credit I coose by Business																	
Net Credit Losses by Business Retail Banking	\$	151	\$	143	\$	153	\$	132	\$	138	5%	(00/)	\$	288	\$	270	(6%)
Citi-Branded Cards	Ф	126	Ф	152	Ф	139	Ф	146	Ф	140	(4%)	(9%) 11%	٦	288 242	Ф	286	(6%) 18%
Total	\$	277	\$	295	\$	292	\$	278	\$	278	(470)	-	s	530	\$	556	5%
1000					<u> </u>		<u> </u>		<u> </u>				 		<u> </u>		070
Income from Continuing Operations by Business													1				
Retail Banking	\$	91	\$	129	\$	116	\$	138	\$	155	12%	70%	\$	181	\$	293	62%
Citi-Branded Cards		50		40		49		45		45	-	(10%)		95		90	(5%)
Total	\$	141	\$	169	\$	165	\$	183	\$	200	9%	42%	\$	276	\$	383	39%
FX Translation Impact:																	
Total Revenue - as Reported	\$	1,308	\$	1,388	\$	1,359	\$	1,347	\$	1,381	3%	6%	 \$	2,475	\$	2,728	10%
Impact of FX Translation (2)	Ψ	(60)	Ψ	(108)	Ψ	(23)	Ψ	(58)	Ψ	1,001	070	070	1 *	18	Ψ	2,720	1070
Total Revenues - Ex-FX (2)	\$	1,248	\$	1,280	\$	1,336	\$	1,289	\$	1,381	7%	11%	\$	2,493	\$	2,728	9%
()										,			<u> </u>				
Total Operating Expenses - as Reported	\$	745	\$	779	\$	768	\$	759	\$	782	3%	5%	\$	1,412	\$	1,541	9%
Impact of FX Translation (2)		(29)		(51)		(12)		(29)					<u> </u>	10			
Total Operating Expenses - Ex-FX (2)	\$	716	\$	728	\$	756	\$	730	\$	782	7%	9%	\$	1,422	\$	1,541	8%
Provisions for LLR & PBC - as Reported	\$	341	\$	357	\$	338	\$	341	\$	328	(4%)	(4%)	 \$	629	\$	669	6%
Impact of FX Translation (2)	*	(16)	•	(28)	•	(6)	•	(16)	•	-	V/	· · · · /	1	6	•	-	
Provisions for LLR & PBC - Ex-FX (2)	\$	325	\$	329	\$	332	\$	325	\$	328	1%	1%	\$	635	\$	669	5%
					-												
Net Income - as Reported	\$	139	\$	168	\$	164	\$	183	\$	200	9%	44%	\$	273	\$	383	40%
Impact of FX Translation (2)		(10)	_	(18)	_	(4)	_	(10)	_	-	400/	===/	<u> </u>	2	_	-	
Net Income - Ex-FX (2)	\$	129	\$	150	\$	160	\$	173	\$	200	16%	55%	\$	275	\$	383	39%

⁽¹⁾ Latin America GCB consists of Citi's consumer banking operations in Mexico.

NM Not meaningful.

⁽²⁾ Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the second quarter of 2018 and year-to-date 2018 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

		2Q		3Q		4Q		1Q		2Q		ncrease/ use) from
		2017		2017		2017		2018		2018	1Q18	2Q17
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		1,496		1,497		1,479		1,462		1,462	-	(2%)
Accounts (in millions)		28.0		27.6		27.7		28.2		28.9	2%	3%
Average Deposits	\$	27.8	\$	28.8	\$	27.8	\$	28.9	\$	28.3	(2%)	2%
Investment Sales	\$	5.7	\$	6.8	\$	6.0	\$	6.2	\$	6.6	6%	16%
Investment AUMs	\$	34.1	\$	34.8	\$	32.1	\$	34.0	\$	33.1	(3%)	(3%)
Average Loans	\$	20.2	\$	21.2	\$	20.3	\$	20.7	\$	20.1	(3%)	
EOP Loans:											, ,	
Mortgages	\$	4.6	\$	4.6	\$	4.1	\$	4.5	\$	4.1	(9%)	(11%)
Commercial Banking		9.9		10.3		10.0		10.5		10.2	(3%)	3%
Personal and Other		6.5		6.1		5.8		6.2		5.8	(6%)	(11%)
Total EOP Loans	\$	21.0	\$	21.0	\$	19.9	\$	21.2	\$	20.1	(5%)	(4%)
Total Net Interest Revenue (in millions) (1)	\$	669	\$	703	\$	672	\$	680	\$	687	1%	3%
As a % of Average Loans (1)		13.28%		13.16%		13.13%		13.32%		13.71%		
Net Credit Losses (in millions)	\$	151	\$	143	\$	153	\$	132	\$	138	5%	(9%)
As a % of Average Loans		3.00%		2.68%		2.99%		2.59%		2.75%		
Loans 90+ Days Past Due (in millions)	\$	150	\$	151	\$	130	\$	128	\$	132	3%	(12%)
As a % of EOP Loans		0.71%		0.72%		0.65%		0.60%		0.66%		
Loans 30-89 Days Past Due (in millions)	\$	216	\$	244	\$	195	\$	248	\$	183	(26%)	(15%)
As a % of EOP Loans		1.03%		1.16%		0.98%		1.17%		0.91%		
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted)												
EOP Open Accounts (in millions)		5.7		5.7		5.6		5.7		5.7	-	-
Purchase Sales (in billions)	\$	4.1	\$	4.2	\$	4.5	\$	4.2	\$	4.3	2%	5%
Average Loans (in billions) (2)	\$	5.3	\$	5.6	\$	5.4	\$	5.6	\$	5.4	(4%)	2%
EOP Loans (in billions) (2)	\$	5.5	\$	5.6	\$	5.4	\$	5.7	\$	5.4	(5%)	(2%)
Average Yield (3)	•	23.81%	•	24.01%	•	24.18%	•	24.12%	•	24.49%	2%	3%
Total Net Interest Revenue (in millions) (4)	\$	298	\$	335	\$	319	\$	317	\$	326	3%	9%
As a % of Average Loans (4)	Ą	22.55%	φ	23.73%	φ	23.44%	φ	22.96%	φ	24.21%	3 /0	3/0
Net Credit Losses (in millions)	\$	22.55% 126	\$	23.73% 152	\$	23.44% 139	\$	22.96% 146	\$	24.21% 140	(4%)	11%
As a % of Average Loans	Ф	9.54%	Φ	10.77%	Φ	10.21%	Φ	10.57%	Φ	10.40%	(470)	1170
Net Credit Margin (in millions) (5)	\$	9.54%	\$	249	\$	253	\$	240	\$	10.40%	3%	1%
	Ф	245 18.54%	Φ	17.64%	Φ	253 18.59%	Φ	17.38%	Φ	18.35%	370	170
As a % of Average Loans (5)	\$		\$		æ		æ	17.38%	\$			(10/)
Loans 90+ Days Past Due (in millions) As a % of EOP Loans	Ф	161	Ф	159	\$	151	\$		Ф	160	-	(1%)
		2.93%	Φ.	2.84%	Φ.	2.80%	Φ.	2.81%	ф	2.96%	(20/)	20/
Loans 30-89 Days Past Due (in millions)	\$	151	\$	163	\$	153	\$	160	\$	156	(3%)	3%
As a % of EOP Loans		2.75%		2.91%		2.83%		2.81%		2.89%		

NM Not meaningful.

⁽¹⁾ Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio.(2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽³⁾ Average yield is gross interest revenue earned on loans divided by average loans.

⁽⁴⁾ Net interest revenue includes certain fees that are recorded as interest revenue.
(5) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

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(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)																	
												ncrease/		Six		Six	YTD 2018 vs.
		2Q 2017		3Q 2017		4Q 2017		1Q 2018		2Q 2018	1Q18	ase) from		lonths 2017		lonths 2018	YTD 2017 Increase/
		2017		2017		2017		2018		2018	1Q18	2Q17		2017		2018	(Decrease)
Net Interest Revenue	\$	1,161	\$	1,208	\$	1,219	\$	1,233	\$	1,226	(1%)	6%	\$	2,275	\$	2,459	8%
Non-Interest Revenue		658		677		689		696		639	(8%)	(3%)		1,278		1,335	4%
Total Revenues, Net of Interest Expense	-	1,819		1,885		1,908		1,929		1,865	(3%)	3%		3,553		3,794	7%
Total Operating Expenses		1,194		1,191		1,227		1,277		1,207	(5%)	1%	- 1	2,381		2,484	4%
Net Credit Losses		157		170		162		162		170	5%	8%	1	317		332	5%
Credit Reserve Build / (Release)		(26)		(21)		5		(21)		6	NM	NM	- 1	(13)		(15)	(15%)
Provision for Unfunded Lending Commitments		(2)		(1)		(1)		2		1	(50%)	NM	-	(3)		3	NM
Provision for Benefits and Claims		-		-		-		-		-	-	-	<u> </u>	-		-	-
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)		129		148		166		143		177	24%	37%	<u> </u>	301		320	6%
Income from Continuing Operations before Taxes		496		546		515		509		481	(6%)	(3%)	İ	871		990	14%
Income Taxes		166		187		175		136		121	(11%)	(27%)	<u> </u>	292		257	(12%)
Income from Continuing Operations		330		359		340		373		360	(3%)	9%		579		733	27%
Noncontrolling Interests	_	2	_	1	_	2	_	2	_	1_	(50%)	(50%)		2	_	33	50%
Net Income	\$	328	\$	358	\$	338	\$	371	\$	359	(3%)	9%	\$	577	\$	730	27%
Average Assets (in billions)	\$	125	\$	124	\$	125	\$	131	\$	130	(1%)	4%	\$	124	\$	131	6%
Return on Average Assets		1.05%		1.15%		1.07%		1.15%		1.11%			- 1	0.94%		1.12%	
Efficiency Ratio		66%		63%		64%		66%		65%				67%		65%	
Net Credit Losses as a % of Average Loans		0.74%		0.78%		0.73%		0.73%		0.77%				0.76%		0.75%	
Revenue by Business													1				
Retail Banking	\$	1,096	\$	1,163	\$	1,138	\$	1,198	\$	1,142	(5%)	4%	\$	2,164	\$	2,340	8%
Citi-Branded Cards		723		722		770		731		723	(1%)	-		1,389		1,454	5%
Total	\$	1,819	\$	1,885	\$	1,908	\$	1,929	\$	1,865	(3%)	3%	\$	3,553	\$	3,794	7%
Not One It I access to Developes													1				
Net Credit Losses by Business	\$	54	•	69	\$	60	•		\$	58	00/	7%	\$	440	\$	445	(40()
Retail Banking Citi-Branded Cards	Ф	103	\$	101	Ф	102	\$	57 105	Ф	112	2% 7%	7% 9%	٦	116 201	Ф	115 217	(1%) 8%
Total	\$	157	\$	170	\$	162	\$	162	\$	170	5%	8%	\$	317	\$	332	5%
lotai	<u> </u>	107	Ψ	170	Ψ	102	Ψ	102	Ψ	170	370	070	۳	317	Ψ	332	370
Income from Continuing Operations by Business													- 1				
Retail Banking	\$	198	\$	248	\$	201	\$	246	\$	264	7%	33%	\$	369	\$	510	38%
Citi-Branded Cards		132		111		139		127		96	(24%)	(27%)		210		223	6%
Total	\$	330	\$	359	\$	340	\$	373	\$	360	(3%)	9%	\$	579	\$	733	27%
FX Translation Impact:													1				
Total Revenue - as Reported	\$	1,819	\$	1,885	\$	1,908	\$	1,929	\$	1,865	(3%)	3%	\$	3,553	\$	3,794	7%
Impact of FX Translation (2)	•	9	•	(7)	Ψ	(17)	Ψ	(54)	Ψ.	-	(070)	0,0	*	74	•	-	.,,,
Total Revenues - Ex-FX (2)	\$	1,828	\$	1,878	\$	1,891	\$	1,875	\$	1,865	(1%)	2%	\$	3,627	\$	3,794	5%
Total Operating Expenses - as Reported	\$	1,194	\$	1,191	\$	1,227	\$	1,277	\$	1,207	(5%)	1%	\$	2,381	\$	2,484	4%
Impact of FX Translation (2)		9		-		(9)		(29)		-				60		-	
Total Operating Expenses - Ex-FX (2)	\$	1,203	\$	1,191	\$	1,218	\$	1,248	\$	1,207	(3%)	-	\$	2,441	\$	2,484	2%
Provisions for LLR & PBC - as Reported	\$	129	\$	148	\$	166	\$	143	\$	177	24%	37%	\$	301	\$	320	6%
Impact of FX Translation (2)		1		(2)		(2)		(5)					<u> </u>	7			
Provisions for LLR & PBC - Ex-FX (2)	\$	130	\$	146	\$	164	\$	138	\$	177	28%	36%	\$	308	\$	320	4%
Net Income - as Reported	\$	328	\$	358	\$	338	\$	371	\$	359	(3%)	9%	\$	577	\$	730	27%
Impact of FX Translation (2)		1		(3)		(4)		(16)		-			L	6		-	
Net Income - Ex-FX (2)	\$	329	\$	355	\$	334	\$	355	\$	359	1%	9%	\$	583	\$	730	25%

⁽¹⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.

⁽²⁾ Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the second quarter of 2018 and year-to-date 2018 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

		2Q		3Q		4Q		1Q		2Q	2Q18 Ir (Decrea	crease/ ise) from
		2017		2017		2017		2018		2018	1Q18	2Q17
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		379		282		278		277		273	(1%)	(28%)
Accounts (in millions)		16.3		16.2		16.0		15.9		15.9	-	(2%)
Average Deposits	\$	94.3	\$	95.2	\$	96.0	\$	99.1	\$	97.6	(2%)	3%
Investment Sales	\$	9.6	\$	11.8	\$	10.7	\$	12.5	\$	9.5	(24%)	(1%)
Investment AUMs	\$	62.0	\$	64.8	\$	68.5	\$	69.0	\$	68.5	(1%)	10%
Average Loans	\$	66.5	\$	67.4	\$	68.8	\$	70.7	\$	69.9	(1%)	5%
EOP Loans:											, ,	
Mortgages	\$	32.5	\$	32.6	\$	33.3	\$	33.4	\$	32.0	(4%)	(2%)
Commercial Banking		15.7		15.8		16.8		17.2		17.2	`-	10%
Personal and Other		18.6		19.1		19.9		20.2		20.1	-	8%
Total EOP Loans	\$	66.8	\$	67.5	\$	70.0	\$	70.8	\$	69.3	(2%)	4%
	_											
Total Net Interest Revenue (in millions) (2)	\$	669	\$	690	\$	695	\$	708	\$	716	1%	7%
As a % of Average Loans (2)		4.04%		4.06%		4.01%		4.06%		4.11%		
Net Credit Losses (in millions)	\$	54	\$	69	\$	60	\$	57	\$	58	2%	7%
As a % of Average Loans		0.33%		0.41%		0.35%		0.33%		0.33%		
Loans 90+ Days Past Due (in millions)	\$	172	\$	171	\$	186	\$	181	\$	189	4%	10%
As a % of EOP Loans		0.26%		0.25%		0.27%		0.26%		0.27%		
Loans 30-89 Days Past Due (in millions)	\$	340	\$	291	\$	321	\$	355	\$	319	(10%)	(6%)
As a % of EOP Loans		0.51%		0.43%		0.46%		0.50%		0.46%		
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted)												
EOP Open Accounts (in millions)		15.7		15.6		15.5		15.3		15.3	_	(3%)
Purchase Sales (in billions)	\$	20.1	\$	20.3	\$	21.9	\$	21.5	\$	21.3	(1%)	6%
Average Loans (in billions) (3)	\$	18.4	\$	18.8	\$	19.1	\$	19.6	\$	18.9	(4%)	3%
EOP Loans (in billions) (3)	\$	18.8	\$	18.8	\$	19.8	\$	19.2	\$	18.8	(2%)	-
Average Yield (4)	•	12.84%	Ψ	12.71%	Ψ	12.67%	Ψ	12.65%	Ψ	12.55%	(1%)	(2%)
Total Not Interest December (in millions) (F)	•	400	æ	540	•	F04	æ	F0F	æ	F40	(20/.)	40/
Total Net Interest Revenue (in millions) (5)	\$	492 10.73%	\$	518 10.93%	\$	524 10.88%	\$	525 10.86%	\$	510 10.82%	(3%)	4%
As a % of Average Loans (6)	•		•		•		•		•		70/	00/
Net Credit Losses (in millions)	\$	103	\$	101	\$	102	\$	105	\$	112	7%	9%
As a % of Average Loans	•	2.25%	•	2.13%	•	2.12%	•	2.17%	•	2.38%	(00/)	(404)
Net Credit Margin (in millions) (6)	\$	620	\$	621	\$	668	\$	626	\$	611	(2%)	(1%)
As a % of Average Loans (6)	_	13.52%	_	13.11%	_	13.88%		12.95%		12.97%	,··	
Loans 90+ Days Past Due	\$	193	\$	191	\$	199	\$	198	\$	192	(3%)	(1%)
As a % of EOP Loans		1.03%		1.02%		1.01%		1.03%		1.02%		
Loans 30-89 Days Past Due	\$	251	\$	254	\$	259	\$	260	\$	260	-	4%
As a % of EOP Loans		1.34%		1.35%		1.31%		1.35%		1.38%		

⁽¹⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

⁽²⁾ Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio.

⁽³⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽⁴⁾ Average yield is gross interest revenue earned on loans divided by average loans.

⁽⁵⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁶⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

INSTITUTIONAL CLIENTS GROUP

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)	2Q		3Q	4Q		1Q	2Q		ncrease/ ase) from	Six Months	Six Months	YTD 2018 vs. YTD 2017 Increase/
	2017	,	2017	2017 ⁽¹⁾		2018	2018	1Q18	2Q17	2017	2018	(Decrease)
Commissions and Fees	\$ 1	,106 \$	1,100	\$ 1,08			\$ 1,127	(7%)	2%	\$ 2,130	\$ 2,340	10%
Administration and Other Fiduciary Fees		674	688	67		694 985	713	3% 26%	6%	1,309	1,407 2,231	7%
Investment Banking Principal Transactions		,243 ,151	1,163 1,827	1,14 1,30		2,884	1,246 2,358	(18%)	10%	2,353 4,882	2,231 5,242	(5%) 7%
Other(2)	2	246	704	22		418	2,336	(63%)	(37%)	247	572	NM
Total Non-Interest Revenue	- 5	,420	5,482	4,43		6,194	5,598	(10%)	3%	10,921	11,792	8%
Net Interest Revenue (including Dividends)		,001	3,948	3,86		3,654	4,093	12%	2%	7,819	7,747	(1%)
Total Revenues, Net of Interest Expense	9	,421	9,430	8,30)4	9,848	9,691	(2%)	3%	18,740	19,539	4%
Total Operating Expenses	5	,227	5,138	4,9	2	5,503	5,458	(1%)	4%	10,365	10,961	6%
Net Credit Losses		71	44	22		105	(1)	NM	NM	96	104	8%
Credit Reserve Build / (Release)		(15)	(38)		8	(175)	32	NM	NM	(191)	(143)	25%
Provision for Unfunded Lending Commitments		31	(170)		34	29	(6)	NM	NM	(23)		NM
Provision for Benefits and Claims Provisions for Credit Losses and for Benefits and Claims		87	(164)	26	·	(41)	25	- NM	- (71%)	(118)	(16)	86%
Income from Continuing Operations before Taxes	Δ	,107	4,456	3,12		4,386	4,208	(4%)	2%	8,493	8,594	1%
Income Taxes (3)		,327	1,394	2,9		1,057	971	(8%)	(27%)	2,702	2,028	(25%)
Income from Continuing Operations		,780	3,062	2		3,329	3,237	(3%)	16%	5,791	6,566	13%
Noncontrolling Interests		18	14		0	15	12	(20%)	(33%)	33	27	(18%)
Net Income		,762 \$	3,048	\$ 20			\$ 3,225	(3%)	17%	\$ 5,758	\$ 6,539	14%
EOP Assets (in billions)		,353 \$	1,370	\$ 1,33			\$ 1,397	(1%)	3%			
Average Assets (in billions)		,360 \$	1,369	\$ 1,38			\$ 1,406	1%	3%	\$ 1,339	\$ 1,397	4%
Return on Average Assets (ROA)	0	.81%	0.88%	0.06		0.97%	0.92%			0.87%		
Efficiency Ratio		55%	54%	59	1%	56%	56%			55%	56%	
Revenue by Region												
North America		,646 \$	3,709	\$ 3,04			\$ 3,511	8%	(4%)	\$ 7,168	\$ 6,776	(5%)
EMEA Latin America		,881 ,086	2,703 1,099	2,44 1,03		3,167 1,210	3,043 1,162	(4%) (4%)	6% 7%	5,735 2,255	6,210 2,372	8% 5%
Asia		,808,	1,099	1,78		2,206	1,162	(4%)	9%	3,582	2,372 4,181	17%
Total Revenues, net of Interest Expense		,421 \$	9,430	\$ 8,30			\$ 9,691	(2%)	3%	\$ 18,740	\$ 19,539	4%
Income (loss) from Continuing Operations by Region			 -			 -		, ,				
North America	\$ 1	,088 \$	1,298	\$ (1,10	(8)	857	\$ 1,028	20%	(6%)	\$ 2,165	\$ 1,885	(13%)
EMEA	*	786	753	43		1,113	987	(11%)	26%	1,648	2,100	27%
Latin America		341	388	33		491	514	5%	51%	823	1,005	22%
Asia		565	623	55	57	868	708	(18%)	25%	1,155	1,576	36%
Income from Continuing Operations	\$ 2	,780 \$	3,062	\$ 2	3 \$	3,329	\$ 3,237	(3%)	16%	\$ 5,791	\$ 6,566	13%
Average Loans by Region (in billions)										1		
North America	\$	150 \$	152	\$ 15	7 \$	160	\$ 165	3%	10%	\$ 148	\$ 162	9%
EMEA		67	71		'3	78	80	3%	19%	66	79	20%
Latin America		35	34		3	34	33	(3%)	(6%)	35	34	(3%)
Asia	-	61	64		55	67	68	1%	11%	59	68	15%
Total	\$	313 \$	321	\$ 32	28 \$	339	\$ 346	2%	11%	\$ 308	\$ 343	11%
EOP Deposits by Region (in billions)												
North America	\$	280 \$	290	\$ 29			\$ 308	5%	10%			
EMEA		170	172	17		189	187	(1%)	10%			
Latin America		27 147	26 152	14	25	26	26	(1%)	(4%)			
Asia Total	\$	624 \$	640	\$ 64		156 666	\$ 676	(1%) 1%	5% 8%			
		-		-	Ψ		- 370	.,.	0,0			
EOP Deposits by Business (in billions)												
Treasury and Trade Solutions	\$	421 \$	428	\$ 43			\$ 459	2%	9%			
All Other ICG Businesses	_	203	212	20		217	217	-	7%			
Total	\$	624 \$	640	\$ 64	0 \$	666	\$ 676	1%	8%			

NM Not meaningful.

See footnote 1 on page 1.
 Third quarter of 2017 includes the \$580 million gain on the sale of a fixed income analytics business.
 Income taxes in the fourth quarter of 2017 include \$2.0 billion related to Tax Reform

INSTITUTIONAL CLIENTS GROUP REVENUES BY BUSINESS

(In millions of dollars, except as otherwise noted)

(III IIIIIIIO II O Goliais, except as difference)		2Q		3Q		4Q		1Q		2Q		ncrease/ ise) from	Six Months	ı	Six Months	YTD 2018 vs. YTD 2017 Increase/
	<u></u> :	2017	2	2017	2	2017		2018		2018	1Q18	2Q17	2017		2018	(Decrease)
Revenue Details:																
Investment Banking:													1			
Advisory	\$	318	\$	240	\$	316	\$	215	\$	361	68%	14%	\$ 567	\$	576	2%
Equity Underwriting		309		311		251		216		335	55%	8%	559		551	(1%)
Debt Underwriting		908		729		726		699		726	4%	(20%)	1,671		1,425	(15%)
Total Investment Banking		1.535		1.280		1,293		1.130		1,422	26%	(7%)	2,797		2.552	(9%)
Treasury and Trade Solutions		2,106		2,185		2,236		2,268		2,336	3%	11%	4,214		4,604	9%
Corporate Lending - Excluding Gain/(Loss) on Loan Hedges		481		506		513		521		589	13%	22%	919		1,110	21%
Private Bank		793		790		776		904		848	(6%)	7%	1,542		1,752	14%
Total Banking Revenues (Ex-Gain/(Loss) on Loan Hedges) (1)	\$	4,915	\$	4,761	\$	4,818	\$	4,823	\$	5,195	8%	6%	\$ 9,472		10,018	6%
Corporate Lending - Gain/(Loss) on Loan Hedges (1)		9		(48)		21		23		23	-	NM	(106	i)	46	NM
Total Banking Revenues including G(L) on Loan Hedges (1)	\$	4,924	\$	4,713	\$	4,839	\$	4,846	\$	5,218	8%	6%	\$ 9,366		10,064	7%
Fixed Income Markets	\$	3,274	\$	2,936	\$	2,463	\$	3,418	\$	3,076	(10%)	(6%)	\$ 6,952	\$	6,494	(7%)
Equity Markets		725		785		567		1,103		864	(22%)	19%	1,527		1,967	29%
Securities Services		594		608		612		641		665	4%	12%	1,146		1,306	14%
Other (2)		(96)		388		(177)		(160)		(132)	18%	(38%)	(251)	(292)	(16%)
Total Markets and Securities Services	\$	4,497	\$	4,717	\$	3,465	\$	5,002	\$	4,473	(11%)	(1%)	\$ 9,374	\$	9,475	1%
Total Revenues, net of Interest Expense	\$	9,421	\$	9,430	\$	8,304	\$	9,848	\$	9,691	(2%)	3%	\$ 18,740	\$	19,539	4%
Taxable-equivalent adjustments (3)	_\$	177	\$	176	\$	174	\$	96	\$	96	-	(46%)	\$ 366	\$	192	(48%)
Total ICG Revenues		0.500	•	0.000	•	0.470	•	0.044	•	0.707	(00()	00/			40.704	00/
including taxable-equivalent adjustments (3)		9,598	\$	9,606	\$	8,478	\$	9,944	\$	9,787	(2%)	2%	\$ 19,106	\$	19,731	3%
Commissions and Fees	\$	158	\$	171	\$	170	\$	176	\$	182	3%	15%	\$ 300	\$	358	19%
Principal Transactions (4)		1,935		1,592		1,108		2,184		2,108	(3%)	9%	4,295		4,292	-
Other		183		130		132		276		28	(90%)	(85%)	334		304	(9%)
Total Non-Interest Revenue	\$	2,276	\$	1,893	\$	1,410	\$	2,636	\$	2,318	(12%)	2%	\$ 4,929		4,954	1%
Net Interest Revenue	*	998	•	1,043	•	1,053	•	782	•	758	(3%)	(24%)	2,023		1,540	(24%)
Total Fixed Income Markets	\$	3,274	\$	2,936	\$	2,463	\$	3,418	\$	3,076	(10%)	(6%)	\$ 6,952		6,494	(7%)
Rates and Currencies	\$	2,254	\$	2,189	\$	1,912	\$	2,470	\$	2,235	(10%)	(1%)	\$ 4,784	. \$	4,705	(2%)
Spread Products / Other Fixed Income		1,020		747		551		948		841	(11%)	(18%)	2,168		1,789	(17%)
Total Fixed Income Markets	\$	3,274	\$	2,936	\$	2,463	\$	3,418	\$	3,076	(10%)	(6%)	\$ 6,952	\$	6,494	(7%)
Commissions and Fees	\$	323	\$	309	\$	313	\$	361	\$	308	(15%)	(5%)	\$ 649	\$	669	3%
Principal Transactions (4)		(1)		211		79		537		101	(81%)	`NM	188		638	NM
Other		(6)		(5)		9		80		20	(75%)	NM	3		100	NM
Total Non-Interest Revenue	\$	316	\$	515	\$	401	\$	978	\$	429	(56%)	36%	\$ 840	\$	1,407	68%
Net Interest Revenue	•	409	-	270	*	166	-	125	-	435	NM	6%	687		560	(18%)
Total Equity Markets	\$	725	\$	785	\$	567	\$	1,103	\$	864	(22%)	19%	\$ 1,527		1,967	29%

⁽¹⁾ Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.

NM Not meaningful.

⁽²⁾ Third quarter of 2017 includes the \$580 million gain on the sale of a fixed income analytics business.

⁽³⁾ Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

⁽⁴⁾ Excludes principal transactions revenues of ICG businesses other than Markets, primarily treasury and trade solutions and the private bank.

		2Q		3Q		4Q		1Q		2Q	(Decre	ncrease/ ase) from		Six lonths		Six Months
		2017		2017		2017 ⁽²⁾		2018		2018	1Q18	2Q17		2017		2018
Net Interest Revenue	\$	497	\$	516	\$	429	\$	538	\$	553	3%	11%	\$	1,055	\$	1,091
Non-interest revenue		164		3		322		53		(25)	NM	NM		807		28
Total Revenues, Net of Interest Expense		661		519		751		591		528	(11%)	(20%)		1,862		1,119
Total Operating Expenses		996		827		857		741		599	(19%)	(40%)	- 1	2,130		1,340
Net Credit Losses		24		29		15		26		(21)	NM	NM		105		5
Credit Reserve Build / (Release)		(154)		(79)		(49)		(33)		(95)	NM	38%		(189)		(128)
Provision for Benefits and Claims		-		-		(8)		-		(1)	NM	NM	- 1	1		(1)
Provision for Unfunded Lending Commitments		(2)		_		(3)		-		(1)	NM	50%	1	3		(1)
Total provisions for credit losses and for benefits and claims		(132)		(50)	_	(45)		(7)	_	(118)	NM	11%		(80)		(125)
Income from Continuing Operations before Taxes		(203)		(258)		(61)		(143)		47	NM	NM		(188)		(96)
Income Taxes (Benefits) (3)		(178)		(163)		19,499		(69)		62	NM	NM	- 1	(272)		(7)
Income (Loss) from Continuing Operations		(25)		(95)		(19,560)		(74)		(15)	80%	40%		84		(89)
Income (Loss) from Discontinued Operations, net of taxes		21		(5)		(109)		(7)		15	NM	(29%)		3		8
Noncontrolling Interests		10		(17)		7		5		13	NM	30%		4		18
Net Income (Loss)	\$	(14)	\$	(83)	\$	(19,676)	\$	(86)	\$	(13)	85%	7%	\$	83	\$	(99)
EOP Assets (in billions of dollars)	\$	93	\$	100	\$	78	\$	92	\$	93	1%	-	- 1			
Average Assets (in billions of dollars)	\$	95	\$	102	\$	102	\$	93	\$	94	1%	(1%)	\$	99	\$	94
Return on Average Assets		(0.06%)		(0.32%)		(76.53%)		(0.38%)		(0.06%)			- 1	0.17%		(0.21%)
Efficiency Ratio		151%		159%		114%		125%		113%				114%		120%
Corporate/Other Consumer Key Indicators: <u>Consumer - International</u>																
Branches (actual)		49		49		49		48		2	(96%)	(96%)	- 1			
Average Loans (in billions)	\$	1.9	\$	1.9	\$	1.7	\$	1.7	\$	1.1	(35%)	(42%)	\$	2.0	\$	1.4
EOP Loans (in billions)	\$	1.8	\$	1.7	\$	1.6	\$	1.7	\$	-	(100%)	(100%)				
Net Interest Revenue	\$	80	\$	63	\$	74	\$	88	\$	64	(27%)	(20%)	- 1			
As a % of Average Loans		16.89%		13.16%		17.27%		20.99%		23.34%			1			
Net Credit Losses	\$	24	\$	25	\$	7	\$	23	\$	19	(17%)	(21%)	\$	50	\$	42
As a % of Average Loans		5.07%		5.22%		1.63%		5.49%		6.93%			- 1	2.50%		3.00%
Loans 90+ Days Past Due	\$	63	\$	57	\$	43	\$	32	\$	-	(100%)	(100%)				
As a % of EOP Loans	_	3.50%	_	3.35%	_	2.69%	_	1.88%	_							
Loans 30-89 Days Past Due As a % of EOP Loans	\$	44 2.44%	\$	47 2.76%	\$	40 2.50%	\$	44 2.59%	\$	-	(100%)	(100%)	l			
Consumer - North America		2.4470		2.70%		2.5076		2.5570								
Branches (actual)	\$	25.9	\$	23.9	\$	21.9	\$	20.6	\$	18.4	(11%)	(29%)	\$	27.8	\$	19.5
Average Loans (in billions of dollars)	\$ \$	25.9 24.9											Þ	27.8	Ф	19.5
EOP Loans (in billions of dollars) Net Interest Revenue	\$	24.9 110	\$ \$	23.0 168	\$ \$	21.2 174	\$ \$	19.3 169	\$ \$	17.6 148	(9%) (12%)	(29%) 35%	1			
	Ą		Ф		Φ		Ф		Ф		(1270)	33%	1			
As a % of Average Loans Net Credit Losses	\$	1.70% (6)	\$	2.79% 27	\$	3.15% 10	\$	3.33% 12	\$	3.23% (39)	NM	NM	s	37	\$	(27)
As a % of Average Loans	ā	(0.09%)	φ	0.45%	φ	0.18%	φ	0.24%	φ	(0.85%)	INIVI	INIVI	۳	0.13%	φ	-0.14%
Loans 90+ Days Past Due (3)	\$	538	\$	548	\$	514	\$	446	\$	415	(7%)	(23%)	-	0.10/0		-U. 1 -1 /0
As a % of EOP Loans	ā	2.28%	φ	2.51%	φ	2.56%	φ	2.42%	φ	2.49%	(1 /0)	(23/0)				
Loans 30-89 Days Past Due (3)	\$	510	\$	596	\$	502	\$	349	\$	355	2%	(30%)				
As a % of EOP Loans	Ψ	2 16%	Ψ	2 73%	Ψ	2 50%	Ψ	1 90%	Ψ.	2 13%	-/-	(5575)	5			

2.13%

1.90%

2.16%

2.73%

2.50%

As a % of EOP Loans

NM Not meaningful.

⁽¹⁾ Includes certain costs of global staff functions, other corporate expenses and certain global operations and technology expenses,

Corporate Treasury, certain North America and International consumer loan portfolios, Discontinued operations and other legacy assets.

⁽²⁾ See footnote 1 on page 1.

⁽³⁾ Income taxes in the fourth quarter of 2017 include \$19.8 billion related to Tax Reform.

(In millions of dollars, except as otherwise noted)

		2Q		3Q		4Q		1Q		2Q	2Q18 Ir (Decrea	icrease/ ise) from
		2017		2017		2017		2018		2018	1Q18	2Q17
North America Mortgages												
Residential First	\$	11.4	\$	10.2	\$	9.4	\$	9.0	\$	7.9	(12%)	(31%)
Home Equity	_	12.9	_	11.9	_	11.1	_	10.3	_	9.3	(10%)	(28%)
Average Loans (in billions of dollars)	\$	24.3	\$	22.1	\$	20.5	\$	19.3	\$	17.2	(11%)	(29%)
Residential First	\$	11.0	\$	10.1	\$	9.3	\$	8.1	\$	7.6	(6%)	(31%)
Home Equity		12.4		11.5		10.6		9.9		8.8	(11%)	(29%)
EOP Loans (in billions of dollars)	\$	23.4	\$	21.6	\$	19.9	\$	18.0	\$	16.4	(9%)	(30%)
Third Party Mortgage Serv. Portfolio (EOP, in billions)	\$	14.9	\$	12.6	\$	12.1	\$	11.6	\$	11.0	(5%)	(26%)
Net Servicing & Gain/(Loss) on Sale	\$	29.5	\$	20.8	\$	23.5	\$	8.5	\$	18.1	NM	(39%)
Net Interest Revenue	\$	60	\$	77	\$	78	\$	88	\$	80	(9%)	33%
As a % of Avg. Loans		0.99%		1.38%		1.51%		1.85%		1.87%		
Residential First	\$	(26)	\$	1	\$	(1)	\$	3	\$	2	(33%)	NM
Home Equity		14		23		8		7		(42)	NM	NM
Net Credit Losses (NCLs)	\$	(12)	\$	24	\$	7	\$	10	\$	(40)	NM	NM
As a % of Avg. Loans		(0.20%)		0.43%		0.14%		0.21%		(0.93%)		
Residential First	\$	175	\$	194	\$	173	\$	142	\$	141	(1%)	(19%)
Home Equity		356		346		334		298		269	(10%)	(24%)
Loans 90+ Days Past Due (1)	\$	531	\$	540	\$	507	\$	440	\$	410	(7%)	(23%)
As a % of EOP Loans		2.40%		2.65%		2.70%		2.57%		2.65%		
Residential First	\$	290	\$	365	\$	284	\$	184	\$	197	7%	(32%)
Home Equity		197		209		195		148		141	(5%)	(28%)
Loans 30-89 Days Past Due (1)	\$	487	\$	574	\$	479	\$	332	\$	338	2%	(31%)
As a % of EOP Loans		2.20%		2.81%		2.55%		1.94%		2.18%		

(1) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by

U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) for each period were \$0.7 billion and (\$1.3 billion), \$0.7 billion and (\$1.3 billion), \$0.5 billion and (\$1.3 billion), \$0.5 billion and (\$0.9 billion), and \$0.4 billion and (\$0.9 billion) as of June 30, 2017, September 30, 2017, December 31, 2017, March 31, 2018 and June 30, 2018, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were \$0.2 billion and (\$1.3 billion), \$0.1 billion and (\$1.2 billion), \$0.1 billion and (\$0.9 billion), and \$0.1 billion and (\$0.9 billion) as of June 30, 2017, September 30, 2017, December 31, 2017, March 31, 2018 and June 30, 2018, respectively.

NM Not meaningful.

			Avera	age Volumes				lı lı	nterest			%	6 Average Rate (4)	
		Second		First	Second		econd		First		econd	Second	First	Second
	(Quarter		Quarter	Quarter	G	uarter	c	luarter	C	luarter	Quarter	Quarter	Quarter
In millions of dollars, except as otherwise noted		2017		2018	2018		2017		2018		2018	2017	2018	2018
Assets:														
Deposits with Banks	\$	166,023	\$	170,867	\$ 176,151	\$	375	\$	432	\$	493	0.91%	1.03%	1.12%
Fed Funds Sold and Resale Agreements (6)		249,263		254,277	271,371		829		1,039		1,336	1.33%	1.66%	1.97%
Trading Account Assets (7)		203,661		216,161	210,631		1,523		1,381		1,773	3.00%	2.59%	3.38%
Investments		349,245		352,245	347,787		2,113		2,271		2,408	2.43%	2.61%	2.78%
Total Loans (net of Unearned Income) (8)		634,328		667,925	669,744		10,318		10,909		11,209	6.52%	6.62%	6.71%
Other Interest-Earning Assets		60,107		66,761	69,341		258		364		394	1.72%	2.21%	2.28%
Total Average Interest-Earning Assets	\$	1,662,627	\$	1,728,236	\$ 1,745,025	\$	15,416	\$	16,396	\$	17,613	3.72%	3.85%	4.05%
Liabilities:														
Deposits (excluding deposit insurance and FDIC Assessment)	\$	751,565	\$	769,771	\$ 785,620	\$	1,274	\$	1,621	\$	1,925	0.68%	0.85%	0.98%
Deposit Insurance and FDIC Assessment		-		-	-		329		376		319			
Total Deposits		751,565		769,771	785,620		1,603		1,997		2,244	0.86%	1.05%	1.15%
Fed Funds Purchased and Repurchase Agreements (6)		160,977		164,465	171,073		676		949		1,224	1.68%	2.34%	2.87%
Trading Account Liabilities (7)		91,018		91,721	97,151		146		215		236	0.64%	0.95%	0.97%
Short-Term Borrowings		91,556		112,684	108,192		202		471		523	0.88%	1.70%	1.94%
Long-Term Debt (9)		192,144		204,277	203,271		1,409		1,528		1,658	2.94%	3.03%	3.27%
Total Average Interest-Bearing Liabilities	\$	1,287,260	\$	1,342,918	\$ 1,365,307	\$	4,036	\$	5,160	\$	5,885	1.26%	1.56%	1.73%
Total Average Interest-Bearing Liabilities					 									
(excluding deposit insurance and FDIC Assessment)	_\$_	1,287,260	\$	1,342,918	\$ 1,365,307	\$	3,707	\$	4,784	\$	5,566	1.16%	1.44%	1.64%
Net Interest Revenue as a % of Average Interest-Earning Assets (NIM)						•	11.380	\$	11.236	\$	11.728	2.75%	2.64%	2.70%
• • • • • • • • • • • • • • • • • • • •							11,000	Ψ	11,200					
NIR as a % of Average Interest-Earning Assets (NIM) (excluding deposit insurance	and FDIC As	sessment)				\$	11,709	\$	11,612	\$	12,047	2.82%	2.72%	2.77%
2Q18 Increase (Decrease) From												(5) bps	6 bps	
2Q18 Increase (Decrease) (excluding deposit insurance and FDIC Assessment)	From											(5) bps	5 bps	

- (1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rates of 21% in 2018 and 35% in 2017) of \$122 million for the second quarter of 2017, \$64 million for the first guarter of 2018 and \$63 million for the second guarter of 2018.
- (2) Citigroup average balances and interest rates include both domestic and international operations.
- (3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Average rate % is calculated as annualized interest over average volumes.
- (5) Preliminary.
- (6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of ASU 2013-01 (Topic 210).
- (7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.
- (8) Nonperforming loans are included in the average loan balances.
- (9) Excludes hybrid financial instruments with changes recorded in Principal Transactions.
- Reclassified to conform to the current period's presentation.

DEPOSITS

(In billions of dollars)

	2Q	3Q	4Q	1Q	2Q	2Q18 Ir (Decrea	crease/ ise) from
	 2017	 2017	 2017	 2018	 2018	1Q18	2Q17
Global Consumer Banking							
North America	\$ 185.2	\$ 185.1	\$ 182.5	\$ 184.3	\$ 181.7	(1%)	(2%)
Latin America	28.7	28.3	27.1	29.6	28.4	(4%)	(1%)
Asia (1)	95.4	96.6	97.7	100.5	97.8	(3%)	3%
Total	\$ 309.3	\$ 310.0	\$ 307.3	\$ 314.4	\$ 307.9	(2%)	-
ICG							
North America	\$ 280.0	\$ 290.2	\$ 295.9	\$ 294.8	\$ 308.1	5%	10%
EMEA	169.8	171.7	173.7	188.8	187.1	(1%)	10%
Latin America	26.9	25.8	25.4	26.1	25.9	(1%)	(4%)
Asia	146.9	151.9	144.5	156.3	154.5	(1%)	5%
Total	\$ 623.6	\$ 639.6	\$ 639.5	\$ 666.0	\$ 675.6	1%	8%
Corporate/Other	\$ 25.8	\$ 14.4	\$ 13.0	\$ 20.8	\$ 13.2	(37%)	(49%)
Total Deposits - EOP	\$ 958.7	\$ 964.0	\$ 959.8	\$ 1,001.2	\$ 996.7	-	4%
Total Deposits - Average	\$ 960.0	\$ 965.9	\$ 973.3	\$ 981.9	\$ 986.2	-	3%
Foreign Currency (FX) Translation Impact:							
Total EOP Deposits - as Reported	\$ 958.7	\$ 964.0	\$ 959.8	\$ 1,001.2	\$ 996.7	-	4%
Impact of FX Translation (2)	(4.6)	(8.4)	(9.9)	(17.7)	-		
Total EOP Deposits - Ex-FX (2)	\$ 954.1	\$ 955.6	\$ 949.9	\$ 983.5	\$ 996.7	1%	4%

Asia GCB includes deposits of certain EMEA countries for all periods presented.
 Reflects the impact of FX translation into U.S. Dollars at the second quarter of 2018 exchange rates for all periods presented.
 Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

(In billions of dollars)

(In billions of dollars)		2Q		3Q		4Q		1Q		2Q	2Q18 In	crease/ se) from
		2017		2017		2017		2018		2018	1Q18	2Q17
Global Consumer Banking												
North America	_											
Credit Cards	\$	130.8	\$	132.2	\$	139.7	\$	131.7	\$	136.7	4%	5%
Retail Banking	•	55.6	•	55.7	-	56.0	Ф.	55.4	•	55.7	1%	-
Total	\$	186.4	\$	187.9	\$	195.7	\$	187.1	\$	192.4	3%	3%
Latin America									_			
Credit Cards	\$	5.5	\$	5.6	\$	5.4	\$	5.7	\$	5.4	(5%)	(2%)
Retail Banking	_	21.0		21.0	_	19.9	_	21.2		20.1	(5%)	(4%)
Total	\$	26.5	\$	26.6	\$	25.3	\$	26.9	\$	25.5	(5%)	(4%)
Asia (1)												
Credit Cards	\$	18.8	\$	18.8	\$	19.8	\$	19.2	\$	18.8	(2%)	-
Retail Banking		66.8		67.5		70.0		70.8		69.3	(2%)	4%
Total	\$	85.6	\$	86.3	\$	89.8	\$	90.0	\$	88.1	(2%)	3%
otal GCB Consumer Loans												
Credit Cards	\$	155.1	\$	156.6	\$	164.9	\$	156.6	\$	160.9	3%	4%
Retail Banking	•	143.4	•	144.2	*	145.9	•	147.4	*	145.1	(2%)	1%
Total GCB	\$	298.5	\$	300.8	\$	310.8	\$	304.0	\$	306.0	1%	3%
orporate/Other - Consumer:												
North America												
Mortgages	\$	23.4	\$	21.6	\$	19.9	\$	18.0	\$	16.4	(9%)	(30%)
Other		1.5		1.4		1.3		1.3		1.2	(8%)	(20%)
Total	\$	24.9	\$	23.0	\$	21.2	\$	19.3	\$	17.6	(9%)	(29%)
International	_\$	1.8	\$	1.7	\$	1.6	\$	1.7	\$	-	(100%)	(100%)
Corporate/Other - Other Consumer		0.1		0.1		0.1		0.1		-	-	-
otal Corporate/Other - Consumer	\$	26.8	\$	24.8	\$	22.9	\$	21.1	\$	17.6	(17%)	(34%)
Total Consumer Loans	\$	325.3	\$	325.6	\$	333.7	\$	325.1	\$	323.6	-	(1%)
Corporate Loans - By Region												
North America	\$	151.8	\$	155.7	\$	159.2	\$	163.0	\$	165.4	1%	9%
EMEA Latin America		71.3 34.1		72.8 33.7		74.4 33.5		82.1 33.8		82.9 32.3	1% (4%)	16% (5%)
Asia		62.2		65.4		66.3		69.0		32.3 66.9	(3%)	(5%) 8%
Total Corporate Loans	\$	319.4	\$	327.6	\$	333.4	\$	347.9	\$	347.5	-	9%
orporate Loans - By Product												
Corporate Lending	\$	121.3	\$	123.0	\$	126.4	\$	134.6	\$	130.5	(3%)	8%
Private Bank	Ψ	81.1	~	84.4	~	87.4	-	90.1	+	92.3	2%	14%
Treasury and Trade Solutions		76.8		78.5		79.6		81.9		79.7	(3%)	4%
Markets and Securities Services		40.2	_	41.7	_	40.0	_	41.3		45.0	9%	12%
Total Corporate Loans	\$	319.4	\$	327.6	\$	333.4	\$	347.9	\$	347.5	-	9%
otal Loans	\$	644.7	\$	653.2	\$	667.0	\$	672.9	\$	671.2	-	4%
Foreign Currency (FV) Translation Immedia												
Foreign Currency (FX) Translation Impact: Total EOP Loans - as Reported	\$	644.7	\$	653.2	\$	667.0	\$	672.9	\$	671.2	_	4%
Impact of FX Translation (2)	Ą	(4.1)	φ	(5.9)	φ	(6.3)	φ	(10.7)	φ	-	-	4 /0
Total EOP Loans - Ex-FX (2)	\$	640.6	\$	647.3	\$	660.7	\$	662.2	\$	671.2	1%	5%
. Stat 25. Louis Ex 1 / (2)	<u>*</u>	0-10.0		0-7.0	Ψ	000.7	Ψ	002.2	Ψ	07 1.2	1 70	570

Asia GCB includes loans of certain EMEA countries for all periods presented.
 Reflects the impact of FX translation into U.S. Dollars at the second quarter of 2018 exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

SUPPLEMENTAL DETAIL CONSUMER LOANS 90+ DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions of dollars)

(III I I I I I I I I I I I I I I I I I	Loa	ns 90+ Day	s Pas	t Due (1)				EO	P Loans
		2Q 2017		3Q 2017	4Q 2017	1Q 2018	2Q 2018		2Q 2018
GCB (2) Total Ratio	\$	2,183 0.73%	\$	2,279 0.76%	\$ 2,478 0.80%	\$ 2,379 0.78%	\$ 2,345 0.77%	\$	306.0
Retail Bank (2)									
Total Ratio	\$	477 0.33%	\$	489 0.34%	\$ 515 0.35%	\$ 493 0.34%	\$ 500 0.35%	\$	145.1
North America (2) Ratio	\$	155 0.28%	\$	167 0.30%	\$ 199 0.36%	\$ 184 0.34%	\$ 179 0.33%	\$	55.7
Latin America <i>Ratio</i>	\$	150 0.71%	\$	151 0.72%	\$ 130 0.65%	\$ 128 0.60%	\$ 132 0.66%	\$	20.1
Asia (3) Ratio	\$	172 0.26%	\$	171 0.25%	\$ 186 0.27%	\$ 181 0.26%	\$ 189 0.27%	\$	69.3
Cards									
Total <i>Ratio</i>	\$	1,706 1.10%	\$	1,790 1.14%	\$ 1,963 1.19%	\$ 1,886 1.20%	\$ 1,845 1.15%	\$	160.9
North America - Citi-Branded Ratio	\$	659 0.77%	\$	668 0.77%	\$ 768 0.85%	\$ 731 0.85%	\$ 712 0.81%	\$	88.1
North America - Retail Services Ratio	\$	693 1.53%	\$	772 1.68%	\$ 845 1.72%	\$ 797 1.73%	\$ 781 1.61%	\$	48.6
Latin America <i>Ratio</i>	\$	161 2.93%	\$	159 2.84%	\$ 151 2.80%	\$ 160 2.81%	\$ 160 2.96%	\$	5.4
Asia (3) Ratio	\$	193 1.03%	\$	191 1.02%	\$ 199 1.01%	\$ 198 1.03%	\$ 192 1.02%	\$	18.8
Corporate/Other - Consumer (2) Ratio	\$	601 2.37%	\$	605 2.57%	\$ 557 2.57%	\$ 478 2.38%	\$ 415 2.49%	\$	17.6
International <i>Ratio</i>	\$	63 3.50%	\$	57 3.35%	\$ 43 2.69%	\$ 32 1.88%	\$ -	\$	-
North America (2) Ratio	\$	538 2.28%	\$	548 2.51%	\$ 514 2.56%	\$ 446 2.42%	\$ 415 2.49%	\$	17.6
Total Citigroup (2) Ratio	\$	2,784 0.86%	\$	2,884 0.89%	\$ 3,035 0.91%	\$ 2,857 0.88%	\$ 2,760 0.86%	\$	323.6

⁽¹⁾ The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income.

⁽²⁾ The 90+ Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 18.

⁽³⁾ Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

SUPPLEMENTAL DETAIL CONSUMER LOANS 30-89 DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions of dollars)

(in millions of dollars, except EOP loan amounts in billions of dollars)	Loan	s 30-89 Day	s Pas	t Due (1)							EC	P Loans
		2Q 2017		3Q 2017		4Q 2017		1Q 2018		2Q 2018		2Q 2018
GCB (2) Total	\$	2,498	\$		\$	2,762	\$	2,710	\$	2,558	¢	306.0
Ratio	ð	0.84%	Þ	2,763 0.92%	Þ	0.89%	Þ	0.89%	Þ	0.84%	\$	300.0
Retail Bank (2)												
Total <i>Ratio</i>	\$	747 0.52%	\$	805 0.56%	\$	822 0.57%	\$	830 0.57%	\$	754 0.52%	\$	145.1
North America (2) Ratio	\$	191 0.35%	\$	270 0.49%	\$	306 0.55%	\$	227 0.41%	\$	252 0.46%	\$	55.7
Latin America <i>Ratio</i>	\$	216 1.03%	\$	244 1.16%	\$	195 0.98%	\$	248 1.17%	\$	183 0.91%	\$	20.1
Asia (3) Ratio	\$	340 0.51%	\$	291 0.43%	\$	321 0.46%	\$	355 0.50%	\$	319 0.46%	\$	69.3
Cards												
Total <i>Ratio</i>	\$	1,751 1.13%	\$	1,958 1.25%	\$	1,940 1.18%	\$	1,880 1.20%	\$	1,804 1.12%	\$	160.9
North America - Citi-Branded Ratio	\$	619 0.72%	\$	705 0.82%	\$	698 0.77%	\$	669 0.78%	\$	627 0.71%	\$	88.1
North America - Retail Services Ratio	\$	730 1.62%	\$	836 1.82%	\$	830 1.69%	\$	791 1.72%	\$	761 1.57%	\$	48.6
Latin America <i>Ratio</i>	\$	151 2.75%	\$	163 2.91%	\$	153 2.83%	\$	160 2.81%	\$	156 2.89%	\$	5.4
Asia (3) Ratio	\$	251 1.34%	\$	254 1.35%	\$	259 1.31%	\$	260 1.35%	\$	260 1.38%	\$	18.8
Corporate/Other - Consumer (2) Ratio	\$	554 2.18%	\$	643 2.74%	\$	542 2.50%	\$	393 1.96%	\$	355 2.13%	\$	17.6
International Ratio	\$	44 2.44%	\$	47 2.76%	\$	40 2.50%	\$	44 2.59%	\$	-	\$	-
North America (2) Ratio	\$	510 2.16%	\$	596 2.73%	\$	502 2.50%	\$	349 1.90%	\$	355 2.13%	\$	17.6
Total Citigroup (2) Ratio	\$	3,052 0.94%	\$	3,406 1.05%	\$	3,304 1.00%	\$	3,103 0.96%	\$	2,913 0.90%	\$	323.6

⁽¹⁾ The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.

⁽²⁾ The 30-89 Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 18.

Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

(III IIIIIONS & Condis)	2Q 2017	3Q 2017	4Q 2017	1Q 2018	2Q 2018	2Q18 Increase/ (Decrease) from 1Q18 2Q1	Six Months 2017	Six Months 2018	YTD 2018 vs. YTD 2017 Increase/ (Decrease)
<u>Total Citigroup</u> Allowance for Loan Losses at Beginning of Period (1)	\$ 12,030	\$ 12,025	\$ 12,366	\$ 12,355	\$ 12,354		\$ 12,060	\$ 12,355	
Gross Credit (Losses) Gross Recoveries	(2,130) 420	(2,120)	(2,279)	(2,296) 429	(2,109) 405	8% 1% (6%) (4%)		(4,405) 834	(3%) (2%) (4%)
Net Credit (Losses) / Recoveries (NCLs) NCLs Net Reserve Builds / (Releases)	(1,710) 1,710 67	(1,777) 1,777 419	(1,880) 1,880 78	1,867 1,867 102	(1,704) 1,704 31	9% - (9%) - (70%) (54%		(3,571) 3,571 133	4% NM
Net Specific Reserve Builds / (Releases) Provision for Loan Losses Other (2) (3) (4) (5) (6) (7)	(111) 1,666 39	2,146 (28)	2,016 (147)	(166) 1, 803 63	60 1,795 (319)	NM NM - 8% NM NM	(125) 3,341 43	(106) 3,598 (256)	15% 8%
Allowance for Loan Losses at End of Period (1) (a) Allowance for Unfunded Lending Commitments (8) (a)	\$ 12,025 \$ 1,406	\$ 12,366 \$ 1,232	\$ 12,355 \$ 1,258	\$ 12,354 \$ 1,290	\$ 12,126 \$ 1,278		\$ 12,025 \$ 1,406	\$ 12,126 \$ 1,278	
Provision for Unfunded Lending Commitments	\$ 28	\$ (175)	\$ 29	\$ 28	\$ (4)		\$ (15)	\$ 24	
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]	\$ 13,431	\$ 13,598	\$ 13,613	\$ 13,644	\$ 13,404		\$ 13,431	\$ 13,404	
Total Allowance for Loan Losses as a Percentage of Total Loans (9) (10)	1.88%	1.91%	1.87%	1.85%	1.81%				
Consumer: Allowance for Loan Losses at Beginning of Period (1)	\$ 9,495	\$ 9,515	\$ 9,892	\$ 9,869	\$ 10,039		\$ 9,358	\$ 9,869	
Net Credit Losses (NCLs) NCLs Net Reserve Builds / (Releases) Net Specific Reserve Builds / (Releases)	(1,633) 1,633 71 (84)	(1,734) 1,734 479 (71)	(1,658) 1,658 115 12	(1,771) 1,771 121 (11)	(1,706) 1,706 61 (3)	4% (4%) (4%) 4% (50%) (14% 73% 96%	3,305 217	(3,477) 3,477 182 (14)	(5%) 5% (16%) 84%
Provision for Loan Losses Other (2) (3) (4) (5) (6) (7) Allowance for Loan Losses at End of Period (1) (b)	1,620 33 \$ 9,515	2,142 (31) \$ 9,892	1,785 (150) \$ 9,869	1,881 60 \$ 10,039	1,764 (301) \$ 9,796	(6%) 9% NM NM	3,436 26 \$ 9,515	3,645 (241) \$ 9,796	6% NM
Consumer Allowance for Unfunded Lending Commitments (8) (b)	\$ 40	\$ 35	\$ 33	\$ 32	\$ 34		\$ 40	\$ 34	
Provision for Unfunded Lending Commitments Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)]	\$ (1) \$ 9,555	\$ (5) \$ 9,927	\$ (2) \$ 9,902	\$ <u>(1)</u> \$ 10,071	\$ 3 \$ 9,830		\$ 5 \$ 9,555	\$ <u>2</u> \$ 9,830	
Consumer Allowance for Loan Losses as a Percentage of Total Consumer Loans (9)	2.93%	3.04%	2.96%	3.09%	3.03%		5,555	<u> </u>	
Corporate Allowance for Loan Losses at Beginning of Period (1)	\$ 2,535	\$ 2,510	\$ 2,474	\$ 2,486	\$ 2,315		\$ 2,702	\$ 2,486	
Net Credit (Losses) / Recoveries (NCL's) NCLs Net Reserve Builds / (Releases) Net Specific Reserve Builds / (Releases) Provision for Loan Losses	(77) 77 (4) (27) 46	(43) 43 (60) 21 4	(222) 222 (37) 46 231	(96) 96 (19) (155) (78)	2 (2) (30) 63 31	NM NM NM NM (58%) NM NM NM NM NM NM (33%	(114) 114 (170) (39) (95)	(94) 94 (49) (92) (47)	18% (18%) 71% NM 51%
Other (2) Allowance for Loan Losses at End of Period (1) (c)	\$ 2,510	3 \$ 2,474	\$ 2,486	\$ 2,315	(18) \$ 2,330	,	17 \$ 2,510	(15) \$ 2,330	
Corporate Allowance for Unfunded Lending Commitments (8) (c)	\$ 1,366	\$ 1,197	\$ 1,225	\$ 1,258	\$ 1,244		\$ 1,366	\$ 1,244	
Provision for Unfunded Lending Commitments	\$ 29	\$ (170)	\$ 31	\$ 29	\$ (7)		\$ (20)	\$ 22	
Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (c)] Corporate Allowance for Loan Losses as a	\$ 3,876	\$ 3,671	\$ 3,711	\$ 3,573	\$ 3,574		\$ 3,876	\$ 3,574	

0.80%

0.77%

0.76%

0.67%

0.68%

Footnotes to these tables are on the following page (page 25).

Percentage of Total Corporate Loans (10)

The following footnotes relate to the tables on the prior page (page 24).

- (1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- (2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (3) The second quarter of 2017 includes a reduction of approximately \$19 million related to the sale or transfers to Held-For-Sale (HFS) of various loan portfolios, including a reduction of \$19 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the second quarter includes an increase of approximately \$50 million related to FX translation.
- (4) The third quarter of 2017 includes a reduction of approximately \$34 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$28 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the third quarter includes an increase of approximately \$7 million related to FX translation.
- (5) The fourth quarter of 2017 includes a reduction of approximately \$47 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$22 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a decrease of approximately \$106 million related to FX translation.
- (6) The first quarter of 2018 includes a reduction of approximately \$55 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$53 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the first quarter includes an increase of approximately \$118 million related to FX translation.
- (7) The second quarter of 2018 includes a reduction of approximately \$137 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$33 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the second quarter includes a decrease of approximately \$164 million related to FX translation.
- (8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (9) June 30, 2017, September 30, 2017, December 31, 2017, March 31, 2018 and June 30, 2018 exclude \$27 million, \$27 million, \$25 million, \$23 million and \$22 million, respectively, of consumer loans which are carried at fair value.
- (10) June 30, 2017, September 30, 2017, December 31, 2017, March 31, 2018 and June 30, 2018 exclude \$4.2 billion, \$4.3 billion, \$4.9 billion, \$4.5 billion,

NM Not meaningful.

COMPONENTS OF PROVISION FOR LOAN LOSSES

(In millions of dollars)

(in millions of dollars)	2Q			4Q		1Q		2Q		ncrease/ ase) from	Six Months			Six onths	YTD 2018 vs. YTD 2017 Increase	
	 2017	20)17	2017		2018		2018	1Q18	2Q17		2017	2	2018	(Decrease)	
Global Consumer Banking																
Net Credit Losses	\$ 1,615	\$	1,704	\$ 1,64	0 \$	1,736	\$	1,726	(1%)	7%	\$	3,218	\$	3,462	8%	
Credit Reserve Build / (Release)	125		486	17	7	144		154	7%	23%		302		298	(1%)	
North America															, ,	
Net Credit Losses	1,181		1,239	1,18	6	1,296		1,278	(1%)	8%	1	2,371		2,574	9%	
Credit Reserve Build / (Release)	101		463	15		123		115	(7%)	14%	ì	253		238	(6%)	
Retail Banking									(- /-)		1				(-,-)	
Net Credit Losses	39		88	3	0	43		32	(26%)	(18%)	į	76		75	(1%)	
Credit Reserve Build / (Release)	(7)		(47)		3	(20)		(6)	70%	14%	- 1	-		(26)	NM	
Citi-Branded Cards	(.,		(,		•	(20)		(0)	. 070	, , ,	-			(20)		
Net Credit Losses	611		611	59	12	651		657	1%	8%		1,244		1,308	5%	
Credit Reserve Build / (Release)	26		192		7	75		51	(32%)	96%	1	118		126	7%	
Citi Retail Services	20		102	,	•	70		01	(0270)	3070	ì	110		120	7.70	
Net Credit Losses	531		540	56	4	602		589	(2%)	11%	1	1,051		1,191	13%	
Credit Reserve Build / (Release)	82		318		3	68		70	3%	(15%)	į	135		138	2%	
Latin America	02		310	,		00		70	370	(1370)	1	133		100	270	
Net Credit Losses	277		295	29	12	278		278	_	_	- 1	530		556	5%	
Credit Reserve Build / (Release)	50		44		9	42		33	(21%)	(34%)	- 1	62		75	21%	
Retail Banking	30		44		9	42		33	(2170)	(3470)		02		13	2170	
Net Credit Losses	151		143	15	2	132		138	5%	(9%)	- 1	288		270	(6%)	
Credit Reserve Build / (Release)	27		13		(5)	10		9	(10%)	(67%)	1	41		19	(54%)	
Citi-Branded Cards	21		13	'	3)	10		9	(1078)	(07 70)	j	41		19	(3470)	
Net Credit Losses	126		152	13	0	146		140	(4%)	11%	- 1	242		286	18%	
Credit Reserve Build / (Release)	23		31		4	32		24	(25%)	4%	- [242		266 56	NM	
	23		31	4	4	32		24	(25%)	4%	- }	21		90	INIVI	
Asia (1) Net Credit Losses	157		170	16	2	162		170	5%	8%		317		332	5%	
Credit Reserve Build / (Release)	(26)		(21)			(21)		6	NM	NM	1				(15%)	
Retail Banking	(26)		(21)		5	(21)		0	INIVI	INIVI	ì	(13)		(15)	(13%)	
			00	,				50	00/	70/	1	440		445	(40()	
Net Credit Losses	54		69		0	57		58	2%	7%	į	116		115	(1%)	
Credit Reserve Build / (Release)	(9)		(23)		6	(13)		5	NM	NM	ļ	(15)		(8)	47%	
Citi-Branded Cards	400		404	4.0		405		440	70/	00/	-	004		047	00/	
Net Credit Losses	103		101	10		105		112	7%	9%	- 1	201		217	8%	
Credit Reserve Build / (Release)	(17)		2	'	1)	(8)		1	NM	NM		2		(7)	NM	
Institutional Clients Group (ICG)																
Net Credit Losses	71		44	22	5	105		(1)	NM	NM	1	96		104	8%	
Credit Reserve Build / (Release)	(15)		(38)		8	(175)		32	NM	NM		(191)		(143)	25%	
Corporate / Other																
Net Credit Losses	24		29	1	5	26		(21)	NM	NM	ļ	105		5	(95%)	
Credit Reserve Build / (Release)	(154)		(79)		9)	(33)		(95)	NM	38%		(189)		(128)	32%	
Total Provision for Loan Losses	\$ 1,666	\$	2,146	\$ 2,01	6 \$	1,803	\$	1,795	-	8%	\$	3,341	<u> </u>	3,598	8%	

⁽¹⁾ Asia GCB includes NCLs and credit reserve builds (releases) for certain EMEA countries for all periods presented.

NM Not meaningful.

NON-ACCRUAL ASSETS

(In millions of dollars)

	2Q		2Q 3Q		4Q		1Q			2Q		crease/ ise) from
		2017		2017		2017		2018		2018	1Q18	2Q17
Non-Accrual Loans (1)												
Corporate Non-Accrual Loans By Region												
North America	\$	944	\$	915	\$	784	\$	817	\$	784	(4%)	(17%)
EMEA		727		681		849		561		391	(30%)	(46%)
Latin America		281		312		280		263		204	(22%)	(27%)
Asia		146		146		29		27		244	NM	67%
Total	\$	2,098	\$	2,054	\$	1,942	\$	1,668	\$	1,623	(3%)	(23%)
Consumer Non-Accrual Loans By Region (2)												
North America	\$	1,754	\$	1,721	\$	1,650	\$	1,500	\$	1,373	(8%)	(22%)
Latin America		793		791		756		791		726	(8%)	(8%)
Asia (3)		301		271		284		284		284	-	(6%)
Total	\$	2,848	\$	2,783	\$	2,690	\$	2,575	\$	2,383	(7%)	(16%)
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS												
Institutional Clients Group	\$	24	\$	44	\$	37	\$	19	\$	23	21%	(4%)
Global Consumer Banking	Ψ	29	Ψ	34	Ψ	26	Ψ	28	Ψ	23	(18%)	(21%)
Corporate/Other		115		65		81		67		55	(18%)	(52%)
TOTAL OTHER REAL ESTATE OWNED (OREO) (4)	\$	168	\$	143	\$	144	\$	114	\$	101	(11%)	(40%)
OREO By Region:												
North America	\$	128	\$	97	\$	89	\$	70	\$	66	(6%)	(48%)
EMEA	Ψ	120	Ψ	1	Ψ	2	Ψ	70	Ψ	1	100%	(4070)
Latin America		31		30		35		29		24	(17%)	(23%)
Asia		8		15		18		15		10	(33%)	25%
Total	\$	168	\$	143	\$	144	\$	114	\$	101	(11%)	(40%)
										_		
Non-Accrual Assets (NAA) (5)	•	0.000	•	0.054	•	4.040	•	4.000	•	4.000	(00()	(000()
Corporate Non-Accrual Loans Consumer Non-Accrual Loans	\$	2,098	\$	2,054	\$	1,942	\$	1,668	\$	1,623	(3%)	(23%)
		2,848		2,783		2,690 4.632		2,575		2,383	(7%)	(16%)
Non-Accrual Loans (NAL) OREO		4,946		4,837		4,632 144		4,243		4,006 101	(6%) (11%)	(19%) (40%)
Non-Accrual Assets (NAA)	\$	168 5,114	\$	143 4,980	\$	4,776	\$	4,357	\$	4,107	(6%)	(40%) (20%)
Holi-Accidal Assets (HAA)	4	3,114	-	4,300	-	4,770	Ψ	4,337	Ψ	4,107	(0 /0)	(20 /0)
NAL as a % of Total Loans		0.77%		0.74%		0.69%		0.63%		0.60%		
NAA as a % of Total Assets		0.27%		0.26%		0.26%		0.23%		0.21%		
Allowance for Loan Losses as a % of NAL		243%		256%		267%		291%		303%		

- (1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
- (2) Excludes SOP 03-3 purchased distressed loans.
- (3) Asia GCB includes balances for certain EMEA countries for all periods presented.
- (4) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.
- (5) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

NM Not meaningful

CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE PER SHARE AND TANGIBLE BOOK VALUE PER SHARE

(In millions of dollars or shares, except per share amounts and ratios)

Common Equity Tier 1 Capital Ratio and Components ⁽¹⁾	June 30, 2017			otember 30, 2017	December 31, 2017 ⁽³⁾		March 31, 2018		 June 30, 2018 ⁽⁴⁾
Citigroup Common Stockholders' Equity ⁽⁵⁾ Add: Qualifying noncontrolling interests Regulatory Capital Adjustments and Deductions:	\$	210,950 143	\$	208,565 144	\$	181,671 153	\$	182,943 140	\$ 181,243 145
Less: Accumulated net unrealized losses on cash flow hedges, net of tax ⁽⁶⁾ Cumulative unrealized net gain (loss) related to changes in fair value of financial		(445)		(437)		(698)		(920)	(1,021)
liabilities attributable to own creditworthiness, net of tax ⁽⁷⁾ Intangible Assets:		(291)		(416)		(721)		(498)	(162)
Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁸⁾ Identifiable intangible assets other than mortgage servicing rights		21,589		21,532		22,052		22,482	21,809
(MSRs), net of related DTLs Defined benefit pension plan net assets		4,587 796		4,410 720		4,401 896		4,209 871	4,461 882
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards Excess over 10% / 15% limitations for other DTAs, certain		20,832		20,068		13,072		12,811	12,551
common stock investments and MSRs ⁽⁹⁾		8,851		9,298		-		-	 -
Common Equity Tier 1 Capital (CET1)	\$	155,174	\$	153,534	\$	142,822	\$	144,128	\$ 142,868
Risk-Weighted Assets (RWA)	\$	1,188,167	\$	1,182,918	\$	1,155,099	\$	1,195,981	\$ 1,176,570
Common Equity Tier 1 Capital Ratio (CET1/RWA)		13.06%		12.98%		12.36%		12.05%	 12.1%
Supplementary Leverage Ratio and Components									
Common Equity Tier 1 Capital (CET1)	\$	155,174	\$	153,534	\$	142,822	\$	144,128	\$ 142,868
Additional Tier 1 Capital (AT1) ⁽¹⁰⁾		19,955		19,315		19,555		19,362	 19,098
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$	175,129	\$	172,849	\$	162,377	\$	163,490	\$ 161,966
Total Leverage Exposure (TLE)	\$	2,418,658	\$	2,430,582	\$	2,432,491	\$	2,436,817	\$ 2,453,314
Supplementary Leverage Ratio (T1C/TLE)		7.24%		7.11%		6.68%		6.71%	 6.6%
Tangible Common Equity, Book Value Per Share and Tangible Book Value Per Share									
Common Stockholders' Equity Less:	\$	210,766	\$	208,381	\$	181,487	\$	182,759	\$ 181,059
Goodwill		22,349		22,345		22,256		22,659	22,058
Intangible assets (other than MSRs) Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS		4,887 120		4,732 48		4,588 32		4,450 48	4,729 32
Tangible Common Equity (TCE)	\$	183,410	\$	181,256	\$	154,611	\$	155,602	\$ 154,240
Common Shares Outstanding (CSO)		2,724.6		2,644.0		2,569.9		2,549.9	 2,516.6
Book Value Per Share (Common Equity/CSO)	\$	77.36	\$	78.81	\$	70.62	\$	71.67	\$ 71.95
Tangible Book Value Per Share (TCE/CSO)	\$	67.32	\$	68.55	\$	60.16	\$	61.02	\$ 61.29

⁽¹⁾ See footnote 2 on page 1.

⁽²⁾ Not used.

⁽³⁾ See footnote 1 on page 1.

⁽⁴⁾ Preliminary.

⁽⁵⁾ Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

⁽⁶⁾ Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.

⁽⁷⁾ The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected, and own-credit valuation adjustments on derivatives, are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.

⁽⁸⁾ Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

⁽⁹⁾ Assets subject to 10%/15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. For periods presented prior to December 31, 2017, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.

⁽¹⁰⁾ Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.