CITIGROUP - QUARTERLY FINANCIAL DATA SUPPLEMENT

1Q19

	Page
itigroup Consolidated	
Financial Summary	1
Consolidated Statement of Income	2
Consolidated Balance Sheet	3
Segment Detail	
Net Revenues	4
Income & Regional Average Assets and ROA	5
Global Consumer Banking (GCB)	6
Retail Banking and Cards Key Indicators	7
North America	8 - 10
Latin America ⁽¹⁾	11 - 12
Asia ⁽²⁾	13 - 14
Institutional Clients Group (ICG)	15
Revenues by Business	16
Corporate / Other	17
itigroup Supplemental Detail	
Average Balances and Interest Rates	18
Deposits	19
Loans (EOP)	20
Consumer Loan Delinquency Amounts and Ratios	
90+ Days	21
30-89 Days	22
Allowance for Credit Losses	23 - 24
Components of Provision for Loan Losses	25
Non-Accrual Assets	26
CET1 Capital and Supplementary Leverage Ratios, Tangible Common Equity, Book Value Per Share and Tangible Book Value Per Share	27

⁽¹⁾ Latin America GCB consists of Citi's consumer banking operations in Mexico.



⁽²⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

(In millions of dollars, except per share amounts, and as otherwise noted)

	\$ 18,872 \$ 18,469 \$	3Q		4Q		1Q		ncrease/ ase) from				
		2018		2018		2018		2018		2019	4Q18	1Q18
Total Revenues, Net of Interest Expense	\$	18.872	\$	18.469	s	18,389	\$	17,124	\$	18,576	8%	(2%)
Total Operating Expenses		10,925		10,712		10,311		9,893		10,584	7%	(3%)
Net Credit Losses (NCLs)		1.867		1.704		1.756		1.786		1.948	9%	4%
Credit Reserve Build / (Release)		(64)		91		150		64		(4)	NM	94%
Provision / (Release) for Unfunded Lending Commitments		28		(4)		42		47		24	(49%)	(14%)
Provision for Benefits and Claims		26		21		26		28		12	(57%)	(54%)
Provisions for Credit Losses and for Benefits and Claims	2	1,857	\$	1,812	\$	1,974	\$	1,925	\$	1,980	3%	7%
ncome from Continuing Operations before Income Taxes	\$	6.090	\$	5,945	\$	6,104	\$	5,306	\$	6,012	13%	(1%)
ncome Taxes ⁽¹⁾	•	1,441	Ψ	1,444	•	1,471	•	1,001	Ψ	1,275	27%	(12%)
ncome from Continuing Operations	\$	4.649	\$	4.501	\$	4.633	\$	4,305	\$	4,737	10%	2%
ncome from Discontinuing Operations, net of Taxes	Ą	4,049	φ	15	φ	(8)	φ	4,303	φ	(2)	75%	71%
let Income before Noncontrolling Interests	\$	4.642	\$	4,516	\$	4.625	\$	4,297	\$	4,735	10%	2%
let Income (Loss) Attributable to Noncontrolling Interests	ф	4,642	Ф	4,516	Ф	4,625	Ф	(16)	Ф	4,735 25	NM	2% 14%
citigroup's Net Income	\$	4,620	\$	4,490	\$	4,622	\$	4,313	\$	4,710	9%	2%
ingroup's Net income	<u> </u>	4,020	<u> </u>	4,490	•	4,022	<u> </u>	4,313	•	4,710	9%	2%
biluted Earnings Per Share:												
Income from Continuing Operations	\$	1.68	\$	1.62	\$	1.74	\$	1.65	\$	1.87	13%	11%
Citigroup's Net Income	\$	1.68	\$	1.63	\$	1.73	\$	1.64	\$	1.87	14%	11%
hares (in millions):												
Average Basic		2,561.6		2,530.9		2,479.8		2,401.1		2,340.4	(3%)	(9%)
Average Diluted		2,563.0		2,532.3		2,481.4		2,402.7		2,342.4	(3%)	(9%)
Common Shares Outstanding, at period end		2,549.9		2,516.6		2,442.1		2,368.5		2,312.5	(2%)	(9%)
Preferred Dividends	\$	272	\$	318	\$	270	\$	313	\$	262	(16%)	(4%)
ncome Allocated to Unrestricted Common Shareholders - Basic												
Income from Continuing Operations	\$	4,304	\$	4,108	\$	4,309	\$	3,960	\$	4,391	11%	2%
Citigroup's Net Income	\$	4,297	\$	4,123	\$	4,301	\$	3,952	\$	4,389	11%	2%
ncome Allocated to Unrestricted Common Shareholders - Diluted												
Income from Continuing Operations	\$	4,304	\$	4,108	\$	4,309	\$	3,960	\$	4,391	11%	2%
Citigroup's Net Income	\$	4,297	\$	4,123	\$	4,301	\$	3,952	\$	4,389	11%	2%
legulatory Capital Ratios and Performance Metrics:												
Common Equity Tier 1 (CET1) Capital Ratio (2) (3)		12.05%		12.14%		11.73%		11.86%		11.9%		
Tier 1 Capital Ratio (2) (3)		13.67%		13.77%		13.36%		13.46%		13.5%		
Total Capital Ratio (2) (3)		16.01%		16.31%		15.98%		16.18%		16.5%		
Supplementary Leverage Ratio (SLR) ^{(3) (4)}		6.71%		6.60%		6.50%		6.41%		6.4%		
Return on Average Assets		0.98%		0.94%		0.95%		0.88%		0.98%		
Return on Average Common Equity		9.7%		9.2%		9.6%		9.0%		10.2%		
Efficiency Ratio (Total Operating Expenses/Total Revenues, net)		57.9%		58.0%		56.1%		57.8%		57.0%		
Ralance Shoot Data (in hillions of dollars, except per share amounts).			\$	1,912.3	\$	1,925.2	\$	1.917.4	\$	1.958.4	2%	2%
	•			1,312.3	φ		Ψ		Ψ		Z /0	270
Total Assets	\$	1,922.1	Ψ.	1 017 4		1 022 0		1 026 0		1 020 4		20/
Total Assets Total Average Assets	\$	1,904.2	•	1,917.1		1,922.8		1,936.8		1,939.4	-	2%
Total Assets Total Average Assets Total Deposits	\$	1,904.2 1,001.2	•	996.7		1,005.2		1,013.2		1,030.4	2%	3%
Total Assets Total Average Assets Total Deposits Citigroup's Stockholders' Equity	\$	1,904.2 1,001.2 201.9	•	996.7 200.1		1,005.2 197.0		1,013.2 196.2		1,030.4 196.3	2%	3% (3%)
Total Assets Total Average Assets Total Deposits Citigroup's Stockholders' Equity Book Value Per Share	\$	1,904.2 1,001.2	•	996.7		1,005.2		1,013.2		1,030.4	2%	3%
Total Average Assets Total Deposits Citigroup's Stockholders' Equity	\$	1,904.2 1,001.2 201.9	•	996.7 200.1		1,005.2 197.0		1,013.2 196.2		1,030.4 196.3	2%	3% (3%)

- (1) 4Q18 includes a one-time benefit of \$94 million, recorded in the tax line in Corporate/Other, due to the finalization of the provisional component of the impact based on Citi's analysis, as well as additional guidance received from the U.S. Treasury Department related to the enactment of the Tax Cuts and Jobs Act.
- (2) For all periods presented, Citi's reportable CET1 Capital and Tier 1 Capital ratios were derived under the U.S. Basel III Standardized Approach, whereas Citi's reportable Total Capital ratios were derived under the U.S. Basel III Advanced Approaches framework. The reportable ratios represent the lower of each of the three risk-based capital ratios (CET1 Capital, Tier 1 Capital and Total Capital) under both the Standardized Approach and the Advanced Approaches under the Collins Amendment. For the composition of Citi's CET1 Capital and ratio, see page 27.
- (3) March 31, 2019 is preliminary.
- (4) For the composition of Citi's SLR, see page 27.
- (5) Tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see page 27.

Note: Ratios and variance percentages are calculated based on the displayed amounts. Due to averaging and roundings, quarterly earnings per share may not sum to the YTD totals. NM. Not meaningful.

CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

		1Q		2Q		3Q		4Q		1Q		ncrease/ ase) from
_	_	2018		2018		2018		2018		2019	4Q18	1Q18
Revenues	•	40.000	•	47.550	•	40.470	•	40.770	•	40.070	00/	470/
Interest revenue	\$	16,332	\$	17,550	\$	18,170	\$	18,776	\$	19,076	2% 7%	17% 42%
Interest expense	_	5,160		5,885 11,665		6,368 11,802		6,853 11,923		7,317 11,759		42% 5%
Net interest revenue		11,172		11,000		11,802		11,923		11,759	(1%)	5%
Commissions and fees		3,030		3,111		2,803		2,913		2,926	-	(3%)
Principal transactions		3,242		2,126		2,364		1,172		2,804	NM	(14%)
Administrative and other fiduciary fees		905		934		911		830		839	1%	(7%)
Realized gains (losses) on investments		170		102		69		80		130	63%	(24%)
Other-than-temporary impairment losses on investments and other assets		(28)		(15)		(70)		(19)		(8)	58%	71%
Other revenue		381		546		510		225		126	(44%)	(67%)
Total non-interest revenues		7,700		6,804		6,587		5,201		6,817	31%	(11%)
Total revenues, net of interest expense	_	18,872		18,469		18,389		17,124		18,576	8%	(2%)
Provisions for Credit Losses and for Benefits and Claims												
Net credit losses		1,867		1,704		1,756		1,786		1,948	9%	4%
Credit reserve build / (release)		(64)		91		150		64		(4)	NM	94%
Provision for loan losses		1,803		1,795		1,906		1,850	-	1.944	5%	8%
Provision for Policyholder benefits and claims		26		21		26		28		1,944	(57%)	(54%)
Provision for unfunded lending commitments		28		(4)		42		47		24	(49%)	(14%)
Total provisions for credit losses and for benefits and claims		1,857		1,812		1,974		1,925		1,980	3%	7%
Total provisions for credit losses and for benefits and claims	_	1,037		1,012		1,374		1,923		1,500	3/6	7 76
Operating Expenses												
Compensation and benefits		5,807		5,452		5,319		4,576		5,658	24%	(3%)
Premises and Equipment		593		570		565		596		564	(5%)	(5%)
Technology / communication expense		1,758		1,797		1,806		1,832		1,720	(6%)	(2%)
Advertising and marketing expense		381		411		378		375		359	(4%)	(6%)
Other operating		2,386		2,482		2,243		2,514		2,283	(9%)	(4%)
Total operating expenses	_	10,925		10,712		10,311		9,893		10,584	7%	(3%)
Income from Continuing Operations before												
Income Taxes		6,090		5,945		6,104		5,306		6,012	13%	(1%)
Provision for income taxes		1,441		1,444		1,471		1,001		1,275	27%	(12%)
Income from Continuing Operations	_	4,649		4,501		4,633		4,305		4,737	10%	2%
Discontinued Operations												
Income (Loss) from Discontinued Operations		(7)		(2)		(8)		(9)		(2)	78%	71%
Provision (benefits) for income taxes				(17)		-		(1)		-	100%	-
Income (Loss) from Discontinued Operations, net of taxes	_	(7)		15		(8)		(8)		(2)	75%	71%
Net Income before Noncontrolling Interests		4,642		4,516		4,625		4,297		4,735	10%	2%
Net Income attributable to noncontrolling interests	_	22	_	26	_	3	_	(16)	_	25	NM	14%
Citigroup's Net Income	\$	4,620	\$	4,490	\$	4,622	\$	4,313	\$	4,710	9%	2%

NM Not meaningful.

	_				_		_					ncrease/
	IV	larch 31,		June 30,	Se	ptember 30, 2018	De	cember 31,	'	March 31,	4Q18	ise) from
Assets		2018		2018		2018	-	2018		2019 (1)	4Q18	1Q18
	\$	21,850	\$	21,077	\$	25,727	\$	23,645	\$	24,448	3%	12%
Cash and due from banks (including segregated cash and other deposits) Deposits with banks	Ф	180,854	Ф	179,825	Ф	173,559	Ф	164,460	Ф	181,445	10%	1270
Fed funds sold and securities borr'd or purch under agree, to resell		257,887		265,526		280,941		270,684		264,495	(2%)	3%
Brokerage receivables		46,572		36,977		40,679		35,450		44,500	26%	(4%)
Trading account assets		268,808		262,949		257,502		256,117		286,511	12%	7%
Investments		200,000		202,949		237,302		250,117		200,311	1270	1 70
		299,479		296,819		292,264		295,250		282,439	(4%)	(6%)
Available-for-sale and non-marketable equity securities											, ,	
Held-to-maturity Total Investments		52,492 351,971		52,897 349,716	-	53,249 345,513	-	63,357 358,607		66,842 349,281	6% (3%)	27% (1%)
		331,971		349,710		343,313		330,007		349,201	(3%)	(170)
Loans, net of unearned income		225 004		222 622		225 400		220 407		240.007	(20/)	(00()
Consumer		325,084		323,632		325,469		330,487		319,887	(3%)	(2%)
Corporate	-	347,854		347,548		349,440		353,709		362,459	2%	4%
Loans, net of unearned income		672,938		671,180		674,909		684,196		682,346	-	1%
Allowance for loan losses		(12,354)		(12,126)		(12,336)	-	(12,315)		(12,329)	-	-
Total loans, net		660,584		659,054		662,573		671,881		670,017	-	1%
Goodwill		22,659		22,058		22,187		22,046		22,037	-	(3%)
Intangible assets (including MSRs)		5,037		5,325		5,216		5,220		5,196	-	3%
Other assets		105,882		109,827		111,268		109,273		110,483	1%	4%
Total assets	\$	1,922,104	\$	1,912,334	\$	1,925,165	\$	1,917,383	\$	1,958,413	2%	2%
Liabilities												
Non-interest-bearing deposits in U.S. offices	\$	125,332	\$	117,473	\$	111,446	\$	105,836	\$	101,354	(4%)	(19%)
5 ,	Ф		Ф		Ф		Ф		Ф		3%	14%
Interest-bearing deposits in U.S. offices	-	327,872		337,228		351,291	-	361,573		373,339		
Total U.S. Deposits	-	453,204		454,701		462,737	-	467,409		474,693	2%	5%
Non-interest-bearing deposits in offices outside the U.S.		90,477		86,241		83,200		80,648		80,594	-	(11%)
Interest-bearing deposits in offices outside the U.S.		457,538		455,788		459,239	-	465,113		475,068	2%	4%
Total International Deposits		548,015		542,029		542,439		545,761		555,662	2%	1%
Total deposits		1,001,219		996,730		1,005,176		1,013,170		1,030,355	2%	3%
Fed funds purch and securities loaned or sold under agree, to repurch.		171,759		177,828		175,915		177,768		190,372	7%	11%
Brokerage payables		69,685		67,672		73,346		64,571		62,656	(3%)	(10%)
Trading account liabilities		143,961		140,745		147,652		144,305		136,392	(5%)	(5%)
						33,770						
Short-term borrowings		36,094		37,233				32,346		39,322	22%	9%
Long-term debt		237,938		236,822		235,270		231,999		243,566	5%	2%
Other liabilities ⁽²⁾	_	58,582	_	54,336	•	56,173	•	56,150	•	58,735	5%	_
Total liabilities	\$	1,719,238	\$	1,711,366	\$	1,727,302	\$	1,720,309	\$	1,761,398	2%	2%
Equity												
Stockholders' equity												
Preferred stock	\$	19,156	\$	19,035	\$	19,035	\$	18,460	\$	17,980	(3%)	(6%)
	Ψ		Ψ		Ψ		Ψ		Ψ		(370)	(070)
Common stock		31		31		31		31		31	-	-
Additional paid-in capital		107,599		107,724		107,825		107,922		107,551	-	-
Retained earnings		141,863		145,211		148,436		151,347		154,859	2%	9%
Treasury stock		(32,115)		(34,413)		(39,678)		(44,370)		(47,861)	(8%)	(49%)
Accumulated other comprehensive income (loss)		(34,619)		(37,494)		(38,645)		(37,170)		(36,308)	2%	(5%)
Total common equity	\$	182,759	\$	181,059	\$	177,969	\$	177,760	\$	178,272	-	(2%)
Total Old many standing laborate mater		004.04=	•	000.00	•	407.00	•	400.000	•	400.056		(00()
Total Citigroup stockholders' equity	<u>\$</u>	201,915	\$	200,094	\$	197,004	\$	196,220	\$	196,252	- (440)	(3%)
Noncontrolling interests		951		874		859		854		763	(11%)	(20%)
Total equity		202,866		200,968		197,863		197,074	_	197,015	-	(3%)
Total liabilities and equity	\$	1,922,104	\$	1,912,334	\$	1,925,165	\$	1,917,383	\$	1,958,413	2%	2%

NM Not meaningful.

Reclassified to conform to the current period's presentation.

Preliminary.
Includes allowance for credit losses for unfunded lending commitments. See page 23 for amounts by period.

SEGMENT DETAIL NET REVENUES

(In millions of dollars)

(In millions of dollars)	1Q	2Q	3Q	4Q	1Q		ncrease/ ase) from
	2018	2018	2018	2018	2019	4Q18	1Q18
Global Consumer Banking							
North America	\$ 5,157	\$ 5,004	\$ 5,129	\$ 5,254	\$ 5,185	(1%)	1%
Latin America	1,340	1,375	1,664	1,356	1,381	2%	3%
Asia ⁽¹⁾	1,929	1,865	1,855	1,824	1,885	3%	(2%)
Total	8,426	8,244	8,648	8,434	8,451	-	`- ´
Institutional Clients Group							
North America	3,266	3,511	3,329	2,809	3,119	11%	(5%)
EMEA	3,167	3,043	2,927	2,633	3,170	20%	-
Latin America	1,216	1,168	1,061	1,083	1,160	7%	(5%)
Asia	2,206	1,975	1,931	1,695	2,245	32%	2%
Total	9,855	9,697	9,248	8,220	9,694	18%	(2%)
Corporate / Other	591	528	493	470	431	(8%)	(27%)
Total Citigroup - Net Revenues	\$ 18,872	\$ 18,469	\$ 18,389	\$ 17,124	\$ 18,576	8%	(2%)

Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

SEGMENT DETAIL INCOME

(In millions of dollars)

40		20	40	40		ncrease/
						1Q18
	2010	2010	2010	2019	4010	IQIO
				\$ 769	(18%)	(8%)
						41%
						12%
1,390	1,276	1,564	1,519	1,437	(5%)	3%
858	1,030	871	745	714	(4%)	(17%)
1,113	986	971	819	1,125	37%	1%
494	517	544	346	503	45%	2%
869	708	735	611	980	60%	13%
3,334	3,241	3,121	2,521	3,322	32%	-
(75)	(16)	(52)	265	(22)	NM	71%
\$ 4,649	\$ 4,501	\$ 4,633	\$ 4,305	\$ 4,737	10%	2%
(7)	15	(8)	(8)	(2)	75%	71%
22	26	3	(16)	25	NM	14%
\$ 4,620	\$ 4,490	\$ 4,622	\$ 4,313	\$ 4,710	9%	2%
\$ 971	\$ 979	\$ 998	\$ 1.010	\$ 999	(1%)	3%
	375					-
	127				2%	(2%)
348	342	344	347	352	1%	1%
93	94	97	89	99	11%	6%
\$ 1,904	\$ 1,917	\$ 1,923	\$ 1,937	\$ 1,939	-	2%
0.71%	0.72%	0.69%	0.67%	0.60%		
1.22%	1.04%	1.06%	0.87%	1.24%		
2.12%	2.25%	2.76%	1.79%	2.43%		
1.44%	1.25%	1.29%	1.13%	1.61%		
0.3070	0.3470	0.3370	0.0076	0.3070		
	\$ 179 373 1,390 858 1,113 494 869 3,334 (75) \$ 4,649 (7) 22 \$ 4,620 \$ 971 363 129 348 93 \$ 1,904 0.71% 1.22% 2.12%	\$ 838 \$ 719 179 197 373 360 1,390 1,276 858 1,030 1,113 986 494 517 869 708 3,334 3,241 (75) (16) \$ 4,649 \$ 4,501 (7) 15 22 26 \$ 4,620 \$ 4,490 \$ 971 \$ 979 363 375 129 127 348 342 93 94 \$ 1,904 \$ 1,917 0.71% 0.72% 1.22% 1.04% 2.12% 2.25% 1.44% 1.25% 1.44% 1.25% (0.38%) (0.06%)	\$ 838 \$ 719 \$ 850 179 197 331 373 360 383 1,390 1,276 1,564	\$838 \$ 719 \$ 850 \$ 933	\$ 838 \$ 719 \$ 850 \$ 933 \$ 769 179 197 331 208 252 373 360 383 378 416 1,390 1,276 1,564 1,519 1,437 858 1,030 871 745 714 1,113 986 971 819 1,125 494 517 544 346 503 869 708 735 611 980 3,334 3,241 3,121 2,521 3,322 (75) (16) (52) 265 (22) \$ 4,649 \$ 4,501 \$ 4,633 \$ 4,305 \$ 4,737 (7) 15 (8) (8) (8) (2) 22 26 3 (16) 25 \$ 4,737 (7) 15 (8) (8) (8) (2) 25 \$ 4,620 \$ 4,490 \$ 4,622 \$ 4,313 \$ 4,710 \$ 971 \$ 979 \$ 998 \$ 1,010 \$ 999 363 375 358 368 363 129 127 126 123 126 348 342 344 347 352 93 94 97 89 99 \$ 1,904 \$ 1,917 \$ 1,923 \$ 1,937 \$ 1,939 0.71% 0.72% 0.69% 0.67% 0.60% 1.22% 1.43% 1,44% 1.25% 1.29% 1.13% 1.61% (0.38%) (0.06%) (0.28%) 1.21% (0.16%)	10

⁽¹⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.

GLOBAL CONSUMER BANKING

Page 1

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)												
		1Q		2Q		3Q		4Q		1Q		ncrease/ use) from
	:	2018		2018		2018		2018		2019	4Q18	1Q18
Net Interest Revenue	\$	6,980	\$	7,019	\$	7,236	\$	7,348	\$	7,253	(40/)	4%
Non-Interest Revenue	Ф	1,446	Ф	1,225	Ф	1,412	Ф	1,086	Ф	1,198	(1%) 10%	4% (17%)
Total Revenues, Net of Interest Expense		8,426		8,244		8,648		8,434		8,451	10%	(1770)
Total Operating Expenses		4,677		4,652		4,658		4,590		4,608	-	(1%)
Net Credit Losses		1,736		1,726		1,714		1,744		1,891	8%	9%
Credit Reserve Build / (Release)		1,736		1,726		1,714		79		76	(4%)	(47%)
Provision for Unfunded Lending Commitments		(1)		3		6		(8)		5	NM	(47%) NM
Provision for Benefits and Claims		26		22		27		28		12	(57%)	(54%)
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)		1,905	-	1,905		1,933		1,843		1,984	(57%)	(54%) 4%
Income from Continuing Operations before Taxes		1,844	-	1,687		2,057		2,001		1,859	(7%)	1%
3 .											` '	
Income Taxes	-	454		411		493		482		422	(12%)	(7%)
Income from Continuing Operations		1,390		1,276		1,564		1,519		1,437	(5%)	3%
Noncontrolling Interests	_	2	_	1 275	_	1 500	_	3	_	4 407	(100%)	(100%)
Net Income	\$	1,388	\$	1,275	\$	1,563	\$	1,516	\$	1,437	(5%)	4%
EOP Assets (in billions of dollars)	\$	423	\$	422		427		432		426	(1%)	1%
Average Assets (in billions of dollars)	\$	423	\$	417	\$	424	\$	428	\$	426	-	1%
Return on Average Assets (ROA)		1.33%		1.23%		1.46%		1.41%		1.37%		
Efficiency Ratio		56%		56%		54%		54%		55%		
Net Credit Losses as a % of Average Loans		2.30%		2.28%		2.22%		2.24%		2.48%		
Revenue by Business												
Retail Banking	\$	3.464	\$	3,483	\$	3.711	\$	3,382	\$	3,467	3%	-
Cards (1)		4,962		4,761		4,937		5,052		4,984	(1%)	-
Total	\$	8,426	\$	8,244	\$	8,648	\$	8,434	\$	8,451	-	-
Net Credit Losses by Business												
Retail Banking	\$	232	\$	228	\$	243	\$	246	\$	256	4%	10%
Cards (1)	•	1.504	Ψ.	1,498	Ψ.	1,471	Ψ	1.498	•	1,635	9%	9%
Total	\$	1,736	\$	1,726	\$	1,714	\$	1,744	\$	1,891	8%	9%
Income from Continuing Operations by Business												
Retail Banking	\$	520	\$	577	\$	663	\$	531	\$	526	(1%)	1%
Cards (1)	•	870	•	699	•	901	•	988	•	911	(8%)	5%
Total	\$	1,390	\$	1,276	\$	1,564	\$	1,519	\$	1,437	(5%)	3%
Foreign Currency (FX) Translation Impact:												
Total Revenue - as Reported	\$	8,426	\$	8,244	\$	8,648	\$	8,434	\$	8,451		
Impact of FX Translation (2)	Φ		φ	(11)	φ	(27)	Ψ		φ	0,431	-	-
Total Revenues - Ex-FX (2)	\$	(113) 8,313	\$	8,233	\$	8,621	\$	8,506	\$	8,451	(1%)	2%
		0,010	Ť		Ť	-,	Ť	0,000	Ť	0,101	(175)	
Total Operating Expenses - as Reported	\$	4,677	\$	4,652	\$	4,658	\$	4,590	\$	4,608	-	(1%)
Impact of FX Translation (2)		(70)		(12)		(10)		40				
Total Operating Expenses - Ex-FX (2)	\$	4,607	\$	4,640	\$	4,648	\$	4,630	\$	4,608	-	-
Total Provisions for LLR & PBC - as Reported	\$	1,905	\$	1,905	\$	1,933	\$	1,843	\$	1,984	8%	4%
Impact of FX Translation (2)		(19)		1		(7)		15				
Total Provisions for LLR & PBC - Ex-FX (2)	\$	1,886	\$	1,906	\$	1,926	\$	1,858	\$	1,984	7%	5%
Net Income - as Reported	\$	1,388	\$	1,275	\$	1,563	\$	1,516	\$	1,437	(5%)	4%
Impact of FX Translation (2)		(13)		(1)		(6)		11		-	(= , = ,	
Net Income - Ex-FX (2)	\$	1,375	\$	1,274	\$	1,557	\$	1,527	\$	1,437	(6%)	5%

⁽¹⁾ Includes both Citi-Branded Cards and Citi Retail Services.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

⁽²⁾ Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the first quarter of 2019 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

	1Q 2018			2Q		3Q		4Q		1Q	1Q19 Ir	crease/ se) from
				2018		2018		2018		2019	4Q18	1Q18
	-											
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual)		2,433		2,428		2,417		2,410		2,404	-	(1%)
Accounts (in millions)		53.2		53.9		54.0		54.5		55.0	1%	3%
Average Deposits	\$	308.9	\$	305.8	\$	307.2	\$	306.5	\$	310.2	1%	-
Investment Sales	\$	27.1	\$	23.9	\$	23.7	\$	21.2	\$	24.7	17%	(9%)
Investment Assets under Management (AUMs)	\$	163.5	\$	162.7	\$	169.0	\$	158.1	\$	171.4	8%	5%
Average Loans	\$	147.1	\$	145.6	\$	145.9	\$	145.0	\$	146.5	1%	-
EOP Loans:												
Mortgages	\$	82.1	\$	80.5	\$	80.9	\$	80.6	\$	80.8	-	(2%)
Commercial Banking		36.8		36.5		37.2		36.3		37.1	2%	1%
Personal and Other		28.5		28.1		28.7		28.8		29.1	1%	2%
EOP Loans	\$	147.4	\$	145.1	\$	146.8	\$	145.7	\$	147.0	1%	-
Total Net Interest Revenue (in millions) (1)	\$	2,356	\$	2,425	\$	2,424	\$	2,423	\$	2,410	(1%)	2%
As a % of Average Loans		6.50%		6.68%		6.59%		6.63%		6.67%	, ,	
Net Credit Losses (in millions)	\$	232	\$	228	\$	243	\$	246	\$	256	4%	10%
As a % of Average Loans		0.64%		0.63%		0.66%		0.67%		0.71%		
Loans 90+ Days Past Due (in millions) (2)	\$	493	\$	500	\$	508	\$	485	\$	474	(2%)	(4%)
As a % of EOP Loans	•	0.34%	•	0.35%		0.35%	•	0.33%	•	0.32%	(/	(/
Loans 30-89 Days Past Due (in millions) (2)	\$	830	\$	754	\$	857	\$	790	\$	769	(3%)	(7%)
As a % of EOP Loans		0.57%		0.52%		0.59%		0.54%		0.53%	(,	(/
Cards Key Indicators (in millions of dollars, except as otherwise noted)												
EOP Open Accounts (in millions)		140.3		140.3		141.4		141.8		140.1	(1%)	-
Purchase Sales (in billions)	\$	121.7	\$	133.6	\$	134.9	\$	144.1	\$	128.0	(11%)	5%
Average Loans (in billions) (3)	\$	159.2	\$	157.5	\$	160.9	\$	163.4	\$	162.7	-	2%
EOP Loans (in billions) (3)	\$	156.6	\$	160.9	\$	162.2	\$	169.5	\$	160.3	(5%)	2%
Average Yield (4)	•	12.98%	•	13.09%		13.37%	•	13.60%	•	13.95%	()	
Total Net Interest Revenue (5)	\$	4.615	\$	4,594	\$	4,812	\$	4,925	\$	4.843	(2%)	5%
As a % of Average Loans (5)		11.76%		11.70%		11.87%		11.96%		12.07%	(/	
Net Credit Losses	\$	1,504	\$	1.498	\$	1,471	\$	1.498	\$	1.635	9%	9%
As a % of Average Loans	•	3.83%	•	3.81%		3.63%	•	3.64%	•	4.08%		
Net Credit Margin (6)	\$	3.451	\$	3,263	\$	3,467	\$	3,554	\$	3,350	(6%)	(3%)
As a % of Average Loans (6)	•	8.79%	•	8.31%	•	8.55%	•	8.63%	•	8.35%	(4,4)	(-,-)
Loans 90+ Days Past Due	\$	1,886	\$	1,845	\$	1,896	\$	2,134	\$	2,111	(1%)	12%
As a % of EOP Loans	•	1.20%	•	1.15%	•	1.17%	•	1.26%	•	1.32%	· · · · /	
Loans 30-89 Days Past Due	\$	1,880	\$	1,804	\$	2,033	\$	2,112	\$	2,007	(5%)	7%
As a % of EOP Loans	•	1.20%		1.12%		1.25%		1.25%		1.25%	` '	

⁽¹⁾ Also includes net interest revenue related to the average deposit balances in excess of the average loan portfolio.

⁽²⁾ The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See footnote 2 on page 9.

⁽³⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽⁴⁾ Average yield is gross interest revenue earned on loans divided by average loans.

⁽⁵⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁶⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

GLOBAL CONSUMER BANKING NORTH AMERICA

Page 1

Page 1												
(In millions of dollars, except as otherwise noted)											1Q19 Ir	ncrease/
		1Q		2Q		3Q		4Q		1Q	(Decrea	ase) from
		2018		2018		2018		2018		2019	4Q18	1Q18
Net Interest Revenue	\$	4,750	\$	4,780	\$	4,984	\$	5,107	\$	5,058	(1%)	6%
Non-Interest Revenue	•	407	•	224	•	145	•	147	•	127	(14%)	(69%)
Total Revenues, Net of Interest Expense (1)		5,157		5,004	-	5,129		5,254		5,185	(1%)	1%
Total Operating Expenses		2,645		2,666		2,668		2,652		2,669	1%	1%
Net Credit Losses		1,296		1,278		1,242		1,281		1,429	12%	10%
Credit Reserve Build / (Release)		123		115		116		84		98	17%	(20%)
Provision for Unfunded Lending Commitments		(4)		2		5		(3)		5	NM	NM
Provision for Benefits and Claims		6		5		5		6		6	-	-
Provisions for Loan Losses and for Benefits and Claims		1,421		1,400		1,368		1,368		1,538	12%	8%
Income from Continuing Operations before Taxes		1,091		938		1,093		1,234		978	(21%)	(10%)
Income Taxes		253		219		243		301		209	(31%)	(17%)
Income from Continuing Operations		838		719		850		933		769	(18%)	(8%)
Noncontrolling Interests											-	-
Net Income	\$	838	\$	719	\$	850	\$	933	\$	769	(18%)	(8%)
Average Assets (in billions)	\$	248	\$	244	\$	249	\$	254	\$	250	(2%)	1%
Return on Average Assets		1.37%		1.18%		1.35%		1.46%		1.25%		
Efficiency Ratio		51%		53%		52%		50%		51%		
Net Credit Losses as a % of Average Loans		2.77%		2.72%		2.56%		2.60%		2.97%		
Revenue by Business												
Retail Banking	\$	1,307	\$	1,348	\$	1,329	\$	1,331	\$	1,316	(1%)	1%
Citi-Branded Cards		2,232		2,062		2,108		2,226		2,195	(1%)	(2%)
Citi Retail Services		1,618		1,594		1,692		1,697		1,674	(1%)	3%
Total	\$	5,157	\$	5,004	\$	5,129	\$	5,254	\$	5,185	(1%)	1%
Net Credit Losses by Business												
Retail Banking	\$	43	\$	32	\$	32	\$	31	\$	60	94%	40%
Citi-Branded Cards		651		657		644		650		706	9%	8%
Citi Retail Services		602		589		566		600		663	11%	10%
Total	\$	1,296	\$	1,278	\$	1,242	\$	1,281	\$	1,429	12%	10%
Income from Continuing Operations by Business												
Retail Banking	\$	140	\$	161	\$	131	\$	133	\$	83	(38%)	(41%)
Citi-Branded Cards		425		309		375		472		382	(19%)	(10%)
Citi Retail Services		273		249		344		328		304	(7%)	11%
Total	\$	838	\$	719	\$	850	\$	933	\$	769	(18%)	(8%)
									-			

⁽¹⁾ First quarter of 2018 includes an approximately \$150 million gain on the sale of the Hilton Card portfolio. NM Not meaningful.

Page 2	1Q 2018		2Q	3Q	4Q	1Q		ncrease/ ase) from
		2018	 2018	 2018	 2018	 2019	4Q18	1Q18
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)								
Branches (actual)		694	693	692	689	689	-	(1%)
Accounts (in millions)		9.1	9.1	9.0	9.1	9.1	-	-
Average Deposits	\$	180.9	\$ 179.9	\$ 180.2	\$ 180.6	\$ 182.3	1%	1%
Investment Sales	\$	8.4	\$ 7.8	\$ 7.9	\$ 8.1	\$ 8.8	9%	5%
Investment AUMs	\$	60.5	\$ 61.1	\$ 63.7	\$ 60.1	\$ 65.9	10%	9%
Average Loans	\$	55.7	\$ 55.6	\$ 56.0	\$ 56.5	\$ 57.1	1%	3%
EOP Loans:								
Mortgages	\$	44.2	\$ 44.4	\$ 44.6	\$ 44.7	\$ 44.7	-	1%
Commercial Banking		9.1	9.1	9.3	9.7	10.4	7%	14%
Personal and Other		2.1	 2.2	 2.4	 2.4	 2.2	(8%)	5%
Total EOP Loans	\$	55.4	\$ 55.7	\$ 56.3	\$ 56.8	\$ 57.3	1%	3%
Mortgage Originations (1)	\$	2.3	\$ 2.6	\$ 2.7	\$ 2.3	\$ 2.0	(13%)	(13%)
Third Party Mortgage Servicing Portfolio (EOP)	\$	46.0	\$ 45.7	\$ 45.4	\$ 45.2	\$ 44.9	(1%)	(2%)
Net Servicing & Gain/(Loss) on Sale (in millions)	\$	33.4	\$ 33.6	\$ 32.0	\$ 25.6	\$ 31.8	24%	(5%)
Saleable Mortgage Rate Locks	\$	1.2	\$ 1.3	\$ 1.1	\$ 0.9	\$ 1.1	22%	(8%)
Net Interest Revenue on Loans (in millions) As a % of Avg. Loans	\$	232 1.69%	\$ 226 1.63%	\$ 216 1.53%	\$ 218 1.53%	\$ 223 1.58%	2%	(4%)
Net Credit Losses (in millions) As a % of Avg. Loans	\$	43 0.31%	\$ 32 0.23%	\$ 32 0.23%	\$ 31 0.22%	\$ 60 0.43%	94%	40%
Loans 90+ Days Past Due (in millions) (2) As a % of EOP Loans	\$	184 0.34%	\$ 179 0.33%	\$ 188 0.34%	\$ 180 0.32%	\$ 179 0.32%	(1%)	(3%)
Loans 30-89 Days Past Due (in millions) (2) As a % of EOP Loans	\$	0.34% 227 0.41%	\$ 252 0.46%	\$ 320 0.58%	\$ 282 0.50%	\$ 269 0.47%	(5%)	19%

⁽¹⁾ Originations of residential first mortgages.

government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) were \$272 million

and (\$0.7 billion), \$244 million and (\$0.7 billion), \$235 million and (\$0.7 billion), \$201 million and (\$0.6 billion), and \$163 million and (\$0.6 billion) as of March 31, 2018, June 30, 2018, September 30, 2018, December 31, 2018 and March 31, 2019, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were \$92 million and (\$0.7 billion), \$87 million and (\$0.7 billion), \$87 million and (\$0.7 billion), \$88 million and (\$0.7 billion), \$88 million and (\$0.8 billion), \$1, 2018, June 30, 2018, September 30, 2018, December 31, 2018 and March 31, 2019, respectively.

NM Not meaningful.

⁽²⁾ The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S.

Page 3		1Q		2Q		3Q		4Q		1Q		ncrease/ ase) from
		2018		2018	_	2018	_	2018		2019	4Q18	1Q18
Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1)												
EOP Open Accounts (in millions)		33.9		34.2		34.4		34.6		34.8	1%	3%
urchase Sales (in billions)	\$	78.6	\$	86.4	\$	87.3	\$	91.6	\$	83.6	(9%)	6%
verage Loans (in billions) (1)	\$	86.9	\$	86.6	\$	87.8	\$	88.8	\$	87.7	(1%)	1%
OP Loans (in billions) (1)	\$	85.7	\$	88.1	\$	88.4	\$	91.8	\$	87.0	(5%)	2%
verage Yield (2)		9.79%		9.94%		10.34%		10.74%		11.24%		
otal Net Interest Revenue (3)	\$	1,800	\$	1,788	\$	1,883	\$	1,968	\$	1,972		10%
	Ф		Ф		Φ		Φ		Ф		-	10%
As a % of Avg. Loans (3)	•	8.40%	•	8.28%	•	8.51%	•	8.79%	•	9.12%	00/	00/
et Credit Losses	\$	651	\$	657	\$	644	\$	650	\$	706	9%	8%
As a % of Average Loans	_	3.04%	_	3.04%	_	2.91%	_	2.90%	_	3.26%	4	
et Credit Margin (4)	\$	1,573	\$	1,403	\$	1,462	\$	1,574	\$	1,487	(6%)	(5%)
As a % of Avg. Loans (4)		7.34%		6.50%		6.61%		7.03%		6.88%		
ans 90+ Days Past Due	\$	731	\$	712	\$	707	\$	812	\$	828	2%	13%
As a % of EOP Loans		0.85%		0.81%		0.80%		0.88%		0.95%		
ans 30-89 Days Past Due	\$	669	\$	627	\$	722	\$	755	\$	731	(3%)	9%
As a % of EOP Loans		0.78%		0.71%		0.82%		0.82%		0.84%		
tal Revenues, Net of Interest Expense (1) rchase Sales (in billions)	\$ \$	2,071 78.3	\$ \$	2,062 86.4	\$ \$	2,108 87.3	\$ \$	2,226 91.6	\$ \$	2,195 83.6	(1%) (9%)	6% 7%
erage Loans (in billions) (1)	\$	86.9	\$	86.6	\$	87.8	\$	88.8	\$	87.7	(1%)	1%
÷ , , , , ,	\$		\$	88.1	\$	88.4	\$	91.8	\$	87.0	, ,	2%
P Loans (in billions) (1)	Ф	85.7	Ф		Ф		ф		ф		(5%)	
erage Yield (2)		9.79%		9.94%		10.34%		10.74%		11.24%	5%	15%
tal Net Interest Revenue (3)	\$	1,800	\$	1,788		1,883		1,968	\$	1,972	-	10%
As a % of Avg. Loans (3)		8.40%		8.28%		8.51%		8.79%		9.12%		
ti Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1)											4==-1	
OP Open Accounts	•	85.4	•	85.1	•	85.9	•	86.3		84.6	(2%)	(1%)
rchase Sales (in billions)	\$	17.4	\$	21.6	\$	22.1	\$	25.5	\$	18.6	(27%)	7%
erage Loans (in billions) (1)	\$	47.1	\$	46.6	\$	49.0	\$	50.4	\$	50.2	-	7%
OP Loans (in billions) (1)	\$	46.0	\$	48.6	\$	49.4	\$	52.7	\$	48.9	(7%)	6%
erage Yield (2)		17.68%		17.82%		17.83%		17.78%		18.17%		
tal Net Interest Revenue (3)	\$	1,973	\$	1,970	\$	2,099	\$	2,128	\$	2,078	(2%)	5%
As a % of Avg. Loans (3)		16.99%		16.96%		17.00%		16.75%		16.79%		
	\$	602	\$	589	\$	566	\$	600	\$	663	11%	10%
t Credit Losses						4.58%		4.72%		5.36%		
t Credit Losses As a % of Average Loans	•	5.18%		5.07%		4.30 /6		4.72/0		3.3070		
As a % of Average Loans	\$	5.18% 1,012	\$	5.07% 1,002	\$	1,123	\$	1,094	\$	1,007	(8%)	-
As a % of Average Loans	\$		\$		\$		\$		\$		(8%)	-
As a % of Average Loans at Credit Margin (4) As a % of Avg. Loans (4)	\$	1,012	\$	1,002	\$	1,123	\$	1,094	\$ \$	1,007	(8%) (4%)	- 15%
et Credit Margin (4) As a % of Avg. Loans (4) nans 90+ Days Past Due		1,012 8.71%		1,002 8.62%		1,123 9.09%		1,094 8.61%		1,007 8.14% 918	, ,	
As a % of Average Loans at Credit Margin (4) As a % of Avg. Loans (4)		1,012 8.71% 797		1,002 8.62% 781		1,123 9.09% 832		1,094 8.61% 952		1,007 8.14%	, ,	

⁽¹⁾ Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽²⁾ Average yield is calculated as gross interest revenue earned on loans divided by average loans.

⁽³⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁴⁾ Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

⁽⁵⁾ In connection with the sale of the Hilton portfolio, Citi reclassified approximately \$1.2 billion of loans as held-for-sale and recorded the loans in Other assets as of the fourth quarter of 2017.

GLOBAL CONSUMER BANKING

LATIN AMERICA (1) - PAGE 1

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)											1019 1	ncrease/
		1Q		2Q		3Q		4Q		1Q		ase) from
		2018		2018		2018		2018		2019	4Q18	1Q18
Net Interest Revenue	\$	997	\$	1,013	\$	1,042	\$	1,006	\$	975	(3%)	(2%)
Non-Interest Revenue (2)	Ψ	343	Ψ	362	Ψ	622	Ψ	350	Ψ	406	16%	18%
Total Revenues, Net of Interest Expense		1,340		1,375		1,664		1,356	-	1.381	2%	3%
Total Operating Expenses		755		779		825		784		735	(6%)	(3%)
Net Credit Losses		278		278		307		290		298	3%	7%
Credit Reserve Build / (Release)		42		33		31		(23)		(7)	70%	NM
Provision for Unfunded Lending Commitments		1		-		-		(1)		-	100%	(100%)
Provision for Benefits and Claims		20		17		22		22		6	(73%)	(70%)
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)		341	-	328	-	360	-	288	-	297	3%	(13%)
		244	-	268	-	479	-	284	-	349	23%	43%
Income from Continuing Operations before Taxes												
Income Taxes		65		71		148		76		97	28%	49%
Income from Continuing Operations		179		197		331		208		252	21%	41%
Noncontrolling Interests						-						
Net Income	\$	179	\$	197	\$	331	\$	208	\$	252	21%	41%
Average Assets (in billions of dollars)	\$	44	\$	43	\$	45	\$	43	\$	44	2%	-
Return on Average Assets		1.65%		1.84%		2.92%		1.92%		2.32%		
Efficiency Ratio		56%		57%		50%		58%		53%		
Net Credit Losses as a % of Average Loans		4.29%		4.37%		4.63%		4.58%		4.72%		
Revenue by Business												
Retail Banking	\$	959	\$	993	\$	1,259	\$	959	\$	1,008	5%	5%
Citi-Branded Cards		381		382		405		397		373	(6%)	(2%)
Total	\$	1,340	\$	1,375	\$	1,664	\$	1,356	\$	1,381	2%	3%
Net Credit Losses by Business												
Retail Banking	\$	132	\$	138	\$	153	\$	144	\$	138	(4%)	5%
Citi-Branded Cards		146		140		154		146		160	10%	10%
Total	\$	278	\$	278	\$	307	\$	290	\$	298	3%	7%
Income from Continuing Operations by Business												
Retail Banking	\$	134	\$	152	\$	276	\$	147	\$	197	34%	47%
Citi-Branded Cards	•	45	•	45	•	55	•	61	•	55	(10%)	22%
Total	\$	179	\$	197	\$	331	\$	208	\$	252	21%	41%
FX Translation Impact:												
Total Revenue - as Reported	\$	1,340	\$	1,375	\$	1,664	\$	1,356	\$	1,381	2%	3%
Impact of FX Translation (3)	•	(43)	•	17	•	(31)	•	56	•	-		
Total Revenues - Ex-FX (3)	\$	1,297	\$	1,392	\$	1,633	\$	1,412	\$	1,381	(2%)	6%
Total Operating Expenses - as Reported	\$	755	\$	779	\$	825	\$	784	\$	735	(6%)	(3%)
Impact of FX Translation (3)	•	(21)	•	8	•	(13)	•	29	•	-	(4,5)	(-,-)
Total Operating Expenses - Ex-FX (3)	\$	734	\$	787	\$	812	\$	813	\$	735	(10%)	-
Provisions for LLR & PBC - as Reported	\$	341	\$	328	\$	360	\$	288	\$	297	3%	(13%)
Impact of FX Translation (3)	Ψ	(11)	Ψ	4	Ψ	(7)	Ψ	13	Ψ	237	070	(1070)
Provisions for LLR & PBC - Ex-FX (3)	\$	330	\$	332	\$	353	\$	301	\$	297	(1%)	(10%)
Net Income - as Reported	\$	179	\$	197	\$	331	\$	208	\$	252	21%	41%
Impact of FX Translation (3)	Ψ	(7)	Ψ	3	Ψ	(7)	Ψ	9	Ψ.	-	2.70	,
Net Income - Ex-FX (3)	\$	172	\$	200	\$	324	\$	217	\$	252	16%	47%

⁽¹⁾ Latin America GCB consists of Citi's consumer banking operations in Mexico.

NM Not meaningful.

⁽²⁾ Third quarter of 2018 includes an approximately \$250 million gain on the sale of an asset management business.

⁽³⁾ Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the first quarter of 2019 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

		1Q	2Q	3Q	4Q	1Q		ncrease/ use) from
	_	2018	 2018	 2018	 2018	 2019	4Q18	1Q18
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)								
Branches (actual)		1,462	1,462	1,463	1,463	1,464	-	-
Accounts (in millions)		28.2	28.9	29.1	29.4	30.0	2%	6%
Average Deposits	\$	28.9	\$ 28.3	\$ 29.4	\$ 28.2	\$ 28.6	1%	(1%)
Investment Sales	\$	6.2	\$ 6.6	\$ 6.7	\$ 6.3	\$ 6.6	5%	6%
Investment AUMs	\$	34.0	\$ 33.1	\$ 35.5	\$ 30.4	\$ 32.2	6%	(5%)
Average Loans	\$	20.7	\$ 20.1	\$ 20.7	\$ 19.6	\$ 19.9	2%	(4%)
EOP Loans:								
Mortgages	\$	4.5	\$ 4.1	\$ 4.3	\$ 4.0	\$ 4.1	2%	(9%)
Commercial Banking		10.5	10.2	10.6	9.9	9.9	-	(6%)
Personal and Other		6.2	5.8	6.1	5.8	5.7	(2%)	(8%)
Total EOP Loans	\$	21.2	\$ 20.1	\$ 21.0	\$ 19.7	\$ 19.7	- 1	(7%)
Total Net Interest Revenue (in millions) (1)	\$	680	\$ 687	\$ 711	\$ 682	\$ 672	(1%)	(1%)
As a % of Average Loans (1)		13.32%	13.71%	13.63%	13.80%	13.70%		
Net Credit Losses (in millions)	\$	132	\$ 138	\$ 153	\$ 144	\$ 138	(4%)	5%
As a % of Average Loans		2.59%	2.75%	2.93%	2.91%	2.81%		
Loans 90+ Days Past Due (in millions)	\$	128	\$ 132	\$ 126	\$ 127	\$ 114	(10%)	(11%)
As a % of EOP Loans		0.60%	0.66%	0.60%	0.64%	0.58%		
Loans 30-89 Days Past Due (in millions)	\$	248	\$ 183	\$ 235	\$ 201	\$ 201	-	(19%)
As a % of EOP Loans		1.17%	0.91%	1.12%	1.02%	1.02%		
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted)								
EOP Open Accounts (in millions)		5.7	5.7	5.7	5.6	5.5	(2%)	(4%)
Purchase Sales (in billions)	\$	4.2	\$ 4.3	\$ 4.6	\$ 4.8	\$ 4.4	(8%)	5%
Average Loans (in billions) (2)	\$	5.6	\$ 5.4	\$ 5.6	\$ 5.5	\$ 5.7	4%	2%
EOP Loans (in billions) (2)	\$	5.7	\$ 5.4	\$ 5.8	\$ 5.7	\$ 5.6	(2%)	(2%)
Average Yield (3)		24.12%	24.49%	24.44%	24.61%	23.68%	(4%)	(2%)
Total Net Interest Revenue (in millions) (4)	\$	317	\$ 326	\$ 331	\$ 324	\$ 303	(6%)	(4%)
As a % of Average Loans (4)		22.96%	24.21%	23.45%	23.37%	21.56%	` '	` ,
Net Credit Losses (in millions)	\$	146	\$ 140	\$ 154	\$ 146	\$ 160	10%	10%
As a % of Average Loans		10.57%	10.40%	10.91%	10.53%	11.38%		
Net Credit Margin (in millions) (5)	\$	240	\$ 247	\$ 257	\$ 256	\$ 220	(14%)	(8%)
As a % of Average Loans (5)	·	17.38%	18.35%	18.21%	18.47%	15.65%	` '	` '
Loans 90+ Days Past Due (in millions)	\$	160	\$ 160	\$ 169	\$ 171	\$ 165	(4%)	3%
As a % of EOP Loans		2.81%	2.96%	2.91%	3.00%	2.95%	` ,	
Loans 30-89 Days Past Due (in millions)	\$	160	\$ 156	\$ 170	\$ 170	\$ 161	(5%)	1%
As a % of EOP Loans		2.81%	2.89%	2.93%	2.98%	2.88%	, ,	

NM Not meaningful.

⁽¹⁾ Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio.(2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽³⁾ Average yield is gross interest revenue earned on loans divided by average loans.

⁽⁴⁾ Net interest revenue includes certain fees that are recorded as interest revenue.

⁽⁵⁾ Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

GLOBAL CONSUMER BANKING

ASIA (1) - PAGE 1

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)		1Q		2Q		3Q		4Q		1Q		ncrease/ use) from
		2018	:	2Q 2018		2018		2018		2019	4Q18	1Q18
Net Interest Revenue	\$	1,233	\$	1,226	\$	1,210	\$	1,235	\$	1,220	(1%)	(1%)
Non-Interest Revenue		696		639		645		589		665	13%	(4%)
Total Revenues, Net of Interest Expense		1,929		1,865		1,855		1,824		1,885	3%	(2%)
Total Operating Expenses		1,277		1,207		1,165		1,154		1,204	4%	(6%)
Net Credit Losses		162		170		165		173		164	(5%)	1%
Credit Reserve Build / (Release)		(21)		6		39		18		(15)	NM	29%
Provision for Unfunded Lending Commitments		2		1		1		(4)		-	100%	(100%)
Provision for Benefits and Claims		_						- (. /			-	(.0070)
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)		143	-	177		205		187		149	(20%)	4%
Income from Continuing Operations before Taxes		509	-	481		485		483	-	532	10%	5%
Income Taxes				121		102		105		116	10%	
		136 373		360		383		378		416		(15%)
Income from Continuing Operations											10%	12%
Noncontrolling Interests	_	2		1	_	1	_	3	_		(100%)	(100%)
Net Income	\$	371	\$	359	\$	382	\$	375	\$	416	11%	12%
Average Assets (in billions)	\$	131	\$	130	\$	130	\$	131	\$	132	1%	1%
Return on Average Assets		1.15%		1.11%		1.17%		1.14%		1.28%		
Efficiency Ratio		66%		65%		63%		63%		64%		
Net Credit Losses as a % of Average Loans		0.73%		0.77%		0.75%		0.78%		0.75%		
Revenue by Business												
Retail Banking	\$	1,198	\$	1,142	\$	1,123	\$	1,092	\$	1,143	5%	(5%)
Citi-Branded Cards	Ψ	731	Ψ	723	Ψ	732	Ψ	732	Ψ	742	1%	2%
Total	\$	1,929	\$	1,865	\$	1,855	\$	1,824	\$	1,885	3%	(2%)
Total	<u> </u>	1,323	Ψ	1,000	Ψ	1,000	Ψ	1,024	Ψ	1,000	370	(270)
Net Credit Losses by Business												
Retail Banking	\$	57	\$	58	\$	58	\$	71	\$	58	(18%)	2%
Citi-Branded Cards	•	105	Ψ	112	Ψ.	107	Ψ.	102	•	106	4%	1%
Total	\$	162	\$	170	\$	165	\$	173	\$	164	(5%)	1%
	-		-									
Income from Continuing Operations by Business												
Retail Banking	\$	246	\$	264	\$	256	\$	251	\$	246	(2%)	-
Citi-Branded Cards		127		96		127		127		170	34%	34%
Total	\$	373	\$	360	\$	383	\$	378	\$	416	10%	12%
EV Townslation Immedi												
FX Translation Impact:		4 000	•	4.005	•	4.055	•	4.004	•	4.005	00/	(00()
Total Revenue - as Reported	\$	1,929	\$	1,865	\$	1,855	\$	1,824	\$	1,885	3%	(2%)
Impact of FX Translation (2)	_	(70)	_	(28)	_	4	_	16	_			407
Total Revenues - Ex-FX (2)	\$	1,859	\$	1,837	\$	1,859	\$	1,840	\$	1,885	2%	1%
Total Operating Expenses - as Reported	\$	1,277	\$	1,207	\$	1,165	\$	1,154	\$	1,204	4%	(6%)
Impact of FX Translation (2)	*	(49)	•	(20)	•	3	•	11	*	-	.,.	(-,-)
Total Operating Expenses - Ex-FX (2)	\$	1,228	\$	1,187	\$	1,168	\$	1,165	\$	1,204	3%	(2%)
										<u> </u>		` ,
Provisions for LLR & PBC - as Reported	\$	143	\$	177	\$	205	\$	187	\$	149	(20%)	4%
Impact of FX Translation (2)		(8)		(3)				2				
Provisions for LLR & PBC - Ex-FX (2)	\$	135	\$	174	\$	205	\$	189	\$	149	(21%)	10%
Not Income as Benefied	\$	371	\$	359	\$	382	\$	375	\$	416	11%	12%
Net Income - as Reported Impact of FX Translation (2)	Þ	(6)	Φ	(4)	Ф	382	Φ	3/5	Ф	410	1170	1∠70
Net Income - Ex-FX (2)	\$	365	\$	355	\$	383	\$	377	\$	416	10%	14%
	<u> </u>		<u> </u>									

⁽¹⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.

⁽²⁾ Reflects the impact of foreign currency (FX) translation into U.S. Dollars at the first quarter of 2019 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

		1Q		2Q		3Q		4Q		1Q		ncrease/ ise) from
		2018		2018		2018		2018		2019	4Q18	1Q18
Retail Banking Key Indicators (in billions of dollars,	except as oth	erwise not	ed)									
Branches (actual)		277		273		262		258		251	(3%)	(9%)
Accounts (in millions)		15.9		15.9		15.9		16.0		15.9	(1%)	-
Average Deposits	\$	99.1	\$	97.6	\$	97.6	\$	97.7	\$	99.3	2%	-
Investment Sales	\$	12.5	\$	9.5	\$	9.1	\$	6.8	\$	9.3	37%	(26%)
Investment AUMs	\$	69.0	\$	68.5	\$	69.8	\$	67.6	\$	73.3	8%	6%
Average Loans	\$	70.7	\$	69.9	\$	69.2	\$	68.9	\$	69.5	1%	(2%)
EOP Loans:	•		•		•		•		•			(,
Mortgages	\$	33.4	\$	32.0	\$	32.0	\$	31.9	\$	32.0	-	(4%)
Commercial Banking	•	17.2	•	17.2		17.3	•	16.7	•	16.8	1%	(2%)
Personal and Other		20.2		20.1		20.2		20.6		21.2	3%	5%
Total EOP Loans	\$	70.8	\$	69.3	\$	69.5	\$	69.2	\$	70.0	1%	(1%)
		. 0.0		55.0		00.0	<u> </u>	00.2			.,.	(.70)
Total Net Interest Revenue (in millions) (2)	\$	708	\$	716	\$	711	\$	730	\$	730	-	3%
As a % of Average Loans (2)	•	4.06%	•	4.11%	•	4.08%	•	4.20%	*	4.26%		
Net Credit Losses (in millions)	\$	57	\$	58	\$	58	\$	71	\$	58	(18%)	2%
As a % of Average Loans	ų.	0.33%	Ψ	0.33%	Ψ	0.33%	Ψ.	0.41%	Ψ.	0.34%	(1070)	270
Loans 90+ Days Past Due (in millions)	\$	181	\$	189	\$	194	\$	178	\$	181	2%	_
As a % of EOP Loans	Ψ	0.26%	Ψ	0.27%	Ψ	0.28%	Ψ	0.26%	Ψ	0.26%	270	
Loans 30-89 Days Past Due (in millions)	\$	355	\$	319	\$	302	\$	307	\$	299	(3%)	(16%)
As a % of EOP Loans	Ψ	0.50%	Ψ	0.46%	Ψ	0.43%	Ψ	0.44%	Ψ	0.43%	(070)	(1070)
As a 76 of LOF Loans		0.30 /6		0.4076		0.4376		0.44 /0		0.4376		
Citi-Branded Cards Key Indicators (in billions of do	ollars, except a	s otherwise	e noted)								
EOP Open Accounts (in millions)		15.3		15.3		15.4		15.3		15.2	(1%)	(1%)
Purchase Sales (in billions)	\$	21.5	\$	21.3	\$	20.9	\$	22.2	\$	21.4	(4%)	`- ´
Average Loans (in billions) (3)	\$	19.6	\$	18.9	\$	18.5	\$	18.7	\$	19.1	2%	(3%)
EOP Loans (in billions) (3)	\$	19.2	\$	18.8	\$	18.6	\$	19.3	\$	18.8	(3%)	(2%)
Average Yield (4)	·	12.65%		12.55%	•	12.49%	,	12.58%	·	12.42%	(1%)	(2%)
Total Net Interest Revenue (in millions) (5)	\$	525	\$	510	\$	499	\$	505	\$	490	(3%)	(7%)
As a % of Average Loans (6)		10.86%		10.82%		10.70%		10.71%		10.40%	, ,	. ,
Net Credit Losses (in millions)	\$	105	\$	112	\$	107	\$	102	\$	106	4%	1%
As a % of Average Loans	•	2.17%	•	2.38%	•	2.29%	•	2.16%	•	2.25%	**	
Net Credit Margin (in millions) (6)	\$	626	\$	611	\$	625	\$	630	\$	636	1%	2%
As a % of Average Loans (6)	· ·	12.95%	-	12.97%	-	13.40%	-	13.37%	-	13.50%		_,,
Loans 90+ Days Past Due	\$	198	\$	192	\$	188	\$	199	\$	200	1%	1%
As a % of EOP Loans	Ψ	1.03%	Ψ	1.02%	Ψ	1.01%	Ψ	1.03%	Ψ	1.06%	170	1 70
Loans 30-89 Days Past Due	\$	260	\$	260	\$	251	\$	255	\$	256	_	(2%)
As a % of EOP Loans	Φ	1.35%	Ψ	1.38%	φ	1.35%	φ	1.32%	φ	1.36%	-	(270)
AS a 10 UI LUF LUAIIS		1.35%		1.30%		1.35%		1.3270		1.30%		

⁽¹⁾ Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

 ⁽²⁾ Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio.
 (3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

⁽⁴⁾ Average yield is gross interest revenue earned on loans divided by average loans.

⁽⁵⁾ Net interest revenue includes certain fees that are recorded as interest revenue.
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

INSTITUTIONAL CLIENTS GROUP

(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)							1019 lr	crease/
	1Q		2Q	3Q	4Q	1Q		se) from
	2018		2018	 2018	2018	 2019	4Q18	1Q18
Commissions and Fees	\$ 1,21	3 \$	1,127	\$ 1,085	\$ 1,091	\$ 1,121	3%	(8%)
Administration and Other Fiduciary Fees	69	94	713	686	662	670	1%	(3%)
Investment Banking	98	35	1,246	1,029	1,092	1,112	2%	13%
Principal Transactions	2,84	14	2,339	2,252	1,285	2,631	NM	(7%)
Other	46		179	 184	124	285	NM	(39%)
Total Non-Interest Revenue	6,20		5,604	5,236	4,254	5,819	37%	(6%)
Net Interest Revenue (including Dividends)	3,65		4,093	4,012	3,966	3,875	(2%)	6%
Total Revenues, Net of Interest Expense	9,85		9,697	9,248	8,220	9,694	18%	(2%)
Total Operating Expenses	5,50		5,460	5,194	4,829	5,427	12%	(1%)
Net Credit Losses	10		(1)	23	45	55	22%	(48%)
Credit Reserve Build / (Release)	(17		32	7	32	(54)	NM	69%
Provision for Unfunded Lending Commitments	2	9	(6)	41	52	20	(62%)	(31%)
Provision for Benefits and Claims			-	 -	 -	 -	-	-
Provisions for Credit Losses and for Benefits and Claims		1)	25	 71	 129	 21	(84%)	NM
Income from Continuing Operations before Taxes	4,39	90	4,212	3,983	3,262	4,246	30%	(3%)
Income Taxes	1,05		971	 862	 741	 924	25%	(13%)
Income from Continuing Operations	3,33	84	3,241	3,121	2,521	3,322	32%	-
Noncontrolling Interests		5	12	 (6)	 (4)	 11	NM	(27%)
Net Income	\$ 3,31		3,229	\$ 3,127	\$ 2,525	\$ 3,311	31%	-
EOP Assets (in billions)	\$ 1,40		1,397	\$ 1,404	\$ 1,394	\$ 1,425	2%	1%
Average Assets (in billions)	\$ 1,38		1,406	\$ 1,402	\$ 1,420	\$ 1,414	-	2%
Return on Average Assets (ROA)	0.97		0.92%	0.88%	0.71%	0.95%		
Efficiency Ratio	56	5%	56%	56%	59%	56%		
Revenue by Region								
North America	\$ 3,26	6 \$	3,511	\$ 3,329	\$ 2,809	\$ 3,119	11%	(5%)
EMEA	3,16	67	3,043	2,927	2,633	3,170	20%	-
Latin America	1,21	6	1,168	1,061	1,083	1,160	7%	(5%)
Asia	2,20		1,975	1,931	1,695	2,245	32%	2%
Total Revenues, net of Interest Expense	\$ 9,85	55 \$	9,697	\$ 9,248	\$ 8,220	\$ 9,694	18%	(2%)
Income (loss) from Continuing Operations by Region								
North America	\$ 85	8 \$	1,030	\$ 871	\$ 745	\$ 714	(4%)	(17%)
EMEA	1,11	3	986	971	819	1,125	37%	1%
Latin America	49	94	517	544	346	503	45%	2%
Asia	86	9	708	735	611	980	60%	13%
Income from Continuing Operations	\$ 3,33	34 \$	3,241	\$ 3,121	\$ 2,521	\$ 3,322	32%	-
Average Loans by Region (in billions)								
North America	\$ 16	60 \$	165	\$ 166	171	\$ 176	3%	10%
EMEA	7	'8	80	82	83	84	1%	8%
Latin America	3	34	33	33	34	34	-	-
Asia	6	7	68	65	63	63	-	(6%)
Total	\$ 33	9 \$	346	\$ 346	\$ 351	\$ 357	2%	5%
EOP Deposits by Region (in billions)								
North America	\$ 29	5 \$	308	\$ 318	\$ 323	\$ 318	(2%)	8%
EMEA	18	19	187	180	184	197	7%	4%
Latin America	2	26	26	26	27	28	4%	8%
Asia	15		155	161	156	159	2%	2%
Total	\$ 66	\$	676	\$ 685	\$ 690	\$ 702	2%	5%
EOP Deposits by Business (in billions)								
Treasury and Trade Solutions	\$ 44	9 \$	459	\$ 470	\$ 472	\$ 475	1%	6%
All Other ICG Businesses	. 21		217	215	218	227	4%	5%
Total	\$ 66	6 \$	676	\$ 685	\$ 690	\$ 702	2%	5%

NM Not meaningful.

INSTITUTIONAL CLIENTS GROUP REVENUES BY BUSINESS

(In millions of dollars, except as otherwise noted)

10		20		3Q		40		10		crease/ se) from
2018		2018		2018		2018		2019	4Q18	1Q18
\$ 215	\$	361	\$	262	\$	463	\$	378	(18%)	76%
	Ť		Ψ		Ψ		Ψ			(20%)
										15%
										20%
								,		6%
										9%
										(3%)
	2		2		2		2			8%
Ψ 4,020	Ψ	5,135	Ψ	4,070	Ψ	3,030	Ψ	3,130	370	070
23		23		(106)		105		(231)	NM	NM
\$ 4,846	\$	5,218	\$	4,770	\$	5,141	\$	4,967	(3%)	2%
\$ 3.425	\$	3.082	\$	3.206	\$	1.948	\$	3.452	77%	1%
	•		•		•		•		26%	(24%)
,										-
										(28%)
\$ 5,009	\$	4,479	\$	4,478	\$	3,079	\$	4,727	54%	(6%)
\$ 9,855	\$	9,697	\$	9,248	\$	8,220	\$	9,694	18%	(2%)
\$ 96	\$	96	\$	98	\$	126	\$	104	(17%)	8%
\$ 9.951	\$	9.793	\$	9.346	\$	8.346	\$	9.798	17%	(2%)
 	<u> </u>	-,,,,,,,					<u> </u>		,.	(= / - /
\$ 175	\$	182	\$	164	\$	184	\$	174	(5%)	(1%)
2,192		2,114		2,026		802		2,377	NM	8%
275		28		86		(9)		150	NM	(45%)
\$ 2,642	\$	2,324	\$	2,276	\$	977	\$	2,701	NM	2%
783		758		930		971		751	(23%)	(4%)
\$ 3,425	\$	3,082	\$	3,206	\$	1,948	\$	3,452	77%	1%
\$ 2.477	\$	2.241	\$	2.353	\$	1.415	\$	2.402	70%	(3%)
, ,	-		-		-		-			11%
\$ 3,425	\$	3,082	\$	3,206	\$	1,948	\$	3,452	77%	1%
¢ 264	e	200	¢	20F	œ	212	¢	202	(69/.)	(19%)
	Ф		Φ		Ф		Ф			(26%)
										(26%) (91%)
	-		•		-		•			
	\$		Ф		Ф		Ф			(29%)
	•		•		•		•			17%
\$ 1,103	\$	864	\$	792	\$	800	\$	842	∠0%	(24%)
	\$ 215 216 699 1,130 2,268 521 904 \$ 4,823 23 \$ 4,846 \$ 3,425 1,103 641 (160) \$ 5,009 \$ 9,855 \$ 96 \$ 9,951 \$ 175 2,192 275 \$ 2,642 783 \$ 3,425	\$ 215 \$ 216 699 1,130 2,268 521 904 \$ 4,823 \$ \$ 23 \$ 4,846 \$ \$ 3,425 \$ 1,103 641 (160) \$ 5,009 \$ \$ 9,855 \$ \$ 96 \$ \$ \$ 9,951 \$ \$ 2,192 275 \$ 2,642 783 \$ 3,425 \$ \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ 3,425 \$ \$ \$ 3,425 \$ \$	\$ 215 \$ 361	\$ 215 \$ 361 \$ 216 \$ 335 \$ 699	\$ 215 \$ 361 \$ 262 \$ 216 \$ 660 \$ 726 \$ 660 \$ 1,130 \$ 1,422 \$ 1,181 \$ 2,268 \$ 2,336 \$ 2,283 \$ 521 \$ 589 \$ 563 \$ 904 \$ 848 \$ 849 \$ 4,823 \$ 5,195 \$ \$ 4,876 \$ \$ 3,425 \$ 3,082 \$ 3,206 \$ 1,103 \$ 864 \$ 792 \$ 641 \$ 665 \$ 672 \$ (160) \$ (132) \$ (192) \$ 5,009 \$ 4,479 \$ 4,478 \$ 9,855 \$ 9,697 \$ 9,248 \$ 96 \$ 98 \$ 98 \$ \$ 3,425 \$ 2,114 \$ 2,026 \$ 2,275 \$ 28 \$ 86 \$ 2,642 \$ 2,324 \$ 2,276 \$ 783 \$ 758 \$ 9,302 \$ 3,206 \$ 3,425 \$ 3,082 \$ 3,206	\$ 215 \$ 361 \$ 262 \$ 259 669 726 660 1,130 1,422 1,181 2,268 2,336 2,283 521 589 563 904 848 849 \$ 4,823 \$ 5,195 \$ 4,876 \$ \$ 3,425 \$ 3,082 \$ 3,206 \$ 1,103 864 792 641 665 672 (160) (132) (192) \$ 5,009 \$ 4,479 \$ 4,478 \$ \$ 9,951 \$ 9,951 \$ 9,993 \$ 9,346 \$ \$ 3,425 \$ 3,082 \$ 3,206 \$	\$ 215 \$ 361 \$ 262 \$ 463 \$ 216 \$ 699 726 660 634 \$ 1,130 1,422 1,181 1,278 \$ 2,268 2,336 2,283 2,402 521 589 563 559 904 848 849 797 \$ 4,823 \$ 5,195 \$ 4,876 \$ 5,036 \$ 1,948 \$ 1,103 864 792 668 641 665 672 663 641 665 672 663 (160) (132) (192) (190) \$ 5,009 \$ 4,479 \$ 4,478 \$ 3,079 \$ 9,855 \$ 9,697 \$ 9,248 \$ 8,220 \$ 2,75 28 86 (9) \$ 2,275 28 86 (9) \$ 2,275 28 86 (9) \$ 2,275 28 86 (9) \$ 2,247 \$ 2,241 \$ 2,226 \$ 1,948 \$ 3,425 \$ 3,082 \$ 3,206 \$ 1,948 \$ 2,192 \$ 2,114 2,026 802 2,275 28 86 (9) \$ 2,247 \$ 2,241 \$ 2,226 \$ 9,77 783 758 930 971 \$ 3,425 \$ 3,082 \$ 3,206 \$ 1,948 \$ 3,425 \$ 3,082 \$ 3,206 \$ 1,948 \$ 3,460 \$ 1,948 \$ 3,460 \$ 1,948 \$ 3,479 \$ 3,4478 \$ 3,079 \$ 3,4479 \$ 3,4478 \$ 3,4478 \$ 3,079 \$ 3,4479 \$ 3,4478 \$ 3,4	\$ 2018	\$ 215 \$ 361 \$ 262 \$ 463 \$ 378 216 699 726 660 634 804 1,130 1,422 1,1181 1,278 1,354 2,268 2,366 2,283 2,402 2,395 521 589 663 559 569 904 848 849 797 880 \$ 4,823 \$ 5,195 \$ 4,876 \$ 5,036 \$ 5,198 \$ 4,846 \$ 5,218 \$ 4,770 \$ 5,141 \$ 4,967 \$ 3,425 \$ 3,082 \$ 3,206 \$ 1,948 \$ 3,452 \$ 5,009 \$ 4,479 \$ 4,478 \$ 3,079 \$ 4,727 \$ 9,855 \$ 9,697 \$ 9,248 \$ 8,220 \$ 9,694 \$ 9,855 \$ 9,697 \$ 9,248 \$ 8,346 \$ 9,798 \$ 3,425 \$ 3,082 \$ 3,206 \$ 1,948 \$ 1,74 2,192 2,114 2,026 802 2,377 2,75 28 86 69 90 150 \$ 2,377 7,83 758 990 971 751 751 \$ 3,425 \$ 3,082 \$ 3,206 \$ 1,948 \$ 3,452 \$ 3,082 \$ 3,206 \$	1Q 2Q 2018 2018 2018 2018 2019 4Q18 4Q18

- (1) Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.
- (2) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.
- (3) Excludes principal transactions revenues of ICG businesses other than Markets, primarily treasury and trade solutions and the private bank.

NM Not meaningful.

		1Q		2Q		3Q		4Q		1Q		ncrease/ ase) from
		2018		2018		2018	:	2018		2019	4Q18	1Q18
Net Interest Revenue	\$	538	\$	553	\$	554	\$	609	\$	631	4%	17%
Non-interest revenue		53		(25)		(61)		(139)		(200)	(44%)	NM
Total Revenues, Net of Interest Expense		591		528		493		470		431	(8%)	(27%)
Total Operating Expenses		742		600		459		474		549	16%	(26%)
Net Credit Losses		26		(21)		19		(3)		2	NM	(92%)
Credit Reserve Build / (Release)		(33)		(95)		(43)		(47)		(26)	45%	21%
Provision for Benefits and Claims		`- ′		(1)		(1)		`- ′		`- ´	-	-
Provision for Unfunded Lending Commitments		-		(1)		(5)		3		(1)	NM	(100%)
Total provisions for credit losses and for benefits and claims		(7)		(118)		(30)		(47)		(25)	47%	NM
Income from Continuing Operations before Taxes		(144)		46		64		43		(93)	NM	35%
Income Taxes (Benefits) (2)		(69)		62		116		(222)		(71)	68%	(3%)
Income (Loss) from Continuing Operations		(75)		(16)		(52)		265		(22)	NM	71%
Income (Loss) from Discontinued Operations, net of taxes		(7)		15		(8)		(8)		(2)	75%	71%
Noncontrolling Interests		5		13		8		(15)		14	NM	NM
Net Income (Loss)	\$	(87)	\$	(14)	\$	(68)	\$	272	\$	(38)	NM	56%
EOP Assets (in billions of dollars)	\$		\$	93	\$	94	\$	91	\$	107	18%	16%
Average Assets (in billions of dollars)	\$	93	\$	94	\$	97	\$	89	\$	99	11%	6%
Return on Average Assets		(0.38%)		(0.06%)		(0.28%)		1.21%		(0.16%)		
Efficiency Ratio		126%		114%		93%		101%		127%		
Consumer - International - Key Indicators												
Branches (actual)		48		2		-		-		-	-	(100%)
Average Loans (in billions)	\$	1.7	\$	1.1	\$	-	\$	-	\$	-	-	(100%)
EOP Loans (in billions)	\$	1.7	\$	-	\$	-	\$	-	\$	-	-	(100%)
Net Interest Revenue	\$	88	\$	64	\$	-	\$	-	\$	-	-	(100%)
As a % of Average Loans		20.99%		23.34%								
Net Credit Losses	\$	23	\$	19	\$	-	\$	-	\$	-	-	(100%)
As a % of Average Loans		5.49%		6.93%								
Loans 90+ Days Past Due	\$	32	\$	-	\$	-	\$	-	\$	-	-	(100%)
As a % of EOP Loans		1.88%										
Loans 30-89 Days Past Due	\$	44	\$	-	\$	-	\$	-	\$	-	-	(100%)
As a % of EOP Loans		2.59%										
Consumer - North America - Key Indicators												
Branches (actual)		-		-		-		-		-	-	-
Average Loans (in billions of dollars)	\$	20.6	\$	18.4	\$	17.0	\$	15.9	\$	13.6	(14%)	(34%)
EOP Loans (in billions of dollars)	\$	19.3	\$	17.6	\$	16.4	\$	15.3	\$	12.6	(18%)	(35%)
Net Interest Revenue	\$	169	\$	148	\$	154	\$	137	\$	104	(24%)	(38%)
As a % of Average Loans	_	3.33%	_	3.23%	_	3.59%	_	3.42%	_	3.10%		
Net Credit Losses	\$	12	\$	(39)	\$	12	\$	-	\$	1	100%	(92%)
As a % of Average Loans	_	0.24%	•	(0.85%)	•	0.28%		0.00%	•	0.03%	(70()	(040()
Loans 90+ Days Past Due (3)	\$	446	\$	415	\$	401	\$	382	\$	354	(7%)	(21%)
As a % of EOP Loans	•	2.42%	•	2.49%	•	2.57%	e	2.62%	Φ.	2.97%	(40/)	
Loans 30-89 Days Past Due (3)	\$	349	\$	355	\$	422	\$	362	\$	348	(4%)	-
As a % of EOP Loans		1.90%		2.13%		2.71%		2.48%		2.92%		

- (1) Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury, certain North America legacy consumer loan portfolios, other legacy assets and discontinued operations
- (2) 4Q18 includes a one-time benefit of \$94 million, due to the finalization of the provisional component of the impact based on Citi's analysis, as well as additional guidance received from the U.S. Treasury Department related to the enactment of the Tax Cuts and Jobs Act.
- (3) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by
- U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) for each period were \$0.5 billion and (\$0.9 billion), \$0.4 billion and (\$0.9 billion), \$0.4 billion and (\$0.8 billion), \$0.3 billion and (\$0.7 billion), and \$0.3 billion and (\$0.7 billion) as of March 31, 2018, June 30, 2018, September 30, 2018, December 31, 2018, and March 31, 2019, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were \$0.1 billion and (\$0.9 billion), and \$0.1 billion and (\$0.9 billion), \$0.1 billion and (\$0.8 billion), \$0.1 billion and (\$0.7 billion), and \$0.1 billion and (\$0.7 billion) as of March 31, 2018, June 30, 2018, September 30, 2018, December 31, 2018, and March 31, 2019, respectively.

NM Not meaningful.

			Aver	age Volumes						9/	Average Rate (4)				
		First Quarter		Fourth Quarter		First Quarter		First Quarter		Fourth Quarter		First luarter	First Quarter	Fourth Quarter	First Quarter
In millions of dollars, except as otherwise noted		2018		2018		2019 ⁽⁵⁾		2018		2018		2019 ⁽⁵⁾	2018	2018	2019 ⁽⁵⁾
Assets:															
Deposits with Banks	\$	170,867	\$	175,251	\$	171,369	\$	432	\$	649	\$	607	1.03%	1.47%	1.44%
Fed Funds Sold and Resale Agreements (6)		254,277		276,132		275,639		1,039		1,692		1,790	1.66%	2.43%	2.63%
Trading Account Assets (7)		216,161		206,860		220,577		1,381		1,505		1,692	2.59%	2.89%	3.11%
Investments		352,245		352,151		351,008		2,271		2,537		2,578	2.61%	2.86%	2.98%
Total Loans (net of Unearned Income) (8)		667,925		675,474		679,209		10,909		11,981		11,990	6.62%	7.04%	7.16%
Other Interest-Earning Assets		66,761		69,243		66,925		364		481		483	2.21%	2.76%	2.93%
Total Average Interest-Earning Assets	\$	1,728,236	\$	1,755,111	\$	1,764,727	\$	16,396	\$	18,845	\$	19,140	3.85%	4.26%	4.40%
Liabilities:															
Deposits (excluding deposit insurance and FDIC Assessment)	\$	769,771	\$	818,146	\$	839,389	\$	1,621	\$	2,619	\$	2,834	0.85%	1.27%	1.37%
Deposit Insurance and FDIC Assessment						<u>-</u>		376		176		193			
Total Deposits		769,771		818,146		839,389		1,997		2,795		3,027	1.05%	1.36%	1.46%
Fed Funds Purchased and Repurchase Agreements (6)		164,465		177,058		183,937		949		1,466		1,589	2.34%	3.28%	3.50%
Trading Account Liabilities (7)		91,721		99,892		95,290		215		277		327	0.95%	1.10%	1.39%
Short-Term Borrowings		112,684		104,596		99,180		471		637		652	1.70%	2.42%	2.67%
Long-Term Debt ⁽⁹⁾		204,277		198,174		196,963		1,528		1,678		1,722	3.03%	3.36%	3.55%
Total Average Interest-Bearing Liabilities	\$	1,342,918	\$	1,397,866	\$	1,414,759	\$	5,160	\$	6,853	\$	7,317	1.56%	1.95%	2.10%
Total Average Interest-Bearing Liabilities															
(excluding deposit insurance and FDIC Assessment)	\$_	1,342,918	\$	1,397,866	\$	1,414,759	\$	4,784	\$	6,677	\$	7,124	1.44%	1.90%	2.04%
Net Interest Revenue as a % of Average Interest-Earning Assets (NIM)							\$	11,236	\$	11,992	\$	11,823	2.64%	2.71%	2.72%
NIR as a % of Average Interest-Earning Assets (NIM) (excluding deposit insurance								11.612	•	12.168		12.016	2.72%	2.75%	2.76%
vik as a % of Average interest-Earning Assets (Nim) (excluding deposit insurance	e and FDIC A	ssessment)					•	11,612	Þ	12,108	Þ	12,016	2.12%	2.75%	2.76%
1Q19 Increase (Decrease) From													8 bps	1 bps	
1Q19 Increase (Decrease) (excluding deposit insurance and FDIC Assessmen) From												4 bps	1 bps	

(1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$64 million for the first quarter of 2018,

\$69 million for the fourth guarter of 2018 and \$64 million for the first guarter of 2019.

- (2) Citigroup average balances and interest rates include both domestic and international operations.
- (3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Average rate % is calculated as annualized interest over average volumes.
- (5) First quarter of 2019 is preliminary.
- (6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of ASU 2013-01 (Topic 210).
- (7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.
- (8) Nonperforming loans are included in the average loan balances.
- (9) Excludes hybrid financial instruments with changes in fair value recorded in Principal Transactions.

DEPOSITS

(In billions of dollars)

		1Q	2Q	3Q	4Q	1Q		ncrease/ nse) from
	_	2018	 2018	 2018	 2018	 2019	4Q18	1Q18
Global Consumer Banking								
North America	\$	184.3	\$ 181.7	\$ 181.9	\$ 181.2	\$ 185.4	2%	1%
Latin America		29.6	28.4	30.1	27.7	28.4	3%	(4%)
Asia (1)		100.5	97.8	98.7	99.2	101.7	3%	1%
Total	\$	314.4	\$ 307.9	\$ 310.7	\$ 308.1	\$ 315.5	2%	-
ICG								
North America	\$	294.8	\$ 308.1	\$ 317.5	\$ 323.1	\$ 317.3	(2%)	8%
EMEA		188.8	187.1	180.0	183.6	196.7	7%	4%
Latin America		26.1	25.9	26.3	27.1	28.2	4%	8%
Asia		156.3	154.5	160.9	156.1	159.3	2%	2%
Total	\$	666.0	\$ 675.6	\$ 684.7	\$ 689.9	\$ 701.5	2%	5%
Corporate/Other	\$	20.8	\$ 13.2	\$ 9.8	\$ 15.2	\$ 13.4	(12%)	(36%)
Total Deposits - EOP	\$	1,001.2	\$ 996.7	\$ 1,005.2	\$ 1,013.2	\$ 1,030.4	2%	3%
Total Deposits - Average	\$	981.9	\$ 986.2	\$ 985.7	\$ 1,005.7	\$ 1,017.1	1%	4%
Foreign Currency (FX) Translation Impact:								
Total EOP Deposits - as Reported	\$	1,001.2	\$ 996.7	\$ 1,005.2	\$ 1,013.2	\$ 1,030.4	2%	3%
Impact of FX Translation (2)		(22.8)	(5.2)	(2.8)	0.4	· · ·		
Total EOP Deposits - Ex-FX (2)	\$	978.4	\$ 991.5	\$ 1,002.4	\$ 1,013.6	\$ 1,030.4	2%	5%

Asia GCB includes deposits of certain EMEA countries for all periods presented.
 Reflects the impact of FX translation into U.S. Dollars at the first quarter of 2019 exchange rates for all periods presented.
 Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

EOP LOANS

(In billions of dollars)

(In billions of dollars)		1Q		2Q		3Q		4Q		1Q		ncrease/ ase) from
		2018		2018		2018		2018		2019	4Q18	1Q18
Global Consumer Banking	_											
North America												
Credit Cards	\$	131.7	\$	136.7	\$	137.8	\$	144.5	\$	135.9	(6%)	3%
Retail Banking		55.4		55.7		56.3		56.8		57.3	1%	3%
Total	\$	187.1	\$	192.4	\$	194.1	\$	201.3	\$	193.2	(4%)	3%
Latin America												
Credit Cards	\$	5.7	\$	5.4	\$	5.8	\$	5.7	\$	5.6	(2%)	(2%)
Retail Banking		21.2		20.1		21.0		19.7		19.7	-	(7%)
Total	_\$_	26.9	\$	25.5	\$	26.8	\$	25.4	\$	25.3	-	(6%)
Asia (1)												
Credit Cards	\$	19.2	\$	18.8	\$	18.6	\$	19.3	\$	18.8	(3%)	(2%)
Retail Banking		70.8		69.3		69.5		69.2		70.0	1%	(1%)
Total	\$	90.0	\$	88.1	\$	88.1	\$	88.5	\$	88.8	-	(1%)
Total GCB Consumer Loans												
Credit Cards	\$	156.6	\$	160.9	\$	162.2	\$	169.5	\$	160.3	(5%)	2%
Retail Banking	·	147.4	•	145.1	•	146.8	•	145.7	·	147.0	1%	-
Total GCB	\$	304.0	\$	306.0	\$	309.0	\$	315.2	\$	307.3	(3%)	1%
Corporate/Other - Consumer:												
North America (primarily Mortgages)	\$	19.3	\$	17.6	\$	16.4	\$	15.3	\$	12.6	(18%)	(35%)
International		1.7		-		-		-		-	· - ′	(100%)
Corporate/Other - Other Consumer		0.1		-		0.1		-			-	-
Total Corporate/Other - Consumer	\$	21.1	\$	17.6	\$	16.5	\$	15.3	\$	12.6	(18%)	(40%)
Total Consumer Loans	\$	325.1	\$	323.6	\$	325.5	\$	330.5	\$	319.9	(3%)	(2%)
Corporate Loans - By Region												
North America	\$	163.0	\$	165.4	\$	167.8	\$	174.8	\$	180.8	3%	11%
EMEA		82.1		82.9		83.8		84.3		86.0	2%	5%
Latin America		33.8		32.3		34.0		33.5		32.9	(2%)	(3%)
Asia	_	69.0	_	66.9		63.8		61.1		62.8	3%	(9%)
Total Corporate Loans	\$	347.9	\$	347.5	\$	349.4	\$	353.7	\$	362.5	2%	4%
Corporate Loans - By Product												
Corporate Lending	\$	134.6	\$	130.5	\$	127.8	\$	129.3	\$	133.1	3%	(1%)
Private Bank		90.1		92.3		94.4		95.7		99.6	4%	11%
Treasury and Trade Solutions		81.9		79.7		79.3		78.2		77.5	(1%)	(5%)
Markets and Securities Services		41.3		45.0		47.9		50.5		52.3	4%	27%
Total Corporate Loans	\$	347.9	\$	347.5	\$	349.4	\$	353.7	\$	362.5	2%	4%
Total Loans	\$	672.9	\$	671.2	\$	674.9	\$	684.2	\$	682.3	-	1%
Foreign Currency (FX) Translation Impact:												
Total EOP Loans - as Reported	\$	672.9	\$	671.2	\$	674.9	\$	684.2	\$	682.3	-	1%
Impact of FX Translation (2)		(13.4)		(2.7)		(1.9)		0.4				
Total EOP Loans - Ex-FX (2)	\$	659.5	\$	668.5	\$	673.0	\$	684.6	\$	682.3	-	3%

⁽¹⁾ Asia GCB includes loans of certain EMEA countries for all periods presented.

⁽²⁾ Reflects the impact of FX translation into U.S. Dollars at the first quarter of 2019 exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

SUPPLEMENTAL DETAIL CONSUMER LOANS 90+ DAYS DELINQUENCY AMOUNTS AND RATIOS BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions of dollars)

(III millions of dollars, except LOF loan amounts in billions of dollars)	Loa	ns 90+ Da	ays Pa	ast Due (1)				EO	P Loans
		1Q 2018		2Q 2018	3Q 2018	4Q 2018	1Q 2019	-	1Q 2019
GCB (2) Total Ratio	\$	2,379 0.78%	\$	2,345 0.77%	\$ 2,404 0.78%	\$ 2,619 0.83%	\$ 2,585 0.84%	\$	307.3
Retail Bank (2)									
Total Ratio	\$	493 0.34%	\$	500 0.35%	\$ 508 0.35%	\$ 485 0.33%	\$ 474 0.32%	\$	147.0
North America (2) <i>Ratio</i>	\$	184 0.34%	\$	179 0.33%	\$ 188 0.34%	\$ 180 0.32%	\$ 179 0.32%	\$	57.3
Latin America <i>Ratio</i>	\$	128 0.60%	\$	132 0.66%	\$ 126 0.60%	\$ 127 0.64%	\$ 114 0.58%	\$	19.7
Asia (3) <i>Ratio</i>	\$	181 0.26%	\$	189 0.27%	\$ 194 0.28%	\$ 178 0.26%	\$ 181 0.26%	\$	70.0
Cards									
Total <i>Rati</i> o	\$	1,886 1.20%	\$	1,845 1.15%	\$ 1,896 1.17%	\$ 2,134 1.26%	\$ 2,111 1.32%	\$	160.3
North America - Citi-Branded <i>Ratio</i>	\$	731 0.85%	\$	712 0.81%	\$ 707 0.80%	\$ 812 0.88%	\$ 828 0.95%	\$	87.0
North America - Retail Services Ratio	\$	797 1.73%	\$	781 1.61%	\$ 832 1.68%	\$ 952 1.81%	\$ 918 1.88%	\$	48.9
Latin America <i>Ratio</i>	\$	160 2.81%	\$	160 2.96%	\$ 169 2.91%	\$ 171 3.00%	\$ 165 2.95%	\$	5.6
Asia (3) <i>Ratio</i>	\$	198 1.03%	\$	192 1.02%	\$ 188 1.01%	\$ 199 1.03%	\$ 200 1.06%	\$	18.8
Corporate/Other - Consumer (2) Ratio	\$	478 2.38%	\$	415 2.49%	\$ 401 2.57%	\$ 382 2.62%	\$ 354 2.97%	\$	12.6
International <i>Ratio</i>	\$	32 1.88%	\$	-	\$ -	\$ -	\$ -	\$	-
North America (2) <i>Ratio</i>	\$	446 2.42%	\$	415 2.49%	\$ 401 2.57%	\$ 382 2.62%	\$ 354 2.97%	\$	12.6
Total Citigroup (2) Ratio	\$	2,857 0.88%	\$	2,760 0.86%	\$ 2,805 0.87%	\$ 3,001 0.91%	\$ 2,939 0.92%	\$	319.9

⁽¹⁾ The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income.

⁽²⁾ The 90+ Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17.

⁽³⁾ Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

SUPPLEMENTAL DETAIL CONSUMER LOANS 30-89 DAYS DELINQUENCY AMOUNTS AND RATIOS **BUSINESS VIEW**

(In millions of dollars, except EOP loan amounts in billions of dollars)

(III millions of dollars, except LOF loan amounts in billions of dollars)	Lo	ans 30-89	Days I	Past Due (1)				EC	P Loans
		1Q 2018		2Q 2018	3Q 2018	4Q 2018	1Q 2019		1Q 2019
GCB (2) Total Ratio	\$	2,710 0.89%	\$	2,558 0.84%	\$ 2,890 0.94%	\$ 2,902 0.92%	\$ 2,776 0.91%	\$	307.3
Retail Bank (2)									
Total Ratio	\$	830 0.57%	\$	754 0.52%	\$ 857 0.59%	\$ 790 0.54%	\$ 769 0.53%	\$	147.0
North America (2) Ratio	\$	227 0.41%	\$	252 0.46%	\$ 320 0.58%	\$ 282 0.50%	\$ 269 0.47%	\$	57.3
Latin America <i>Ratio</i>	\$	248 1.17%	\$	183 0.91%	\$ 235 1.12%	\$ 201 1.02%	\$ 201 1.02%	\$	19.7
Asia (3) Ratio	\$	355 0.50%	\$	319 0.46%	\$ 302 0.43%	\$ 307 0.44%	\$ 299 0.43%	\$	70.0
Cards									
Total <i>Rati</i> o	\$	1,880 1.20%	\$	1,804 1.12%	\$ 2,033 1.25%	\$ 2,112 1.25%	\$ 2,007 1.25%	\$	160.3
North America - Citi-Branded <i>Rati</i> o	\$	669 0.78%	\$	627 0.71%	\$ 722 0.82%	\$ 755 0.82%	\$ 731 0.84%	\$	87.0
North America - Retail Services Ratio	\$	791 1.72%	\$	761 1.57%	\$ 890 1.80%	\$ 932 1.77%	\$ 859 1.76%	\$	48.9
Latin America <i>Ratio</i>	\$	160 2.81%	\$	156 2.89%	\$ 170 2.93%	\$ 170 2.98%	\$ 161 2.88%	\$	5.6
Asia (3) Ratio	\$	260 1.35%	\$	260 1.38%	\$ 251 1.35%	\$ 255 1.32%	\$ 256 1.36%	\$	18.8
Corporate/Other - Consumer (2) Ratio	\$	393 1.96%	\$	355 2.13%	\$ 422 2.71%	\$ 362 2.48%	\$ 348 2.92%	\$	12.6
International <i>Ratio</i>	\$	44 2.59%	\$	-	\$ -	\$ -	\$ -	\$	-
North America (2) <i>Ratio</i>	\$	349 1.90%	\$	355 2.13%	\$ 422 2.71%	\$ 362 2.48%	\$ 348 2.92%	\$	12.6
Total Citigroup (2) Ratio	\$	3,103 0.96%	\$	2,913 0.90%	\$ 3,312 1.02%	\$ 3,264 0.99%	\$ 3,124 0.98%	\$	319.9

The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income. (1)

The 30-89 Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17.

Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

		1Q		2Q		3Q		4Q		1Q		ncrease/
		2018		2Q 2018		2018		2018		2019	4Q18	ase) from 1Q18
		2010		2010		2010		2010		2013	40(10	10(10
Total Citigroup												
Allowance for Loan Losses at Beginning of Period (1)	\$	12,355	\$	12,354	\$	12,126	\$	12,336	\$	12,315		
Gross Credit (Losses)		(2,296)		(2,109)		(2,094)		(2,166)		(2,345)	(8%)	(2%)
Gross Recoveries		429		405		338		380		397	4%	(7%)
Net Credit (Losses) / Recoveries (NCLs)		(1,867)		(1,704)		(1,756)		(1,786)		(1,948)	9%	4%
NCLs		1,867		1,704		1,756		1,786		1,948	9%	4%
Net Reserve Builds / (Releases) Net Specific Reserve Builds / (Releases)		102 (166)		31 60		169 (19)		92 (28)		67 (71)	(27%) NM	(34%) 57%
Provision for Loan Losses	_	1,803		1.795		1,906		1,850		1.944	5%	8%
Other (2) (3) (4) (5) (6) (7)		63		(319)		60		(85)		18	NM	(71%)
Allowance for Loan Losses at End of Period (1) (a)	\$	12,354	\$	12,126	\$	12,336	\$	12,315	\$	12,329		
Allowance for Unfunded Lending Commitments (8) (a)	\$	1,290	\$	1,278	\$	1,321	\$	1,367	\$	1,391		
Provision (Release) for Unfunded Lending Commitments	\$	28	\$	(4)	\$	42	\$	47	\$	24		
Total Allowance for Loans, Leases and	-											
Unfunded Lending Commitments [Sum of (a)]	\$	13,644	\$	13,404	\$	13,657	\$	13,682	\$	13,720		
Total Allowance for Loan Losses as a Percentage of Total Loans (9) (10)		1.85%		1.81%		1.84%		1.81%		1.82%		
Consumer:												
Allowance for Loan Losses at Beginning of Period (1)	\$	9,869	\$	10,039	\$	9,796	\$	9,997	\$	9,950		
Net Credit Losses (NCLs)		(1,771)		(1,706)		(1,726)		(1,741)		(1,892)	9%	7%
NCLs	-	1,771		1,706		1,726		1,741		1,892	9%	7%
Net Reserve Builds / (Releases)		121		61		135		21		60	NM	(50%)
Net Specific Reserve Builds / (Releases)	_	(11) 1,881		(3) 1,764		1,869		12 1,774		(10) 1,942	NM 9%	9% 3%
Provision for Loan Losses Other (2) (3) (4) (5) (6) (7)		60		(301)		58		(80)		26	9% NM	(57%)
Allowance for Loan Losses at End of Period (1) (b)	\$	10,039	\$	9,796	\$	9,997	\$	9,950	\$	10,026	14141	(07 70)
Consumer Allowance for Unfunded Lending Commitments (8) (b)	\$	32	\$	34	\$	40	\$	32	\$	37		
Provision (Release) for Unfunded Lending Commitments	\$	(1)	\$	3	\$	6	\$	(8)	\$	4		
Total Allowance for Loans, Leases and												
Unfunded Lending Commitments [Sum of (b)]	\$	10,071	\$	9,830	\$	10,037	\$	9,982	\$	10,063		
Consumer Allowance for Loan Losses as a												
Percentage of Total Consumer Loans (9)		3.09%		3.03%		3.07%		3.01%		3.13%		
Corporate												
Allowance for Loan Losses at Beginning of Period (1)	\$	2,486	\$	2,315	\$	2,330	\$	2,339	\$	2,365		
Net Credit (Losses) / Recoveries (NCL's)		(96)		2		(30)		(45)		(56)	24%	(42%)
NCLs	-	96		(2)		30		45		56	24%	(42%)
Net Reserve Builds / (Releases)		(19)		(30)		34		71		7	(90%)	NM
Net Specific Reserve Builds / (Releases)		(155)		63		(27)		(40)		(61)	(53%)	61%
Provision for Loan Losses		(78)		31		37		76		2	(97%)	NM
Other (2)	•	3 245	-	(18)	•	2 220	•	(5)	•	(8)		
Allowance for Loan Losses at End of Period (1) (c)	\$	2,315	\$	2,330	\$	2,339	\$	2,365	\$	2,303		
Corporate Allowance for Unfunded Lending Commitments (8) (c)	\$	1,258	\$	1,244	\$	1,281	\$	1,335	\$	1,354		
Provision (Release) for Unfunded Lending Commitments	\$	29	\$	(7)	\$	36	\$	55	\$	20		
Total Allowance for Loans, Leases and												
Unfunded Lending Commitments [Sum of (c)]	\$	3,573	\$	3,574	\$	3,620	\$	3,700	\$	3,657		
Corporate Allowance for Loan Losses as a												
Percentage of Total Corporate Loans (10)		0.67%		0.68%		0.68%		0.67%		0.64%		

1Q19 Increase/

The following footnotes relate to the tables on the prior page (page 24).

- (1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- (2) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (3) The first quarter of 2018 includes a reduction of approximately \$55 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$53 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the first quarter includes an increase of approximately \$118 million related to FX translation.
- (4) The second quarter of 2018 includes a reduction of approximately \$137 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$33 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the second quarter includes a decrease of approximately \$164 million related to FX translation.
- (5) The third quarter of 2018 includes a reduction of approximately \$5 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$2 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the third quarter includes an increase of approximately \$62 million related to FX translation.
- (6) The fourth quarter of 2018 includes a reduction of approximately \$4 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$3 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the third quarter includes a decrease of approximately \$76 million related to FX translation.
- (7) The first quarter of 2019 includes an increase of approximately \$26 million related to FX translation.
- (8) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (9) March 31, 2018, June 30, 2018, September 30, 2018, December 31, 2018 and March 31, 2019 exclude \$23 million, \$22 million, \$21 million, \$21 million and \$20 million, respectively, of consumer loans which are carried at fair value.
- (10) March 31, 2018, June 30, 2018, September 30, 2018, December 31, 2018 and March 31, 2019 exclude \$4.5 billion, \$3.0 billion, \$4.2 billion, \$3.2 billion and \$3.9 billion, respectively, of corporate loans which are carried at fair value.

NM Not meaningful.

(In millions of dollars)

(In millions of dollars)	1Q	2Q	3Q	4Q	1Q		Increase/ ease) from
	2018	2018	2018	2018	2019	4Q18	1Q18
Global Consumer Banking							
Net Credit Losses	\$ 1,736	\$ 1,726	\$ 1,714	\$ 1,744	\$ 1,891	8%	9%
Credit Reserve Build / (Release)	144	154	186	79	76	(4%)	(47%)
North America							
Net Credit Losses	1,296	1,278	1,242	1,281	1,429	12%	10%
Credit Reserve Build / (Release)	123	115	116	84	98	17%	(20%)
Retail Banking							
Net Credit Losses	43	32	32	31	60	94%	40%
Credit Reserve Build / (Release)	(20)	(6)	1	11	(23)	NM	(15%)
Citi-Branded Cards							
Net Credit Losses	651	657	644	650	706	9%	8%
Credit Reserve Build / (Release)	75	51	59	41	76	85%	1%
Citi Retail Services							
Net Credit Losses	602	589	566	600	663	11%	10%
Credit Reserve Build / (Release)	68	70	56	32	45	41%	(34%)
<u>Latin America</u>							
Net Credit Losses	278	278	307	290	298	3%	7%
Credit Reserve Build / (Release)	42	33	31	(23)	(7)	70%	NM
Retail Banking	400	400	450	444	400	(40/)	5%
Net Credit Losses	132	138	153	144	138	(4%)	
Credit Reserve Build / (Release)	10	9	9	(34)	(4)	88%	NM
Citi-Branded Cards	440	440	154	440	400	10%	10%
Net Credit Losses	146 32	140 24	154	146 11	160	NM	NM
Credit Reserve Build / (Release) Asia (1)	32	24	22	11	(3)	INIVI	INIVI
Net Credit Losses	162	170	165	173	164	(5%)	1%
Credit Reserve Build / (Release)	(21)	6	39	18	(15)	NM	29%
Retail Banking	(21)	0	55	10	(13)	INIVI	2370
Net Credit Losses	57	58	58	71	58	(18%)	2%
Credit Reserve Build / (Release)	(13)	5	13	- ' '	9	NM	NM
Citi-Branded Cards	(10)	o o	10		· ·	14141	14101
Net Credit Losses	105	112	107	102	106	4%	1%
Credit Reserve Build / (Release)	(8)	1	26	18	(24)	NM	NM
Institutional Clients Group (ICG)							
Net Credit Losses	105	(1)	23	45	55	22%	(48%)
Credit Reserve Build / (Release)	(175)	32	7	32	(54)	NM	69%
Corporate / Other							
Net Credit Losses	26	(21)	19	(3)	2	NM	(92%)
Credit Reserve Build / (Release)	(33)	(95)	(43)	(47)	(26)	45%	21%
Total Provision for Loan Losses	\$ 1,803	\$ 1,795	\$ 1,906	\$ 1,850	\$ 1,944	5%	8%

⁽¹⁾ Asia GCB includes NCLs and credit reserve builds (releases) for certain EMEA countries for all periods presented.

NM Not meaningful.

NON-ACCRUAL ASSETS

(In millions of dollars)

	1Q		2Q		3Q		4Q		1Q			ncrease/ use) from
	201	18	2	2018	:	2018		2018		2019	4Q18	1Q18
Non-Accrual Loans (1)												
Corporate Non-Accrual Loans By Region												
North America	\$	817	\$	784	\$	679	\$	483	\$	922	91%	13%
EMEA		561		391		362		375		317	(15%)	(43%)
Latin America		263		204		266		230		225	(2%)	(14%)
Asia		27		244		233		223		18	(92%)	(33%)
Total	\$ 1	,668	\$	1,623	\$	1,540	\$	1,311	\$	1,482	13%	(11%)
Consumer Non-Accrual Loans By Region (2)												
North America	\$ 1	,500	\$	1,373	\$	1,323	\$	1,241	\$	1,230	(1%)	(18%)
Latin America	•	791	•	726	•	764	•	715	•	694	(3%)	(12%)
Asia (3)		284		284		287		270		281	4%	(1%)
Total	\$ 2	2,575	\$	2,383	\$	2,374	\$	2,226	\$	2,205	(1%)	(14%)
		,			<u>*</u>						(175)	(*****)
OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS												
Institutional Clients Group	\$	19	\$	23	\$	33	\$	29	\$	30	3%	58%
Global Consumer Banking		28		23		20		20		19	(5%)	(32%)
Corporate/Other		67		55		56		50		49	(2%)	(27%)
TOTAL OTHER REAL ESTATE OWNED (OREO) (4)	\$	114	\$	101	\$	109	\$	99	\$	98	(1%)	(14%)
OREO By Region:												
North America	\$	70	\$	66	\$	76	\$	64	\$	63	(2%)	(10%)
EMEA		-		1		1		1		1	-	100%
Latin America		29		24		25		12		13	8%	(55%)
Asia		15		10		7		22		21	(5%)	40%
Total	\$	114	\$	101	\$	109	\$	99	\$	98	(1%)	(14%)
Non-Accrual Assets (NAA) (5)												
Corporate Non-Accrual Loans		,668	\$	1,623	\$	1,540	\$	1,311	\$	1,482	13%	(11%)
Consumer Non-Accrual Loans		2,575		2,383		2,374		2,226		2,205	(1%)	(14%)
Non-Accrual Loans (NAL)	4	1,243		4,006		3,914		3,537		3,687	4%	(13%)
OREO		114		101		109		99		98	(1%)	(14%)
Non-Accrual Assets (NAA)	\$ 4	1,357	\$	4,107	\$	4,023	\$	3,636	\$	3,785	4%	(13%)
NAL as a % of Total Loans		0.63%		0.60%		0.58%		0.52%		0.54%		
NAA as a % of Total Assets	0).23%		0.21%		0.21%		0.19%		0.19%		
Allowance for Loan Losses as a % of NAL	:	291%		303%		315%		348%		334%		

- (1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
- (2) Excludes Statement of Position (SOP) 03-3 purchased distressed loans.
- (3) Asia GCB includes balances for certain EMEA countries for all periods presented.
- (4) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.
- (5) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.

NM Not meaningful.

CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE PER SHARE AND TANGIBLE BOOK VALUE PER SHARE

(In millions of dollars or shares, except per share amounts and ratios)

Common Equity Tier 1 Capital Ratio and Components ⁽¹⁾	March 31, 2018	 June 30, 2018		September 30, 2018		December 31, 2018		March 31, 2019 ⁽²⁾	
Citigroup Common Stockholders' Equity ⁽³⁾ Add: Qualifying noncontrolling interests Regulatory Capital Adjustments and Deductions:	\$ 182,943 140	\$ 181,243 145	\$	178,153 148	\$	177,928 147	\$	178,427 144	
Less: Accumulated net unrealized losses on cash flow hedges, net of tax ⁽⁴⁾ Cumulative unrealized net gain (loss) related to changes in fair value of financial	(920)	(1,021)		(1,095)		(728)		(442)	
liabilities attributable to own creditworthiness, net of tax ⁽⁵⁾ Intangible Assets:	(498)	(162)		(503)		580		(67)	
Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁶⁾ Identifiable intangible assets other than mortgage servicing rights	22,482	21,809		21,891		21,778		21,768	
(MSRs), net of related DTLs Defined benefit pension plan net assets Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit	4,209 871	4,461 882		4,304 931		4,402 806		4,390 811	
and general business credit carry-forwards	12,811	 12,551		12,345		11,985		11,756	
Common Equity Tier 1 Capital (CET1)	\$ 144,128	\$ 142,868	\$	140,428	\$	139,252	\$	140,355	
Risk-Weighted Assets (RWA)	\$ 1,195,981	\$ 1,176,863	\$	1,196,923	\$	1,174,448	\$	1,175,911	
Common Equity Tier 1 Capital Ratio (CET1/RWA)	12.05%	 12.14%		11.73%		11.86%		11.9%	
Supplementary Leverage Ratio and Components									
Common Equity Tier 1 Capital (CET1)	\$ 144,128	\$ 142,868	\$	140,428	\$	139,252	\$	140,355	
Additional Tier 1 Capital (AT1) ⁽⁷⁾	19,362	 19,134		19,449		18,870		18,339	
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$ 163,490	\$ 162,002	\$	159,877	\$	158,122	\$	158,694	
Total Leverage Exposure (TLE)	\$ 2,436,817	\$ 2,453,497	\$	2,459,993	\$	2,465,641	\$	2,462,057	
Supplementary Leverage Ratio (T1C/TLE)	6.71%	 6.60%		6.50%		6.41%		6.4%	
Tangible Common Equity, Book Value Per Share and Tangible Book Value Per Share									
Common Stockholders' Equity	\$ 182,759	\$ 181,059	\$	177,969	\$	177,760	\$	178,272	
Less: Goodwill Intangible assets (other than MSRs) Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS	22,659 4,450 48	22,058 4,729 32		22,187 4,598 -		22,046 4,636 -		22,037 4,645 -	
Tangible Common Equity (TCE)	\$ 155,602	\$ 154,240	\$	151,184	\$	151,078	\$	151,590	
Common Shares Outstanding (CSO)	2,549.9	 2,516.6		2,442.1		2,368.5		2,312.5	
Book Value Per Share (Common Equity/CSO)	\$ 71.67	\$ 71.95	\$	72.88	\$	75.05	\$	77.09	
Tangible Book Value Per Share (TCE/CSO)	\$ 61.02	\$ 61.29	\$	61.91	\$	63.79	\$	65.55	

⁽¹⁾ See footnote 2 on page 1.

⁽²⁾ Preliminary.

⁽³⁾ Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

⁽⁴⁾ Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.

⁽⁵⁾ The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected, and own-credit valuation adjustments on derivatives, are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.

⁽⁶⁾ Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

⁽⁷⁾ Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.