



Improving cross-government due diligence

An introduction to Spotlight

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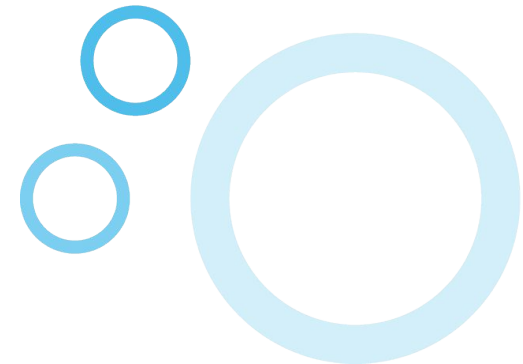
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What is Spotlight?

- Spotlight is a cross-government tool used by central government departments, arms-length bodies and local authorities to perform due diligence on their commercial and grants applicants.
- Uses information from **public and commercial datasets** to identify financial health of an organisation, identifies who the key individuals are in an organisation and any historic funding organisations have had





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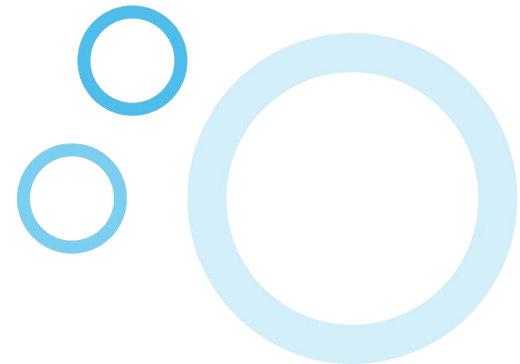
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Problem Statement

Government spends over £40 billion annually on General Grants. We want to assure that awards are made as effectively and efficiently as possible.

To enable this we designed, built and delivered a due diligence tool for use in government that integrates lots of data sets.

We want your help to improve it!





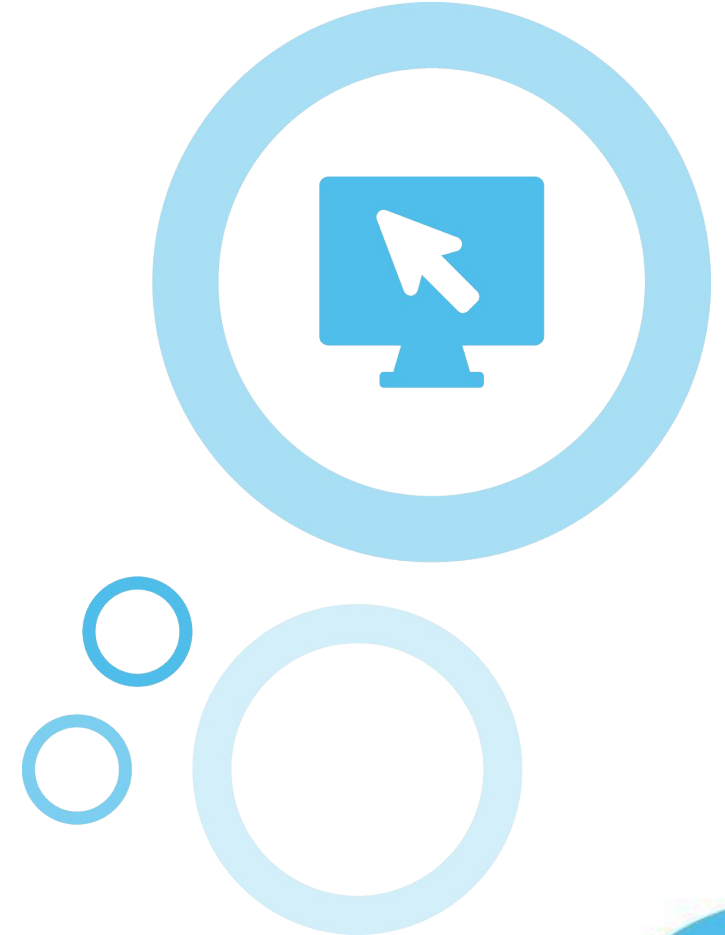
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How does it work?

- Using information the application or bid submission, civil servants upload basic organisation information into Spotlight and receive information on **financial health, corporate structure, reliance on government funding, sanctions, adverse media and bank verification**
- A risk profile is generated for each organisation, highlighted with RAG scores for a number of indicators which are downloadable into Excel
- These Excels are then **reviewed manually** to determine whether to award or withhold funding to organisations





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How can you help?

- Spotlight automates what was a historically manual and un-standardised process though still requires manual intervention to upload and review checks. **We would like to improve efficiency in decision making.**
- Spotlight is not only used to determine viability of organisations, but also potential fraud. **We would like to improve our pre-award fraud and risk management capabilities.**

