

Between Subjects Experimental condition (H/B induced)

Between Subjects Control condition (H/B not induced)

Introduction
to task

In this exercise, you will be asked to answer another trivia question. Please make your best guess and do not look up the answer online.

Please click the button below to view the question.

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task with
heuristic/bias
induction

Is the mean winter temperature in the Antarctic higher or lower than -45 degrees Fahrenheit?

☐ Higher

☐ Lower

What is the mean winter temperature in the Antarctic (in degrees Fahrenheit)? *

description of
the task with the
heuristic/bias
induction. How
did the heuristic/
bias induction in
the task affect
your response?

The trivia question you saw came in pairs, where the first question would ask you if the answer was greater or less than an **example value**.

Specifically, we first asked you whether the mean winter antarctic temperature in the Antarctic was higher or lower than -45 degrees Fahrenheit. Then, we asked you to provide an estimate of the mean winter temperature in the Antarctic.

Do you think the **presence of the example value (-45 degrees Fahrenheit)** affected your response? If so, how?

It pushed my answer **FURTHER** away from the example value (e.g., further away from -45 degrees) It did not affect my response It pushed my answer **CLOSER** to the example value (e.g., closer to -45 degrees)

Introduction
to task

In this exercise, you will be asked to answer another trivia question. Please make your best guess and do not look up the answer online.

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task without
heuristic/bias
induction

What is the mean winter temperature in the Antarctic (in degrees Fahrenheit)? *

description of
the task with the
heuristic/bias
induction. How
would that
change in the
task have
affected your
response?

The trivia question you saw asked you to estimate a specific value: the mean winter temperature in the Antarctic.

Now, imagine if before we asked you to provide this estimate, we first asked you if you thought the value was greater or less than an **example value**.

For example, imagine that we first asked you whether the mean winter temperature in the Antarctic was higher or lower than -45 degrees Fahrenheit. Then, we asked you to provide an estimate of the mean winter temperature in the Antarctic.

Do you think the **presence of such an example value** would have affected your response? If so, how?

It would have pushed my answer **FURTHER** away from the example value (e.g., further away from -45 degrees) It would not have affected my response It would have pushed my answer **CLOSER** to the example value (e.g., closer to -45 degrees)