

**Tevin Cameron Carter**

Software Engineer, Salesman and Eccentric

- **Name:** Tevin Cameron Carter
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Biography: I am a professional computer programmer and former sales man in finance and technology. My areas of interest and expertise are in Javascript, MERN/MEAN stack programming, SQL, noSQL, Linux operating systems, React.js, backend programming and application of data structures and algorithms. I have a Bachelor's degree in Computer Science and a Master's degree in Economics. I am Tevin Carter and I grew up in NJ. I reside in New Jersey and ever since I was a child I was interested in computers and programming. I programmed my first computer when I was 8 and I went to Passaic Valley Regional High School in Little Falls, New Jersey. I went on to study Computer Science and Economics in New Jersey at the University of Rutgers. I then went on to pursue a career in sales and then became a stock broker but then when COVID-19 hit I decided it was time for a career change. I began selling MCA loans and updating my skill set eventually after much study I was able to complete a bootcamp at AppAcademy then I went onto Perscholas and now I work full time as a software engineer.

Employment

MCA Broker, Instibanc

50 Broad Street, New York, NY

March 2021 - Present

- Brokered and negotiated merchant cash advance (MCA) deals with clients and financial institutions.
- Provided IT support, troubleshooting and maintenance for the company's computer systems and networks.
- Managed and optimized the company's CRM, ensuring efficient lead management and client relations.
- Underwrote deals by evaluating the financial health and creditworthiness of potential clients.
- Programmed and maintained the company's websites, ensuring optimal online presence and functionality.
- Acted as a liaison between clients and financial institutions, facilitating smooth transactions and deal closures.

Junior Stock Broker Trainee, Phoenix Financial Services

100 Wall Street, New York, NY

January 2020 to May 2021

- Create contacts, leads, pitches and assist in the creation of new brokerage accounts.
- Direct sales via cold calling.
- Qualify investors.
- Market analysis.
- Sales and equities training.
- Investment banking experience and exposure.

PROGRAMMING SKILLS

- Python
- HTML/CSS
- Javascript
- SQL
- MERN
- MongoDB
- Node.js
- Express.js
- React.js
- Bootstrap
- Git
- Bash
- Data Structures and Algorithms

GRAPHICS SKILLS

- GIMP

LANGUAGE SKILLS

- English

- Manage client's assets in equities.

Python Programmer, Office Clerk and Technical IT Adviser, Amco Auto Parts

Paterson NJ

December 2018 to June 2019

- Power user of Excel for office and administrative tasks.
- E-commerce and marketing assistant and strategist.
- Provide needed IT and computer technical assistance, set up and maintenance.
- Advise President on issues concerning technology and computers.
- Design Python solutions for the maintenance of CSV files to automate the online product uploading process.
- Created company database in Python to maintain and edit online catalog.
- Draft financial reports of the company's monthly financial activities.
- Assisted in the creation of a sales plan and marketing of the company's brand named manual transmission auto part(s):
Ralco RZ.
- Assist manager.

Financial Advisor (Part-Time), CJC Financial Resource Services

Totowa NJ

May 2017 to January 2020

- Assist in the preparation and processing of income tax documents and financial paperwork.
- Maintain, repair and address all computer related and technical issues of the company.
- Advance user of Excel for data entry, maintenance/creation of a simple database and clerical office work.
- Create financial solutions and plans for clients.
- Personal financial adviser (stocks, bonds, options, budgets, 401k, annuities, financial plans and strategies, etc).

Knowledge Advisor (Commission Based Salesman), Micro Center

Morristown NJ

May 2017 to December 2018

- Assist, discover and perform sales concerning customers/businesses present computer situations and needs.
- Maintain strict sales requirements and quotas.
- Sell complete computer system solutions to customers based on customer needs and to offset company logistical loss.
- Keep up to date with the latest in technology and computers.
- Used knowledge of Linux, Microsoft, Apple, Network security and the market to assist customers in various issues both personal and professional.
- Weekly sales mentoring, coaching and training by a sales manager.

IT Help Desk Analyst, Rutgers University

New Brunswick NJ

September 2012 to March 2015

- Performed computer repairs and setups.
- Managed and planned multiple technological projects.
- Provided technical support with printers, PC's and networks via a work order system.
- Troubleshoot various technological problems (Printers, Network Devices, TCP/IP, Software and Hardware, etc).
- Provided service to faculty using a high volume work order system with up to 30-40 work orders per day.

Education

- Rutgers University, New Brunswick NJ, Computer Science and Economics, 2012 – 2015
- App Academy 2022 NYC
- Passaic Valley Regional High School 2012, Little Falls NJ