NOAH KING

(919) 720-3366 | [noahking21@gmail.com](mailto:noahking21@gmail.com) | Durham, NC

<http://noahking.info/> | <https://www.linkedin.com/in/noahking1/> | <https://github.com/noahking27>

|  |  |
| --- | --- |
|  |  |
| PROFESSIONAL PROFILE | |
| Life-long seeker of knowledge who currently has his sights set on a full-time developer position. Experienced in HTML5, CSS3, Javascript, JQuery, Bootstrap, React JS, React Native, Firebase, Node JS, Express, MySQL, & MondoDB. Additional knowledge in IT Operations and monitoring. | |
|  | |
| WORK EXPERIENCE | |
| Product Account Manager (Performance & Analytics) | 2016–Present |
| BMC Software, Cary, NC   * Responsible for New Logo business in medium, large, enterprise accounts in the Southeast. * Closed 320k(+) and generated 2M+ Pipeline * Extensive training in the sales process, effective communication, and Information Technology. * Focused on providing better visibility and guidance surrounding IT Operations and Monitoring. | |
| Business Development Representative | 2015-2016 |
| BMC Software, Cary, NC   * #1 BDR in the company FY16. * 236% quota attainment. * Prospect to Fortune 10 accounts, Canada, and existing customer white space. * Assist Account Team in uncovering new areas of opportunity to grow pipeline. * Experience communicating with C Level, VP, and Director within IT in regards to Performance & Analytics tools. * Responsible for training new team members across multiple product pillars. | |
| EDUCATION  **University of North Carolina at Chapel Hill**  *UNC Coding Bootcamp – Full Stack Web Development*  An intensive 24-week long boot camp dedicated to designing and building web applications. Skills learned consisted of HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node JS, Express, React JS, React Native, MySQL, and MongoDB.  **Campbell University** | |
| B.S., Business Administration (2014) | |
|  | |
| APPLICATIONS BUILT  **BREW.S.A**  A fully deployed website that maps locations of breweries based on using multiple API’s. Uses HTML5, Bootstrap, CSS3, JQuery and Firebase.  Lead Frontend Developer.  [https://Brewsa.herokuapp.com/](https://brewsa.herokuapp.com/)  **Truckin’ Good**  Fully deployed Food Truck review application for the RDU area.  Backend Developer responsible for Twitter API, ORM’s, MySQL,  <https://still-sierra-11518.herokuapp.com/home>  **JukeBox Hero**  Mobile application written in React Native.JS. Leverages Spotify SDK, Facebook and Google logins via Oauth which then allows a Client View to add songs to a playlist that is then played via a Host View.  Lead Frontend Developer.  <https://github.com/JukeXMod/jukeNative> | |