

# NOAH WERKSMAN

4100 SPRUCE ST. | PHILADELPHIA, PA  
NOAHWERKSMAN@GMAIL.COM | (310) 651-1824

## EDUCATION

### Wharton School, University of Pennsylvania

Exp. 2020

- Candidate for B.S. in Economics, concentrations in Operations and Marketing
- **GPA:** 3.7/4, SAT: 2310/2400, SAT II (Math): 800/800
- **Honors:** Joseph Wharton Scholar (top decile of incoming Wharton class), Benjamin Franklin Scholar, Wharton Research Scholar, Dean's List 2018-2019, American Water Polo Scholar Athlete, Sinai Scholar
- **Relevant coursework:** Data Analytics, Operations & Info. Management, Advanced Product Design, Honors Thesis, Principles of Accounting, Corporate Finance, Conflict Resolution, Strategic Cost Analysis, Business Statistics II

## WORK EXPERIENCE

### Berkeley Research Group | Corporate Finance Associate (New York, NY)

Summer 2020\*

- Incoming consultant in the CFO Solutions group; advise clients on strategies to improve internal finances

### Guggenheim Securities | Investment Banking Summer Analyst (New York, NY)

Summer 2019

- Worked on 17 projects across seven groups performing financial modeling, valuation analysis and company research
- Helped project the risk of bankruptcy for an agricultural technology company by conducting a liquidity analysis
- Researched strategic alternatives for a ~\$80B entertainment company looking to expand into eSports

### Endorsify | Strategy Intern (Los Angeles, CA)

Summer 2018

- Managed a team of intern designers in an initiative to revamp the company website's functionality and design
- Assisted CTO by introducing marketing and design solutions that made for a more seamless online user experience

### Northwestern Mutual | Financial Representative (Los Angeles, CA)

Summer 2018

- Full Life Agent (life, health and accident), CA license #0M14245; non-resident licenses in New York and Texas
- Transacted insurance, created financial and retirement plans, and helped establish IRAs and 529 College Saving Plans

## LEADERSHIP

### Penn Men's Water Polo | President & Goalie

Present

- Preside over team affairs and starting goalie; lead weekly meetings to direct budget, schedule and recruitment
- Work with school and league administrators to fundraise, coordinate competitions and review team progress
- 2018 Main Line League Champions, record: 8-0; 2019 CWPA Mid-Atlantic "A" Bronze Finalists

### Wharton Global Research and Consulting | Executive Board Member

Spring 2018

- Consulted club presidents on project developments, University relations, and internal affairs
- Led a student team that strategized online marketing for non-profit Agenda for International Development
- Helped improve fundraising for non-profit Givology by launching a social media campaign

## SKILLS & INTERESTS

**Skills:** Excel, PowerPoint, Bloomberg Terminal, FactSet, Capital IQ, Adobe InDesign, Rhino 3D, and basic HTML and R

**Interests:** Water Polo, Indie Music and Movies

\*Planned