## Pre-Lease Report Executive Dashboard

Entrata Audit

## Dashbaord Display

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## Portfolio Performance

|    | Portfolio Name     | ^ Portfolio Type | # of<br>Properties | Beds       | Total Renewals | Total New Leases | Total Leases | Pre-Lease % | Prior Term Renewals | Prior Term New Leases | Prior Term Total Leases | Prior Term Pre-Lease % | Pre-Lease vs Prior Term | Generate Roll Up |
|----|--------------------|------------------|--------------------|------------|----------------|------------------|--------------|-------------|---------------------|-----------------------|-------------------------|------------------------|-------------------------|------------------|
| 00 | All GMH Properties | Property Type    | <u>19</u>          | 6882       | 2946           | 4108             | 7054         | 102.5%      | 2060                | 4052                  | 6112                    | 88.8%                  | 13.7%                   | Generate         |
| 10 | Medistar           | Owner            | 1                  | 0          | <u>0</u>       | 0                | 0            |             | 142                 | 223                   | <u>365</u>              |                        | %                       | Generate         |
| 00 | CRG                | Equity Partner   | 1                  | <u>773</u> | 225            | <u>416</u>       | <u>641</u>   | 82.9%       | 0                   | <u>459</u>            | <u>459</u>              | 59.4%                  | 23.5%                   | Generate         |
| 00 | AGC                | Equity Partner   | <u>10</u>          | 2194       | 975            | 1412             | 2387         | 108.8%      | <u>731</u>          | 1527                  | 2258                    | 102.9%                 | 5.9%                    | Generate         |
| 00 | Principal          | Equity Partner   | <u>4</u>           | 1807       | <u>770</u>     | 1097             | <u>1867</u>  | 103.3%      | 659                 | 1092                  | <u>1751</u>             | 96.9%                  | 6.4%                    | Generate         |
| 00 | CBRE               | Equity Partner   | 2                  | 1374       | 627            | 843              | 1470         | 107.0%      | 528                 | <u>751</u>            | 1279                    | 93.1%                  | 13.9%                   | Generate         |

## Property Leasing Information

| Topei     | ty Leasing init                     | Jilliatio     | "             |                   |                      |                                 |                                      |  |                         |                        |                   |                 |                       |                       |                                |                        |                                  |                                  |                                   |                               |   |  |
|-----------|-------------------------------------|---------------|---------------|-------------------|----------------------|---------------------------------|--------------------------------------|--|-------------------------|------------------------|-------------------|-----------------|-----------------------|-----------------------|--------------------------------|------------------------|----------------------------------|----------------------------------|-----------------------------------|-------------------------------|---|--|
|           | <ul><li>Property<br/>Name</li></ul> | Total<br>Beds | Model<br>Beds | Equity<br>Partner | Current<br>Occupancy | Renewals,<br>Previous 7<br>Days | New<br>Leases,<br>Previous 7<br>Days | Total<br>Leases,<br>Previous 7<br>Days | Pre-<br>Lease<br>Gained | Total<br>New<br>Leases | Total<br>Renewals | Total<br>Leases | Pre-<br>Lease<br>Rate | Renewal<br>Percentage | Prior<br>Term<br>New<br>Leases | Prior Term<br>Renewals | Prior<br>Term<br>Total<br>Leases | Prior<br>Term<br>Pre-<br>Lease % | Pre-<br>Lease<br>vs Prior<br>Term | Leasing<br>Season End<br>Date | Weekly<br>Leases<br>Needed to<br>Achieve<br>95% | Weekly<br>Leases<br>Needed to<br>Achieve<br>100% |
| tudent F  | Housing Portfolio (19               | Property re   | ecords)       |                   |                      |                                 |                                      |  |                         |                        |                   |                 |                       |                       |                                |                        |                                  |                                  |                                   |                               |   |  |
| 10        | 1047<br>Commonwealth<br>Avenue      | 183           | Q             | AGC               | 98.4%                | 1                               | Ō                                    | 1                                      | 0.5%                    | 83                     | <u>76</u>         | 159             | 86.9%                 | 41.53%                | 94                             | 82                     | 176                              | 96.2%                            | -9.3%                             | 08-01-2024                    | 0   | 0  |
| 10        | Academy 65                          | 309           | 4             | AGC               | 78.0%                | <u>5</u>                        | <u>3</u>                             | 8                                      | 2.6%                    | 110                    | 145               | <u>255</u>      | 82.5%                 | 46.93%                | <u>106</u>                     | 132                    | 238                              | 77.0%                            | 5.5%                              | 08-01-2024                    | 0   | 0  |
| 00        | Academy Lincoln                     | 632           | 4             | AGC               | 96.0%                | 2                               | 1                                    | <u>3</u>                               | 0.5%                    | 402                    | 249               | <u>651</u>      | 103.0%                | 39.40%                | 421                            | <u>168</u>             | <u>589</u>                       | 93.2%                            | 9.8%                              | 08-01-2024                    | 0   | 0  |
| 00        | Campustown<br>1008 S. 4th           | <u>158</u>    | Q             | AGC               | 96.2%                | Q                               | Q                                    | Q                                      | 0.0%                    | 108                    | <u>56</u>         | 164             | 103.8%                | 35.44%                | 135                            | 21                     | 156                              | 98.7%                            | 5.1%                              | 08-01-2024                    | 0   | 0  |
| 10        | Campustown 307<br>E. Daniel         | <u>40</u>     | 0             | AGC               | 97.5%                | 0                               | <u>0</u>                             | <u>o</u>                               | 0.0%                    | 23                     | <u>16</u>         | 39              | 97.5%                 | 40.00%                | 34                             | <u>5</u>               | 39                               | 97.5%                            | 0%                                | 08-01-2024                    | 0   | 0  |
| 00        | Campustown 501<br>S. 6th            | 104           | Q             | AGC               | 99.0%                | 1                               | 0                                    | 1                                      | 1.0%                    | <u>51</u>              | <u>57</u>         | 108             | 103.8%                | 54.81%                | <u>76</u>                      | 27                     | 103                              | 99.0%                            | 4.8%                              | 08-01-2024                    | 0   | 0  |
| 00        | Campustown<br>908 S. 1st            | 96            | 0             | AGC               | 95.8%                | <u>0</u>                        | <u>0</u>                             | 0                                      | 0.0%                    | 65                     | 34                | 99              | 103.1%                | 35.42%                | <u>76</u>                      | <u>15</u>              | <u>91</u>                        | 94.8%                            | 8.3%                              | 08-01-2024                    | 0   | 0  |
| 00        | Life Tower                          | 0             | <u>0</u>      |                   |                      | 0                               | <u>0</u>                             | <u>0</u>                               |                         | <u>0</u>               | <u>0</u>          | 0               |                       |                       | 223                            | 142                    | 365                              |                                  | %                                 | 08-01-2024                    | 0   | 0  |
| 10        | Shortbread Lofts                    | 374           | 3             | Principal         | 98.9%                | Q                               | <u>0</u>                             | Q                                      | 0.0%                    | 344                    | 29                | 373             | 99.7%                 | 7.75%                 | 327                            | 21                     | 348                              | 93.0%                            | 6.7%                              | 08-01-2024                    | 0   | 0  |
| 10        | SOVA                                | 816           | 4             | CBRE              | 99.1%                | <u>6</u>                        | 3                                    | 9                                      | 1.1%                    | 484                    | <u>461</u>        | 945             | 115.8%                | 56.50%                | 413                            | 382                    | 795                              | 97.4%                            | 18.4%                             | 08-01-2024                    | 0   | 0  |
| 00        | The Academy at<br>Frisco            | 640           | 4             | Principal         | 99.8%                | 1                               | 2                                    | 3                                      | 0.5%                    | 342                    | 341               | 683             | 106.7%                | 53.28%                | 366                            | <u>254</u>             | 620                              | 96.9%                            | 9.8%                              | 08-01-2024                    | 0   | 0  |
| 00        | The Academy<br>Chorro               | Q             | Q             | AGC               |                      | Q                               | Ō                                    | Q                                      |                         | <u>75</u>              | 23                | 98              |                       |                       | <u>54</u>                      | 37                     | 91                               |                                  | %                                 | 08-01-2024                    | 0   | 0  |
| 00        | The Academy on<br>Charles           | 328           | 4             | Principal         | 100.0%               | <u>0</u>                        | 1                                    | 1                                      | 0.3%                    | 208                    | 127               | 335             | 102.1%                | 38.72%                | 214                            | 109                    | 323                              | 98.5%                            | 3.7%                              | 08-01-2024                    | 0   | 0  |
| 00        | The Academy<br>Palomar              | Q             | O             | AGC               |                      | Q                               | 0                                    | Q                                      |                         | 93                     | 38                | <u>131</u>      |                       |                       | 89                             | <u>35</u>              | 124                              |                                  | %                                 | 08-01-2024                    | 0   | 0  |
| 10        | The Dean<br>Campustown              | <u>672</u>    | 4             | AGC               | 96.3%                | 1                               | 4                                    | <u>5</u>                               | 0.7%                    | 402                    | 281               | 683             | 101.6%                | 41.82%                | 442                            | 209                    | <u>651</u>                       | 96.9%                            | 4.8%                              | 08-01-2024                    | 0   | 0  |
| 00        | The Dean Reno                       | <u>773</u>    | <u>6</u>      | CRG               | 72.1%                | 1                               | 14                                   | <u>15</u>                              | 1.9%                    | <u>416</u>             | 225               | 641             | 82.9%                 | 29.11%                | <u>459</u>                     | 0                      | 459                              | 59.4%                            | 23.5%                             | 08-01-2024                    | 0   | 0  |
| 00        | The Rise at<br>Northgate            | <u>465</u>    | Q             | Principal         | 54.4%                | Q                               | Ō                                    | Q                                      | 0.0%                    | 203                    | 273               | <u>476</u>      | 102.4%                | 58.71%                | 185                            | 275                    | 460                              | 98.9%                            | 3.4%                              | 08-01-2024                    | 0   | 0  |
| 00        | The Venue at<br>North Campus        | 734           | 0             |                   | 89.0%                | <u>18</u>                       | 11                                   | <u>29</u>                              | 4.0%                    | 340                    | 349               | 689             | 93.9%                 | 47.55%                | 0                              | 0                      | 0                                | 0.0%                             | 93.9%                             | 08-01-2024                    | 0   | 0  |
| 00        | Torre                               | <u>558</u>    | <u>6</u>      | CBRE              | 89.6%                | 0                               | <u>13</u>                            | 13                                     | 2.3%                    | 359                    | 166               | <u>525</u>      | 94.1%                 | 29.75%                | 338                            | 146                    | 484                              | 86.7%                            | 7.3%                              | 08-01-2024                    | 0   | 0  |
| ОТ        |                                     | 6882          | 39            |                   |                      | 36                              | 52                                   | 88                                     |                         | 4108                   | 2946              | 7054            |                       |                       | 4052                           | 2060                   | 6112                             |                                  |                                   |                               |   |  |
| Innovativ | ve Living Portfolio (1              | Property)     |               |                   |                      |                                 |                                      |  |                         |                        |                   |                 |                       |                       |                                |                        |                                  |                                  |                                   |                               |   |  |
| 00        | ANOVA uCity<br>Square               | <u>461</u>    | 2             |                   | 80.5%                | Q                               | <u>18</u>                            | <u>18</u>                              | 3.9%                    | 266                    | <u>157</u>        | <u>423</u>      | 91.8%                 | 34.06%                | 180                            | 192                    | 372                              | 80.7%                            | 11.1%                             |                               |   |  |
| ОТ        |                                     | 461           | 2             |                   |                      | 0                               | 18                                   | 18                                     |                         | 266                    | 157               | 423             |                       |                       | 180                            | 192                    | 372                              |                                  |                                   |                               |   |  |
|           | ional Portfolio (2 Pro              |               |               |                   |                      |                                 |                                      |  |                         |                        |                   |                 |                       |                       |                                |                        |                                  |                                  |                                   |                               |   |  |
| 00        |                                     | 323           | 1             |                   | 72.4%                | 0                               | 2                                    | 2                                      | 0.6%                    | 220                    | 81                | 301             | 93.2%                 | 25.08%                | 180                            | 80                     | 260                              | 80.5%                            | 12.7%                             |                               |   |  |
| 10        | The Caswell at<br>Runnymeade        | Q             | 0             |                   | 70.9%                | <u>5</u>                        | 2                                    | Z                                      |                         | 157                    | 14                | <u>171</u>      |                       |                       | Q                              | Q                      | Q                                |                                  | %                                 | 08-08-2024                    | 0   | 0  |
| ОТ        |                                     | 323           | - 1           |                   |                      | 5                               | 4                                    | 9                                      |                         | 377                    | 95                | 472             |                       |                       | 180                            | 80                     | 260                              |                                  |                                   |                               |   |  |
| ОТ        |                                     | 7666          | 42            |                   |                      | 41                              | 74                                   | 115                                    |                         | 4751                   | 3198              | 7949            |                       |                       | 4412                           | 2332                   | 6744                             |                                  |                                   |                               |   |  |