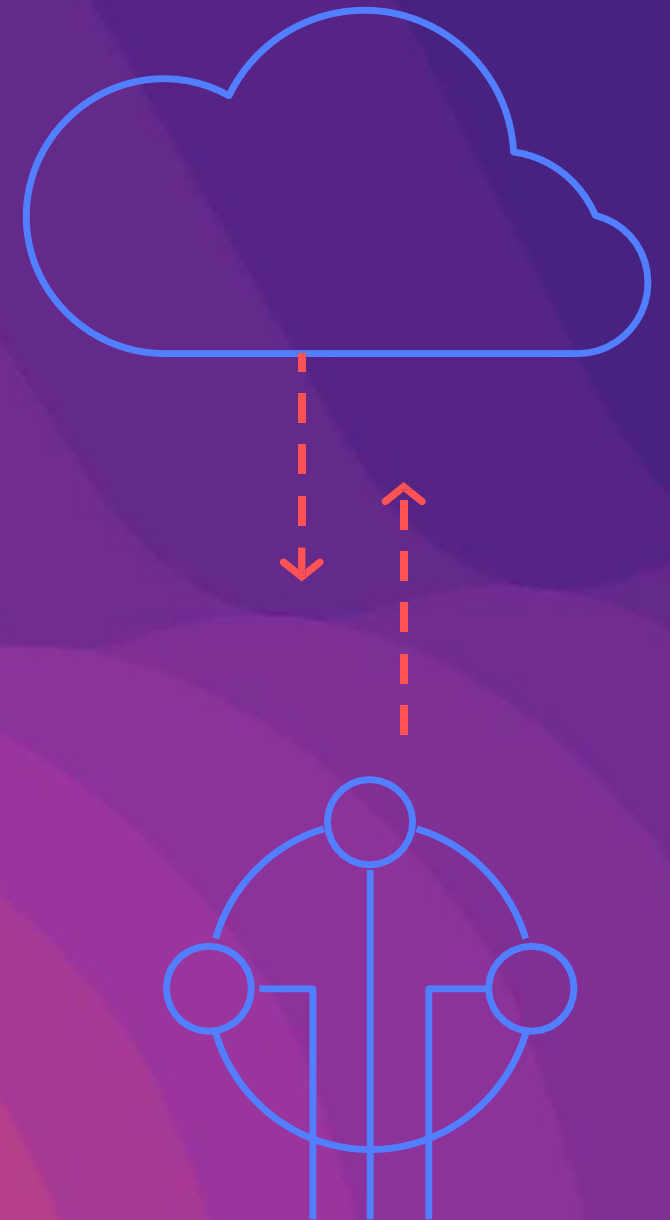


IOT 001

# Getting Started with IoT on AWS



If you knew **the state of every thing** and could  
**reason on top of that data...**

what **problems** would you solve?



# AWS IoT customers solve problems in all sectors

VIZIO



Fender®

PHILIPS

YANMAR

Amway



British Gas

Panasonic



Valmet



VANTAGE  
POWER

Robot

rotimatic



RAILPOD  
comprehensive track data for safer railroads

VESTEL



embraco

StanleyBlack&Decker

Haier



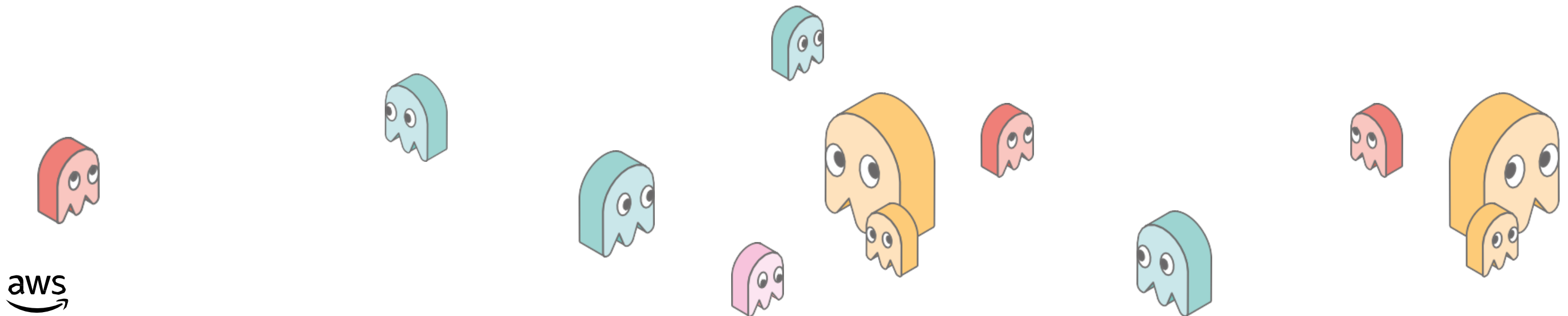
ThermoFisher  
SCIENTIFIC







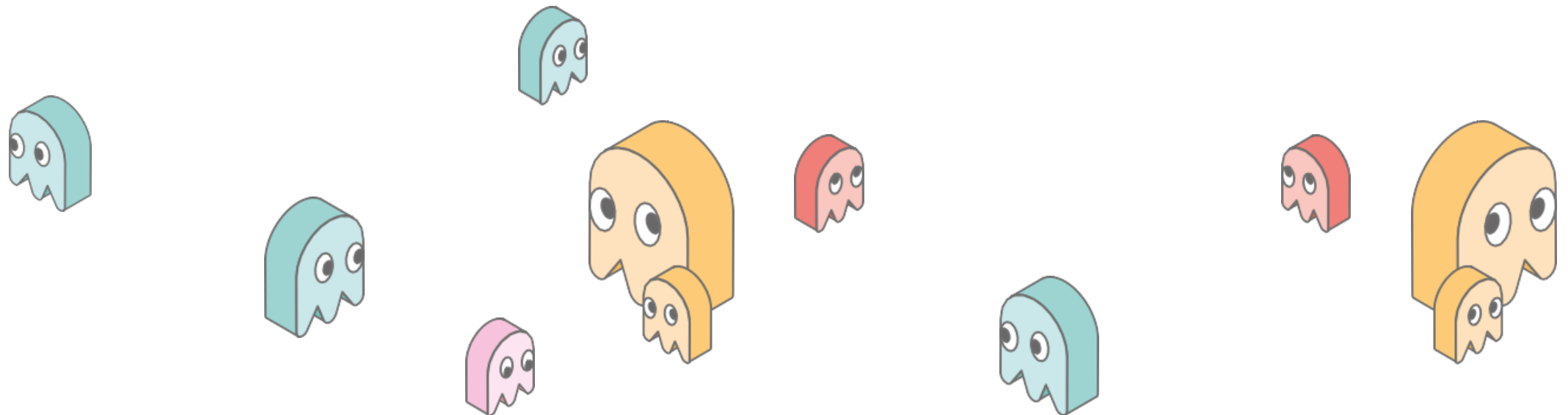
# Internet of Things





# Internet of Things

Why there is so much interest?



All the music on earth, in every room of your home, wirelessly

Sonos is the smart speaker system that streams all your favorite music to any room, or every room.

Control your music with one simple app, and fill your home with pure, immersive sound.



SONOS

SONOS



# Connected products improve over

SONOS



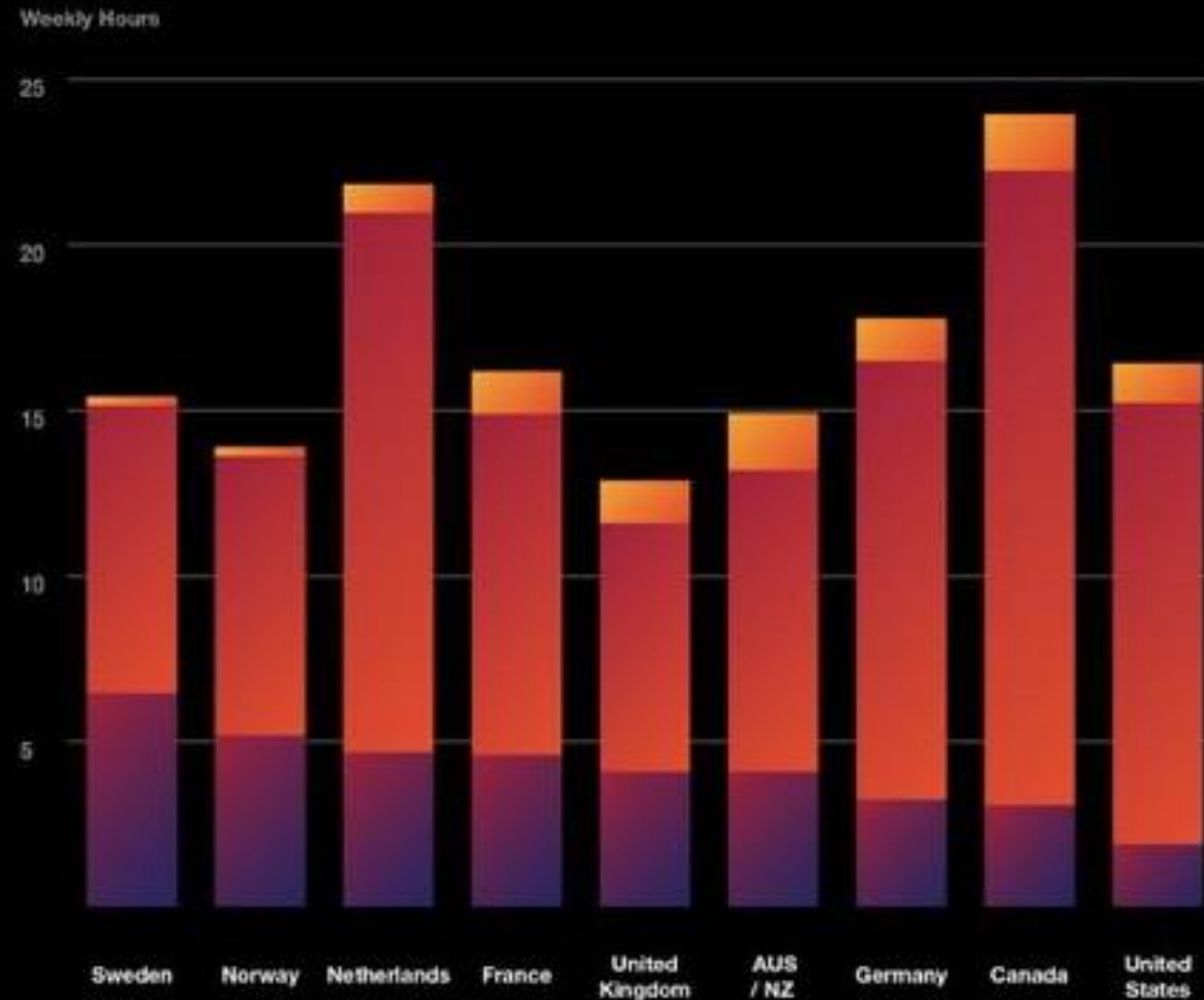
# Connected products provide unique insights

SONOS

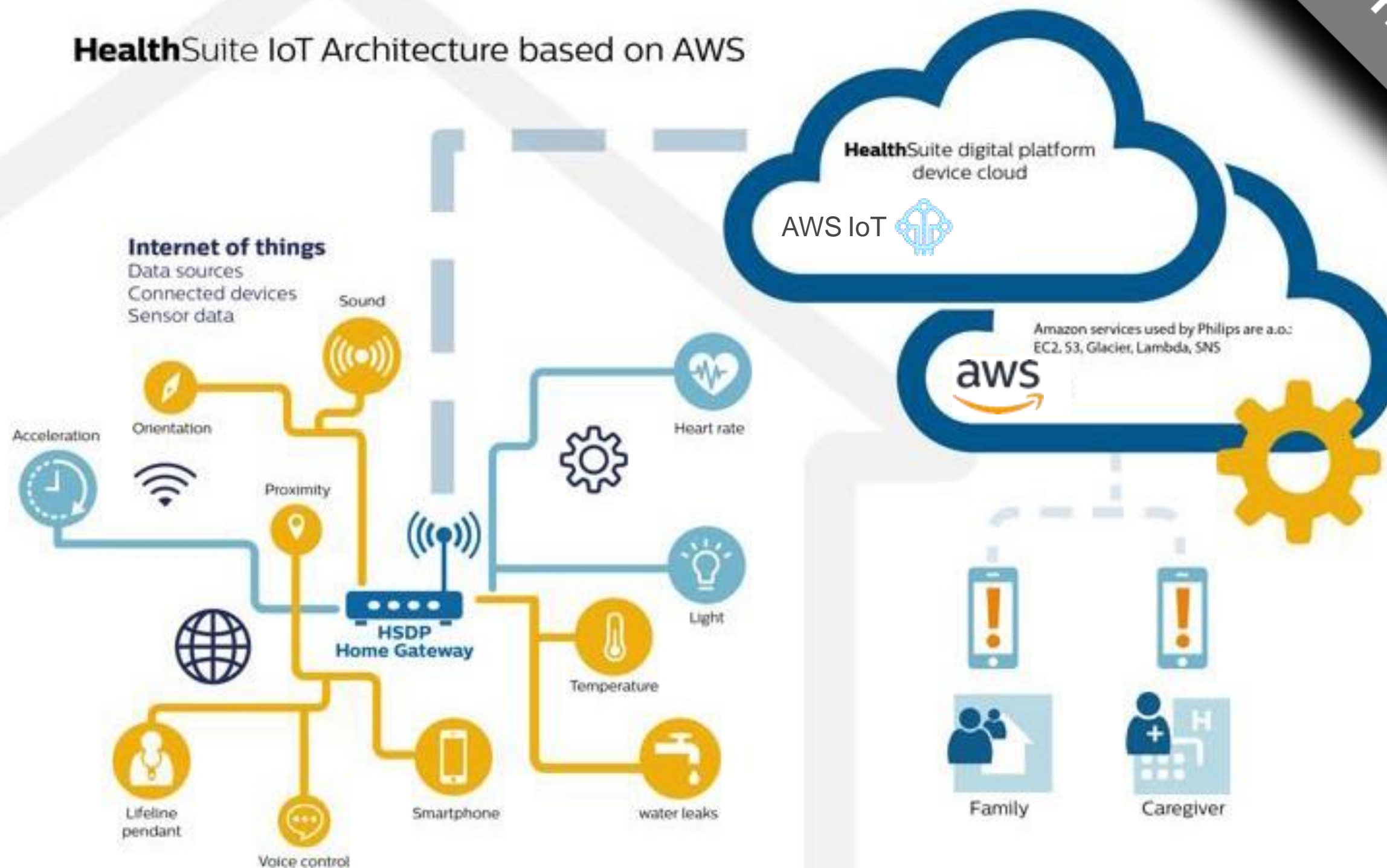
**92% of all listening on Sonos is streaming music.**

■ Private Library  
■ Free Radio  
■ Paid On-Demand

Source:  
Average weekly listening hours on Sonos in May 2015 among opt-in households (~60%; varies by country). Measures 60+ music sources globally including free radio (e.g. Pandora, Tunein, Songza), paid on-demand (e.g. Spotify, Tidal, Google Play Music, Deezer), and personal libraries (e.g. iTunes, digital downloads, ripped files).

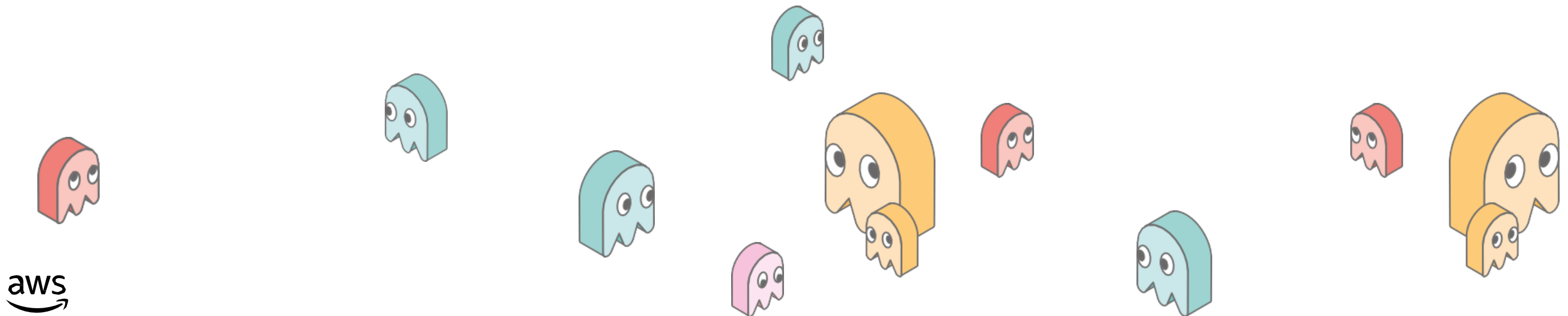


## HealthSuite IoT Architecture based on AWS



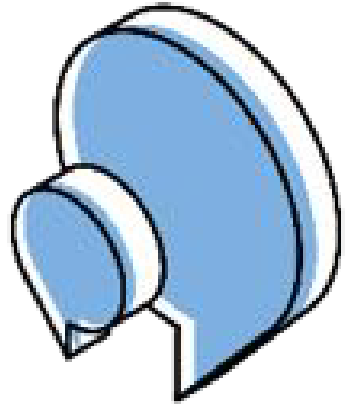


A Lot of Efforts Are Still Required...

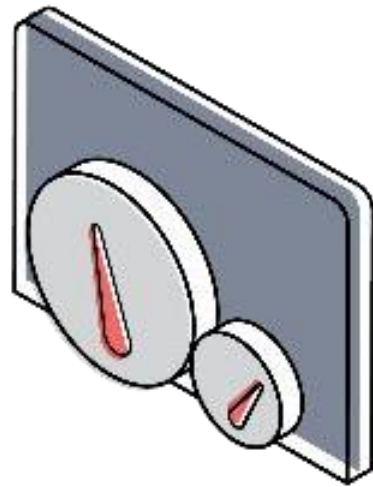




# Connecting devices to cloud applications requires undifferentiated heavy lifting.



**Alternate  
Protocols**



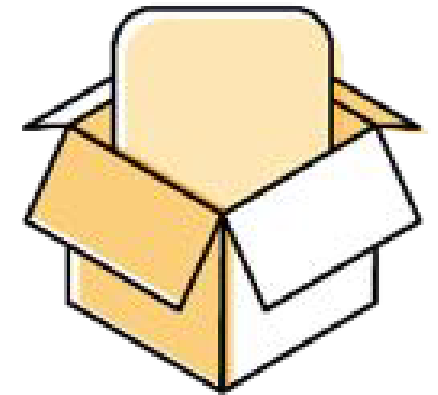
**Scalability**



**Security &  
Management**



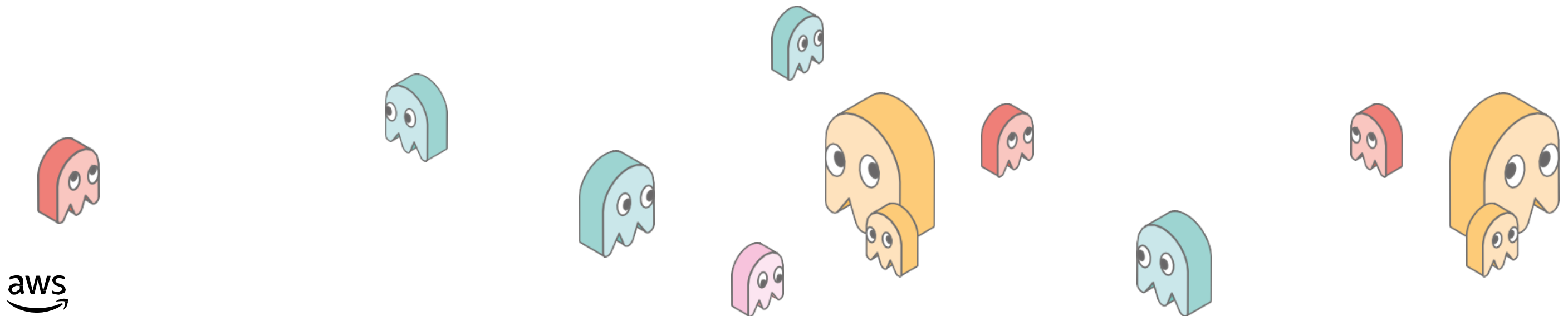
**Integration with Cloud  
and Mobile Applications**



**Many SDKs  
& Tools**



# How to make IoT Simple ?





# How to make IoT Simple ?

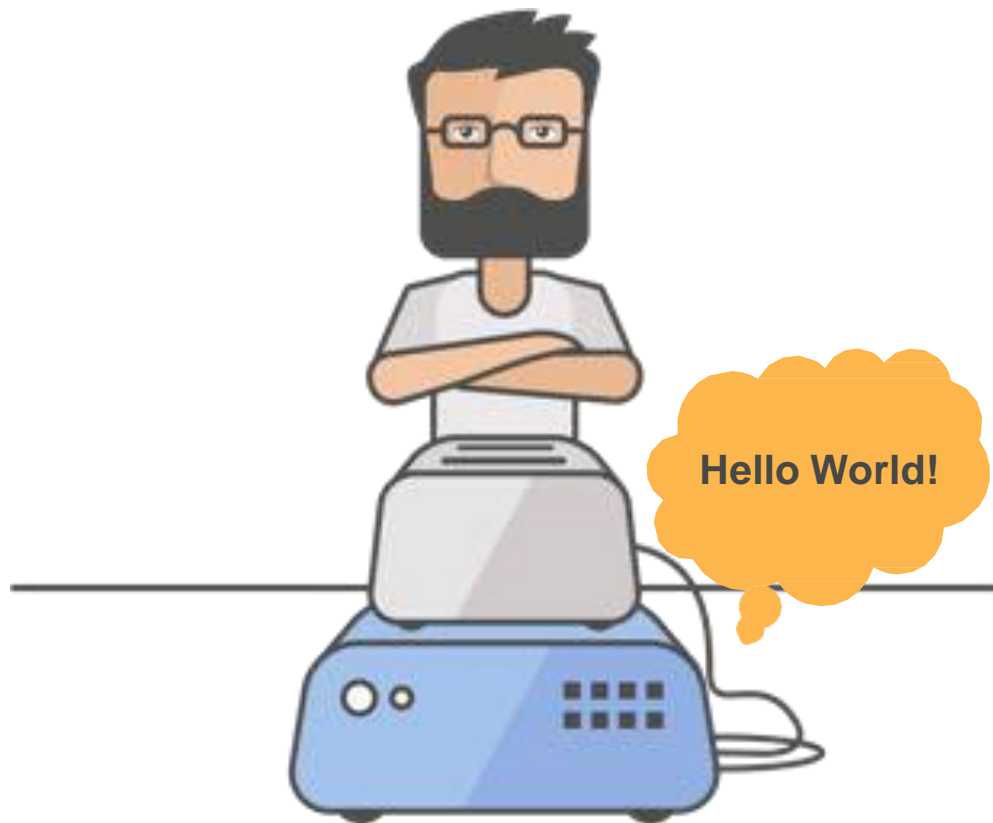
## For Developers



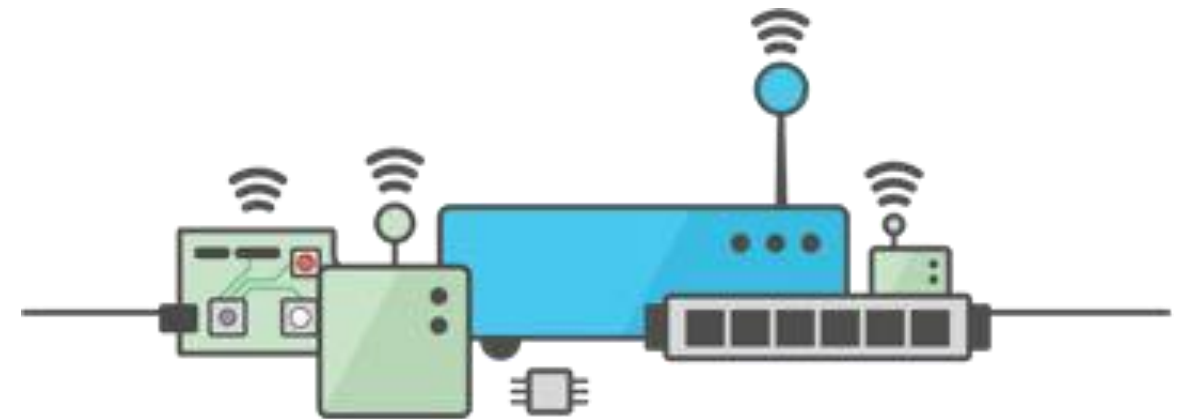


# Security





**Security**



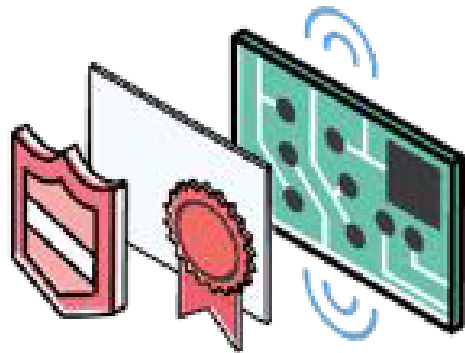
**Scalability**

# Introducing AWS IoT

“Securely connect one or one-billion devices to AWS,  
so they can interact with applications and other devices”

1

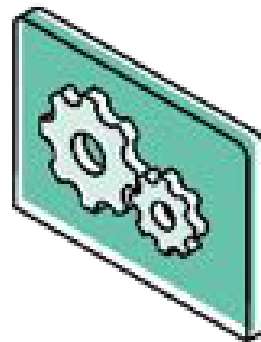
Securely connect any  
physical device to AWS



Connect any device via  
MQTT/HTTP securely. Quickly get  
started with AWS IoT Starter Kits  
and Scale to billions of messages  
across millions of devices

2

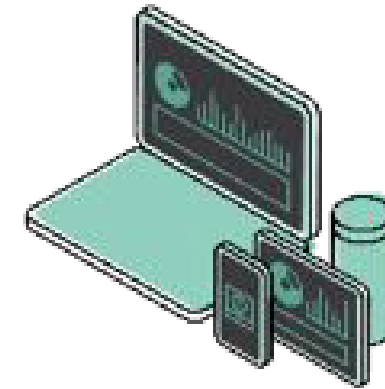
Respond to signals from your  
fleet of devices and take  
action with Rule Engine



Shift business logic from  
device to cloud and route data  
to AWS service of your choice  
for storage and analysis using  
rules engine.

3

Create Web and Mobile  
Applications that Interact with  
Devices reliably at any time



Easily build applications on  
web and mobile that interact  
with devices, even when they  
are offline, with AWS SDK and  
Device Shadow.

# AWS IoT Platform

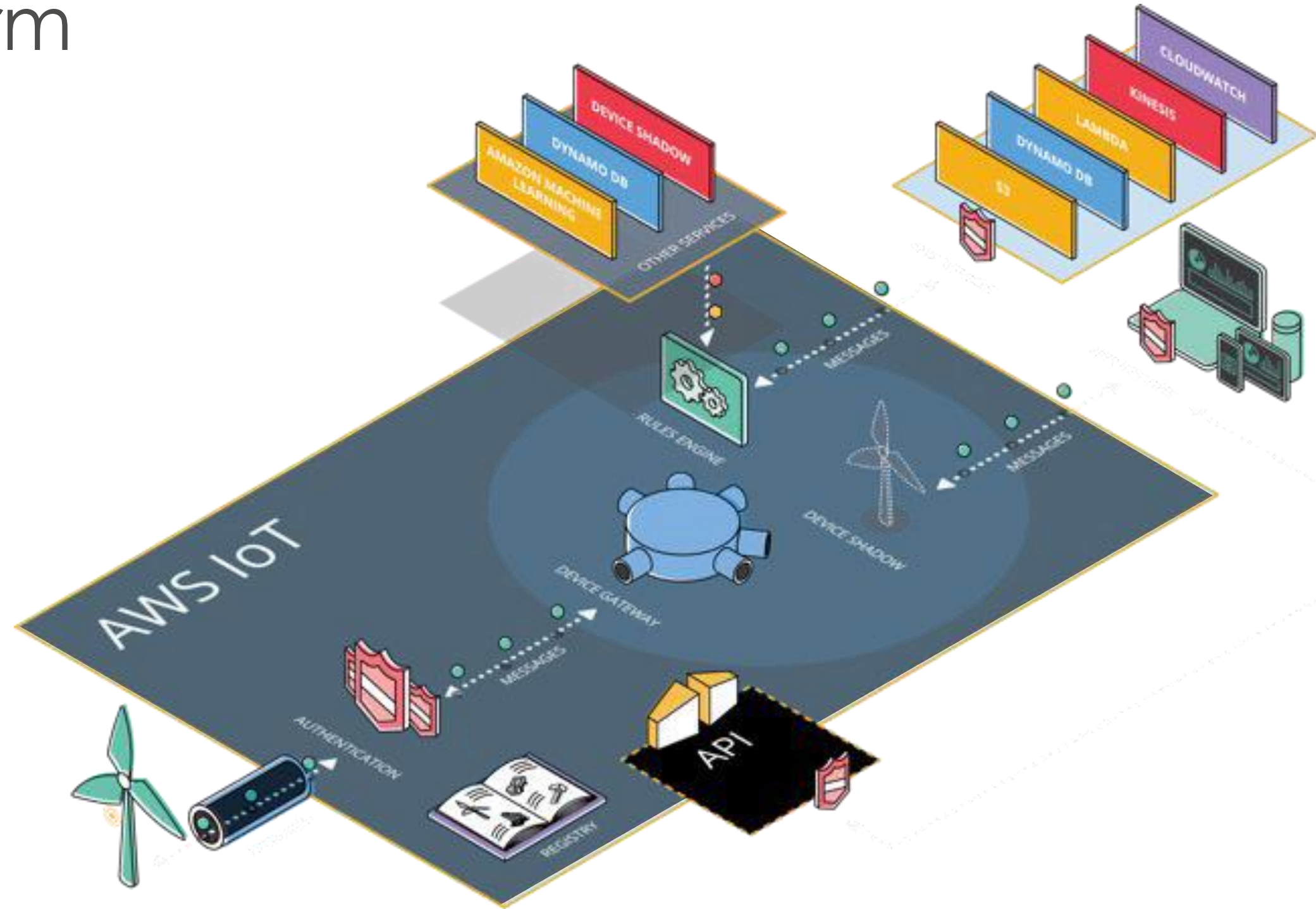
## Managed service

- No installation
- Automatic scaling
- No pre-provisioning
- Redundant across AZ
- Pay as you go

## All in one service

- Message Broker
- Rules Engine
- Shadow
- Registry

All for \$5/M Msg\*



\* Varies by Region

# Publish / Subscribe

## Standard Protocol Support

MQTT, HTTPS, WebSockets

## Machine Friendly

Low power, low bandwidth, fast

## Long Lived Connections

Receive signals from the cloud

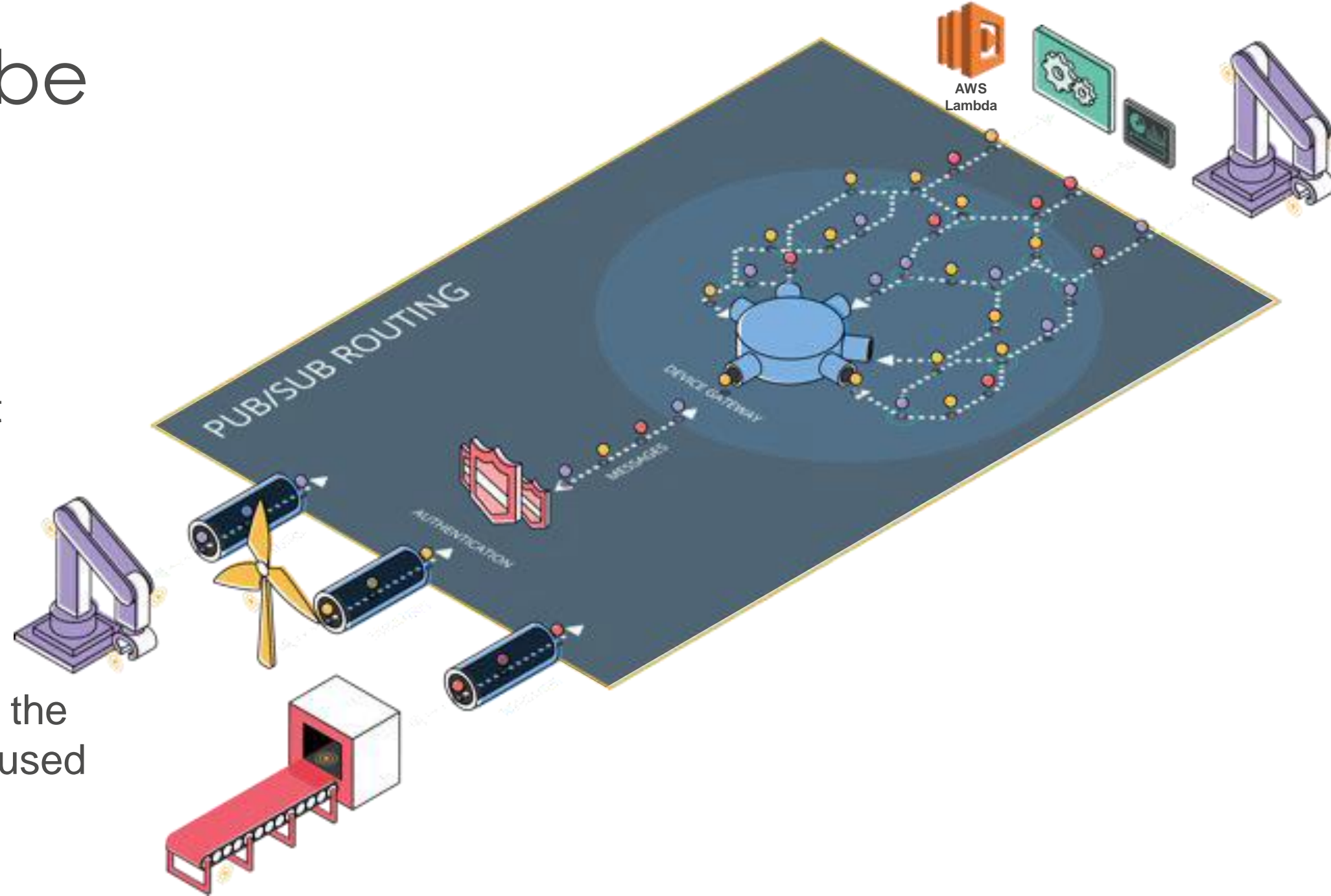
## Bidirectional

Communication FROM and TO the devices no matter the protocol used

## Device SDK

Open Source – Apache 2.0

Embedded-C, Javascript, Python, Java,  
Arduino Yún, iOS, Android





# Security, Security, Security

## Most trusted authentication

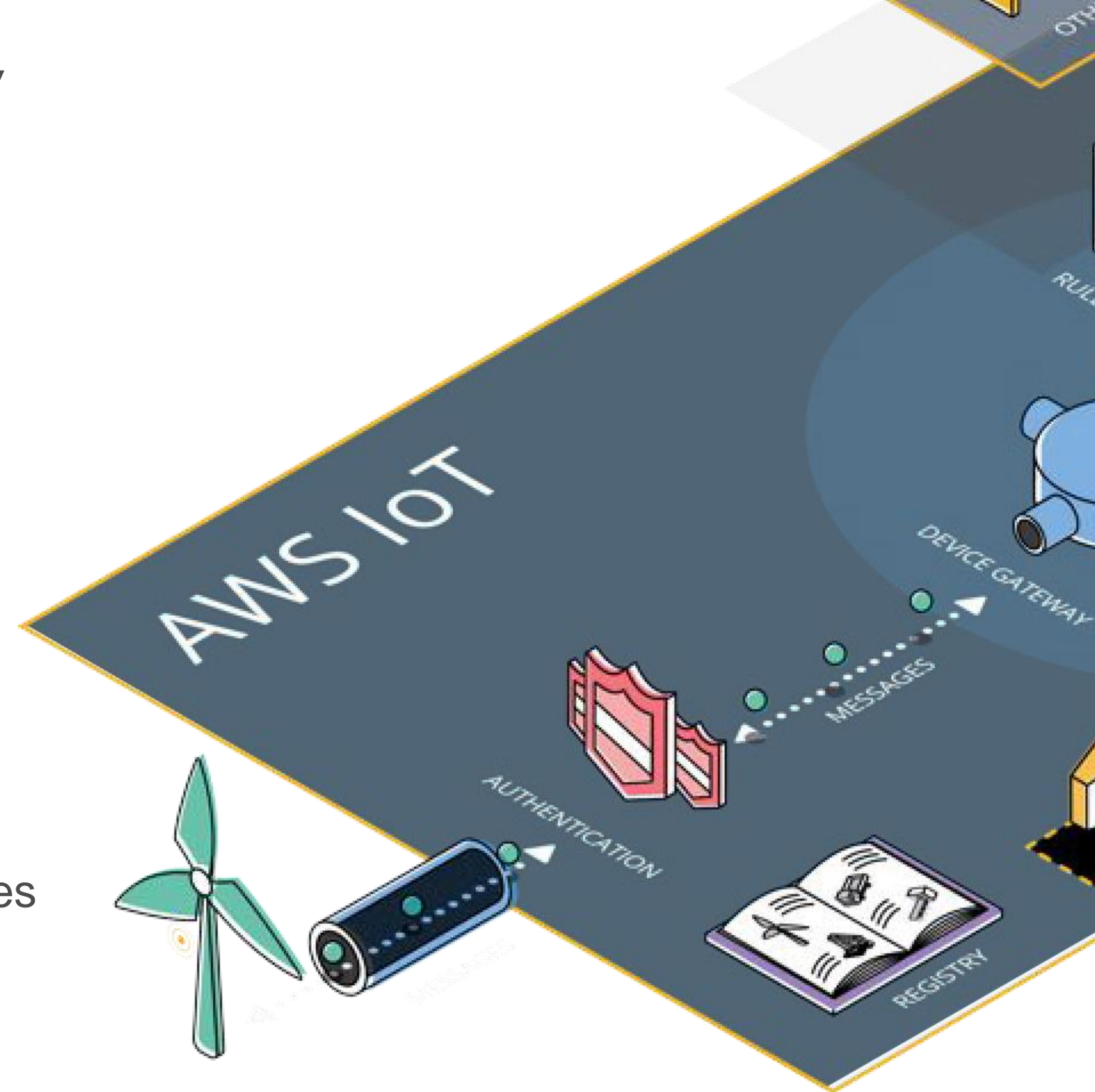
X509 Certificates  
Mutual Authentication

## Easy onboarding and provisioning

Certificate management  
Unlimited amount of Certificates  
(Sign your CSR or BYOC)

## Policy and Role based access control

Granular access to the message broker for devices and IAM identities  
Granular access to backend services via Roles



# Rules Engine - Finding the Signals

## Easy SQL-Like Syntax

SELECT

FROM

TOPIC

WHERE

FILTER

## Bring Context

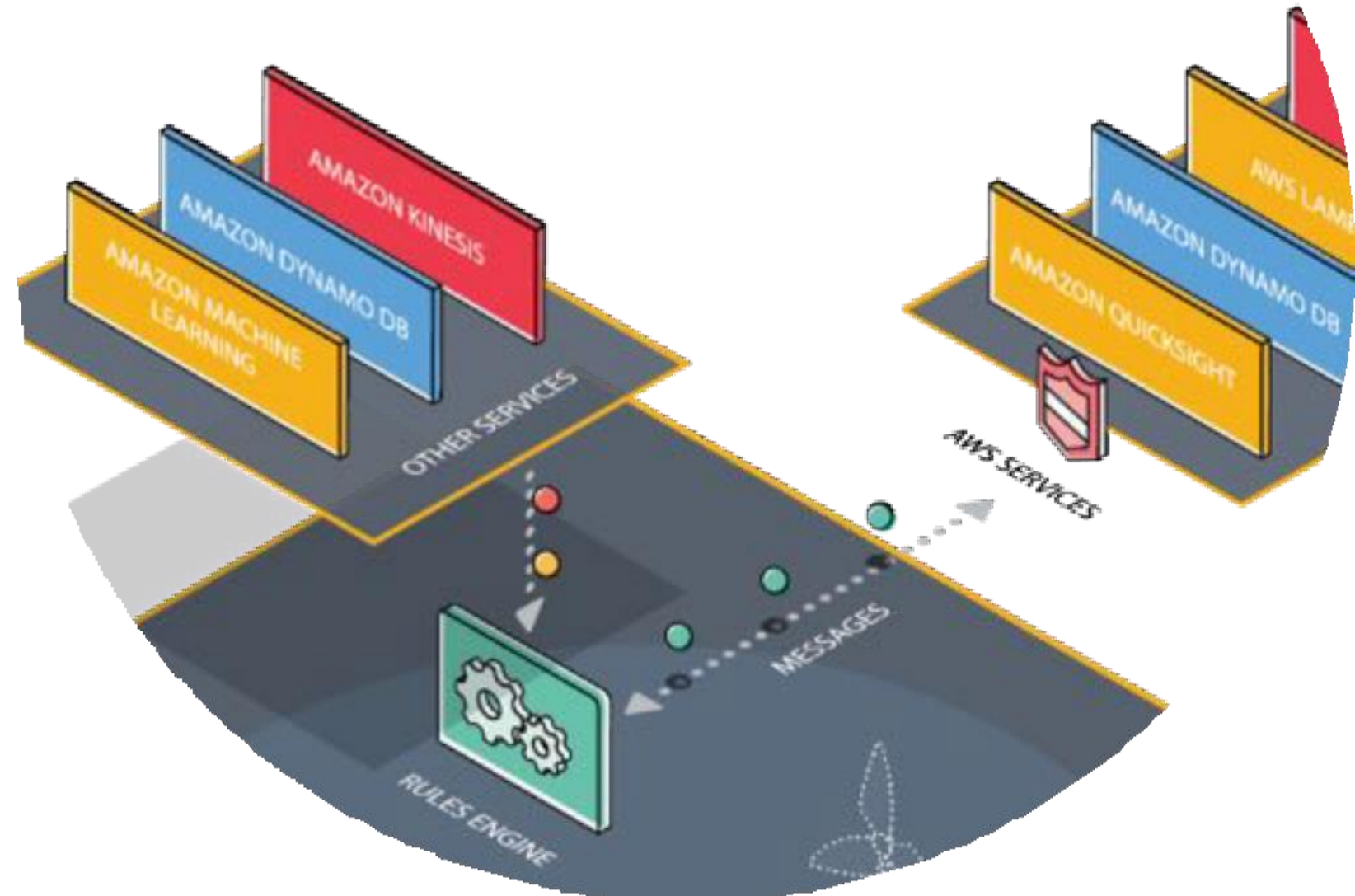
From Amazon Machine Learning, IoT  
Shadows, DDB

## Transforms & Enrich

Math library, JSON parsing and  
cleansing functions

## Route

To multiple AWS Services



# AWS IoT Shadow

## Virtual representation of the device in the Cloud

Always accessible

Holds “states” up to 1 year

## More efficient programming

Familiar REST APIs for read/write

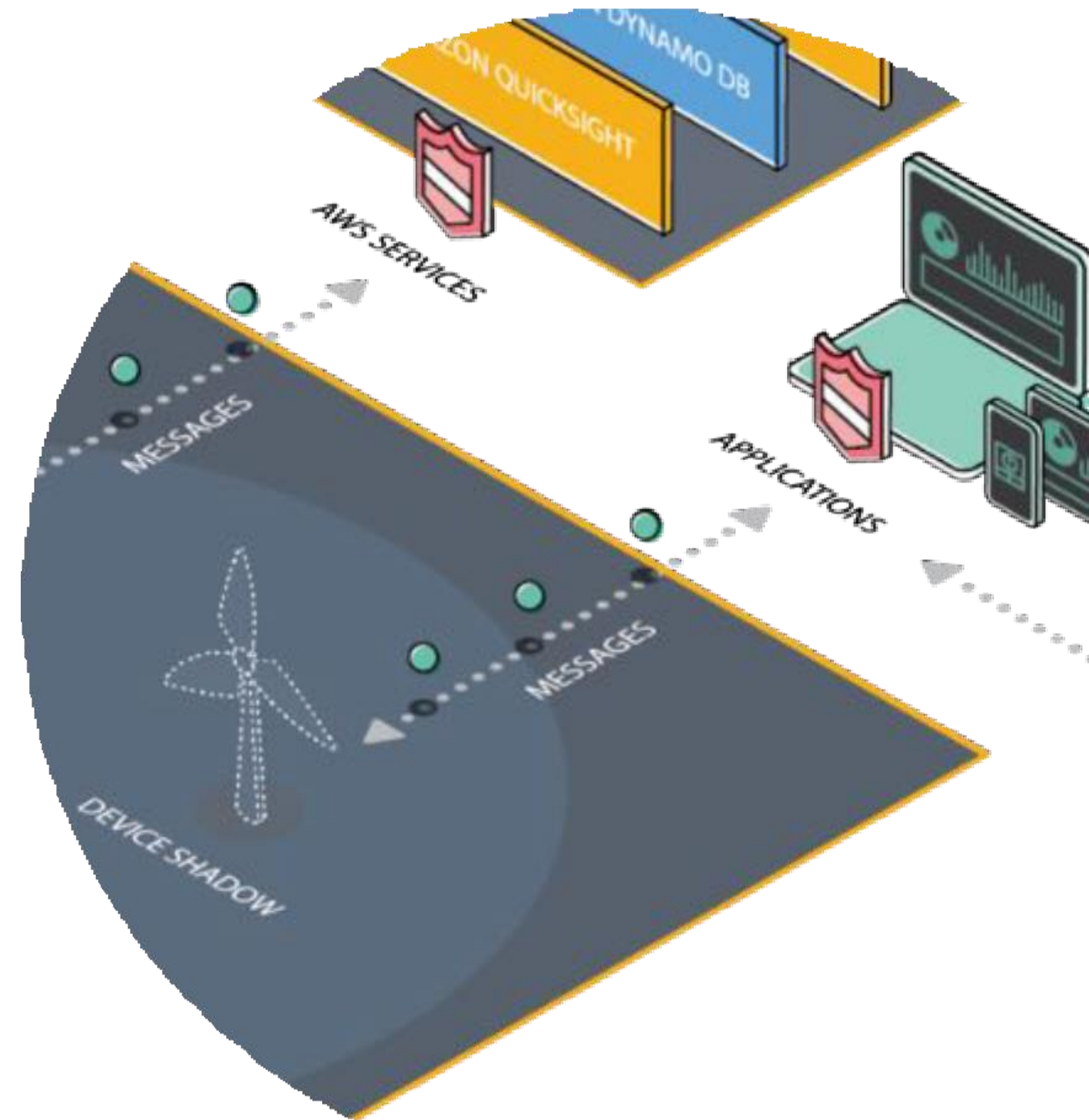
Hide complexity of device connectivity (developers do not need to know what protocol the device uses)

## Mindful of device constraints

Holds the commands until device is ready

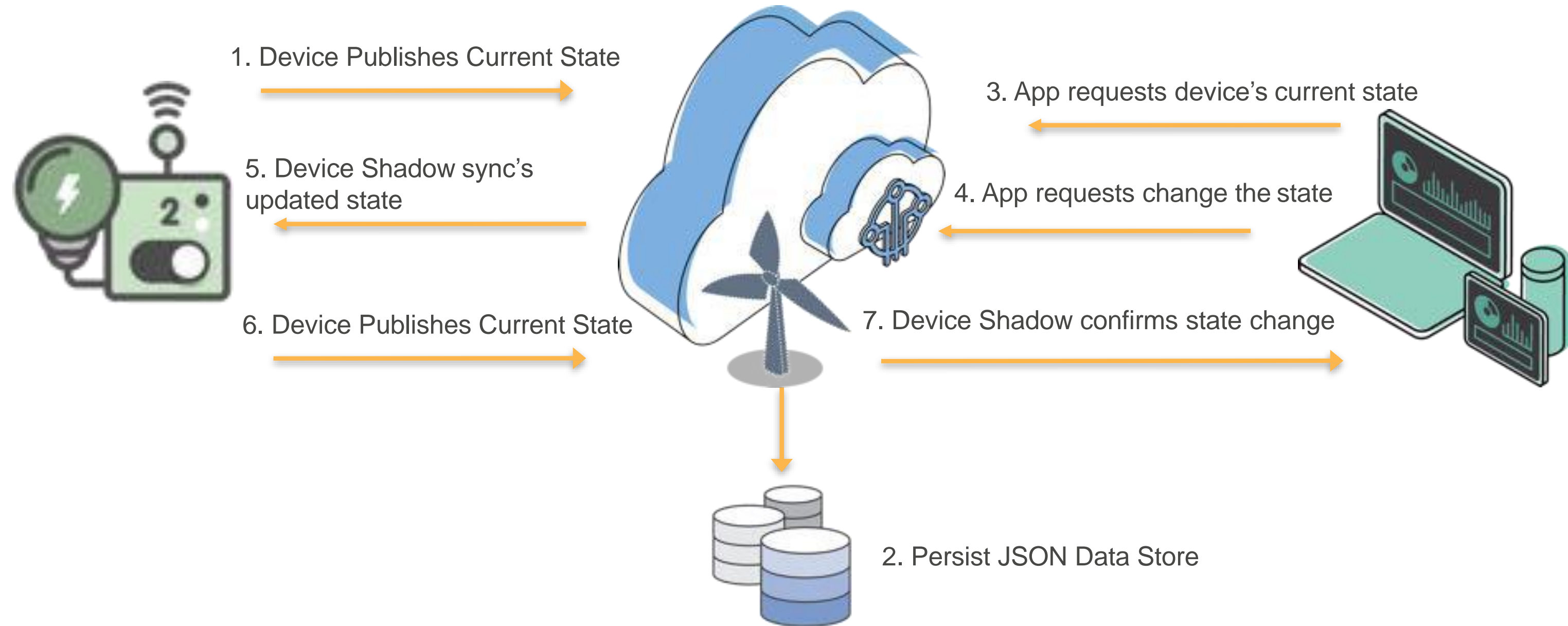
Can be queried anytime

Very fast (~120ms round trip)





# AWS IoT Device Shadow Flow





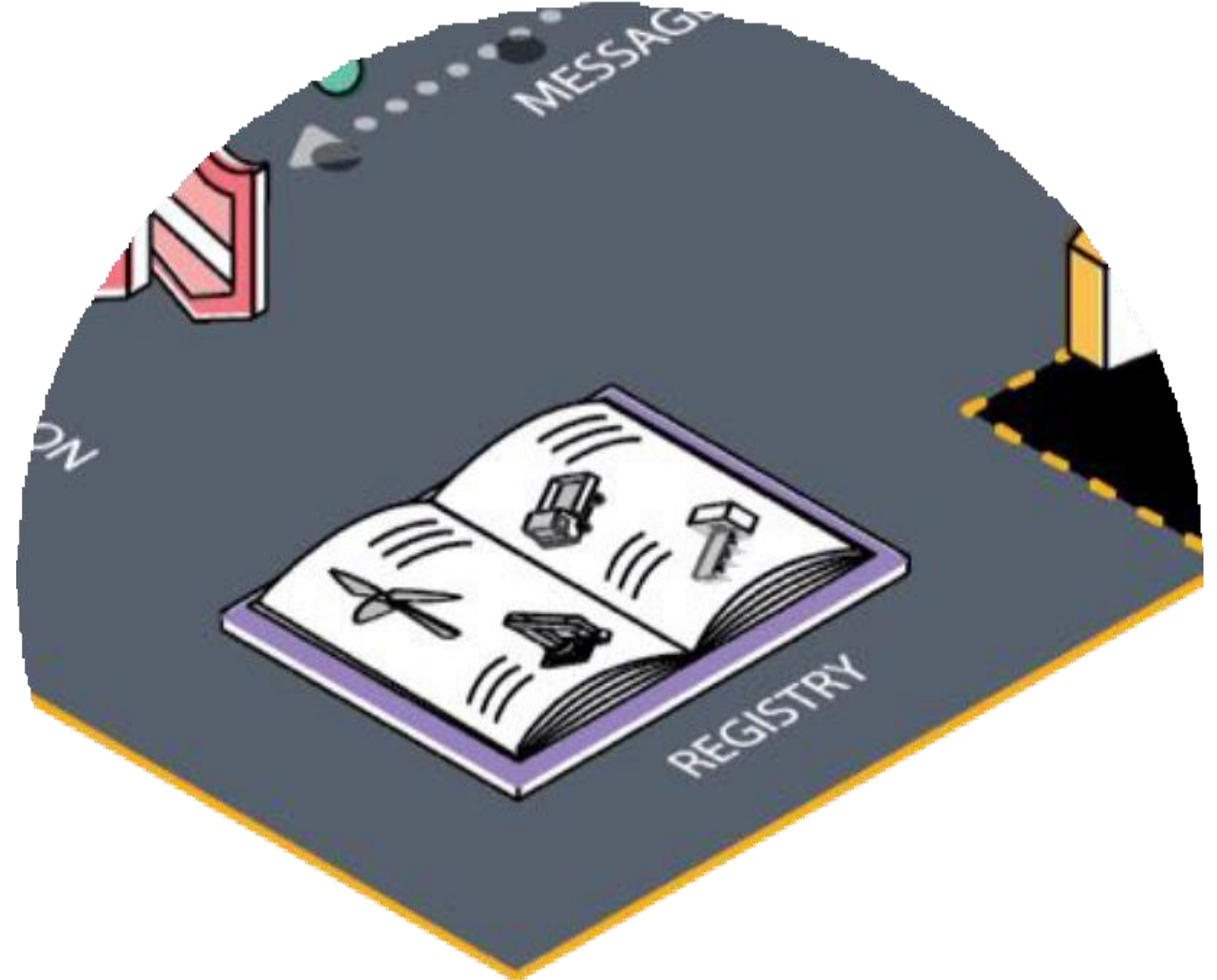
# AWS IoT Registry

## Device Metadata store

Unlimited registry entries for devices  
Mostly used for Metadata

## Enforce Schema

Can define Thing Types with set schema  
Define up to 50 attributes per Thing



# Simple Pay as you go and Predictable Pricing



**AWS IoT**

- Pay as you go. No minimum fees
- **\$5 per million** messages published to, or delivered in US East (N. Virginia, Ohio), US West (Oregon), Ireland, Germany, UK. \$6/M in Korea, Australia. \$8/M in Asia Pacific (Tokyo, and Singapore)

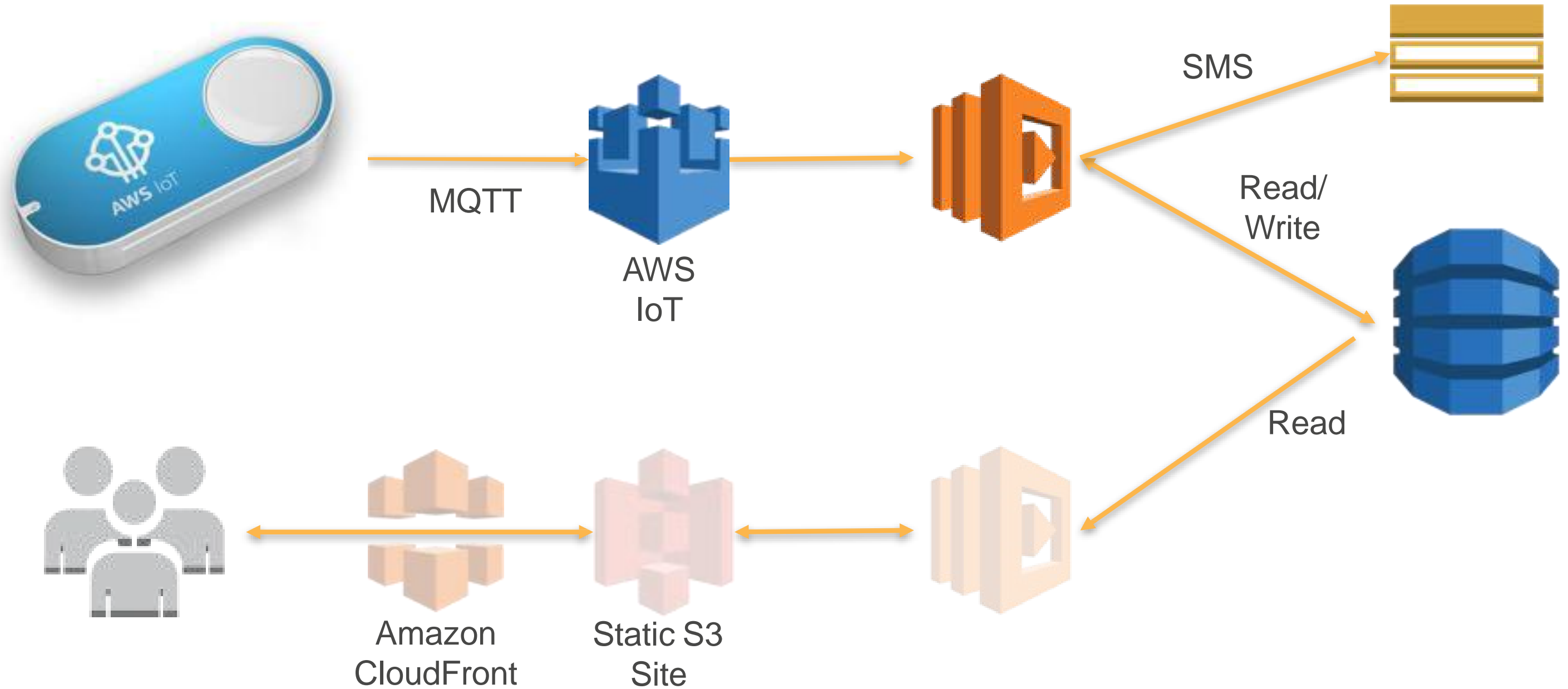
## **Free Tier**

250,000 Messages Per Month Free for first 12 Months

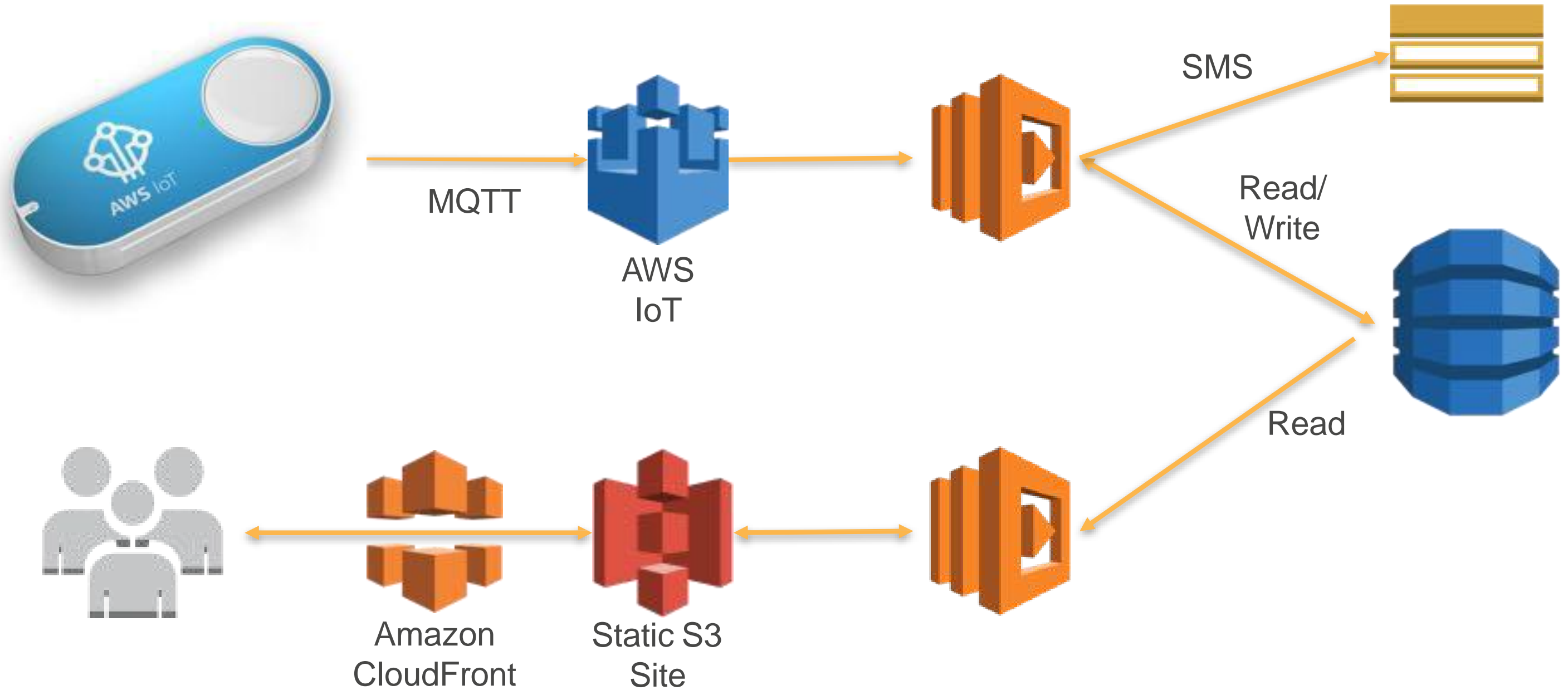
## **Enterprise Discounts Available**

For large volumes our Enterprise Sales team is engaged

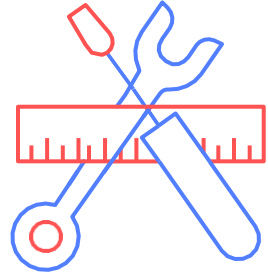
# IoT – Simple Demo



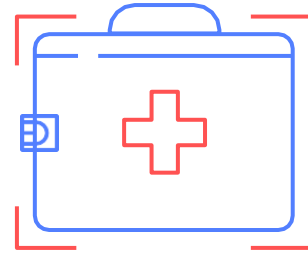
# IoT – Simple Demo



# What customers are doing with AWS IoT



Predictive  
maintenance



Wellness and  
health solutions



Productivity and  
process optimization



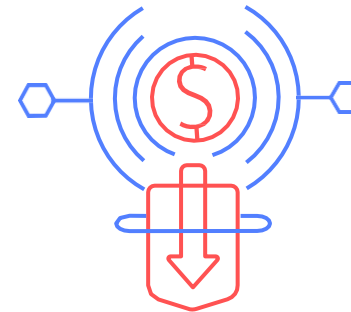
Connected buildings  
and city systems



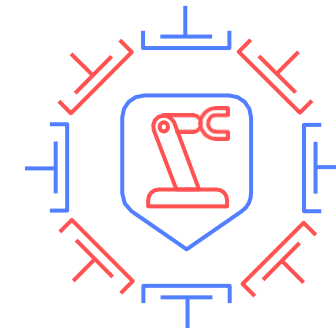
Device fleet  
maintenance



Energy efficiency  
monitoring



Payment, insurance and  
connected commerce

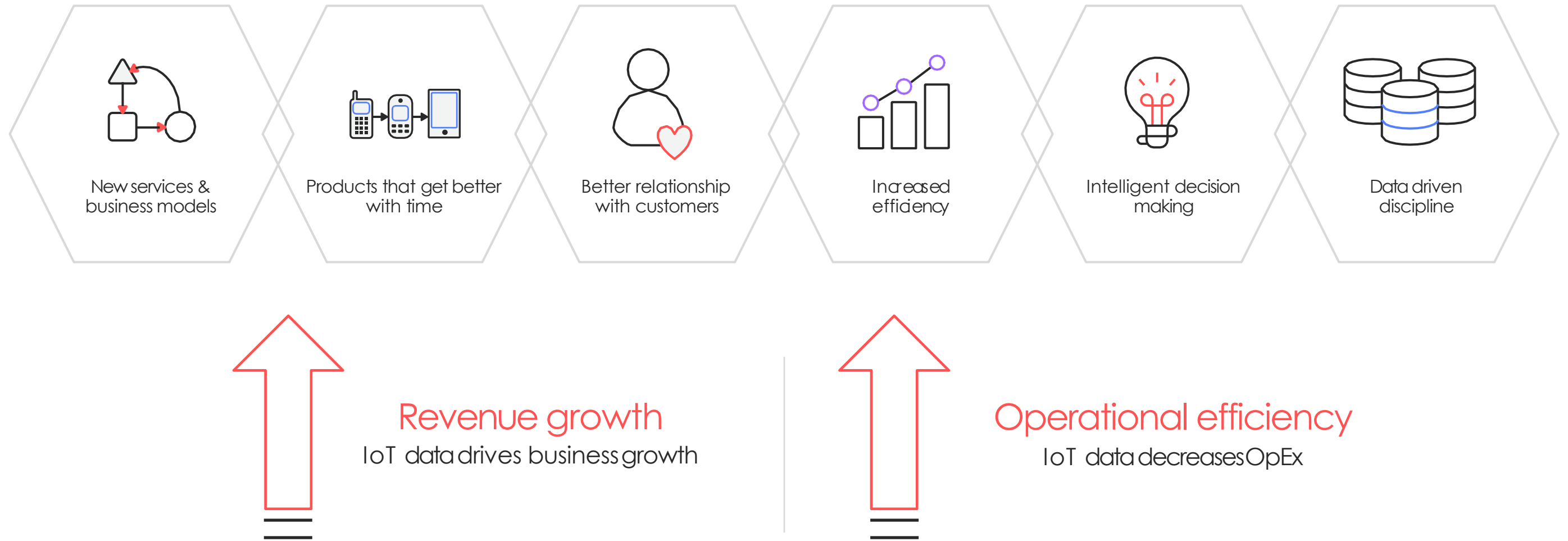


Safeguard  
manufacturing facilities

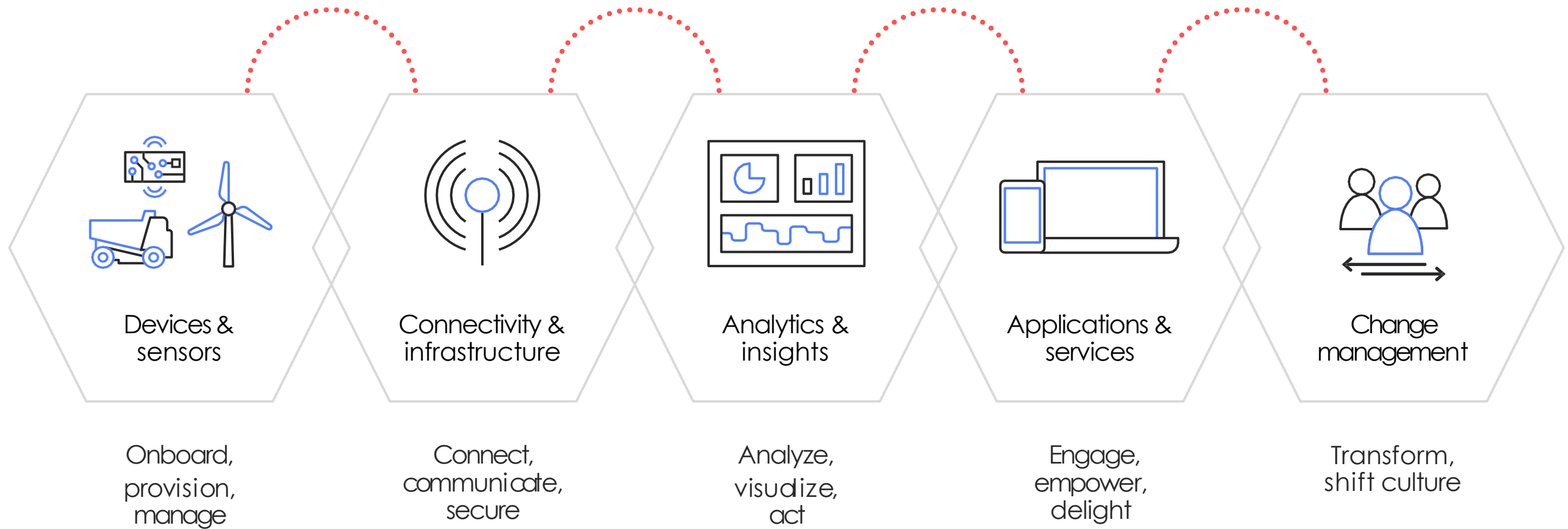
Nobody just buys IoT technology...

they seek business outcomes

# Business outcomes with IoT



# IoT solutions are complex & multidimensional



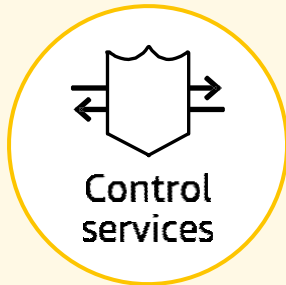


# What are the fundamentals of AWS IoT?

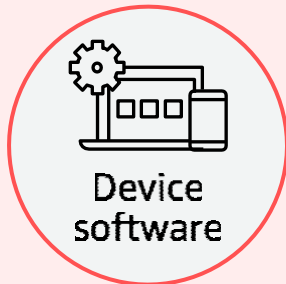
# AWS IoT Architecture



How do I extract value from my IoT data?

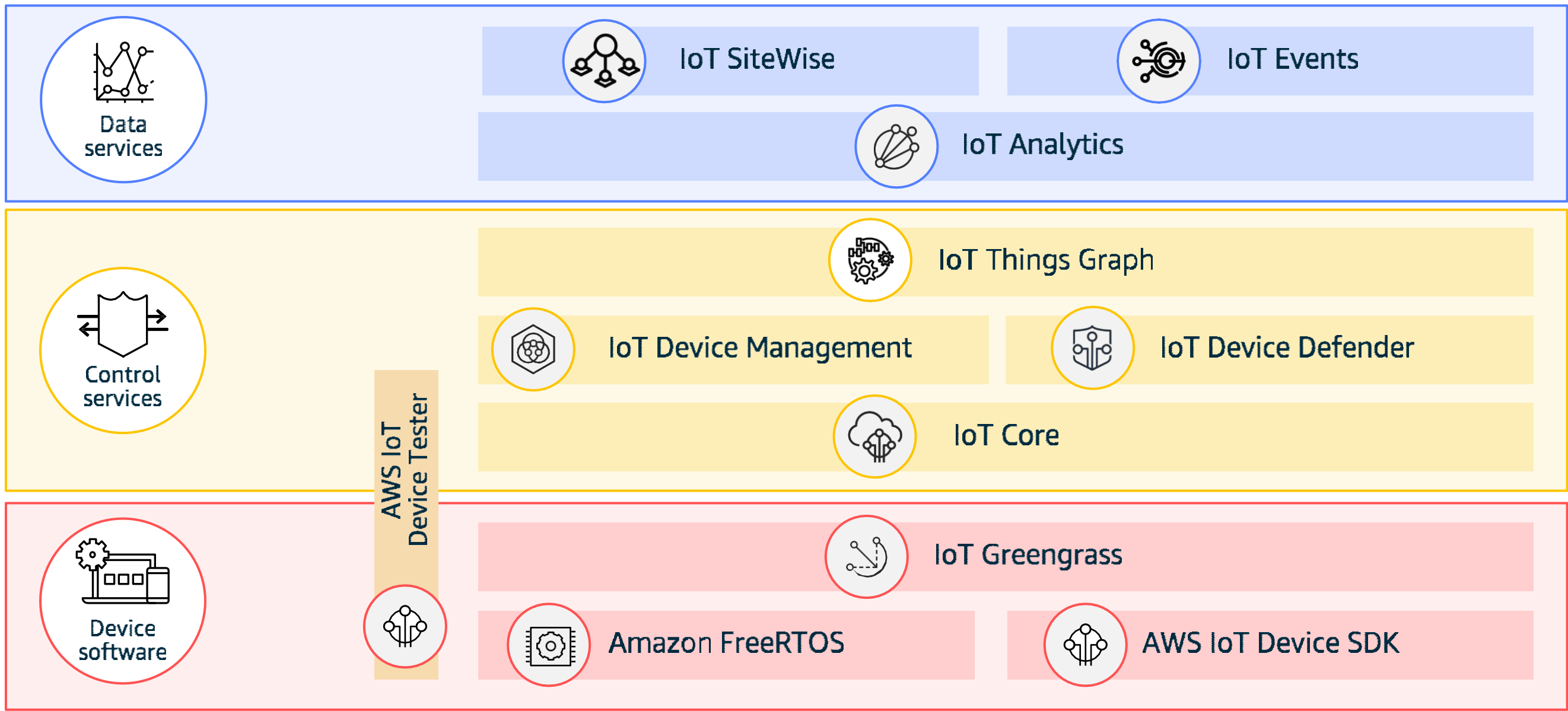


How can I control, manage, and secure my devices?

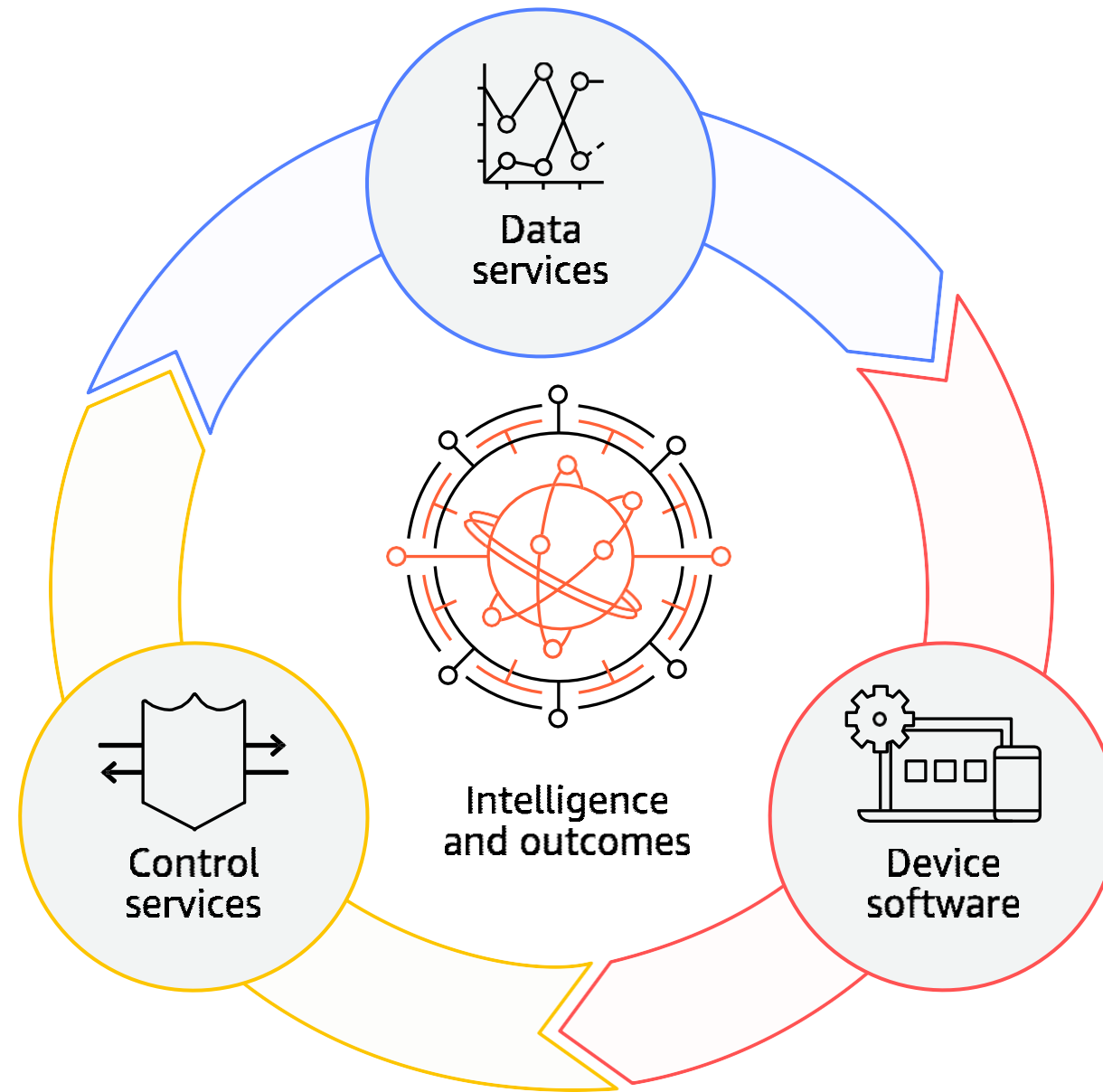


How can I connect my devices and operate at the edge?

# AWS IoT Architecture

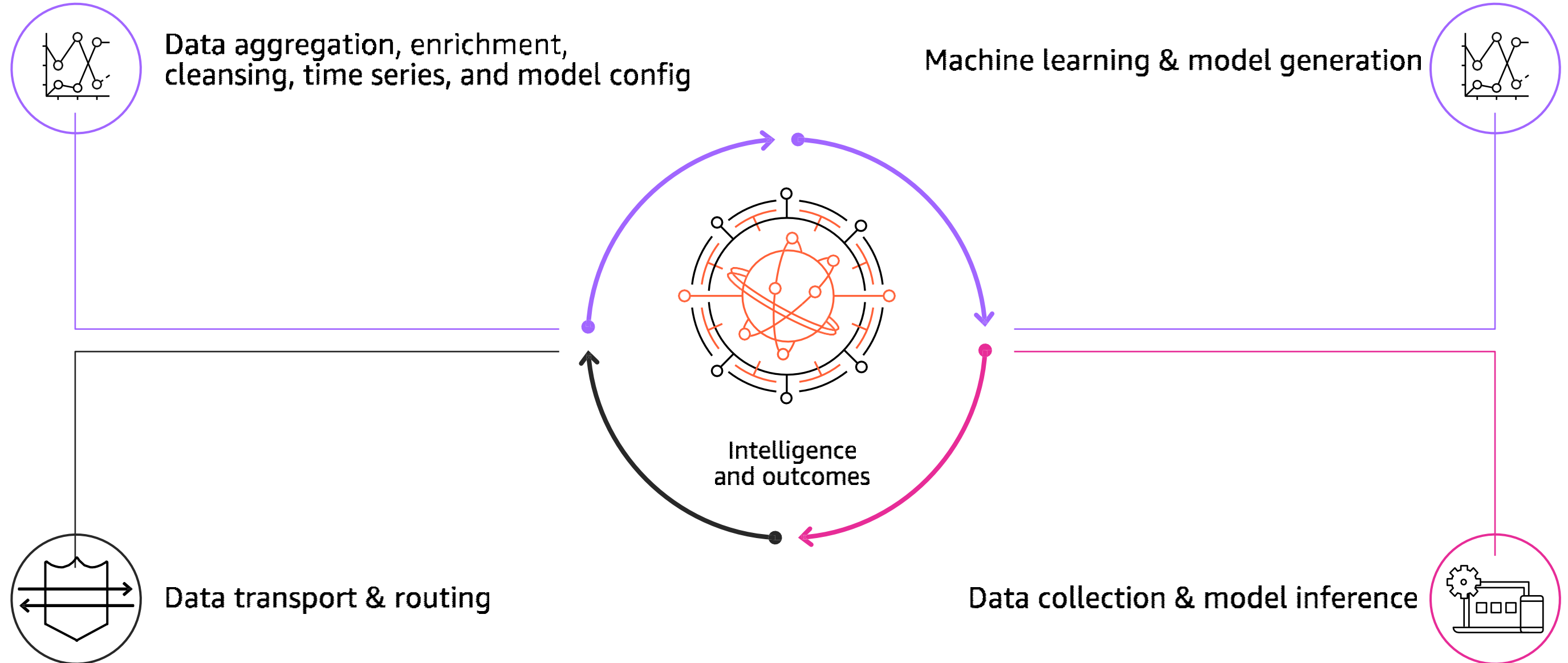


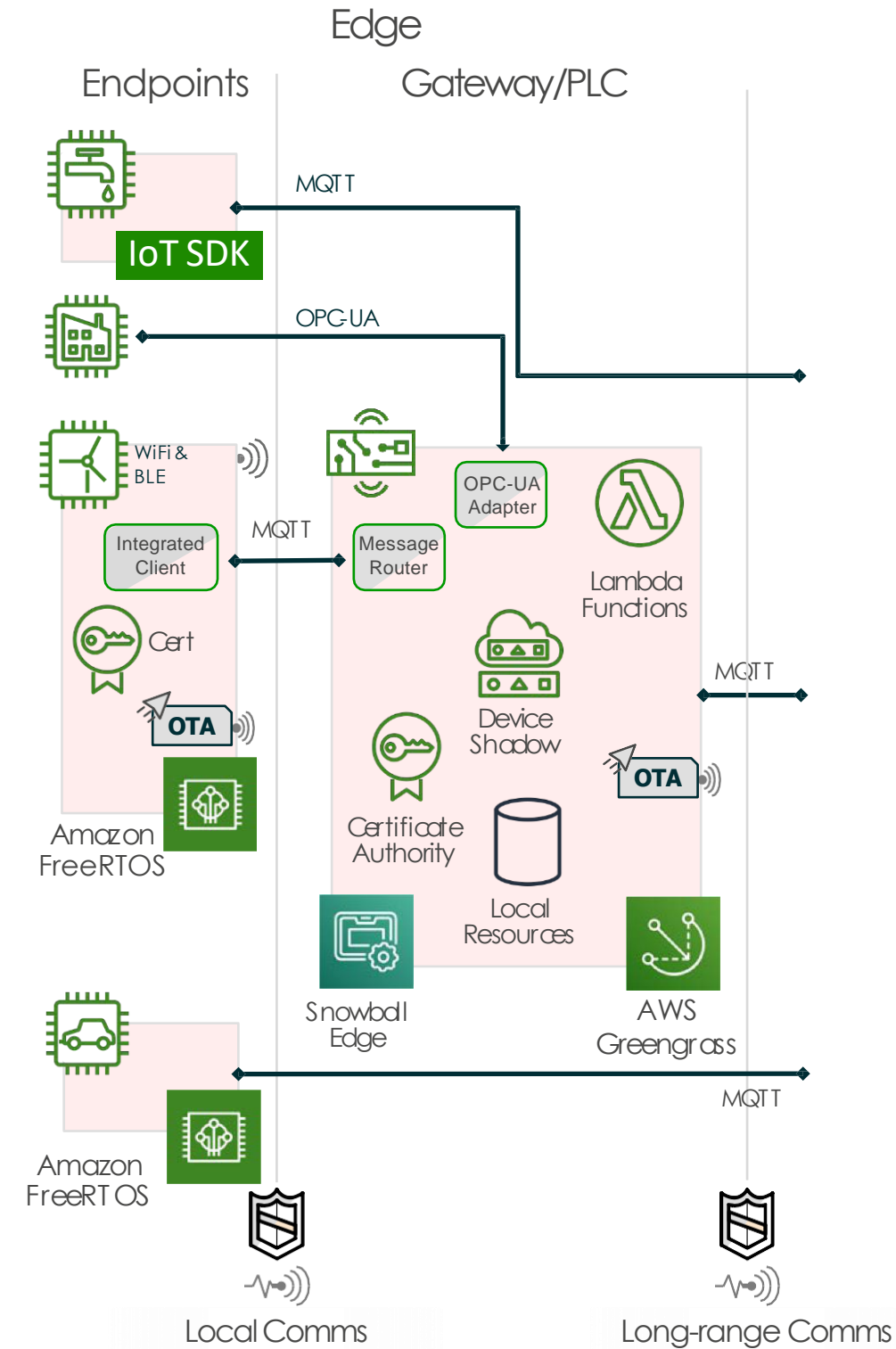
# IoT Virtuous Cycle

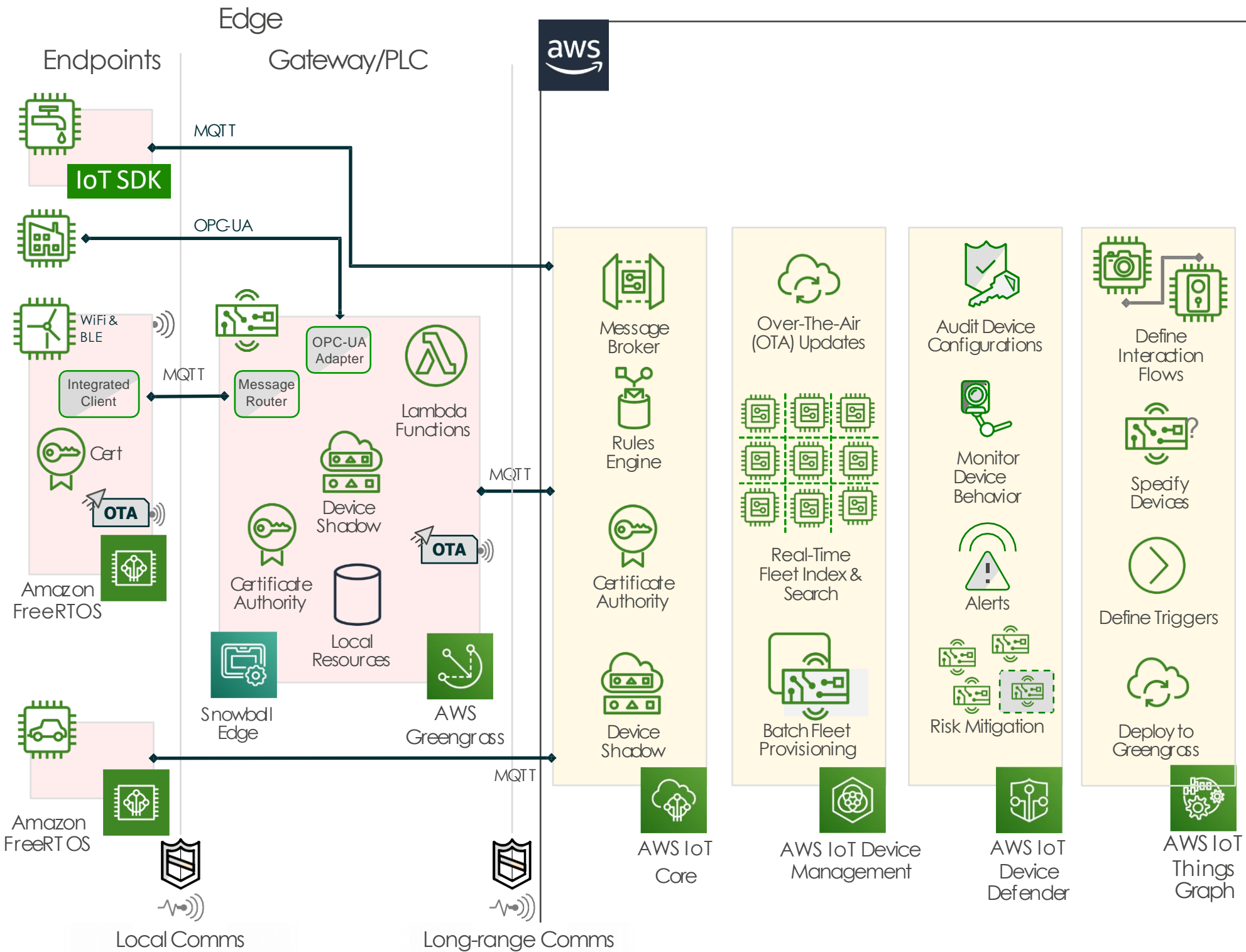


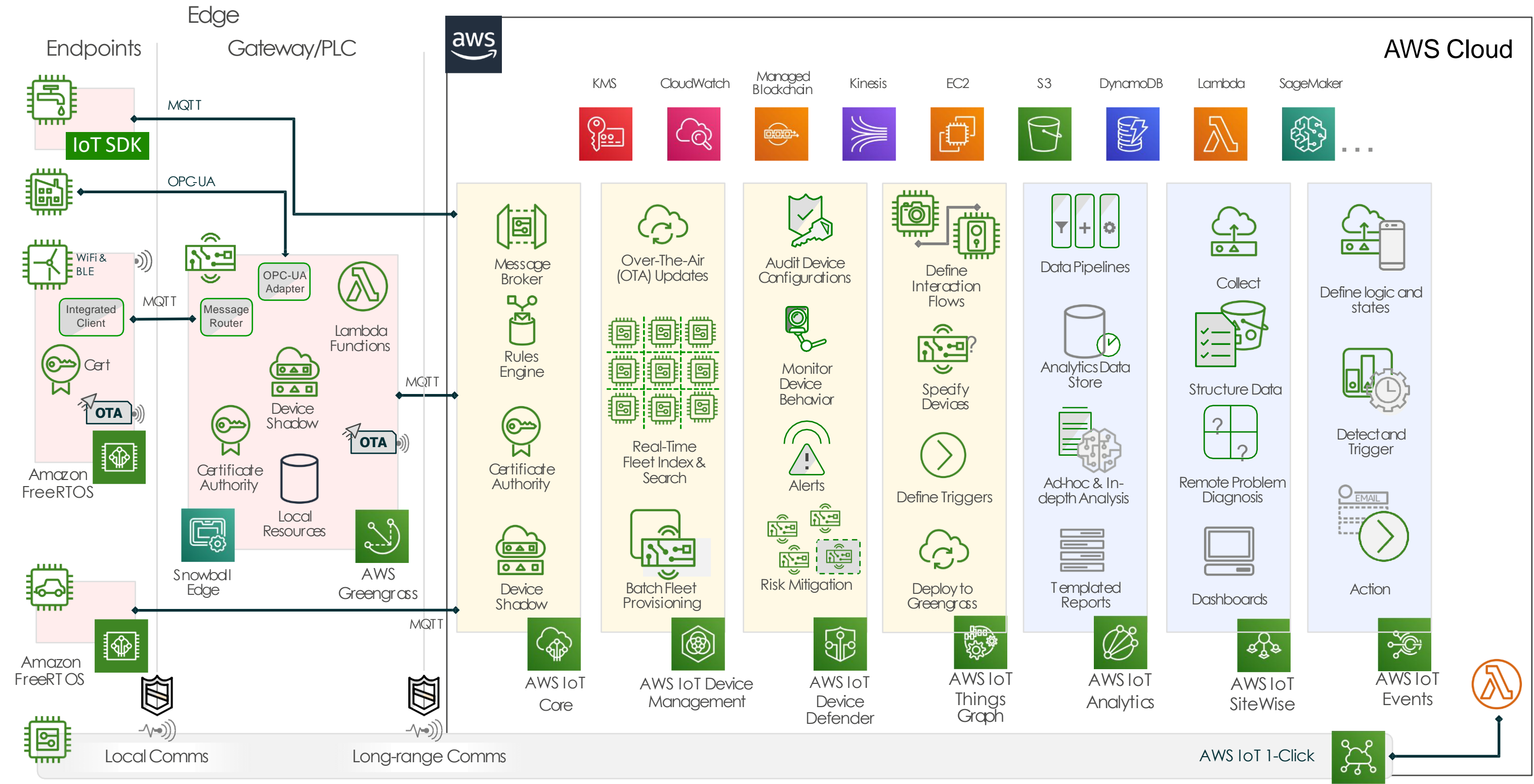
# “AIoT” (AI and IoT) — ML at Edge trend

ML: Train in the cloud, infer at the edge



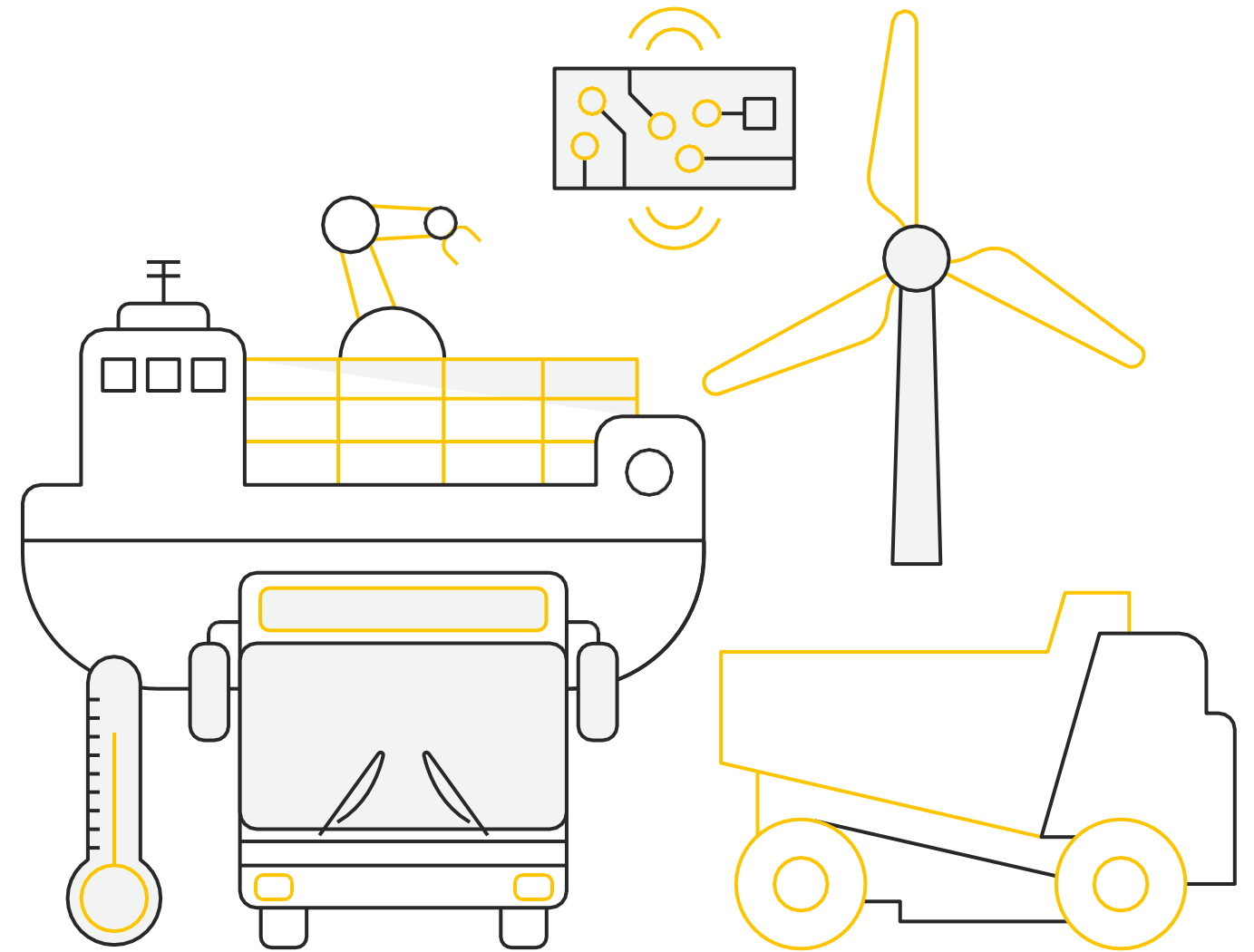








# What happens when you combine AI and IoT?



# Predict Failure Before Business Operations are Impacted



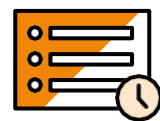
Reduce costs

---



Avoid unplanned production outages

---



Plan optimal maintenance work schedule

Predict  
Failure Before  
Business  
Operations  
are Impacted

## Requirements

Ingest sensor data from devices  
in plants and offsite

Securely connect billions of  
devices to the cloud and  
manage trillions of messages

## AWS IoT Capabilities

Run edge software and services like  
Amazon FreeRTOS and AWS Greengrass  
for local triggers, actions, and data sync

Securely connect to AWS IoT Core

AWS IoT Device Defender fleet audit and  
protection

# Predict Failure Before Business Operations are Impacted

## Requirements

Build and train predictive models based on device data

Deploy models on devices

Detect anomalies

Trigger alerts

Predict failures

## AWS IoT Capabilities

AWS IoT Analytics collects, processes, and analyzes IoT data. Use built-in templates for predictive maintenance

Run predictive models on devices using AWS Greengrass

Use AWS Greengrass Machine Learning Inference to take local action even without cloud connectivity

Predict  
Failure Before  
Business  
Operations  
are Impacted

## Requirements

Visualize and explore IoT data

Share insights across teams

## AWS IoT Capabilities

AWS IoT Analytics lets you visualize and explore data and share insights across teams

The AWS IoT Analytics interface enables collaboration and fast delivery of analytics



# Detect Anomalies to Predict Pump Failure

- 1 Run Amazon FreeRTOS on vibration sensors to securely collect data and connect to AWS IoT Greengrass enabled device
- 2 The AWS IoT Greengrass enabled device runs the predictive model locally to identify when vibrations hit dangerous levels. AWS IoT Greengrass triggers alert to maintenance staff when anomalies are detected. When Internet connectivity is available, the AWS IoT Greengrass device sends data to the cloud for analytics filtering out "normal" data
- 3 AWS IoT Analytics analyzes vibration data and adds time stamp and device information such as serial number pulling from AWS IoT Core. Sends updated model to the AWS IoT Greengrass enabled device



# Home Security & Monitoring

## Key Trends & Opportunities



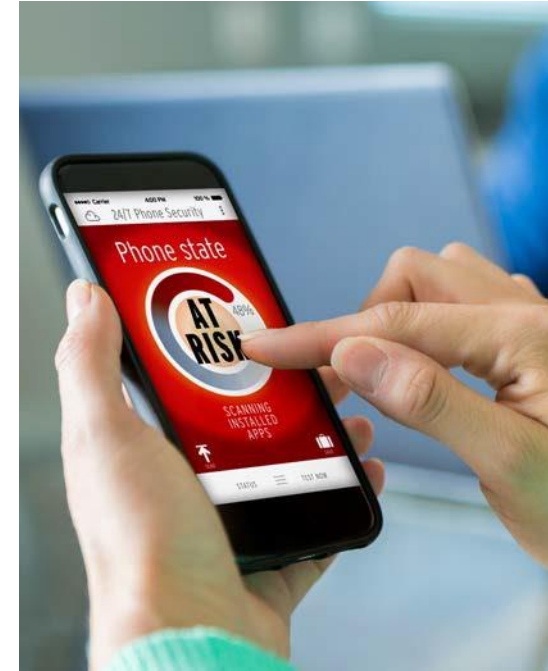
Audio and  
image recognition



Machine  
learning



Home  
surveillance



Quick  
response time



Energy  
management

# Why use AWS IoT for Home Security & Monitoring?

Machine learning inference at the Edge

Offline communication

Quick response time

Intelligent insights

AWS Greengrass gives you the ability to train ML models in the cloud and deploy them on the device for inference—so the model can run without a direct cloud connection.

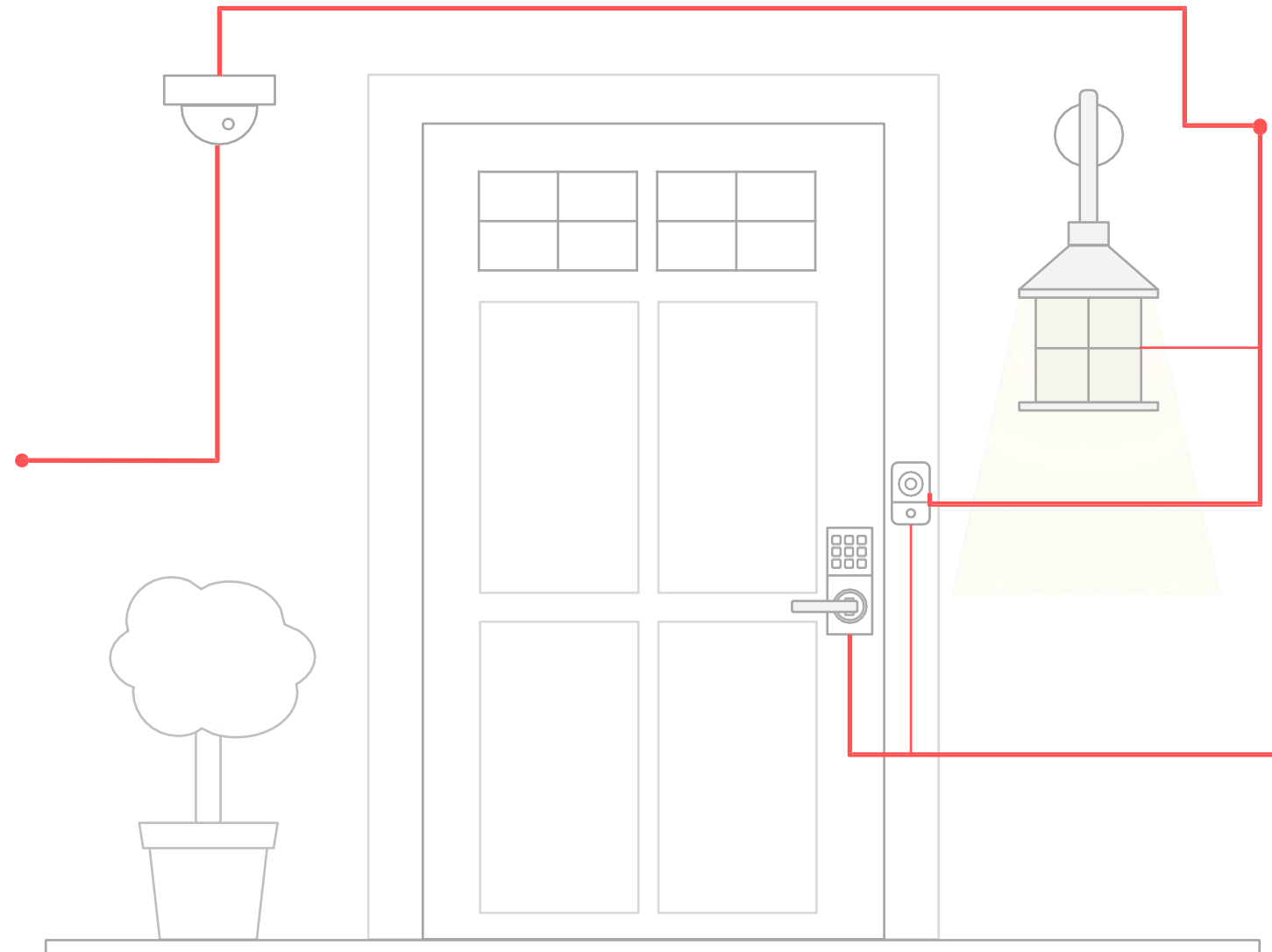


# Home Security & Monitoring

## Example

AWS IoT Device Management, AWS IoT Device Defender, and AWS IoT Analytics provide added benefits such as remote device management, monitoring, security, and insights into device usage.

AWS Greengrass ML Inference brings machine learning capabilities to a camera, like being able to detect an intruder as it's happening.



AWS Greengrass allows the security camera, door lock, and even outdoor lighting to continue operating even when cloud connection is lost. It can also take actions locally, avoiding a costly and timely round trip to the cloud.

Amazon FreeRTOS provides security, connectivity, and updateability for devices running on microcontrollers, like a connected door lock or video door bell.

Now that you know the state of every thing, and can reason on top of that data, what problems would you solve?

[aws.amazon.com/loT](https://aws.amazon.com/loT)

