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You already know how Microsoft® Lync™ can increase employee productivity and lower communication costs. Now there is a faster, easier way to get started. ConnectSolutions' Managed Private Cloud for Microsoft Lync helps organizations deliver the latest communication tools while easing the burden on IT staff and reducing capital expenses.

ConnectSolutions' private cloud platform delivers the flexibility, reliability, and control of an on-premise Lync deployment without the expensive investment or technology headache. And, our enterprise services team ensures the highest quality of service and a successful, enterprise-wide adoption.

Agility

Why settle for one technology stack when you can have best-of-breed conferencing and communication applications working together

Reliability

Purpose-built for communications, the platform meets the reliability, scale, and security needs of the largest organizations in the world

Control

Maintain control with dedicated service in a private cloud and get deep customization, integration, and reporting, and 24/7 support

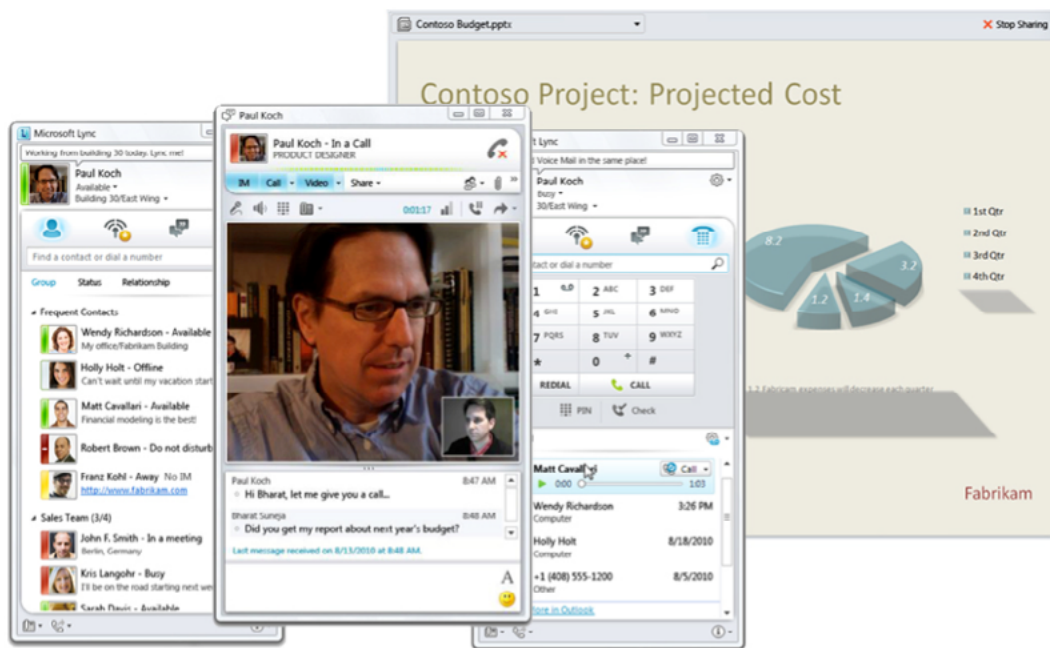
Everything you need to ensure unified communication and collaboration and the management, consulting, and support you need for enterprise-wide adoption.

Microsoft Lync for Enterprise and Government



Microsoft Lync helps organizations reduce communications spend and enhance workforce productivity. Lync provides organizations with a central hub of communication by combining instant messaging, VoIP calling, live meetings, and videoconferencing.

Lync integrates with Microsoft Exchange, SharePoint and Office so that user presence information is visible, allowing instant messages or phone calls to be initiated with a click. Lync also integrates with existing PBX phone systems as well as offers enterprise telephony capabilities which can be used to dramatically drive down communication costs.



- ✓ Connect and collaborate virtually anywhere, anytime
- ✓ Increase employee productivity and team collaboration
- ✓ Reduce communication costs through consolidation
- ✓ Connect remote workers more effectively



The most efficient, reliable and secure way to run enterprise-class communication applications at scale.

Moving to the cloud can offer rapid deployment, greater agility, and lower cost of ownership. However, for most large organizations, moving to the public cloud is impractical due to reliability concerns, security requirements, lack of control, and regulatory compliance. Yet, an on-premise deployment is a significant investment, requires extensive technical expertise and takes months or years to build.



With **ConnectSolutions' Managed Private Cloud**, organizations no longer have to choose. IT staff can offload the burden of managing complex communications infrastructure and stay focused on existing projects which reduces capital expenses and frees-up IT resources.

- ✓ Flexibility, reliability and control of an on-premise solution
- ✓ Purpose-built for unified communications applications
- ✓ Turn-key access to global communications infrastructure
- ✓ Meets open government standards, cloud-first initiatives, and FISMA compliance



Private Cloud Infrastructure
Leverage our communications platform and keep IT staff focused on your core business.



Monitoring & Performance
Identify problems before they escalate, plan future capacity, and optimize performance.



Application Management
We manage complex, mission-critical applications and upgrades so you don't have to.



Reporting & Analytics
Turn data into actionable insight, predict future outcomes and make better decisions.



Security & Compliance
Meet industry security and compliance standards and mitigate operational risk.



Operational Continuity
Ensure the worst-case scenario never happens. Relax and get peace of mind!



Turn enterprise communication and conferencing goals into reality.

Our solution experts architect a technical implementation which ensures that overall business objectives are met. We help make the right decisions at the right time and measure progress along the way so organizations save time, save money, and reduce risks.

Our clients are large, global organizations that rely on us to support their world-wide communications infrastructure so they can be more agile. ConnectSolutions understands that communication, conferencing, and collaboration applications come with an “always-on” expectation and requires relentless performance levels. We build-in global redundancy and failover protections to eliminate the risk of a major outage and we offer 24/7/365 support.

- ✓ Solution architecture, rapid deployment and management
- ✓ Managed security, compliance and certification processes
- ✓ Best-of-breed solutions integrated together
- ✓ Always-on 24/7/365 support when you need it most



Strategy & Architecture

One-size never fits all. Leverage best-of-breed tools for a more comprehensive solution.



Managed Deployments

Ensure a rapid, successful platform deployment with end-to-end managed services.



Application Customization

When out-of-the-box just isn't good enough, applications are tailored to specific needs.



Enablement & Adoption

Drive enterprise-wide adoption, reduce overhead and get a higher return on investment.



Enterprise Integration

Create a bridge between applications that would not otherwise speak to each other.



Training & Support

24/7 service and automated support tools that dramatically reduce problem escalations.

ConnectSolutions Tiers

Microsoft Lync



Features and Benefits	Lync Standard	Lync Enterprise	Lync Plus
Instant messaging	•	•	•
Presence	•	•	•
Group chat	•	•	•
File transfer	•	•	•
IM message archiving	•	•	•
Mobility presence	•	•	•
Collaboration			
Activity & status updates	•	•	•
Screen sharing (peer to peer)	•	•	•
Audio/video calls (peer to peer)	•	•	•
Integration with Office	•	•	•
Federate with other Lync domains	•	•	•
Connect to other IM networks	•	•	•
Conferencing			
Web conferencing		•	•
Schedule and manage from Outlook		•	•
Video conferencing		•	•
Audio conferencing		•	•
Audio and web recordings		•	•
Web conferencing archiving		•	•
PSTN call-out and call-in (toll or toll-free)			•
Enterprise Voice			
Enhanced call controls			•
Click-to-call and call park			•
Call routing and team call			•
Call forward and single number reach			•
Mobile device support			•
Visual access to voicemail			•
Emergency services enhanced 911			•
Voice resiliency (SBA)			•

Already purchased Microsoft Lync? Take advantage of existing licenses you already own. Need to upgrade from Microsoft Office Communicator (OCS)? ConnectSolutions can upgrade your organization at no additional charge.

Managed Private Cloud Deployment

Features and Benefits	On-Premise	Public Cloud	Managed Private Cloud
Integration with existing systems	•		•
Perpetual software licensing	•		•
Application customization	•		•
Single sign-on integration	•		•
Dedicated, isolated deployments	•		•
Maintenance period set by customer	•		•
Upgrades on customer schedule	•		•
Uses customer domain URL	•		•
Convenient per-seat pricing		•	•
No infrastructure required		•	•
No system administration		•	•
Rapid deployment		•	•
Reporting & performance monitoring			•
24/7/365 support			•

Special Introductory Offer

For a limited time, new enterprise and government clients can rollout a 1,000-person department of Microsoft Lync for \$10 per user per month (Lync Plus with enterprise voice is not included. Microsoft licenses sold separately).

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Solution Map

