

# Noelani Phillips

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## EDUCATION

### Carnegie Mellon University

Aug 2021 - May 2025

Bachelor of Science in Statistics and Machine Learning, Minor in Artificial Intelligence

**Relevant Coursework:** Data Structures and Algorithms, Deep Learning, NLP, Data Visualization, Statistical Data Analysis

### Master's Program (*Pursuing*)

Planning to pursue a Master's degree in Statistics or Data Science graduating May 2026

## EXPERIENCE

### Salesforce

May 2024 - Aug 2024

#### *Data Science Intern*

- Developed a revenue-forecasting tool using Python and SQL that automates the allocation of sales quota for commissionable employees, driving efficiency among Sales Strategy teams in their territory planning process.
- Improved default XGBoost model's performance against business logics by 14% with simplified pre-processing logic, targeted feature selection, and regularization for zero-inflated data.
- Led cross-functional collaboration with operations manager and stakeholders to align model capabilities with business needs and incorporate the final product into planning dashboards such as AnaPlan.

### Carnegie Mellon University

Nov 2023 - May 2024

#### *Machine Learning Researcher*

- Designed a deep learning system that simulates Bayer's supply chain and proactively identifies weak nodes in the network through stress-testing.
- Trained a Graph Neural Network (GNN) with PyTorch and TensorFlow on high-impact disruption scenarios to learn the patterns of the supply chain and predict the monetary impact.
- Used backpropagation on the input scenarios to pinpoint specific nodes that, when disrupted, have the largest effect on the supply chain as a whole.

### Cognitive and Social Development Lab

May 2023 - Aug 2023

#### *Data Analyst Intern*

- Modeled how children use their existing vocabulary to acquire and organize new semantic knowledge through a comprehensive analysis of three language corpora (8-13 million words) with Python, R, and NLTK.
- Compared the performances of Point Mutual Information (PMI) and Latent Semantic Analysis (LSA) as probability-based estimates of the likelihood of two words being related based on how often they appear together in a corpus.

### Carnegie Mellon University

Aug 2023 - Present

#### *Teaching Assistant*

- Taught core programming concepts to 140+ students in R including data structures, functions, debugging, logical design, and abstraction through hands-on coding exercises focused on statistical analyses.

## PROJECTS

### Racial Identity Profiling in Contra Costa (3rd Place Prize in Undergrad Statistics Research)

Jan 2024 - May 2024

- Uncovered patterns of racial and ethnic disproportionality in police stops with linear/logistic regression, hypothesis tests, and decision trees in R to make policy recommendations to Contra Costa's Office of Justice.
- Conducted sensitivity analyses to assess how disparate sources of demographic information magnified or reduced calculated racial disparities and ensure that statistical conclusions were robust to variations in input.

### Salesforce Intern Pitch Competition (1st Place Prize)

July 2024

- Created product pitch and Figma demo focused on AI and accessibility in Slack which placed 1st out of 60+ teams.

## SKILLS

**Languages:** Python, SQL, R, C, C++

**Libraries:** Pandas, NumPy, PyTorch, TensorFlow, Scikit-learn, Matplotlib, Keras, NLTK

**Tools/Cloud:** Tableau, Excel, AWS, GCP, Git, Snowflake, SageMaker, Jupyter Notebook