Nohad Mortada

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EDUCATION

2021 - 2023 London Business School (LBS), London, UK

Reading for Masters in Financial Analysis

2018 - 2021 University College London (UCL), London, UK

BSc In Management Science (Achieved a First-Class Honours degree)

2004 - 2018 Collège Protestant Français, Beirut, Lebanon

French Baccalaureate, Science Section (S) with emphasis in Math: High Honours

BUSINESS EXPERIENCE

2021 Trispan, London, UK

London based mid-market Private Equity Firm with \$700M AUM

Private Equity Summer Analyst (2 months)

- Analysed three confidential information memorandums of potential businesses to be considered for investment in the opportunistic and restaurants' funds, and performed due diligence on these businesses
- Reported insights to partners about two portfolio companies' board meetings I attended, and collaborated with managers at portfolio companies in accomplishing tasks such as competitor analysis and price setting
- Took an active role in examining a potential project in a new promising sector (high profit margins of 30-40% of EBITDA), and prepared an introductory presentation for colleagues and our external partner

2020 Murex, Beirut, Lebanon

Financial Software Company

Summer Intern as part of the DevOps team (2 months)

- Automated the development of daily tasks in a DevOps team, by utilizing continuous integration principles through Azure Repos and Azure pipelines, which improved my software knowledge and coding skills
- Trained on Murex's MX.3 software, and participated in advising corporate clients on the use of the platform through demos and workshops

2019 Easho, London, UK

Start-up, Toiletries Online Wholesaler

Multidisciplinary Summer Intern (2 months)

- Priced 30 products and determined optimal profit margins, by analysing more than 20 retailers' prices for similar products given the competitive nature of the toiletry and consumer goods markets
- Designed and built a website that allowed personal hygiene charities to create wish lists to share with users - a public-spirited step that also led to an instant increase in sales and brand recognition

2017 - 2019 Lebanese Embassy, London, UK

Governmental Institution

Part-time event planner (2 years)

- Played a key role, in partnership with the Ambassador, to organise events and forums to promote Lebanese businesses and attract investors
- Leveraged and enhanced communication skills to foster durable relationships with leading professionals such as investors, CEOs, MPs, and government ministers

2017 AG Assurance, Brussels, Belgium

Insurance Company

Research Intern (2 months)

- Collaborated with a select group to evaluate a list of six potential countries to which YONGO, a newly launched children's saving platform could present an opportunity and expand
- Gathered and analysed data on Middle Eastern markets to decide on suitable investment opportunities, and presented my findings about the Lebanese market to the investment committee panel

ADDITIONAL INFORMATION

- Leadership & Volunteering: Volunteer in the aftermath of the Beirut blast (2020), Volunteer helping Syrian refugees in Lebanon set up modest entrepreneurial projects (2017), Model United Nations Delegate (2016)
- Languages: Arabic (Native), French (Native), English (Fluent), Spanish (Intermediate)
- **University projects**: Developed predictive algorithms applied to both credit defaulting and app rating. Worked in consulting groups on projects involving the resolution of complex management issues encountered by global companies and presented results to academics and industry professionals
- Education: Completed a 5 weeks Harvard Business School course in Alternative Investments (2020)
- Sports: Vice-captain of the school football team (2016-2018), Weightlifting
- IT Skills: Microsoft Office, Quid, R studio, Python, Git, Ansible, Azure