



\$34,042,511

Total Sales

2077844

Total Boxes

\$20,524,070

Total Profit

624

LBS COUNT

\$13,518,441

Total Costs

6113

Total Shipments

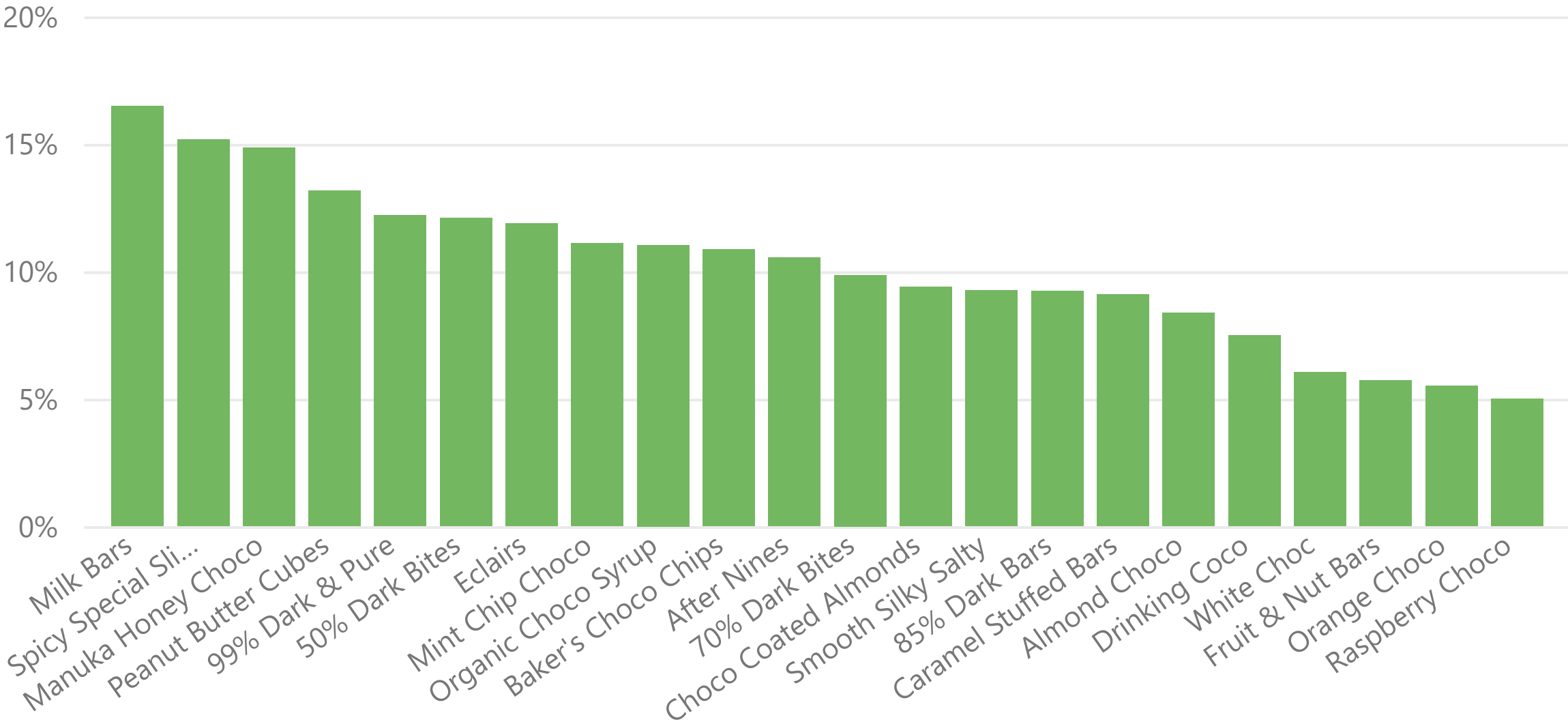
60.3%

Profit %

10.2%

LBS %

LBS % by Product



Start of Month ▲	Total Sales	Total sales prev month	MoM Sales Change %	Latest Date	Total Sales Latest Month	Latest MoM Sales Change %
Wednesday, February 01, 2023	\$2,271,726			2/1/2023 12:00:00 AM	2,271,726.00	
Wednesday, March 01, 2023	\$2,769,476	2,271,726.00	21.9%	3/1/2023 12:00:00 AM	2,769,475.50	21.9%
Saturday, April 01, 2023	\$2,395,139	2,769,475.50	-13.5%	4/1/2023 12:00:00 AM	2,395,138.50	-13.5%
Monday, May 01, 2023	\$2,797,045	2,395,138.50	16.8%	5/1/2023 12:00:00 AM	2,797,044.75	16.8%
Thursday, June 01, 2023	\$2,543,715	2,797,044.75	-9.1%	6/1/2023 12:00:00 AM	2,543,715.00	-9.1%
Saturday, July 01, 2023	\$2,599,720	2,543,715.00	2.2%	7/1/2023 12:00:00 AM	2,599,719.75	2.2%
Tuesday, August 01, 2023	\$2,591,705	2,599,719.75	-0.3%	8/1/2023 12:00:00 AM	2,591,705.25	-0.3%
Friday, September 01, 2023	\$2,649,668	2,591,705.25	2.2%	9/1/2023 12:00:00 AM	2,649,667.50	2.2%
Sunday, October 01, 2023	\$2,845,233	2,649,667.50	7.4%	10/1/2023 12:00:00 AM	2,845,233.00	7.4%
Wednesday, November 01, 2023	\$2,279,050	2,845,233.00	-19.9%	11/1/2023 12:00:00 AM	2,279,049.75	-19.9%
Friday, December 01, 2023	\$2,938,829	2,279,049.75	28.9%	12/1/2023 12:00:00 AM	2,938,828.50	28.9%
Monday, January 01, 2024	\$2,833,090	2,938,828.50	-3.6%	1/1/2024 12:00:00 AM	2,833,089.75	-3.6%
Thursday, February 01, 2024	\$2,528,118	2,833,089.75	-10.8%	2/1/2024 12:00:00 AM	2,528,118.00	-10.8%
Total	\$34,042,511			2/1/2024 12:00:00 AM	2,528,118.00	-10.8%



Bars

Bites

Other

Australia

Canada

India

New Zeal...

UK

USA

Sales

\$7M

MoM% -18.8%

This Month 445.65K

Boxes

344K

Shipments

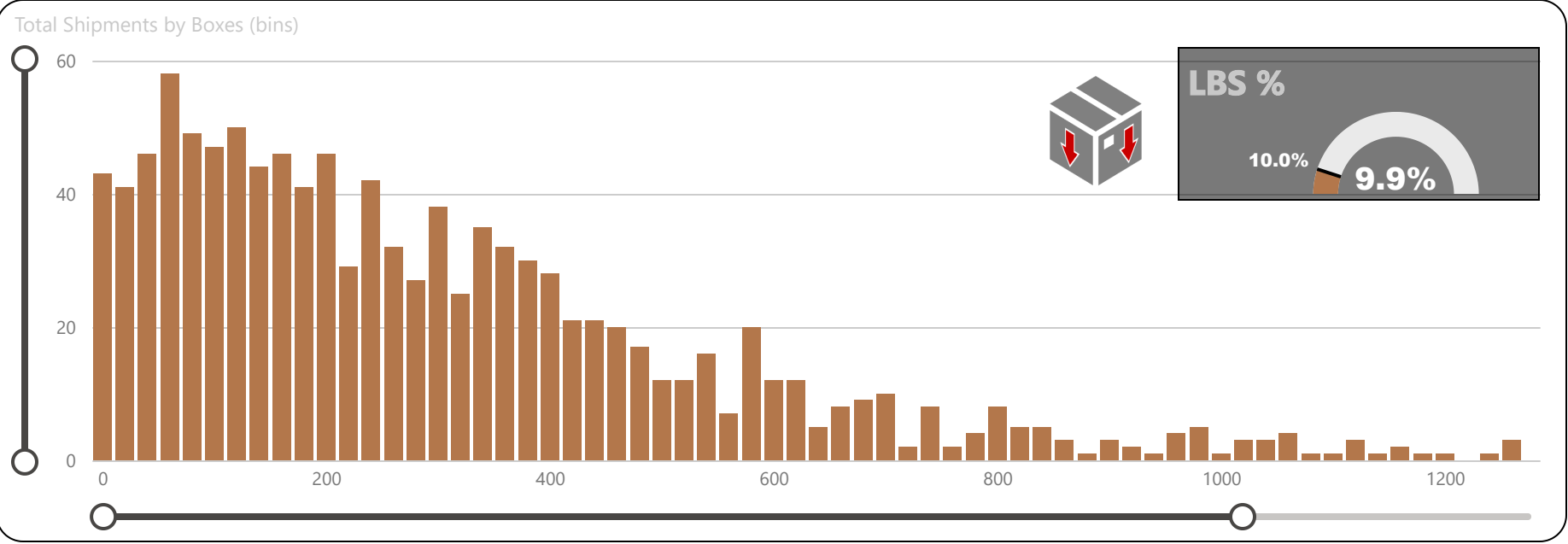
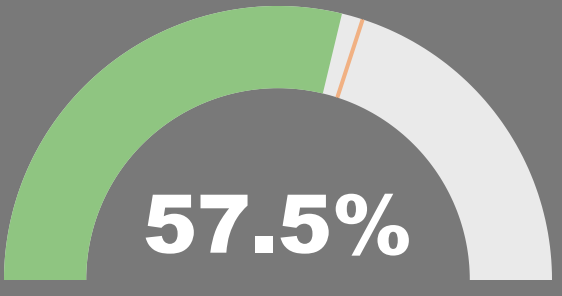
1K

Costs

\$3M

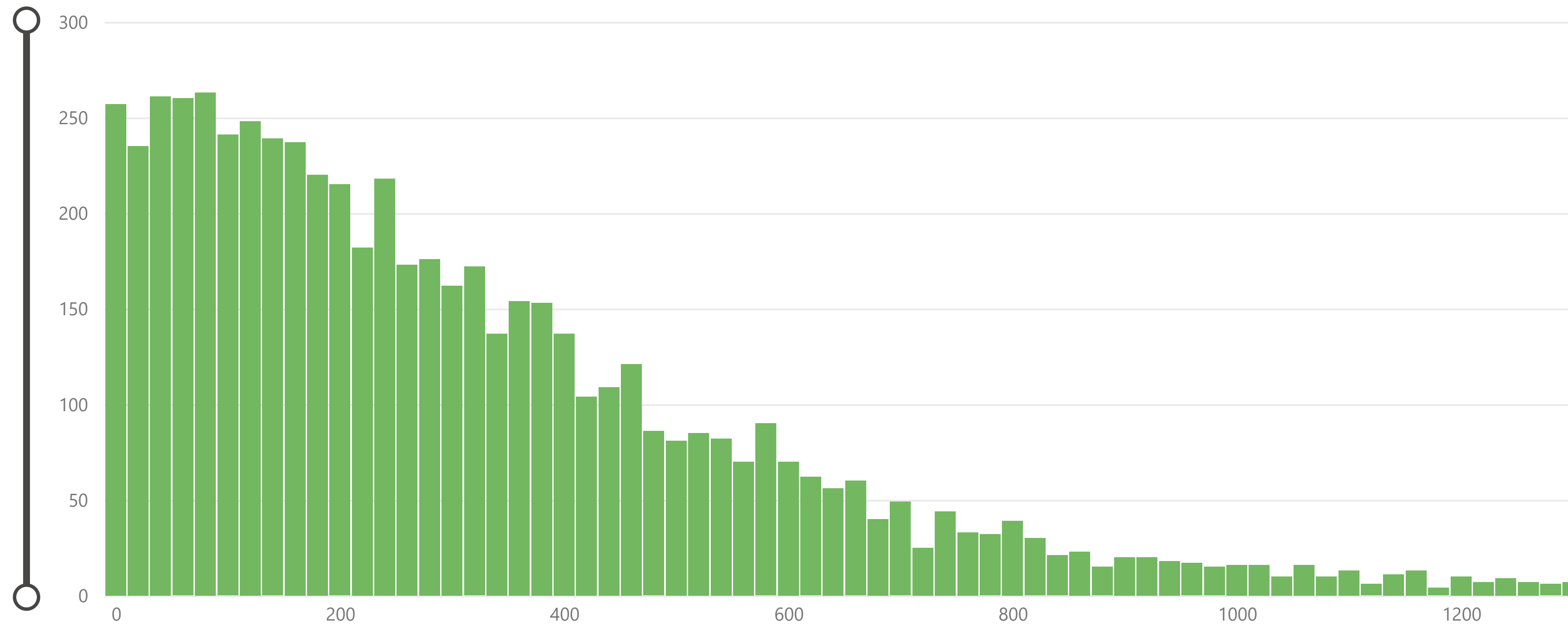
Profit

\$4M

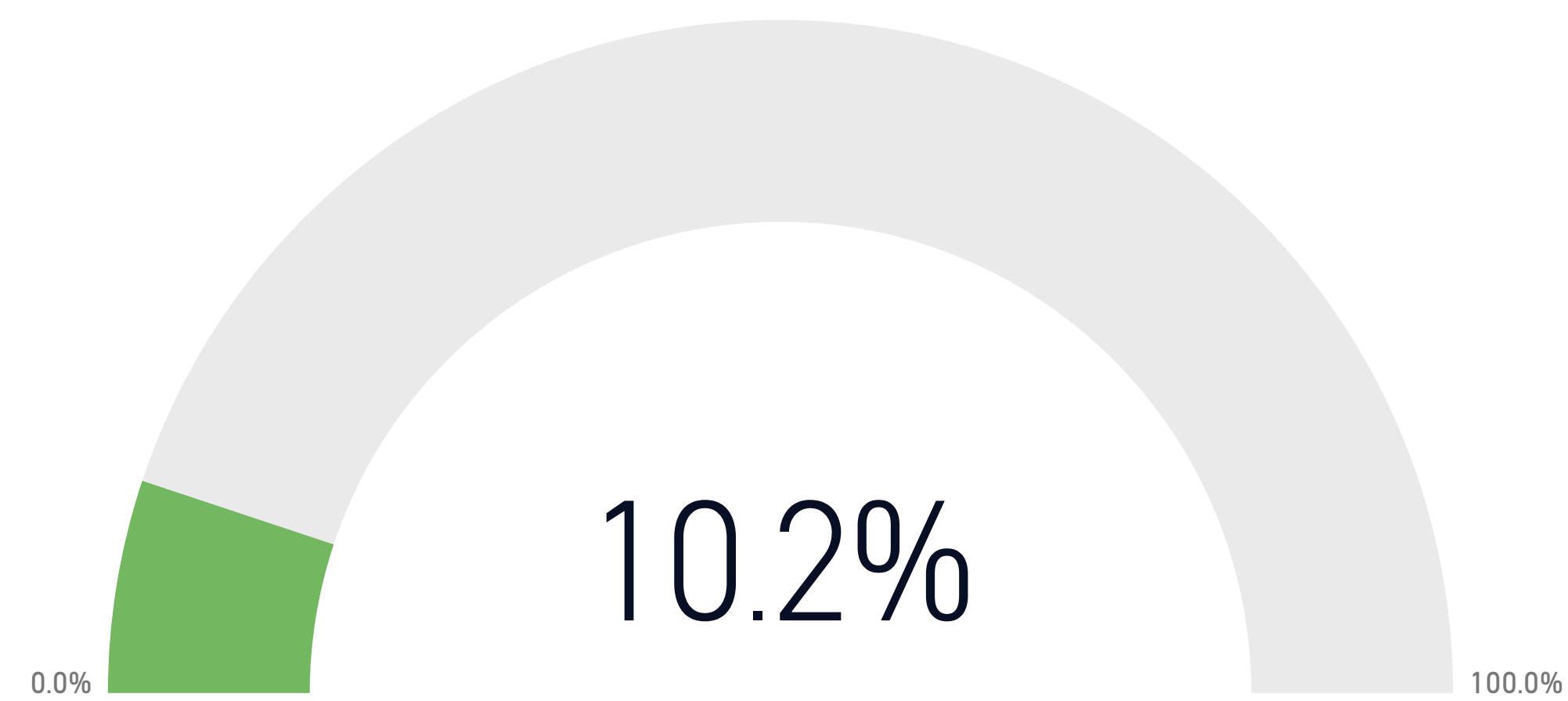


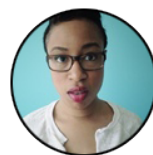





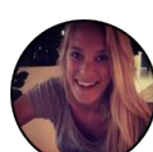













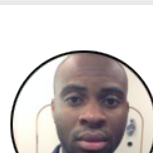

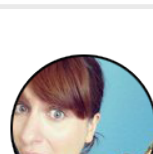



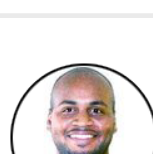

	Sales person	Total Sales	Total Profit	Profit %	LBS %	
		\$308K	\$190K	<div></div> 61.5%	6.7%	
		\$277K	\$175K	<div></div> 63.1%	8.7%	
		\$255K	\$125K	<div></div> 49.0%	4.9%	
		\$295K	\$168K	<div></div> 57.1%	4.3%	
		\$296K	\$168K	<div></div> 56.7%	15.6%	
		\$305K	\$209K	<div></div> 68.6%	14.3%	
		\$233K	\$136K	<div></div> 58.3%	16.3%	
		\$279K	\$173K	<div></div> 61.9%	8.7%	
		\$301K	\$179K	<div></div> 59.2%	4.3%	
		\$215K	\$70K	<div></div> 32.3%	4.4%	
		\$249K	\$141K	<div></div> 56.4%	16.7%	
		\$268K	\$167K	<div></div> 62.2%	6.5%	
		\$262K	\$154K	<div></div> 58.7%	15.6%	
		\$328K	\$198K	<div></div> 60.2%	19.6%	
		\$308K	\$183K	<div></div> 59.5%	6.7%	
		\$247K	\$154K	<div></div> 62.1%	9.3%	
		\$330K	\$219K	<div></div> 66.2%	13.3%	

Total Shipments by Boxes (bins)



LBS %



Picture	Sales person	Total Sales	Total Profit	Profit %	LBS %	Profit Target Indicator
	Marney O'Brien	\$1,325,385	\$884,148	<div><div></div></div> 66.7%	13.5%	
	Kelci Walkden	\$1,517,603	\$988,320	<div><div></div></div> 65.1%	10.5%	
	Van Tuxwell	\$1,376,532	\$889,938	<div><div></div></div> 64.7%	8.9%	
	Rafaelita Blaksland	\$1,502,559	\$958,816	<div><div></div></div> 63.8%	8.2%	
	Husein Augar	\$1,473,073	\$926,895	<div><div></div></div> 62.9%	13.3%	
	Gigi Bohling	\$1,365,107	\$858,416	<div><div></div></div> 62.9%	9.9%	
	Dotty Strutley	\$1,423,994	\$892,576	<div><div></div></div> 62.7%	12.1%	
	Brien Boise	\$1,307,102	\$814,999	<div><div></div></div> 62.4%	9.6%	
	Gunar Cockshoot	\$1,382,373	\$860,284	<div><div></div></div> 62.2%	10.7%	
	Jehu Rudeforth	\$1,388,151	\$853,163	<div><div></div></div> 61.5%	7.3%	
	Kaine Padly	\$1,380,400	\$844,962	<div><div></div></div> 61.2%	10.9%	
	Camilla Castle	\$1,398,227	\$853,802	<div><div></div></div> 61.1%	11.9%	
	Roddy Speechley	\$1,329,941	\$806,881	<div><div></div></div> 60.7%	8.6%	
	Curtice Advani	\$1,386,668	\$835,607	<div><div></div></div> 60.3%	9.0%	
Total		\$34,042,511	\$20,524,070	60.3%	10.2%	2



