| Factors                               |   | Problems                               |  | Solutions   |  | Requirements  |   |
|---------------------------------------|---|--|--|---|--|---|---|
| Cashier<br>speed                      | No<br>alternatives<br>for not using<br>the line | open S Registers for le customers to D | Disorganized<br>Stores can<br>ead to<br>Disoriented<br>ines                            | Measure<br>weight of<br>cart in<br>line                       | Provide variations in lines based upon number of items   | Costs of implementing changes   | Ensuring customers<br>are using the right<br>lanes based upon<br>the number of their<br>items |
| Size and<br>weight of<br>items        | Location<br>of the<br>store                     | Store was Overcrowded sl               | olicies for<br>covid-19<br>lowing down<br>ne lines                                     | Track<br>line<br>length                                       | Add in a self<br>checkout with<br>supervision  | A reliable<br>management<br>crew to keep<br>cashiers in<br>order                          | No customer should be allowed to reserve a position in line                                   |
| Total<br>item<br>count                | Prices<br>of<br>Items                           | Poor coal and a fee covery             | colicies for<br>covid-19 that<br>llows only a<br>ew number<br>of customers<br>of store | Provide more<br>common and<br>better training<br>for cashiers | Add alternative ways to pick up groceries such as online and delivery  | Establishing a<br>delivery<br>service   | Customer's<br>can't use<br>others<br>membership<br>cards                                      |
| # of<br>customers<br>in line          | Sales,<br>Discounts,<br>and<br>Promotions       | times and                              | er budget and<br>lying lots of things<br>nich isn't<br>ncessary for them               | Track<br>average<br>time per<br>item                          | Adding a method<br>for customers to<br>order groceries in<br>advance and pick<br>them up in a set<br>location in the store | Programming<br>Costco's website<br>with online ordering<br>and pickup abilities           | No customer<br>should be able<br>to buy items<br>in bulk except<br>for business<br>owners     |
| Number<br>of<br>available<br>cashiers | Generate positive online reviews.               | payments and aunexplained it           | arge, heavy,<br>nd bulky<br>ems slowing<br>he lines                                    | Advise item<br>placement                                      | Provide<br>alternate ways<br>for larger,<br>heavier items<br>to be scanned   | Ensuring through security and other means that customers aren't stealing at self checkout | No cash<br>should be<br>allowed due<br>to covid-19  |