

GAIL G. FULGHAM

EDUCATION

- Ph.D. Economics, Howard University, Washington, D.C., 1989
- M.A. Economics, Howard University, Washington, D.C., 1984
- B.A. Economics, Alcorn State University (Magnum Cum Laude), Lorman, MS, 1981

PROFESSIONAL EXPERIENCE

Administrative Positions

Assistant to the Dean for Special Projects, August 2013 –May 2014.

Assisted with day to day activities and planned for three units of the College of Business: Center for Business Development and Economic Research, Center for Placement, and Academic Services.

Center for Business Development and Economic Research – assisted in pursuing and acquiring external funding opportunities from the private sector, and from local, state and federal sources to support the college's business development initiatives.

Center for Placement – assisted with pursuing , developing and implementing outreach with COB alumni, the business community, local, state and federal government agencies with the objectives of acquiring meaningful internship and professional employment opportunities for COB students and graduates.

Academic Services – assisted with planning, developing and implementing activities aimed at improving student recruitment, enrollment and retention, and efficiently managing the COB five for five student scholarship portfolio.

COB Website – Responsible for collecting information from dean's office, department chairs, unit directors, faculty and staff for upgrading the website.

Initiated, coordinated and wrote proposals for external funding.

Director, Center for Business Development and Economic Research, Jackson State University, Jackson, MS, August 1991 - 1998.

Managed, staffed, and planned for the three units of the Center: Bureau of Business and Economic Research, Small Business Development Center, and the Home Ownership Opportunities Program.

Initiated, coordinated and wrote proposals for external funding (generated over \$10 million in grants and contracts).

Recommended research policies and procedures for the distribution of external funds.

Devised and administered programs which helped faculty members to develop professionally and to improve instructional skills.

Provided research support and technical assistance to government agencies and businesses in the Jackson Metropolitan area.

Enhanced the capacity of School's faculty to compete for funded research projects and act as a catalyst for increasing faculty research productivity.

Editor, *Business Research Symposium*, School of Business, Jackson State University.

Staff Manager, Marketing Service Organization, Regulatory Flexibility and Policy Analysis, AT&T, Basking Ridge, NJ, 1990.

Developed research reports on economic issues related to AT&T's efforts to obtain lessened regulation in the federal jurisdiction. These reports were used to educate stakeholders and contract managers about issues and provided those managers with the appropriate information to give their stockholders.

Reviewed comments and wrote summaries of the parties in the Federal Communications Commission's (FCC) reduced regulation proceeding (CC Docket No. 90-132).

Assisted in the development of AT&T's reply comments to the FCC by investigating 800 number portability.

Economist, U.S. Department of Commerce, Bureau of the Census, Washington, D.C., 1989.

Responsible for planning and developing centralized programs and processes for the quinquennial Censuses in the business fields of Wholesale Trade and Transportation.

Developed economic profiles for industries and geographical areas; based on these profiles, planned methodologies for collecting, editing, and analyzing data.

Evaluated economic data from Administrative Records sources and developed procedures to ensure their effective use in Census processing and analysis.

Research Fellow, Department of Economics, Howard University, Washington, D.C., 1986-1989.

Modeler on a complex urban simulation modeling project funded by the U.S. Department of Transportation.

Assisted in the design and development of a computer-based planning model.

Played a major role in determining the best way of gathering through a complex research chain, key parcel level data.

Economist, U.S. Small Business Administration, Washington, D.C., 1987.

Responsible for writing a report for transmittal to Congress required by the Department of Defense Authorization Act, 1987 (Public Law 99-661).

Formulated and guided projects and research studies on problems involving procurement assistance programs.

Received the SBA Superior Performance Award.

Economist, U.S. Department of Treasury, Internal Revenue Service, Washington, D.C., 1986.

Conducted a study on the impact of Tax Equity and Fiscal Responsibility Act of 1982 (TEFRA) and the Interest and Dividend Tax Compliance Act of 1983 (IDTCA) on bad or no Taxpayers' Identification Numbers (TINS).

Provided analysis and consultation in the field of economics and conducted preliminary review of proposals.

Academic Positons

Professor of Economics (1998 - present); Associate Professor (1993 -1998); Assistant Professor (1989 -1993), Department of Economics, Finance and General Business, Jackson State University, Jackson, MS.

Teach several courses in the undergraduate, MBA and Ph.D. programs in the College of Business.

Editor, *Journal of Social and Behavioral Science*, a national journal published by the Association of Social and Behavioral Scientists.

Former Editor, *Business and Economic Review*, a national journal published by the College of Business.

Founder and Administrator, Jackson State University College of Business Five for Five Fundraising Campaign.

Advisor, Student Economic Development Society.

Advisor, Omicron Delta Epsilon, International Honor Society in Economics.

Advisor, COGIC Collegiate Club.

Research Fellow, Department of Economics, Howard University, Washington, D.C., 1983-85.

Primary analyst on a government project funded by the U.S. Department of Transportation.

Participated in interviews with developers and others involved in the station site development.

Coordinated data collection and report writing for three research assistants.

Research Assistant, Department of Economics, Howard University, Summer 1983.

Key modeler on a project that the Department of Economics conducted for the U.S. Department of Housing and Urban Development.

Estimated the price and income elasticities of the residential demand for home heating fuels from the extremely complex and detailed Annual Housing Survey data set.

Key person in constructing variables, estimating various functional forms using statistical packages on the mainframe computer, and in the final computations of the results.

Teaching Assistant, Department of Economics, Howard University, Washington, D.C., 1982-1983.

Prepared reports on various research proposals which involved economic data gathering and analysis; responsible for teaching and tutoring undergraduate students in money and banking, economics of decision making and principles of economics.

Research Assistant, Department of Economics, Howard University, Washington, D.C., 1981-1982.

Assisted in the development of a new departmental library by constructing a new card catalog system and ordering material needed to update the library.

Collected data for the professor assigned for various research papers and tutored undergraduate students in principles of economics.

TEACHING: COURSES TAUGHT AT JACKSON STATE UNIVERSITY

Undergraduate:

Course Number

ECO 211

ECO 212

ECO 311

ECO 312

ECO 359

ECO 446

ECO 470

Course Title

Macroeconomics

Microeconomics

Intermediate Macroeconomics

Intermediate Microeconomics

Business Statistics

Urban Economics

Economics Seminar for Seniors

Graduate:

Course Number

ECO 511

ECO 512

FNGB 561

ECO-661

ECO 711

ECO 712

ECO 730

ECO 735

Course Title

Macroeconomics -MBA

Microeconomics - MBA

Seminar: Business Research Project-MBA

Seminar in Business Research Project (on-line)

Advanced Macroeconomics-Ph.D.

Advanced Microeconomics-Ph.D.

Methods in Urban Economics - Ph.D.

Seminar in Economics of Housing and Urban
Transportation-Ph.D.

Econometrics -Ph.D.

Advanced Econometrics - Ph.D.

Ph.D. Dissertation Research in Economics

INTELLECTUAL CONTRIBUTIONS

A. Peer Review Journal Articles – PRJs

Racial Ethnic Differences in Household Loan Delinquency Rate in Recent Financial Crisis: Evidence from 2007 and 2010 Survey of Consumer Finances, with D. Anyamele, *Race and Social Problems*, under review.

The Role of Income and Location in Racial/Ethnic Differences on Loan Denial in three Mississippi Counties, with D. Anyamele and J. Assad, *Journal of Economics and Development Studies*, Vol. 5, No.2, 2017.

The Relationship between U.S. Current Account Deficit and Performance of the Economy in a Globalized Context, with Jing Yuang, *Journal of International Business and Economics*, Vol.3. No. 1, 2015.

Estimates of Factors That Can Affect the Performance of Economic Growth: with Dorian Williams, *Journal of Economics and Development Studies*, Vol. 3. No. 2, 2015.

Section 8 Rental Housing in the U.S: An Empirical Analysis, with Lurlene Irvin, *Southwestern Journal of Economics*, Vol. XI, No.3, 2012.

Measuring Property Crime: Methodological Issues and Research Strategies, with B. Udemgba and J. Assad, *Journal of Social and Behavioral Sciences* Vol. 20, Number 1, 2007.

Auto Theft, Burglary, and Larceny Determinants: A Jackson Mississippi Case, with B. Udemgba, *Southwestern Journal of Economics*, Vol. 8, No.2, 2006.

An Investigation of African American Women Earnings, *Business and Economic Review*, 2002.

The Estimation of Residential Property Values along the Metro Jackson Parkway, *Journal of Interdisciplinary Business research*, Fall 2002.

An Analysis of Loan Denial and Default Rates to Detect Disparities in the Credit Market, with Phillip Fuller, *Business and Economic Review*, Fall 2001.

Trends in Residential Segregation by Race from 1990-2000: A Mississippi Case Study, *Business and Economic Review* Fall 2000.

A Discussion of Heavy Rail Transit Systems and Its Impact of Local Neighborhoods, *Business and Economic Review*, 1994.

The Estimation of Residential Property Values Around Transit Sites in Washington, D.C., *Journal of Economics and Finance*, 1992.

Is Long-Distance Telecommunication Industry an Oligopoly? *Business and Economic Review*, 1991.

Alternative Price Series and Price Elasticity of the Residential Demand for Natural Gas, *International Journal of Energy Systems*, 1989.

Elasticities From Natural Gas Models Using Disaggregated Data, *International Journal of Energy Systems*, 1986.

The Demand for Natural Gas and Electricity: Disaggregated Models of U.S. Homeowners Behavior, *Atlantic Economic Review*, 1986.

Short Run Elasticities of the Demand for Housing Fuels, *Modeling and Simulation*, 1985.

B. Other Intellectual Contributions – OICs

1. Peer Review Conference Proceedings

The Effects of Faculty, Institutional, Student Characteristics and Economic Factors on Graduation Rates at HBCUs, *Proceedings of the Academy of Business Research*, Spring 2017, New Orleans, LA.

The Effect of Ethnic Faculty Tenure on Student Success at Historically Black Colleges and Universities, *Proceedings of Association of Social and Behavioral Sciences*, Spring 2017, Baton Rouge, LA.

The impact of Housing Crisis on Racial/Ethnic Loan Denial Rates, *Proceedings of the Association of Social and Behavioral Sciences*, Spring 2015, Fayetteville, North Carolina.

Estimates of Factors That Can Affect the Performance of Economic Growth: A Mississippi Analysis, With Dorian Williams, *Proceedings for the International Organization of Social Sciences and Behavioral Research*, March 11-13, 2015, Atlantic City, NJ.

Economic Growth Determinants, with Dorian Williams, *Proceedings of the 79th Annual Conference of the Association of Social and Behavioral scientists*, March 2014, Atlanta, GA.

U.S. Current Account Deficit and Economy: Exploring the U.S. Trade Deficits and Major Economic Indicators, with Jing Yuan, *Proceedings of the 79th Annual Conference of the Association of Social and Behavioral scientists*, March 2014, Atlanta, GA.

The United States International Employment System: An Assessment on the Conflict Between Immigration and Outsourcing, with Reena Ahuja, *Proceedings of the 79th Annual Conference of the Association of Social and Behavioral scientists*, March 2014, Atlanta, GA.

Work, Crime, and the Environment: The Effects of Unemployment, Job Quality, and Socioeconomic Strain on Crime in Mississippi, with Daffney Felton, *Proceedings of the Academy of Economics and Finance*, Spring 2009.

Section 8 Rental Housing in the U.S: A Performance Analysis, with Lurlene Irvin, *Proceedings of the Academy of Economics and Finance*, spring 2008.

“The Economic Impact of Jackson State University on its Local Economy, *Proceeding of the Fifth Annual Economic Research Symposium*, 1995.

"Property Values and Housing Displacement: A Mississippi Case Study," *Proceedings of the Business Research Symposium*, 1993.

Residential Segregation by Race: A Jackson Metro Case Study, *Proceedings of the Midsouth Academy of Economics and Finance*, 1992.

A Model to Forecast Displacement, *Proceedings of the Twenty-First Annual Western Decision Science Institute*, 1992.

"Short Run Elasticities of the Demand for Housing Fuels Estimated From Disaggregated Data," with R. Green, A. Salley, and A. Osei, in Modeling and Simulation, Volume 16, part 5, Proceeding of the Sixteenth Annual Pittsburgh Conference, (1985): 1647-52.

The Price Elasticity of the Demand for Home Heating Fuels During the 1970s, with R. Green, A. Salley, and A. Osei, U.S. Department of Housing and Urban Development, August 1984.

2. Paper Presented at Academic Conferences (2005 – Present)

The Effects of Faculty, Institutional, Student Characteristics and Economic Factors on Graduation Rates at HBCUs, *Academy of Business Research*, Spring 2017, New Orleans, LA.

The Effect of Ethnic Faculty Tenure on Student Success at Historically Black Colleges and Universities, *Association of Social and Behavioral Sciences*, Spring 2017, Baton Rouge, LA.

The impact of Housing Crisis on Racial/Ethnic Loan Denial Rates, *Association of Social and Behavioral Sciences*, Spring 2015, Fayetteville, North Carolina.

Estimates of Factors That Can Affect the Performance of Economic Growth, With Dorian Williams, International Organization of Social Sciences and Behavioral Research, March 11-13, 2015, Atlantic City, NJ.

U.S. Current Account Deficit and Economy: Exploring the U.S. Trade Deficits and Major Economic Indicators, 79th Annual Conference of the Association of Social and Behavioral scientists, March 2014, Atlanta, GA.

The United States International Employment System: An Assessment on the Conflict Between Immigration and Outsourcing, 79th Annual Conference of the Association of Social and Behavioral scientists, March 2014, Atlanta, GA.

Economic Growth Determinants: 9th Annual Conference of the Association of Social and Behavioral scientists, March 2014, Atlanta, GA.

Determinants of Economic Growth: A Cross-Level Empirical Approach, 78th Annual Conference of the Association of Social and Behavioral Scientists, March 13-17, 2013, Cincinnati, Ohio.

Scholarly Publishing in a Global Age, 76th Annual Conference of the Association of Social and Behavioral Scientists, Inc. Atlanta, GA, March 9-12, 2011.

The Impact of Socioeconomic Strain on Crime in Mississippi, The Association of Social and Behavioral Scientists, Inc, March 17-20, 2010.

Work, Crime, and the Environment: The Effects of Unemployment, Job Quality, and Socioeconomic Strain on Crime in Mississippi, Academy of Economics and Finance, Spring 2009.

Section 8 Rental Housing in the U.S: A Performance Analysis, Academy of Economics and Finance, Spring 2008.

“Economics and Crime,” Academy of Economics and Finance Conference, Jacksonville, FL, February 14 -17, 2007.

“Scholarly Publishing in a Global Age,” 72nd Annual Conference of the Association of Social and Behavioral Scientists, Inc. Atlanta, GA, March 21-24, 2007.

“Measuring the Performance of Section 8 Rental Housing Subsidies: 1977 - 2006,” Southwestern Economic Association Conference, San Antonio, TX, April 12-15, 2006.

Auto Theft, Burglary, and Larceny Determinants: A Jackson Mississippi Case, Southwestern Economic Association Conference, New Orleans, LA, March 25, 2005.

“Determinants of Property Crime: A Jackson, Mississippi Case Study.” 70th Annual Association for Social and Behavioral Scientists, Nashville, TN, March 10, 2005.

“A Model to Determine Faculty Salaries,” Association of Behavioral and Social Scientists, March 2002.

“Creating New Paradigms in Higher Education,” Conference of Minority Public Administrators, February, 2002.

“Trends in Residential Segregation by Race in the Jackson Metropolitan Area: 1990-2000,” Association of Behavioral and Social Scientists, March 2001.

“Computer Skills Needed by College Graduates,” Association of Behavioral and Social Scientists, March 2001.

“The Impact of the Metro Jackson Parkway on the West Jackson Original Residents,” Ninth Annual Economic Research Symposium, School of Business, 2001.

“An Analysis of Small Business Loan Denial and Default Rates to Detect Disparities in the Credit Market,” Association of Behavioral and Social Scientists, March 2000.

“Socio-Economic Impact of the African American legacy,” The Department of Defense, Jackson, MS, 1999.

“The Role of the Black Church in the Socio-Economic Development of the African American Community, Third Annual Leadership Conference, COGIC/Mississippi Humanities Council, 1996.

“Economic Development in West Jackson,” Hinds County Economic Development District, 1995.

“Home Ownership Opportunities in the West Jackson Area,” The City of Jackson Mayor’s Conference on Housing, 1994.

“The Croson Decision: Implications for Minority Businesses, Southern Regional Sciences Association, 1993.

“Workforce 2000: A Mississippi Perspective,” Minority Entrepreneurial Development Symposium, Jackson, MS 1992.

“Household Mobility, School of Business Research Symposium, Jackson, MS 1991.

“Rapid Transit and Urban Displacement,” MidSouth Academy of Economics and Finance, 1990.

“Do Rapid Transit Stations Displace Minority Residents?” National Economic Association, 1989.

“Trends in Housing Segregation: A Case Study in Washington, D.C. from 1970-1980” Howard University Annual Research Symposium, 1985.

3. Research Monograph

Do Metropolitan Stations Displace Minorities, Monograph Series, Bureau of Business and Economic Research, 1989?

4. Publicly Available Working Papers

“A Discussion of the Catfish Industry: An Oligopoly Case Study,” *Working Paper Series*, Bureau of Business and Economic Research, 1999.

“The Economic Progress of African American Women: 1970-1990,” Working Paper Series, Bureau of Business and Economic Research, 1997.

“Impact of the JSU Metro Parkway, Working Paper Series, Bureau of Business and Economic Research, 1995.

“Recent Trends in Income, Poverty, and Labor Markets Status, Working Paper Series, Bureau of Business and Economic Research, 1994.

“The Effects of Lead Poisoning in the Jackson, Hinds Counties, Mississippi, Share Consultants, 1994.

“Case Assignments for Instructional Development, Working Paper Series, Bureau of Business and Economic Research, 1994.

Land Use and Development for Rankin County, Working Paper Series, Bureau of Business and Economic Research, 1992.

Forecasting Local Development, Working Paper Series, Bureau of Business and Economic Research, 1992.

A Discussion of Urban Housing Policies for Displacement in Response to the Development of Metro, Working Paper Series, Bureau of Business and Economic Research, 1991.

Advisability and Feasibility of Implementing Section 921, U.S. Small Business Administration, 1987.

The Price of Elasticities of the Demand for Home Heating Fuels, U.S. Department of Housing and Urban Development, 1984.

5. Consultants Reports

Business Plan, GUD Day Care Center – 2005.

Business Plan, Willie’s Auto Repair – 2003.

“Metro Jackson Economic Trends,” Metro Jackson Chamber of Commerce, 1998.

“Metro Jackson Demographic Profile,” Metro Jackson Chamber of Commerce, 1998.
Jackson Metropolitan Handbook, 1992-1998

Jackson Metropolitan Handbook of Social and Economic Indicators, 1992-1998.

Hinds County Economic Indicators, Hinds County Economic Development District, 1995, 1996, 1997.

Hinds County Annual Report to the Stockholders, Hinds County Economic Development District, 1995, 1996, 1997.

“The Impact of the Tax Equity and Fiscal Responsibility Act of 1982 on bad or no Taxpayers’ Identification Numbers,” U.S. Department of Treasury, Internal Revenue Service, 1996.

Business Plan Development, Liberal Trinity Development Foundation, Inc., 1995.

“A Market Research Study: The Apparel Industry and SIC 2389: Robes and Uniforms, West Jackson CDC, 1995.

“Analysis of the Hinds County Employer Survey, Hinds County Economic Development District, 1994.

“Greater Hawkins Field Industrial Survey, Hinds County Economic Development District, 1994.

Jackson MSA Quarterly, Bureau of Business and Economic Research, 1992-1998.

Mississippi Minority Transportation Directory, 1992.

“The Economic Impact of Double G Coatings, Inc.,” 1992.

Spotlight on Transportation, Vol. 1, No. 2, 1992.

State of Mississippi Energy Futures, 1992.

“An Evaluation of the U. S. Department of Labor’s Economic Dislocated Workers Adjustment Assistant Program,” 1992.

“Economic Impact Study of the Jackson International Airport,” 1992.

“A Statistical Portrait of Jackson State University,” 1993.

“Analysis of Hazardous Waste in Mississippi,” 1993.

“Economic Impact of the Relocation of Advanced Living Systems to the Jackson/Hinds Area,” Hinds Economic Development District, 1993.

“Institutional Analysis of the Yazoo River Basin, Army Corps of Engineers,” 1993.

6. Editor of an Academic Journal

Editor, *Journal of Social and Behavioral Sciences*, 2006-present

Editor, *Business and Economic Review*, 1990-1998

7. Competitive Grants Awarded

Gail G. Fulgham Grantsmanship Proposals Funded		
Title	Source	Amount
West Jackson Home Ownership Opportunities Program (HOOP) 1993	U. S. Department of Housing and Urban Development	\$500,000
West Jackson Matching Local Funds-HOOP,1993	Jackson Housing Authority, City of Jackson, and the West Jackson CDC	2,075,000
Washington Addition Home Ownership Program (WAHOP), 1995	U. S. Department of Housing and Urban Development	500,000
Local Matching Funds -Washington Addition Home Ownership Program (WAHOP), 1995	Local Agencies- JRA, WJCDC, VOC, JMHP, WH, Premier and First Family Mortgages and WANA	993,498
Home Ownership Opportunities Program, 1996	U. S. Housing and Urban Development	300,000
Local Matching Funds-Home Ownership Opportunities Program, 1996	City of Jackson, Jackson Redevelopment Authority and JSU EBC, and Private Developers	746,812
Home Ownership Opportunities Program, 1997	Local Agencies- JRA, WJCDC, VOC, JMHP, WH, Premier and First Family Mortgages and WANA	400,000
Local Matching Local Fund-Home Ownership Opportunities Program, 1997	City of Jackson, Jackson Redevelopment Authority and JSU EBC, and Private Developers	937,842
Home Ownership Opportunities Program , 1998	U. S. Department of Housing and Urban Development	365,000
Local Matching Funds, Home Ownership Opportunities Program, 1998	City of Jackson, Jackson Redevelopment Authority and JSU EBC, Premier Mortgages, and Private Developers	994,212
Jackson State University Home Ownership Opportunities Program, 2000	U. S. Department of Housing and Urban Development	200,000

Gail G. Fulgham
Grantsmanship
Proposals Funded

Title	Source	Amount
Local Matching Funds, Jackson State University Home Ownership Opportunities Program, 2000	City of Jackson, Jackson Redevelopment Authority and JSU EBC, Premier Mortgages, and Private Developers	991,139
Home Ownership Program, 1993	Hinds County Board of Supervisors	250,000
Small Business Development Center-1998	U. S. Small Business Administration	93,000
Small Business Development Center-1997	U.S. Small Business Administration	93,000
Small Business Development Center-1996	U.S. Small Business Administration	93,000
Small Business Development Center-1995	U. S. Small Business Administration	93,000
Small Business Development Center-1994	U. S. Small Business Administration	93,000
Small Business Development Center-1993	U. S. Small Business Administration	83,000
Minority Economics Fellowship Program, 1994	U. S. Department of Education	83,000
New STEP, 1994	U. S. Department of Transportation	80,000
Entrepreneurial Development Institute, 1994	U. S. Federal Highway Administration and Kentucky State University	72,000
Kaufman Internship Program	Kauffman Foundation	50,000
Student Training and Education Program (STEP), 1993	U.S. Department of Transportation	50,000
Small Business Development Center, 1992	U. S. Small Business Administration	35,000
City of Jackson Disparity Study, 1994	City of Jackson	30,000
Summer Transportation Institute, 1995	Federal Highway Administration, MDOT, South Carolina State University	25,000
JSU Training and Resource Center- Title III EDWAA Service Provider Training, 1998	Department of Labor	25,000
Economic Development, 1994	Hinds County Economic Development District	23,000
Economic Development, 1994	Hinds County Economic Development District	23,000

Gail G. Fulgham Grantsmanship Proposals Funded		
Title	Source	Amount
Economic Development Partnership, 1992	Hinds County Economic Development District	20,000
Economic Development Partnership, 1998	Hinds County Economic Development District	15,000
1997 Report to Stockholders and Economic Development Partnership, 1997	Hinds County Economic Development District	15,000
COPS-Problem Solving Evaluation, 1998	U. S. Department of Justice, City of Jackson Police Department	20,000
Weed and Seed Program, 1998	U. S. Department of Justice	20,000
Transportation Internship Program, 1994	MS Dept. of Transportation	20,000
Economic Development, 1995	Hinds County Economic Development District	20,000
Yazoo River Basin Study, 1997	U. S. Corps of Engineers	20,000
1995 Annual Report to Stockholders/ Economic Data Analysis, 1995	Hinds County Economic Development District	20,000
JSU Entrepreneurial Development Institute, 1994	JSU Entrepreneurial Development Institute	11,000
Research and Economic Data Analysis Proposal, 1996	Hinds County Economic Development District	10,000
Small Business Development, 1994	State of Mississippi SBDC	10,000
1996 Hinds County Annual Report to the Stockholders, 1996	Hinds County Economic Development District	9,867
Feasibility Study, 1994	West Jackson Community Development Corporation	3,500
Market Research Study: The Apparel Industry, SIC 2389, Choir Robe Mfg., 1994	West Jackson Community Development Corporation	3,500
Research and Economic Data Analysis Proposal, 1999	Hinds County Economic Development District	3,000

Gail G. Fulgham Grantsmanship Proposals Funded		
Title	Source	Amount
Research and Economic Data Analysis Proposal, 2000	Hinds County Economic Development District	5,000
Research and Economic Data Analysis Proposal-2001	Hinds County Economic Development District	5,000
Small Business Development, 1993	M P & L	3,000
JSU Small Business Grant Program, 1993	Mississippi Power & Light Company	3,000
Economic Club Scholarships/Activities, 1994	The Crispus Attucks Foundation	3,000
JSU Small Business Grant Program-1994	Mississippi Power & Light Company	3,000
Economic Analysis-Economic Trends Reports, 1998	Metro-Jackson Chamber of Commerce	3,000
Economic Analysis-Development of Economic Trends Reports, 1997	Metro Jackson Chamber of Commerce	3,000
Economic Analysis-Economic Trends Reports, 1996	Metro-Jackson Chamber of Commerce	2,000
Provide Child Care Development Seminars, 1995	MS Department of Human Services and Delta State University	3,000
JSU Small Business Grant Program-1996	Mississippi Power & Light Company	3,000
JSU Small Business Grant Program-1995	Mississippi Power & Light Company	3,000
Economic Research-1996	Metro Jackson Chamber of Commerce	2,000
Computer Training for the Elderly-1996	Ameri-Corp Foundation	2,000
Mortgage Discrimination Study,1999	Jackson State School of Business	2,000
Jackson State Economic Impact Study, 2000	Jackson State School of Business	2,000
Jackson Metro Parkway Study, 2001	Jackson State School of Business	2,000
Course Development–WebCT, 2001	Jackson State Office of Academic Affairs	1,000
Lead Based Issues, 1993	Share Incorporated	1,000
Energy Consumption: A Minority Economic Development Model, 1993	Graduate School of Research and Administration	1,000

Gail G. Fulgham Grantsmanship Proposals Funded		
Title	Source	Amount
Economics Scholarship Program, 1992	Polaroid Foundation	1,000
Produce Hinds County Economic Development District Marketing Brochure, 1992	Hinds County Economic Development District	1,000
Provide Computer Application Workshops, 1994	Microsoft Incorporated	800
Economic Club Scholarships/Activities, 1994	The Crispus Attucks Foundation	500
TOTAL		\$10,573,670

8. Chair of PhD dissertation Committee

The Effects of Faculty, Institutional, Student Characteristics and Economic Factors on Graduation Rates at HBCUs, Dorian Williams, 2016.

Section 8 Rental Housing in the U.S: An Empirical Analysis, Lurlene Irvin, 2011.

Work, Crime, and the Environment: The Effects of Unemployment, Job Quality, and Socioeconomic Strain on Crime in Mississippi, Daffney Felton, 2009.

The Determinants of Property Crime: A Jackson, Mississippi Case Study, Benedict Udemgba, 2003.

9. Member of Ph.D. dissertation Committee

A Comparative Analysis of County Level Mortgage Delinquency and Foreclosures Rates, Kristen Broady, 2011.

Does Immigration to the United States Provide a Competitive Advantage? A comparative Study of Productivity Across Eight Industries, Reena Ahaja, 2016.

10. Supervisor of Undergraduate Research Papers Presented by students

Prepared and sponsored students for paper competitions at the Association of Social and Behavioral Scientists Annual Conference, 2009.

Prepared and sponsored application for undergraduate student for the Young Global Leaders' Summit, Young Scholars Program, University, of Alabama, 2006.

SERVICE

Service to the Department

Chair, Departmental Homecoming Committee, 2014

Chair, Departmental Comprehensive Exams Committee (Urban, Econometrics, and Microeconomics areas), 2014

Chair, Department Economics and Statistics Lab Committee, 2013- present

Chair, Faculty Research and Development Committee, 1998-2005

Chair, SACS- Educational Support Services Committee 1991-1995

Chair, Allstar Challenge Bowl Team, 1992

Member, Departmental Promotion and Tenure Committee (Economics), 1992-present

Member, Departmental Tenure and Promotion Committees (Accounting & Management), 2008, 2010, 2013

Member, Departmental Recruitment Committee, 2013- present

Member, Departmental Proposal Writing Committee, 1992-1998

Advisor to the undergraduate Economic Association, 1989- 2011

Advisor to the Student Economic Development Society, 1992-2004

Advisor to the Omicron Delta Epsilon, International Honor Society in Economics 2003- present

Service to the College

Chair, College of Business 5 for 5 Development Campaign, 2006- present

Chair, College of Business Alumni Connections Luncheon, 2012

Chair, College of Business Faculty Appreciation Luncheon, 2011

Chair and founder College of Business 5 for 5 Book Scholarship Program, 2006- present

Chair and Team Leader, Campaign for Jackson State, 2006-2012

Chair, Transportation Career Expo, 1992-1995

Chair, College of Business Research Symposiums, 1992-1999

Chair, College of Business Research Awards 1992-1998

Chair, Business and Economic Development, 1990-1998

Chair, AACSB Intellectual Contributions Committee, 1994-2002

Chair, AUBER Accreditation Team for BBER, 1992

Member, College of Business Academic Evaluation Committee, 2017

Member, College of Business Curriculum Committee, 2013- present

Member, College of Business Faculty Qualifications Committee, 2014 - present

Member, College of Business Strategic Planning Committee, 1995,2000, 2016

Member, College of Business Banquet Committee, 1992-2011

Member, College of Business Student Awards Committee, 2015
Member, College of Business Entrepreneurship Committee, 2011- present
Member, College of Business Recruitment Committee, 2012-present
Member, College of Business MBA-MPA Advisory Committee, 1998-present
Member, College of Business Ph.D. Advisory Committee, 1998-present
Member, College of Business Dean's Search Committee, 1994,2014
Member, College of Business Scholarship Committee, 1991-1998

Service to the University

Member, University Faculty Personnel Committee, 1995-2011
Member, University Tenure and Promotion Appeals Committee, 1995-2012
Member, University Headwae Committee, 2012- present
Member, MSEF Region II Science Fair Judge, 2011- present
Member, University Faculty Excellence Awards Committee, 2013- present
Member, University Curriculum Committee 1992, 2009, 2013- present
Member, University Faculty Development Committee, 2005-2010
Member, University Promotion and Tenure Committee, 2005-2010
Member, University Faculty Personnel Committee, 2005-2009
Member, Faculty Senate, 2005
Advisor to the JSU Collegiate COGIC Club, 1989- present
Member, Margaret Walker Alexander Research Committee, 1992
Member, CORE II Committee, 1992-1998
Member, Physical Plant and Properties Planning Committee, 1992-1995
Member, Urban Task Force Committee, 1993-1997
Member, SACS Institutional Effectiveness Committee 1995-1997
Member, Internal Academic Review Committee, 1992-1995, 2015
Member, Environmental Capabilities Strengthening Committee, 1992-1995
Chair, University Mentorship Committee, 1992-1994

Service to the Community

Executive Director, Center for Social Entrepreneurship, 2017-
Executive Director, Liberal Trinity Development Foundation, 1995- present
Director, Business and Professional Women- Jackson Chapter, 2003- present
Director, Dorothy Johnson Scholarship Fund, 2006- present
Director, Morris T. Murray Scholarship Fund, 2014 - present
Member, Howard University Economics Alumni Association, 2009- present
Member, Girls Scouts of America, Camping Coordinator, 2012-2014
Member, Accounting Today, Executive Research Council (ERC), 2013 - present
Member, Metro Jackson Parkway Commission, 1995-2000
Member, Jackson Convention Task Force, 2005-2011
Member, Washington Edition Neighborhood Association, 1992-2005
Member, Coleman Prosser Scholarship Fund Committee, 2014 - present
Sponsor, Howard University's Abram Harris Society, 2013-present
Board Member, West Jackson Community Development Cooperation, 1992-1998

Member, Junior Achievement, 2002-2005
 Member, Jackson Municipal Airport Authority – Land Use Capability, 1992-1994
 Conducted workshop -The Path to Financial Independence, September 2012-14, Jackson, MS
 Sergeant – at- Arms, 2nd Annual MS Community and Faith Based Conference, September 26, 2014
 Women Empowering Women Conference, Jackson, MS, 2003- 2015
 Breast Cancer Walk-A-Thon in support of African American wigs-October 2005-present
 Breast Cancer Awareness Day, Celebrity Hair Design- October 2005 - present
 AKA Global Impact Committee- provides training and mentoring for 25 students in the JPS system, 2014 - present
 Mobilization Day Cleanup, March 21, 2015 (Environmental Ownership)
 NAMI Walk/Awareness Day, 2015 (Health Committee)
 Globalization, United Nations 2015
 Climate Change, 2015
 Consultant, Country Fisherman Catering, 2005- present
 Consultant, Cooking with Honey and Friends 2012-present
 Consultant, Friends of Children of Mississippi, Inc., 2003
 Consultant, the King Center for Community Development 1992-2004
 Consultant, City of Jackson Human and Cultural Service, 1990-1992
 Governor's Advisory Board for Healthy Teens for Better MS Initiative, 2013- present
 Mississippi Advisory Board for Youth Opportunities Unlimited, 1998

Service to Profession

Member, American Economic Association, 1989-present
 Member, National Economic Association, 1989- present
 Member, Midsouth Academy of Economics and Finance, 1989-2005
 Member, Academy of Economics and Finance, 2009- present
 Member, Executive Board, Association of Social and Behavioral Scientists- 2005- present
 Member, Academy of Business and Economic Research, 2014- present
 Member, Association of Social and Behavioral Scientists-, 1990- present
 Member, Organization of Social Sciences and Behavioral Research-2014 - present
 Member, Accounting Today, Executive Research Council (ERC)-2013- present
 Member, Governor's Council of Economic Advisors-2013-present
 Reviewer, Springer/Springer Open- 2015
 Reviewer, Journal of Social and Behavior Sciences -1990- present
 Reviewer, Business and Economic Review, 1989-2009
 Reviewer, Review of Black Political Economy, 2002

Honor/Awards

State of Mississippi, Governor Phil Bryant Volunteer Excellence Award, 2014
 Mississippi Southern First Jurisdiction - Women of Works, Community Service Award, 2014
 Church of God in Christ, Inc., Service Award, 2013

Mississippi Higher Education Academic Excellence Award, Teacher of the Year, 2009

School of Business Faculty Achievement in Development Award, 2007

Jackson State University, Dissertation Faculty Advisement Award, 2003

Black Voices - Spotlight on Excellence Faculty Award Nomination, 2001

School of Business Administrator of the Year Award, 1995

U. S. Department of Housing and Urban Development, Special Recognition Award, 1993

Mississippi Higher Education Academic Excellence Award, Teacher of the Year, 1993

School of Business Faculty Service Award, 1991

American Economic Association Dissertation Fellowship, 1988-89

Honorable Mention/Ford Foundation Doctoral Fellowship Program, 1988

American Economic Association/Federal Reserve System Fellow, Summer 1988

U.S. Small Business Administration Superior Performance Award, 1987

University Fellowships, Howard University, 1983-88

National Science Foundation Scholarship, 1981-82

OTHER

Sponsored District Educational Institute and conducted ACT preparation workshops.
 Worked with local community organizations to raise funds and provide materials:
 Stew Pot Kitchen, Sims House, Ronald McDonald House, Bethlehem Center, Cottage Grove
 Nursing Home, Mississippi Primary Health Care Association, and City of Jackson's Hurricane
 Gustav Shelters.

Developed eight new courses in the Undergraduate and Graduate Program, 1997- present

ECO- 212	Microeconomics (on-line)
ECO-530	Managerial Economics (on-line)
ECO- 256	Business Statistics (on-line)
ECO-556	Urban Economics
ECO-735	Seminar in Economics of Housing and Urban Transportation
ECO-711	Advanced Macroeconomics
ECO-712	Advanced Microeconomics
ECO-661	Seminar in Business Research Project (on-line)

Workshops Conducted

Budgeting and Financial Analysis: What's Your Credit Score, COGIC Council, COGIC State Leadership conference, March 2007. 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015.

"Personal Finance Strategies," Mississippi Leadership Conference, COGIC, Inc. Jackson, MS, March 14, 2007, 10, 11, 12, 13, 14, 15.

Turn your Ideas 2 Dollars, Small Business conference and Business Expo, Business and Professional Women, Jackson Chapter, 2006, 07, 08, 09, 10, 11, 12.

"Personal Finance Strategies," Mississippi Leadership Conference, COGIC, Inc. Jackson, MS, March 15, 2010, 11, 12, 13, 14, 15.

Types of Business Entities, Small Business conference and Business Expo, Business and Professional Women, Jackson Chapter, 2005, 06, 08, 09, 10.

Strategic Plan and Development, COGIC Jurisdictional Assembly, Jackson, MS January 2009.

"Economic and Health Issues, "Mississippi Leadership Conference, Economic and Finance Forum, March 2005.

2001

1. Preparing for Home Ownership
2. Credit/Financial Management: Budgeting and Credit Reports
3. Mortgage Lending: Where Can I apply for a Mortgage?
4. Mortgage Application: How to Apply for a Mortgage Loan?
5. Mortgage Liabilities: Principal, Interest, Taxes, and Insurance
6. Mortgage Closing and the Legal Aspects of Home Ownership
7. Home Inspections and Maintenance

2000

1. Preparing for Home Ownership
2. Tax Counseling Workshop for Home Owners

1999

1. Tax Workshop for Home Owners and Home Buyers
2. Dislocated Workers

1998

1. Mortgage Liabilities: Principal, Interest, Taxes, and Insurance
2. Mortgage Closing and the Legal Aspects of Home Ownership
3. Home Inspections and Maintenance
4. Tax Information for Home Buyers

1997

1. Orientation: Preparing for Home Ownership
2. Credit/Financial Management: Budgeting and Credit Reports
3. Mortgage Lending: Where Can I apply for a Mortgage?
4. Mortgage Application: How to Apply for a Mortgage Loan?