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**Gordon S. Lang School of Business and Economics**  
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## Degrees

- Ph.D. (Economics), Simon Fraser University, Canada, 2002.
- MDE, Dalhousie University, Canada, 1998.
- M.A. (Economics), Queen's University, Canada, 1995.
- Graduate Diploma (Economics), London School of Economics, UK, 1994.
- B.A. (Economics/Statistics, First Class Honors), University of Ghana, Ghana, 1991.

## Employment History

July 2015 – ; **Professor**, Department of Economics and Finance, University of Guelph, Canada.

July 2006 – June 2015, **Associate Professor**, Department of Economics and Finance, University of Guelph, Canada.

August 2002 – June 2006, **Assistant Professor**, Department of Economics and Finance, University of Guelph, Canada.

May 2001 – August 2002, **Lecturer**, Department of Economics, Simon Fraser University, Canada.

June 2000 – June 2001, **Researcher**, Centre for Excellence: Research on Immigration and Integration in the Metropolis (RIIM), Vancouver, Canada.

May 2000 – April 2001, **Instructor**, Simon Fraser University, Canada.

July 1997 – Aug 1997, **Instructor**, Toronto School of Business, Kingston, Canada.

Nov. 1992 – June 1993, **Instructor**, Ghana International School, Ghana.

Nov. 1992 – June 1993, **Lecturer**, Institute of Chartered Accountants (Ghana) Evening School, Ghana.

Jan. 1992 – June 1992, **Part-time Research Assistant**, Institute of Economic Affairs, Ghana.

### **Visiting and Other Positions**

September 2018 - present, **Fellow**, Center for Democratic Development (CDD), Ghana.

April 2013 - present, **Fellow**, Tshepo Institute, Wilfrid Laurier University, Canada.

July 2006 – present, **Research Fellow**, Center for Economic Studies and Ifo Institute for Economic Research (CESifo), Munich, Germany.

June 2006, **Visiting Scholar**, Center for Economic Studies, University of Munich, Germany.

May 2006, **Visiting Scholar**, Center for the Study of African Economies, Oxford University, UK.

### **Awards and Distinctions**

- **2006-2008 President's Distinguished Professor**, University of Guelph, Canada.
- **Excellence in Refereeing Award**, American Economic Review, 2008.
- **Gilbert Ponsonby Memorial Scholar**, London School of Economics, Oct. 1993 – July 1994.
- **Mobil Oil (Ghana) Scholarship**, Accra Academy, Sept. 1980 – June 1985.
- **Graduate Fellowships**: Simon Fraser University, May 1999 – Aug. 1999, Jan. 2000 – April 2000; Dalhousie University, Sept. 1997-Aug. 1998; Queen's University, Sept. 1994-Aug. 1995; London School of Economics, Oct. 1993 - July 1994.
- **Government of Ontario Fee Waiver**, Queen's University, Sept. 1994 - Aug. 1995.

## **RESEARCH AND SCHOLARSHIP**

### **Research Interests and Specialization**

Applied Microeconomics, Development Economics, Public Economics.

### **Editorial Positions**

- Member, Editorial Board, **European Journal of Political Economy** (Elsevier, Netherlands), 2014 - present
- **Associate Editor, Defence and Peace Economics** (Routledge, UK), 2013 – 2018.
- **Member**, Editorial Board, **Journal of Behavioral and Experimental Economics** (Elsevier, Netherlands), 2013 - present (Formerly Journal of Socioeconomics).

- Co-editor, Essays in honor of Karl-Goran Maler, Special Issue, **Ghanaian Journal of Economics**, 2018.
- **Member**, Editorial Board, **Ghana Policy Journal**, 2006 - 2009.

### **Internal Research Funding**

- SSHRC Internal Grant, University of Guelph, 2005, \$5000
- SSHRC Internal Grant, University of Guelph, 2003, \$5000
- University of Guelph Start-Up Grant, 2002-2004, \$25,000

### **External Research Funding**

- Standard Research Grant, 2006-2009, \$35,401.

### **Books and Chapters in Books**

- “Web-based study guide” to accompany 5th edition of “Microeconomics” by Curtis Eaton, Diane Eaton, and Douglas Allen (Prentice Hall, Canada). Available at <http://vig.prenhall.com:8081/catalog/academic/product/0,1144,0130617512,00.html>
- Sabotage in contests. Chapter in “A companion to rent seeking and political economy”, Roger D. Congleton and Arye L. Hillman (Editors), Edward Elgar, UK., 2015.

### **Published Articles**

1. The number of rent-seekers and aggregate rent-seeking expenditures: an unpleasant result. **Public Choice**, Vol. 99, April 1999: 57-62. [How unpleasant a result? A reply to Derek J. Clark. **Public Choice**, Vol. 102, March 2000: 369-372]
2. The design of rent-seeking competitions: committees, preliminary and final contests. **Public Choice**, Vol. 99, April 1999: 63-76.
3. Some results on rent-seeking contests with short-listing. **Public Choice**, Vol. 105, December 2000: 245-253.
4. An all-pay auction with a pure-strategy equilibrium. **Economics Letters**, Vol. 70, January 2001: 79-82.
5. Committees and rent-seeking effort under probabilistic voting. **Public Choice**, Vol 112, September 2002: 345-350.
6. Trade liberalization and labor unions (with Toru Kikuchi). **Open Economies Review**, Vol 13, January 2003: 5-9 (Lead Article).

7. The all-pay auction when a committee awards the prize. **Public Choice**, Vol 116, July 2003: 79-90.
8. A political economy model of immigration quotas. **Economics of Governance**, Vol 5, November 2004: 255-267.
9. Rematches in boxing and other sporting events (with Ed Kutsoati). **Journal of Sports Economics**, Vol 6, November 2005: 401-411.
10. A contest success function with a tractable noise parameter. **Public Choice**, Vol 126, January 2006: 135-144.
11. The 2002 Winter Olympics scandal: rent-seeking and committees. **Social Choice and Welfare**, Vol 26, January 2006: 183-189.
12. Sabotaging Potential Rivals (with Marco Runkel). **Social Choice and Welfare**, Vol 28, January 2007: 143-162.
13. Competitive burnout: theory and experimental evidence (with Bram Cadsby and Yang Song). **Games and Economic Behavior**, Vol 59, May 2007: 213-239 (Lead Article).
14. (Non)intervention in intra-state conflicts (with Edward Kutsoati). **European Journal of Political Economy**, Vol 23, September 2007: 754-767.
15. Incomplete property rights, redistribution, and welfare. **Social Choice and Welfare**, Vol 30, May 2008: 685-699.
16. Intentions, guilt, and social interactions. **Minnesota Journal of Law, Science, and Technology** (Univ. of Minnesota Law School), Vol 9, April 2008: 861-882.
17. Self-selection, optimal income taxation, and redistribution. **Journal of Economic Education**, Vol 40, Winter 2009: 55-67.
18. American Idol: should it be a singing contest or a popularity contest? **Journal of Cultural Economics**, Vol 33, November 2009: 265-277.
19. On third-party intervention in conflicts: an economist's view, **Peace Economics, Peace Science, and Public Policy**, Vol. 16: Iss. 2, 2010, Article 11.
20. Incomplete property rights and overinvestment, **Social Choice and Welfare**, Vol. 37, June 2011: 81-95.
21. The paradox of revenge in conflicts (with Marco Runkel), **Journal of Conflict Resolution**, Vol 56, April 2012: 313 - 330.
22. Productive versus destructive efforts in contests. **European Journal of Political Economy**, Vol 28, December 2012: 461-468.
23. Moral hazard and the composition of transfers: theory and evidence (with B. Ouattarra and E. Strobl). **Economics of Governance**, Vol 14, August 2013, 279-301.

24. Asymmetric information and third-party intervention in civil wars. **Defence and Peace Economics**, Vol. 25, August 2014, 381- 400.
25. Regime spoiler or regime pawn: the military and distributional conflict in nondemocracies, **Journal of Comparative Economics**, Vol 43, May 2015, 491–502.
26. The welfare effects of consumers' reports of bribery, **Journal of Economics and Management Strategy**, Vol. 25, Summer 2016, 516–534.
27. Quantity-cum-quality contests. **European Journal of Political Economy** Vol 58, June 2019, 289 - 297.
28. The nature of property rights in Haiti: mode of land acquisition, gender, and investment (with Brady Deaton and Liam Kelly), **Journal of Economic Issues** 53, August 2019, 726-747.
29. Citations and Incentives in Academic Contests, **Economic Inquiry**, forthcoming.
30. The Welfare State and International Remittances (with Michael Batu). **Finnish Economic Papers**, forthcoming.

## Reprints

- The 2002 Winter Olympics scandal: rent-seeking and committees. **Social Choice and Welfare**, Vol 26, January 2006: 183-189.

In “*Forty Years of Rent-Seeking Research*”, Volume 2, R. Congleton, A. Hillman, and K.A. Konrad (editors), Springer-Verlag, Germany, 2008.

- American Idol: should it be a singing contest or a popularity contest? **Journal of Cultural Economics**, Vol 33, November 2009: 265-277.

In *The Economics of Music*, Samuel Cameron (editor), Edward Elgar: UK, November 2018.

## Other Publications

- To reduce poverty, we have to measure it properly. **African Prospects**, February 2010.
- The exceptionality of Botswana: economics, politics, and challenges (with Ibrahim Kamara), African Center for Economic Transformation (ACET) working paper #2, 2008.
- The economics of subsidies. *African Agenda*, Vol 8, #3, 2005; **Crossroads**, Vol 6, 2006: 7-15.

## Submitted papers

- The Political Economy of Too-Big-To-Fail.

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## **Other papers**

- Public Goods, Signaling, and Norms of Conscientious Leadership.
- Fiscal Transparency, Accountability, and Taxation.
- A Nested Contest: Tullock Meets the All-Pay Auction.
- A positive theory of immutable characteristics and discrimination
- Why the ‘right’ institutions might fail.
- Negative externalities and the private provision of public goods.
- Economics, gratitude and warm glow.
- Adverse selection in competing all-pay auctions (with Ximing Wu).
- Asymmetry and collusion in infinitely repeated contests.

## **Referee Reports (Journals)**

- American Economic Review; American Political Science Review; Applied Economics; B.E. Journal of Theoretical Economics; Canadian Journal of Development Studies; Canadian Journal of Economics; Conflict Management and Peace Science; Economica; Economic Inquiry; Economics and Politics; Economics of Governance; Economic Theory; European Economic Review; European Journal of Development Research; European Journal of Political Economy; FinanzArchiv (Public Finance Analysis); Games and Economic Behavior; Geneva Risk and Insurance Review; Ghana Policy Journal; Ghana Social Science Journal; Health Economics Review; International Economic Review; International Journal of Game Theory; International Journal of Industrial Organization; Journal of African Business; Journal of African Development; Journal of the Asia Pacific Economy; Journal of Behavioral and Experimental Economics; Journal of Conflict Resolution; Journal of Economics and Management Strategy; Journal of Institutional and Theoretical Economics; Journal of the European Economic Association; Journal of Law, Economics, and Organization; Journal of Mathematical Psychology; Journal of Peace Research; Journal of Population Economics; Journal of Public Economics; Journal of Public Economic Theory; Journal of Regional Science; Journal of Sports Economics; Management Science; Mathematical Social Sciences; Peace Economics, Peace Science, and Public Policy; Public Choice; Review of Economic Design; Review of Economic Studies; Social Choice and Welfare; Southern Economic Journal; Theory and Decision.

## **Referee Reports (Grant Reviews)**

- Israel Science Foundation
- Carleton University, Canada
- United States-Israel Binational Science Foundation
- Social Sciences and Humanities Research Council of Canada (SSHRC)

## **TEACHING**

### **Graduate Supervision/Committees**

#### **Doctoral**

- Sergiy Pysarenko (Economics, Committee Member), 2018
- Michael Batu (Economics, Examination Committee Member), 2015
- Marcel Oestreich (Economics, Internal Examination Committee Member), 2013
- Kathleen Rodenburg (Economics, Internal Examination Committee Member), 2013
- Mehmet Pinar (Economics, Internal Examination Committee Member), 2011
- Ning Qi (Economics, Examination Committee Member), 2008
- Claudia Schmidt (Agric Econ, Thesis proposal committee), 2007
- Edward Olale (Agric Econ, Thesis proposal committee), 2007
- Henry Anim-Somuah (Agric Econ, Thesis proposal committee), 2007
- Kumuduni Kulasekera (Agric Econ, Thesis proposal committee), 2007
- Abdel Felfel (Agricultural Economics, Committee Member), 2007
- Olusegun Oladunjoye (Economics, Examination Committee Member), 2007

#### **Masters**

- Mark Grant, MA Project (Economics, Second Reader), 2018
- Peter Holland, MA Project (Economics, Second Reader), 2015
- Scott Strickland, MA Project (Economics, Second Reader), 2015
- Juraj Cerman, MA Project (Economics, Supervisor), 2014
- Liam Kelly, MA Thesis (Agric Economics, Committee Member), 2014
- Kamal Jnawali, MA Thesis (Mathematics, Qualifying Exam Committee), 2014
- Kyle Grant, MA Project (Economics, Second Reader), 2010
- Edward Asiedu, MA Project (Economics, Second Reader), 2010
- Kevin Silber, MA Project (Economics, Second Reader), 2008
- Craig Ferguson, MA Project (Economics, Second Reader), 2008
- Tomoko Kataoka, MA Project (Economics, Second Reader), 2008.
- Wendy Ashlock, MA Thesis (Mathematics, Examination Committee Member), 2008.
- Kathleen Rodenburg, MA Project (Economics, Co-supervisor), 2007.
- Aimee Rae, MA Project (Economics, Supervisor), 2006
- Fang Yu, MA Project (Economics, Second Reader), 2005

- Jun Zhang, MA Project (Economics, Supervisor), 2004
- Lindsay Swanson, MA Project (Economics, Second Reader), 2004.
- Robindranath Banerjee, MA Project (Economics, Second Reader), 2003.
- Yang Song, MA Project (Economics, Second Reader), 2003.

## **Bachelors**

- Benjamin Auld, Independent Study, 2017.

## **Undergraduate Courses Taught**

- University of Guelph: Advanced Microeconomics, Public Economics; Intermediate Microeconomics
- Simon Fraser University: Game Theory, Intermediate Microeconomics, Intermediate Macroeconomics, Industrial Organization
- Toronto School of Business: Principles of Economics, Marketing.
- Ghana International School: Principles of Economics.

## **Graduate Courses Taught**

- University of Guelph: Microeconomics (MA/PhD); Public Economics (MA/PhD)
- University of Munich, Germany: *Theory and Applications of Contests*, 2006.
- IFPRI-GSSP Graduate Students Workshop, Ghana (2012 and 2013), Special Lecture: *Commonsense in Empirical Research*.
- University of Ghana: Microeconomics (PhD in Development Economics), 2015, 2016, 2017, 2018, 2019.
- University of Cape Coast, Ghana: Microeconomics (MPhil), 2015, 2016.
- Kwame Nkrumah University of Science and Technology, Ghana: Microeconomics (PhD), 2016
- Ghana Institute of Management and Public Administration: Microeconomics (PhD in Finance), 2016
- Others: Tax Policy School, Ghana, 2016
- AERC Microeconomics Retooling Workshop, Nairobi, Kenya, 2017

## **Media**

INTERVIEW, BBC World Service Radio, "Economic Effects of Subsidies", January 2012.



INTERVIEW, Radio 702 (South Africa), "Africa at a Glance Feature: West Africa's single currency", July 2019.

### **Conferences/Seminars (presenter or discussant)**

- Participant, Compact with Africa Workshop, Berlin, Germany, 2017.
- Participant: UG-UNU-WIDER Workshop: "Making Higher Education Effective in Ghana: the way forward", (2016)
- Invited paper: University of Alberta, Canada (2016)
- Discussant: Defence and Security Economics Workshop, Royal Military College, Canada (2015)
- Invited Paper: University of Ghana, Ghana (2015)
- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2014)
- Invited Paper: Wilfrid Laurier University, Canada (2014)
- Speaker: IFPRI-GSSP Graduate Students Workshop, Accra, Ghana (2013)
- Presenter: Association of Public Economic Theory Meetings, Portugal (2013).
- Presenter: Canadian Economics Association Meetings (2013).
- Invited paper: University of Manitoba, Canada (2013)
- Speaker: IFPRI-GSSP Graduate Students Workshop, Accra, Ghana (2012)
- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2012)
- Invited Paper: Technical University of Berlin, Germany (2011)
- Invited Paper: Florida State University, USA (2011)
- Presenter: Canadian Economics Association Meetings (2011).
- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2011)
- Invited Paper: University of Magdeburg, Germany (2010)
- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2010)
- Invited Paper: Association for Law, Property and Society, Annual Meeting, Georgetown Law School, Washington, DC, USA (2010).
- Invited Paper: Defence and Security Economics Workshop, Royal Military College, Canada (2009)
- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2009)
- Invited Paper: Stockholm School of Economics, Sweden (2008)
- Presenter: ACET Africa Economic Transformation Meetings, Accra, Ghana (2008)
- Presenter: Canadian Economic Association Meetings (2008)
- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2008)

- Invited Paper: Defence and Security Economics Workshop, Royal Military College, Canada (2008)
- Invited paper: Brock University, Canada (2008)
- Presenter: Public Economics Workshop, Queen's University, Canada (2007)
- Discussant: Defence and Security Economics Workshop, Royal Military College, Canada (2007)
- Invited paper: York University, Canada (2007)
- Presenter/discussant: Canadian Economics Association Meetings (2007)
- Presenter: CESifo Area Conference on Employment and Social Protection, Germany (2007)
- Invited paper: University of Minnesota Law School, USA (2007)
- Discussant: American Economic Association Meetings (2007) □ Invited paper: Dalhousie University, Canada (2006)
- Invited paper: Ryerson University, Canada (2006)
- Paper presented: Oxford University, UK (2006)
- Paper presented: Canadian Economics Association Meetings (2005)
- Paper presented: Public Choice Society Meetings, New Orleans, USA (2005)
- Invited paper: Royal Military College and Queen's University, Canada (2005)
- Invited paper: University of Waterloo, Canada (2004)
- European Economic Association Meetings (2004): Paper accepted, did not attend.
- The 7th CEMAPRE Conference on Mathematics Applied to Economics and Management, University of Lisbon, Portugal, (2003). Paper accepted, did not attend.
- Paper presented: Royal Economic Society Meetings (University of Warwick, UK), 2003.
- Paper presented: Southern Economic Association Meetings, San Antonio, USA (2003).
- Invited paper: University of Toronto, Canada (2003)
- Invited paper: Wilfrid Laurier University, Canada (2003)
- Invited paper: Lethbridge University, Canada (2002)
- Invited paper: Acadia University, Canada (2002)
- Invited paper: Carleton University, Canada (2002)
- Invited paper: University of Guelph, Canada (2002)
- Invited discussant, WZB/CEPR conference on "Contests in Politics and Industrial Organization", Berlin, Germany, (2001). Did not attend.
- Paper presented/Discussant: Canadian Public Economics Study Group (2001, 2003).
- Paper presented/Discussant: Canadian Economics Association Meetings (1998, 2003).
- Paper presented: Conference on Communities and Development, Dalhousie University, Canada (1998).
- Paper presented: Economics Division, International Development Research Centre, Ottawa, Canada, (1996).

**SERVICE (INTERNAL)**

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- **Member**, Steering Committee, Initiatives in Global Justice, University of Guelph, August 2014 - present
- **Mentor**, Chroma Project, Office of Intercultural Affairs, University of Guelph, September 2010 - August 2012; September 2013 – April 2014.
- **Member**, Senate, University of Guelph, September 2009 – August 2012.
- **External Member**, Search Committee for Chair, Department of Marketing and Consumer Studies, University of Guelph, October 2007 – August 2008.
- **Member**, Promotions and Tenure Committee, Economics Dept., University of Guelph, June 2007 – June 2008; June 2009 – June 2012; June 2016 – present
- **Coordinator**, Visiting Speakers, Economics Dept., University of Guelph, Sept. 2004 – June 2008; April 2013 to June 2015.
- **Member**, Recruitment Committee, Economics Dept., University of Guelph, 2005-2007; 2008 – 2009; 2014 – 2015.
- **Member**, Graduate Admissions Committee, Economics Dept., University of Guelph, Sept. 2004 – August 2005
- **Member**, Convocation Committee, Economics Dept., University of Guelph, June 2003 – June 2004.
- **Member/Chair**, PhD Micro Comprehensive Committee, 2003 – 2005; 2006 – 2008; 2009 - present

## SERVICE (EXTERNAL)

- **Reviewer**, Promotion, University of Manitoba, Canada, 2017.
- **Reviewer**, Promotion, University of Cape Coast, Ghana, 2016.
- **Reviewer**, Promotion, Ghana Institute of Management and Public Administration, 2016.
- **Evaluator**, MPhil Microeconomics course, Kwame Nkrumah University of Science and Technology, Ghana, 2014
- **Reviewer**, Promotion, Netanya Academic College, Israel, 2014.
- **Reviewer**, Promotion, University of Ghana, Ghana, 2014.
- **Member**, Selection Panel, IFPRI GSSP Scholarship, Accra, 2013.
- **Member**, Selection Panel, IFPRI GSSP Scholarship, Accra, 2012.
- **Reviewer**, Promotion and Tenure, University of Northern British Columbia, Canada, 2012.
- **Reviewer**, Promotion and Tenure, Robert Morris University, USA, 2012.
- **Member**, Advisory Board, 10 Carden Street, June 2010- May 2013.
- **Member**, ESP Prize Committee, CESifo, Munich, Germany, 2010.
- **Reviewer**, Promotion and Tenure, Open University, Raanana, Israel, 2010
- **Member**, Ontario Graduate Scholarship (OGS) Selection Panel, 2007– 2008.

## MISCELLANEOUS

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- **Memberships:** January 2006 – January 2007, **European Economic Association**; April 2000 – 2002, **Royal Economic Society**; March 1994 – Dec. 1995, **Economists Allied for Arms Reduction (ECAAR)**, New York, USA; June 1984 – June 1985, **Accra Academy Interact Club**; a wing of the Rotary Club (Ghana).