

Y

X25 Group 2 Preview

Tuesday, April 8th, 2025

Y

Instructions

Each team will get **60 seconds** and **1 slide** to present their company

Please replace your placeholder slide with a completed preview slide

We recommend using the following templates for your slide and script

Y

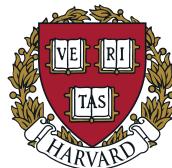
Templates



Onezee

Amazing Enterprise software

- Founders studied CS at MIT and Harvard
- We built a similar product at Meta and grew revenue \$100M
- Every big software team has this problem
- \$5B market opportunity





Onezee

Amazing Enterprise software

- \$100k in ARR in 3 months
- Deliver 4x cost savings, with less than 1 month integration time
- Founders built similar product at Meta and Uber
- \$5B market opportunity



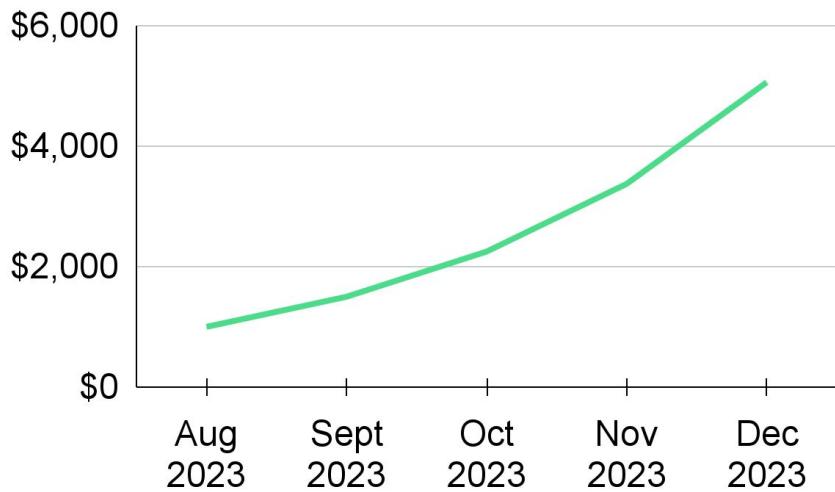


Onezee

B2B SaaS product for startups

- Grew to \$5k MRR in past 5 months
- 95% of customers use product daily
- Founders built similar product at Meta
- \$5B market opportunity

50% Monthly Revenue Growth



Y

Company Slides



Alkali Engineering

AI Co-Pilot for Chemical Processes Design

- Chemical Engineering PhDs from Stanford, Berkeley
- Designed over 100M in capital projects
- 100s of pieces of equipment selected through the platform
- \$15-40B annually spent at engineering firms



Alzonova

AI Software Engineer

- Founders studied CS @ Oxford and Physics @ Cambridge
- Work experience at AWS and Deutsche Bank
- Entering the Autonomous Era of software engineering
- Building the machine for autonomous programming



UNIVERSITY OF
CAMBRIDGE



Attune

Open source centralized package management for enterprises

- Founders have 15 years of combined experience working on enterprise build systems and developer tools
- Scaled startups from \$0 to \$50M ARR
- Started a week ago, working on a 5-figure pilot
- Every enterprise software team has this problem
- \$3B market opportunity





AI powered data labeling service

- New vibe-labeling flow delivering better and cheaper data
- \$3B market, \$30B by 2033
- Started a week ago, finished the MVP and a customer pilot
- MIT and Brown founders, built Meta's internal labeling platform





The cloud for your AI agents

- Repeat founders: team of 6 who worked together for 5-12 years
- Previously built an AI & data platform for enterprises – Acquired by OVH (largest European cloud provider)
- Platform thought for AI agents builders, like Vercel for agentic AI
- “Multi-trillion-dollar opportunity” – Jensen Huang



MITSUBISHI RESEARCH INSTITUTE, INC.





Blueplan

Investor onboarding for private markets

- Founders are ex Google (Docs), GS, BlackRock, Ontra (legal AI for Private Markets)
- Previously built KYC onboarding flow at GS for a \$100bn space company
- Saving hundreds of hours for funds to onboard investors



Boost Robotics

Training Data for Robotics AI

- Founders from CMU Robotics Institute + industry experience deploying robots in the real world
- Scaling up data collection for robotics companies
- \$13B market opportunity by 2029

BostonDynamics

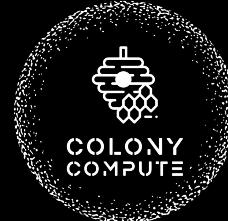




Data Center Infrastructure Manager (DCIM)

- Founder worked on data center operations at Microsoft on H100 deployments
- Platform onboarded at 3 data centers
- Data center operations is still manual, GPU and hardware failures common
- \$350B market opportunity

 FLEXNODE



 Luxor[▲]



Chestnut

AI-powered mortgage lender

-  Launched in Colorado on April 1st
-  Make 1.5-6+% of each loan amount (\$130B market)
-  Founder's last startup powered \$85B+ in mortgages

chrt

Time-critical freight forwarding operated by AI agents

- DoorDash for B2B shipments (organs for transplant, spare parts for aircraft)
- Industry relies on thousands of professional courier companies w/o software
- 2/3rds of FTEs at incumbents are call center employees
- We're building the platform everyone
- Led strategy at a time-critical startup scaling from \$50M to \$160M ARR
- \$30B market, \$60B by 2030



McKinsey
& Company





Sandbox for computer-use agents

- Founder was doing research in the field at Microsoft
- CUA Agents will reach 70% on OSWorld Eval by 2026
- Isolated environments from virtualization to application
- Reached 4K Github Stars and \$1.5K MRR in 2 months



TensorFlow



CONDA-FORGE



Delty

AI Agents for Software System Design

- Tech leads spend weeks researching & documenting technical decisions
- Founders are ex-Google/YouTube engineers
- Led 45+ size eng teams, built \$XX-B solutions and enterprise AI agents
- Every scaled software team has this problem
- \$20B market opportunity





Regulatory intelligence for when minutes cost millions

- Founders ex-DB (shipped some of the first AI products in the industry), Amazon; Physics & CS at Imperial
- Reduces regulatory document analysis time by 80% vs. using ChatGPT
- Fully auditable AI with no hallucinations; can deploy on-prem & airgapped
- \$4B market opportunity; \$1.8B of which is in finance; 20% CAGR



Deutsche Bank



Imperial College
London

Dough

Session Replays that are ***finally*** useful

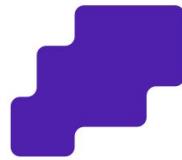
- ***"Focusing on customers makes a company more resilient." - Jeff Bezos***
 - AI that watches all your session replays (customers using your product) and gives deep product insight that boost retention & conversion
 - Search your videos with natural language, Find behavioral KPIs and customer segments that lead to making you money
 - Saving product teams an average of 2hrs+ each day

The Team:



Customers: Product @ High-growth startups

 exa  Context



Flott HQ

AI Operating system for Fleet Management

- \$185k in signed-ARR in 4 months (60% actual ARR)
- We connect everything from operations to finance in real time
- Technical founders with 7 years experience building AI products
- \$20B market opportunity



école
normale
supérieure
paris-saclay





AI-Powered Medical Annotation Software

- Founders - Ex-Stripe, Amazon, Sony Japan, Engineering at IIT Bombay
- We make annotators 80% more efficient by AI powered workflows
- Ensure high data quality ie., better models
 - Keep annotators vigilant - track performance
 - Quality control by consensus
- Contacts in healthcare AI companies?

stripe

SONY

amazon





robotics, realized.

Building the first robotic car detail.

Convenience of a tunnel wash. Results of a human professional.

- Prev: AI/ML Scientist @ Amazon / Twitch. SWE @ Radiant, Investment Banking @ JPM.
- Both Berkeley M.E.T. (EECS + Business double-majors)
- **\$20B** revenue to detailers, annually. **Zero** national detail brands. **Zero** automation.
- **First LOI signed last week** at a floor rate of **\$1.1M**, annualized.

amazon | science

twitch

Berkeley | EECS
ELECTRICAL ENGINEERING & COMPUTER SCIENCES

J.P.Morgan

RADIANT


BAIR
BERKELEY ARTIFICIAL INTELLIGENCE RESEARCH

intel
labs

Berkeley Haas

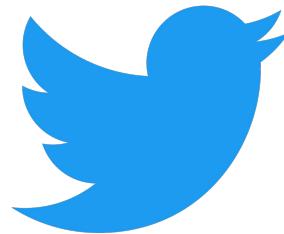


intel

Hypermorphic

GPU-accelerated SQL + Spark

- 3x cost reduction, 2x perf vs BigQuery, minimal migration
- >\$1k/mo usage (4x in 3 months) + \$3k MRR + \$85k contract
- Built data platforms at Bridgewater, large compile clusters at Twitter
- \$200B market opportunity (by Contrary Research)



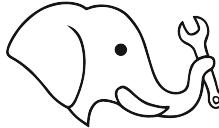


Human-in-the-Loop Router for Enterprise AI

- Founders studied ML at CMU, were incoming at Anduril + IBM
- Routes high-stakes AI actions to the right human - like call center infra
- Collect expert-labeled data -> smarter AI + easier compliance
- \$72B market opportunity



Jeevy Automation



Weld Automation Company

- Ex-SpaceX and Rondo Energy || Princeton/MIT Team
- Weld shops often bottleneck because their most skilled (and expensive) workers manually process complex technical drawings
- All shops that work on welded assemblies run into this issue
- \$2B market opportunity



Massachusetts
Institute of
Technology



PRINCETON
UNIVERSITY



Glean for healthcare providers

- Repeat AI founder + healthcare NLP data scientist
- Each director-level question takes analysts weeks to come back with answers, using dozens of models trained over months
- Contacts in US hospitals or clinics?



Giskard



Mount
Sinai



 Providence



**data
iku**



KAI SER PERMANENTE



賢

EigenAI Kashikoi

Simulation Engine for benchmarking GenAI

- Founders built similar product at Moveworks
- Used to ship 250+ enterprise ready agents
- No-code low prompt autonomous benchmarking
- \$10.5B market opportunity





Kaizen

Reliable browser agents for developers

- Technical founders with years of experience in infrastructure, BPO automation, and information retrieval.
- Customers deploy integrations 10x faster than they would otherwise.
- \$23B market opportunity in integration + process automation.

TruckSmarter

 Microsoft
Research

 Gather

 CONVOY

 Google

 Meta

 MIT
CSAIL



Kestral

Linear meets the power of Cursor

- AI agents that break down, prioritize, and accomplish real work.
- Multi-time founders who led AI/Auth work at Asana.
- Reimagining a \$60B collaborative work management industry
- Build with the resources of an enterprise, at the speed of a startup.

If you want to build your company better and faster, let's work together.



Open source infra making MCPs easier to use and build

- Let users access MCP by using our slack/discord MCP client
- Empower developers to seamlessly integrate our hosted MCP servers
- Founders with CS BS/MS + >5y industry experience at Google DeepMind + Lyft
- 5B market opportunity



Google

lyft



LabKick

Automating biotech R&D workflows

- Technical founders previously built protein engineering startup
- Scientific breakthroughs are bottlenecked by manual R&D workflows
- We make AI agents that automate those workflows
- \$3B spent yearly on protein engineering R&D



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& Company



**BREAK
(10 mins)**



Labric

A smart data platform for scientific research

- Even sophisticated labs often don't have sophisticated data systems
- We enable better analysis, collaboration, and AI integration
- Founders: 2x Stanford CS, one founder built a similar product at a research startup, one founder built database products at Google
- \$8B market opportunity





Trainable Deep Agents

- LLM-based agents are quasi-expert, great for individuals. Businesses need true expert-level impact. Even future AGI still is book-smart, missing real-world intuition and nuance gained from hands-on work.
- Leeroo builds deep agents, trained on-the-job. Smarter with every supervision and feedback. *Imagine a Personalized Trained “Manus” for every role in the company.*
- Previously, built (L/S/VL)LMs for search, rec. sys, customer support, and EdTech in Meta AI, LinkedIn AI, EPFL, and IITB —shipped to millions.



EPFL



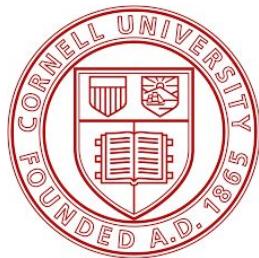
NAVER LABS





Open-source multimodal RAG

- Founders studied CS and Math at Cornell University
- Previously built Query Execution Engine at MongoDB
- Developers use to work with complex technical documents
- \$2B market opportunity, growing 35% CAGR



MongoDB®

amazon robotics



Cursor for code review

- Repeat founders – started our previous startup together
- SWEs spend 30% to 60% of time reviewing + testing code
- AI coding will make the problem much worse
- \$5B market opportunity



Support our bf launch! 

Scan or go to:

<https://mrge.io/bf>

MindFort

Fully Autonomous Pen Testing

- Founders worked in AI and Cybersecurity
- Companies require constant pen testing for compliance
- Expensive, time consuming, low ROI
- MindFort offers fully autonomous pen testing at scale
- \$40B market opportunity - setting a new standard



 projectdiscovery.io



ANTHROPIC



Berkeley
UNIVERSITY OF CALIFORNIA



Cursor for data teams

- Founding team with 17 years experience in data
- AI code editor integrated with data warehouses & frameworks (dbt)
- 250 signups in the waitlist
- 20 users in US (Perplexity) & FR (Malt, Brevo, Blablacar...) companies





Lovable for Internal Apps

- The world runs on clunky spreadsheets or rigid SaaS tools
- We're building an AI agents to build custom apps for Enterprise
- Both founders are 2x YC Founders (W16, S22, X25)
 - CEO grew his company to 5M ARR and exited to Coda.io
 - CTO led Eng team at Wealthfront and was SWE at Meta





NOVOFLOW

Automating phone calls for medical practices

- Founders study @ Emory, Georgia Tech, and CMU
- First customer is the largest Rheumatology clinic in the US
- Built the first tech to integrate with any legacy EHR system
- \$4b market opportunity in the US

**Carnegie
Mellon
University**



**EMORY
UNIVERSITY**

GT **Georgia
Tech.**



operative.sh

UI Vibe Testing with Browser Agents

- Vibe coding is the new paradigm
- \$10B+ market opportunity in automating web E2E testing
- Launched WebEvalAgent MCP Server - autonomous UI testing
- UI Testing so good you can ship from your phone

Uber

amazon

CapitalOne®





Automated report writing for construction inspectors

- Founders are ECE and PhD in Civil
- 10+ yrs experience in construction industry
- Inspectors spend 20% of their time on reports, we cut that by 3x
- \$5B market opportunity in North America alone



Carnegie
Mellon
University





An agentic data platform for domain experts

- Founders: CS at Oxford + enterprise data workflows at Palantir/ Bain
- Domain experts waste time on repetitive, manual data tasks
- Deliver >50% time reduction with <1 week integration time
- \$5B market opportunity



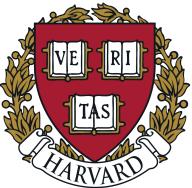
BAIN & COMPANY A red circular icon containing a white triangle pointing upwards and to the right.





AI Optics Design and Simulation

- Physics @ Stanford/Harvard + Quantum/Fusion @ QuEra/Avalanche
- Optics design is slow — workflow is fragmented across archaic tools
- We automate optics system design and simulation for quantum, defense, and biophotonics R&D





Build specialised AI without experts or data struggle

- CS and ML @ Oxford and Imperial
- 8+ yrs. in enterprise ML - cumulative revenue uplift \$100M+
- Building task-specific ML from internal data is still relatively inaccessible
- \$4B market opportunity



**Imperial College
London**



e expedia
group

 TESSIAN



Power Supply for AI Computing

- 5x better, reduce energy loss by 50%, save \$10Bn every year
- Founders with 20 years experience in research, product, and business
- Bootstrapping 1.5 years, two prototypes, \$100k ARR
- \$30B market opportunity



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BITMAIN





Prophet

AI agents for bug finding

- Founders PhD @ Boulder and MS @ Stellenbosch
- 20%+ of project budgets go to QA
- Bug finding involves deep reasoning and tool use
- RL finetuning unlocks this

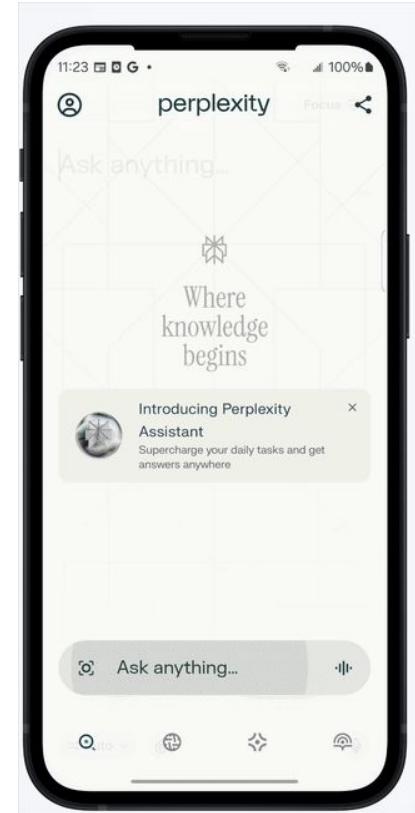




qualgent.ai

AI Quality Assurance agent for E2E mobile software testing

- Close the loop of AI code generation with AI testing
- Annual \$12B spend on manual QA - with subpar results
- Founders worked together on Android XR at Google
 - Previously shipped mobile software (Quick Share, Android SysUI) to billions of Android users
 - Deep expertise in mobile OS internals, SysUI optimizations, and ML productionization



AI testing Perplexity on
a real phone

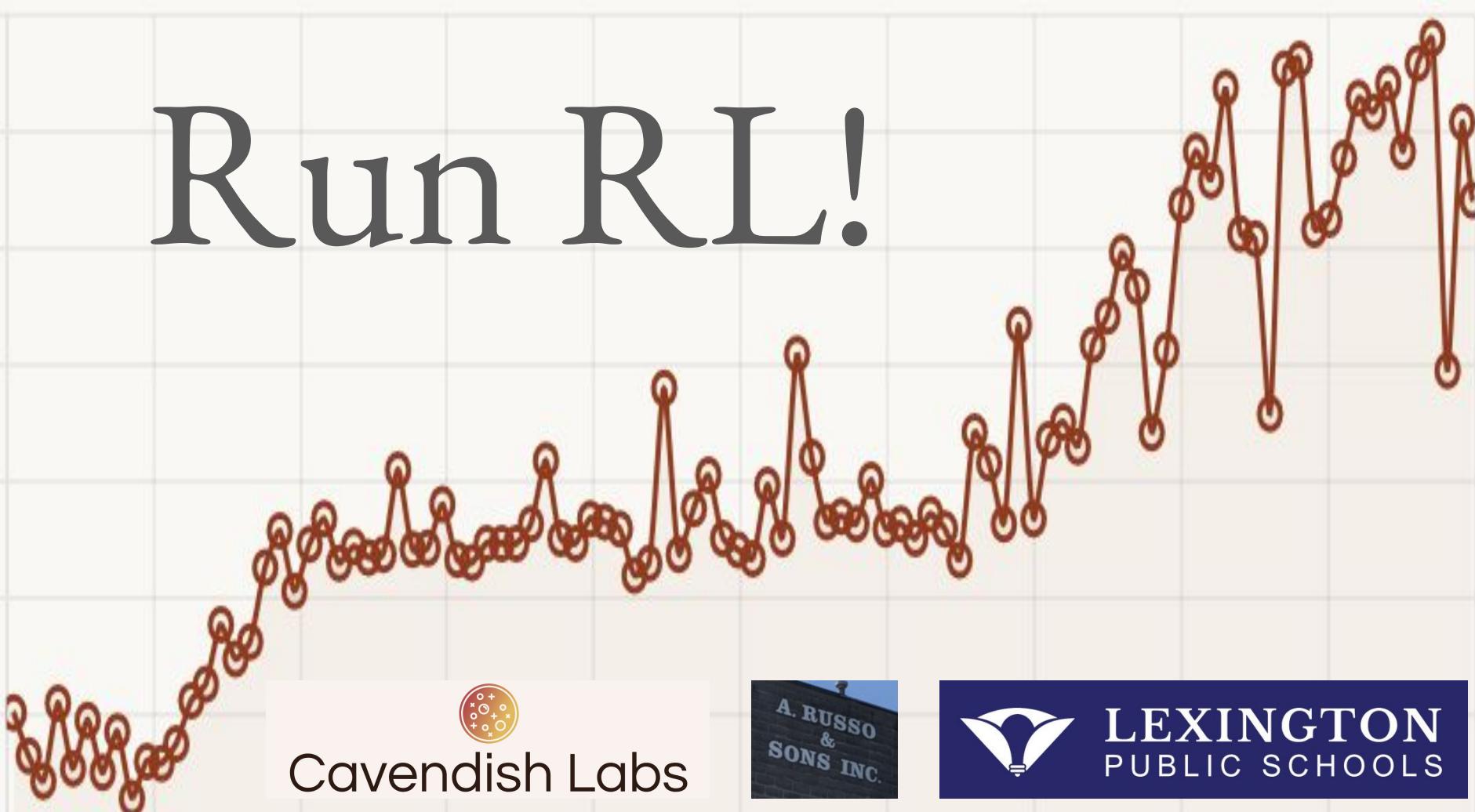


Retention Agents for self-serve subscription biz, starting with cancel flows

- Berkeley Dropouts, prev. scaled ezML to \$ 6 figures AR
- No subscription company has dedicated retention layer (scattered, manual efforts)
- Cancel flows surface missed value, personalize incentives to stay or share feedback when they leave— so we can bring them back when time is right



Run RL!



Cavendish Labs



LEXINGTON
PUBLIC SCHOOLS



Sygaldry

Quantum-accelerated AI servers

- Proven founder team, built Rigetti (YC S14) to public exit (RGTI).
- Decrease the cost and energy for training large models
- Combining the strengths of different qubit types (e.g. atoms, photons, etc.) to address critical bottlenecks in training large models
- Product is an AI server that integrates with advanced classical AI hardware in the data center

Yale

rigetti

IBM

 STRANGWORKS[®]





SynthioLabs

We're building AI Agents to accelerate GTM (i.e., launch timelines) for new therapies in Pharma

- 10+ year founder experience in Life sciences
- We cut drug launch timelines in half — from 2–3 years to under 12 months (post Ph 3 FDA approvals)
- Faster launches = faster treatment for patients + ~100M+ in added revenue (for a blockbuster drug)
- In 2025, pharma will spend \$10–40B on new launches. We make every dollar and day count

McKinsey
& Company



T L
D C

The LLM Data Company

Frontier Evals for LLMs

- RL and verifiable rewards -> Evals are king
- Evals are painstaking to write for LLM judges (100s of rubric criteria) and often require dozens of experts to validate (how do you eval the eval?)
- Solve with eval generation co-pilot (goldens, rubrics, etc.) + HITL
- We built Traba's AI recruiting pipeline (1k+ workers / day)





Confidential AI inference in the cloud

Private AI for enterprises and the people

- Founders MIT PhDs in security, ex-Cloudflare and NVIDIA
- Every enterprise is **concerned** about data security when using AI
- On-prem AI is not scalable
- \$50B market opportunity



ValueMate

End to end real estate appraisal automation w/ AI

- Founders studied AI, CS and Business @CMU
- We generate full property appraisal reports in 5 minutes — not 8 hours.
- Legacy Industry, overdue for automation
- We're targeting a \$6B market opportunity

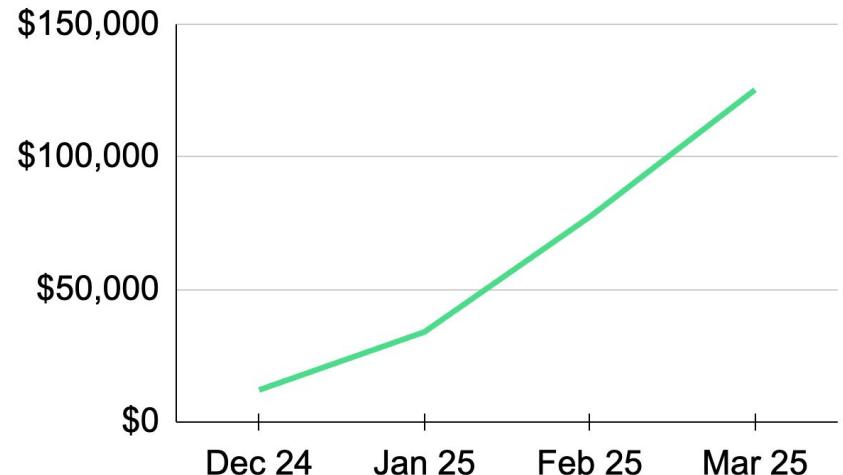


Zero Health

Blood work analysis to extend your healthspan

- Community of 20k Longevity enthusiasts in Europe
- \$6B market opportunity in Europe
- \$145k ARR in 3 months
- 90% customers follow their protocol

16% weekly Revenue Growth





WhoDB - database management that doesn't feel like work (with AI)

Imagine PgAdmin+Jupyter Notebook that connects to any database and proactively works with your local LLMs to optimize your queries

Organically reached 3k stars on GitHub and over 40k userbase

Enterprise contract - over \$120k ARR

WhoDB deployed to 10,000s of users



JPMORGAN
CHASE & CO.

Two Minutes to
Vote!