



**PSG**

Financial  
Services

**UNAUDITED RESULTS  
FOR THE SIX MONTHS ENDED 31 AUGUST**

[www.psg.co.za](http://www.psg.co.za)

**2025**

# Who we are

We deliver a broad range of financial services and products to individuals and enterprises. We focus on wealth creation, wealth preservation, asset management and insurance. Throughout, we place a strong emphasis on personal service and building lifelong relationships with our clients.

## What we do

### PSG Wealth

A comprehensive wealth management service for individuals, families and businesses.

## What we offer

- Financial planning
- Investments
- Unit trusts
- Stockbroking
- Estate and trust services
- Multi-management
- Healthcare
- Employee benefits
- Life insurance
- Wealth platform
- Managed share portfolios

### PSG Asset Management

Local unit trusts, global funds and segregated portfolios for individual and institutional investors.

- Investments
- Unit trusts
- Institutional portfolio management

### PSG Insure

Personal and commercial non-life insurance solutions.

- Personal non-life insurance
- Commercial non-life insurance



# Salient features

Recurring headline earnings per share

2025  
**58.1 cents** ^ 21%

2024 | 48.2 cents

2023 | 37.6 cents

Gross written premium<sup>1</sup>

2025  
**R4.0 bn** ^ 6%

2024 | R3.7 bn

2023 | R3.4 bn

Number of advisers

2025  
**972** ^ 2%

2024 | 957

2023 | 961

Total assets under management

2025  
**R517.6 bn** ^ 19%

2024 | R435.7 bn

2023 | R375.9 bn

Dividend per share

2025  
**20.0 cents** ^ 18%

2024 | 17.0 cents

2023 | 13.5 cents

Total assets under administration

2025  
**R721.3 bn** ^ 21%

2024 | R597.9 bn

2023 | R500.9 bn

<sup>1</sup> Includes gross written premiums on policies administered by the Insure distribution advisers, which are placed with third-party insurers. The group earns commission income and administration fees on this. It excludes the short-term administration platform gross written premium. We continue to disclose gross written premium as a management performance metric, in line with past practice. It should be noted that this is not a metric reported under IFRS 17.

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# Commentary

## Financial results

PSG delivered a 21% increase in recurring headline earnings per share and a return on equity of 28.6%.

While operating conditions remained challenging, more favourable securities market conditions impacted positively on the group's results during the period. Our key financial metrics under these conditions highlight the competitive advantage of our advice-led business model. Total assets under management increased by 19% to R517.6 billion, comprising assets managed by PSG Wealth of R448.9 billion (18% increase) and PSG Asset Management of R68.7 billion (21% increase), while PSG Insure's gross written premium amounted to R4.0 billion (6% increase). Performance fees constituted 7.3% (2024: 6.0%) of headline earnings.

The firm remains confident about its long-term growth prospects, and we therefore continued to invest in both technology and people. Compared to the prior comparable period, our technology and infrastructure spend increased by 15% (these costs continue to be fully expensed), while our fixed remuneration cost grew by 5%. We are proud of the progress made in growing our own talent, with 73 newly qualified graduates having joined during the period.

PSG's key financial performance indicators for the six months ended 31 August 2025 are shown below.

	31 Aug 25 R000	Change %	31 Aug 24 R000
Core income	3 947 497	18	3 334 570
Headline and recurring headline earnings	726 261	19	609 500
Non-headline items	51 811^		1 469
Earnings attributable to ordinary shareholders	778 072	27	610 969
Divisional recurring headline earnings			
PSG Wealth	406 960	15	354 684
PSG Asset Management	197 221	25	157 565
PSG Insure	122 080	26	97 251
	726 261	19	609 500
Weighted average number of shares in issue (net of treasury shares) (millions)	1 265.2	(1)	1 265.2
Earnings per share (basic) (cents)			
- Headline and recurring headline	58.1	21	48.2
- Recurring headline (excluding intangible asset amortisation cost)	61.1	20	51.2
- Recurring headline (excluding performance fees)	53.9	19	45.3
- Attributable	62.3	29	48.3
Dividend per share (cents)	20.0	18	17.0
Return on equity (ROE) (%)	28.6		26.2

<sup>^</sup> Includes a R51.0 million profit on sale of the Western National Insurance Namibia business to Santam Namibia. The sale was concluded on 3 March 2025, after the fulfilment of suspensive conditions. The assets and liabilities relating to this business were previously recognised as held for sale.



## PSG Wealth's recurring headline earnings increased by 15%

The division continued its solid performance with core income increasing by 15% during the period, consisting of a continued increase in management and other recurring fees, as well as transactional brokerage fees.

Client assets managed by our Wealth advisers increased to R448.9 billion, which included R11.7 billion of positive net inflows during the period. The division's formidable financial adviser network consisted of 635 wealth advisers as at 31 August 2025.

For seven consecutive years, PSG Wealth has proudly won the coveted Top Wealth Manager of the Year: Large Institutions award at the Krutham Top Private Banks and Wealth Managers Awards. The division also secured first place in four archetype award categories: Wealthy Executive, Retiree, Successful Entrepreneur, and Lump-Sum Investor.

PSG Wealth continues to advise clients to focus on their long-term goals and to maintain diversified portfolios, especially during challenging times. Our advisers provide clients with expert advice and maintain excellent relationships through integrity, trust and transparency. In addition, our sustained investment in digital capabilities to enhance the client experience enables us to operate seamlessly in a changing environment.

We remain confident about the fundamentals and prospects of this division and believe that our commitment to long-term relationships with clients will continue to differentiate us in the markets in which we compete.



## PSG Asset Management's recurring headline earnings increased by 25%

The division's results for the period were impacted by higher performance fees, as well as strong growth in management fees of 17.1%. Asset Management's results are testimony to the team's long-term track record of delivering top-quartile risk-adjusted investment returns for clients.

Client assets under management amounted to R68.7 billion as at 31 August 2025, with net client inflows of R0.9 billion during the six-month period. Assets administered by the division increased by 10% to R292.0 billion, supported by R6.9 billion of multi-managed net inflows during the period.

PSG Asset Management continuously engages with clients on the merits of its 3M investment philosophy and the importance of staying in the market throughout investment cycles.



## PSG Insure's recurring headline earnings increased by 26%

The division achieved commendable results during the current period, mainly due to ongoing underwriting improvement initiatives, but also benefiting from a more favourable claims environment and an absence of catastrophe storms experienced across the industry. The division achieved gross written premium growth of 6% as we continue to focus our efforts on growing our commercial lines' business, which requires specialist adviser expertise. The number of insurance advisers in the group at 31 August 2025 was 337.

The comprehensive reinsurance programme we have in place and our quality underwriting practices, allowed us to achieve a net underwriting margin of 15.2%, compared to 9.1% achieved in the prior period.

Our strategy and focus remains on delivering great service to our customers.

## Strategy

**PSG Wealth** offers an innovative and all-inclusive end-to-end client proposition that includes a complete range of discretionary and non-discretionary investment products with competitive fees. We advocate diversification, and our solutions offer a balance between securities, rand hedge and interest-rate-sensitive investments with a long-term focus. Management is proud of the experience and reputation of the advisers in the business, who play a key role in providing us with client feedback to continually enhance our platform and product capabilities. Engaging with our clients remains central to our philosophy and continues to involve a hybrid of digital and in-person events. Our Wealth business is well placed to meet client investment needs and consistently strives to improve our adviser and client service offerings.

**PSG Asset Management's** strategy consists of investment excellence, operational efficiency, and effective sales and marketing initiatives. Generating the best long-term risk-adjusted returns for investors remains the division's primary focus. Our differentiated investment approach adds diversification to a blended client solution, helping clients to achieve better outcomes over time. We prioritise investment performance while managing operational processes and talent management. Increasing brand awareness, particularly in the retail investor market, and regular client communication through events and publications remain key focus areas for the division.

**PSG Insure** provides simple and cost-effective non-life insurance solutions that protect clients and their assets from unforeseen events. Critical expertise across underwriting, administration and adviser teams underpins the focus on providing value-added products that meet and exceed clients' expectations. The division continues to invest in its claims and administration functions to build scale and unlock operational efficiencies, thereby enabling our high-calibre advisers to focus on client relationships. To maintain and improve our underwriting results at Western, we are continuously building capacity in the underwriting and actuarial functions, as well as completing our investment in geo-coding.

## Corporate activity

PSG's focus remains on organic growth. However, we will consider acquisitions that meet our investment criteria and offer acceptable pricing, a compelling strategic rationale, clearly definable synergies, and ease of integration.

## Capital management

PSG's capital cover ratio remains strong at 299% (2024: 286%) based on the latest insurance group return. This comfortably exceeds the minimum regulatory requirement of 100%. During July 2025, Global Credit Rating Company upgraded the group's long-term and short-term credit ratings to AA-(ZA) from A+(ZA) and to A1+(ZA) from A1(ZA) respectively, with a Stable Outlook. This is the fifth rating upgrade that the group has received over the last 10 years. The increase in the group's capital cover ratio and the credit rating affirmation is testament to the group's strong financial position and excellent liquidity.

PSG continues to generate strong cash flows, which gives us various options to optimise our capital structure and risk-adjusted returns to the benefit of shareholders:

- The group repurchased and cancelled 6.7 million shares at a cost of R147.3 million during the period as part of shareholder capital optimisation.
- Our shareholder investable asset's exposure to equity marginally increased to 10% (9% in the comparable period). We continue to monitor investment markets and will gradually increase our value at risk exposure to align with our long-term target.

## Regulatory landscape and risk management

PSG has 21 regulatory licences (17 in South Africa and 4 in foreign jurisdictions) and continues to maintain good working relationships with the regulators in the markets in which we operate.

## Marketing initiatives

The group successfully hosted its annual conference during May 2025. The hybrid format enabled more than 1 350 advisers, employees and industry representatives to gain political, economic and practical insights from recognised experts as well as the leadership team.

Divisional events calendars continue to keep all stakeholders informed, while research featured in both adviser- and client-facing newsletters remains well received. The group maintained strong client engagement, hosting nearly 70 in-person events and close to 23 webinars during the six-month period. In the digital space, optimised search campaigns generated more than 950 000 new users to our website. Social media channels continued to attract new followers, with engagement levels steadily increasing.

Now in its fifth year, the successful Think Big webinar series continues to grow in popularity among prospective clients, with a 60% non-client audience split – reinforcing its role as a strategic brand awareness and lead-generation tool for the group. The series recorded more than 4 500 new registrations during the six-month period. Media coverage further enhances the impact of the series, with public relations efforts positioning it as a credible source of thought leadership.

The team remains focused on running integrated product campaigns designed to drive flows and attract new client leads. This includes the development of tailored marketing plans for each adviser office, supported by hands-on assistance in execution.

## Information technology

Our focus remains on continuously enhancing the experience for both clients and advisers. To achieve this, we are strategically investing in technology to simplify systems and processes while strengthening the firm's cyber security framework.

By securely improving our processes, we are creating seamless client onboarding experiences and smoother user journeys, ultimately resulting in quality financial advice and greater client trust. Technology-driven automation enables the group to scale business volumes efficiently while maintaining a lean cost structure. We believe businesses that embrace digital transformation are best positioned to drive sustainable growth and capture greater market share.

All related IT system costs continue to be fully expensed in line with the group's accounting policy.

## Looking forward

PSG is a proudly South African company, and we believe in the people and potential of our country. We also firmly believe that well-functioning capital markets remain a critical success factor for economic growth. As a responsible corporate citizen, we are committed to playing an active role in driving progress. Through the Think Big competition, run in collaboration with Economic Research South Africa, PSG aims to stimulate debate among thought leaders which will unearth actionable solutions to drive sustainable economic growth.

Following a decade of subdued growth, the South African economy has begun to show signs of cautious optimism. However, the country stands at a crossroads, where reform-driven momentum is balanced against persistent structural challenges. Energy constraints, logistics bottlenecks and high unemployment remain critical hurdles, further compounded by global uncertainties. While the Government of National Unity and private-sector collaboration offer hope, sustainable economic progress will depend on bold reforms and professional management of both internal and external environments.

We remain aware that it will take time to resolve the country's economic and societal challenges. PSG however continues to be confident in our long-term prospects and strategy and will therefore sustain investment in our businesses. We will monitor local and global developments and adjust our approach where necessary to ensure sustainable growth and value creation for clients and other stakeholders.

## Events after reporting date

No events material to the understanding of these results occurred between 31 August 2025 and the date of approval of the condensed consolidated interim financial statements.

## Dividend

Considering the strong cash position, the board declared an interim gross dividend of 20.0 cents per share from income reserves for the period ended 31 August 2025 (2024: 17.0 cents per share). The group's dividend pay-out ratio remains between 40% to 60% of full year recurring headline earnings excluding intangible asset amortisation.

The dividend is subject to a South African dividend withholding tax (DWT) rate of 20%, unless the shareholder is exempt from paying dividend tax or is entitled to a reduced rate in terms of the applicable double-tax agreement. Including DWT at 20% results in a net dividend of 16.0 cents (2024: 13.6 cents) per share. The number of issued ordinary shares is 1 253 500 834 at the date of this declaration. PSG Financial Services' income tax reference number is 9550/644/07/5.

The salient dates of the dividend declaration are:

Declaration date	Thursday, 16 October 2025
Last day to trade cum dividend	Tuesday, 4 November 2025
Trading ex-dividend commences	Wednesday, 5 November 2025
Record date	Friday, 7 November 2025
Date of payment	Monday, 10 November 2025

As the dividend has been declared and denominated in ZAR, it will be paid (in ZAR) into the bank accounts of shareholders appearing on the Mauritian register.

Share certificates may not be dematerialised or rematerialised between Wednesday, 5 November 2025 and Friday, 7 November 2025, both days inclusive.

The board extends its appreciation to its stakeholders, including shareholders, advisers, clients, business partners, management and employees, for their continued support and commitment during the past six months.

On behalf of the board

Willem Theron Chairman	Francois Gouws Chief executive officer
Tyger Valley 16 October 2025 www.psg.co.za	

We have removed all signatures from this document to protect the security and privacy of our signatories.

# Condensed consolidated statement of financial position

as at 31 August and 28 February 2025

Notes	Unaudited as at 31 Aug 25 R000	Unaudited as at 31 Aug 24 R000	Audited as at 28 Feb 25 R000
<b>ASSETS</b>			
Intangible assets	1 170 711	1 206 032	1 168 254
Property and equipment	100 696	102 435	96 951
Right-of-use assets	206 214	177 167	171 622
Investment in joint ventures	-	377	152
Deferred income tax assets	163 289	124 335	173 161
Loans and advances	358 911	346 041	329 276
Debt securities	5 246 538	3 790 102	4 371 461
Unit-linked investments	112 167 467	109 688 288	97 985 067
Equity securities	5 014 140	4 313 899	4 659 481
Investment in investment contracts	8 319	8 994	9 207
Insurance contract assets	3 942	9 451	13 679
Reinsurance contract assets	157 695	163 080	184 600
Derivative financial instruments	10 148	6 366	6 370
Receivables	2 444 248	2 311 319	2 298 823
Current income tax assets	87 578	117 421	105 895
Assets held for sale	-	122 944	124 260
Cash and cash equivalents (including money market funds)	2 039 368	1 818 458	2 623 328
<b>Total assets</b>	<b>129 179 264</b>	<b>124 306 709</b>	<b>114 321 587</b>
<b>EQUITY</b>			
<b>Equity attributable to owners of the parent</b>			
Stated capital	728 612	1 025 211	875 905
Treasury shares	(81 702)	(103 512)	(109 476)
Other reserves	(275 161)	(278 912)	(296 333)
Retained earnings	4 834 690	4 070 674	4 494 120
	5 206 439	4 713 461	4 964 216
	674 868	571 316	625 742
<b>Total equity</b>	<b>5 881 307</b>	<b>5 284 777</b>	<b>5 589 958</b>
<b>LIABILITIES</b>			
Deferred income tax liabilities	179 915	153 364	185 463
Lease liabilities	252 205	228 513	223 361
Derivative financial instruments	15 247	12 219	11 141
Investment contracts	6 58 907 814	49 132 458	52 819 377
Insurance contract liabilities	447 212	410 962	469 019
Reinsurance contract liabilities	-	2 367	2 123
Third-party liabilities arising on consolidation of mutual funds	60 332 495	65 906 159	51 839 062
Trade and other payables	3 076 472	2 975 623	2 969 289
Current income tax liabilities	86 597	77 323	88 534
Liabilities held for sale	-	122 944	124 260
<b>Total liabilities</b>	<b>123 297 957</b>	<b>119 021 932</b>	<b>108 731 629</b>
<b>Total equity and liabilities</b>	<b>129 179 264</b>	<b>124 306 709</b>	<b>114 321 587</b>
Net asset value per share (cents)	418.3	374.7	397.1

# Condensed consolidated income statement

for the six months ended 31 August and the year ended 28 February 2025

	Unaudited Six months ended 31 Aug 25 R000	Unaudited Six months ended 31 Aug 24 R000	Audited Year ended 28 Feb 25 R000
Insurance revenue	1 332 353	1 271 046	2 614 052
Insurance service expense	(980 523)	(1 085 142)	(2 135 083)
Net expense from reinsurance contracts held	(136 925)	(60 972)	(143 166)
<i>Insurance service result</i>	214 905	124 932	335 803
Finance expense from reinsurance contracts issued	(15 936)	(10 333)	(27 832)
Finance income from reinsurance contracts held	9 294	6 316	18 247
<i>Net insurance service result</i>	208 263	120 915	326 218
Revenue from contracts with customers and other operating income <sup>1</sup>	3 403 228	2 879 456	5 829 727
Interest income on amortised cost financial instruments	85 538	89 462	176 906
Interest income on fair value through profit or loss financial instruments	108 733	101 789	221 290
Dividend income	8 795	6 329	12 713
Net fair value gains and losses on financial instruments	104 483	73 985	88 885
	46 741	17 422	36 707
<b>Total income</b>	<b>3 965 781</b>	<b>3 289 358</b>	<b>6 692 446</b>
Financial advice fees	(1 127 720)	(976 832)	(2 169 543)
Depreciation and amortisation <sup>2</sup>	(102 626)	(96 364)	(198 529)
Employee benefit expenses	(950 370)	(805 884)	(1 523 230)
Marketing, administration and other expenses	(619 474)	(498 457)	(847 318)
<b>Total expenses</b>	<b>(2 800 190)</b>	<b>(2 377 537)</b>	<b>(4 738 620)</b>
Total loss from joint ventures	(152)	(127)	(352)
<b>Profit before finance costs and taxation</b>	<b>1 165 439</b>	<b>911 694</b>	<b>1 953 474</b>
Finance costs	(16 392)	(15 187)	(32 808)
<b>Profit before taxation</b>	<b>1 149 047</b>	<b>896 507</b>	<b>1 920 666</b>
Taxation	(295 414)	(240 217)	(540 605)
<b>Profit for the period</b>	<b>853 633</b>	<b>656 290</b>	<b>1 380 061</b>
<b>Attributable to:</b>			
Owners of the parent	778 072	610 969	1 273 801
Non-controlling interest	75 561	45 321	106 260
	<b>853 633</b>	<b>656 290</b>	<b>1 380 061</b>
<b>Earnings per share (cents)</b>			
Attributable (basic)	62.3	48.3	101.2
Attributable (diluted)	61.6	47.8	99.9
Headline and recurring headline (basic)	58.1	48.2	101.1
Headline and recurring headline (diluted)	57.5	47.7	99.8

<sup>1</sup> Other operating income includes profit on disposal of assets and liabilities held for sale (refer to note 7 for further detail).

<sup>2</sup> Includes amortisation cost of R38.8 million (31 Aug 2024: R38.6 million; 28 Feb 2025: R77.8 million).

# Condensed consolidated statement of comprehensive income

for the six months ended 31 August and the year ended 28 February 2025

	Unaudited Six months ended 31 Aug 25 R000	Unaudited Six months ended 31 Aug 24 R000	Audited Year ended 28 Feb 25 R000
<b>Profit for the period</b>	<b>853 633</b>	<b>656 290</b>	<b>1 380 061</b>
<b>Other comprehensive income for the period, net of taxation</b>	<b>(8 970)</b>	<b>(11 285)</b>	<b>(8 114)</b>
<i>To be reclassified to profit or loss:</i>			
Currency translation adjustments	(8 970)	(11 285)	(8 114)
<b>Total comprehensive income for the period</b>	<b>844 663</b>	<b>645 005</b>	<b>1 371 947</b>
<b>Attributable to:</b>			
Owners of the parent	769 102	599 684	1 265 687
Non-controlling interest	75 561	45 321	106 260
	<b>844 663</b>	<b>645 005</b>	<b>1 371 947</b>

# Earnings and headline earnings per share

for the six months ended 31 August and the year ended 28 February 2025

	Unaudited Six months ended 31 Aug 25 R000	Unaudited Six months ended 31 Aug 24 R000	Audited Year ended 28 Feb 25 R000
<b>Headline and recurring headline earnings</b>	<b>726 261</b>	<b>609 500</b>	<b>1 272 236</b>
<b>Non-headline items (net of non-controlling interest and related tax effect)</b>			
Profit on disposal of assets and liabilities held for sale (refer to note 7)	51 000	-	-
Profit on disposal of intangible assets (including goodwill)	300	953	953
Profit on disposal of property and equipment	511	516	897
Other	-	-	(285)
<b>Profit attributable to ordinary shareholders</b>	<b>778 072</b>	<b>610 969</b>	<b>1 273 801</b>
<b>Earnings per share (cents)</b>			
Attributable (basic)	62.3	48.3	101.2
Attributable (diluted)	61.6	47.8	99.9
Headline and recurring headline (basic)	58.1	48.2	101.1
Headline and recurring headline (diluted)	57.5	47.7	99.8
<b>Number of shares (millions)</b>			
In issue (net of treasury shares)	1 244.8	1 257.8	1 250.0
Weighted average (net of treasury shares)	1 249.7	1 265.2	1 258.7

# Condensed consolidated statement of changes in equity

for the six months ended 31 August and the year ended 28 February 2025

	Attributable to equity holders of the group					
	Stated capital R000	Treasury shares R000	Other reserves R000	Retained earnings R000	Non-controlling interest R000	Total R000
<b>Balance at 1 March 2024 (Audited)</b>	1 206 174	(120 381)	(303 407)	3 818 670	568 610	5 169 666
<b>Comprehensive income</b>						
Profit for the period	-	-	-	610 969	45 321	656 290
Other comprehensive income for the period	-	-	(11 285)	-	-	(11 285)
<i>Total comprehensive income for the period</i>	-	-	(11 285)	610 969	45 321	645 005
<b>Transactions with owners</b>						
Repurchase and cancellation of ordinary shares	(180 963)	16 869	35 780	(358 965)	(42 615)	(529 894)
Share-based payment costs	(180 963)	-	-	-	-	(180 963)
Transactions with non-controlling interest	-	-	35 780	-	-	35 780
Net movement in treasury shares	-	-	-	1 458	246	1 704
Dividends paid	-	16 869	-	-	-	16 869
<b>Balance at 31 August 2024 (Unaudited)</b>	1 025 211	(103 512)	(278 912)	4 070 674	571 316	5 284 777
<b>Comprehensive income</b>						
Profit for the period	-	-	-	662 832	60 939	723 771
Other comprehensive income for the period	-	-	3 171	-	-	3 171
<i>Total comprehensive income for the period</i>	-	-	3 171	662 832	60 939	726 942
<b>Transactions with owners</b>						
Repurchase and cancellation of ordinary shares	(149 306)	(5 964)	(20 592)	(239 386)	(6 513)	(421 761)
Share-based payment costs	(149 306)	-	-	-	-	(149 306)
Net movement in treasury shares	-	-	37 831	-	-	37 831
Equity-settled share-based payments	-	(454)	-	-	-	(454)
Release of profits from treasury shares to retained earnings	-	-	(58 423)	(31 284)	-	(89 707)
Dividends paid	-	(5 510)	-	5 510	-	-
<b>Balance at 28 February 2025 (Audited)</b>	875 905	(109 476)	(296 333)	4 494 120	625 742	5 589 958
<b>Comprehensive income</b>						
Profit for the period	-	-	-	778 072	75 561	853 633
Other comprehensive income for the period	-	-	(8 970)	-	-	(8 970)
<i>Total comprehensive income for the period</i>	-	-	(8 970)	778 072	75 561	844 663
<b>Transactions with owners</b>						
Repurchase and cancellation of ordinary shares	(147 293)	27 774	30 142	(437 502)	(26 435)	(553 314)
Share-based payment costs	(147 293)	-	-	-	-	(147 293)
Net movement in treasury shares	-	27 774	-	-	-	27 774
Dividends paid	-	-	-	(437 502)	(26 435)	(463 937)
<b>Balance at 31 August 2025 (Unaudited)</b>	728 612	(81 702)	(275 161)	4 834 690	674 868	5 881 307

# Condensed consolidated statement of cash flows

for the six months ended 31 August and the year ended 28 February 2025

	Notes	Unaudited Six months ended 31 Aug 25 R000	Unaudited Six months ended 31 Aug 24 R000	Audited Year ended 28 Feb 25 R000
<b>Cash flows from operating activities</b>				
Cash utilised in operations		(1 265 217)	(506 900)	(577 944)
Interest received		1 225 921	1 113 924	2 317 391
Dividends received		629 087	552 048	1 135 159
Finance costs		(16 392)	(15 187)	(32 808)
Taxation paid		(270 991)	(255 748)	(526 372)
<i>Operating cash flows before policyholder cash movement</i>		302 408	888 137	2 315 426
Policyholder cash movement		(17 372)	(26 825)	25 387
<i>Net cash flow from operating activities</i>		285 036	861 312	2 340 813
<b>Cash flows from investing activities</b>				
Acquisition of intangible assets		(36 572)	(30 008)	(45 459)
Purchases of property and equipment		(28 792)	(31 661)	(54 420)
Deconsolidation of mutual funds	8.1	-	-	(105 141)
Proceeds from disposal of intangible assets		300	1 700	1 909
Net cash outflow from disposal of assets and liabilities held for sale	7	(67 338)	-	-
Other		223	587	3 830
<i>Net cash flow from investing activities</i>		(132 179)	(59 382)	(199 281)
<b>Cash flows from financing activities</b>				
Dividends paid		(463 937)	(403 284)	(623 409)
Disposal to non-controlling interest		-	1 704	1 704
Lease liabilities paid – principal portion		(44 780)	(41 360)	(79 328)
Shares repurchased and cancelled		(147 293)	(180 963)	(330 269)
Treasury shares sold and share option settlement	8.2	(191 304)	(89 539)	(94 806)
<i>Net cash flow from financing activities</i>		(847 314)	(713 442)	(1 126 108)
<b>Net (decrease)/increase in cash and cash equivalents</b>		(694 457)	88 488	1 015 424
<b>Cash and cash equivalents at the beginning of the period</b>		2 741 666	1 738 508	1 738 508
<b>Exchange losses on cash and cash equivalents</b>		(7 841)	(8 538)	(12 266)
<b>Cash and cash equivalents at the end of the period<sup>1</sup></b>		2 039 368	1 818 458	2 741 666

<sup>1</sup> Includes the following:

- Clients' cash linked to investment contracts
- Other client-related balances
- Total client-related cash and cash equivalents

**Notes to the statement of cash flows:**

The movement in cash utilised in operations can vary significantly as a result of daily fluctuations in cash linked to investment contracts, cash held by the stockbroking business and cash utilised for the loan facilities provided to clients on their share portfolios at PSG Securities Limited. PSG Life Limited, the group's linked insurance company, issues linked policies to policyholders (where the value of policy benefits is directly linked to the fair value of the supporting assets). When these policies mature, the company raises a debtor for the money receivable from the third-party investment provider, and raises a creditor for the amount owing to the client. A timing difference occurs at month-end when the money was received from the third-party investment provider, but only paid out by the company after month-end, resulting in significant fluctuations in the working capital of the company. Similar working capital fluctuations occur at PSG Securities Limited, the group's stockbroking business, mainly due to the timing of the close of the JSE in terms of client settlements. Refer to note 5.8 for the impact of the client-related balances on the cash flows from operating activities.

# Notes to the condensed consolidated interim financial statements

for the six months ended 31 August 2025

## 1. Reporting entity

PSG Financial Services Limited is a public company domiciled in the Republic of South Africa. The condensed consolidated interim financial statements as at and for the six months ended 31 August 2025, comprise the company and its subsidiaries (together referred to as 'the group') and the group's interest in joint ventures.

## 2. Basis of preparation

### Statement of compliance

The condensed consolidated interim financial statements as at and for the six months ended 31 August 2025 have been prepared in accordance with the requirements of the JSE Limited (JSE) and the requirements of the Companies Act, No. 71 of 2008, as amended, applicable to summary financial statements. The JSE requires condensed financial statements to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council and to also, as a minimum, contain the information required by IAS 34 – Interim Financial Reporting. The condensed consolidated interim financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with the consolidated financial statements of the group as at and for the year ended 28 February 2025. Any forecast financial information is the responsibility of the board of PSG Financial Services Limited and has not been reviewed or reported on by the auditors.

These condensed consolidated interim financial statements were prepared under the supervision of the chief financial officer, Mike Smith, CA(SA).

### Estimates and judgements

In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated annual financial statements for the year ended 28 February 2025.

## 3. Independent review

The condensed consolidated interim financial statements are the responsibility of the board of directors of the company.

Neither these condensed consolidated interim financial statements, nor any reference to future financial performance included in this results announcement, have been reviewed or reported on by the company's external auditor, Deloitte & Touche.

## 4. Accounting policies

The accounting policies applied in the preparation of these summary consolidated interim financial statements are in terms of IFRS and are consistent with those accounting policies applied in the preparation of the previous consolidated annual financial statements as at and for the year ended 28 February 2025.

## 5. Segment information

The composition of the reportable segments represents the internal reporting structure and the monthly reporting to the chief operating decision-maker (CODM). The CODM, for the purpose of IFRS 8 – Operating Segments, has been identified as the chief executive officer, supported by the group management committee (Manco). The group's internal reporting structure is reviewed in order to assess performance and allocate resources. The group is organised into three reportable segments, namely:

- PSG Wealth – *deriving income mainly from total managed assets and total platform assets*
- PSG Asset Management – *deriving income mainly from total assets under management and administration*
- PSG Insure – *deriving income mainly from written premiums and underwriting*

Corporate support costs refer to a variety of services and functions that are performed centrally for the individual business units within each business segment, as well as housing the group's executive office. Besides the traditional accounting and secretarial services provided to group divisions and subsidiaries, the corporate office also provides legal, risk, IT, marketing, HR, payroll, internal audit and corporate finance services. The strategic elements of IT, in terms of both services and infrastructure, are also centralised in the corporate office. The corporate costs are allocated to the three reportable segments.

### 5.1 Description of business segments

PSG Wealth, which consists of five business units – Distribution, Securities, LISP and Life Platform, Investment Management and Employee Benefits – is designed to meet the needs of individuals, families and businesses. Through its highly skilled wealth managers, PSG Wealth offers a wide range of personalised services (including portfolio management, stockbroking, local and offshore investments, estate planning, financial planning, local and offshore fiduciary services, multi-managed solutions and retirement products). The Wealth offices are fully equipped to deliver a high-quality personal service to customers.

PSG Asset Management is an established investment management company with a proven investment track record. It offers investors a simple but comprehensive range of local and global investment products. The division's products include both local and international unit trust funds.

PSG Insure, through its registered insurance brokers and PSG's non-life insurance company, Western National Insurance Company Limited, offers a full range of tailor-made non-life insurance products and services from personal (home, car and household insurance) to commercial (business and agri-insurance) requirements. To harness the insurance solutions available to customers effectively, the division's expert insurance specialists, through a strict due diligence process, will simplify the process of selecting the most appropriate solution for its clients. In addition to the intermediary services that PSG Insure offers, PSG Short-Term Administration supports clients with the claim process, administrative issues and general policy maintenance, including an annual reappraisal of their portfolio.

The CODM considers the performance of reportable segments based on total core income as a measure of growth and headline earnings as a measure of profitability. In order to evaluate the core results of the group, the CODM segregates the income statement by eliminating the impact of the linked investment policies issued and the consolidation of the collective investment schemes from the core operations in the group.

A subsidiary of the group, PSG Life Limited, is a linked insurance company that issues linked policies to policyholders (where the value of policy benefits is directly linked to the fair value of the supporting assets), and as such does not expose the group to the market risk of fair value adjustments on the financial asset, as this risk is assumed by the policyholder.

# Notes to the condensed consolidated interim financial statements

for the six months ended 31 August 2025

## 5. Segment information (continued)

### 5.1 Description of business segments (continued)

The group consolidates collective investment schemes, in terms of IFRS 10 – Consolidated Financial Statements, over which the group has control. The consolidation of these funds does not impact total earnings, comprehensive income, shareholders' funds or the net asset value of the group; however, it requires the group to recognise the income statement impact as part of that of the group.

### 5.2 Headline earnings per reportable segment

For the six months ended 31 August 2025 (Unaudited)	Asset			
	Wealth R000	Management R000	Insure R000	Total R000
Headline and recurring headline earnings <sup>1</sup>	406 960	197 221	122 080	726 261
Recurring headline earnings – excluding intangible asset amortisation cost <sup>2</sup>	434 373	197 221	133 493	765 087
<b>For the six months ended 31 August 2024 (Unaudited)</b>				
For the six months ended 31 August 2024 (Unaudited)	Asset			
	Wealth R000	Management R000	Insure R000	Total R000
Headline and recurring headline earnings <sup>1</sup>	354 684	157 565	97 251	609 500
Recurring headline earnings – excluding intangible asset amortisation cost <sup>2</sup>	381 881	157 565	108 639	648 085
<b>For the year ended 28 February 2025 (Audited)</b>				
For the year ended 28 February 2025 (Audited)	Asset			
	Wealth R000	Management R000	Insure R000	Total R000
Headline and recurring headline earnings <sup>1</sup>	763 212	297 246	211 778	1 272 236
Recurring headline earnings – excluding intangible asset amortisation cost <sup>2</sup>	818 262	297 246	234 539	1 350 047

<sup>1</sup> Headline earnings, calculated in terms of the requirements stipulated in Circular 1/2023 as issued by SAICA, comprise recurring and non-recurring headline earnings. Recurring headline earnings are calculated by excluding non-recurring headline earnings to increase comparability of the performance of the group from one year to another. Non-recurring headline earnings include one-off gains and losses and the resulting tax charge on these items.

<sup>2</sup> The intangible asset amortisation cost includes the amortisation on customer relationships. It excludes the amortisation on computer software and other intangible assets.

## 5. Segment information (continued)

### 5.3 Income per reportable segment

For the six months ended 31 August 2025 (Unaudited)	Asset			Total R000
	Wealth R000	Management R000	Insure R000	
<b>Total IFRS reported income</b>	2 367 744	655 806	942 231	3 965 781
Linked investment business and other income	(18 284)	–	–	(18 284)
<b>Total core income</b>	2 349 460	655 806	942 231	3 947 497
Total segment income	2 852 350	971 984	997 428	4 821 762
Intersegment income	(502 890)	(316 178)	(55 197)	(874 265)
For the six months ended 31 August 2024 (Unaudited)	Asset			Total R000
	Wealth R000	Management R000	Insure R000	
<b>Total IFRS reported income</b>	1 987 628	537 136	764 594	3 289 358
Linked investment business and other income	55 212	–	–	55 212
<b>Total core income</b>	2 042 840	537 136	764 594	3 344 570
Total segment income	2 472 485	809 144	807 400	4 089 029
Intersegment income	(429 645)	(272 008)	(42 806)	(744 459)
For the year ended 28 February 2025 (Audited)	Asset			Total R000
	Wealth R000	Management R000	Insure R000	
<b>Total IFRS reported income</b>	4 118 295	1 027 800	1 546 351	6 692 446
Linked investment business and other income	105 389	–	–	105 389
<b>Total core income</b>	4 223 684	1 027 800	1 546 351	6 797 835
Total segment income	5 115 375	1 588 247	1 640 344	8 343 966
Intersegment income	(891 691)	(560 447)	(93 993)	(1 546 131)

Intersegment income and expenses consist of fees charged at market-related rates. The group accounts for intersegment income and expenses by eliminating these transactions to only reflect transactions with third parties. Intersegment income is eliminated by deducting it from total segment income to reflect income generated by segment from external customers.

The group mainly operates in the Republic of South Africa, with 90.8% (31 Aug 2024: 91.5%; 28 Feb 2025: 91.9%) of the total income from external customers (total IFRS reported income) generated in the Republic of South Africa.

Other information provided to the CODM is measured in a manner consistent with that of the financial statements.

# Notes to the condensed consolidated interim financial statements

for the six months ended 31 August 2025

## 5. Segment information (continued)

### 5.4 Income statement (client vs own)

In order to evaluate the consolidated income statement of the group, the CODM segregates the income statement by eliminating the impact of the linked investment policies issued and the consolidation of the collective investment schemes from the core operations in the group.

	Total IFRS reported R000	Core business R000	Linked investment business and other R000
<b>For the six months ended 31 August 2025 (Unaudited)</b>			
Revenue from contracts with customers and other operating income <sup>1</sup>	3 403 228	3 431 685	(28 457)
Investment income <sup>2</sup>	203 066	203 066	-
Net fair value gains and losses on financial instruments	104 483	104 483	-
Net income attributable to investment contract holders and third-party liabilities	46 741	-	46 741
Net insurance service result	208 263	208 263	-
<b>Total income</b>	<b>3 965 781</b>	<b>3 947 497</b>	<b>18 284</b>
Marketing, administration and other expenses <sup>1</sup>	(619 474)	(626 157)	6 683
Other <sup>3</sup>	(2 180 716)	(2 180 716)	-
<b>Total expenses</b>	<b>(2 800 190)</b>	<b>(2 806 873)</b>	<b>6 683</b>
Total loss from joint ventures	(152)	(152)	-
<b>Profit before finance costs and taxation</b>	<b>1 165 439</b>	<b>1 140 472</b>	<b>24 967</b>
Finance costs	(16 392)	(16 392)	-
<b>Profit before taxation</b>	<b>1 149 047</b>	<b>1 124 080</b>	<b>24 967</b>
Taxation	(295 414)	(270 447)	(24 967)
<b>Profit for the period</b>	<b>853 633</b>	<b>853 633</b>	<b>-</b>
<b>Attributable to:</b>			
Owners of the parent	778 072	778 072	-
Non-controlling interest	75 561	75 561	-
	<b>853 633</b>	<b>853 633</b>	<b>-</b>

<sup>1</sup> The linked investment business and other income statement includes the impact of the fees eliminated between the collective investment schemes (consolidated under IFRS 10 – Consolidated Financial Statements) and the collective investment scheme management company, PSG Collective Investments (RF) Limited.

<sup>2</sup> Investment income consists of interest income on amortised cost financial instruments, interest income on fair value through profit or loss financial instruments and dividend income.

<sup>3</sup> Other consists of financial advice fees, depreciation and amortisation and employee benefit expenses.

## 5. Segment information (continued)

### 5.4 Income statement (client vs own) (continued)

	Total IFRS reported R000	Core business R000	Linked investment business and other R000
<b>For the six months ended 31 August 2024 (Unaudited)</b>			
Revenue from contracts with customers and other operating income <sup>1</sup>	2 879 456	2 952 090	(72 634)
Investment income <sup>2</sup>	197 580	197 580	-
Net fair value gains and losses on financial instruments	73 985	73 985	-
Net income attributable to investment contract holders and third-party liabilities	17 422	-	17 422
Net insurance service result	120 915	120 915	-
<b>Total income</b>	<b>3 289 358</b>	<b>3 344 570</b>	<b>(55 212)</b>
Marketing, administration and other expenses <sup>1</sup>	(498 457)	(572 044)	73 587
Other <sup>3</sup>	(1 879 080)	(1 879 080)	-
<b>Total expenses</b>	<b>(2 377 537)</b>	<b>(2 451 124)</b>	<b>73 587</b>
Total loss from joint ventures	(127)	(127)	-
<b>Profit before finance costs and taxation</b>	<b>911 694</b>	<b>893 319</b>	<b>18 375</b>
Finance costs	(15 187)	(15 187)	-
<b>Profit before taxation</b>	<b>896 507</b>	<b>878 132</b>	<b>18 375</b>
Taxation	(240 217)	(221 842)	(18 375)
<b>Profit for the period</b>	<b>656 290</b>	<b>656 290</b>	<b>-</b>
<b>Attributable to:</b>			
Owners of the parent	610 969	610 969	-
Non-controlling interest	45 321	45 321	-
	<b>656 290</b>	<b>656 290</b>	<b>-</b>

<sup>1</sup> The linked investment business and other income statement includes the impact of the fees eliminated between the collective investment schemes (consolidated under IFRS 10 – Consolidated Financial Statements) and the collective investment scheme management company, PSG Collective Investments (RF) Limited.

<sup>2</sup> Investment income consists of interest income on amortised cost financial instruments, interest income on fair value through profit or loss financial instruments and dividend income.

<sup>3</sup> Other consists of financial advice fees, depreciation and amortisation and employee benefit expenses.

# Notes to the condensed consolidated interim financial statements

for the six months ended 31 August 2025

## 5. Segment information (continued)

### 5.4 Income statement (client vs own) (continued)

	Total IFRS reported R000	Core business R000	Linked investment business and other R000
<b>For the year ended 28 February 2025 (Audited)</b>			
Revenue from contracts with customers and other operating income <sup>1</sup>	5 829 727	5 971 823	(142 096)
Investment income <sup>2</sup>	410 909	410 909	-
Net fair value gains and losses on financial instruments	88 885	88 885	-
Net income attributable to investment contract holders and third-party liabilities	36 707	-	36 707
Net insurance service result	326 218	326 218	-
<b>Total income</b>	<b>6 692 446</b>	<b>6 797 835</b>	<b>(105 389)</b>
Marketing, administration and other expenses <sup>1</sup>	(847 318)	(1 003 692)	156 374
Other <sup>3</sup>	(3 891 302)	(3 891 302)	-
<b>Total expenses</b>	<b>(4 738 620)</b>	<b>(4 894 994)</b>	<b>156 374</b>
Total loss from joint ventures	(352)	(352)	-
<b>Profit before finance costs and taxation</b>	<b>1 953 474</b>	<b>1 902 489</b>	<b>50 985</b>
Finance costs	(32 808)	(32 808)	-
<b>Profit before taxation</b>	<b>1 920 666</b>	<b>1 869 681</b>	<b>50 985</b>
Taxation	(540 605)	(489 620)	(50 985)
<b>Profit for the year</b>	<b>1 380 061</b>	<b>1 380 061</b>	<b>-</b>
<b>Attributable to:</b>			
Owners of the parent	1 273 801	1 273 801	-
Non-controlling interest	106 260	106 260	-
	<b>1 380 061</b>	<b>1 380 061</b>	<b>-</b>

<sup>1</sup> The linked investment business and other income statement includes the impact of the fees eliminated between the collective investment schemes (consolidated under IFRS 10 – Consolidated Financial Statements) and the collective investment scheme management company, PSG Collective Investments (RF) Limited.

<sup>2</sup> Investment income consists of interest income on amortised cost financial instruments, interest income on fair value through profit or loss financial instruments and dividend income.

<sup>3</sup> Other consists of financial advice fees, depreciation and amortisation and employee benefit expenses.

## 5. Segment information (continued)

### 5.5 Divisional income statements

The profit or loss information follows a similar format to the consolidated income statement. The divisional income statements reflect the core business operations of the group.

	For the six months ended 31 August 2025 (Unaudited)	Asset Wealth R000	Management R000	Insure R000	Total R000
Revenue from contracts with customers	2 207 700	618 801	537 047	3 363 548	
Other operating income <sup>1</sup>	6 938	665	60 534	68 137	
Investment income	103 324	18 640	81 102	203 066	
Net fair value gains and losses on financial instruments	31 498	17 700	55 285	104 483	
Net insurance service result	-	-	208 263	208 263	
<b>Total income</b>	<b>2 349 460</b>	<b>655 806</b>	<b>942 231</b>	<b>3 947 497</b>	
Financial advice fees	(866 087)	(8 971)	(252 662)	(1 127 720)	
Depreciation and amortisation	(64 783)	(6 327)	(31 516)	(102 626)	
Employee benefit expenses	(526 954)	(176 627)	(246 789)	(950 370)	
Marketing, administration and other expenses	(318 075)	(211 939)	(96 143)	(626 157)	
<b>Total expenses</b>	<b>(1 775 899)</b>	<b>(403 864)</b>	<b>(627 110)</b>	<b>(2 806 873)</b>	
Total loss from joint ventures	-	-	(152)	(152)	
<b>Profit before finance costs and taxation</b>	<b>573 561</b>	<b>251 942</b>	<b>314 969</b>	<b>1 140 472</b>	
Finance costs <sup>2</sup>	(11 750)	(1 064)	(3 578)	(16 392)	
<b>Profit before taxation</b>	<b>561 811</b>	<b>250 878</b>	<b>311 391</b>	<b>1 124 080</b>	
Taxation	(148 933)	(53 653)	(67 861)	(270 447)	
<b>Profit for the period</b>	<b>412 878</b>	<b>197 225</b>	<b>243 530</b>	<b>853 633</b>	
<b>Attributable to:</b>					
Owners of the parent	407 361	197 225	173 486	778 072	
Non-controlling interest	5 517	-	70 044	75 561	
	<b>412 878</b>	<b>197 225</b>	<b>243 530</b>	<b>853 633</b>	
<b>Headline and recurring headline earnings</b>	<b>406 960</b>	<b>197 221</b>	<b>122 080</b>	<b>726 261</b>	

<sup>1</sup> Other operating income in the PSG Insure division includes a R51.0 million profit on disposal of the Western National Insurance Namibia business. Refer to note 7 for further detail.

<sup>2</sup> Finance costs in the PSG Wealth division of R11.8 million consist mainly of the finance charge on the lease liabilities of R8.0 million, with the remaining portion of the finance charge on the CFD margin and the bank overdrafts.

# Notes to the condensed consolidated interim financial statements

for the six months ended 31 August 2025

## 5. Segment information (continued)

### 5.5 Divisional income statements (continued)

	Asset			
For the six months ended 31 August 2024 (Restated <sup>1</sup> )	Wealth R000	Management R000	Insure R000	Total R000
Revenue from contracts with customers	1 907 132	508 593	516 537	2 932 262
Other operating income	11 485	626	7 717	19 828
Investment income	107 213	19 918	70 449	197 580
Net fair value gains and losses on financial instruments	18 087	7 999	47 899	73 985
Net insurance service result	(1 077)	–	121 992	120 915
<b>Total income</b>	<b>2 042 840</b>	<b>537 136</b>	<b>764 594</b>	<b>3 344 570</b>
Financial advice fees	(725 818)	(7 243)	(243 771)	(976 832)
Depreciation and amortisation	(62 242)	(5 492)	(28 630)	(96 364)
Employee benefit expenses	(459 759)	(133 819)	(212 306)	(805 884)
Marketing, administration and other expenses	(293 286)	(188 176)	(90 582)	(572 044)
<b>Total expenses</b>	<b>(1 541 105)</b>	<b>(334 730)</b>	<b>(575 289)</b>	<b>(2 451 124)</b>
Total loss from joint ventures	–	–	(127)	(127)
<b>Profit before finance costs and taxation</b>	<b>501 735</b>	<b>202 406</b>	<b>189 178</b>	<b>893 319</b>
Finance costs <sup>2</sup>	(11 306)	(1 191)	(2 690)	(15 187)
<b>Profit before taxation</b>	<b>490 429</b>	<b>201 215</b>	<b>186 488</b>	<b>878 132</b>
Taxation	(129 981)	(43 650)	(48 211)	(221 842)
<b>Profit for the period</b>	<b>360 448</b>	<b>157 565</b>	<b>138 277</b>	<b>656 290</b>
<b>Attributable to:</b>				
Owners of the parent	355 131	157 565	98 273	610 969
Non-controlling interest	5 317	–	40 004	45 321
	<b>360 448</b>	<b>157 565</b>	<b>138 277</b>	<b>656 290</b>
<b>Headline and recurring headline earnings</b>	<b>354 684</b>	<b>157 565</b>	<b>97 251</b>	<b>609 500</b>

<sup>1</sup> In order to provide more relevant information to the users of the financial statements, management has changed the presentation of the divisional income statement to provide a further breakdown of Total income and Total expenses per division, some information was previously included in footnotes.

<sup>2</sup> Finance costs in the PSG Wealth division of R11.3 million consist mainly of the finance charge on the lease liabilities of R7.5 million, with the remaining portion of the finance charge on the CFD margin and the bank overdrafts.

## 5. Segment information (continued)

### 5.5 Divisional income statements (continued)

	Asset			
For the year ended 28 February 2025 (Restated <sup>1</sup> )	Wealth R000	Management R000	Insure R000	Total R000
Revenue from contracts with customers	3 959 122	983 616	978 643	5 921 381
Other operating income	29 601	267	20 574	50 442
Investment income	208 191	36 594	166 124	410 909
Net fair value gains and losses on financial instruments	29 355	7 323	52 207	88 885
Net insurance service result	(2 585)	–	328 803	326 218
<b>Total income</b>	<b>4 223 684</b>	<b>1 027 800</b>	<b>1 546 351</b>	<b>6 797 835</b>
Financial advice fees	(1 678 324)	(16 887)	(474 332)	(2 169 543)
Depreciation and amortisation	(127 093)	(11 780)	(59 656)	(198 529)
Employee benefit expenses	(856 637)	(234 356)	(432 237)	(1 523 230)
Marketing, administration and other expenses	(472 644)	(381 530)	(149 518)	(1 003 692)
<b>Total expenses</b>	<b>(3 134 698)</b>	<b>(644 553)</b>	<b>(1 115 743)</b>	<b>(4 894 994)</b>
Total loss from joint ventures	–	–	(352)	(352)
<b>Profit before finance costs and taxation</b>	<b>1 088 986</b>	<b>383 247</b>	<b>430 256</b>	<b>1 902 489</b>
Finance costs <sup>2</sup>	(24 039)	(3 075)	(5 694)	(32 808)
<b>Profit before taxation</b>	<b>1 064 947</b>	<b>380 172</b>	<b>424 562</b>	<b>1 869 681</b>
Taxation	(290 427)	(82 899)	(116 294)	(489 620)
<b>Profit for the year</b>	<b>774 520</b>	<b>297 273</b>	<b>308 268</b>	<b>1 380 061</b>
<b>Attributable to:</b>				
Owners of the parent	763 563	297 273	212 965	1 273 801
Non-controlling interest	10 957	–	95 303	106 260
	<b>774 520</b>	<b>297 273</b>	<b>308 268</b>	<b>1 380 061</b>
<b>Headline and recurring headline earnings</b>	<b>763 212</b>	<b>297 246</b>	<b>211 778</b>	<b>1 272 236</b>

<sup>1</sup> In order to provide more relevant information to the users of the financial statements, management has changed the presentation of the divisional income statement to provide a further breakdown of Total income and Total expenses per division, some information was previously included in footnotes.

<sup>2</sup> Finance costs in the PSG Wealth division of R24.0 million consist mainly of the finance charge on the lease liabilities of R15.6 million, with the remaining portion of the finance charge on the CFD margin and the bank overdrafts.

# Notes to the condensed consolidated interim financial statements

for the six months ended 31 August 2025

## 5. Segment information (continued)

### 5.6 Revenue from contracts with customers

The revenue from contracts with customers relating to the core business operations of the group has been disaggregated as follows in accordance with IFRS 15:

*According to nature of the revenue*

	Unaudited Six months ended 31 Aug 25 R000	Unaudited Six months ended 31 Aug 24 R000	Audited Year ended 28 Feb 25 R000
<b>Revenue from contracts with customers</b>			
Dealing and structuring (including brokerage)			
- Brokerage <sup>1</sup>	100 237	84 688	172 814
- Offshore brokerage commission <sup>1</sup>	78 001	60 383	130 299
- Other dealing and structuring income <sup>2</sup>	99 489	91 279	185 806
Commission, administration and other fees <sup>3</sup>			
- Commission income <sup>4</sup>	1 329 498	1 191 350	2 410 573
- Administration fees <sup>4</sup>	424 259	379 810	768 362
- Other fees <sup>5</sup>	42 252	36 820	82 339
Management and performance fees (including rebates) <sup>4,6</sup>	1 230 834	1 034 514	2 063 708
Policy administration fees <sup>4,7</sup>	58 978	53 418	107 480
	<b>3 363 548</b>	<b>2 932 262</b>	<b>5 921 381</b>

<sup>1</sup> Brokerage and offshore brokerage is recognised at a point in time.

<sup>2</sup> The other dealing and structuring income includes R83.1 million (31 Aug 2024; R79.7 million; 28 Feb 2025; R160.1 million) revenue recognised over time, with the balance of this revenue being recognised at a point in time.

<sup>3</sup> Commission, administration and other fees are generated by PSG Wealth and PSG Insure.

<sup>4</sup> This revenue from contracts with customers is recognised over time.

<sup>5</sup> The other fees include revenue recognised at a point in time and over time, with the majority of this revenue being recognised over time.

<sup>6</sup> Management and performance fees are earned by PSG Asset Management and PSG Wealth.

<sup>7</sup> Policy administration fees are recognised by PSG Insure.

## 5. Segment information (continued)

### 5.7 Statement of financial position (client vs own)

In order to evaluate the consolidated financial position of the group, the CODM segregates the statement of financial position of the group between own balances and client-related balances.

Client-related balances represent the investment contract liabilities and related linked client assets of PSG Life Limited, the broker and clearing accounts, and the settlement control accounts of the stockbroking business, the collective investment schemes consolidated under IFRS 10 – Consolidated Financial Statements and corresponding third-party liabilities, the short-term claim control accounts and related bank accounts, as well as the contracts for difference assets and related liabilities.

As at 31 August 2025 (Unaudited)	Total IFRS reported R000	Own balances R000	Client-related balances R000
<b>ASSETS</b>			
Debt securities <sup>1</sup>	5 246 538	–	5 246 538
Unit-linked investments	112 167 467	2 943 505	109 223 962
Equity securities	5 014 140	46 113	4 968 027
Investment in investment contracts	8 319	–	8 319
Derivative financial instruments	10 148	–	10 148
Receivables <sup>1</sup>	2 444 248	412 687	2 031 561
Cash and cash equivalents (including money market funds) <sup>1</sup>	2 039 368	2 272 266	(232 898)
Other assets <sup>2</sup>	2 249 036	2 249 036	–
<b>Total assets</b>	<b>129 179 264</b>	<b>7 923 607</b>	<b>121 255 657</b>
<b>EQUITY</b>			
Equity attributable to owners of the parent	5 206 439	5 206 439	–
Non-controlling interest	674 868	674 868	–
<b>Total equity</b>	<b>5 881 307</b>	<b>5 881 307</b>	<b>–</b>
<b>LIABILITIES</b>			
Derivative financial instruments	15 247	–	15 247
Investment contracts	58 907 814	–	58 907 814
Third-party liabilities arising on consolidation of mutual funds <sup>1</sup>	60 332 495	–	60 332 495
Trade and other payables <sup>1</sup>	3 076 472	1 076 371	2 000 101
Other liabilities <sup>3</sup>	965 929	965 929	–
<b>Total liabilities</b>	<b>123 297 957</b>	<b>2 042 300</b>	<b>121 255 657</b>
<b>Total equity and liabilities</b>	<b>129 179 264</b>	<b>7 923 607</b>	<b>121 255 657</b>

<sup>1</sup> The client-related balances include the impact of the consolidation of the PSG Money Market Fund. The cash invested therein is derecognised, and all of the fund's underlying highly liquid debt securities, receivables and trade and other payables are recognised. Third-party cash invested in the PSG Money Market Fund is included under third-party liabilities arising on consolidation of mutual funds.

<sup>2</sup> Other assets consist of property and equipment, right-of-use assets, intangible assets, investment in joint ventures, current and deferred income tax assets, loans and advances, insurance contract assets and reinsurance contract assets.

<sup>3</sup> Other liabilities consist of lease liabilities, current and deferred income tax liabilities, insurance contract liabilities and reinsurance contract liabilities.

# Notes to the condensed consolidated interim financial statements

for the six months ended 31 August 2025

## 5. Segment information (continued)

### 5.7 Statement of financial position (client vs own) (continued)

	Total IFRS reported R000	Own balances R000	Client-related balances R000
As at 31 August 2024 (Unaudited)			
<strong>ASSETS</strong>			
Debt securities <sup>1</sup>	3 790 102	10 318	3 779 784
Unit-linked investments	109 688 288	2 695 382	106 992 906
Equity securities	4 313 899	41 687	4 272 212
Investment in investment contracts	8 994	-	8 994
Derivative financial instruments	6 366	-	6 366
Receivables <sup>1</sup>	2 311 319	399 106	1 912 213
Cash and cash equivalents (including money market funds) <sup>1</sup>	1 818 458	1 736 588	81 870
Other assets <sup>2</sup>	2 369 283	2 369 283	-
<strong>Total assets</strong>	<strong>124 306 709</strong>	<strong>7 252 364</strong>	<strong>117 054 345</strong>
<strong>EQUITY</strong>			
Equity attributable to owners of the parent	4 713 461	4 713 461	-
Non-controlling interest	571 316	571 316	-
<strong>Total equity</strong>	<strong>5 284 777</strong>	<strong>5 284 777</strong>	<strong>-</strong>
<strong>LIABILITIES</strong>			
Derivative financial instruments	12 219	-	12 219
Investment contracts	49 132 458	-	49 132 458
Third-party liabilities arising on consolidation of mutual funds <sup>1</sup>	65 906 159	-	65 906 159
Trade and other payables <sup>1</sup>	2 975 623	972 114	2 003 509
Other liabilities <sup>3</sup>	995 473	995 473	-
<strong>Total liabilities</strong>	<strong>119 021 932</strong>	<strong>1 967 587</strong>	<strong>117 054 345</strong>
<strong>Total equity and liabilities</strong>	<strong>124 306 709</strong>	<strong>7 252 364</strong>	<strong>117 054 345</strong>

<sup>1</sup> The client-related balances include the impact of the consolidation of the PSG Money Market Fund. The cash invested therein is derecognised, and all of the fund's underlying highly liquid debt securities, receivables and trade and other payables are recognised. Third-party cash invested in the PSG Money Market Fund is included under third-party liabilities arising on consolidation of mutual funds.

<sup>2</sup> Other assets consist of property and equipment, right-of-use assets, intangible assets, investment in joint ventures, current and deferred income tax assets, loans and advances, insurance contract assets, reinsurance contract assets and assets held for sale.

<sup>3</sup> Other liabilities consist of lease liabilities, current and deferred income tax liabilities, insurance contract liabilities, reinsurance contract liabilities and liabilities held for sale.

## 5. Segment information (continued)

### 5.7 Statement of financial position (client vs own) (continued)

	Total IFRS reported R000	Own balances R000	Client-related balances R000
As at 28 February 2025 (Audited)			
<strong>ASSETS</strong>			
Debt securities <sup>1</sup>	4 371 461	-	4 371 461
Unit-linked investments	97 985 067	2 743 353	95 241 714
Equity securities	4 659 481	42 877	4 616 604
Investment in investment contracts	9 207	-	9 207
Derivative financial instruments	6 370	-	6 370
Receivables <sup>1</sup>	2 298 823	378 348	1 920 475
Cash and cash equivalents (including money market funds) <sup>1</sup>	2 623 328	2 375 200	248 128
Other assets <sup>2</sup>	2 367 850	2 367 850	-
<strong>Total assets</strong>	<strong>114 321 587</strong>	<strong>7 907 628</strong>	<strong>106 413 959</strong>
<strong>EQUITY</strong>			
Equity attributable to owners of the parent	4 964 216	4 964 216	-
Non-controlling interest	625 742	625 742	-
<strong>Total equity</strong>	<strong>5 589 958</strong>	<strong>5 589 958</strong>	<strong>-</strong>
<strong>LIABILITIES</strong>			
Derivative financial instruments	11 141	-	11 141
Investment contracts	52 819 377	-	52 819 377
Third-party liabilities arising on consolidation of mutual funds <sup>1</sup>	51 839 062	-	51 839 062
Trade and other payables <sup>1</sup>	2 969 289	1 224 910	1 744 379
Other liabilities <sup>3</sup>	1 092 760	1 092 760	-
<strong>Total liabilities</strong>	<strong>108 731 629</strong>	<strong>2 317 670</strong>	<strong>106 413 959</strong>
<strong>Total equity and liabilities</strong>	<strong>114 321 587</strong>	<strong>7 907 628</strong>	<strong>106 413 959</strong>

<sup>1</sup> The client-related balances include the impact of the consolidation of the PSG Money Market Fund. The cash invested therein is derecognised, and all of the fund's underlying highly liquid debt securities, receivables and trade and other payables are recognised. Third-party cash invested in the PSG Money Market Fund is included under third-party liabilities arising on consolidation of mutual funds.

<sup>2</sup> Other assets consist of property and equipment, right-of-use assets, intangible assets, investment in joint ventures, current and deferred income tax assets, loans and advances, insurance contract assets, reinsurance contract assets and assets held for sale.

<sup>3</sup> Other liabilities consist of lease liabilities, current and deferred income tax liabilities, insurance contract liabilities, reinsurance contract liabilities and liabilities held for sale.

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for the six months ended 31 August 2025

## 5. Segment information (continued)

### 5.8 Statement of cash flows (client vs own)

In order to assist the CODM to evaluate the consolidated statement of cash flows of the group, the statement of cash flows is segregated between cash flows relating to own balances and client-related balances.

The movement in cash (utilised in)/generated by operations can vary significantly as a result of fluctuations in the receivables and payables relating to our stockbroking business, which have been included within client-related balances.

Included under receivables are broker and clearing accounts at our stockbroking business, of which R2 022.7 million (31 Aug 2024: R1 911.0 million; 28 Feb 2025: R1 915.0 million) represents amounts owing by the JSE for trades conducted during the last few days before the end of the period. These balances fluctuate on a daily basis depending on the activity in the market.

The control account for the settlement of these transactions is included under the trade and other payables, with the settlement to the clients taking place within three days after the transaction date.

	Total IFRS reported R000	Own balances R000	Client-related balances R000
<b>For the six months ended 31 August 2025 (Unaudited)</b>			
<b>Cash flows from operating activities</b>	285 036	766 062	(481 026)
Cash (utilised in)/generated by operations	(1 265 217)	839 146	(2 104 363)
Interest received	1 225 921	194 268	1 031 653
Dividends received	629 087	8 798	620 289
Finance costs	(16 392)	(16 392)	-
Taxation paid	(270 991)	(259 758)	(11 233)
Policyholder cash movement	(17 372)	-	(17 372)
<b>Cash flows from investing activities</b>	(132 179)	(132 179)	-
<b>Cash flows from financing activities</b>	(847 314)	(847 314)	-
<b>Net decrease in cash and cash equivalents</b>	(694 457)	(213 431)	(481 026)
<b>Cash and cash equivalents at the beginning of the period</b>	2 741 666	2 493 538	248 128
<b>Exchange losses on cash and cash equivalents</b>	(7 841)	(7 841)	-
<b>Cash and cash equivalents at the end of the period</b>	2 039 368	2 272 266	(232 898)

## 5. Segment information (continued)

### 5.8 Statement of cash flows (client vs own) (continued)

	Total IFRS reported R000	Own balances R000	Client-related balances R000
<b>For the six months ended 31 August 2024 (Unaudited)</b>			
<b>Cash flows from operating activities</b>	861 312	634 511	226 801
Cash (utilised in)/generated by operations <sup>1</sup>	(506 900)	699 492	(1 206 392)
Interest received	1 113 924	191 251	922 673
Dividends received	552 048	6 329	545 719
Finance costs	(15 187)	(15 187)	-
Taxation paid	(255 748)	(247 374)	(8 374)
Policyholder cash movement	(26 825)	-	(26 825)
<b>Cash flows from investing activities</b>	(59 382)	(59 382)	-
<b>Cash flows from financing activities</b>	(713 442)	(713 442)	-
<b>Net increase/(decrease) in cash and cash equivalents</b>	88 488	(138 313)	226 801
<b>Cash and cash equivalents at the beginning of the period</b>	1 738 508	1 883 439	(144 931)
<b>Exchange losses on cash and cash equivalents</b>	(8 538)	(8 538)	-
<b>Cash and cash equivalents at the end of the period</b>	1 818 458	1 736 588	81 870
	Total IFRS reported R000	Own balances R000	Client-related balances R000
<b>For the year ended 28 February 2025 (Audited)</b>			
<b>Cash flows from operating activities</b>	2 340 813	1 838 058	502 755
Cash (utilised in)/generated by operations <sup>1</sup>	(577 944)	1 966 673	(2 544 617)
Interest received	2 317 391	398 196	1 919 195
Dividends received	1 135 159	12 713	1 122 446
Finance costs	(32 808)	(32 808)	-
Taxation paid	(526 372)	(506 716)	(19 656)
Policyholder cash movement	25 387	-	25 387
<b>Cash flows from investing activities</b>	(199 281)	(94 140)	(105 141)
Deconsolidation of mutual funds	(105 141)	-	(105 141)
Other <sup>2</sup>	(94 140)	(94 140)	-
<b>Cash flows from financing activities</b>	(1 126 108)	(1 126 108)	-
<b>Net increase in cash and cash equivalents</b>	1 015 424	617 810	397 614
<b>Cash and cash equivalents at the beginning of the year</b>	1 738 508	1 883 439	(144 931)
<b>Exchange losses on cash and cash equivalents</b>	(12 266)	(7 711)	(4 555)
<b>Cash and cash equivalents at the end of the year</b>	2 741 666	2 493 538	248 128

<sup>1</sup> The cash generated by operations under own balances includes a R175.0 million withdrawal from unit-linked investments for operational cash requirements.

<sup>2</sup> Other consists of cash flows relating to the acquisition of intangible assets, purchases of property and equipment, proceeds from disposal of intangible assets and other.

# Notes to the condensed consolidated interim financial statements

for the six months ended 31 August 2025

## 6. Investment contracts

Investment contracts are represented by the following financial assets:

	Unaudited as at 31 Aug 25 R000	Unaudited as at 31 Aug 24 R000	Audited as at 28 Feb 25 R000
Unit-linked investments	53 886 044	44 840 668	48 130 770
Equity securities	4 968 027	4 272 212	4 616 604
Investments in investment contracts	8 319	8 994	9 207
Cash and cash equivalents	45 424	10 584	62 796
	<b>58 907 814</b>	<b>49 132 458</b>	<b>52 819 377</b>

## 7. Assets and liabilities held for sale

The assets and liabilities classified as held for sale relate to the Western National Insurance Namibia business, which have been presented as held for sale since 29 February 2024 following the approval by the group's management to sell this business. The business was sold to Santam Namibia for R51.0 million, effective 3 March 2025, after the fulfilment of suspensive conditions.

	Unaudited as at 31 Aug 24 R000	Audited as at 28 Feb 25 R000
<b>Assets classified as held for sale</b>		
Unit-linked investments	116 203	-
Reinsurance contract assets	6 741	5 922
Cash and cash equivalents (including money market funds)	-	118 338
	<b>122 944</b>	<b>124 260</b>
<b>Liabilities classified as held for sale</b>		
Insurance contract liabilities	(122 944)	(124 260)
	<b>(122 944)</b>	<b>(124 260)</b>

The cash flow impact of the sale can be summarised as follows:

	Unaudited 31 Aug 25 R000
Cash consideration received	51 000
Cash and cash equivalents given up	(118 338)
Net cash outflow	(67 338)

## 8. Notes to the statement of cash flows

### 8.1 Deconsolidation of mutual funds

For the year ended 28 February 2025

The group deconsolidated the PSG Wealth Global Creator Feeder Fund during the 2025 financial year as the group lost control of this fund due to a decrease in the effective interest in the fund.

	PSG Wealth Global Creator Feeder Fund R000
Unit-linked investments	28 873 731
Receivables	14 595
Cash and cash equivalents (including money market funds)	105 141
Third-party liabilities arising on consolidation of mutual funds	(20 962 725)
Trade and other payables	(10 783)
Net asset value	8 019 959
Transfer to unit-linked investments	(8 019 959)
Cash consideration received	-
Cash and cash equivalents given up	(105 141)
Net cash outflow for the year ended 28 February 2025	(105 141)

### 8.2 Treasury shares sold and share option settlement

The cash flow impact of the treasury shares sold during the respective financial periods can be summarised as follows:

	Unaudited 31 Aug 25 R000	Unaudited 31 Aug 24 R000	Audited 28 Feb 25 R000
Treasury shares sold	27 774	16 869	16 415
Loss on settlement of share options in terms of share scheme	(219 078)	(106 408)	(111 221)
Net cash outflow	(191 304)	(89 539)	(94 806)

### 8.3 Cash and cash equivalents at the end of the period

	Unaudited 31 Aug 25 R000	Unaudited 31 Aug 24 R000	Audited 28 Feb 25 R000
Cash and cash equivalents (including money market funds)	2 039 368	1 738 508	2 623 328
Cash and cash equivalents classified as assets held for sale	-	-	118 338
	<b>2 039 368</b>	<b>1 738 508</b>	<b>2 741 666</b>

# Notes to the condensed consolidated interim financial statements

for the six months ended 31 August 2025

## 9. Financial risk management

The group's activities expose it to a variety of financial risks: market risk (including price risk, foreign currency risk, cash flow and fair value interest rate risks), credit risk and liquidity risk. Insurance activities expose the group to insurance risk (including pricing risk, reserving risk, underwriting risk and reinsurance risk). The group is also exposed to operational risk and legal risk.

The capital risk management philosophy is to maximise the return on shareholders' capital within an appropriate risk framework.

The condensed consolidated interim financial statements do not include all risk management information and disclosure required in the annual financial statements and should be read in conjunction with the group's annual financial statements as at 28 February 2025.

There have been no changes in the group's financial risk management objectives and policies since the previous financial year-end.

### Market risk (price risk, foreign currency risk and interest rate risk)

Market risk is the risk of adverse financial impact due to changes in fair values or future cash flows of financial instruments from fluctuations in interest rates, equity prices and foreign currency exchange rates.

A portion of the policyholders' and shareholders' investments are valued at fair value and are therefore susceptible to market fluctuations.

With regard to the subsidiary, PSG Life Limited, this company only invests assets into portfolios that are exposed to market price risk that matches linked policies to policyholders (where the value of policy benefits is directly linked to the fair value of the supporting assets), and as such does not expose the business to the market risk of fair value adjustments on the financial asset, as this risk is assumed by the policyholder. Fees charged on this business are determined as a percentage of the fair value of the underlying assets held in the linked funds, which are subject to price and interest rate risk. As a result, the management fees fluctuate, but cannot be less than nil.

Included in the equity securities of R5 014.1 million (31 Aug 2024: R4 313.9 million; 28 Feb 2025: R4 659.5 million) are quoted equity securities of R5 013.9 million (31 Aug 2024: R4 313.7 million; 28 Feb 2025: R4 659.2 million), of which R4 968.0 million (31 Aug 2024: R4 272.2 million; 28 Feb 2025: R4 616.6 million) relates to investments in linked investment contracts. The price risk of these instruments is carried by the policyholders of the linked investment contracts.

Unit-linked investments of R53 886.0 million (31 Aug 2024: R44 840.7 million; 28 Feb 2025: R48 130.8 million) are linked to investment contracts and do not expose the group to price or interest rate risk.

Cash and cash equivalents linked to policyholder investments amounted to R45.4 million (31 Aug 2024: R10.6 million; 28 Feb 2025: R62.8 million) and do not expose the group to interest rate risk.

## 9. Financial risk management (continued)

### Fair value estimation

The information below analyses financial instruments, carried at fair value, by level of hierarchy as required by IFRS 7 – Financial Instruments and IFRS 13 – Fair Value Measurement. The different levels have been defined as follows:

- Level 1 – quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 – input other than quoted prices included within level 1 that is observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices); and
- Level 3 – input for the asset or liability that is not based on observable market data (that is, unobservable input).

There have been no significant transfers between level 1, 2 or 3 during the period under review.

The table below analyses financial assets and liabilities, which are carried at fair value, by valuation method. There were no significant changes in the valuation techniques and assumptions applied since 28 February 2025.

Valuation techniques and main assumptions used in determining the fair value of financial assets and liabilities classified within level 2 can be summarised as follows:

Instruments	Valuation techniques	Main assumptions
Derivative financial instruments	Exit price on recognised over-the-counter (OTC) platforms	Not applicable
Debt securities	Valuation model that uses the market input (yield of benchmark bonds)	Bond interest rate curves Issuer credit ratings Liquidity spreads
Unit-linked investments	Quoted put (exit) price provided by the fund manager	Not applicable – daily prices are publicly available
Investment in investment contracts	Prices are obtained from the insurer of the particular investment contract	Not applicable – prices provided by registered long-term insurers
Investment contract liabilities – unit-linked	Current unit price of underlying unitised financial asset that is linked to the liability, multiplied by the number of units held	Not applicable
Third-party financial liabilities arising on the consolidation of mutual funds	Quoted put (exit) price provided by the fund manager	Not applicable – daily prices are publicly available

# Notes to the condensed consolidated interim financial statements

for the six months ended 31 August 2025

## 9. Financial risk management (continued)

### Fair value estimation (continued)

The fair value of financial assets and liabilities measured at fair value in the statement of financial position can be summarised as follows:

	Level 1 R000	Level 2 R000	Level 3 R000	Total R000
<b>As at 31 August 2025 (Unaudited)</b>				
<b>Financial assets</b>				
Debt securities	2 455 313	2 791 225	-	5 246 538
Unit-linked investments	-	112 043 701	123 766	112 167 467
Equity securities	5 013 900	-	240	5 014 140
Investment in investment contracts	-	8 319	-	8 319
Derivative financial instruments	-	10 148	-	10 148
	<b>7 469 213</b>	<b>114 853 393</b>	<b>124 006</b>	<b>122 446 612</b>
Own balances	45 873	3 986 119	47 945	4 079 937
Client-related balances	7 423 340	110 867 274	76 061	118 366 675
<b>Financial liabilities</b>				
Derivative financial instruments	-	15 247	-	15 247
Investment contracts	-	58 831 753	76 061	58 907 814
Trade and other payables	-	-	58 882	58 882
Third-party liabilities arising on consolidation of mutual funds	-	60 332 495	-	60 332 495
	<b>- 119 179 495</b>	<b>134 943</b>	<b>119 314 438</b>	
Own balances	-	-	58 882	58 882
Client-related balances	-	119 179 495	76 061	119 255 556

	Level 1 R000	Level 2 R000	Level 3 R000	Total R000
<b>As at 31 August 2024 (Unaudited)</b>				
<b>Financial assets</b>				
Debt securities	1 440 484	2 349 618	-	3 790 102
Unit-linked investments	-	109 553 472	134 816	109 688 288
Equity securities	4 313 659	-	240	4 313 899
Investment in investment contracts	-	8 994	-	8 994
Derivative financial instruments	-	6 366	-	6 366
	<b>5 754 143</b>	<b>111 918 450</b>	<b>135 056</b>	<b>117 807 649</b>
Own balances	41 447	3 288 243	41 880	3 371 570
Client-related balances	5 712 696	108 630 207	93 176	114 436 079
<b>Financial liabilities</b>				
Derivative financial instruments	-	12 219	-	12 219
Investment contracts	-	49 039 282	93 176	49 132 458
Trade and other payables	-	-	53 943	53 943
Third-party liabilities arising on consolidation of mutual funds	-	65 906 159	-	65 906 159
	<b>- 114 957 660</b>	<b>147 119</b>	<b>115 104 779</b>	
Own balances	-	-	53 943	53 943
Client-related balances	-	114 957 660	93 176	115 050 836

## 9. Financial risk management (continued)

### Fair value estimation (continued)

As at 28 February 2025 (Audited)	Level 1 R000	Level 2 R000	Level 3 R000	Total R000
<b>Financial assets</b>				
Derivative financial instruments	-	6 370	-	6 370
Equity securities	4 659 241	-	240	4 659 481
Debt securities	1 363 521	3 007 940	-	4 371 461
Unit-linked investments	-	97 907 653	77 414	97 985 067
Investment in investment contracts	-	9 207	-	9 207
	<b>6 022 762</b>	<b>100 931 170</b>	<b>77 654</b>	<b>107 031 586</b>
Own balances	42 637	3 779 330	46 290	3 868 257
Client-related balances	5 980 125	97 151 840	31 364	103 163 329
<b>Financial liabilities</b>				
Derivative financial instruments	-	11 141	-	11 141
Investment contracts	-	52 788 013	31 364	52 819 377
Trade and other payables	-	-	54 171	54 171
Third-party liabilities arising on consolidation of mutual funds	-	51 839 062	-	51 839 062
	<b>- 104 638 216</b>	<b>85 535</b>	<b>104 723 751</b>	
Own balances	-	-	54 171	54 171
Client-related balances	-	104 638 216	31 364	104 669 580

The following table presents the changes in level 3 financial instruments during the reporting periods under review:

	Unaudited 31 Aug 25 R000	Unaudited 31 Aug 24 R000	Audited 28 Feb 25 R000
<b>Assets</b>			
Opening carrying value	77 654	129 272	129 272
Additions	71 654	25 859	106 487
Disposals	(26 615)	(22 438)	(165 607)
Gains recognised in profit or loss <sup>1</sup>	1 313	2 363	7 502
Closing carrying value	<b>124 006</b>	<b>135 056</b>	<b>77 654</b>
<b>Liabilities</b>			
Opening carrying value	85 535	122 245	122 245
Additions	86 236	58 394	144 039
Settlements	(38 141)	(35 883)	(189 151)
Losses recognised in profit or loss <sup>1</sup>	1 313	2 363	8 402
Closing carrying value	<b>134 943</b>	<b>147 119</b>	<b>85 535</b>

<sup>1</sup> The gains and losses on level 3 financial instruments are recognised in profit or loss under 'net fair value gains and losses on financial instruments' and 'net income attributable to investment contract holders and third-party liabilities'.

# Notes to the condensed consolidated interim financial statements

for the six months ended 31 August 2025

## 9. Financial risk management (continued)

### Fair value estimation (continued)

Unit-linked investments represent the largest portion of the level 3 financial assets and relate to units held in hedge funds and are priced monthly. The prices are obtained from the asset managers of the particular hedge funds. These are held to match investment contract liabilities, and as such any change in measurement would result in a similar adjustment to investment contract liabilities. Therefore, the group's overall profit or loss is not materially sensitive to the input of the models applied to derive fair value.

Trade and other payables classified within level 3 have significant unobservable inputs, as the valuation technique used to determine the fair values takes into account the probability (at each reporting period) that the contracted party will achieve the profit guarantee as stipulated in the business agreement. These relate to the purchase of intangibles, and as such any change in measurement would result in a similar adjustment to the intangible assets with the exception of those acquired in terms of business combinations. Therefore, the group's overall profit or loss is not materially sensitive to changes in the inputs.

## 10. Related-party transactions

Related-party transactions similar to those disclosed in the group's annual financial statements for the year ended 28 February 2025 took place during the period under review.

## 11. Events after the reporting date

No events material to the understanding of these results have occurred between the end of the reporting period and the date of approval of the condensed consolidated interim financial statements.

# Corporate information

## Non-executive directors

W Theron (Chairman)  
PE Burton\*  
L Lambrechts\*  
B Mathews\*  
ZRP Matsau^  
PJ Mouton\*  
AH Sangqu\*  
S Totaram#

<sup>^</sup> Lead independent  
<sup>\*</sup> Independent  
<sup>#</sup> Subject to Prudential Authority approval

## Executive directors

FJ Gouws (Chief executive officer)  
MIF Smith (Chief financial officer)  
JL Johannes (Chief transformation officer)

## Registered name

PSG Financial Services Limited  
(Incorporated in the Republic of South Africa)  
('PSG Financial Services' or 'the company' or 'the group')  
Registration number: 1993/003941/06  
JSE share code: KST  
NSX share code: KFS  
SEM share code: PSGK.N0000  
ISIN code: ZAE000191417  
LEI: 378900ECF3D86FD28194

## Company secretary

PSG Management Services Proprietary Limited

## PSG Financial Services head office and registered office

4th Floor, The Edge, 3 Howick Close  
Tyger Waterfront  
Tyger Valley  
Bellville  
7530

## Postal address

PO Box 3335  
Tyger Valley  
Bellville  
7536

## Listings

Johannesburg Stock Exchange (JSE)  
Namibian Stock Exchange (NSX)  
Stock Exchange of Mauritius (SEM)

## Transfer secretary

Computershare Investor Services Proprietary Limited  
Rosebank Towers  
15 Biermann Avenue  
Rosebank  
2196

Private Bag X9000  
Saxonwold  
2132

## Sponsors

JSE sponsor: PSG Capital Proprietary Limited  
NSX sponsor: PSG Wealth Management (Namibia)  
Proprietary Limited  
SEM authorised representative and SEM sponsor:  
Perigeum Capital Ltd

## Auditor

Deloitte & Touche

## Website address

[www.psg.co.za](http://www.psg.co.za)