



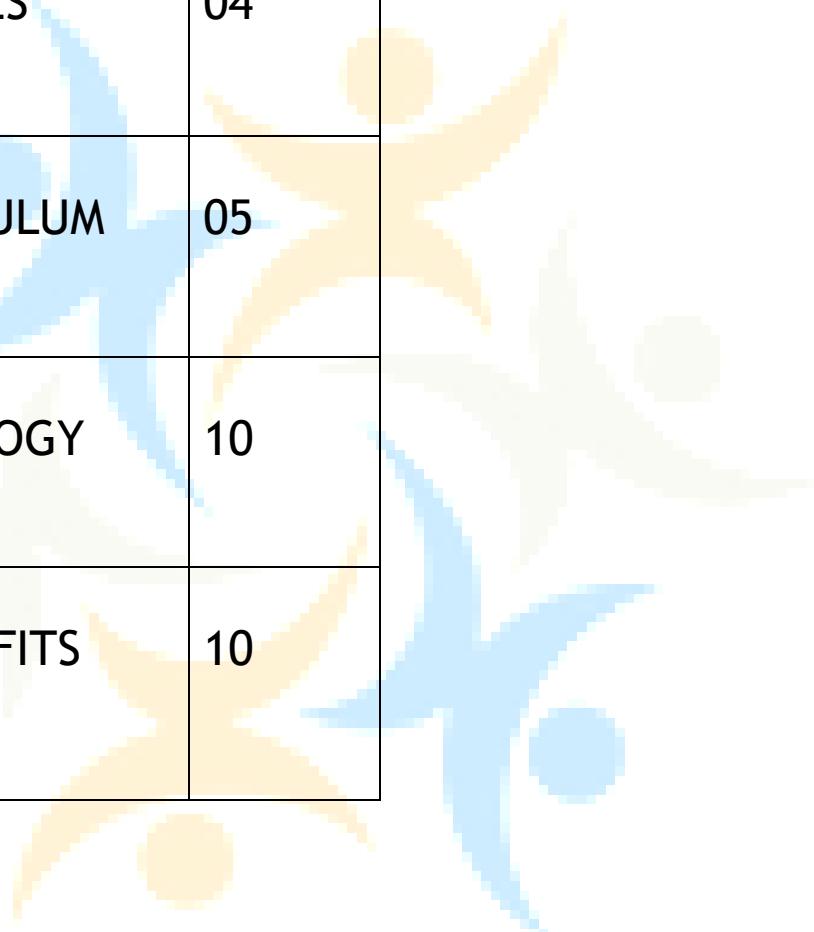
MURTHY SAP TRAINING

SUCCESS IS NOTHING MORE THAN A FEW SIMPLE DISCIPLINES, PRACTICED
EVERYDAY

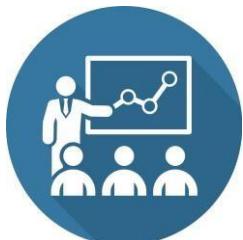


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ABOUT THE COURSE



TRAINING

90 Hours of Live Interactive Classroom Sessions.



PROJECTS

25 Hours Real time Business scenarios with practical hands on to reach current Industry requirements.



RESUME BUILDING

Resume building as per industry requirements.



MOCK INTERVIEWS

Conducting Interview with leading Industry Experts.



LIVE PRESENTATION

Improving presentation with business communication and upgrade skills as industrial projects.



TEST

Practice With our Tests To be able to crack Interviews with ease.



PLACEMENTS ASSISTANCE

100% Placement Assistance, post Completion of training.

Key Features

1

Training provided with industry experts

2

Unlimited Revision classes with instructors

3

Preparations for Interview

4

100% Placement Assistance

5

24 * 7 Support Access

6

On job support after placement

7

Course completion certificate

Course Curriculum

Module 1: SAP Overview

- Introduction to ERP
- ERP Benefits
- Introduction to SAP
- Market Share and Competitors in SAP
- SAP System Landscape
- System Architecture R1, R2, R3 IT/SAP
- Roles and Responsibilities of SAP SD Consultant
 - 1. Logon Details
 - 2. SAP Screen Details
- Discussion on Sales & Distribution Business Processes

Module 2: Enterprise structure in SD

- Defining of Organizational Units
- Assignment of Organizational Units
- Definitions, T-code, Table and path for Organizational Units
- View Organization Structure

Module 3: Master Data

- Definition, Configuration and Customization of Master data
 - 1. Customer Master Data
 - 2. Material Master data
 - 3. Customer Material Info Record

Module 4: Pre-Requisites

- Account Groups
- Number Ranger
- Partner Determination Procedure
- Material Type and Industry Sector
- Stock Updating (Integration SD & MM)
- Stock Overview (Integration SD & MM)

Module 5: General Business Process

Module 6: Sales Document

- Sales Document Overview
- Sales Document Header, Item & Schedule Line Level
- Copy Control

Module 7: Sales Process - O2C Cycle

- Pre-Sales
 1. Inquiry
 2. Quotation
- Standard Order
- Special Sales Documents
 1. Cash Sales
 2. Rush Order
 3. Consignment Fill Up, Issue, Return & Pickup

Module8: Pricing

- Pricing Overview
- Components of Condition Techniques
- Working with Condition Records

Module9: Delivery, Picking & PGI

- Types of Delivery
- Picking
- PGI

Module10: Billing

- Functional Overview
- Billing Document Type

Module11: Outline Agreements

- Quantity & Value Contracts
- Service Contract
- Scheduling Agreement

Module12: Complaints

- Credit & Debit Memo
- Returns
- SDF (Subsequent Delivery Free of Charges)
- Free Delivery

- Invoice Correction
- Incompletion Log
- Bill of Materials
- Transfer of Requirement & Availability Check

Module13: STO (Stock Transfer Order)

Module14: Consignment Business Process

Module15: Third Party Sales Process

Module16: Individual Purchase Order

Module17: Make to Order

Module18: Inter Company Sales Process

Module19: Credit Management

Module20: Batch Management

Module20: Determinations

- Revenue Account Determination
- Free Goods Determination
- Material Determination
- Route Determination

- Text Determination
- Output Determination
- Item Category Determination
- Schedule Line Determination

Module 20: Real time Projects, Hands On and Technical Discussion

- ASAP Methodology
- Modern Implementation Methodology
- Servers or Landscape of SAP System
- LSMW (Legacy System Migration Workbench)
- IDOC (Intermediate Document)
- Mass (Tcode-MASS)
- SQVI (Query View)



SAP Training Methodology

Real time scenario-based training	Live Projects are carried out during the training tenure to develop experiential learning for the participants.
Cross functional engagement	Candidates should learn the other module functionalities to align with current industry requirements.
Training engagement	Candidates will be engaged throughout the training through presentation, Group discussion, Brain storming sessions, Practical hands-on, Interview preparation business communication to improve your future carrier.

Learning benefits

- ✓ Keep skills up-to-date; stay current with advancements in SAP technology
- ✓ Get better, higher-paying jobs and promotions
- ✓ Be an attractive candidate for both government organizations and private companies
- ✓ Open more opportunities to work in software development, consultancies, CRM solutions, manufacturing, logistics and many other industries
- ✓ Gain professional reputation and recognition among peers, colleagues and clients.
- ✓ Motivates to do better and earn higher benefit.