

MARYAM ABDULLAH ALSADEQ

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I seek to apply my acquired experiences in a competitive work environment. It enhances my ability to progress, increases my creative skills, and satisfies my passion for new acquisition Experiences and Skills.

EXPERIENCE

01/12/2021 – NOW

COST ESTIMATION, SALMAN GROU

Providing quotations to customers, which are prepared through the approved system, while adhering to the pricing instructions and the rules adopted in measuring profitability, reviewing pricing requests and making sure all data in the request is clear and complete.

17/01/2021 – 14/ 10/2021

BUSINESS DEVELOPMENT SPECIALIST, ARVEIN FIRM FOR ELECTRONIC MARKETING

Conduct market research and studies, identify sales potential, search for new sales opportunities by communicating with customers via telephone and social networks, prepare for meetings with potential customers and listen to their wants and interests, prepare and deliver appropriate presentations on products Create reviews and periodic reports with sales, negotiate and finalize Sales processes, teamwork to achieve better results, collect feedback from customers and share it with the organization's staff.

CUSTOMER SERVICE

Introducing customers to the services provided by the company, communicating with customers by immediately responding to their inquiries and meeting their needs by receiving reservations and providing appropriate services, dealing with problems and complaints by providing solutions to achieve and ensuring customer satisfaction, submitting questionnaire reports to study the level of customer satisfaction with the company's services.

EDUCATION

NOVEMBER 2021

SALES DIPLOMA, LINCOLN COLLEGE INTERNATIONAL

JANUARY 2019

ENGLISH LANGUAGE LEVEL CERTIFICATE, CAMBRIDGE

SKILLS

- effective communication
- Proficient with CRM software
- Use information technology for sales activities
- Efficiency in presenting attractive presentations
- Microsoft Office proficiency
- Sales management coordination
- Thorough understanding of marketing, negotiation, objection handling and closing sales

COURSES

2021

PERSUASION AND INFLUENCE, THE FIRST PRINCIPAL TRAINING CENTERS

2021

CUSTOMER SERVICE AND SALES, HUMAN RESOURCES AND SOCIAL DEVELOPMENT

2020

PLANNING STRATEGIES, HUMAN RESOURCES AND SOCIAL DEVELOPMENT

2020

PRODUCT PRICING STRATEGIES, NATIONAL ENTREPRENEURSHIP INSTITUTE

2020

CONTENT MARKETING, NATIONAL ENTREPRENEURSHIP INSTITUTE