ABDULLAH MOHAMMED

PMO | STRATEGY | CONSULTATION

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PROFILE

Strategic & innovative Professional who translates business vision into initiatives, with strong experience in delivering shareholder value through planning, developing and executing strategies. Strenght in leading & training teams with ambition and influence.

EXPERTISE CERTIFICATIONS

Project Management

Market Research

Business Development

Competitive Analysis

Strategic HR Development

Change Management

Career Planning

UNIVERSITY SYSTEM OF GEORGIA | 2021

Organizational Analysis

STANFORD UNIVERSITY | 2021

Certified KPI Professional UDEMY | 2021

Business Analysis Certification Program

UDEMY | 2021

PMO- Implementation Professional ASSOCIATION OF GLOBAL PMOS | 2022

Project Management Professional PMI (25488781) | 2020

Financial Markets | Courseara YALE UNIVERSITY | 2019

IBM Watson Analytics Fundamentals BIG DATA UNIVERSITY | 2016

PROFESSIONAL EXPERIENCE

CONSULTANT | STRATEGIC GEARS | SAUDI ARABIA | MAY - PRESENT

- Working on a Project with Ministry of Municipal, Rural & Housing fully responsibile of 5 initiatives related to 2030 vision
- Reporting directly to His Excellency Deputy Minister through weekly meetings, providing him with support in decision making
- Working on strategy planing, execution, engagement and PMO with GM in rebulding and improve the department
- Working on Marketing Campaign as an internal project

PROJECT MANAGER STRATEGY | DALLAH ALBARAKA | SAUDI ARABIA | OCT 2019 - MAY 2022

Portfolio worth +1.5 Billion Riyals in Real Estate Development, Tourism, Entertainment, Maintenance & Operation

- Applied McKinsey 7S model approach to ensure 2021 corporate strategy alignment
- Responsible for diverse employee relations duties, overlooking 150+ employees
- Earned HR director recognition successfully developing and executing training programs in 2020-2021
- Decreased HR cost without compromising quality by 1.2+ Million Riyals for 2 years
- Designed a co-op program which resulted in hiring 95% of co-ops
- Identified performance gaps and developed crucial training courses during Covid-19 pandemic

Oct 2019 - Dec 2019

- · Worked side by side with top management to successfully deliver a portfolio worth 1.5 Billion Riyal, reported directly to COO
- Consulted with CEO & COO in executing projects, working closely with HR Director in developing HR, KPIs and research
- Earned the top management recognition in 2020 for excellent initiatives
- Developed a strategic framework aligned with 2030 vision & executed a plan for 8 Million Meters tourist city
- Made studies on different projects such as ERP, cost analysis, employee's evaluation, organizational structure & marketing

PROJECT MANAGER MARKETING | SADANAH | SAUDIA ARABIA | FEB 2019 - SEP 2019

- Formulated 35+ marketing strong strategies, leading to attracting clients from 35 countries globally
- Created specialized market analysis based on clients' needs and redesigned bundles that increased profit by 20%
- Lunched a website portal for marketing and costumers accounts, additionally applied social and digital marketing

PROJECT MANAGER | RAYAT AL MANSOUR GROUP | SAUDI ARABIA | 2017 - 2019

Prince Mansour bin Muqrin bin Abdulaziz Projects' in Pilgrims Services, Hospitality, Supply Chain and Tourism.

- Managed a system that included 5+ ministries and travel agencies globally to issue Visa for Pilgrims
- Managed and trained 35 employees in 3 different cities, reported directly to CEO

EDUCATION

Bachelor of Computer Science