

Abdullah Ali Sallout

PERSONAL INFORMATION

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Email : Abdallah.sallout@gmail.com
Date Of Birth : 1991
Address: Riyadh, Saudi Arabia
National: Saudi

EDUCATION

Bachelor Degree in " Dental Surgery " from
"Riyadh Colleges of Dentistry and
Pharmacy" (2017)

LANGUAGES

Arabic: (Native language)
English: (Fluent)

CAREER OBJECTIVES

Seeking for a career opportunity in-line with my experience and skills. I strive for best in class job straining to promote my job skills and future career. I'm a key team player and value added to any organization, my core experience is in sales, planning, medical consulting.

WORK EXPERIENCE

Olayan company – Health care Sales supervisor (February 2022 - Current)

- Managing and coaching a team of 12 salesmen on field to ensure delivery of our brand and achieve targets
- Managing client relationships with key stakeholders to ensure client satisfaction by delivering the best service and maintain quality
- Managing contracts and contractual issues with clients
- Develop a monthly distribution plan to ensure products are being distributed as per plan
- Manage risks and issues related to purchase orders, financials, and contracts
- Ensure client satisfaction by maintaining a trusted relationship and deliver quality
- Develop periodic performance reports to the management to summarize the sales outcomes
- Analyzing customers sell-out data performance regularly to come with a plan that suits the customers needs
- Develop periodic KPIs to challenge myself and develop a plan to achieve it
- Problem solving financial issues that faces the client and ensure to report back to management on timely manner
- Maintain quality and performance in all pharmacies
- Develop an approach to ensure our brand is leading the market

Sales man (November, 2020 - Jan ,2022)

- Responsible to achieve monthly sales target

Sales representative (bashir aljabri medical and pharmaceutical services) from July 2018 to October 2020

- Responsible to coordinate meeting with hospital representatives and market medical equipment in eastern pronince and kingdom of Bahrain .
- English language training (Cambridge college 2008)
- Obtained intensive English course training
- Passed one year internship training in kingdom .(2017)

VOLUNTEER EXPERIENCE

- The **13th** ads dentistry in Dammam April 2016
- Conducted Workshop in a brief update in contemporary root canal preparation – (**why pro taper Next**)
- Conducted Workshop in **4th** SDV for dentistry (**smile design and veneer workshop**)

COMMUNITY SERVICE

- Participated in **king Salman Center Riyadh** for children health community in Rowad Attrabiah school on march 2017
- Participated in **king Salman Center Riyadh for children health community in Olaya schools** carnival on January 2017 in Olayya private school Participated in **Esthetic veneers course in Warwick hotel al Khobar august 2018**
- Participated in **Esthetic veneers course in warwick hotel al khobar june.2019**
- Participated in techniques for **Esthetic veneer restorations July.2019 at algosabi hotel** Participated in direct composite restorations all options