

Nawaf M. AL-Faydi

Contact



Eng.n.alfaidy@gmail.com



+966503443782



Riyadh, Saudi Arabia



Nawaf M.AL Faydi PMI-PMP®

Education

- ✓ 2016
Chemical Engineering Science
**King Fahd University of
Petroleum & Minerals**
- ✓ 2012
Chemical Engineering
Technology
Yanbu Industrial College

Expertise

- **Public Speaking**
- **Stakeholders Management**
- **Strategic Planning**
- **Agile Mindset**
- **Presentation skills**
- **Leadership**
- **Project Management**
- **Coaching & Training**
- **Operational Excellence**
- **Change Management**
- **Research & Development**
- **Management Consultation**
- **Partnership Builders**
- **Team Building**





Languages

- ✓ Arabic Native
- ✓ English Professional

Summary

Energetic and highly motivated professional experienced in operation, management consulting and organizational development. A Leader with great potential to Drives revenue, sales & relationships on multiple Core accounts in B-to-B Sector. Seeking to progress my career to contribute my skills and experience while continuing to develop myself.

Experience

- April 2022 – Present
Hempel International | Riyadh, KSA 
Business Development Manager
 - Enhance market share up to 9% in KSA
 - Developing relationships with stakeholders in Giga Projects.
 - Keeping up the market positioning of corporate competitors.
 - Managing (CRM & Power PI) to develop team results.
- Jan 2019 – April 2022
Jotun (MEIA) | Riyadh, KSA 
Sr. Specification Engineer
 - Managed the development team
 - Acted as the company's representative to governmental agencies.
 - Working on securing 350 million gradually.
 - Execution plan activities for 2019 – 2021.
 - Heavily involved in and conducted stakeholder management plans, and implementation throughout duration of all projects handled.
- April 2018 – Jan 2019
Aircraft Accessories (AACC) | Jeddah, KSA 
Projects Engineer
 - Planned and managed maintenance activities.
 - Utilities and provided Aviation Parts.
 - Provide multiple weekly reports track utilities performance.
 - Coordinated multiple planned and unplanned operational activities with internal & external stakeholders.
 - Created a Manuel training for electroplating department.
- March 2017 – Jan 2019
Prime Plastic Products 3P | Jeddah, KSA 
Development Engineer
 - Guide & Coach operations & maintenance facilities.
 - Improve the employee's productivity by 4%.
 - Reduce the cost of products by 2.3%.
 - Launched awards & gifts competitions in Factory.

Professional Certificates & Awards

- ✓ Projects Management Professional PMI-PMP
- ✓ ISO 2015 – 9001 as Auditor
- ✓ Best Leader in Competitions of Projects in KFUPM