

Ali Y. AlAli

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Profile

Self-motivated individual who truly loves to work in a challenging field where novel ideas and effective plannings are crucial. Earned **three honor degrees related** to the IT field. Experienced in graphics design and developing exceptional slides using PowerPoint. Possess knowledge and skills in many computer languages and tools including cybersecurity tools. Looking for an opportunity to share the knowledge and skills where a contribution is made

Education

Master of Science in Information Systems

May 2021

Northwest Missouri State University, Maryville, MO

Overall GPA: 4.0/4.0

Bachelor of Science in Management Information Systems

December 2018

Northwest Missouri State University, Maryville, MO

Overall GPA: 3.96/4.0

Associate Degree in Computer Networking

December 2011

College of Technology, Alahsa, Saudi Arabia

Overall GPA: 4.96/5.0

Work Experience

Lecturer of Computer Science and Information Systems, Northwest Missouri State University **August 2021 – May 2023**

- Teach computer science and Information System classes
- Develop courses and labs
- Advise students
- Participate in departmental activities
- Courses taught: Computer & IT, Database Systems, Network Fundamentals, Ethical Hacking, and Management Information Systems

Graduate Teaching Assistant, Northwest Missouri State University

January 2020 - May 2021

- Worked in the department of Computer Science and Information Systems
- Assisted professors in classes (2 classes, 5 sections - average of 35 students per section), develop and proctor lab exams, grade assignments, and tutoring students during office hours
- Courses: Management Information Systems and Computer and Information Technology

Branch Manager, Obeikan Bookstore Company, Alhasa, Saudi Arabia (SA)

April 2003 – May 2014

- Managed and led a team of salesmen, providing coaching, training, and support to improve performance and enhance customer service.
- Monitored and executed the company's plan to ensure sustainable, high-quality customer service, resulting in increased customer satisfaction and loyalty
- Analyzed monthly sales figures and identified sales trends, providing insights to develop and execute strategies to achieve sales targets and maximize profitability for the branch
- Successfully implemented sales plans that led to consistent and measurable improvements in sales performance, driving revenue growth and profitability
- Conducted evaluations of employees to determine individual strengths and weaknesses, providing targeted training and support to enhance their skills and boost their overall performance
- Supervised customer service operations to ensure that all customers received excellent service, leading to increased customer retention and positive word-of-mouth referrals
- Managed the financial aspects of the branch, including budgeting, expense control, and reporting, to ensure financial stability and growth

Internship

Cooperative Student

July 2017- August 2017

Johns Hopkins Aramco Healthcare, Dhahran, SA

Network Technician

September 2011-December 2011

King Abdulaziz Hospital, Alahsa, SA

Certificates

- | | |
|--|---------------|
| • Developing Hacking Tools Using Python – Advanced Level | February 2023 |
| • Ethical Hacking from Scratch | December 2022 |
| • The Complete Cyber Security Course: Hackers Exposed | December 2022 |
| • MATLAB Onramp | May 2019 |

Computer Skills

- **Computer languages:** Java, Python, PHP, SQL, PL/SQL, MongoDB, HTML, CSS, and basic JavaScript
- **Tools and platforms:** Microsoft Azure Learning, Visio, Tableau, MS Excel, MS Access, Node Js MVC, and Trello
- **Security and hacking tools:** Wireshark, Nmap, Zenmap, Metasploit, Ettercap, Aircrack-ng, John the Ripper, Veil, Nessus, and more.
- **Network security:** Firewall configuration and management, VPN deployment, VLAN segmentation, TCP/IP protocols
- **Operating Systems:** Kali Linux, Mac OS, and Windows 11

Other Skills

- **Leadership:** ability to inspire, motivate, and guide a team towards achieving goals and objectives
- **Communication:** ability to convey information clearly and effectively, both verbally and in writing
- **Problem-solving:** ability to identify issues, analyze data, and develop effective solutions to address challenges and achieve desired outcomes
- **Decision-making:** ability to make sound and timely decisions based on data analysis, risk assessment, and critical thinking
- **Strategic thinking:** ability to think beyond the present and consider long-term goals and objectives, identifying new opportunities for growth and innovation
- **Time management:** ability to manage time effectively and prioritize tasks, ensuring that deadlines are met and goals are achieved
- **Financial management:** ability to manage budgets, forecast revenue, and identify opportunities for cost savings and growth
- **Team building:** ability to recruit, train, and develop a high-performing team, fostering a culture of collaboration, accountability, and excellence
- **Emotional intelligence:** ability to understand and manage one's own emotions and those of others, building strong relationships and effective communication
- **Adaptability:** ability to adjust to changes in the business environment and take on new challenges with flexibility and resilience

Awards/Honors

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| President Honor Roll (GPA 4.0/4.0), Northwest Missouri State University | Spring 2018, Fall 2017, Spring 2017,
Fall 2016, Spring 2016, & Fall 2015 |
| Alpha Chi (<i>National College Honor Society</i>) | February 2017- December 2018 |
| International Achievement Award, Northwest Missouri State University | Fall 2015 – December 2018 |
| Transfer Distinguished Scholarship, Northwest Missouri State University | Fall 2015 – December 2018 |
| The Governor's Award for Outstanding Graduate, Alhasa College of Technology | December 2011 |