

Curriculum Vitae

Mohammad Fares Al-Tartir

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Birth Date April 21st 1991
Nationality Jordanian.
Marital Status Married



Education

09/2009 – 05/2014 **B.Sc. in Telecommunication Engineering.**
Al Husain Bin Tala University, Ma'an, Jordan.

09/2006 – 06/2009 **General Secondary Education Certificate.**
Al-Hudaibia Secondary School, Taif, Saudi Arabia.

Internship

02/2013 – 10/2013 **Team Leader in**
Mobile Innovative Solutions Company (www.misc-me.net).

10/2013 – 06/2014 **Teaching Assistance, Ma'an, Jordan.**

- Telecommunication Laboratory

2 semesters (Digital, Analog, Measurement and instruments).

Professional Certifications:

Network:

1. Cisco Certified Network Associate (CCNA - Certified)
2. CCNP Collaboration 350-801 CLCOR (CCNP Collaboration - Training)

Cloud:

3. MCSA Windows Server 2019 (Training)
4. Microsoft Azure Administrator (AZ -104 Certified)
5. VMware Certified Professional VCP-DCV (Training)

Security:

9. Fortinet Networks Security Expert (NSE4 - Certified)
10. Cyber Security Analyst (CySA+ - Training)

Professional Experience:

03/2016 – 09/2018

Corporate Sales Engineer and acting as accounts manager.
in Yanbu branch of Sahara Net Co. Ltd.

- Preparing commercial proposals for Connectivity solution , Cloud and Cyber security solutions.
- Maintaining a good relationships with the existing client by visiting them daily , weekly and monthly based on prior schedule plan , also keep updating them with the new services and use some of them as a channels to reach to new clients.
- Responsible for the three departments in Yanbu Branch (Sales Department, Bids Department, Products Department).
- Promoting all Sales aspects either privet sectors or government sectors.
- I build Yanbu branch from scratch and reached the revenue of sales to double scale comparing to which had handed over to me in start.

10/2018 – present

Accounts manager in Jeddah branch of Sahara Net Co.

- Consultant for Cyber Security regulations such as SAMA , NCA and ARAMCO framework as well.
- Work with team to prepare proposals for Cyber Security services staring from EDR , firewall and up to SOC .
- Continue Preparing the commercial proposals for Connectivity solution , Cloud and Cyber security services.
- Managing Mega accounts of company’s clients of privet sector (Mega isover than SR 500,000)
- Increasing the sales of existing accounts by offering them new services and solutions.
- Key accounts manager for government sectors.
- I have success stories In Jeddah by returning old accounts to the company and opened 6 new big accounts in short time.
- Also I have strong technical knowledge which help me to meet any client and understand his current setup and requirement and be able to suggest him a solution and discuss it in details.

Languages

Arabic
English

Native language.
Good speaker.