#### ABDULHAY ALAFRANGY

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#### PROFESSIONAL SUMMARY

A highly experienced operations executive who has demonstrated the ability to lead diverse teams of professionals to new levels of success in a variety of highly competitive industries, cutting-edge markets, and fast-paced environments. Strong technical and business qualifications with an impressive track record of more than 25 years of hands-on experience in strategic planning, business unit development, project and product management, and system engineering strategies. Proven ability to successfully analyze an organization's critical business requirements, identify deficiencies and potential opportunities, and develop innovative and cost-effective solutions for enhancing competitiveness, increasing revenues, and improving customer service offerings. A highly intellectual individual with strong management skills in handling technology-related decisions that could enhance, improve and optimize company network infrastructure and pave the way for new revenue – generating opportunities and product offering; has handled numerous job positions involving in information technology; has vast experience in developing and upgrading existing systems to be more high-tech and updated; has great inter-personal skills and can explain procedures to managers, supervisors and staff members in the technology, MIS, technical support, pre- and post- sales engineering and product development group.

#### **SKILLS**

Languages: Arabic & English

Computer:

**Productivity Tools:** Microsoft Office (Word, Excel, PowerPoint, Access, Visio), Apple iWork (Pages, Numbers, Keynote), Microsoft SharePoint, Microsoft Live, and Webex.

Hardware: IBM, HP, Dell, EMC, Compaq Proliant, Data General and Apple.

Networks: Cisco, Juniper, HP, Blue Coat.

Software:

**Languages:** Java, PL/SQL, XML, HTML, Java, C/C++, Visual Basic, Quick Basic, Pascal, Fortran, Cobol, Assembly, Lisp and Prolog.

**Databases:** Oracle Database, SAP HANA, SQL Server, MySQL, Sybase, Informix, Borland Database IV and Clipper.

**ERP:** Oracle E-Business Suite, SAP, Microsoft Dynamics AX.

CRM: Oracle Siebel.

Business Intelligence: IBM Cognos & BI (Business Intelligence).

Operating Systems: UNIX, Windows, Linux, DOS, OS400, iOS, and Android.

Platforms and Technology Solutions: VMware, Oracle Fusion, Oracle Fusion Middleware, Oracle RAC, Exadata, Oracle VM Server, Oracle WebLogic Server, Oracle Application Server, Oracle SOA Suite, Oracle Developer Suite, Analytics Technology, Application Platform and Infrastructure, Data Management, Security and IT Management SAP solutions: Financial Accounting (FI), Financial Supply Chain Management (FSCM), Controlling (CO), Materials Management (MM), Sales and Distribution (SD), Logistics Execution (LE), Production Planning (PP), Quality Management (QM), Plant Maintenance (PM), Project System (PS), Human Resources (HR).

Interests: I enjoy staying current on the latest Hardware, Software, Development Tools, and markets trends by reading a variety of trade journal (PC Week, Information Week, Healthcare informatics...etc. I also enjoy experimenting with new software releases and researching new technologies through the internet, tradeshows, formal and informal discussions with professional associates.

#### **CORE QUALIFICATIONS**

- Sound critical thinking skills
- Exceptional analytical mind
- Adept at applying value to risk
- Experienced in recommending insurance protection for risk opportunities
- Database expert
- Proficient in using the Internet as a research tool
- Strategic Futuristic Competition Activator Ideation

#### PROFESSIONAL EXPERIENCE:

#### 1/2010-Present IT Manager

Taajeer Finance Company - Jeddah - Saudi Arabia.

Leasing company is a closed shareholding company licensed to work in the leasing of SAMA to provide the best financing solutions for individuals and the corporate sector. Company Size 501 - 1000 employees.

- Responsible for the technological direction of a company. Proposes budgets for programs and projects, purchases and upgrades equipment, supervises computer specialists and IT workers, and presides over IT-related projects.
- Provide technological guidance within an organization.
- Supervise information system and communications network.
- Develop and implement a customer service platform to serve the organization in every aspect.
- Design, establish, and maintain a network infrastructure for local and wide area connectivity and remote access.
- Consult with administration, department managers, and manufacturing representatives to exchange information, present new approaches, and to discuss equipment/system changes.
- Participate in vendor contract negotiations for all new computer equipment and software purchased for the corporation.
- Create a cost-benefit analysis as well as supporting a detailed definition of data requirements and departmental workflows.
- Oversee Internet and computer operations.

- Manages the day-to-day operations of the information technology department including directing staff, who support administrative computing, networking, user services, telecommunications and other information technology functions.
- Assess and anticipate technology projects and recommend appropriate action and resources.
- Establish and direct the strategic and tactical goals, policies, and procedures for the information technology department.
- Propose hardware/software solutions to accomplish the company's business objectives.
- Identify user needs and resolve problems.

# 1/2010-9/2016 Technology Manager Gulf Stevedoring Contracting Company Ltd. – Jeddah – Saudi Arabia.

GSCCO operates the Northern Container Terminal at Jeddah Islamic Port and Container Terminal at Jubail Commercial Port in additions to the operations at King Fahd Industrial Port at Jubail.

Company Size 1001 – 5000 employees.

- Client for this assignment is the Ports Authority, Saudi Arabia.
- Duties are to supervise the implementation of the project deliverables, which include the Installation of Terminal Operating System Navis SPARCS N4, Disaster Recovery Systems, and Auto Gates Implementation at Jubail Commercial Port and Jeddah Islamic Port.
- Overseeing company's technological direction includes planning; implementing
  and maintaining best practices for information technology that aligns with all
  corporate functions, also evaluate the use of existing and new technology to
  improve effectiveness and efficiency.
- Directing information technology services includes managing all information technology staff and making all final decisions on service changes, purchases and related processes to ensure integrity and security of the company's information.

## 10/2008-1/2010 Technology Manager Global Arabian for Modern Application Ltd. – Jeddah – Saudi Arabia.

GAMA has been dedicated itself in providing high quality, unique and innovative software application and network solutions. GAMA is a part of GAMA group. Company Size 501 - 1000 employees.

- Client for this assignment is the governmental projects, Saudi Arabia.
- Duties are to supervise the implementation of the project deliverables, which include the installation of their systems.
- Planning and coordinating the company's technological direction, also employ information technology workers and computer specialists to implement information technology related projects. Proposing budgets for projects and make decisions of personnel, staff training and equipment purchasing, reviewing the output of departments and establish administrative policies.

# 1/2006 – 10/2008 Project Manager DALEELTEQ Company – Jeddah – Saudi Arabia.

Daleelteq invests in information and communications technology solutions. Company Size 501- 1000 employees.

- Client for this assignment is the Ministry of Water and Electricity, Western region.
- Duties are to supervise the implementation of the project deliverables, which include the installation of ministry of water and electricity systems.
- Supervising development efforts. Wrote critical system programs; and was the project database and dictionary administrator.
- Trained the programmers on the above-mentioned platform and the ministry of water and electricity staff on systems involved heavily in other varieties of related fields.

## 7/2000 – 1/2006 Project Manager Jeraisy for Computers & Communication Services Est. – Jeddah – Saudi Arabia.

- Client for this assignment is the Ministry of Water and Electricity, Western region.
- Duties are to supervise the implementation of the project deliverables, which include the installation of ministry of water and electricity systems.
- Supervising development efforts. Wrote critical system programs; and was the project database and dictionary administrator.
- Trained the programmers on the above-mentioned platform and the ministry of water and electricity staff on systems involved heavily in other varieties of related fields.

# 1/98 – 7/2000 Project Manager Marasi for Science & Technology Est. – Jeddah – Saudi Arabia.

- Duties are to supervise the implementation of the project deliverables, which include the installation of ministry of water and electricity systems. The project was to design, implement and turn over Personnel /Payroll system and financial system.
- Supervising development efforts. Wrote critical system programs; and was the project database and dictionary administrator.
- Trained the programmers on the above-mentioned platform and the ministry of water and electricity staff on systems involved heavily in other varieties of related fields.

# 8/95 – 1/98 Senior Database Administrator Computer Information System Company – Jeddah – Saudi Arabia.

- Client for this assignment is the KING FAHAD Hospital of the University, AL Khobar.
- Duties are to supervise the implementation of the project deliverables which include the installation of LAN containing more than 600 nodes cooperating with Hyplex Plex View Manager, the hospital main patient care system (ULTI CARE).

- The customization and integration of the MCBA (Inventory and Fixed Assets Modules) and NELSON (Maintenance and Fixed Assets Modules). The project was to design, implement and turn over Personnel/ Payroll system and financial system.
- Supervising development efforts. Wrote critical system programs; and was the project database and dictionary administrator.
- Trained the programmers on the above-mentioned platform and the hospital staff on Microsoft office involved heavily in other varieties of related fields.

## 11/94 - 8/95 Senior Network Administrator International Development Group Company - Riyadh - Saudi Arabia.

IDG invests in quality health care, in people, technology, facilities and communities. IDG makes considerable investments – producing high quality care and extraordinary results. Company Size 10,001+employees.

- Clients for this assignment were the ALNOOR Hospital and HERRA Hospital, Makkah.
- Duties are to supervise the implementation of the project deliverables which include the installation of LAN containing more than 500 nodes cooperating with HP Open View DTC Manager as a network manager, the hospital main patient care system.

### 8/93-11/94 Senior Manager: Computer department, Italian Hostra Company Jeddah branch – Saudi Arabia.

Hostra Automatic Gates has extensive experience in the design, manufacture and installation of gates, and has been at the forefront of innovation and gate safety for automatic electric gates.

Company Size 51-200 employees.

• Duties to supervise and teach 25 employees to implement all the companies need of book Keeping dealing with the mother head quarter in Italy using network.

### 8/92-8/93 PC Instructor.

Jeddah international computer center - Makkah - Saudi Arabia.

• Duties included administration and teaching senior classes of system programming for center students and different company's employees.

#### **EDUCATIONAL BACKGROUND**

1992 BS Computer Science.
King Abdul Aziz University – Saudi Arabia.

#### **CERTIFICATES & TRAINING COURSES**

- SPARCS N4 XPS, Completed the course from Zebra Enterprise Solutions
- Microsoft Certified Professional (6942400)
- IBM Cognos & BI, Completed the course from IBM
- Operating & Managing DG/UX, Completed the course from Data General
- UNIX Fundamentals & Administration and HP Open View DTC Manager,

Completed the following course from Modern Electronics

• Active member of Gulf Net, during graduation presented a seminar on public data networking coordinated by university

## PERSONAL DETAILS

Date of Birth: 17<sup>th</sup> August 1971 Place of Birth: Mecca, Saudi Arabia

Nationality: Palestinian with Egyptian Document