Multi-lingual: Arabic | English | Japanese

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DOB: 1992-11-17

#### **PROFILE**

Enthusiastic <u>Project Manager</u> Eager to contribute to team success through hard work, attention to detail and excellent organizational skills. Clear understanding of Project Management, Process Improvement and IT Solutions. Motivated to learn, grow and excel within an organization. What motivates me is solving a difficult task with 99.99% success rate.

## Remarkable Snapshots:

| Project   | Role   | Role Snapshots   |
|---|--|--|
| Digital Transformation - Cloud Data Center - Connectivity Project - Call Center Project - ERP Project | Vendor Management<br>Budget Management<br>Contract Management      | <ul> <li>Managed the vendor analysis and study of choosing the most suitable ERP provider.</li> <li>Managed project's budget and the alignment with the annual budget.</li> <li>Managed the IT contracts, Implementations and Project sign-off.</li> </ul> |
| Innovation Programs - Hajj Challenges Campaign - COVID-19 Ideation Campaign - Innovation Acceleration | Innovation Consultant<br>Project Management<br>Process Improvement | <ul> <li>Innovation consultancy for several campaigns, such as idea development and assessment.</li> <li>Innovation Project Mgmt. such as Project initiation, implementation and delivery.</li> <li>Innovation Platform Manager (Technical)</li> </ul>     |
| Service Level Agreement Project   | Contract Management  | 12 entities SLAs which had a revenue of <b>13M SAR</b> in 2019 and <b>9M SAR</b> in 2020   |

#### **Professional Experience**

| Froressional Experience                                      |  |  |
|--|--|--|
| King Abdullah Medical City –<br>Makkah<br>Jun 2020 – Present | DEPARTMENT MANAGER – INNOVATION PROJECTS THE EXECUTIVE ADMINISTRATION OF RESEARCH AND INNOVATION Innovation Project Management   Strategy   KPIs   Process Improvement   |  |
|  | <ul> <li>Led projects and analyzed data to identify opportunities for improvement.</li> <li>Identified issues, analyzed information and provided solutions to problems.</li> <li>Used critical thinking to break down problems, evaluate solutions and make decisions.</li> <li>Created plans and communicated deadlines to ensure projects were completed on time.</li> <li>Drove operational improvements which resulted in savings and improved profit margins.</li> <li>Reviewed monthly operations to assess compliance with budgets and determine necessary adjustments for future plans.</li> <li>Generated annual budget forecasting information for executive and corporate reports.</li> </ul> |  |
| Saudi Bugshan group – Jeddah<br>Jun 2019 – May 2020          | IT VENDOR AND CONTRACT SPECIALIST – SHARED SERVICES DEPARTMENT  Digital Transformation   SLA   KPIs   Performance Monitoring   POs   Contracts   |  |
|  | Negotiated optimal contract terms and conditions to lessen business risk   |  |

and maximize financial objectives.

|   | <ul> <li>Reviewed current contracts to identify upcoming contract expirations and coordinated with stakeholders to analyze contract renewals and renegotiation.</li> <li>Managed 30+ contracts valued at \$5M and led several IT projects' contract successfully.</li> </ul> |
|---|--|
|   | <ul> <li>Partnered with project managers to review costs and prepare budgets,<br/>subsequently reporting to clients.</li> </ul>  |
| Tokai University - Tokyo<br>March 2015 – Dec 2018 | <ul> <li>Negotiated with bidders to achieve fair, reasonable and positive outcomes<br/>for all parties.</li> </ul>   |
|   | SEASONAL CONTRACT   PROJECT MANAGER  |
|   | Logistics   Project Management   Performance Analysis   Team Representative  |
|   | <ul> <li>Identified plans and resources required to meet project goals and<br/>objectives.</li> </ul>  |
|   | <ul> <li>Headed project teams specializing in design and launch activities.</li> </ul>   |
|   | <ul> <li>Tracked project and team member performance closely to quickly intervene<br/>in mistakes or delays.</li> </ul>  |
|   | <ul> <li>Manage all the logistics during the project timeline.</li> </ul>  |

## **Education**

| Tokai University<br>April 2017 – March 2019 | MASTER OF ENGINEERING – ELECTRICAL AND ELECTRONICS  Robotics   Machine Learning   Artificial Intelligence   3D – Eye movements                      |
|---|---|
| Tokai University<br>April 2013 – March 2017 | BACHELOR OF COMPUTER ENGINEERING — APPLIED COMPUTER ENGINEERING  Software   Hardware   Robotics   English literature   Inter-cultural Communication |

## **Honors & Achievements**

| Saudi Bugshan group - 2019 | Employee of the month                              |
|----------------------------|--|
| UNESCO Japan – 2018        | Speech Contest in Japanese & English   First Prize |

## **Internships & Courses**

| Engineering Track – 2018 | Project Management Professional (PMP)              |  |
|--------------------------|--|--|
|                          | Occupational Safety & Health Administration (OSHA) |  |
| MELI – 2020              | Change Management                                  |  |
| Doroob - 2020            | Microsoft Excel                                    |  |
| IPA – 2021               | Operational Planning                               |  |
|                          | Budget Management                                  |  |
| Six Sigma Society – 2021 | White Belt – Lean Six Sigma                        |  |

# Skills

Project Management | Cost Management | Budgeting & Analysis | SLAs | IT Solutions | Vendor Management | Microsoft Office | MenaHRMS | Process Improvement | Contract Management | Linguistic: Arabic, English, And Japanese

#### References

Available upon request