

Hassan Jafar Alkuaibi

Sales Representative

OBJECTIVES :

- Demanding and challenging position with growth-oriented company offering opportunity for advancement and professional development to implement the new philosophies, new techniques and practical strategies of business management .

SKILLS :

- Detail-oriented, efficient and organized professional with extensive experience in sales accounting systems.
- Possess strong analytical and problem-solving skills, with the ability to make well thought out decision.
- Excellent written and verbal communication skills.
- Excellent time-management skills with the ability to prioritize multiple tasks and responsibilities
- while meeting deadline.
- Exceptional leadership with negotiation and persuasion skills and also collaboration skills .

KEY COMPETENCIES :

- | | |
|----------------------|----------------------|
| • Sales Accounting . | • Sales Accounting . |
| • Communication . | • Communication . |
| • Problem Solving . | • Problem Solving . |

PROFESSIONAL EXPERIENCE :

- Abdullah Hashim Industrial Gases & Equipment Company. Saudi Arabia From January 2019 to May 2021



PERSONAL DETAILS

Date of Birth



09th November 1990

Nationality Saudi Arabian

Marital Status Married

Place of Living



Saudi Arabia Eastern
Province,

Mobile



+966-569861164

Email



hassanalkuaibi@
hotmail.com

RESPONSIBILITIES :

- Responsible for making cold calls, following leads, creating opportunities and landing business. This includes developing and cultivating customer relationships with current customers and new.
- Responsible for attending sales meetings, providing monthly expense reports, monthly mileage reports, and other paperwork as necessary.
- Responsible for attending sales meetings via phone conference and being prepared to discuss the past and future sales activities.
- Responsible for all other duties requested by direct supervisor.

EDUCATIONAL QUALIFICATION :

- Bachelors of Business Administration – August 2018. BOISE State University, IDAHO, USA
- Minor Supply Chain Management.
- Sales Skills Training - ASHARQIA CHAMBER
- Customer Service Training - ASHARQIA CHAMBER

RELATED COURSE WORK :

- Supply Chain management.
- Human Resource
- General Business.
- Management.
- Marketing.

COMPUTER KNOWLEDGE :

- Operating System: Microsoft Windows, Linux, DOS.
- Computer Hardware and Networking (Basics)