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| **First Name:** | **Maher** | **Date Of Birth: 1-1-1986** | |  | | | |
| **Last Name:** | **Abu Ismail** | **Nationality: Syrian** | |  | | | |
| **Gender:** | **Male** | **Marital Status: Single** | | |
| **Address : Kingdom of Saudi Arabia** | | | **City : Khobar** | | |  |  | |  |
|  | **Mobile Number:** | **00966 55 4675690** | |  | | | |
| **Email Address:** | **maherosam@hotmail.com** | |

**OBJECTIVE:**

To find a suitable job that would maximize my potential that would help in the achievement of the company's mission and vision**.**

**ACADEMIC AND DIPLOMA :**

* Pre- graduate from Syrian Virtual University in **BIT** (**Bachelor in Information Technology).**
* Graduate from Damascus Syrian University in **(English Literature).**
* Certificate in Microsoft Dynamics **AXAPTA** (implementation ) from Computer Information Academy
* Belden Networking Certified Designer & Installer Authorized.
* Ongoing BIM (**Building information modeling ) Certificated Practitioner (Project/Task Information Manager or PIM/TIM)**
* Certificate in **MCSE** (Microsoft Certified Systems Engineer) from Computer Information Academy
* Certificate in **ICDL & Computer Maintenance** From **UNDP** Branch IN Syria CTC .– 8-2005
* Certificate in **Adobe Photoshop &Graphic Design** from **UNDP**. – 4-2006

**SKILLS: Computer & Management & Marketing**

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|  | **ERP System (financial , distribution ,manufactory, HR,ERM ) Consultant & Project Manager : Analyze business processes** **,Installation ,implementations and Provide user training and support (Sure methodology ,Data base ,UML ..)** |
|  | **Leader Ship, Management And Business Experience.** |
|  | |  | | --- | | **Marketing Experience (Strategic & Research planning SWOT, Direct & Channel Marketing ,**  **E-commerce Strategy & Development, Events Organizing, Media campaign, CRM).** | |
|  | **Sales Strategic and management plans.** |
|  | **Data Base Administration, Networks Experience. IP telephone & CCTV.** |
|  | **Website programming, design and management. Graphic Design Experience.** |
|  | **Experience Windows, Software Installations & Maintenance, Hard Ware Maintenance Experiment** |

**WORK EXPERIENCE: Syria and Saudi Arabia 10 years till Now**

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| |  |  | | --- | --- | | **JOB Position** | ***Company & Duty Details (3 years up to Now) from 01/02/2014 up to now*** | | **IT manager  (ERP Consultant )**  **& Business Coordinator** | ***KAMCO Construction Company (EPC Contractor)*** | | **Build All ERP modules From scratch up to deliver it and go live.**  **Falcon ERP c# , Devexpress framework SQL Database  Crystal report** | • A Principal Consultant with all KAMCO departments. I am in charge of the ERP Systems and All IT services, with responsibility both for Programme Management of large scale ERP, implementation programmes and the delivery of large, complex or high profile projects. My responsibility also includes looking after the Continuing all staff and the maintenance of the quality of professional input to the Support Group business cycle in all construction works segments. | | **Marketing Executive**  **& ERP Webmaster** | **Zohoor Alreef (Retailer company) (1 year) from 1/11/2012 to 30/12/2013** | | **Build Marketing Plans for :**  **Brand that biz**  **Ushi fashion**  **Alhkeka news paper**  **Hamasat magazine**  **1 to 9 store** | • In cooperation with the **Marketing Director** develop and setup the marketing strategies for all Mix marketing (SWOT, Pert ..) and an annual schedule of in-store promotional activity to support defined strategic and tactical objectives. • Prepare timing plans and detailed castings for each individual initiative and get the approval of the Marketing Director prior to execution. • Using and managing the external and internal resources available, devise tactical events to support product launches and specific short-term needs briefing third parties, managing their development work and submitting proposals on time to the Marketing Director for approval. • Working with third party designers, writers and media owners design strategic campaigns according to the annual schedule of activity. • Negotiate with third party suppliers (production artists, retouches, photographers, printers, finishers, logistics etc.)And prepare( RFQs, FPO,PO )and follow payment cycle to vendor. • **Webmaster and Social Media Strategy Planer and executing (SEM)** CORPORATE SOCIAL MEDIA BUSINESS STRATEGY My background in technical products, manufacturing and professional services allows me to be uniquely qualified for my current role. My position works in collaboration with other members of the Global eBusiness team as a consultant to support Global Digital Strategy, inbound marketing and corporate Brand, & PR. global digital strategy. I build cross functional teams while integrating social media with business goals. | | **ERP Project manager & Marketing planer** | **YUSEEF BIN AHAMD KANOO ( Mr.saoud kanoo department) it is one of clients (Najeeb A. R. Al-Zamil Group - NAZCO TECH )( 1 year) from 01/09/2011 to 20/10/2012** | | ***Responsible to implement segment ERP system for all***  ***Departments.***  **Team player with**  **Saraya albahar development for all deprtment** | Support the General manager for four company service Supervising overall departmental functions whilst demonstrating excellent capabilities in professional ERP training, employee retention and organizational development. **Planning and budgeting training programs** in close coordination with all managers based on the needs in terms of required skill set. Creates the project & marketing plan, defines the strategic implications of the project and determines the requirements to achieve a successful implementation. Emphasizes that the software rollout has to be in sync with corporate-defined parameters of cost, schedule and quality. Preparing interpretations of a variety of written material for **ERP use in multi-language documents**, maintaining the content, context and style of the original material to the greatest extent possible. | | **ERP Consultant** | **Najeeb A. R. Al-Zamil Group - NAZCO TECH (2years) from 01/10/2009 to 01/09/2011** | | **Segment ERP  deliver to multi-client:**   * Abdel Hadi Abdullah Al-Qahtani Group. * AL Mohyb For Fiber Glass * Al Zamil For Trading, industries & Transport …..   Cubes IT solutions  Microsoft AXAPTA   * Abd alkarim holding group * ALFOZAN Group | **Manage and deliver large, complex ERP for all (Business cycle) engagements that identify, design, and implement creative business solutions and technology solutions for large clients across several key Industries**. Manage engagement risk, manage project economics including planning and budgeting, define deliverable content, ensure buy-in of proposed solutions from top management levels at the client. Manage the day to day interactions with client management and sponsorship. Develop and maintain contact with top decision makers at key clients, organize and lead pursuit teams, participate and lead aspects of the proposal development process, contribute to proposals pricing strategy. Develop practice solutions and methodologies. Perform role of counselor and coach, provide input and guidance into the staffing process, and actively participate in staff recruitment and retention activities. Provide leadership and support for delivery teams and staff in local offices. (Installation)(Implementer) (Managing) | | |
| **ERP manager** | ***Period: full 3 years from 1/1/2006 to 1/8/2009*** |
|  | I worked with (**Abou Dikar Company)**for computer and communication and Official of the branch(Reebal ) At Department of Informatics. As one of the ERP management & marketing manager |
|  |
| **Web Programmer & Master** | I worked as Programmer & Master Web IN (**Nerva Group company**) For Web sites design and programming in Syria- Damascus the company have BRANCH IN U.A.E  Web Site: **www.nervagroup.com**  Telephone Number(s):963-967435858 |
| **Sales Manager** | ***Period: full 1 years*** |
|  | I worked as Sales Manager IN (**Roken Al CD Company**) For All Computer Services  in Syria-Sweida  Telephone Number(s): 963-16250848 |
| **ICDL Tutor** | I worked as Tutor In Alhuda institute in Syria-Sweida |

**LANGUAGES:**

|  |  |
| --- | --- |
| **Arabic** | **Native Language** |
| **English** | **EXCELLENT** |
| **Spanish** | **Good** |

**ANOTHER INFORMATION :**

**I have Driving license (Saudi, international).  
Transfer Iqama available.**

***Yours sincerely***

**Maher Abu Ismail**