**Mansour Al Harith**

**18 years of work experience 12 of them in Management level**

**Name**: Mansour Hussain AL-Harith

**Date of birth**: 9\10\1978

**Place of birth**: Dhahran

**Nationality**: Saudi

**Status**: Married

**Contact**: AL-Khobar mobile: +966 547 42 55 55

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**Qualification:**

-Holding Bachelor of telecommunication engineering, my GPA is 4.0 from 5.0

-Holding Master of Business Administration(online), GPA 3.3 from 5.0

**Courses**:

-Customer services -Professional management

-Microsoft office 2003 & 2007 -Machine Programming

-Workshop management

-Acting with Integrity

-Alcatel-Lucent corporate communications for large enterprises

-Anti-Corruption Program Overview

-Deployment delivery management Rollout of site

-EIF (Executive Information Flash) for Managed Services

-Free and open source software (FOSS) Executive tutorial

-LTE PPM Migration Training

-Project management process

-Quantitative project management - SPC webinar

-Lean six sigma

-Security information diploma

-PMP under preparation

-ICPM under preparation

**Working Experience**:

-I worked with Sabic Saudi Iron and Steel Co. for **4 years** start from **3\10\1998 to 14\08\2002.**

-I worked with Nalco Saudi co. for 3 years as Executive secretary start from 1\8\2003 to 29\8\2006

-From 1-09-2006 till now I worked with ALCATEL - LUCENT–Mobily Project-Khobar-KSA **As telecom Engineer for till December 2007**:

-Overall BSS installation & commissioning.

-Supervision of all Mobily GSM sites installations.

-Integration and testing BTS sites, including indoor, both corrective and planned

Work. Follows up, air conditioning, generators, rectifiers, power problems, external

Alarms, and spares part.

-Make sites ON-AIR.

-Wiring cross connection work on DDF, this needed to change the sites connectivity.

-Making the acceptances for the transmission HOP sites (nodal sites); equipment &

Racks & DDF security, Earthing, external alarms connectivity.

-MW commissioning. -BTS and MW upgrade.

**Contract /site acquisition director from January 2008 – November 2010**:

- I worked and acquired more than 1200 for the region of east and north with

Needed permits as site acquisition manager and all are on-air

- Follow-up sites even after the sites are on air

- Full knowledge of ways to extract the permits with issued letters to all government

Departments when we need site inside

**Acting National Manager from December 2010 – March2012** of Fiber optic E2E in KSA:

- To manage and follow-up FTTH activities in the project, maintain progress as per project schedule with all related contractors.  
- Agree monthly targets with Deputy Project Director, and manage the team against these targets.  
- Coordinate with Technical Manager and design manager to define and verify the scope and discuss, proposed and recommend technical solution.

- Develop the right and quick plan, to extract the necessary licenses for work. Of all government departments. Roads Administration / Municipalities / Water Department / SCECO / Road Services.

- Full knowledge of the required tools before work, at the work and after work, in addition to alternative solutions are in line with the business plan and state requirements.  
- Prepare Project plans and Project procedures to achieve project Targets.  
- Establish mechanism to track, review and clarify problem issues raised in the project, and to identify actions needed to resolve project blocking issues.  
- Chair meetings with operators and subcontractors, and participate in other project coordination meetings concerning his area.  
- Immediate escalation to the DPD for any blocking issues.  
- Coordinate with other sections, departments and coordinate with other team member for proper and timely deliver for the project as per the HPIP.  
- Ensure that results are compiled, documented and forwarded to management in required format, quantity and quality, and ensure timely and correct presentation and explanation of results.  
- Prepare region related reports and provide project information to the Project Control group for incorporation in Project reports  
- Receive and perform assigned tasks as directed by DPD  
- Generate a performance report against subcontractors, project team members, work to enhance performance and escalate deficiency issue.

**Wireless Regional Project Manager from April 2012 – August 2014:**

Responsible for the telecommunication project management including pre-sale support and post-sale implementation management in K.S.A, follow the customer requirements and the Contract Agreement contents. And then, break them down into concrete objectives and fulfill them. Responsible for the project organization forming, management and improvement. Responsible for the success of the project implementation, ensure the key performance like cost, progress, quality, scope etc. to meet the agreed goals. Responsible for internal Engineering process implementation and process audit. Responsible for the financial target achievement of the project, deliver the project within budget.

**Head of KSA Access (Current job title):**

* Lading a kingdom wide team access professionals and process.

**QHSE Rep (Current job title):**

* At the end of the day the main goals simply are🡺 Quality/Health/Safety

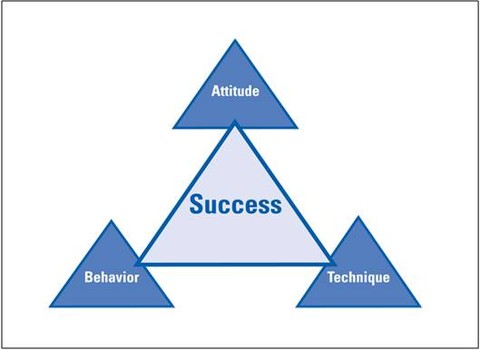
**Achievements:**

- Cover the northern region with telecom network.

- Cover the Eastern region with telecom network.

- Exceed the achievement of company sales target

Working with/under triangle Sales Professional



**Number of employee under my administration:**

* As a Regional Project Manager, there are 10 teams under my administration, in addition to subcontractors and third party.
* As a Head of KSA Access am leading all KSA regions, each region has 10 teams including subcontractors and third party
* As QHSE Rep, I am leading all company staff in eastern region including executives level and subcontractors along with third party.

**Largest budget I have work on from 2004-2017:**

* 2 billion SAR starting from the lunch of Mobily

**Strong Relations and governmental ties**:

1. - KSA seaports
2. - Naval base
3. - Facilities security forces
4. - National Guard
5. - Airbase
6. - Air Defense
7. - King Khalid Military City
8. - Arms factory in Al-Kharj
9. - King Abdulaziz Military City
10. - Traffic, Saudi
11. - Sporadic military areas on the border
12. - Saudi passports administration
13. - Saudi Aramco
14. - Saudi Sabic (All companies)
15. - STC, ZAIN, MOBILY (All telecom companies)
16. - All Airports of Saudi Arabia including Royal lounges
17. - Saudi Consultative Council
18. - King Salman airbase
19. - Prince Naif academy
20. - Saudi Consultative Council
21. - All municipalities around KSA
22. - Ministry of Health
23. - Ministry of Interior.
24. - Ministry of Communication (CITC)
25. - Ministry of Foreign affairs
26. - Ministry of customs authority
27. - Saudi Sport General Authority
28. - Embassy’s.