Combined assessment :: Data Visualization and Text Mining

Airbnb Case Study



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Executive Summary

Airbnb guest reviews in the USA, Brazil, and Spain are remarkably consistent, even though they have different geographies and different cultures. The top factors to a successful property review in these countries are the accuracy of the property description, location, cleanliness, comfort level, and interaction with the host. Guests expressed highly negative sentiment towards noisy areas and properties lacking a heating system. Furthermore, properties listed in the target countries are in coastal cities, with apartment units as the most popular rentals.

Introduction

This report analyzes Airbnb customers' reviews across three different markets: USA, Spain, and Brazil. The reviews were filtered to English only to standardize and avoid complexity. The main objective is to understand if customers' preferences when renting a property vary from country to country. The analysis is supported by various text mining techniques and visualizations to identify patterns and business insights in property reviews. The term *token* is commonly used in this report and refers to specific words extracted from the reviews.

Word Frequencies

Word frequencies in the USA, Brazil, and Spain reviews indicate that guests emphasize the location and cleanliness of units and the interaction with the host during their stay(see Appendix I). The token beach has one of the highest frequencies in reviews, which is foreseen as the properties listed in our target countries are close to the ocean (see Appendix II). In addition, it also seems that apartment units are the properties most in-demand in these locations.

Words Frequency Correlation

To understand the similarity and relationship of tokens in the property reviews, we have performed a correlogram along with a correlation test that compared tokens in the USA with



Brazil and Spain (see Appendix III). USA and Brazil tokens have a correlation coefficient of 0.90, while USA and Spain correlate by 0.87. Both sets are strongly correlated, with words outside the line being more specific for each country. For example, the words "New York" and "condo" are more specific to the US, the names "Alan" and "Marcela" to Brazil, and "Barcelona" and "Julian" to Spain. The USA has much more condominiums listed on Airbnb than Brazil or Spain, explaining the exclusivity of the term "condo" (see Appendix III and dashboard 1).

Sentiment Analysis

We performed a sentiment analysis to determine customers' positive and negative associations with properties in their reviews. The most common words related to a specific sentiment were remarkably homogeneous in all countries (see Appendix V). In brief, people are looking for clean, quiet, safe, and comfortable places to enjoy their stay, and if overall satisfied, there is a high chance they will end up recommending the property in the review. However, on the other hand, there is a negative sentiment for properties that reside in noisy areas and properties lacking a heating system.

N-Gram

So far, we understand the most common words and sentiments in our reviews. The next step is to analyze the semantic structure of our terms to understand their level of association and gain more context. The bigrams from the USA, Brazil, and Spain (See Appendix VI) point in the same direction; guests factor in the location of properties when booking on the platform. Furthermore, they refer to the amenities of the place and the host experience. Hosts categorized as Superhosts have a median review score rating of 97 on their properties, while non-super hosts have a 93 (See Appendix IV & Dashboard 3).



TF-IDF

The Term Frequency and Inverse Document Frequency helped identify tokens with less frequency but with the highest importance, which provided more insights into our analysis. The most relevant words in our TF-IDFs refer to local, touristic cities and monuments in each destination. For example, we encounter New York, Manhattan, Brooklyn, and the Hawaiian Islands in the USA. In Spain, the city Barcelona, with mentions of characteristic places such as the Sagrada Familia and the Rambas. Lastly, Brazil stands out for the coastal cities Rio de Janeiro, Ipanema, and Copacabana (see Appendix VII and dashboard 4).

Gini Decision Tree

We have designed a Gini Decision Tree model based on a sample of 10,000 reviews to predict business success or failure based on reviews score rating. The reviews score rating has a range that goes from 1 to 100: If the total review score per property is greater than 90, we classify it as business success and below 90 as a business failure (see Appendix VIII). Each other category that we used to predict the outcome has a score range between 1-10. According to the model, there are high chances of business success if the review score accuracy of the listing is equal to 10: this confirms the importance of offering a description of the accommodation that is complete and honest. If less, there are other scores to factor, including cleanliness, checking, and communication with the host (see dashboard 2).

Conclusion

In conclusion, most reviews are positive in the three countries analyzed, and the topics are homogeneous. Customers are happy when the description of the accommodation is consistent with what they find and instead complain when they have to stay in dirty or noisy places.



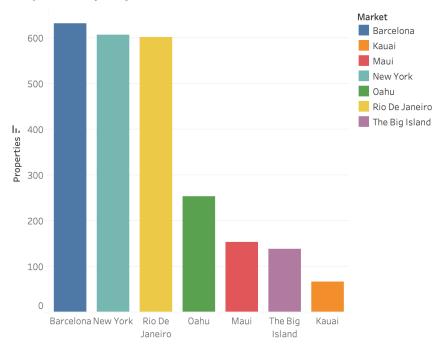
Appendix

Appendix I: Word Cloud of the 20 most frequent words in the reviews



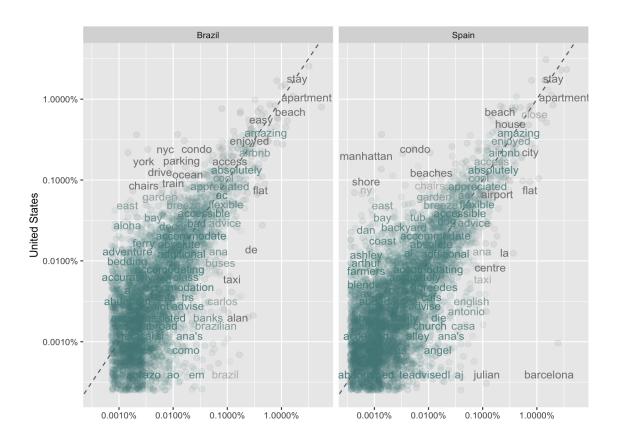
Appendix II : Number of Properties by City





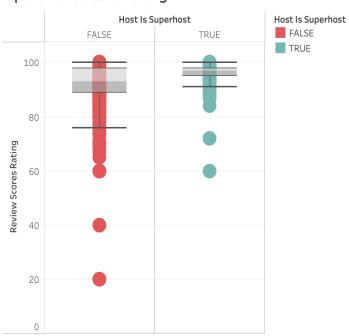


Appendix III: Correlogram of United States vs Brazil and Spain



Appendix IV: Boxplot of the Apartment Score Rating By Type of Host

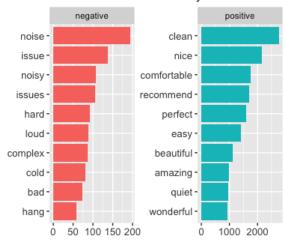




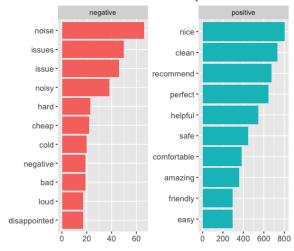


Appendix V: Sentiment Analysis in the USA, Brazil, and Spain.

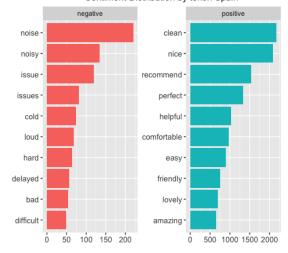




Sentiment Distribution by token Brazil



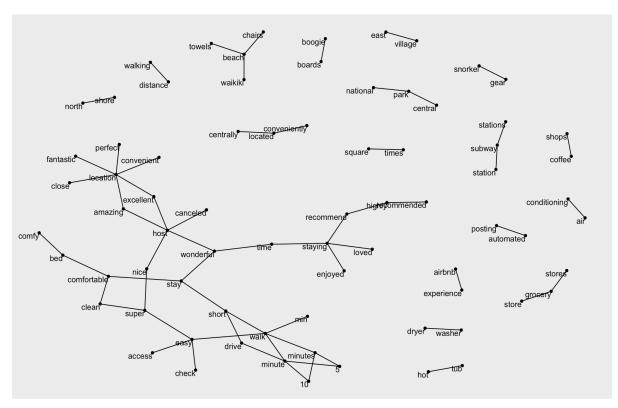
Sentiment Distribution by token Spain



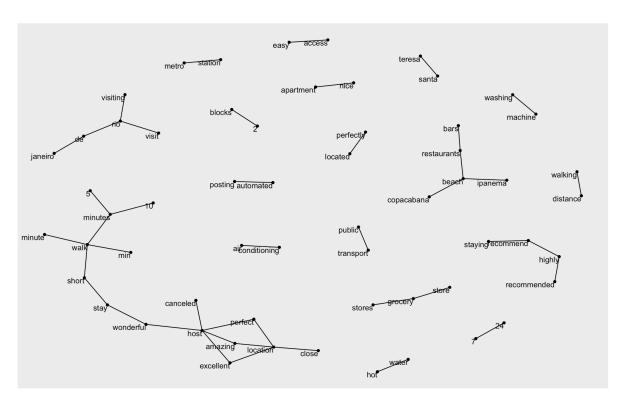


Appendix VI: Bigrams

Bi-gram analysis for Brazil's reviews

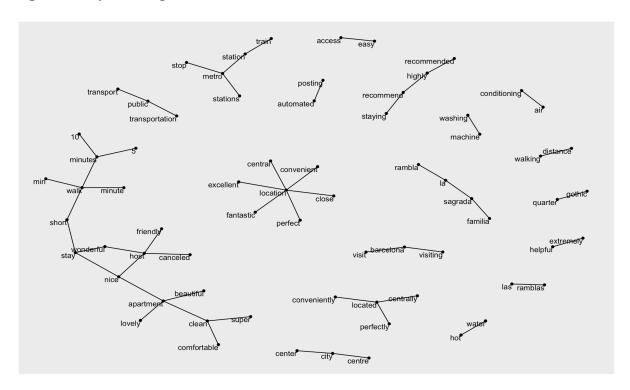


Bi-gram analysis for Brazil's reviews

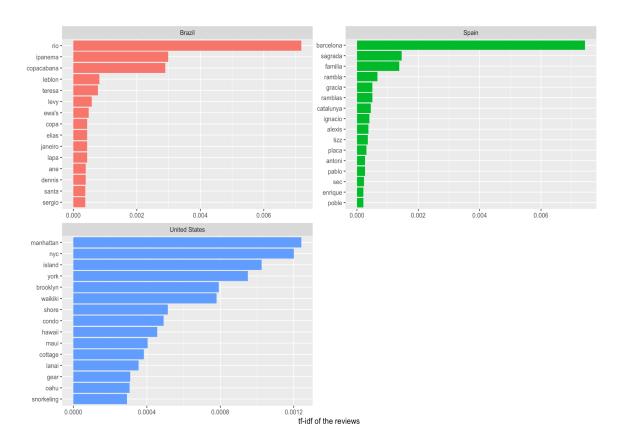




Bi-gram analysis for Spain's reviews

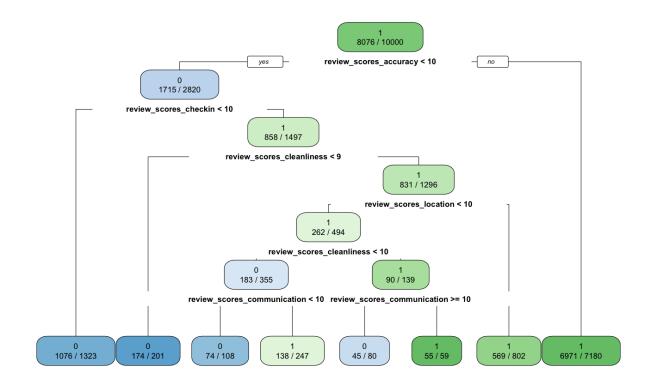


Appendix VII: TF-IDF for Reviews





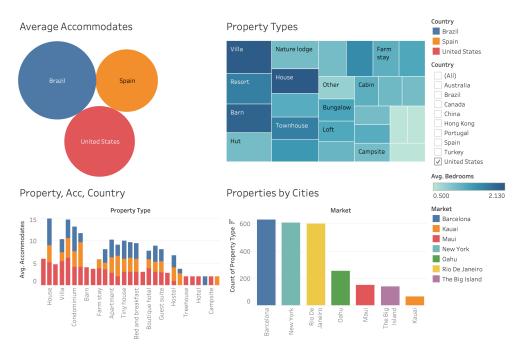
Appendix VIII: Gini Decision Tree Predictive Model for the Reviews Score





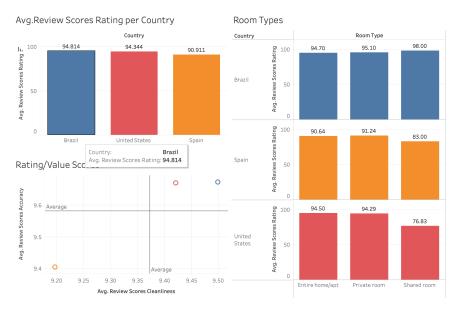
Dashboards

Dashboard 1:



Either a resort, house, or apartment is the most popular choice in these 3 countries. A house is popular in Brazil while a townhouse is popular in Spain. A resort is a popular listing in the United States. Properties which are closer to the beach have a higher number of bookings compared to properties listed in the city. Brazil has the highest average amount of accommdates for a property compared to Spain and the United States. Barcelona and New York have the highest number of property listings.

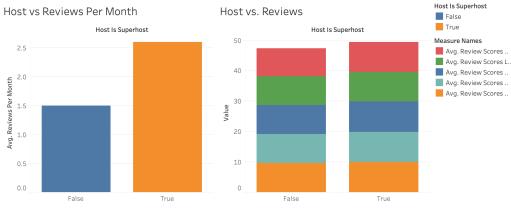
Dashboard 2:



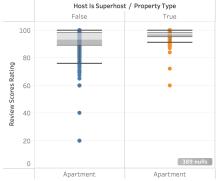
Brazil has the highest average score rating. United States has the second highest with the last one being Spain. The review score check-in and cleaniness are the 2 most important review scores factor. We saw this from the Gini-Tree and see it has the highest impact. United States and Brazil are above the average in these 2 specific review score ratings while Spain is below the average. The shared room in Brazil has the highest rating where private room has the highest room in Spain and United States.



Dashboard 3:



Hosts and Rating

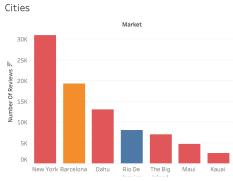


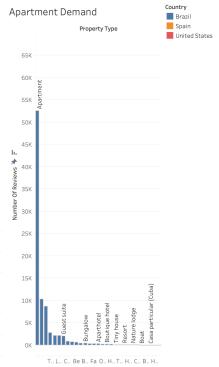
If a superhost is more likely to get a overall higher review score rating compared to the a host who is not a superhost. A superhost has fewer property listings but a higher amount of reviews per month.

Dashboard 4:

In our The Term Frequency and Inverse Document analysis, we prefered to focus on cities. As you can see from the Cities graph, cities that we encountered in our analysis also relevant and high proportion in the number of reviews.

Furthermore, in our word frequency analysis, we realized that the token "beach" is quite frequent and apartment units in our target countries which are close to the beach have high demands. So we want to ensure about this statement also in our visualization. According to Apartment Demand graph you can clearly see that the high demand for apartment is quite clear in number of reviews.







R Code

```
#Downloading Libraries
library(tidytext)
library(tidyverse)
library(textdata)
library(wordcloud)
library(RColorBrewer)
library(wordcloud2)
library(tm)
library(ggthemes)
library(igraph)
library(ggraph)
library(janeaustenr)
library(dplyr)
library(stringr)
library(tidyr)
library(tidytuesdayR)
library(mongolite)
library(splitstackshape)
library(textcat)
library(wordcloud2)
library(ggplot2)
library(scales)
library(rpart)
library(rpart.plot)
library(topicmodels)
#Connecting to MongoDB
connection string <-
'mongodb+srv://matteomeroni:PqUXcQYiaqu7wWw@cluster0.u48ss.mongodb.net/sample airbnb?retry
Writes=true&w=majority'
airbnb collection <- mongo(collection="listingsAndReviews", db="sample airbnb",
url=connection string)
airbnb all <- airbnb collection$find()
glimpse(airbnb all)
#creating the data frame that we are going to use for the analysis
my airbnb <- airbnb all %>%
select(-images, -host, -address, -availability, -review scores, -reviews)
my airbnb <- cbind(my airbnb, airbnb all$review scores, airbnb all$availability, airbnb all$address,
airbnb all$host)
my airbnb <- cSplit(my airbnb, "listing url", "/") %>%
```



```
select(-listing url 1, -listing url 2, -listing url 3, -listing url 4)
#remove empty data frame reviews
reviews text <- airbnb all$reviews
reviews text <- Filter(function(x) \dim(x)[1] > 0, reviews text)
#create data frame with all the reviews
reviews text <- bind rows(reviews text) %>%
select(listing id, comments)
reviews text$listing id <- as.numeric(reviews text$listing id)
#inner join my airbnb with the reviews
my airbnb join <- my airbnb%>%
inner join(reviews text, by = c("listing url 5" = "listing id"))
my airbnb join$comments <- sapply(my airbnb join$comments, function(x) gsub("[^\x01-\x7F]", "",
x))
table(my airbnb join$country)
#export the file that we are going to use for the analysis on Tableau
tableau <- my airbnb %>%
select(market, country, property type, room type, room type, bed type, minimum nights,
maximum nights, cancellation policy, number of reviews, bedrooms, bed type, beds, accommodates,
price, security deposit, bathrooms, cleaning fee, guests included, extra people, reviews per month,
review scores accuracy, review scores cleanliness, review scores checkin,
review scores communication, review scores location, review scores_location, review_scores_value,
review scores rating)
write.csv(tableau,"/Users/matteomeroni/Desktop/Text Analytics/tableau file.csv")
####### WORDCLOUD ###########
#wordcloud of the 50 most frquent words in the comments
token <- my airbnb join %>%
 filter(country %in% c("United States", "Brazil", "Spain")) %>%
 unnest tokens(word,comments) %>%
 anti join(stop words) %>%
 count(word) %>%
 top n(50,n)
wordcloud2(token, size= 0.4, color='random-dark')
#wordcloud of the 50 most frquent AMENITIES
```



```
amenities <- my airbnb join$amenities
amenities <- data.frame(unlist(amenities)) %>%
count(unlist.amenities.)
amenities 50 <- amenities%>%
top n(50)
wordcloud2(amenities 50, size= 0.2, color='random-dark')
########SAMPLES######
#crate samples of United States, Brazil and Spain filtering for english
united states <- my airbnb join %>%
filter(country == "United States")
brazil <- my airbnb join %>%
filter(country == "Brazil")
spain <- my airbnb join %>%
filter(country == "Spain")
sample usa <- united states[sample(nrow(united states), 10000), ]
sample spain <- spain[sample(nrow(spain), 10000), ]
sample usa eng <- sample usa %>%
mutate(lang = textcat(comments)) %>%
filter(lang == "english")
sample brazil eng <- brazil %>%
mutate(lang = textcat(comments)) %>%
filter(lang == "english")
sample spain eng <- sample spain %>%
mutate(lang = textcat(comments)) %>%
filter(lang == "english")
usa token <- sample usa eng %>%
unnest tokens(word, comments) %>%
anti join(stop words)
```



```
bing counts usa <- usa token %>%
 inner join(get sentiments("bing")) %>%
 count(word, sentiment, sort=T) %>%
 ungroup()
bing counts usa %>%
  group by(sentiment) %>%
  top n(10) \% > \%
  ungroup() %>%
  mutate(word=reorder(word, n)) %>%
  ggplot(aes(word, n, fill=sentiment)) +
  geom col(show.legend = FALSE) +
  facet wrap(~sentiment, scales = "free y")+
  labs(y="Contribution to sentiment United States", x=NULL)+
  coord flip()
#NRC Sentiment
USA nrc <-USA token sentiment %>%
inner join(get sentiments("nrc")) %>%
 count(word,sentiment,sort=TRUE) %>%
 ungroup()
#My NRC Count
USA nrc count<- USA nrc %>%
 group by(sentiment) %>%
 count(sentiment,sort=TRUE)
#plotting my sentiments
USA sentiment <- USA nrc count %>%
 ggplot(aes(x = reorder(sentiment, n), y = n, fill = sentiment)) +
 geom col(show.legend = FALSE) +
 coord flip() +
 labs(x = NA,
   y = "n"
   title = "Number of words by sentiment")+
 theme(axis.title.y = element blank())+
 theme(plot.title = element text(hjust = 0.5))+
 theme(axis.text = element text(size = 12))+
 theme(plot.title = element text(size = 13))
USA sentiment
```



```
spain token <- sample spain eng %>%
 unnest tokens(word, comments) %>%
 anti join(stop words)
bing counts spain <- spain token %>%
 inner join(get sentiments("bing")) %>%
 count(word, sentiment, sort=T) %>%
 ungroup()
bing counts spain %>%
 group by(sentiment) %>%
 top n(10) \% > \%
 ungroup() %>%
 mutate(word=reorder(word, n)) %>%
 ggplot(aes(word, n, fill=sentiment)) +
 geom col(show.legend = FALSE) +
 facet wrap(\simsentiment, scales = "free y")+
 labs(y="Contribution to sentiment Spain", x=NULL)+
 coord flip()
brazil token <- sample brazil eng %>%
unnest tokens(word, comments) %>%
anti join(stop words)
bing counts brazil <- brazil token %>%
inner join(get sentiments("bing")) %>%
count(word, sentiment, sort=T) %>%
```



```
ungroup()
bing counts brazil %>%
group by(sentiment) %>%
top n(10) \% > \%
ungroup() %>%
mutate(word=reorder(word, n)) %>%
ggplot(aes(word, n, fill=sentiment)) +
geom col(show.legend = FALSE) +
facet wrap(\simsentiment, scales = "free y")+
labs(y="Contribution to sentiment Brazil", x=NULL)+
coord flip()
##### N-grams and tokenizing USA #########
usa bigrams <- sample usa eng %>%
 unnest tokens(bigram, comments, token = "ngrams", n=2)
#to remove stop words from the bigrams data, we need to use the separate function:
usa bigrams separated <- usa bigrams %>%
 separate(bigram, c("word1", "word2"), sep = " ")
usa bigrams filtered <- usa bigrams separated %>%
 filter(!word1 %in% stop words$word) %>%
 filter(!word2 %in% stop words$word)
#creating the new bigram, "no-stop-words":
usa bigram counts <- usa bigrams filtered %>%
 count(word1, word2, sort = TRUE)
usa bigram graph <- usa bigram counts %>%
 filter(n>50) %>%
 graph from data frame()
ggraph(usa bigram graph, layout = "fr") +
```



```
geom edge link()+
  geom node point()+
  geom node text(aes(label=name), vjust =1, hjust=1)
    #creating bigram for comfortable
    comfortable bigram <- bigram counts %>%
     filter(word1 == "comfortable")
    comfortable graph <- comfortable bigram %>%
     filter(n>5) %>%
     graph from data frame()
    ggraph(comfortable graph, layout = "fr") +
     geom edge link()+
     geom node point()+
     geom node text(aes(label=name), vjust =1, hjust=1)
    #creating bigram for location
    location bigram <- bigram counts %>%
     filter(word1 == "location")
    location graph <- location bigram %>%
     filter(n>5) %>%
     graph from data frame()
    ggraph(location graph, layout = "fr") +
     geom edge link()+
     geom node point()+
     geom node text(aes(label=name), vjust =1, hjust=1)
##### N-grams and tokenizing Brazil #########
brazil bigrams <- sample brazil eng %>%
  unnest tokens(bigram, comments, token = "ngrams", n=2)
#to remove stop words from the bigrams data, we need to use the separate function:
brazil bigrams separated <- brazil bigrams %>%
  separate(bigram, c("word1", "word2"), sep = " ")
brazil bigrams filtered <- brazil bigrams separated %>%
  filter(!word1 %in% stop words$word) %>%
  filter(!word2 %in% stop words$word)
```



```
#creating the new bigram, "no-stop-words":
brazil bigram counts <- brazil bigrams filtered %>%
 count(word1, word2, sort = TRUE)
brazil bigram graph <- brazil bigram counts %>%
 filter(n>25) %>%
 graph from data frame()
ggraph(brazil bigram graph, layout = "fr") +
 geom edge link()+
 geom node point()+
 geom node text(aes(label=name), vjust =1, hjust=1)
##### N-grams and tokenizing Spain #########
spain bigrams <- sample spain eng %>%
unnest tokens(bigram, comments, token = "ngrams", n=2)
#to remove stop words from the bigrams data, we need to use the separate function:
spain bigrams separated <- spain bigrams %>%
separate(bigram, c("word1", "word2"), sep = " ")
spain bigrams filtered <- spain bigrams separated %>%
filter(!word1 %in% stop words$word) %>%
filter(!word2 %in% stop words$word)
#creating the new bigram, "no-stop-words":
spain bigram counts <- spain bigrams filtered %>%
count(word1, word2, sort = TRUE)
spain bigram graph <- spain bigram counts %>%
filter(n>50) %>%
graph from data frame()
ggraph(spain bigram graph, layout = "fr") +
geom edge link()+
geom node point()+
```



geom_node_text(aes(label=name), vjust =1, hjust=1)

```
####### TF-IDF framework in Airbnb reviews #########
airbnb reviews idf <- my airbnb join %>%
 select(country, comments) %>%
 filter(country %in% c("United States", "Brazil", "Spain"))
sample airbnb reviews idf <- airbnb idf[sample(nrow(airbnb idf), 10000), ]
sample airbnb reviews idf eng <- sample airbnb reviews idf %>%
 mutate(lang = textcat(comments)) %>%
 filter(lang == "english")
reviews airbnb token <- sample airbnb reviews idf eng %>%
 unnest tokens(word, comments) %>%
 count(country, word, sort=TRUE) %>%
 ungroup()
reviews total words <- reviews airbnb token %>%
 group by(country) %>%
 summarize(total=sum(n))
reviews airbnb words <- left join(reviews airbnb token, reviews total words)
ggplot(reviews_airbnb_words, aes(n/total, fill = country))+
 geom histogram(show.legend=FALSE)+
 xlim(NA, 0.001) +
 facet wrap(~country, ncol=2, scales="free y")
reviews country words <- reviews airbnb words %>%
 bind tf idf(word, country, n)
reviews country words %>%
arrange(desc(tf idf)) %>%
```



```
mutate(word=factor(word, levels=rev(unique(word)))) %>%
group by(country) %>%
top n(15) \% > \%
ungroup %>%
ggplot(aes(word, tf idf, fill=country))+
geom col(show.legend=FALSE)+
labs(x=NULL, y="tf-idf of the reviews")+
facet wrap(~country, ncol=2, scales="free")+
coord flip()
###### TF-IDF framework in Airbnb summary #########
airbnb summary idf <- my airbnb %>%
 select(country, summary) %>%
 filter(country %in% c("United States", "Brazil", "Spain"))
airbnb summary idf eng <- airbnb summary idf %>%
 mutate(lang = textcat(summary)) %>%
 filter(lang == "english")
airbnb summary token <- airbnb summary idf eng %>%
 unnest tokens(word, summary) %>%
 count(country, word, sort=TRUE) %>%
 ungroup()
summary total words <- airbnb summary token %>%
 group by(country) %>%
 summarize(total=sum(n))
airbnb summary words <- left join(airbnb summary token, summary total words)
ggplot(airbnb summary words, aes(n/total, fill = country))+
 geom_histogram(show.legend=FALSE)+
 xlim(NA, 0.001) +
 facet wrap(~country, ncol=2, scales="free y")
summary country words <- airbnb summary words %>%
 bind tf idf(word, country, n)
```



```
summary country words %>%
 arrange(desc(tf idf)) %>%
 mutate(word=factor(word, levels=rev(unique(word)))) %>%
 group by(country) %>%
 top n(15) \% > \%
 ungroup %>%
 ggplot(aes(word, tf idf, fill=country))+
 geom col(show.legend=FALSE)+
 labs(x=NULL, y="tf-idf Summary")+
 facet wrap(~country, ncol=2, scales="free")+
 coord flip()
frequency <- bind rows(mutate(usa token, author="United States"),
           mutate(brazil token, author= "Brazil"),
           mutate(spain token, author="Spain")
    )%>% #closing bind rows
     mutate(word=str extract(word, "[a-z']+")) %>%
     count(author, word) %>%
     group by(author) %>%
     mutate(proportion = n/sum(n))\%>\%
     select(-n) %>%
     spread(author, proportion) %>%
     gather(author, proportion, 'Brazil', 'Spain')
#let's plot the correlograms:
ggplot(frequency, aes(x=proportion, y=`United States`,
     color = abs(`United States`- proportion)))+
     geom abline(color="grey40", lty=2)+
     geom jitter(alpha=.1, size=2.5, width=0.3, height=0.3)+
     geom text(aes(label=word), check overlap = TRUE, vjust=1.5) +
     scale x log10(labels = percent format())+
     scale y log10(labels=percent format())+
     scale color gradient(limits = c(0.0.001), low = "darkslategray4", high = "gray75")+
     facet wrap(\simauthor, ncol=2)+
     theme(legend.position = "none")+
     labs(y= "United States", x=NULL)
####### doing the cor.test() #########
```



```
cor.test(data=frequency[frequency$author == "Brazil",],
         ~proportion + 'United States')
cor.test(data=frequency[frequency$author == "Spain",],
         ~proportion + 'United States')
#######Gini Tree########
review <- my airbnb join %>%
      select(review scores accuracy, review scores cleanliness, review scores checkin,
review scores communication, review scores location, review scores rating, review scores value)
clean review <- na.omit(review)</pre>
sample clean review <- clean review[sample(nrow(clean review), 10000), ]
sample clean review$binary <- c()
for(i in 1:nrow(sample clean review)){
  if (sample clean review$review scores rating[i] > 90) {
    sample clean review$binary[i] <- 1
  } else {
  sample clean review$binary[i] <- 0
}
my tree <-
rpart(binary~review scores accuracy+review scores cleanliness+review scores checkin+review scores
communication+review scores location+review scores value, data=sample clean review, method =
"class",
              cp = 0.02)
rpart.plot(my tree, type=1, extra=1)
my tree <- rpart(binary ~
review scores accuracy+review scores cleanliness+review scores checkin+review scores communicat
ion+review scores location+review scores value,
              data=sample clean review, method="class",
              control = rpart.control(minsplit = 20,
                           minbucket = 15,
                           cp = 0.005)
rpart.plot(my tree, type=2, extra=2)
```



```
sample usa dtm <- sample usa eng %>%
 unnest tokens(word, comments) %>%
 anti join(stop words) %>%
 count(listing url 5, word) %>%
 cast dtm(listing url 5, word, n)
usa lda < -LDA(sample usa dtm, k=3, control = list(seed=123))
### Running LDA per token
usa topics <- tidy(usa lda, matrix="beta")
top terms <- usa topics %>%
 group by(topic) %>%
 top n(10, beta) \% > \%
 ungroup() %>%
 arrange(topic, -beta)
#lets plot the term frequencies by topic
top terms %>%
 mutate(term=reorder(term, beta)) %>%
 ggplot(aes(term, beta, fill = factor(topic))) +
 geom col(show.legend=FALSE) +
 facet wrap(~topic, scales = "free") +
 coord flip()
```