



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?

Its a company,uses zoho books to track expenses

Its a construction, that fulfilled your every need, and even needs that you didn't know you had

Its a books, that manage subcontractor payments and handle invoicing

Its reflects your personal style , fills you with a sense of calm

The "dream Home" was designed with primary aim to materialize its owner's dream

A dream of a home that will not only fulfill his functional needs and accomodate his family, but also will satisfy his deepest desires



The dream home grapples with contentious topics like persistent inequality and racism in a way that is accessible, but not self-righteous or blatantly didactic

we can gather their ideas and we provide the thoughts and ideas and finish the contracts of their needs

The important feature include comfort, usability,durability and being able to have control of the internal environment

our plans are also computer-generated renderings of real buildings based on floor layout they feels well to give a contract

Ergonomic design and well utilized space are the two most important aspects to people like our constraction and recommend us to others

Make them comforts its our priority and they feel good to give the contract to us



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?