# project-ford-car-prediction

February 28, 2024

# 0.1 Project Name: Ford Car Price Prediction

#### 0.1.1 Contribution: Individual

The aim of this project is to predict the price of ford cars, by analyzing car features such as model, year, fuel type, transmission, engine, mileage, tax, mpg and segment. This project also aims to determine the set of variables that have the greatest impact on car prices.

```
[1]: # import library
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import warnings
warnings.filterwarnings('ignore')
sns.set(color_codes=True)
```

```
[2]: # load dataset
dataset = '/content/ford.csv'

df = pd.read_csv(dataset)
df.head()
```

[2]:	model	year	price	transmission	mileage	fuelType	tax	mpg	engineSize
0	Fiesta	2017	12000	Automatic	15944	Petrol	150	57.7	1.0
1	Focus	2018	14000	Manual	9083	Petrol	150	57.7	1.0
2	Focus	2017	13000	Manual	12456	Petrol	150	57.7	1.0
3	Fiesta	2019	17500	Manual	10460	Petrol	145	40.3	1.5
4	Fiesta	2019	16500	Automatic	1482	Petrol	145	48.7	1.0

#### UNDERSTAND THE GIVEN VARIABLES

- 1. model > Ford Car Brands
- 2. **year** > Production Year
- 3. **price** >Price of car in \$
- 4. transmission > Automatic, Manual, Semi-Auto
- 5. mileage -> Number of miles traveled

- 6. **fuel\_Type** -> Petrol, Diesel, Hybrid, Electric, Other
- 7. tax -> Annual Tax
- 8. mpg > Miles per Gallon
- 9. **engineSize** > Car's Engine Size

# 0.2 Data Preprocessing Part 1

```
[3]: # checking the shape of datase
df.shape
```

[3]: (17966, 9)

[4]: # checking the data types and more info about dataset df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 17966 entries, 0 to 17965
Data columns (total 9 columns):

```
#
    Column
                  Non-Null Count
                                  Dtype
     _____
                  _____
 0
    model
                  17966 non-null
                                  object
                  17966 non-null
 1
    year
                                  int64
 2
    price
                  17966 non-null int64
 3
    transmission 17966 non-null object
 4
                  17966 non-null int64
    mileage
                  17966 non-null object
 5
    fuelType
 6
                  17966 non-null int64
    tax
 7
                  17966 non-null float64
    mpg
                  17966 non-null float64
    engineSize
dtypes: float64(2), int64(4), object(3)
memory usage: 1.2+ MB
```

```
[5]: # checking for numerical columns
nums = [i for i in df.columns if df[i].dtypes == 'int64']

df[nums].describe()
```

```
[5]:
                     year
                                  price
                                                mileage
                                                                   tax
            17966.000000
                           17966.000000
                                           17966.000000
                                                          17966.000000
     count
             2016.866470
                           12279.534844
                                           23362.608761
                                                            113.329456
     mean
     std
                2.050336
                            4741.343657
                                           19472.054349
                                                             62.012456
    min
             1996.000000
                             495.000000
                                               1.000000
                                                              0.000000
     25%
             2016.000000
                                            9987.000000
                            8999.000000
                                                             30.000000
     50%
             2017.000000
                           11291.000000
                                           18242.500000
                                                            145.000000
     75%
             2018.000000
                           15299.000000
                                           31060.000000
                                                            145.000000
     max
             2060.000000
                           54995.000000
                                          177644.000000
                                                            580.000000
```

```
[6]: # unique value in the columns
     df.nunique()
[6]: model
                         24
                         23
    year
                      3511
    price
     transmission
                          3
                      13528
    mileage
    fuelType
                         5
                         36
     tax
                         90
    mpg
     engineSize
                         16
     dtype: int64
[7]: # checking value counts for categorical columns
     cats = ['model', 'transmission', 'fuelType']
     for i in cats:
       print(f'Value Counts Col {i}:')
       print(df[i].value_counts())
       print()
    Value Counts Col model:
     Fiesta
                               6557
     Focus
                               4588
                               2225
     Kuga
     EcoSport
                               1143
     C-MAX
                                543
     Ka+
                                531
     Mondeo
                                526
     B-MAX
                                355
     S-MAX
                                296
     Grand C-MAX
                                247
     Galaxy
                                228
     Edge
                                208
     ΚA
                                 199
     Puma
                                 80
     Tourneo Custom
                                 69
     Grand Tourneo Connect
                                 59
     Mustang
                                 57
     Tourneo Connect
                                 33
     Fusion
                                 16
     Streetka
                                  2
     Ranger
                                  1
                                  1
     Escort
     Transit Tourneo
                                   1
    Focus
                                   1
```

```
Name: model, dtype: int64
    Value Counts Col transmission:
    Manual
                 15518
    Automatic
                  1361
    Semi-Auto
                  1087
    Name: transmission, dtype: int64
    Value Counts Col fuelType:
    Petrol
                12179
    Diesel
                 5762
    Hybrid
                   22
                    2
    Electric
    Other
                    1
    Name: fuelType, dtype: int64
[8]: # unique car model
     df['model'].unique()
[8]: array([' Fiesta', ' Focus', ' Puma', ' Kuga', ' EcoSport', ' C-MAX',
            ' Mondeo', ' Ka+', ' Tourneo Custom', ' S-MAX', ' B-MAX', ' Edge',
            ' Tourneo Connect', ' Grand C-MAX', ' KA', ' Galaxy', ' Mustang',
            ' Grand Tourneo Connect', 'Fusion', 'Ranger', 'Streetka',
            ' Escort', ' Transit Tourneo', 'Focus'], dtype=object)
```

Since there are you many car make, and it is difficult to analyze them individually, so I will group them into categories: Hatchbacks, SUVs, sedan, MPVs, truck, sport car and other.

```
[9]: # Categorizing model car
     def segment model(model):
       if any(category in model for category in ['Fiesta', 'Focus', 'Puma', 'Ka+', |

→ 'B-MAX', 'KA', 'Streetka', 'Escort']):
             return 'Hatchbacks'
       elif any(category in model for category in ['Kuga', 'Edge', 'EcoSport']):
             return 'SUVs'
       elif any(category in model for category in ['Mondeo', 'Fusion']):
             return 'Sedan'
       elif any(category in model for category in ['C-MAX', 'S-MAX', 'Grand C-MAX', u
      → 'Galaxy', 'Tourneo Connect', 'Tourneo Custom', 'Grand Tourneo Connect']):
             return 'MPVs'
       elif any(category in model for category in ['Transit Tourneo', 'Ranger']):
             return 'Truck'
       elif 'Mustang' in model:
             return 'Sports Car'
       else:
             return 'Other'
```

```
df['segment_model'] = df['model'].apply(segment_model)
     df.sample(10)
[10]:
                  model
                                price transmission
                                                      mileage fuelType
                                                                                mpg
                          year
                                                                          tax
      3756
                  Focus
                          2016
                                 8999
                                             Manual
                                                        45934
                                                                 Diesel
                                                                            0
                                                                               74.3
      128
               EcoSport
                          2018
                                14698
                                             Manual
                                                                 Petrol
                                                                          145
                                                                               54.3
                                                         6442
      7336
                 Fiesta
                          2013
                                 5999
                                             Manual
                                                        46332
                                                                 Petrol
                                                                            0
                                                                               65.7
                          2018
      17123
                 Fiesta
                                11200
                                             Manual
                                                        20471
                                                                 Petrol
                                                                          150
                                                                               65.7
      4454
                 Fiesta
                                             Manual
                                                                               64.2
                          2018
                                 9750
                                                        15789
                                                                 Petrol
                                                                          145
                                          Automatic
      15054
                   Kuga
                          2016
                                15500
                                                        28860
                                                                 Diesel
                                                                          145
                                                                               52.3
      14165
                 Fiesta
                          2017
                                 8503
                                             Manual
                                                        13080
                                                                 Petrol
                                                                          125
                                                                               54.3
      8332
                 Fiesta
                          2016
                                 8966
                                             Manual
                                                        12123
                                                                 Petrol
                                                                            0
                                                                               65.7
      412
                 Fiesta
                          2018
                                10498
                                             Manual
                                                        17532
                                                                 Petrol
                                                                          145
                                                                               65.7
      10107
                 Fiesta
                          2018
                                10495
                                             Manual
                                                        21092
                                                                 Petrol
                                                                          150
                                                                               58.9
              engineSize segment_model
      3756
                             Hatchbacks
                     1.5
      128
                     1.0
                                    SUVs
      7336
                     1.0
                             Hatchbacks
      17123
                     1.0
                             Hatchbacks
      4454
                     1.1
                             Hatchbacks
      15054
                     2.0
                                   SUVs
                     1.2
                             Hatchbacks
      14165
      8332
                     1.0
                             Hatchbacks
      412
                     1.0
                             Hatchbacks
                             Hatchbacks
      10107
                     1.0
```

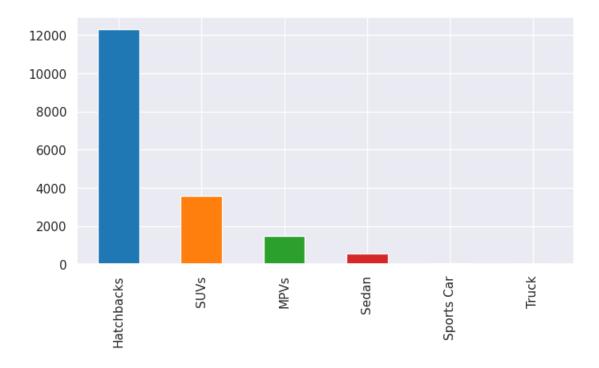
# 0.3 Eksploratory Data Analysis (EDA)

In the exploratory data analysis, I will analyze the relationship between the target variable and the independent variables. This will help me to understand the data better and to find out the variables that have most impact on the target variable

# 0.3.1 Model Segment

```
[11]: colors = ['#1f77b4', '#ff7f0e', '#2ca02c', '#d62728', '#9467bd', '#8c564b']

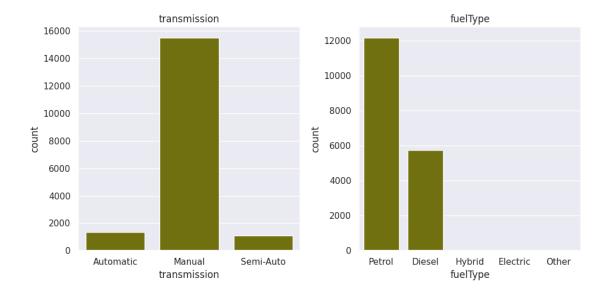
plt.figure(figsize=(8,4))
   df['segment_model'].value_counts().plot(kind='bar', color=colors)
   plt.show()
```



In the dataset, most of the cars are hatchbacks followed by SUVs and MPVs. However the dataset also has sedan as well truck cars. There are also some speciality cars such as mustang. The dataset also has some cars that are not categorized into any of the above categories

```
[12]: features = ['transmission', 'fuelType']

plt.figure(figsize=(10, 5))
for i in range(0, len(features)):
   plt.subplot(1, len(features), i+1)
   sns.countplot(x=df[features[i]], color='olive')
   plt.title(features[i])
   plt.tight_layout()
```



From the graph above, we can get an overview of the data of all the categorical variables in the data set. From the graph above, it can be seen that most of them are petrol fueled, followed by diesel fuel, and almost none are electric or hybrid fueled. Most cars also have a manual transmission, followed by semi-automatic and automatic transmissions

```
[13]: plt.figure(figsize=(10,5))
       for i in range(0, len(nums)):
          plt.subplot(2, 2, i+1)
          sns.histplot(x=df[nums[i]], color='magenta')
          plt.tight_layout()
               4000
                                                              1000
             Count
2000
                                                            Count
                                                               500
                  0
                                                                 0
                                     2030
                                           2040
                                                      2060
                                                                        10000
                                                                              20000
                                                                                    30000
                                                                                           40000 50000
                           2010
                                2020
                                                2050
                                                                                    price
                                     year
               1000
                                                              8000
                750
                                                              6000
                                                            Count
                500
                                                              4000
                250
                                                              2000
                  0
                        25000 50000 7500010000q2500q5000q75000
                                                                         100
                                                                               200
                                                                                     300
                                                                                                 500
                                                                                                       600
                                    mileage
                                                                                     tax
```

The graph above shows the distribution of data across continuous variables. The majority of cars were produced between 2000 and 2010, have a price of less than 30k USD, a mileage of less than 1 million km, and an annual tax of between 100 - 200k usd.

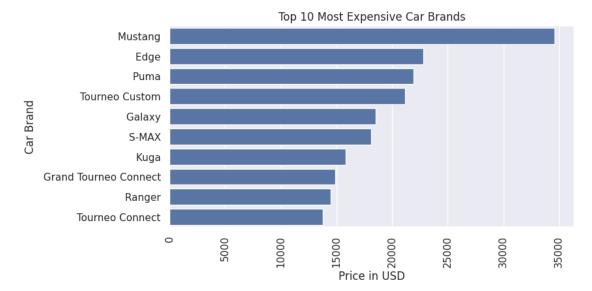
Since most of the cars were produced after 2010, I will only consider cars produced after 2010.

```
[14]:  # Filtering for year > 2010
df = df[df['year'] > 2010]
```

#### 0.3.2 Price and model

```
[15]: model_df = df.groupby('model')['price'].mean().reset_index()
    model_df = model_df.sort_values(by='price', ascending=False).head(10)

#b Bar Plot
    plt.figure(figsize=(8,4))
    sns.barplot(y='model', x='price', data=model_df)
    plt.xticks(rotation=90)
    plt.title('Top 10 Most Expensive Car Brands')
    plt.ylabel('Car Brand')
    plt.xlabel('Price in USD')
    plt.show()
```

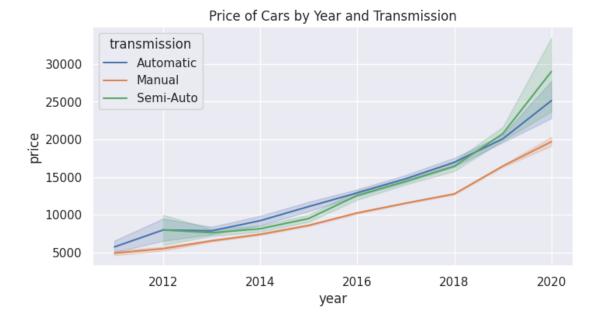


This graph shows top 10 most expensive car brands in the data set. The top 5 most expensive car brands are Mustang, edge, puma, tourneo custom, and galaxy.

## 0.3.3 Price by transmission

```
[16]: df = df[df['year'] <= 2024]

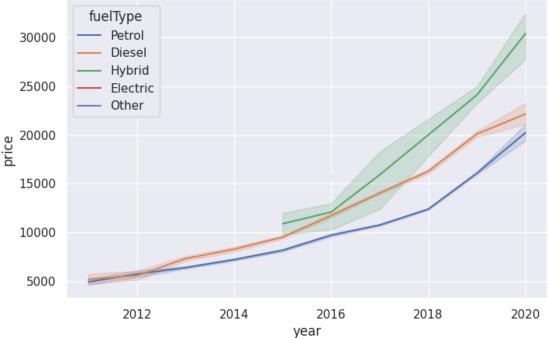
plt.figure(figsize=(8,4))
sns.lineplot(x='year', y='price', data=df, hue='transmission')
plt.title('Price of Cars by Year and Transmission')
plt.show()</pre>
```



This graph shows changes in car prices based on their transmission. The prices of cars with semi-automatic and auto transmissions experienced a significant increase after 2016, but their prices increased exponentially after 2019. However, the prices of cars with manual transmissions have always been cheaper than cars with automatic transmissions, which showed a similar price increase after 2018.

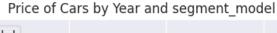
```
[17]: plt.figure(figsize=(8,5))
    sns.lineplot(x='year', y='price', data=df, hue='fuelType')
    plt.title('Price of Cars by Year and FuelType')
    plt.show()
```

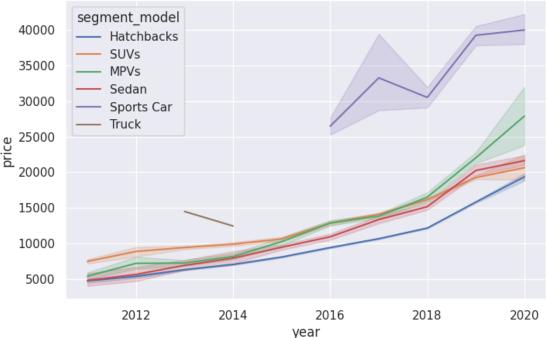




Until 2005, there was no major difference in car prices of cars running on petrol and diesel. However, after 2015, the price of the cars running on petrol increased significantly, whereas the price of the cars running on diesel increased with a very small margin. The graph also highlights the introduction of electro cars, which runs on electricity in 1995. However, the price of the electro cars increases exponentially after 2015, having the highest car price based on fuel type

```
[18]: plt.figure(figsize=(8,5))
sns.lineplot(x='year', y='price', data=df, hue='segment_model')
plt.title('Price of Cars by Year and segment_model')
plt.show()
```





In the graph above it can be seen that there is not really a significant difference between hatchbacks, sedans, MPVs, SUVs. However, the trend obtained is a steady increase from 2012 to 2020, except for truck and sports car models, which can be seen in truck models. that there was a decline from 2013 to 2014 in the type of sports car model which had a fluctuating trend, namely increasing from 2016 to 2017 then decreasing until 2018 and increasing again until 2020.

## 0.4 Data Preprocessing Part 2

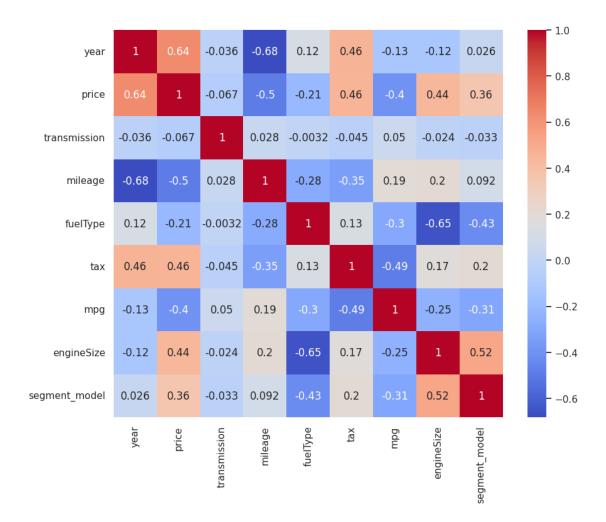
```
[19]: # checking null values
      df.isnull().sum() * 100 / len(df)
[19]: model
                        0.0
                        0.0
      year
                        0.0
      price
      transmission
                        0.0
      mileage
                        0.0
      fuelType
                        0.0
      tax
                        0.0
                        0.0
      mpg
      engineSize
                        0.0
      segment_model
                        0.0
      dtype: float64
```

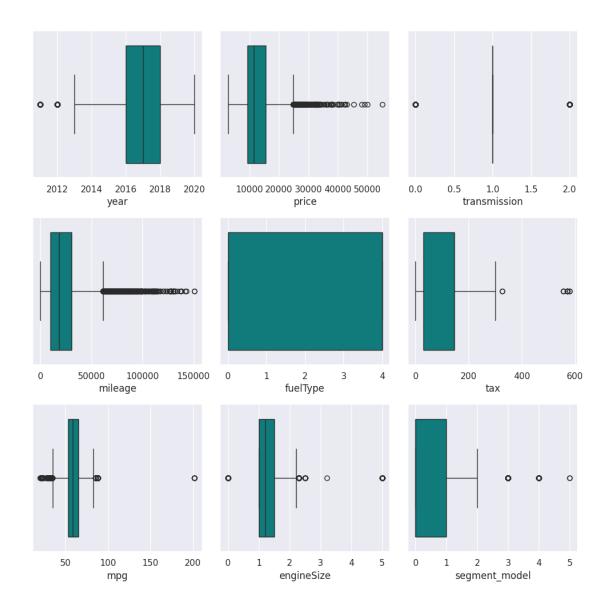
It turns out that there are no null values in the dataset above.

```
[20]: df.drop('model', axis=1, inplace=True)
```

# 0.4.1 Label Encoding for object data type

```
[21]: df.dtypes
[21]: year
                         int64
     price
                         int64
     transmission
                        object
     mileage
                         int64
                        object
     fuelType
                         int64
     tax
                       float64
     mpg
                       float64
      engineSize
      segment_model
                        object
      dtype: object
[22]: from sklearn.preprocessing import LabelEncoder
      le = LabelEncoder()
      # cols for encode
      cols = ['transmission', 'fuelType', 'segment_model']
      #label encoding for each column
      for col in cols:
          le.fit(df[col])
          df[col] = le.transform(df[col])
          print(col, df[col].unique())
     transmission [0 1 2]
     fuelType [4 0 2 1 3]
     segment_model [0 2 1 3 4 5]
     0.5 Correlation Hetmap
[23]: plt.figure(figsize=(10,8))
      sns.heatmap(df.corr(), cmap='coolwarm', annot=True)
      plt.show()
```





## 0.6 Outlier Removal

```
[25]: # Using Z-score to remove outliers
from scipy import stats

z = np.abs(stats.zscore(df))

threshold = 3

#columns with outliers
cols = ['year', 'mileage', 'price', 'mpg', 'engineSize', 'tax']

#removing outliers
```

```
df = df[(z < threshold).all(axis=1)]</pre>
```

# 0.7 Train Test Split

```
[26]: X = df.drop('price', axis=1)
y = df['price']
```

# 0.8 Modelling & Evaluation

# 0.8.1 Decision Tree Regressor

```
[28]: from sklearn.tree import DecisionTreeRegressor

# Decision Tree Regressor Object
dtr = DecisionTreeRegressor()
```

#### 0.8.2 Hypertuning using GridSearchCV

```
[31]: from sklearn.model_selection import GridSearchCV

# Parameters for Grid Search
params = {
    'max_depth': [None, 2, 4, 6, 8],
    'min_samples_split': [2, 4, 6, 8],
    'min_samples_leaf': [1, 2, 3, 4],
    'random_state': [0, 42]
}

# Membuat objek GridSearchCV
grid = GridSearchCV(estimator=dtr, param_grid=params, cv=10, verbose=1,u=n_jobs=-1)

# Fitting the Grid Search
grid.fit(X_train, y_train)

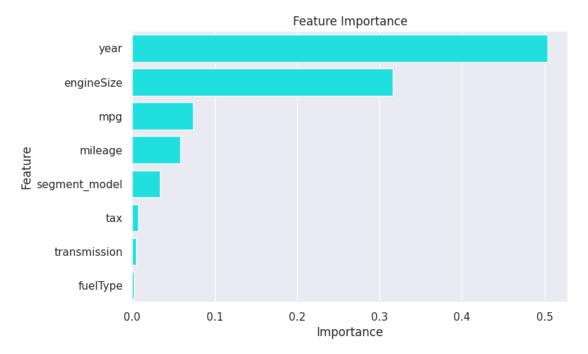
# Menampilkan best parameters
print("Best Hyperparameters:", grid.best_params_)
```

Fitting 10 folds for each of 160 candidates, totalling 1600 fits Best Hyperparameters: {'max\_depth': None, 'min\_samples\_leaf': 4, 'min\_samples\_split': 2, 'random\_state': 0}

```
[42]: #decision tree regressor with best parameters
      dtr = DecisionTreeRegressor(max_depth=None, min_samples_leaf=4,__
       →min_samples_split=2, random_state=0)
      #fitting the model
      dtr.fit(X_train, y_train)
[42]: DecisionTreeRegressor(min_samples_leaf=4, random_state=0)
[43]: # predicting the test set
      y_pred = dtr.predict(X_test)
[44]: from sklearn.metrics import r2_score, mean_squared_error, mean_absolute_error
      print('R2 Score: ', r2_score(y_test, y_pred))
      print('Mean Squared Error: ', mean_squared_error(y_test, y_pred))
      print('Mean Absolute Error: ', mean_absolute_error(y_test, y_pred))
      print('Root Mean Squared Error: ', np.sqrt(mean_squared_error(y_test, y_pred)))
     R2 Score: 0.8906856171943083
     Mean Squared Error: 1876646.5689411724
     Mean Absolute Error: 986.6816568509503
     Root Mean Squared Error: 1369.9075037903735
[45]: from sklearn.model_selection import KFold, cross_val_score
      kf_dtr = DecisionTreeRegressor(max_depth=None, min_samples_leaf=4,_
       →min_samples_split=2, random_state=0)
      kfold = KFold(n_splits=10, shuffle=True, random_state=42)
      cv_result = cross_val_score(kf_dtr, X, y, cv=kfold)
      cv_result
[45]: array([0.89016271, 0.8982288, 0.8866859, 0.8956174, 0.88393343,
             0.90273082, 0.90227733, 0.90562279, 0.89458001, 0.88304846
     0.9 Feature Importance
[36]: feat_df = pd.DataFrame({'Feature': X_train.columns, 'Importance': dtr.
       →feature_importances_})
      feat_df = feat_df.sort_values(by='Importance', ascending=False)
      feat_df
              Feature Importance
[36]:
      0
                  year
                          0.503513
      6
            engineSize
                          0.316057
      5
                          0.074133
                  mpg
```

```
2 mileage 0.058619
7 segment_model 0.034041
4 tax 0.006989
1 transmission 0.004409
3 fuelType 0.002238
```

```
[41]: plt.figure(figsize=(8,5))
    sns.barplot(x='Importance', y='Feature', data=feat_df, color='cyan')
    plt.title('Feature Importance')
    plt.show()
```



#### 0.9.1 Conclusion

The aim of this project is to predict the price of ford cars, by analyzing car features such as brand, year, engine, fuel type, transmission, mileage and segment. During exploratory data analysis, it was discovered that there had been a significant increase in car prices at the beginning of 2016. Cars using hybrid fuel with semi-automatic transmission had higher prices than diesel cars with manual transmission. However, there are more cars with manual transmissions than cars with automatic or automatic transmissions. Sports segment cars have the highest prices among all segments, for other segments the prices are more or less the same.

A decision tree regression model is used to predict car prices. The model is able to predict car prices with an accuracy of 89.06%. The most important features to predict the price of a car are found in the year and engine volume.