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**Execution Version** 

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## CREDIT AGREEMENT

Dated as of September 10, 2012

among

SOLARCITY CORPORATION, as the Borrower,

THE SUBSIDIARIES OF THE BORROWER PARTY HERETO, as the Guarantors,

BANK OF AMERICA, N.A., as Administrative Agent, Swingline Lender and L/C Issuer,

and

## THE LENDERS PARTY HERETO

BANK OF AMERICA MERRILL LYNCH, as Sole Lead Arranger and Sole Book Manager

# TABLE OF CONTENTS

A DETICI E I DEEIN	HETIONIC AND A COOLINITING TERMIC	Page
	NITIONS AND ACCOUNTING TERMS	1
Section 1.01		1
Section 1.02	*	32
Section 1.03	č	32
Section 1.04		33
Section 1.05	Times of Day Letter of Credit Amounts	33
Section 1.00	Letter of Credit Amounts	33
ARTICLE II COM	IMITMENTS AND CREDIT EXTENSIONS	33
Section 2.01	Loans	33
Section 2.02	Borrowings, Conversions and Continuations of Loans	34
Section 2.03	Letters of Credit	36
Section 2.04	Swingline Loans	43
Section 2.05	Prepayments	45
Section 2.06		46
Section 2.07	1 3	47
Section 2.08	Interest and Default Rate	47
Section 2.09	Fees	48
Section 2.10	1 , 3 11	48
Section 2.11		49
Section 2.12	5	49
Section 2.13		51
Section 2.14		52
Section 2.15	5	53
Section 2.16	Increase in Facility	55
ARTICLE III TAX	ES, YIELD PROTECTION AND ILLEGALITY	56
Section 3.01		56
Section 3.02	Illegality	60
Section 3.03	<del></del> -	60
Section 3.04		61
Section 3.05		62
Section 3.06	Mitigation Obligations; Replacement of Lenders	63
Section 3.07		63
ARTICLE IV CON	NDITIONS PRECEDENT TO CREDIT EXTENSIONS	63
Section 4.01	Conditions of Initial Credit Extension	63
Section 4.02	Conditions to all Credit Extensions	66
ARTICLE V REPE	RESENTATIONS AND WARRANTIES	66
Section 5.01		66
Section 5.02		67
Section 5.03		67
Section 5.04		67

	Section 5.05	Financial Statements; No Material Adverse Effect	67
	Section 5.06	Litigation	68
	Section 5.07		68
	Section 5.08	Ownership of Property	68
			68
	Section 5.10		69
	Section 5.11		69
			69
		1	70
	Section 5.14		70
			71
	Section 5.16	·	71
			71
	Section 5.18		71
			71
			71
			72
		-	74
		• •	74
			74
			74
ART			74
			74
		, ,	75
	Section 6.03		78
			79
		,	79
		1	79
			79
			80
	Section 6.09		80
			80
	Section 6.11	Use of Proceeds	81
	Section 6.12	Material Contracts	81
	Section 6.13	Covenant to Guarantee Obligations	81
	Section 6.14	Covenant to Give Security	81
	Section 6.15	Further Assurances	83
	Section 6.16	Compliance with Environmental Laws	83
	Section 6.17	Alternative Servicer	83
	Section 6.18	Post-Closing Deliverables	83
ART	ICLE VII NEG	SATIVE COVENANTS	84
	Section 7.01		84
		<del></del>	86
			87
			88
			89
		•	89
		·	90

_			
	Section 7.08	Transactions with Affiliates	90
	Section 7.09	Burdensome Agreements	90
	Section 7.10	Use of Proceeds	90
	Section 7.11	Financial Covenants	91
	Section 7.12	Capital Expenditures	91
	Section 7.13	Amendments of Organization Documents; Fiscal Year; Legal Name, State of Formation; Form of Entity and Accounting	
		Changes	91
	Section 7.14	Sale and Leaseback Transactions	92
	Section 7.15	Host Customer Agreements	92
	Section 7.16		92
ART	TICLE VIII EVE	NTS OF DEFAULT AND REMEDIES	92
	Section 8.01	Events of Default	92
	Section 8.02	Remedies upon Event of Default	94
	Section 8.03	Application of Funds	95
ART	ΓICLE IX ADMI	NISTRATIVEAGENT	96
	Section 9.01	Appointment and Authority	96
	Section 9.02	Rights as a Lender	97
	Section 9.03	Exculpatory Provisions	97
	Section 9.04	Reliance by Administrative Agent	98
	Section 9.05	Delegation of Duties	98
	Section 9.06	Resignation of Administrative Agent	99
	Section 9.07	Non-Reliance on Administrative Agent and Other Lenders	100
	Section 9.08	No Other Duties, Etc.	100
	Section 9.09	Administrative Agent May File Proofs of Claim; Credit Bidding	100
	Section 9.10	Collateral and Guaranty Matters	102
	Section 9.11	Secured Cash Management Agreements and Secured Hedge Agreements	102
ART	TICLE X CONT	INUING GUARANTY	103
	Section 10.01	Guaranty	103
	Section 10.02	Rights of Lenders	103
	Section 10.03	Certain Waivers	104
	Section 10.04	Obligations Independent	104
	Section 10.05		104
	Section 10.06	Termination; Reinstatement	104
	Section 10.07	Stay of Acceleration	105
	Section 10.08	Condition of Borrower	105
	Section 10.09	Appointment of Borrower	105
	Section 10.10	Right of Contribution	105
ART	TICLE XI MISC	ELLANEOUS	105
	Section 11.01	Amendments, Etc.	105
		Notices; Effectiveness; Electronic Communications	107
		No Waiver; Cumulative Remedies; Enforcement	109
		Expenses; Indemnity; Damage Waiver	110
	Section 11.05	Payments Set Aside	111
	Section 11.06	Successors and Assigns	112
		Treatment of Certain Information; Confidentiality	116
	Section 11.08	Right of Setoff	117

Section 11.09 Interest Rate Limitation	117
Section 11.10 Counterparts; Integration; Effectiveness	118
Section 11.11 Survival of Representations and Warranties	118
Section 11.12 Severability	118
Section 11.13 Replacement of Lenders	118
Section 11.14 Governing Law; Jurisdiction; Etc.	119
Section 11.15 Waiver of Jury Trial	120
Section 11.16 Subordination	120
Section 11.17 No Advisory or Fiduciary Responsibility	121
Section 11.18 Electronic Execution of Assignments and Certain Other Documents	121
Section 11.19 USA PATRIOT Act Notice	122
Section 11.20 Time of the Essence	122
Section 11.21 Intercreditor Agreement	122

### BORROWER PREPARED SCHEDULES

Schedule 1.01(c)	Authorized Officers
Schedule 5.10	Insurance
Schedule 5.12	Pension Plans
Schedule 5.20(a)	Subsidiaries, Partnerships and Other Equity Investments
Schedule 5.20(b)	Loan Parties
Schedule 5.21(b)	Intellectual Property
Schedule 5.21(c)	Documents, Instrument, and Tangible Chattel Paper
Schedule 5.21(d)(i)	Deposit Accounts & Securities Accounts
Schedule 5.21(d)(ii)	Electronic Chattel Paper & Letter-of-Credit Rights
Schedule 5.21(e)	Commercial Tort Claims

Schedule 5.21(e)

Schedule 5.21(f)

Schedule 5.21(g)(i)

Schedule 5.21(g)(ii)

Schedule 5.21(g)(ii)

Schedule 5.21(h)

Schedule 5.21(h)

Schedule 7.01

Schedule 7.02

Schedule 7.03

Existing Indebtedness

Existing Investments

### ADMINISTRATIVE A GENT PREPARED SCHEDULES

Schedule 1.01(b) Initial Commitments and Applicable Percentages
Schedule 1.01(e) Mortgaged Property Support Documentation

## **EXHIBITS**

Exhibit A	Form of Administrative Questionnaire
Exhibit B	Form of Assignment and Assumption
Exhibit C	Form of Compliance Certificate
Exhibit D	Form of Joinder Agreement
Exhibit F	Form of Loan Notice

Exhibit F Form of Permitted Acquisition Certificate

Exhibit G Form of Revolving Note

Exhibit H Form of Secured Party Designation Notice

Exhibit I Form of Solvency Certificate
Exhibit J Form of Swingline Loan Notice
Exhibit K Form of Officer's Certificate

Exhibit L Forms of U.S. Tax Compliance Certificates
Exhibit M Form of Funding Indemnity Letter

Exhibit N-1 Form of Bailee Agreement Exhibit N-2 Form of Landlord Waiver

Exhibit O Form of Financial Condition Certificate

Exhibit P Form of Authorization to Share Insurance Information

Exhibit Q Form of Borrowing Base Certificate
Exhibit R Form of Back-Log Spreadsheet
Exhibit S Form of Take-Out Spreadsheet

#### CREDIT AGREEMENT

This **CREDIT AGREEMENT** is entered into as of September 10, 2012, among SOLARCITY CORPORATION, a Delaware corporation (the "Borrower"), the Guarantors (defined herein), the Lenders (defined herein), and BANK OF AMERICA, N.A., as Administrative Agent, Swingline Lender and L/C Issuer.

# PRELIMINARY STATEMENTS:

WHEREAS, the Loan Parties (as hereinafter defined) have requested that the Lenders, the Swingline Lender and the L/C Issuer make loans and other financial accommodations to the Loan Parties in an aggregate amount of up to \$100,000,000.

WHEREAS, the Lenders, the Swingline Lender and the L/C Issuer have agreed to make such loans and other financial accommodations to the Loan Parties on the terms and subject to the conditions set forth herein.

NOW THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto covenant and agree as follows:

### **ARTICLE I**

#### DEFINITIONS AND ACCOUNTING TERMS

#### Section 1.01 Defined Terms.

As used in this Agreement, the following terms shall have the respective meanings set forth below:

"Activity Basis" means recognizing all past, current and future revenue, expenses and associated income from a project at the time (i) with respect to photovoltaic projects, a project passes any and all city inspections required in such project's jurisdiction and (ii) with respect to projects that are not solar photovoltaic projects, a project is complete.

"Acquisition" means the acquisition, whether through a single transaction or a series of related transactions, of (a) a controlling equity interest or other controlling ownership interest in another Person (including the purchase of an option, warrant or convertible or similar type security to acquire such a controlling interest at the time it becomes exercisable by the holder thereof), whether by purchase of such equity or other ownership interest or upon the exercise of an option or warrant for, or conversion of securities into, such equity or other ownership interest, or (b) assets of another Person which constitute all or substantially all of the assets of such Person or of a division, line of business or other business unit of such Person.

"Administrative Agent" means Bank of America in its capacity as administrative agent under any of the Loan Documents, or any successor administrative agent.

"Administrative Agent's Office" means the Administrative Agent's address and, as appropriate, account as set forth on Schedule 1.01(a), or such other address or account as the Administrative Agent may from time to time notify the Borrower and the Lenders.

- "Administrative Questionnaire" means an Administrative Questionnaire in substantially the form of Exhibit A or any other form approved by the Administrative Agent.
- "Affiliate" means, with respect to a specified Person, another Person that directly, or indirectly through one or more intermediaries, Controls or is Controlled by or is under common Control with the Person specified.
  - "Aggregate Commitments" means the Commitments of all the Lenders.
  - "Agreement" means this Credit Agreement.
- "Applicable Percentage" means with respect to any Lender at any time, the percentage (carried out to the ninth decimal place) of the Facility represented by such Lender's Commitment at such time, subject to adjustment as provided in Section 2.15. If the Commitment of all of the Lenders to make Revolving Loans and the obligation of the L/C Issuer to make L/C Credit Extensions have been terminated pursuant to Section 8.02, or if the Commitments have expired, then the Applicable Percentage of each Lender in respect of the Facility shall be determined based on the Applicable Percentage of such Lender in respect of the Facility most recently in effect, giving effect to any subsequent assignments. The Applicable Percentage of each Lender in respect of the Facility is set forth opposite the name of such Lender on Schedule 1.01(b) or in the Assignment and Assumption pursuant to which such Lender becomes a party hereto, as applicable.
- "Applicable Rate" means, for (a) Revolving Loans that are Base Rate Loans, 2.875%, (b) Revolving Loans that are Eurodollar Rate Loans, 3.875%, (c) the Letter of Credit Fee, 3.875%, and (d) the Commitment Fee, 0.375%.
- "Applicable Revolving Percentage" means with respect to any Lender at any time, such Lender's Applicable Percentage in respect of the Facility at such time.
- "Appraisal" means the appraisal acquired by the Borrower every six months which (i) is from a nationally recognized third-party appraiser that (A) is qualified to appraise independent electric generating businesses, and (B) has been engaged in the appraisal or business valuation and consulting business for no fewer than five years, (ii) (A) is approved by the applicable Tax Equity Investor and (B) shows the fair market value of new residential and commercial photovoltaic systems in each of the States of the United States of America in which Projects are being Tranched, in each case expressed in terms of dollars per watt of installed capacity.
- "Appropriate Lender" means, at any time, (a) with respect to the Facility, a Lender that has a Commitment or holds a Revolving Loan at such time, (b) with respect to the Letter of Credit Sublimit, (i) the L/C Issuer and (ii) if any Letters of Credit have been issued pursuant to Section 2.03, the Lenders and (c) with respect to the Swingline Sublimit, (i) the Swingline Lender and (ii) if any Swingline Loans are outstanding pursuant to Section 2.04(a), the Lenders.
- "Approved Fund" means any Fund that is administered or managed by (a) a Lender, (b) an Affiliate of a Lender or (c) an entity or an Affiliate of an entity that administers or manages a Lender.
  - "Arranger" means Merrill Lynch, Pierce, Fenner & Smith Incorporated, in its capacity as sole lead arranger and sole book manager.
  - "ARRTA" means the American Recovery and Reinvestment TaxAct of 2009, Pub. L. No. 111-5, as amended.
- [\*\*\*] Confidential treatment has been requested for the bracketed portions. The confidential redacted portion has been omitted and filed separately with the Securities and Exchange Commission.

"Assignment and Assumption" means an assignment and assumption entered into by a Lender and an Eligible Assignee (with the consent of any party whose consent is required by Section 11.06(b)), and accepted by the Administrative Agent, in substantially the form of Exhibit B or any other form (including electronic documentation generated by MarkitClear or other electronic platform) approved by the Administrative Agent.

"Attributable Indebtedness" means, on any date, (a) in respect of any Capitalized Lease of any Person, the capitalized amount thereof that would appear on a balance sheet of such Person prepared as of such date in accordance with GAAP, and (b) in respect of any Synthetic Lease Obligation, the capitalized amount of the remaining lease or similar payments under the relevant lease or other applicable agreement or instrument that would appear on a balance sheet of such Person prepared as of such date in accordance with GAAP if such lease or other agreement or instrument were accounted for as a Capitalized Lease.

"<u>Audited Financial Statements</u>" means the audited Consolidated balance sheet of the Borrower and its Subsidiaries for the fiscal year ended December 31, 2011, and the related Consolidated statements of income or operations, shareholders' equity and cash flows for such fiscal year of the Borrower and its Subsidiaries, including the notes thereto.

"Availability Period" means in respect of the Facility, the period from and including the Closing Date to the earliest of (i) the Maturity Date for the Facility, (ii) the date of termination of the Commitments pursuant to Section 2.06, and (iii) the date of termination of the Commitment of each Lender to make Revolving Loans and of the obligation of the L/C Issuer to make L/C Credit Extensions pursuant to Section 8.02.

"Available Take-Out" means, as of a given date of determination, the aggregate of each Tax Equity Investor's Tax Equity Commitment less all amounts advanced by such Tax Equity Investors under such Tax Equity Commitment, as set forth in the Take-Out Spreadsheet.

"Backlever Financing" means Indebtedness for borrowed money incurred by an Excluded Subsidiary where (i) such Indebtedness is made pursuant to an accounts receivable financing, a factoring facility or other similar financing; (ii) such Indebtedness is incurred only with respect to Projects that have been Tranched; (iii) Borrower does not guaranty the payment of debt service for such Indebtedness; and (iv) the Person providing the financing for such Indebtedness maintains no interest in, right or title to any Available Take-Out.

"Back-Log Spreadsheet" means a spreadsheet for residential, commercial and military Projects, substantially in the formattached hereto as Exhibit R, providing for the status and amount of Project Back-Log.

"Bank of America" means Bank of America, N.A. and its successors.

"Base Rate" means for any day a fluctuating rate per annum equal to the highest of (a) the Federal Funds Rate plus 0.50%, (b) the rate of interest in effect for such day as publicly announced from time to time by Bank of America as its "prime rate," and (c) the Eurodollar Rate plus 1.00%. The "prime rate" is a rate set by Bank of America based upon various factors including Bank of America's costs and desired return, general economic conditions and other factors, and is used as a reference point for pricing some loans, which may be priced at, above, or below such announced rate. Any change in such prime rate announced by Bank of America shall take effect at the opening of business on the day specified in the public announcement of such change.

- "Base Rate Loan" means a Revolving Loan that bears interest based on the Base Rate.
- "Borrower" has the meaning specified in the introductory paragraph hereto.
- "Borrower Materials" has the meaning specified in Section 6.02.
- "Borrowing" means a Revolving Borrowing or a Swingline Borrowing, as the context may require.
- "Borrowing Base" means, the sum of (i) the Commercial Project Formula Amount, <u>plus</u> (ii) the Military Project Formula Amount, <u>plus</u> (iii) the Residential Project Formula Amount.
  - "Borrowing Base Certificate" means a certificate substantially in the form of Exhibit Q.
- "Borrowing Base Deficiency" means, at any time of determination, the failure of the Borrowing Base to exceed the Total Outstandings. Such determination shall be made based on the most recently delivered Borrowing Base Certificate and Total Outstandings as reflected in the Register.
- "Business Day" means any day other than a Saturday, Sunday or other day on which commercial banks are authorized to close under the Laws of, or are in fact closed in, the state where the Administrative Agent's Office is located and, if such day relates to any Eurodollar Rate Loan, means any such day that is also a London Banking Day.
- "Capital Expenditures" means, with respect to any Person for any period, any expenditure in respect of the purchase or other acquisition of any fixed or capital asset (excluding (i) acquisitions of PV Systems made in the ordinary course of business and (ii) normal replacements and maintenance which are properly charged to current operations).
  - "Capitalized Leases" means all leases that have been or should be, in accordance with GAAP, recorded as capitalized leases.
- "Cash Collateral Account" means a blocked, non-interest bearing deposit account of one or more of the Loan Parties at Bank of America in the name of the Administrative Agent and under the sole dominion and control of the Administrative Agent, and otherwise established in a manner satisfactory to the Administrative Agent.
- "Cash Collateralize" means to pledge and deposit in a Cash Collateral Account with or deliver to the Administrative Agent, for the benefit of the Administrative Agent, the L/C Issuer and the Lenders, as collateral for the L/C Obligations, Obligations, or obligations of Lenders to fund participations in respect of either thereof (as the context may require), cash or deposit account balances or, if the L/C Issuer shall agree in its sole discretion, other credit support, in each case pursuant to documentation in formand substance satisfactory to the Administrative Agent and the L/C Issuer. "Cash Collateral" shall have a meaning correlative to the foregoing and shall include the proceeds of such cash collateral and other credit support.
- "Cash Equivalents" means any of the following types of Investments, to the extent owned by the Borrower or any of its Subsidiaries free and clear of all Liens (other than Permitted Liens):
  - (a) readily marketable obligations issued or directly and fully guaranteed or insured by the United States of America or any agency or instrumentality thereof having maturities of not
- [\*\*\*] Confidential treatment has been requested for the bracketed portions. The confidential redacted portion has been omitted and filed separately with the Securities and Exchange Commission.

more than three hundred sixty days (360) days from the date of acquisition thereof; provided that the full faith and credit of the United States of America is pledged in support thereof;

- (b) time deposits with, or insured certificates of deposit or bankers' acceptances of, any commercial bank that (i) (A) is a Lender or (B) is organized under the laws of the United States of America, any state thereof or the District of Columbia or is the principal banking subsidiary of a bank holding company organized under the laws of the United States of America, any state thereof or the District of Columbia, and is a member of the Federal Reserve System, (ii) issues (or the parent of which issues) commercial paper rated as described in clause (c) of this definition and (iii) has combined capital and surplus of at least \$1,000,000,000, in each case with maturities of not more than one hundred eighty (180) days from the date of acquisition thereof;
- (c) commercial paper issued by any Person organized under the laws of any state of the United States of America and rated at least "Prime-1" (or the then equivalent grade) by Moody's or at least "A-1" (or the then equivalent grade) by S&P, in each case with maturities of not more than one hundred eighty (180) days from the date of acquisition thereof; and
- (d) Investments, classified in accordance with GAAP as current assets of the Borrower or any of its Subsidiaries, in money market investment programs registered under the Investment Company Act of 1940, which are administered by financial institutions that have the highest rating obtainable from either Moody's or S&P, and the portfolios of which are limited solely to Investments of the character, quality and maturity described in clauses (a), (b) and (c) of this definition.
- "Cash Grant" means any grant under Section 1603 of ARRTA or any successor or other similar provision, including any similar provision concerning a refundable tax credit that replaces such grant program.
- "Cash Management Agreement" means any agreement that is not prohibited by the terms hereof to provide treasury or cash management services, including deposit accounts, overnight draft, credit cards, debit cards, p-cards (including purchasing cards and commercial cards), funds transfer, automated clearinghouse, zero balance accounts, returned check concentration, controlled disbursement, lockbox, account reconciliation and reporting and trade finance services and other cash management services.
- "Cash Management Bank" means any Person in its capacity as a party to a Cash Management Agreement that, (a) at the time it enters into a Cash Management Agreement with a Loan Party, is a Lender or an Affiliate of a Lender, or (b) at the time it (or its Affiliate) becomes a Lender, is a party to a Cash Management Agreement with a Loan Party, in each case in its capacity as a party to such Cash Management Agreement (even if such Person ceases to be a Lender or such Person's Affiliate ceased to be a Lender); provided, however, that for any of the foregoing to be included as a "Secured Cash Management Agreement" on any date of determination by the Administrative Agent, the applicable Cash Management Bank (other than the Administrative Agent or an Affiliate of the Administrative Agent) must have delivered a Secured Party Designation Notice to the Administrative Agent prior to such date of determination.
  - "CERCLA" means the Comprehensive Environmental Response, Compensation and Liability Act of 1980.
- "CERCLIS" means the Comprehensive Environmental Response, Compensation and Liability Information System maintained by the U.S. Environmental Protection Agency.
- [\*\*\*] Confidential treatment has been requested for the bracketed portions. The confidential redacted portion has been omitted and filed separately with the Securities and Exchange Commission.

"CFC" means a Person that is a controlled foreign corporation under Section 957 of the Code.

"Change in Law" means the occurrence, after the Closing Date, of any of the following: (a) the adoption or taking effect of any law, rule, regulation or treaty, (b) any change in any law, rule, regulation or treaty or in the administration, interpretation, implementation or application thereof by any Governmental Authority or (c) the making or issuance of any request, rule, guideline or directive (whether or not having the force of law) by any Governmental Authority; provided that notwithstanding anything herein to the contrary, (i) the Dodd-Frank Wall Street Reform and Consumer Protection Act and all requests, rules, guidelines or directives thereunder or issued in connection therewith and (ii) all requests, rules, guidelines or directives promulgated by the Bank for International Settlements, the Basel Committee on Banking Supervision (or any successor or similar authority) or the United States or foreign regulatory authorities, in each case pursuant to Basel III, shall in each case be deemed to be a "Change in Law," regardless of the date enacted, adopted or issued.

"Change of Control" means an event or series of events by which:

(a) any "person" or "group" (as such terms are used in Sections 13(d) and 14(d) of the Securities Exchange Act of 1934, but excluding any employee benefit plan of such person or its subsidiaries, and any person or entity acting in its capacity as trustee, agent or other fiduciary or administrator of any such plan) other than an Existing Shareholder becomes the "beneficial owner" (as defined in Rules 13d-3 and 13d-5 under the Securities Exchange Act of 1934, except that a person or group shall be deemed to have "beneficial ownership" of all securities that such person or group has the right to acquire, whether such right is exercisable immediately or only after the passage of time (such right, an "option right")), directly or indirectly, of 25% or more of the Equity Interests of the Borrower entitled to vote for members of the board of directors or equivalent governing body of the Borrower on a fully-diluted basis (and taking into account all such securities that such "person" or "group" has the right to acquire pursuant to any option right); or

(b) during any period of twelve (12) consecutive months, a majority of the members of the board of directors or other equivalent governing body of the Borrower cease to be composed of individuals (i) who were members of that board or equivalent governing body on the first day of such period, (ii) whose election or nomination to that board or equivalent governing body was approved by individuals referred to in clause (i) above constituting at the time of such election or nomination at least a majority of that board or equivalent governing body or (iii) whose election or nomination to that board or other equivalent governing body was approved by individuals referred to in clauses (i) and (ii) above constituting at the time of such election or nomination at least a majority of that board or equivalent governing body (excluding, in the case of both clause (ii) and clause (iii), any individual whose initial nomination for, or assumption of office as, a member of that board or equivalent governing body occurs as a result of an actual or threatened solicitation of proxies or consents for the election or removal of one or more directors by any person or group other than a solicitation for the election of one or more directors by or on behalf of the board of directors).

"Closing Date" means the date hereof.

"Code" means the Internal Revenue Code of 1986.

"Collateral" means all of the "Collateral" and "Mortgaged Property" referred to in the Collateral Documents and all of the other property that is or is intended under the terms of the Collateral Documents to be subject to Liens in favor of the Administrative Agent for the benefit of the Secured Parties.

"Collateral Documents" means, collectively, the Security Agreement, the Mortgages, any related Mortgaged Property Support Documents, each Joinder Agreement, each of the mortgages, collateral assignments, security agreements, pledge agreements or other similar agreements delivered to the Administrative Agent pursuant to Section 6.14, and each of the other agreements, instruments or documents that creates or purports to create a Lien in favor of the Administrative Agent for the benefit of the Secured Parties.

"Commercial Project Formula Amount" means the lesser of (i) 40% of the Eligible Commercial Project Back-Log, and (ii) 70% of the Eligible Commercial Take-Out.

"Commitment" means, as to each Lender, its obligation to (a) make Revolving Loans to the Borrower pursuant to Section 2.01(b), (b) purchase participations in L/C Obligations, and (c) purchase participations in Swingline Loans, in an aggregate principal amount at any one time outstanding not to exceed the amount set forth opposite such Lender's name on Schedule 1.01(b) under the caption "Commitment" or opposite such caption in the Assignment and Assumption pursuant to which such Lender becomes a party hereto, as applicable, as such amount may be adjusted from time to time in accordance with this Agreement.

"Compliance Certificate" means a certificate substantially in the form of Exhibit C.

"Commitment Fee" has the meaning set forth in Section 2.09(a).

"Connection Income Taxes" means Other Connection Taxes that are imposed on or measured by net income (however denominated) or that are franchise Taxes or branch profits Taxes.

"Consolidated" shall mean, when used with reference to financial statements or financial statement items of the Borrower and its Subsidiaries or any other Person, such statements or items on a consolidated basis in accordance with the consolidation principles of GAAP.

"Contractual Obligation" means, as to any Person, any provision of any security issued by such Person or of any agreement, instrument or other undertaking to which such Person is a party or by which it or any of its property is bound.

"Control" means the possession, directly or indirectly, of the power to direct or cause the direction of the management or policies of a Person, whether through the ability to exercise voting power, by contract or otherwise. "Controlling" and "Controlled" have meanings correlative thereto.

"Cost of Acquisition" means, with respect to any Acquisition, as at the date of entering into any agreement therefor, the sum of the following (without duplication): (a) the value of the Equity Interests of the Borrower or any Subsidiary to be transferred in connection with such Acquisition, (b) the amount of any cash and fair market value of other property (excluding property described in clause (a) and the unpaid principal amount of any debt instrument) given as consideration in connection with such Acquisition, (c) the amount (determined by using the face amount or the amount payable at maturity, whichever is greater) of any Indebtedness incurred, assumed or acquired by the Borrower or any Subsidiary in connection with such Acquisition, (d) all additional purchase price amounts in the form of earn outs and other contingent obligations that should be recorded on the financial statements of the

Borrower and its Subsidiaries in accordance with GAAP in connection with such Acquisition, (e) all amounts paid in respect of covenants not to compete, consulting agreements that should be recorded on the financial statements of the Borrower and its Subsidiaries in accordance with GAAP, and other affiliated contracts in connection with such Acquisition, and (f) the aggregate fair market value of all other consideration given by the Borrower or any Subsidiary in connection with such Acquisition. For purposes of determining the Cost of Acquisition for any transaction, the Equity Interests of the Borrower shall be valued in accordance with GAAP.

"Credit Extension" means each of the following: (a) a Borrowing and (b) an L/C Credit Extension.

"Customer Lease Agreement" means a lease agreement entered into by Borrower and its customer, pursuant to which such customer agrees to lease a PV System from Borrower in the ordinary course of business.

"Debtor Relief Laws" means the Bankruptcy Code of the United States, and all other liquidation, conservatorship, bankruptcy, assignment for the benefit of creditors, moratorium, rearrangement, receivership, insolvency, reorganization, or similar debtor relief Laws of the United States or other applicable jurisdictions from time to time in effect.

"Debt Service Coverage Ratio" means, for a given date of determination, with respect to Borrower, the ratio of: (a) for the trailing 12-month period then ending on the most recent fiscal quarter end available (i) EBITDA, less (ii) Maintenance Capital Expenditures, to (b) the sum of (i) 10% of the total principal due and payable on funded Indebtedness, as of such date of determination, plus (ii) cash Interest Charges, for the trailing 12-month period then ending on the most recent fiscal quarter end available.

"Default" means any event or condition that constitutes an Event of Default or that, with the giving of any notice, the passage of time, or both, would be an Event of Default.

"<u>Default Rate</u>" means (a) with respect to any Obligation for which a rate is specified, a rate per annum equal to two percent (2%) in excess of the rate otherwise applicable thereto and (b) with respect to any Obligation for which a rate is not specified or available, a rate per annum equal to the Base Rate plus the Applicable Rate for Revolving Loans that are Base Rate Loans plus two percent (2%), in each <u>case</u>, to the fullest extent permitted by applicable Law.

"Defaulting Lender" means, subject to Section 2.15(b), any Lender that (a) has failed to (i) fund all or any portion of its Loans within two (2) Business Days of the date such Loans were required to be funded hereunder unless such Lender notifies the Administrative Agent and the Borrower in writing that such failure is the result of such Lender's determination that one or more conditions precedent to funding (each of which conditions precedent, together with any applicable default, shall be specifically identified in such writing) has not been satisfied, or (ii) pay to the Administrative Agent, the L/C Issuer, the Swingline Lender or any other Lender any other amount required to be paid by it hereunder (including in respect of its participation in Letters of Credit or Swingline Loans) within two (2) Business Days of the date when due, (b) has notified the Borrower, the Administrative Agent, the L/C Issuer or the Swingline Lender in writing that it does not intend to comply with its funding obligations hereunder, or has made a public statement to that effect (unless such writing or public statement relates to such Lender's obligation to fund a Loan hereunder and states that such position is based on such Lender's determination that a condition precedent to funding (which condition precedent, together with any applicable default, shall be specifically identified in such writing or public statement) cannot be satisfied), (c) has failed, within three