

# Jens Nordgaard

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## WORK EXPERIENCE

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### The Blue Marble Group, Inc.

*Project Manager*

*September 2018 – Present*

*San Francisco, CA*

- Research, design, present, and execute a broad range of services and experiences for Ultra-High-Net-Worth individuals
- Pioneered firm strategy for philanthropic services that directly led to the creation of \$10M charitable foundation
- Recruited NBA All-Stars for an executive leadership retreat & skills camp with tech entrepreneurs, designing a program where top pros teach executives fundamental skills and tech entrepreneurs mentor athletes in business
- Partnered with the founder of Art Basel Miami Beach to create a \$600,000 event honoring a renowned space artist
- Sourced a \$40M+ opportunity for the purchase of an NFL team and a \$100M+ purchase of a leading publication

### Fin Analytics

*Operations Agent*

*May 2017 - August 2018*

*San Francisco, CA*

- Implemented various, rotating sets of 50+ operations metrics to understand and make decisions on agent and company performance, specifically in speed, quality, and efficiency, based on monthly and quarterly KPI goals
- Trained incoming agents on Fin's internal software, proprietary programming language, Airtable, Periscope, and Slack
- Headed independent and team-based projects to refine best practices, develop new workflows, and handle escalations
- Oversaw a variety of technical projects in debugging, workflows, UI/UX, performance tracking, and data analysis
- Created, implemented, and managed new hires' training tools, reducing traditional firm on-boarding time by one week

### Actualize Academy

*Teaching Assistant*

*January 2017 – June 2017*

*San Francisco, CA*

- Lead technical assistant to head instructor in Winter and Spring 2017 cohorts of Actualize Programming Academy
- Taught and assisted students with technical questions, homework problems, project management, and career advice, while calculating cohort grading for projects and assignments in Ruby, Rails, JS, Angular.js, and other languages

### Hopsy.

*Web Developer*

*July 2016 - November 2016*

*Albany, CA*

- Collaborated directly with CEO, CTO, and COO in a small, dynamic startup environment, solving unique and unfamiliar problems daily while balancing responsibilities for programming, IT, and customer service duties
- Expanded product website functionality and back-end commerce framework with PHP, AWS, and jQuery, testing for security flaws, content formatting, and design aesthetics, as well as implementing new sales tools and refactoring code

### Fisher Investments

*Research Associate – Portfolio Evaluation Group*

*October 2014 – September 2015*

*San Mateo and Woodside, CA*

- Calculated a diverse range of financial analysis in the Research Department for Fisher's clients, prospects, and traders
- Produced meticulous portfolio analyses involving high-net-worth individuals, estates, trusts, and institutional clients
- Researched equity securities as well as fixed income, mutual funds, REITs, annuities, derivatives, and currencies using tools like Morningstar, FactSet, and Bloomberg to identify effective strategies, trend assessment, and trading prices

### Regional Economic Models, Inc. (REMI)

*Assistant Economist*

*August 2013 – July 2014*

*Washington, D.C.*

- Consulted public and private-sector clients regarding their economic objectives to develop effective public policy
- Delivered presentations on contentious, topical economic issues through online webinars and nationwide seminars
- Evolved strategies for regions, companies, and governments, helping them achieve large economic initiatives
- Earned distinction as fastest person in company history to make a model sale, and youngest to sell \$50,000+ model

## EDUCATION

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### Bachelor of Science, Resource Economics

*University of Massachusetts, Amherst, Isenberg School of Management*

*Cum Laude, GPA: 3.78*

*May 2013*

## SKILLS, ACTIVITIES, & INTERESTS

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- **Computer:** Ruby on Rails, SQL, SPSS, Morningstar, Bloomberg, CRM systems, Periscope Data, Slack, Quickbooks
- **Language:** Working knowledge of Spanish (written and spoken)
- **Hobbies:** Photography, Trumpet, Guitar, Backpacking, Leatherworking, Cooking, Reading, Gardening, Surfing