NORMA BERRONES

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Summary

Experienced systems implementer with a solid foundation in leadership, problem-solving, and team collaboration. Adept in full-stack development using Java. Committed to applying my technical expertise while continuously learning and growing; I am eager to contribute to a growth-oriented software engineering team, dedicated to delivering impactful solutions.

Education

Tech Elevator 07/24 - 10/24

Certificate in Java Software Development

• Full-stack bootcamp designing software systems using Java with 800+ hours of education and application

Pittsburgh Technical College

01/17 - 10/21

Bachelor's Degree in Applied Management

• Gained business administration and leadership skills with a focus on practical organizational applications

Technical Experience and Skills

Agile | AWS | CSS | E/R diagrams | Git | HTML | H2 Database | Integration Testing | IntelliJ | Java | JavaScript | JDBC | JPA | PostgreSQL | SQL | Spring Boot | Table Design | Unit Testing (JUnit) | Vue.js

Note Saving Application (Backend Setup)

01/25

- Built with Spring Boot and JPA, using an H2 in-memory database for fast local development and CRUD operations
- Leveraged Lombok to reduce boilerplate by auto-generating getters, setters, and constructors
- Implemented Hexagonal Architecture for separation of concerns, enhancing maintainability and testability
- Set up Spring Boot's H2 console for local testing and debugging, preparing for future database deployment

Cloud Portfolio 11/24

- Developed a personal portfolio website to showcase projects, utilizing HTML, CSS, and JavaScript for front-end
- Deployed to AWS S3 for static website hosting, configured S3 to secure delivery of website assets, and utilized AWS Route 53 to manage the custom domain and DNS settings
- Secured the website with SSL encryption using AWS Certificate Manager, ensuring the website is accessed via HTTPS and providing safe, encrypted connections for all users, enhancing SEO performance
- Implemented CloudFront CDN to improve website performance and load times by catching and distributing content globally, reducing latency and ensuring high availability

Tournament Hosting Website

10/24

- Collaborated with a team to develop a web application with a JDBC back-end, implementing RESTful APIs to facilitate communication between front-end and back-end, ensuring smooth user interactions and data retrieval
- Designed a PostgreSQL database, optimizing scalability and performance with complex queries
- Created an intuitive front-end using HTML and CSS, enabling interactive forms for tournament creation, team registration, and real-time score tracking through dynamic routing and state management

Professional Experience

Mexico Account Representative

06/23 - 12/23

Total Quality Logistics | Cleveland, OH

- Negotiated contracts with key transportation providers, increasing profitability by 10%
- Expanded a book of business in the Mexico region by 15% through 50+ daily cold prospecting calls
- Increased customer satisfaction by 10% through improved Sales and Operations collaboration

Store Manager 01/20 - 09/22

The Tile Shop | Pittsburgh, PA

- Instituted a team of 10+ employees to surpass sales targets, resulting in a 25% boost in overall sales revenue
- \bullet Administered a consultative sales approach, executed cross-selling strategies, and delivered customer acquisition training, resulting in a 40% increase in professional business
- Executed campaigns that boosted foot traffic by 20% and applied data analytics for inventory management