

SACHIN YADAV

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portfolio/sachin-yadav-web3

[LinkedIn](#) [Github](#)

Work Experience

Pluto - Technical Product Manager (AI & web3)

(Sept 2023 - Present, Dubai, UAE)

- Architected and developed Blaster AI using TensorFlow, PyTorch, GenAI, Scikit-learn, LangChain, Hugging Face, NLTK, NumPy, and Pandas, creating a powerful genAI tool for generating targeted prompts that increased lead conversion success rates to 70-80%.
- Engineered LinkedIn_AI, an intelligent agent that automates the job application process, enabling users to efficiently apply to numerous relevant positions with personalized applications, significantly improving job search outcomes in competitive markets.
- Orchestrated the release of three NFT collections and tokens (Gigav, Aptos), generating a minimum of 200k usd in initial sales; ensured marketing efforts were synchronized with product availability, and launching another token in upcoming months for CREATE.
- Spearheaded fundraising efforts by crafting the company's whitepaper, developing a compelling pitch deck, and securing investments from major investors like polygon ventures and jungle ventures.
- Optimized product design, gather feedback, and measure core KPIs using Mixpanel.
- Managed sprints, oversaw post-release updates, created release metrics dashboards on Mixpanel, and collaborated with the CEO on finalizing the PRD and design flow, while also addressing roadblocks in UI/UX and technical implementation.
- Successfully launched two recent dApps in the last 3 months (ugc.fun and creator buds) while serving as acting Head of Product, which are now planned for integration with chains to increase visibility and user adoption; both platforms are powered by CREATE technology.

Platter Inc. - Product Owner

(Dec 2022 - August 2023, Bangalore, INDIA)

- Developed 2 decentralized applications dApps (Platter.fi and zerion.io) with 99.7% uptime, utilizing blockchain technologies to enhance technical credibility in the Web3 space.
- Built relationships with key stakeholders, including KOLs, exchanges, launchpads, liquidity providers, and investors, to ensure smooth execution of token operations.
- Strategized and executed token launches, including token distribution, public sales, and community engagement initiatives.
- Developed and implemented distribution/airdrop models, focusing on utility, governance, and staking mechanisms for sustainable token economy growth.

Gigaverse pvt. ltd. - Lead Developer

(June 2021 - Dec 2022, Pune, INDIA)

- Spearheaded and managed high-performing technical product teams, successfully developing and executing protocol strategies, designs, and implementations for five cutting-edge projects, including the launch of a groundbreaking NFT project.
- Led the process for getting tokens listed on top cryptocurrency exchanges, managing communication and requirements with exchange platforms.
- Led a team of 7 developers for staking website and De-fi product including yield tokens and principal tokens.

PhenomPeople Inc. - Product Developer

(Jan 2022 - April 2022, Hyderabad, INDIA)

- Employed the MERN (MongoDB, Express.js, React, Node.js) stack to create user-friendly web applications, enhancing data visualization and reporting capabilities for the marketing team.

Projects

Misfits By Pluto [live on opensea]

[Collection link](#) [Project preview](#)

- Delivered a full engagement farming product, aligning development with and market demands.Coordinated NFT collection releases, and achieved significant marketing progress for a successful token launch.

Blaster AI [GenAI Lead Generation Tool]

[Project git](#)

- Developed an advanced AI system using TensorFlow, PyTorch, OpenCV, Scikit-learn, LangChain, Hugging Face, NLTK, NumPy, and Pandas that generates highly specialized prompts for lead generation, resulting in 70-80% conversion success rates compared to traditional methods.

UGC.fun [Web3 Trading Platform]

[Project preview](#)

- Developed and launched UGC.Fun, an innovative platform that monetizes community-generated content through a unique trading mechanism. Implemented a 24-hour reward cycle where content creators earn based on engagement, creating a self-sustaining ecosystem where “Content = Money.” Designed the platform architecture to allow degens to deposit funds, creators to produce content, and establish an automated payment system that distributes rewards daily.

LinkedIn AI [Automated Job Application Agent]

[Project git](#)

- Created a cutting-edge AI tool that revolutionizes job search by automating the application process on LinkedIn, enabling personalized applications at scale. The system intelligently identifies relevant positions, customizes application materials, and manages the entire workflow, giving users a competitive advantage in rapidly changing job markets

Skills

Blockchain (Ethereum,Solana, zk rollups), Smart contracts (Solidity, Vyper), Web3 (Web3.js, Ethers.js, Substrate),(IPFS, Arweave), Stack (MERN, Laravel, PHP), Frontend (JavaScript, React.js, Vue.js, TypeScript), Backend (Node.js, Express, Laravel, PHP), Databases (MongoDB, MySQL, PostgreSQL), AI/ML (TensorFlow, PyTorch, GenAI, Scikit-learn, LangChain, Hugging Face, NumPy, Pandas), NLP, Computer Vision, Product Strategy, Roadmap Development, Quality Assurance, Auditing, Cross-Functional Team Collaboration, Requirement Definition, Feature Prioritization, Process Optimization, Marketing Coordination, Successful Product Launches

Education

- **HSC** 10 CGPA - (2014)
- **SSC - Science** 93.2 % - (2016)
- **Computer Science, (B.Tech) Pune University** 9.89 CGPA - (2017 - 2021)
- **GMAT** 100 Percentile (2025)
- **CAT** 98.7 Percentile (2024)

Position of Responsibilities

- **President** Sinhgad International Toastmasters Club March 2022 - March 2024
 - Mastered pathway in effective communication and leadership roles
 - Mastered pathway in negotiation skills and thought presentation
- **President** Pune University Entrepreneurship cell May 2018 - August 2020
 - Orchestrated 3 annual E-conclave events, raising ₹2-3 lakhs in sponsorships for each event. Also entrepreneurship training programs to equip college students with business development skills