

# DoorDash

Charles Lyman

## The Problem

The pay  $P$  that an employee receives for their work can be modeled as a function of their time worked in hours,  $t$ , and the rate they are paid,  $r$  looking something like this

$$P = rt$$

When doordashing however, the rate  $r$  varies between orders. For a doordasher the money  $P$  a dasher makes is a sum of all the orders done in the time dashing. The pay of an order in dollars,  $P_o$ , is similarly modeled as a function of the order rate in dollars per hour,  $r_o$ , and order time in hours,  $t_o$  as follows

$$P_o = r_o * t_o$$

If I am going to assume that  $r_o$  varies between orders, then it would also be reasonable to assume that the graph of the frequency of different values of  $r_o$  would resemble something of a bell curve. In order to maximize the pay they receive, a dasher would want to take orders with the highest pay rate and minimum wait time. The question that I hope to answer is what minimum value  $r_o$  should a dasher set to make the most money possible while working?

## Understanding an Order

There are really on 3 important inputs to an order and they are:

1. Pay
2. Restaurant
3. Destination

Those 3 inputs result in a few different qualities of an order, namely

1. Distance

2. Pickup Time
3. Delivery Time
4. Avg. Speed
5. Dollars / Mile

I think it's important to understand the inputs and qualities of each data point in order to enhance the analysis

## Modeling $r_o$

If the pay rate,  $r$ , is measured in dollars per hour then  $r$  will increase as dollars increases and hours decreases.

Wage rate could be calculated as:

$$r_o = \frac{\text{dollars}}{\text{mile}} * \frac{\text{miles}}{\text{hour}}$$

An additional factor to consider is the frequency of orders with optimal values of  $r_o$ . This is because time spent working,  $t$ , can be written as  $t = (\text{hours dashing} - \text{hours waiting})$  and *hours waiting* certainly will increase as we wait for higher values of  $r$ . This makes sense as  $r$  and  $t$  should have an inverse relationship in the equation  $P = rt$ .

So, Pay could be modeled as:

$$P = \left( \frac{\text{dollars}}{\text{mile}} * \frac{\text{miles}}{\text{hour}} \right) * (\text{hours dashing} - \text{hours waiting})$$

## Accounting for Varying Frequencies of $r_o$

Orders will come with varying rates of  $r_o$ . It is natural to assume that higher values of  $r_o$  have lower frequencies and lower values of  $r_o$  have higher frequencies. To be able to make the best selection of orders, I need to find the range of values for  $r_o$  that return the highest net pay,  $P$ . In short, I do not want to spend time doing low-paying orders when I could be doing high-paying orders but I also do not want to be waiting for high-paying orders when I could be making money with low-paying orders.

Suppose there are two orders  $O_1$  and  $O_2$  with different values of  $r_o$ , and similar times to complete each order. The pay of both models could be modeled like this,

$$P_1 = (O_1) * (hours\ dashing - hours\ waiting)$$

$$P_2 = (O_2) * (hours\ dashing - hours\ waiting)$$

Higher order frequency results in less time waiting, and more time working. Assuming that order frequency takes the shape of a bell curve as a function of  $r_o$  then we could say that the time spent working,  $t$ , is equal to this equation:

$$t = \left( \frac{orders}{hour} \right) * t_o$$

where  $t_o$  is the time required to complete the order in hours. I should note that because everything but  $r_o$  is constant in my example right now in my example, one order can be interpreted as a fixed unit of time,  $x$  hours. So the equation above can be read as  $x$  hours working / hours waiting \* hours dashing

The next step is modeling frequency of orders according to values of  $r_o$ , and the time requirement for an order given the pickup and drop off location