

Skypesoft – Smart Workflow

Streamlining Operations, Empowering Teams

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Executive Summary

Skypesoft is a lightweight, fully customizable platform designed to simplify and automate daily operations across departments like Sales, Design, Service, and Production. Born within the signage industry, Skypesoft transcends generic software by addressing the real-world needs of teams on the ground—offering unmatched flexibility to scale with your business.

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Mission Statement

Skypesoft is your team's daily launchpad. From the first login to the end-of-day wrap-up, it's the dashboard, task list, and smart assistant your team didn't know they needed—until now.

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The Problem

Most off-the-shelf software, like Jobscope or NetSuite, falls short for niche industries:

- **Overly complex:** Bloated interfaces that overwhelm users.
- **Costly:** Expensive deployment and maintenance fees.
- **Generic:** Not tailored to the unique workflows of sign companies or field-based operations. Teams often rely on fragmented tools—email, spreadsheets, CRMs—that lack real-time coordination and context, leading to inefficiency and missed opportunities.

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The Skypesoft Solution

Skypesoft replaces chaos with clarity, offering:

- **Unified Dashboard:** Real-time visibility into orders, tasks, field reports, and key metrics.
- **Modular Tools:** Seamlessly track contacts, locations, assets, permits, photos, invoices, and notes.
- **Custom Data Models:** A flexible schema tailored to your operations—entities, orders, inspections, fees, and timelines.
- **Event-Based Architecture:** Server-Sent Events (SSE) for instant updates.
- **Mobile-Friendly Design:** Built for crews in the field and managers in the office.

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Core Features

Skypesoft empowers teams with tools designed for efficiency:

- **Sales Suite:** Track prospects, log notes, upload photos, and automatically parse contacts.
- **AI-Enhanced Reports:** Daily summaries, proactive alerts, and permit review assistance.
- **Night Patrol Module:** Capture sales leads from field service opportunities.
- **Task Engine:** Auto-schedule daily tasks (SOD/EOD), project reminders, and recurring events.
- **Photo & File Reports:** Centralized folders for jobs, clients, and reports.
- **KPI Boards:** Live metrics on permit turnaround times, job site milestones, and revenue.
- **User Actions:** Track every action with geolocation mapping.

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Future Automations Powered by AI

Skypesoft is built to evolve, with upcoming features like:

1. Auto-filling sign permit forms.
2. Reading and interpreting city ordinances.
3. Scanning locations to detect maintenance needs.
4. Sending reminders for licenses, insurance, evaluations, and renewals.
5. ChatGPT-style prompts to initiate contact entries or update records.

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Why Skypesoft Over Jobscope or NetSuite?

Skypesoft stands apart by being:

- **Purpose-Built:** Designed in-house for your specific operations.
- **Fully Adaptable:** Customizable without waiting for vendor updates.
- **Cost-Efficient:** No recurring license fees, expensive user seats, or deployment delays.
- **Seamlessly Integrated:** Works with your existing GoDaddy server and frontend stack (jQuery, PHP).
- **Rapidly Evolving:** AI-driven updates ensure continuous improvement.

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Business Model & Growth Strategy

Skypesoft is poised for impact:

- **Internal Foundation:** Serve as the core ERP/CRM hybrid for Christy Signs.
- **Commercial SaaS:** Expand into a subscription-based platform for similar businesses.
- **Scalable Offerings:** Provide modular pricing or industry-specific templates (e.g., signage, HVAC).

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Conclusion

Skypesoft isn't just software—it's your company's operating system. Built to streamline workflows, empower teams, and grow with your business, Skypesoft is the smarter way to work.

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