

## **Business Performance Analysis | 2020 - 2023**

TOTAL PROFIT **77,371.1T** 

TOTAL TRANSACTION

672.5K

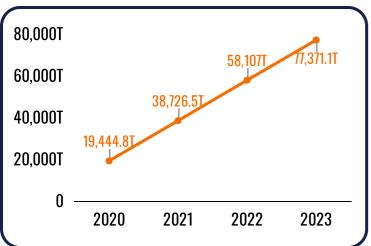




Branch

Product

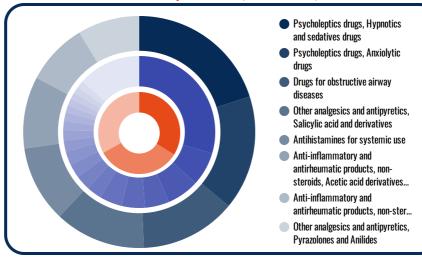
## Perbandingan Total Pendapatan Kimia Farma

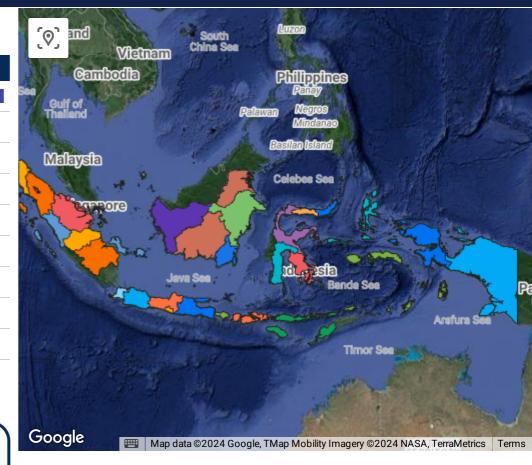


## Top 10 Branch Performance Based On Each Province

	Branch Province	Transaction	Nett Sales ▼
1.	Jawa Barat	198.7K	32,577.3T
2.	Sumatera Utara	48.2K	7,749.71 ■
3.	Jawa Tengah	46.5K	6,642.7T
4.	Jawa Timur	34.8K	5,750.2T
5.	Sulawesi Utara	33.3K	5,518.9T
6.	Sumatera Barat	32K	4,698.8T
7.	Kalimantan Timur	20.2K	3,704.41
8.	Aceh	21.8K	3,667.71
9.	Nusa Tenggara Barat	21.1K	3,190.4T
10.	Riau	19.6K	3,119.3T

## Sales Performance | Product, Province, Branch





Top 5 Highest Branch Rating, Lowest Transaction Rating

ID	Provinsi	Category	Branch •	Transaction ② -
35270	Nusa Tenggara Barat	Klinik & Apotek	5	4
73008	Nusa Tenggara Barat	Apotek	5	4
21204	Sumatera Utara	Klinik & Apotek	5	4
17703	Jawa Barat	Klinik & Apotek	5	4
27968	Kalimantan Barat	Klinik & Apotek	5	4