### **ECOM525: MANAGERIAL ECONOMICS**

L:3 T:1 P:0 Credits:3

**Course Outcomes:** Through this course students should be able to

CO1:: apply the concept of various elasticities for taking managerial decisions

CO2:: apply the concepts of cost, nature of production and its relationship to business operations

CO3:: analyze the concept of price and output decisions of firms under various market structures

CO4:: analyze the impact of macroeconomic variables on economic growth

CO5 :: measure the various components of National Income to evaluate its impact on the economy

CO6 :: evaluate the monetary and fiscal policies to control inflation

CO7:: evaluate the interplay between microeconomics and macroeconomics for decision making

CO8 :: simulate ceteris paribus principle to take decisions

#### Unit I

**Introduction to managerial economics**: basic assumptions, basic economic problem-choice and scarcity, kinds of economic decisions, deductive and inductive methods

**Demand and Supply Analysis**: law of demand, law of supply, market equilibrium, empirical aspects of elasticity of demand, price, income, and cross elasticity of demand

# Unit II

**Production and Cost function**: production and production function with one and two variable inputs, concept of returns to scale, meaning and types of cost, short-run and long-run cost, learning curves

#### Unit III

**Market structure**: competitive market characteristics, introduction to monopoly and monopolistic competition, role of advertisement in different market structure

Oligopoly: types, meaning and sources, cartelization and price leadership under oligopoly

# **Unit IV**

**Introduction to macroeconomics**: origin, growth and basic concepts, microeconomics versus macroeconomics, macroeconomics and business environment, macroeconomics and role of government

**Working of macroeconomics environment**: circular flow model approach using internal and external sectors

# Unit V

**National income concepts**: personal vs national income, measurement of national income using income, output and expenditure approach, real vs nominal GDP, GDP at market price and factor cost, intermediate and final goods, issues in measuring national income, national income and disposable income, national income and welfare

# Unit VI

**Money and inflation**: concept, functions, types, inflation and interest rates, the nominal interest rate and the demand for money, hyper-inflation, stagflation

**Monetary and fiscal policy :** introduction of monetary and fiscal policy, the interplay of monetary and fiscal policy and the problem of inflation

#### **Text Books:**

- 1. MANAGERIAL ECONOMICS PRINCIPLES AND WORLDWIDE APPLICATIONS by DOMINICK SALVATORE & SIDDHARTHA RASTOGI, OXFORD UNIVERSITY PRESS
- 2. MACROECONOMICS: THEORY AND POLICY by D N DWIVEDI, MC GRAW HILL

### References:

- 1. PRINCIPLES OF MACROECONOMICS by N. GREGORY MANKIW, Cengage India Private Limited
- 2. MANAGERIAL ECONOMICS by G GEETIKA, PIYALI GHOSH, MC GRAW HILL
- 3. MICROECONOMIC ANALYSIS by HAL R VARIAN, WW NORTON & COMPANY

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