

You Project Name and members

Financial Contingency Planning - Demo

Time Interval (this is in Weeks but you can convert to months or years)

Time Period Start on Monday

Week End Sunday

| | |
|---|-----------|
| Beginning Cash | 5,100 |
| Minimum Acceptable Cash (trigger point) | 50 |
| Model Scenario | Base Case |

Payroll Biweekly

Original Projected Revenue

Period Ending Cash

| W1 | W2 | W3 | W4 | W5 | W6 | W7 | W8 | W9 | W10 | W11 | W12 | W13 | W14 -> 5 yrs |
|-----------|-----------|-----------|-----------|-----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------------|
| 3/29/2022 | 4/5/2022 | 4/12/2022 | 4/19/2022 | 4/26/2022 | 5/3/2022 | 5/10/2022 | 5/17/2022 | 5/24/2022 | 5/31/2022 | 6/7/2022 | 6/14/2022 | 6/21/2022 | |
| 4/4/2022 | 4/11/2022 | 4/18/2022 | 4/25/2022 | 5/2/2022 | 5/9/2022 | 5/16/2022 | 5/23/2022 | 5/30/2022 | 6/6/2022 | 6/13/2022 | 6/20/2022 | 6/27/2022 | |
| | | | | | | | | | | | | | |
| 140 | 154 | 169 | 186 | 205 | 225 | 248 | 273 | 300 | 330 | 363 | 399 | 439 | |
| 5,106 | 5,100 | 5,082 | 5,055 | 5,026 | 4,994 | 4,981 | 4,967 | 4,967 | 4,970 | 4,985 | 5,002 | 5,029 | Total Ratios |

Scenarios

Worst Case

% of Original Revenue - CHANGE FOR YOUR PROJECT

Revenue

% of Variable Staff

Variable Staff Costs

% Direct Costs Revenue

Direct Costs

| | | | | | | | | | | | | |
|-----|-----|----|----|----|-----|-----|-----|-----|-----|-----|-----|-----|
| 20% | 10% | 5% | 0% | 0% | 0% | 0% | 15% | 20% | 22% | 25% | 30% | 32% |
| 28 | 15 | 8 | - | - | - | - | 41 | 60 | 73 | 91 | 120 | 141 |
| 10% | 10% | 5% | 0% | 0% | 0% | 10% | 15% | 20% | 25% | 30% | 35% | 40% |
| - | - | - | - | - | - | - | - | - | - | - | - | - |
| 0% | 0% | 0% | 0% | 0% | 10% | 10% | 25% | 30% | 35% | 40% | 45% | 50% |
| - | - | - | - | - | - | - | 10 | 18 | 25 | 36 | 54 | 70 |

Base Case

% of Original Revenue - CHANGE FOR YOUR PROJECT

Revenue

% of Variable Staff

Variable Staff Costs

% Direct Costs Revenue

Direct Costs

| | | | | | | | | | | | | |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 50% | 35% | 20% | 15% | 10% | 10% | 15% | 25% | 30% | 35% | 40% | 45% | 50% |
| 70 | 54 | 34 | 28 | 20 | 23 | 37 | 68 | 90 | 116 | 145 | 180 | 220 |
| 40% | 25% | 10% | 5% | 0% | 0% | 5% | 15% | 20% | 25% | 30% | 35% | 40% |
| - | - | - | - | - | - | - | - | - | - | - | - | - |
| 20% | 10% | 5% | 0% | 0% | 0% | 40% | 45% | 50% | 55% | 60% | 65% | 65% |
| 14 | 5 | 2 | - | - | - | - | 27 | 41 | 58 | 80 | 108 | 143 |

Best Case

% of Original Revenue - CHANGE FOR YOUR PROJECT

Revenue

% of Variable Staff

Variable Staff Costs

% Direct Costs Revenue

Direct Costs

| | | | | | | | | | | | | |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 70% | 60% | 55% | 50% | 45% | 40% | 35% | 50% | 55% | 60% | 62% | 70% | 80% |
| 98 | 92 | 93 | 93 | 92 | 90 | 87 | 136 | 165 | 198 | 225 | 280 | 352 |
| #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! | #VALUE! |
| 0% | 0% | 20% | 20% | 20% | 20% | 30% | 40% | 40% | 40% | 40% | 40% | 40% |
| - | - | 19 | 19 | 18 | 18 | 26 | 55 | 66 | 79 | 90 | 112 | 141 |

Original Budget

% of Original Revenue - CHANGE FOR YOUR PROJECT

Revenue

% of Variable Staff

Variable Staff Costs

% Direct Costs Revenue

Direct Costs

| | | | | | | | | | | | | |
|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| 140 | 154 | 169 | 186 | 205 | 225 | 248 | 273 | 300 | 330 | 363 | 399 | 439 |
| 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| - | - | - | - | - | - | - | - | - | - | - | - | - |
| 40% | 40% | 40% | 40% | 40% | 40% | 40% | 40% | 40% | 40% | 40% | 40% | 40% |
| 56 | 62 | 68 | 75 | 82 | 90 | 99 | 109 | 120 | 132 | 145 | 160 | 176 |

Cash Flow Analysis

Model Scenario on Revenue

Base Case

CASH IN

Revenue

| | | | | | | | | | | | | | | |
|----|----|----|----|----|----|----|----|----|-----|-----|-----|-----|-------|------|
| 70 | 54 | 34 | 28 | 20 | 23 | 37 | 68 | 90 | 116 | 145 | 180 | 220 | 1,084 | 100% |
|----|----|----|----|----|----|----|----|----|-----|-----|-----|-----|-------|------|

CASH OUT

Variable Costs

Variable Staff

Direct Variable Costs

Entertainment & Travel

Gross Margin

| | | | | | | | | | | | | | | |
|----|----|----|----|----|----|----|----|----|----|----|-----|-----|-----|-----|
| - | - | - | - | - | - | - | - | - | - | - | - | - | - | 0% |
| 14 | 5 | 2 | - | - | - | - | 27 | 41 | 58 | 80 | 108 | 143 | 477 | 44% |
| - | - | - | - | - | - | - | - | - | - | - | - | - | - | 0% |
| 56 | 49 | 32 | 28 | 20 | 23 | 37 | 41 | 50 | 58 | 65 | 72 | 77 | 607 | 56% |

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|---|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| Time Interval (this is in Weeks but you can convert to months or years) | | | | | | | | | | | | | | |
| Time Period Start on Monday | | | | | | | | | | | | | | |
| Week End Sunday | | | | | | | | | | | | | | |
| Beginning Cash 5,100 | | | | | | | | | | | | | | |
| Minimum Acceptable Cash (trigger point) 50 | | | | | | | | | | | | | | |
| Model Scenario Base Case | | | | | | | | | | | | | | |
| Payroll Biweekly | | | | | | | | | | | | | | |
| Original Projected Revenue | | | | | | | | | | | | | | |
| Period Ending Cash | | | | | | | | | | | | | | |
| Fixed Costs | | | | | | | | | | | | | | |
| Fixed Staff | | | | | | | | | | | | | | |
| Occupancy | | | | | | | | | | | | | | |
| Property Taxes | | | | | | | | | | | | | | |
| Insurance | | | | | | | | | | | | | | |
| Admin Other | | | | | | | | | | | | | | |
| Total Operational Expenses | | | | | | | | | | | | | | |
| Operating Income | | | | | | | | | | | | | | |
| Non Operating Costs | | | | | | | | | | | | | | |
| Loan 1 Principal + Interest | | | | | | | | | | | | | | |
| Loan 2 Principal + Interest | | | | | | | | | | | | | | |
| CC | | | | | | | | | | | | | | |
| Total Other Expenses | | | | | | | | | | | | | | |
| Net Cash Change | | | | | | | | | | | | | | |
| Starting Cash | | | | | | | | | | | | | | |
| Additional Cash Reserves | | | | | | | | | | | | | | |
| Net Cash Change | | | | | | | | | | | | | | |
| Ending Cash | | | | | | | | | | | | | | |

Employee Roster

| Name | Fixed / Variable | Base Salary | Loaded +20% | Part Time/FT | Bi Weekly Salary |
|----------------------|------------------|-------------|-------------|--------------|------------------|
| Hanson | F | 15 | 18 | 100% | 1 |
| James | F | 15 | 18 | 100% | 1 |
| Kate | F | 15 | 18 | 100% | 1 |
| Sade | F | 15 | 18 | 100% | 1 |
| Jenna | F | 15 | 18 | 100% | 1 |
| Marketing Head | F | 20 | 24 | 50% | 0 |
| Supply Chaim Manager | F | 20 | 24 | 50% | 0 |

| | |
|-----------------|---|
| Fixed Costs | 5 |
| Variable Costs | - |
| Total Bi-Weekly | 5 |

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Original Projected Revenue

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| | | 1 | | 1 | | 1 | | 1 | | 1 | | 1 | | |
| | 140 | 154 | 169 | 186 | 205 | 225 | 248 | 273 | 300 | 330 | 363 | 399 | 439 | |
| Period Ending Cash | 5,106 | 5,100 | 5,082 | 5,055 | 5,026 | 4,994 | 4,981 | 4,967 | 4,967 | 4,970 | 4,985 | 5,002 | 5,029 | Total Ratios |

