

# Nicolas Pasquier

☎ +33 673 36 29 62 • ✉ nicolas.pasquier@univ-grenoble-alpes.fr  
🌐 npasquier.github.io

## ◇ Research interests:

- Industrial Organization (vertical relationships)
- Uncertainty (asymmetric information, risk, ambiguity)

## ◇ Methodology:

Theory, sometimes joint with lab experiments

## CURRENT POSITION

---

◇ **Post-doc research fellow**, *Bordeaux School of Economics*, Bordeaux, Sep 2022-Sep 2024.

Subject: "Designing insurance contracts to reduce chemical inputs in viticulture".

Project: VitiRev

Promotor: Cécile Aubert.

## PAST POSITIONS

---

◇ **Post-doc research fellow**, *University of Minho*, Braga, June 2021-June 2022.

Subject: "Competition and business model innovation in the digital age: theory and applications".

Promotor: Rosa Branca Esteves.

◇ **Post-doc research fellow**, *French institute for research in agriculture*, Grenoble, Sep. 2019 - Dec. 2020.

Subject: "Promotion of green innovation in the rapeseed market".

Project: RAPSODYN

Promotor: Stéphane Lemarié.

◇ **Teaching assistant**, *Toulouse School of Economics (TSE)*, Toulouse, Sep. 2018 - Aug. 2019

## EDUCATION

---

◇ **PhD in economics**, *University Grenoble Alpes (UGA)*, Grenoble (France), Sep. 2019

Title: "Beliefs and vertical contracting: theory and experiment"

Jury: Olivier Bonroy (supervisor), Alexis Garapin (supervisor), Thibaud Vergé (reviewer), Emmanuel Petrakis (reviewer), Guillaume Hollard, Ani Guerdjikova, Eric Avenel

◇ **M.A. Empirical and Theoretical Economics**, *Paris School of Economics (PSE)*, Paris (France), 2015

◇ **Magister in Economics**, *University Paris 1*, Paris, 2015

## PUBLICATIONS

---

◇ "Management turnover, strategic ambiguity and supply incentives" joint with P. Toquebeuf, *The B.E. Journal of Theoretical Economics* (2022)

◇ "Risk aversion and equilibrium selection in a vertical contracting setting: An experiment" joint with O. Bonroy and A. Garapin, *Theory & Decision* (2022)

## WORKING PAPERS

---

- ◇ "Decentralization and consumer welfare with substitutes or complements", *3d R&R in Review of Industrial Organization*, re-submitted Dec. 2022
- ◇ "Promotion of emission-based innovations in the biofuel sector" joint with S. Lemarié,
- ◇ "Two part tariff, demand uncertainty and risk aversion: From theory to experimental evidence", joint with O. Bonroy and A. Garapin,
- ◇ "Marketplace's incentives to promote a personalized pricing device: Does it pay-off to boost consumer disloyalty?", joint with R. B. Esteves,

## TEACHING EXPERIENCE

---

- ◇ **Teaching assistant**, TSE, Toulouse, 2018-2019  
Microeconomics (L3 - 15h × 1 group) ; Industrial Organization (L3 - in english - 15h × 4 groups) ; Industrial Organization (M1 - in english - 9h × 2 groups)
- ◇ **Teaching assistant**, UGA, Grenoble, 2016-2018  
Mathematics (L1 - 20h × 2 groups) ; Statistics (L1 - 20h × 2 groups) ; Microeconomics (L1 - 12h × 1 group) ; Mathematics (L2 - 20h × 1 group) ; Industrial Organization (L3 - 14h × 1 group)

## UNIVERSITY IMPLICATIONS

---

- ◇ **Representations in local instances:** Representative of PhD students in Social Sciences Pole of UGA, 2018-2019 ; Representative of PhD students at the council of the Doctoral School in economics of UGA and the Research Council of UGA, 2016-2018.
- ◇ **Participations in organizing committees:** Chairman of the Association of PhD Students in economics in Grenoble, 2018 ; Organizer of the 8<sup>th</sup> and 9<sup>th</sup> Doctoral Day in Economics, 2017-2018

## COMMUNICATIONS

---

- 2022 Seminar Bordeaux School of Economics (Bordeaux, France)  
JEI conference (Las Palmas, Espagne)  
Seminar UMR SMART (Rennes, France)
- 2021 Paris Dauphine work in progress internal seminar (online)
- 2020 FAERE conference (online)
- 2019 JEI conference (Madrid, Spain)  
AFSE conference (Orléans, France)  
10<sup>ème</sup> Journée Doctorale d'Economie (Grenoble, France)
- 2018 ASSET conference (Florence, Italy)  
45<sup>th</sup> EARIE conference (Athens, Greece)  
GAEL PhD seminar (Grenoble, France)
- 2017 44<sup>th</sup> EARIE conference (Maastricht, Netherlands)
- 2016 7<sup>ème</sup> Journée Doctorale d'Economie (Grenoble, France)  
7<sup>th</sup> Doctoral Meeting of Montpellier (DMM) (Montpellier, France)  
GAEL PhD seminar (Grenoble, France)
- 2015 GAEL PhD seminar – primo-doctorant (Grenoble, France)

## SKILLS

---

- ◇ **Languages:** French (native), English (C1)
- ◇ **Softwares:** Microsoft office, L<sup>A</sup>T<sub>E</sub>X, Stata, R, Mathematica, zTree, HTML, CSS, Javascript