

# Nicolas Pasquier

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🌐 npasquier.github.io

## ◇ Research interests:

Microeconomics, Industrial Organization, Experimental Economics.

## CURRENT POSITION

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◇ **Post-doc research fellow**, *University of Minho*, Braga, July 2021-July 2022.

Subject: "Competition and business model innovation in the digital age: theory and applications".

Promotor: Rosa Branca Esteves.

## PAST POSITIONS

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◇ **Post doctoral fellow**, *French institute for research in agriculture*, Grenoble, Sep. 2019 - Dec. 2020.

Subject: "Promotion of green innovation in the rapeseed market".

Promotor: Stéphane Lemarié.

◇ **Teaching assistant**, *Toulouse School of Economics (TSE)*, Toulouse, Sep. 2018 - Aug. 2019

## EDUCATION

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◇ **PhD in economics**, *University Grenoble Alpes (UGA)*, Grenoble (France), Sep. 2019

Title: "Beliefs and vertical contracting: theory and experiment"

Jury: Olivier Bonroy (supervisor), Alexis Garapin (supervisor), Thibaud Vergé (reviewer), Emmanuel Petrakis (reviewer), Guillaume Hollard, Ani Guerdjikova, Eric Avenel

◇ **M.A. Empirical and Theoretical Economics**, *Paris School of Economics (PSE)*, Paris (France), 2015

◇ **Magister in Economics**, *University Paris 1*, Paris, 2015

Summer schools: ◇ **Behavioural Game Theory Summer School and Workshop**, *University of East Anglia*, Norwich (England), 2018 ◇ **IMPRS Uncertainty Summer School**, *University of Friedrich Schiller*, Jena (Germany), 2017

## PUBLICATIONS

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◇ **"Management turnover, strategic ambiguity and supply incentives"** joint with P. Toquebeuf, *forthcoming in The B.E. Journal of Theoretical Economics*

◇ **"Risk aversion and equilibrium selection in a vertical contracting setting: An experiment"** joint with O. Bonroy and A. Garapin, *forthcoming in Theory & Decision*

## WORKING PAPERS

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◇ **"Decentralization and consumer welfare with substitutes or complements"**, *2d R&R in Review of Industrial Organization*, re-submitted Dec. 2021

◇ **"Cost-based vs. emission-based innovations in biofuel markets"** joint with S. Lemarié, *submitted Feb. 2022*

◇ **"Threshold public good games with model uncertainty"**, *Draft soon available upon request*

◇ **"Two part tariff, demand uncertainty and risk aversion: From theory to experimental evidence"**, joint with O. Bonroy and A. Garapin, *Draft soon available upon request*

◇ **"Personalized Prices with Non-Uniform Distribution of Consumer Preferences"**, joint with R. B. Esteves, *Draft soon available upon request*

Works in progress: ◇ **"Money or Cookies : the welfare effect of cookie walls"**; ◇ **"Shame or Champion? Theoretical and empirical Investigation of the NGO's Informative Campaigns"** joint with A. Volle and P. Gonzalez;

## TEACHING EXPERIENCE

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◇ **Teaching assistant**, *TSE*, Toulouse, 2018-2019

Microeconomics (L3 - 15h × 1 group) ; Industrial Organization (L3 - in english - 15h × 4 groups) ; Industrial Organization (M1 - in english - 9h × 2 groups)

◇ **Teaching assistant**, *UGA*, Grenoble, 2016-2018

Mathematics (L1 - 20h × 2 groups) ; Statistics (L1 - 20h × 2 groups) ; Microeconomics (L1 - 12h × 1 group) ; Mathematics (L2 - 20h × 1 group) ; Industrial Organization (L3 - 14h × 1 group)

## UNIVERSITY IMPLICATIONS

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◇ **Representations in local instances:** Representative of PhD students in Social Sciences Pole of UGA, 2018-2019 ; Representative of PhD students at the council of the Doctoral School in economics of UGA and the Research Council of UGA, 2016-2018.

◇ **Participations in organizing committees:** Chairman of the Association of PhD Students in economics in Grenoble, 2018 ; Organizer of the 8<sup>th</sup> and 9<sup>th</sup> Doctoral Day in Economics, 2017-2018

## COMMUNICATIONS

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2021 Paris Dauphine work in progress internal seminar (online)

2020 FAERE conference (online)

2019 JEI conference (Madrid, Spain)

AFSE conference (Orléans, France)

10<sup>ème</sup> Journée Doctorale d'Economie (Grenoble, France)

2018 ASSET conference (Florence, Italy)

45<sup>th</sup> EARIE conference (Athens, Greece)

Gael PhD seminar (Grenoble, France)

2017 44<sup>th</sup> EARIE conference (Maastricht, Netherlands)

2016 7<sup>ème</sup> Journée Doctorale d'Economie (Grenoble, France)

7<sup>th</sup> Doctoral Meeting of Montpellier (DMM) (Montpellier, France)

Gael PhD seminar (Grenoble, France)

2015 Gael PhD seminar – primo-doctorant (Grenoble, France)

## SKILLS

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◇ **Languages:** French (native), English (C1)

◇ **Softwares:** Microsoft office,  $\LaTeX$ , Stata, R, Mathematica, zTree, HTML, CSS, Javascript, Python