

# Nicolas Pasquier

☎ +33 673 36 29 62 • ✉ nicolas.pasquier@univ-grenoble-alpes.fr

## ◇ Research interests:

Microeconomics, Industrial Organization, Experimental Economics.

## CURRENT POSITION

---

### ◇ Post-doc research fellow, *University of Minho*, Braga, June 2021-July 2022.

Subject: "Competition and business model innovation in the digital age: theory and applications".

Promotor: Rosa Branca Esteves.

## PAST POSITIONS

---

### ◇ Post-doc research fellow, *French institute for research in agriculture*, Grenoble, Sep. 2019 - Dec. 2020.

Subject: "Promotion of green innovation in the rapeseed market".

Promotor: Stéphane Lemarié.

### ◇ Teaching assistant, *Toulouse School of Economics (TSE)*, Toulouse, Sep. 2018 - Aug. 2019

## EDUCATION

---

### ◇ PhD in economics, *University Grenoble Alpes (UGA)*, Grenoble (France), Sep. 2019

Title: "Beliefs and vertical contracting: theory and experiment"

Jury: Olivier Bonroy (supervisor), Alexis Garapin (supervisor), Thibaud Vergé (reviewer), Emmanuel Petrakis (reviewer), Guillaume Hollard, Ani Guerdjikova, Eric Avenel

### ◇ M.A. Empirical and Theoretical Economics, *Paris School of Economics (PSE)*, Paris (France), 2015

### ◇ Magister in Economics, *University Paris 1*, Paris, 2015

Summer schools: ◇ **Behavioural Game Theory Summer School and Workshop**, *University of East Anglia*, Norwich (England), 2018 ◇ **IMPRS Uncertainty Summer School**, *University of Friedrich Schiller*, Jena (Germany), 2017 ◇ **Economics of Big Data**, *University of Minho*, Braga (Portugal), forthcoming

## PUBLICATIONS

---

◇ "Management turnover, strategic ambiguity and supply incentives" joint with P. Toquebeuf, *accepted in The B.E. Journal of Theoretical Economics*

◇ "Risk aversion and equilibrium selection in a vertical contracting setting: An experiment" joint with O. Bonroy and A. Garapin, *accepted in Theory & Decision*

## WORKING PAPERS

---

◇ "Decentralization and consumer welfare with substitutes or complements", *2d R&R in Review of Industrial Organization*, re-submitted Dec. 2021

◇ "Cost-based vs. emission-based innovations in biofuel markets" joint with S. Lemarié, *submitted Feb. 2022*

◇ "Two part tariff, demand uncertainty and risk aversion: From theory to experimental evidence", joint with O. Bonroy and A. Garapin, *Draft available upon request*

◇ "Personalized Prices with Non-Uniform Distribution of Consumer Preferences", joint with R. B. Esteves, *Draft available upon request*

## WORKS IN PROGRESS

---

◇ "Threshold public good games with model uncertainty" joint with P. Toquebeuf [*Draft available upon request*]

- ◇ "Shame or Champion? Theoretical and empirical Investigation of the NGO's Informative Campaigns" joint with A. Volle and P. Gonçalves
- ◇ "Selling information to competing firms with asymmetric data-processing efficiency" joint with R. B. Esteves

## TEACHING EXPERIENCE

---

- ◇ **Teaching assistant**, *TSE*, Toulouse, 2018-2019  
Microeconomics (L3 - 15h × 1 group) ; Industrial Organization (L3 - in english - 15h × 4 groups) ; Industrial Organization (M1 - in english - 9h × 2 groups)
- ◇ **Teaching assistant**, *UGA*, Grenoble, 2016-2018  
Mathematics (L1 - 20h × 2 groups) ; Statistics (L1 - 20h × 2 groups) ; Microeconomics (L1 - 12h × 1 group) ; Mathematics (L2 - 20h × 1 group) ; Industrial Organization (L3 - 14h × 1 group)

## UNIVERSITY IMPLICATIONS

---

- ◇ **Representations in local instances:** Representative of PhD students in Social Sciences Pole of UGA, 2018-2019 ; Representative of PhD students at the council of the Doctoral School in economics of UGA and the Research Council of UGA, 2016-2018.
- ◇ **Participations in organizing committees:** Chairman of the Association of PhD Students in economics in Grenoble, 2018 ; Organizer of the 8<sup>th</sup> and 9<sup>th</sup> Doctoral Day in Economics, 2017-2018

## COMMUNICATIONS

---

- 2021 Paris Dauphine work in progress internal seminar (online)
- 2020 FAERE conference (online)
- 2019 JEI conference (Madrid, Spain)  
AFSE conference (Orléans, France)  
10<sup>ème</sup> Journée Doctorale d'Economie (Grenoble, France)
- 2018 ASSET conference (Florence, Italy)  
45<sup>th</sup> EARIE conference (Athens, Greece)  
GAEL PhD seminar (Grenoble, France)
- 2017 44<sup>th</sup> EARIE conference (Maastricht, Netherlands)
- 2016 7<sup>ème</sup> Journée Doctorale d'Economie (Grenoble, France)  
7<sup>th</sup> Doctoral Meeting of Montpellier (DMM) (Montpellier, France)  
GAEL PhD seminar (Grenoble, France)
- 2015 GAEL PhD seminar – primo-doctorant (Grenoble, France)

## SKILLS

---

- ◇ **Languages:** French (native), English (C1)
- ◇ **Softwares:** Microsoft office, L<sup>A</sup>T<sub>E</sub>X, Stata, R, Mathematica, zTree, HTML, CSS, Javascript, Python