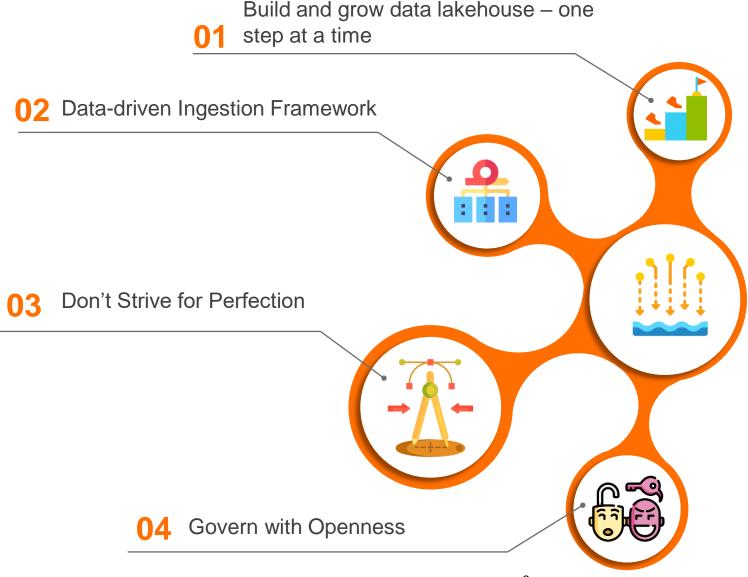


Guide to build a data Lakehouse with a business use-case approach



All companies aspire to use more data, but few are able to operationalise the use of data.

One of the major challenges is putting a broader data strategy into place to make more business-ready information available to analysts and business teams





Build a datahub and grow data lakehouse – one step at time

Build and grow data lakehouse – one step at a time

- Analyse and limit the scope to store required raw data as data hub and from there setting up crossing-functional product teams to develop other layers such conformed & model layer using their own representation specific to their use cases.
- Start with high-value use cases, focusing on the data needed to deliver those. Expand from them to reach other areas of the business. Apply the lesson learned and drive the adoption to broader business and additional lines of business.
- A cross-functional delivery team consisting product owners from the business, data engineers and data scientists to productionise the use-cases.
- Minimize technology risk. This requires focusing on the near-term use cases but keeping an eye on future needs.

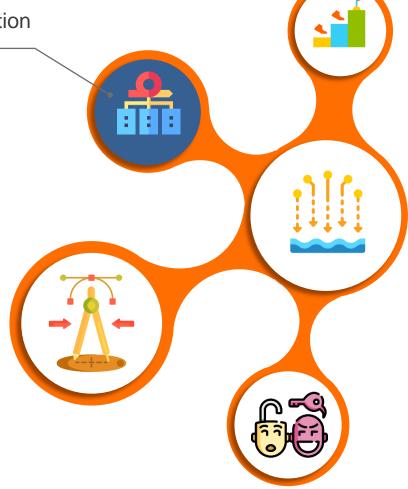




Data-drive Ingestion Framework

02 Framework driven data ingestion

- Create a ingestion a pipeline framework that can store raw data from source systems and aggregate the data from various silos to facilitate faster delivery of business-ready information to analytics teams.
- Centralised or business-embedded analytics teams can create their own data pipelines, unique to their needs, to drive faster insights and explore new questions.
- ✓ Evolve data delivery pipelines and processes over time to meet the organisation's broader need.





Don't Strive for Perfection

- ✓ Delivery the data available in a timely manner
 - What's the end-to-end data process?
- ✓ Collect the most complete data
 - Is the right data collected?
- ✓ Make sure it is trusted data
 - What's the data quality like?
- ✓ Strive to enable broader data pipelines and more access to data, one step at a time. Start with high-value use cases, focusing on the data needed to deliver those. Expand from there to reach other areas of the business.

03 Don't Strive for Perfection

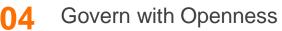




Govern with Openness

- ✓ Governance should implement with a focus on driving broader use of data. Data security and privacy are important, but this can effectively be balanced with data sharing. A more appropriate and positive way to describe how you govern data is permissible to access. Provide access to those who can properly use the data in effective business situations and don't take an attitude of blocking first.
- ✓ It is important to facilitate use cases where deep governance is less of a requirement and will not be a barrier to adoption. Broader governance policies can be defined and implemented over time as greater data democratisation is facilitated.







Data Lakehouse Data Lake Data Hub Data Warehouse



Data Lakehouse Data Lake **Data Hub Data Warehouse Data Ingestion** · Load raw data (structured, unstructured · Load raw data (structured, Load raw data (structured, Load structured data and unstructured & semi-structured) as unstructured & semi-& semi-structured) as is transformed to business structured) as • Data stored as object store and specific Data mart transformed in different zones (raw, • Data stored as object store and • Raw data persisted in object conformed & curated) transformed in different zones store • Data governance & data catalogue are (raw, conformed & curated) applied on different zone



	Data Lakehouse	Data Lake	Data Hub	Data Warehouse
Data Ingestion	 Load raw data (structured, unstructured & semi-structured) as is Data stored as object store and transformed in different zones (raw, conformed & curated) Data governance & data catalogue are applied on different zone 	 Load raw data (structured, unstructured & semi-structured) as is Data stored as object store and transformed in different zones (raw, conformed & curated) 	 Load raw data (structured, unstructured & semistructured) as Raw data persisted in object store 	 Load structured data and transformed to business specific Data mart
Data Quality	 Data in raw zone not curated Rest of the zones ae highly curated similar to data warehouse 	 Data in raw zone not curated Rest of the zones ae highly curated similar to data warehouse 	Highly curated	Highly curated



	Data Lakehouse	Data Lake	Data Hub	Data Warehouse
Data Ingestion	 Load raw data (structured, unstructured & semi-structured) as is Data stored as object store and transformed in different zones (raw, conformed & curated) Data governance & data catalogue are applied on different zone 	 Load raw data (structured, unstructured & semi-structured) as is Data stored as object store and transformed in different zones (raw, conformed & curated) 	 Load raw data (structured, unstructured & semistructured) as Raw data persisted in object store 	Load structured data and transformed to business specific Data mart
Data Quality	 Data in raw zone not curated Rest of the zones ae highly curated similar to data warehouse 	 Data in raw zone not curated Rest of the zones ae highly curated similar to data warehouse 	Highly curated	Highly curated
Operational Capabilities Capabilities	 ACID transactions at scale Real-time data 	 No ACID transactions Other tools used to operationalize the data Real-time data 	ACID transactions at scaleReal-time data	ACID transactionsNear real-time data



		Data Lakehouse	Data Lake	Data Hub	Data Warehouse
Data Ingestion	01 010 010 0001 0001 0001 0001 0001	 Load raw data (structured, unstructured & semi-structured) as is Data stored as object store and transformed in different zones (raw, conformed & curated) Data governance & data catalogue are applied on different zone 	 Load raw data (structured, unstructured & semi-structured) as is Data stored as object store and transformed in different zones (raw, conformed & curated) 	 Load raw data (structured, unstructured & semistructured) as Raw data persisted in object store 	Load structured data and transformed to business specific Data mart
Data Quality		 Data in raw zone not curated Rest of the zones ae highly curated similar to data warehouse 	 Data in raw zone not curated Rest of the zones ae highly curated similar to data warehouse 	Highly curated	Highly curated
Operational Capabilities	() () () () () () () () () () () () () (ACID transactions at scaleReal-time data	 No ACID transactions Other tools used to operationalize the data Real-time data 	ACID transactions at scaleReal-time data	ACID transactionsNear real-time data
Governance		 Granular security controls RBAC at entity level Advanced encryption	Poor data security and governance	Granular security controlsRBAC at entity levelAdvanced encryption	RBAC at entity level



		Data Lakehouse	Data Lake	Data Hub	Data Warehouse
Data Ingestion	0110	 Load raw data (structured, unstructured & semi-structured) as is Data stored as object store and transformed in different zones (raw, conformed & curated) Data governance & data catalogue are applied on different zone 	 Load raw data (structured, unstructured & semi-structured) as is Data stored as object store and transformed in different zones (raw, conformed & curated) 	 Load raw data (structured, unstructured & semistructured) as Raw data persisted in object store 	Load structured data and transformed to business specific Data mart
Data Quality		 Data in raw zone not curated Rest of the zones ae highly curated similar to data warehouse 	 Data in raw zone not curated Rest of the zones ae highly curated similar to data warehouse 	Highly curated	Highly curated
Operational Capabilities	(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	ACID transactions at scaleReal-time data	 No ACID transactions Other tools used to operationalize the data Real-time data 	ACID transactions at scaleReal-time data	ACID transactionsNear real-time data
Governance		 Granular security controls RBAC at entity level Advanced encryption	Poor data security and governance	Granular security controlsRBAC at entity levelAdvanced encryption	RBAC at entity level
Scalability		 Petabyte scalability Ideal for low-cost storage Cost can grow exponential without archiving polices Must need hot and cold storage option 	Petabyte scalability Ideal for low-cost storage	 Petabyte scalability Higher cost due to indexing overhead for some implementations 	Only performs as well as the slowest federate, and is impacted by system load or issues in any federate



		Data Lakehouse	Data Lake	Data Hub	Data Warehouse
Data Ingestion	0100 0110 0010 0110	 Load raw data (structured, unstructured & semi-structured) as is Data stored as object store and transformed in different zones (raw, conformed & curated) Data governance & data catalogue are applied on different zone 	 Load raw data (structured, unstructured & semi-structured) as is Data stored as object store and transformed in different zones (raw, conformed & curated) 	 Load raw data (structured, unstructured & semistructured) as Raw data persisted in object store 	Load structured data and transformed to business specific Data mart
Data Quality		 Data in raw zone not curated Rest of the zones ae highly curated similar to data warehouse 	 Data in raw zone not curated Rest of the zones ae highly curated similar to data warehouse 	Highly curated	Highly curated
Operational Capabilities	(h)(d) (m)(*)	ACID transactions at scaleReal-time data	 No ACID transactions Other tools used to operationalize the data Real-time data 	ACID transactions at scaleReal-time data	ACID transactionsNear real-time data
Governance		Granular security controlsRBAC at entity levelAdvanced encryption	Poor data security and governance	Granular security controlsRBAC at entity levelAdvanced encryption	RBAC at entity level
Scalability		 Petabyte scalability Ideal for low-cost storage Cost can grow exponential without archiving polices Must need hot and cold storage option 	Petabyte scalability Ideal for low-cost storage	 Petabyte scalability Higher cost due to indexing overhead for some implementations 	 Only performs as well as the slowest federate, and is impacted by system load or issues in any federate
Users		Data scientists, business users, analysts	 Data scientists, business users, analysts 	Diverse business users	Business Analysts



Put it to test



Put it to test

Let's illustrate with an example:

A utility company has taken initiative on a data-driven digital transformation to use data to guide transition to new business model. The company doesn't have a view about their customers segmentations and utilities assets nor consolidated view of their customers across different line-of-business such as energy, gas and renewable energy.

Before they embark on data-driven digital transformation they are cognisant of below:

- Committing to zero carbon emissions by adopting clean energy
- How do you transform your business model to exploit the opportunities of big data without risking current revenue and disturbing current BAU process?
- What is the best strategy between the current data estate and the new?



Put it to test

Let's illustrate with an example:

A utility company has taken initiative on a data-driven digital transformation to use data to guide transition to new business model. The company doesn't have a view about their customers segmentations and utilities assets nor consolidated view of their customers across different line-of-business such as energy, gas and renewable energy.

Before they embark on data-driven digital transformation they are cognisant of below:

- Committing to zero carbon emissions by adopting clean energy
- How do you transform your business model to exploit the opportunities of big data without risking current revenue and disturbing current BAU process?
- What is the best strategy between the current data estate and the new?

Apply Product Thinking for data-driven digital transformation

The common denominator for every digital transformation is data

Build one data product at a time.

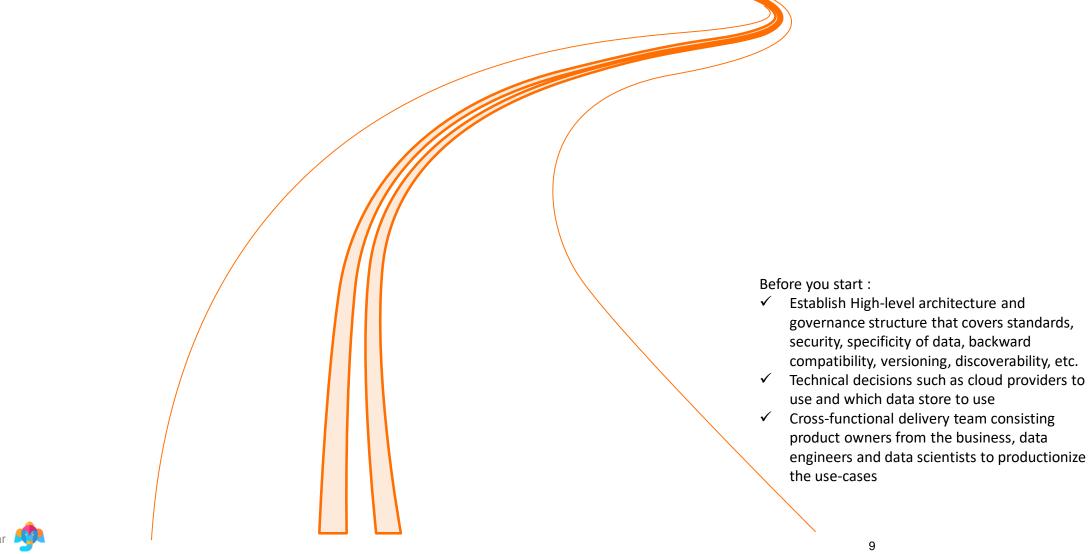
It starts with the following initial business use case:

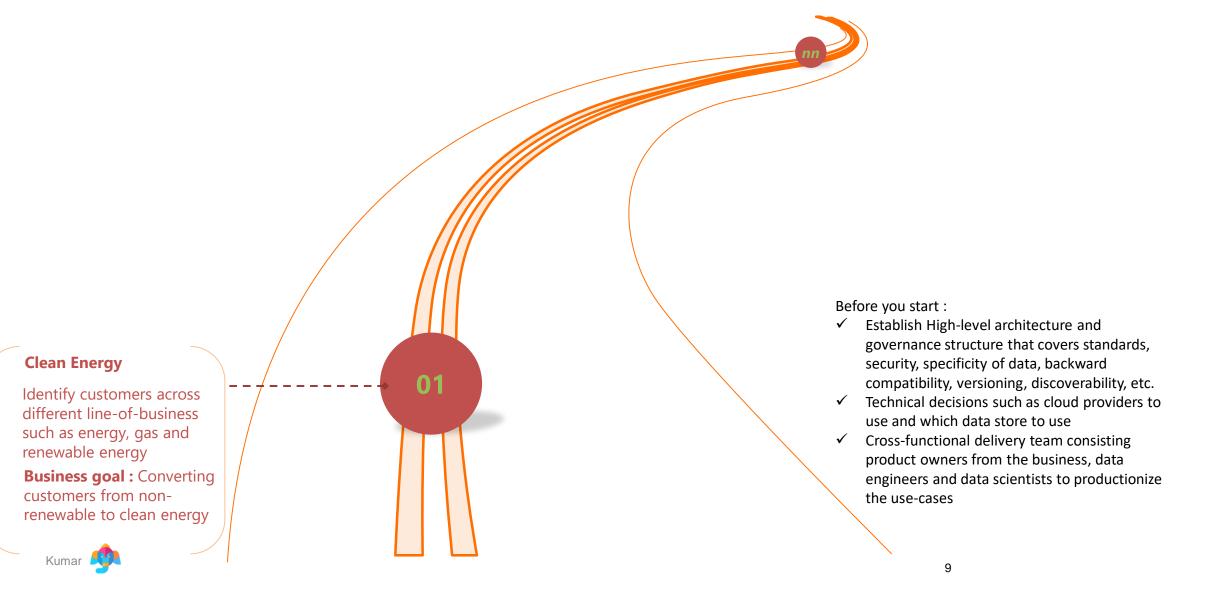
- Committing to clean energy Identify customers across different line-of-business such as energy, gas and renewable energy; business goal of converting customers from non-renewable to clean energy
- Cross-Selling and Upselling other products to the customer based on the products they already have; business goal is to increase the conversion rate and decrease customer retention
- Utility Maintenance Alerts Identify utility assets and preventive and predictive maintenance; business goal to reduce OPEX on assets

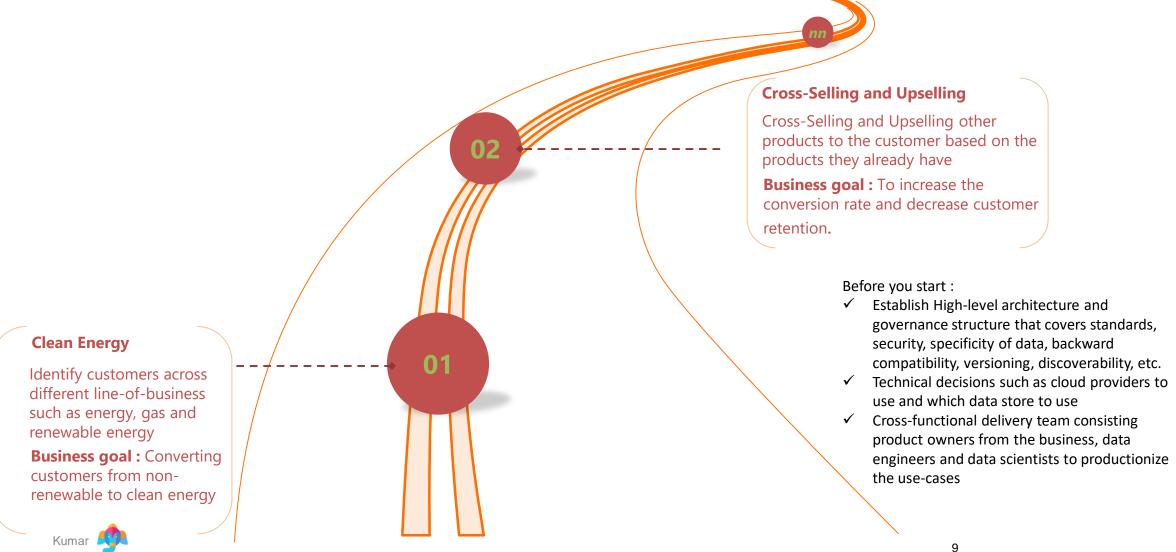


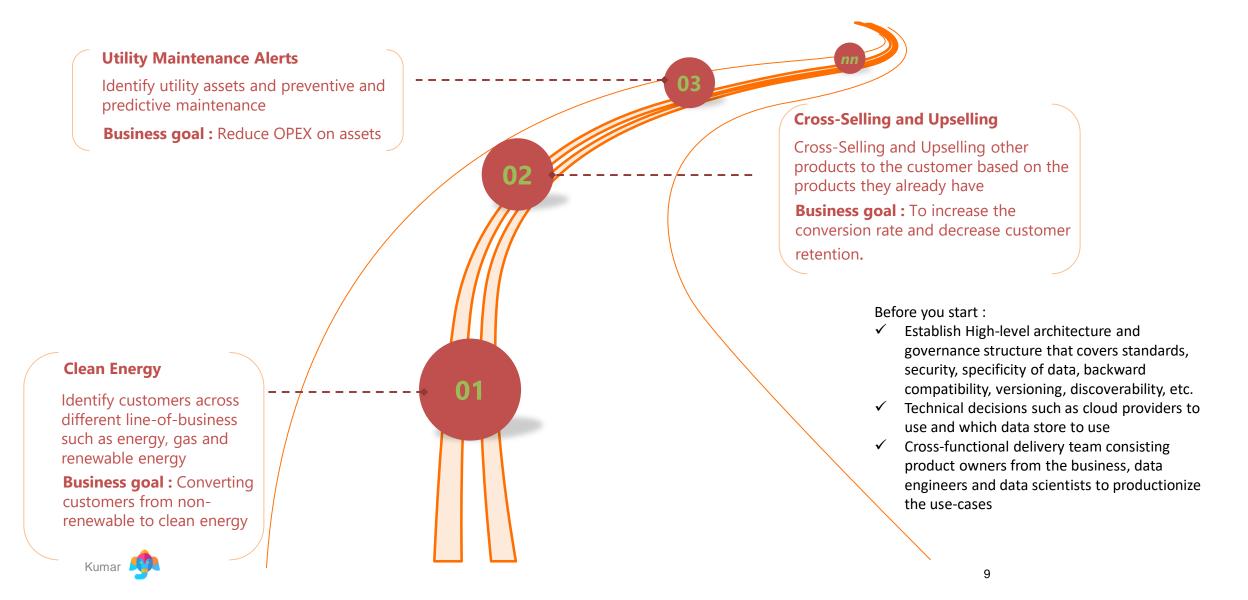










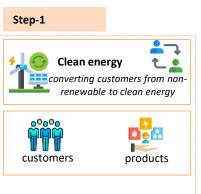






Use-case: Clean energy

- 1. Ingest raw customer and product into data lakehouse.
- 2. Transform to represent in a DataMart (fact & dimension) in the consumption layer
- 3. Next step, build a ML model to identify customers and covert them to clean energy products.





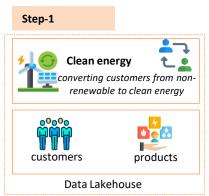
1 Use-case : Clean energy

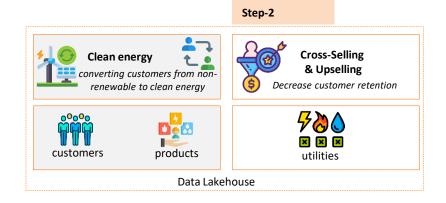
- 1. Ingest raw customer and product into data lakehouse.
- 2. Transform to represent in a DataMart (fact & dimension) in the consumption layer
- 3. Next step, build a ML model to identify customers and covert them to clean energy products.

2 Use-case: Cross-Selling and Upselling

Now that clean energy business use-case data product is in production with a good conversion rate; the team can focus on upselling use-case.

- Ingest data for other products such as gas and water to the existing raw layer
- 2. Transform the data to build single view of customer in consumption layer
- Next step, build Next Best Product recommendation engine/ML model for Cross-Selling and Upselling







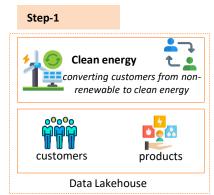
Use-case : Clean energy

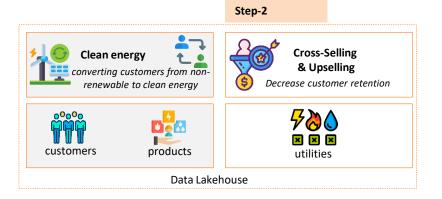
- 1. Ingest raw customer and product into data lakehouse.
- 2. Transform to represent in a DataMart (fact & dimension) in the consumption layer
- 3. Next step, build a ML model to identify customers and covert them to clean energy products.

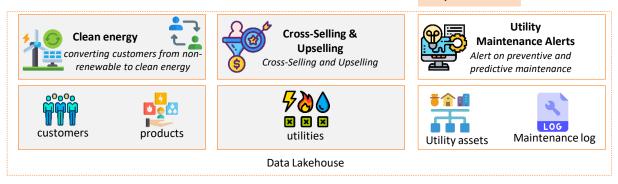
Use-case : Cross-Selling and Upselling

Now that clean energy business use-case data product is in production with a good conversion rate; the team can focus on upselling use-case.

- Ingest data for other products such as gas and water to the existing raw layer
- 2. Transform the data to build single view of customer in consumption layer
- Next step, build Next Best Product recommendation engine/ML model for Cross-Selling and Upselling
- Use-case: Utility Assets Alerts (preventive & predictive)
 Now that both customer related data products is in production the team can focus on reducing OPEX utility assets.
 - 1. Ingest the data related to different assets and its maintenance history
 - build preventive and predictive maintenance ML models to alert on utility assets.







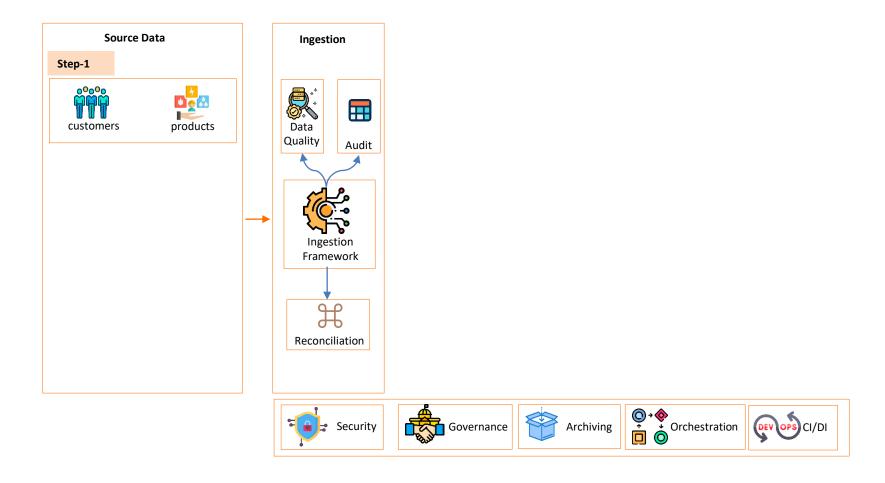


Step-3

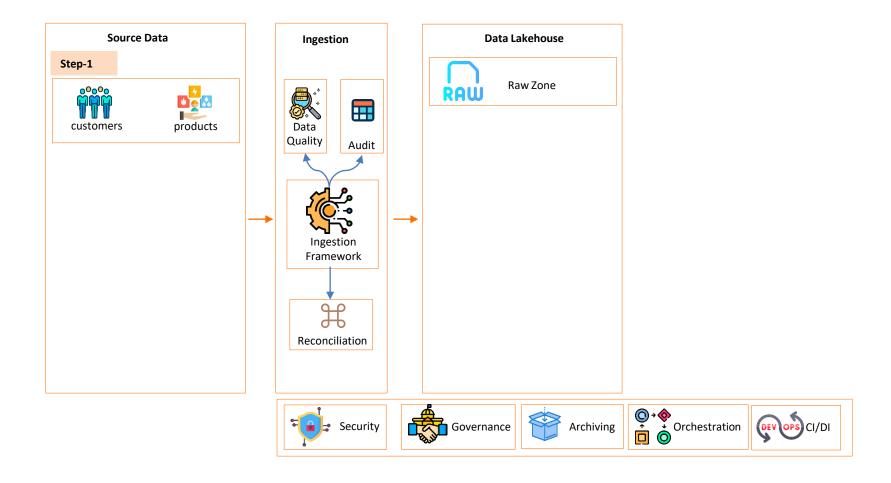




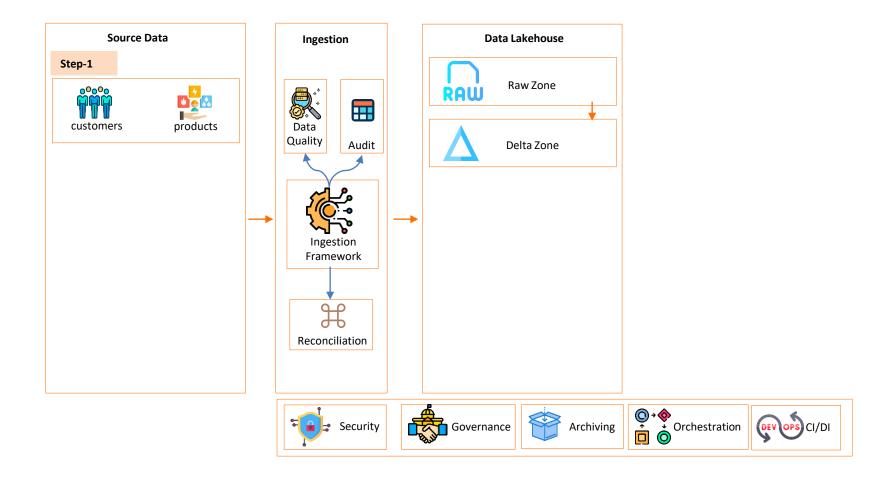




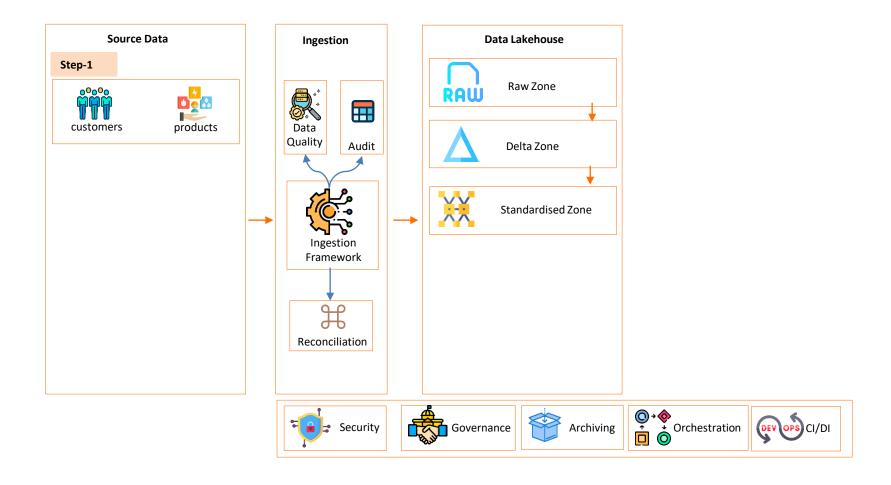




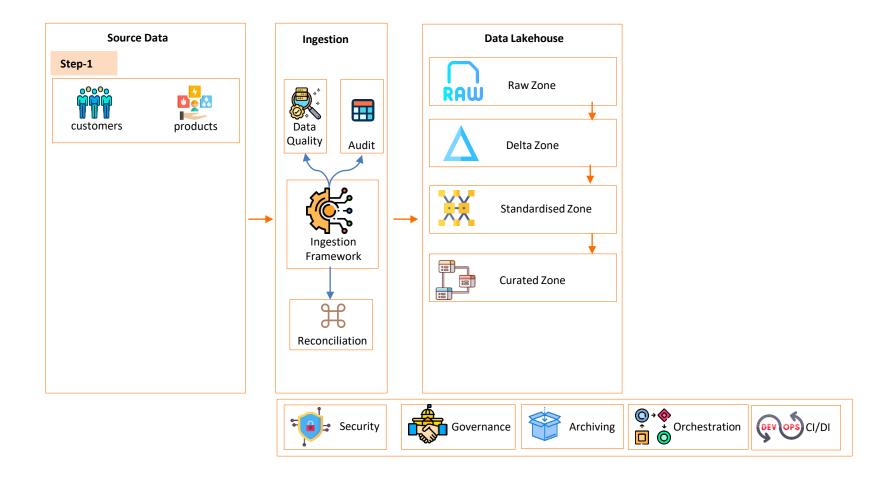




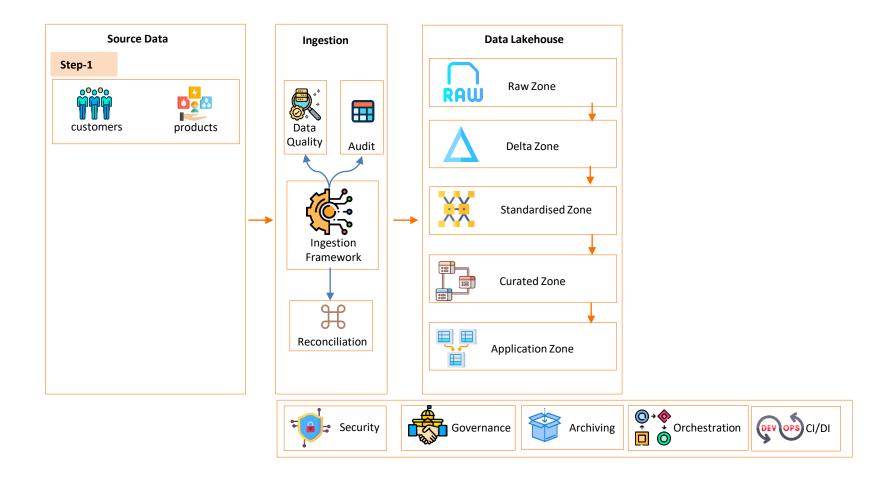




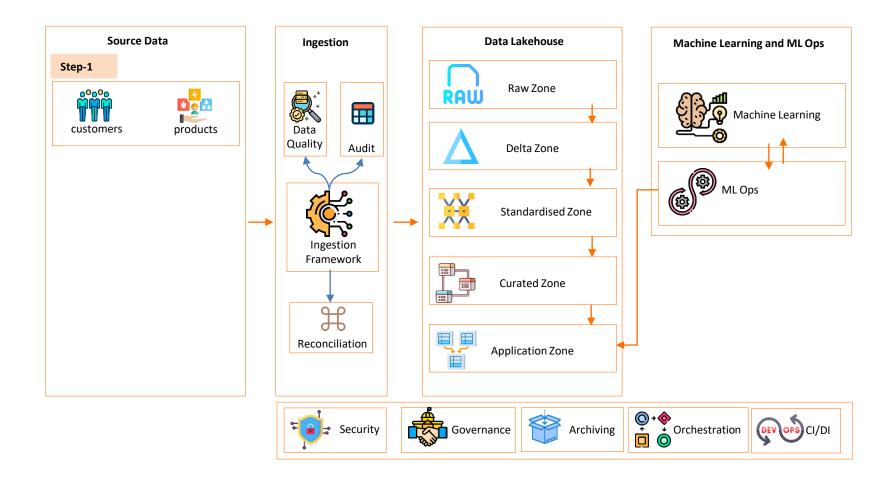




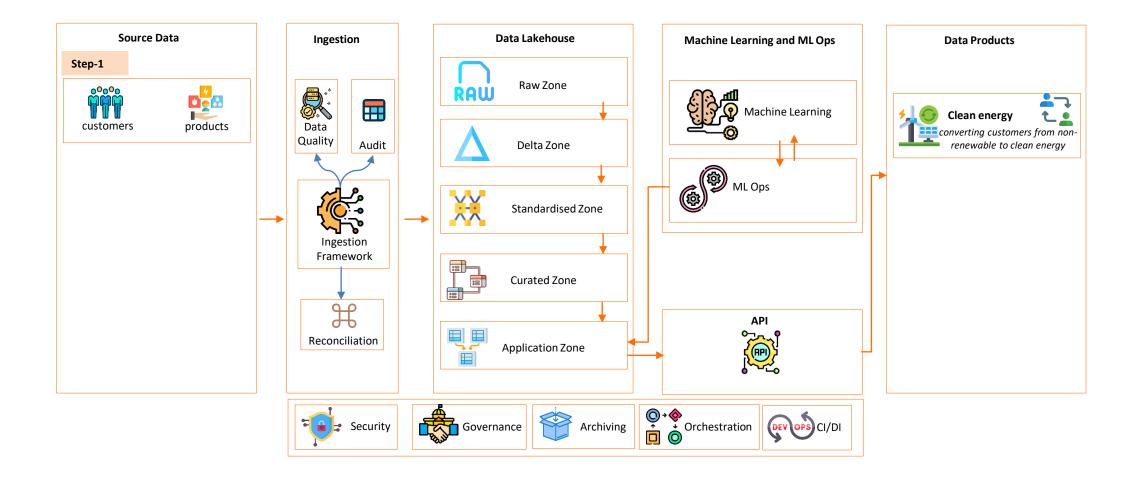




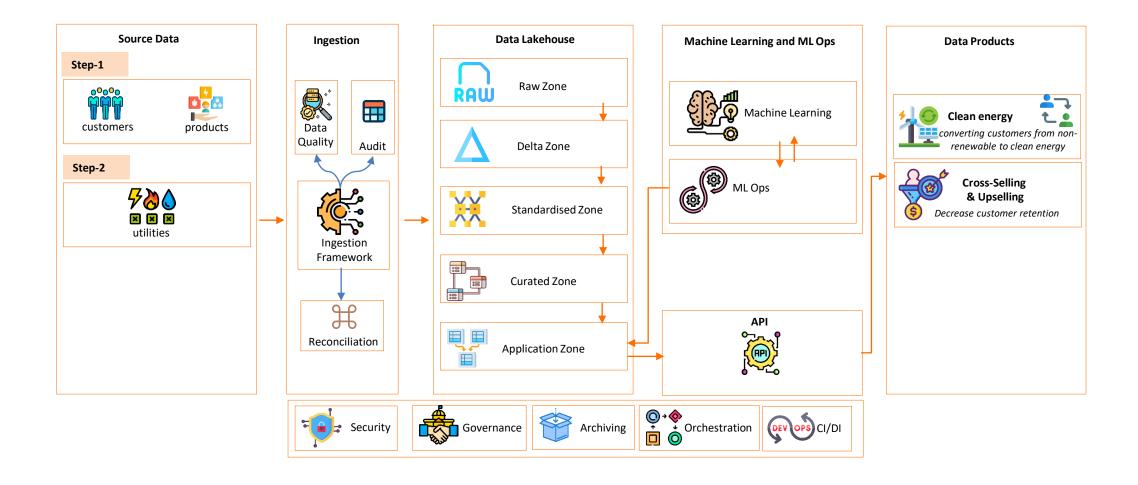




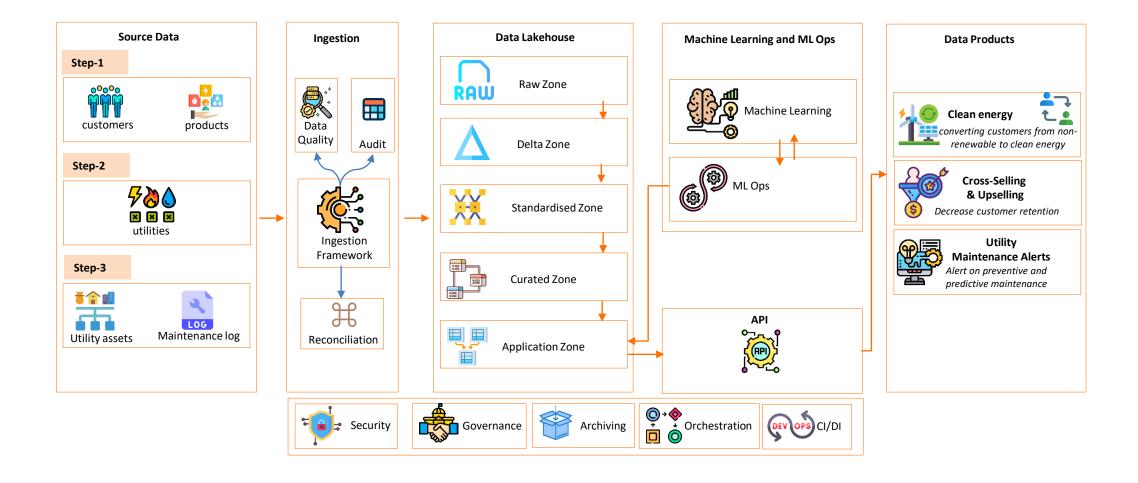














Data-Driven Digital Transformation with a use-case approach

- ✓ Build and grow data lakehouse one step at a time
- ✓ Data-driven Ingestion Framework
- ✓ Don't Strive for Perfection
- ✓ Govern with Openness

Understand your data.... build **trust** and **activate** your data.... with purpose to drive **measurable business impact**

Thank you

