

# Fixed Income Trading Language Cheat Sheet (Rewritten for Clarity and Flow)

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## 1 Core Abbreviations and Market Instruments

This section lists the most common instruments and abbreviations used in global fixed income trading. These are essential for reading trader commentary and market colour.

- **UB** = Ultra Bond (long-dated US Treasury future).
- **RX** = Euro Bund future (German 10y government bond).
- **German Bond Futures:**
  - **Bund** = 8.5–10.5y maturity bucket.
  - **Bobl** = 4.5–5.5y maturity bucket.
  - **Schatz** = 1.75–2.25y maturity bucket.
- **UST Classification:**
  - **Bills**: <1y, issued at discount (e.g., ZBC).
  - **Notes**: 2y–10y.
  - **Bonds**: >10y.
- **30s50s**: Yield spread between 50-year bond and 30-year bond.

## 2 Price Movements and Trading Language

Understanding how traders talk about price/yield dynamics is crucial. Bonds move inversely to yields:

- Price  $\uparrow \Rightarrow$  Yield  $\downarrow$ : known as a *rally*.
- Price  $\downarrow \Rightarrow$  Yield  $\uparrow$ : known as a *sell-off*.
- **Cheapening** = Prices fall, yields rise.
- **Richening** = Prices rise, yields fall.
- **Market paid** = Traders are paying fixed (swap yields rise, swap prices fall).

These terms summarise both rate-direction and relative value dynamics.

## 3 Long vs Short Positions

### 3.1 Bonds

- **Long bond:** Receive coupons  $\Rightarrow$  benefits from **falling rates** (bond prices rise).
- **Short bond:** Pay coupons synthetically  $\Rightarrow$  benefits from **rising rates** (bond prices fall).

### 3.2 Interest Rate Swaps

A swap position mirrors the duration profile of a bond position:

- **Buy a swap** = Pay fixed, receive floating.
  - Duration exposure similar to being **short a bond**.
  - **Positive rate delta:** profits if rates rise.
- **Sell a swap** = Receive fixed, pay floating.
  - Duration exposure similar to being **long a bond**.
  - **Negative rate delta:** profits if rates fall.

Trader shorthand in swaps:

“Mine” = Pay fixed,      “Yours” = Receive fixed.

If a tenor is **cheap**, traders typically *receive fixed* (go long duration). If a tenor is **rich**, they *pay fixed* (go short duration).

### 3.3 Swap Spreads

Swap spreads measure how expensive swap rates are relative to government bond yields of the same maturity:

$$\text{Swap Spread} = \text{Swap Rate} - \text{Government Yield}.$$

- Measures credit/liquidity risk premium of swaps vs true risk-free rates.
- **Widening swap spreads:** swap rates rising relative to govies.
  - Can indicate rising counterparty or liquidity risk.
  - Often associated with **risk-off** flows (bullish for govies).
- **Tightening swap spreads:** swap rates falling relative to govies.
  - Common during QE or central bank balance sheet expansion.
- **Long swap spread:** Receive fixed in swap **and** short the corresponding government bond.
- **Short swap spread:** Pay fixed in swap **and** long the government bond.

## 4 Execution Slang

These are extremely common phrases used across rates trading desks:

Phrase	Meaning
“Hit my bid” / “I got hit”	I bought (someone sold to me)
“Lift my offer” / “I got lifted”	I sold (someone bought from me)
“Mine”	I buy
“Yours”	I sell
“Take”	I buy
“Give”	I sell

These terms help compress trade negotiation into one or two words.

## 5 Yield Curve Dynamics and Duration Intuition

Yield curve moves are not just directional—they also imply relative duration risk across maturities. Traders classify moves using four standard scenarios.

### Types of Curve Shifts

- **Bull Steepener:**
  - Short-end yields fall more than long-end yields.
  - Typically reflects expectations of central bank easing.
  - Front-end duration benefits the most.
- **Bear Flattenener:**
  - Long-end sells off more than short-end.
  - Often driven by inflation or heavy long-end supply.
  - Negative convexity concentrated in long-end duration.
- **Bull Flattenener:**
  - Long-end rallies more than short-end.
  - Common in flight-to-quality episodes.
  - Great for long-duration exposure.
- **Bear Steepener:**
  - Short-end sells off more than long-end.
  - Usually driven by hawkish central bank surprises.
  - Front-end duration performs the worst.

### Trader Mnemonic

- Steepening  $\Rightarrow$  Shorter duration exposure wins.
- Flattening  $\Rightarrow$  Fatter (longer) duration exposure wins.