

Super Store Sales Report



Sales Performance

Year

2009

2012

Region

Select all

Atlantic

Northwest Territories

Nunavut

Ontario

...

Manager

Select all

Chris

Erin

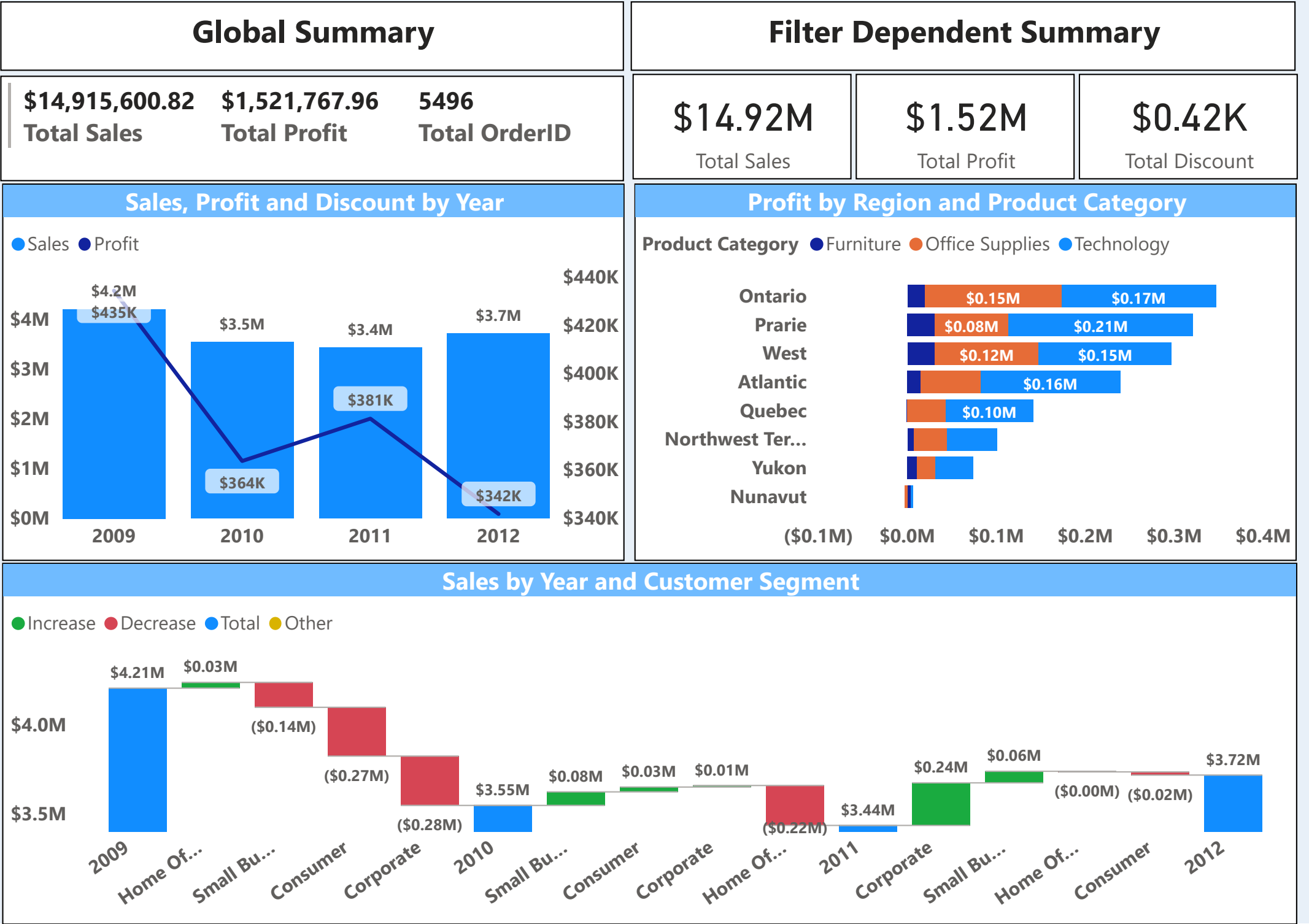
John

Pat

Sam

Product Category

All



YOURNAME

Sales Performance

Year

20092012

Region

Select all

Atlantic

Northwest Territories

Nunavut

Ontario

Prarie

Quebec

West

Yukon

Manager

Select all

Chris

Erin

John

Pat

Sam

William

Product Category

All

Sales by Year

Year	Sales
2009	\$4.21M
2010	\$3.55M
2011	\$3.44M
2012	\$3.72M

Sales by Year and Region

Region: Atlantic, Ontario, West

Year	Atlantic	Ontario	West
2012	\$0.48M	\$0.73M	\$0.86M
2011	\$0.36M	\$0.66M	\$0.84M
2010	\$0.51M	\$0.77M	\$0.85M
2009	\$0.67M	\$0.91M	\$1.05M

Profit by Year and Region

Region: Atlantic, Northwest Territ..., Nunavut, Ontario, Prarie

Year	Atlantic	Northwest Territories	Nunavut	Ontario	Prarie
2009	18.79%	28.40%	20.10%	10.90%	13.57%
2010	15.18%	26.61%	13.42%	8.06%	21.69%
2011	12.32%	25.73%	25.73%	13.03%	27.09%
2012	16.02%	22.35%	25.29%	13.50%	16.25%

Sales by Year and Region

Region: Atlantic, Northwest Territo..., Nunavut, Ontario, Prarie

Year	Atlantic	Northwest Territories	Nunavut	Ontario	Prarie
2009	\$0.7M	\$0.9M	\$0.8M	\$0.9M	\$1.0M
2010	\$0.5M	\$0.8M	\$0.4M	\$0.5M	\$0.9M
2011	\$0.4M	\$0.7M	\$0.3M	\$0.7M	\$0.8M
2012	\$0.5M	\$0.8M	\$0.5M	\$0.7M	\$0.9M

Sales by Year and Region

Region: Atlantic, Northwest Territ..., Nunavut, Ontario, Prarie

Year	Atlantic	Northwest Territories	Nunavut	Ontario	Prarie
2009	\$0.4M	\$0.7M	\$0.8M	\$0.9M	\$1.0M
2010	\$0.4M	\$0.5M	\$0.8M	\$0.9M	\$0.9M
2011	\$0.3M	\$0.4M	\$0.7M	\$0.8M	\$0.8M
2012	\$0.5M	\$0.5M	\$0.7M	\$0.8M	\$0.9M

Sales, Profit and Order Quantity by Region Manager and Region

Region: Atlantic, Northwest Territo..., Nunavut, Ontario, Prarie

Region	Manager	Sales	Profit	Order Quantity
Atlantic	Chris	\$0.2M	\$0.05M	100
Northwest Territories	Erin	\$0.1M	\$0.02M	50
Nunavut	John	\$0.01M	\$0.005M	10
Ontario	Pat	\$0.3M	\$0.08M	150
Prarie	Sam	\$0.35M	\$0.09M	180
Quebec	William	\$0.3M	\$0.08M	150

Sales by Year

Year	Sales	Percentage
2009	\$4.21M	28.22%
2010	\$3.55M	23.8%
2011	\$3.44M	23.04%
2012	\$3.72M	24.94%

Profit by Region

Region	Profit	Percentage
Atlantic	\$238.9K	15.7%
Northwest Territories	\$100.65K	6.61%
Nunavut	\$73.85K	4.85%
Ontario	\$346.87K	22.79%
Prarie	\$321.16K	21.1%
Quebec	\$297.01K	19.52%
West	\$140.43K	9.23%



Sales Performance

Year

20092012

Region

☐ Select all

☐ Atlantic

☐ Northwest Territories

☐ Nunavut

☐ Ontario

☐ ...

Manager

☐ Select all

☐ Chris

☐ Erin

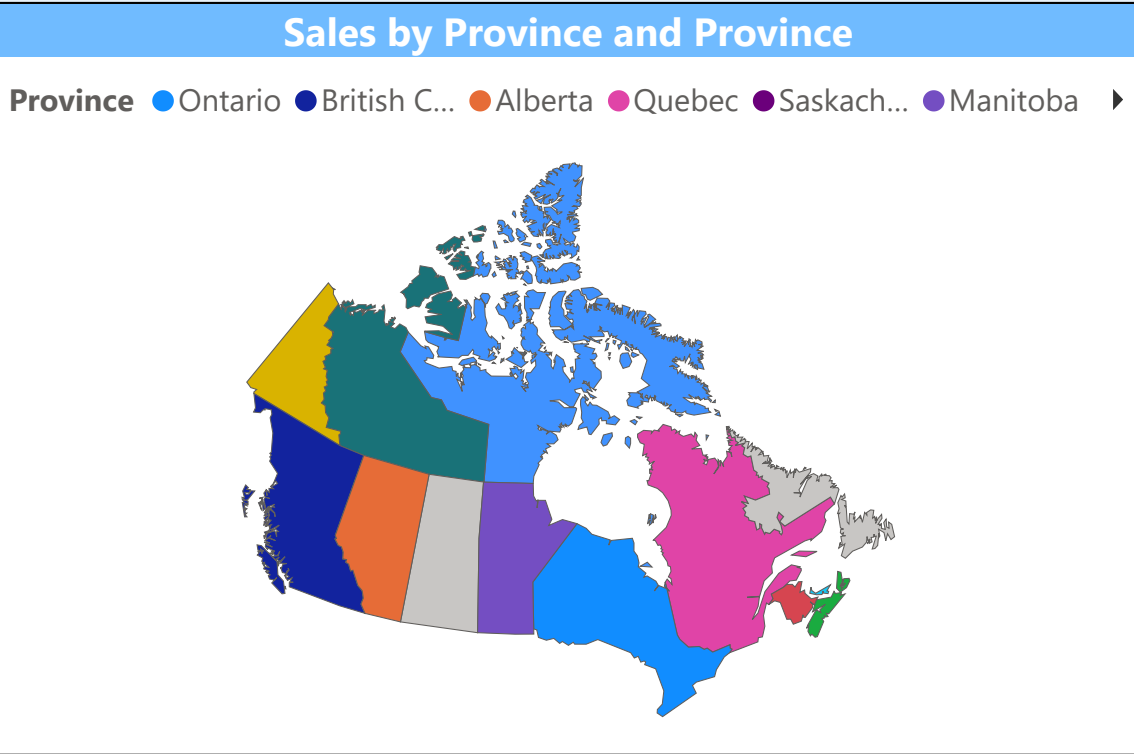
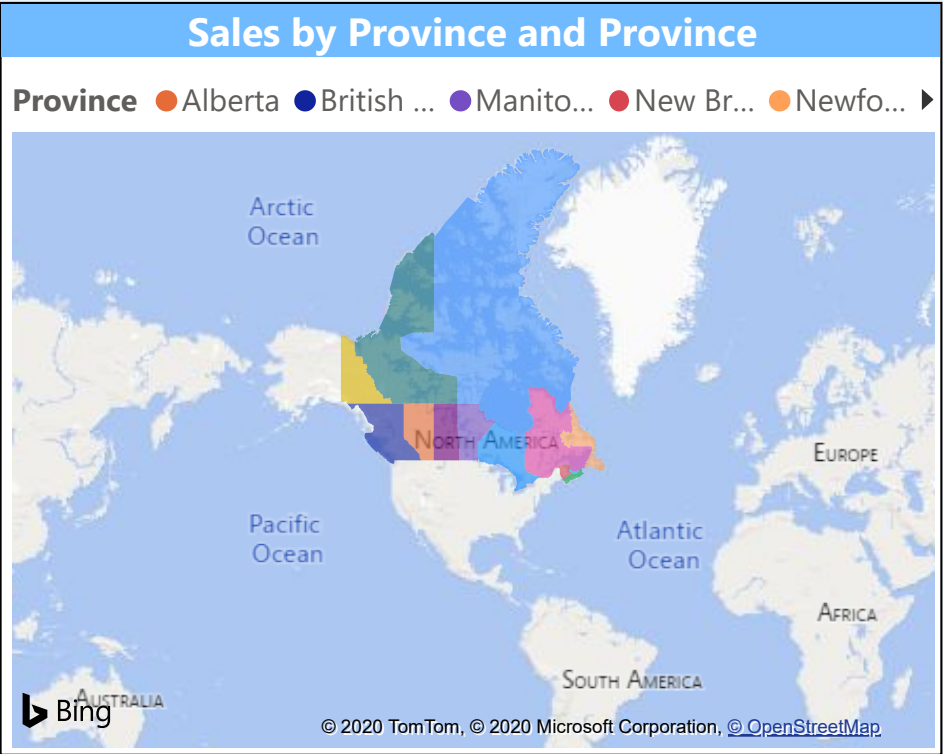
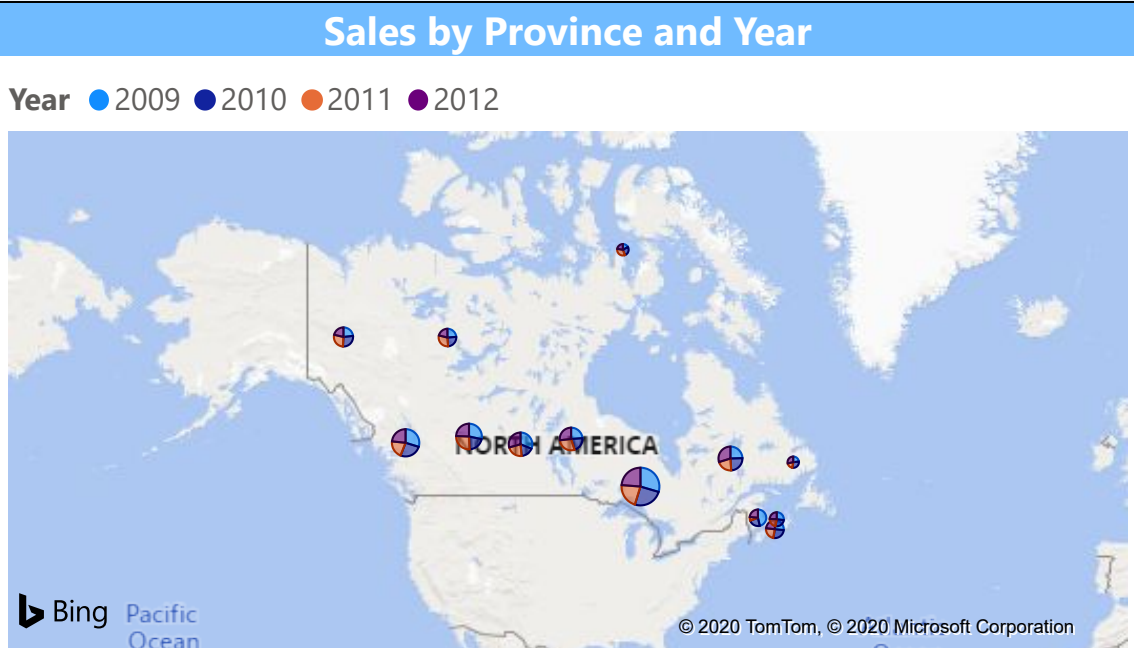
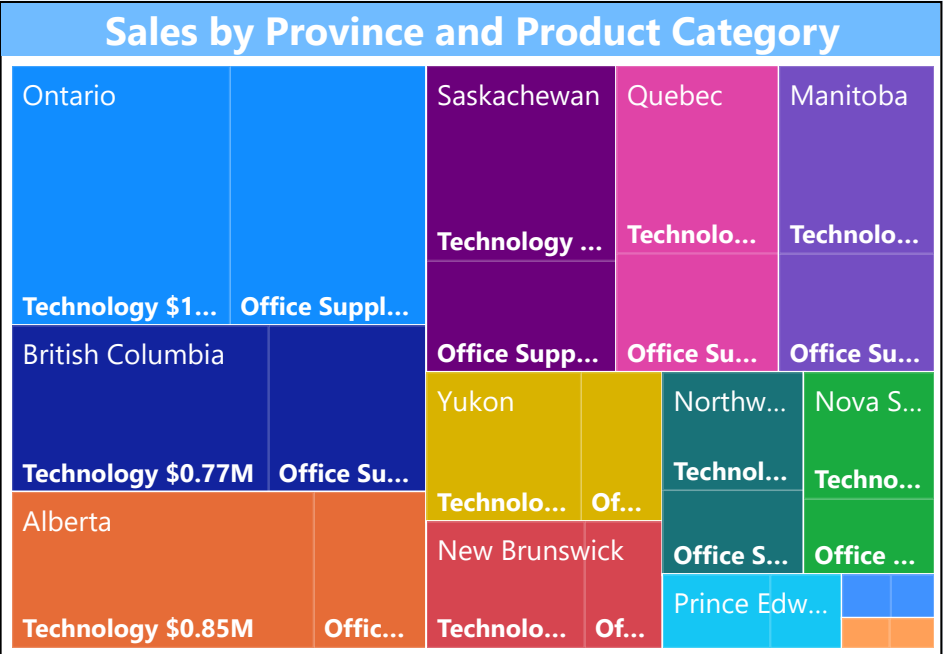
☐ John

☐ Pat

☐ Sam

Product Category

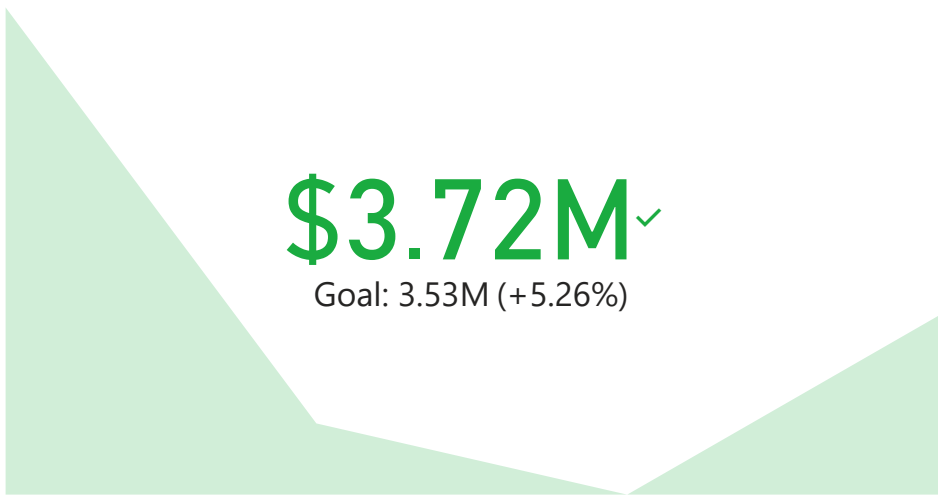
All





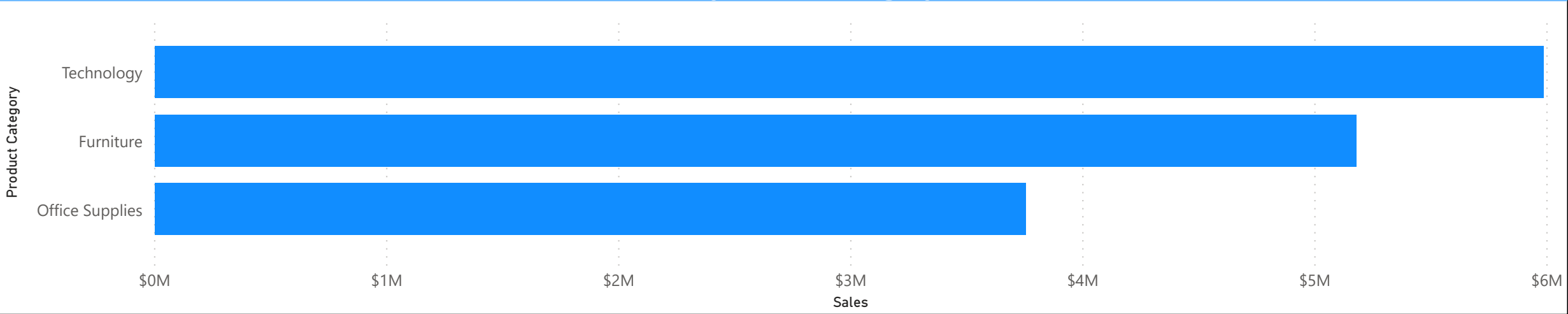
Sales Performance

Sales and Target Sales by Year



Region	2009	2010	2011	2012	Total
☐ Atlantic	\$668,393.28	\$508,428.09	\$357,271.57	\$480,155.26	\$2,014,248.20
New Brunswick	\$317,772.27	\$155,368.74	\$49,772.45	\$161,298.07	\$684,211.52
Newfoundland	\$23,817.95	\$30,398.07	\$19,315.70	\$29,392.34	\$102,924.07
Nova Scotia	\$216,646.60	\$215,990.67	\$194,691.64	\$190,400.45	\$817,729.36
Prince Edward Island	\$110,156.46	\$106,670.61	\$93,491.78	\$99,064.40	\$409,383.25
☐ Northwest Territories	\$190,377.80	\$200,177.98	\$240,698.74	\$169,592.82	\$800,847.33
Northwest Territories	\$190,377.80	\$200,177.98	\$240,698.74	\$169,592.82	\$800,847.33
☐ Nunavut	\$19,579.64	\$31,692.50	\$38,899.92	\$26,204.42	\$116,376.48
Total	\$4,209,139.46	\$3,549,680.80	\$3,436,816.70	\$3,719,963.86	\$14,915,600.82

Sales by Product Category

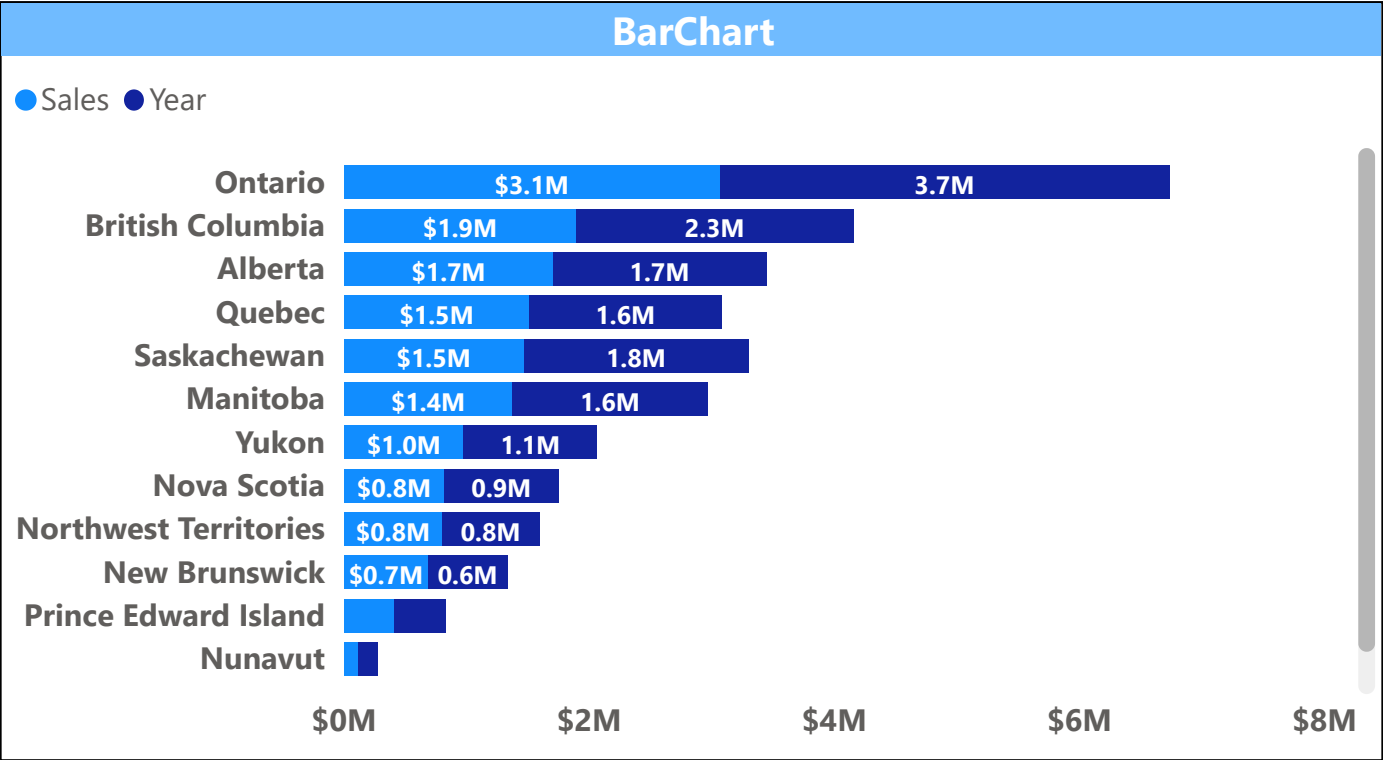




Region	Province	Product Category	Region Manager	Year	Order Quantity	Discount	Sales	Profit
Atlantic	New Brunswick	Furniture	Sam	2009	423	\$0.79	\$47,504.89	\$2,022.04
Atlantic	New Brunswick	Office Supplies	Sam	2009	1159	\$1.96	\$75,064.23	\$23,123.01
Atlantic	New Brunswick	Technology	Sam	2009	831	\$1.26	\$195,203.15	\$39,679.09
Atlantic	New Brunswick	Furniture	Sam	2010	660	\$1.24	\$59,455.67	(\$35.60)
Atlantic	New Brunswick	Office Supplies	Sam	2010	1446	\$2.52	\$30,948.57	\$1,997.74
Atlantic	New Brunswick	Technology	Sam	2010	497	\$1.05	\$64,964.49	\$14,599.03
Atlantic	New Brunswick	Furniture	Sam	2011	376	\$0.43	\$12,870.29	\$1,137.75
Atlantic	New Brunswick	Office Supplies	Sam	2011	1115	\$1.97	\$31,318.68	\$3,789.51
Atlantic	New Brunswick	Technology	Sam	2011	121	\$0.25	\$5,583.48	(\$213.01)
Atlantic	New Brunswick	Furniture	Sam	2012	294	\$0.50	\$23,298.70	\$1,582.58
Atlantic	New Brunswick	Office Supplies	Sam	2012	905	\$2.62	\$42,281.82	\$2,113.71
Atlantic	New Brunswick	Technology	Sam	2012	610	\$1.08	\$95,717.55	\$25,556.07
Atlantic	Newfoundland	Furniture	Sam	2009	76	\$0.20	\$9,492.30	(\$762.24)
Atlantic	Newfoundland	Office Supplies	Sam	2009	291	\$0.76	\$9,999.73	\$2,403.47
Atlantic	Newfoundland	Technology	Sam	2009	73	\$0.14	\$4,325.92	\$477.32
Atlantic	Newfoundland	Furniture	Sam	2010	108	\$0.24	\$20,351.95	(\$848.77)
Atlantic	Newfoundland	Office Supplies	Sam	2010	297	\$0.57	\$4,841.12	\$241.36
Atlantic	Newfoundland	Technology	Sam	2010	79	\$0.20	\$5,205.00	(\$279.71)
Atlantic	Newfoundland	Furniture	Sam	2011	83	\$0.28	\$13,111.29	\$2,432.23
Atlantic	Newfoundland	Office Supplies	Sam	2011	185	\$0.52	\$726.96	\$52.05
Atlantic	Newfoundland	Technology	Sam	2011	97	\$0.10	\$5,477.45	\$919.06
Total					214777	\$417.19	\$14,915,600.82	\$1,521,767.96

Bar Chart

Column Chart



Sales by Product Category

