

Nick Reece

Sales Representative

23800 Lawtonka Dr, Shorewood, MN, United States, 55331
reece.nick24@gmail.com
6122759156

Professional Experience

Sales Representative

Edwards Sales | June 2018 - Present

- Architectural sales representing commercial building envelope materials
- Responsible for creating demand for manufacturers such as DuPont, BASF, 3M, GE, and Tremco
- Provide technical support for building designers and contractors on site
- Generate market feedback from distribution channels and facilitate estimation for large projects

Customer Service Representative

Elkay Woodworks (now Cabinetworks Group) | June 2017 - June 2018

- Managed dealer accounts on the East Coast for major cabinet manufacturer
- Provided technical support and design assistance for kitchen designers
- Led Customer Service ERP transition team during acquisition

Assistant Department Manager

Menards | February 2016 - June 2017

- Rose from Part Time Associate to Assistant Department Manager in 6 months while completing degree
- Responsible for scheduling, achieving sales targets, training, hiring and department maintenance
- Designed kitchens using 2020 Design Software

Education

Bachelors of Science in Marketing

Minnesota State University: Mankato, Mankato, MN | September 2012 - December 2016

Achieved a Bachelor's of Science degree in Marketing with a minor in Business Administration after spending one year at Iowa State University.

Accomplishments

Principles of Marketing

(DECA) | April 2012

Finished 3rd at the State level and competed in the 2012 International DECA Conference in the Principles of Marketing discipline

Eagle Scout

(Boy Scouts of America) | April 2012

Achieved the rank of Eagle Scout with the Boy Scouts of America, as well as received the Order of the Arrow honor

