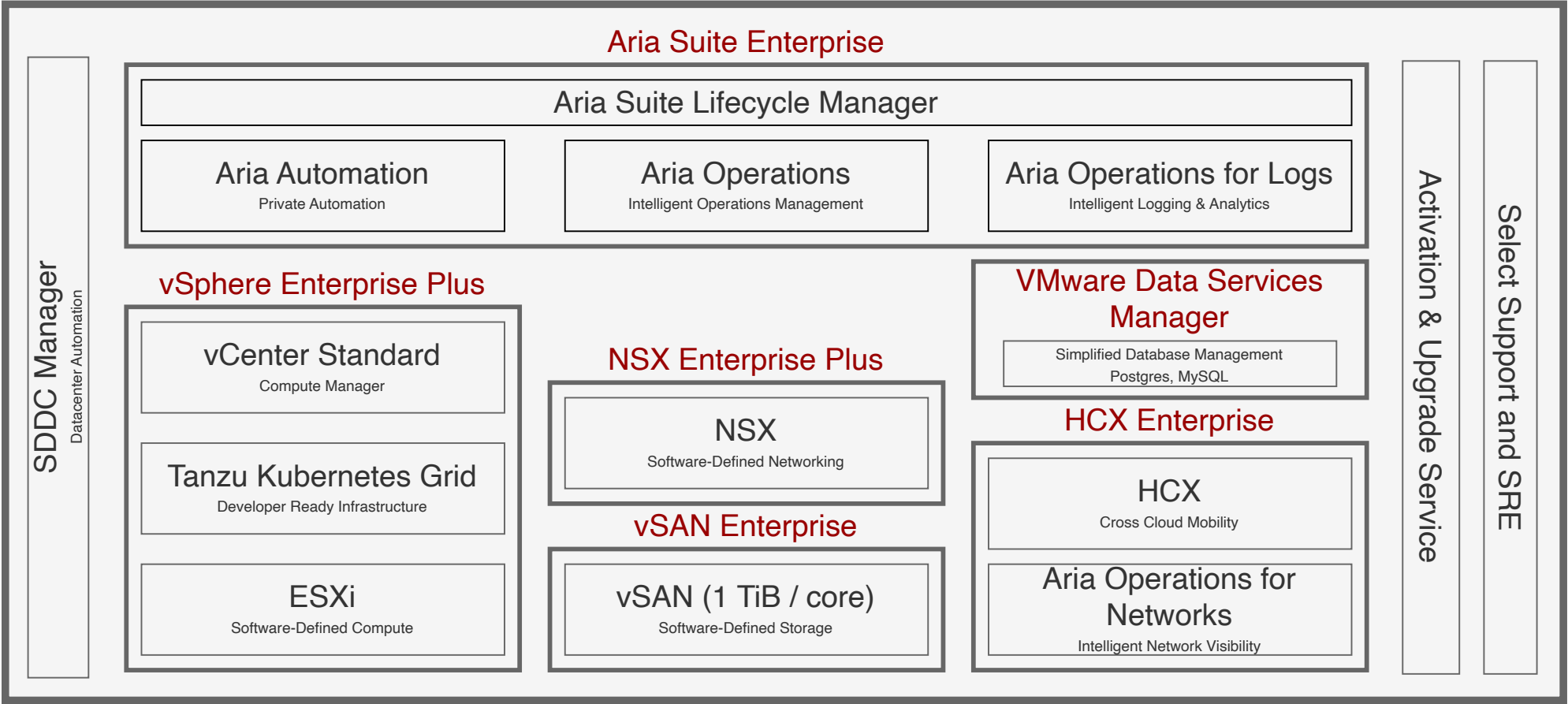
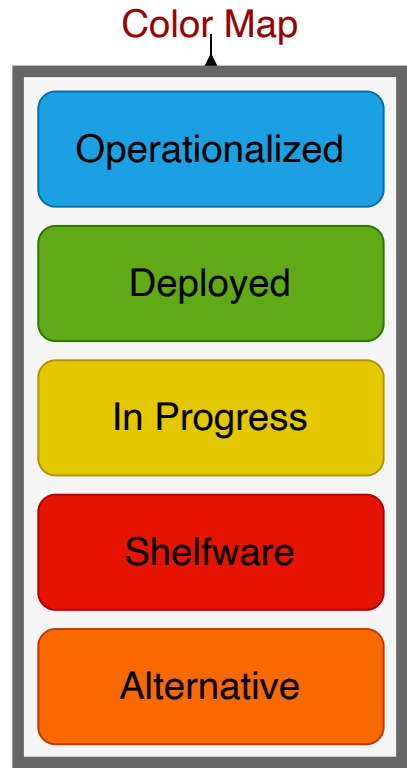


# VMware Cloud Foundation (VCF)



VMware vSphere Foundation (VVF)



Color Map

Operationalized

Deployed

In Progress

Shelfware

Alternative

vSphere Enterprise Plus

vCenter Standard  
Compute Manager

Tanzu Kubernetes Grid  
Developer Ready Infrastructure

ESXi  
Software-Defined Compute

Aria Suite Standard

Aria Suite Lifecycle Manager

Aria Operations  
Intelligent Operations Management

Aria Operations for Logs  
Intelligent Logging & Analytics

vSAN Enterprise

vSAN (1 TiB / core)  
Software-Defined Storage

Production Support

Customer Logo Here

Licensing

- Subscription
- Disconnected, optional connectivity in future
- Per core pricing
- 16 cores per CPU minimum
- 1-, 3- and 5-year terms (moving to Broadcom system May 2024. Broadcom system supports annual billing and co-term)
- Termination for Convenience (TFC)
- Includes Production Support
- vSAN Ent 100 GiB free will be included in next release

Licensing

- Subscription
- Disconnected, optional connectivity in future
- Per TiB pricing
- TiB minimum (0.5 TiB \* number of physical cores): 8 TiB minimum for 16 cores
- 1-, 3- and 5-year terms (moving to Broadcom system May 2024. Broadcom system supports annual billing and co-term)
- Termination for Convenience (TFC)

VVF Add-Ons

VMware Cloud DR & Ransomware

VMware Cloud Disaster Recovery (VCDR) + (Includes Site Recovery Manager)

VMware Ransomware Recovery (RWR)

vSAN enterprise

vSAN (per TiB)

VMware Site Recovery Manager

SRM  
Site Protection & Disaster Recovery

VMware Live Recovery

Coming Soon

VMware Load Balancer

VMware NSX Advanced Load Balancer (AVI)

VMware Data Services Manager

Coming Soon

VMware Application Platform

Tanzu Application Platform (TAP)  
DevSecOps

Tanzu Spring Runtime (TSR)  
Spring, Java, Apache

Tanzu Spring Runtime (TSR)  
Spring, Java, Apache

Tanzu Mission Control (TMC)  
Multi-Cloud Multi-Cluster  
Kubernetes Management

VMware Tanzu Intelligence Services

Tanzu Guardrails Advanced (TGA)  
Cloud Inventory & Search, Landing Zones Policy Templates, Config Drift management, Cloud Security Posture & Compliance, Entitlements Management, Auto-Remediation

Tanzu Guardrails Enterprise (TGE)  
TGA + Host Config Management, Host Vulnerability Scanning

Tanzu Application Catalog (TAC)  
OpenSource Supply Chain

Tanzu Insights (TI)  
AI/ML-based Intelligence

Tanzu CloudHealth Enterprise (TCE)  
Multi-Cloud Cost Control

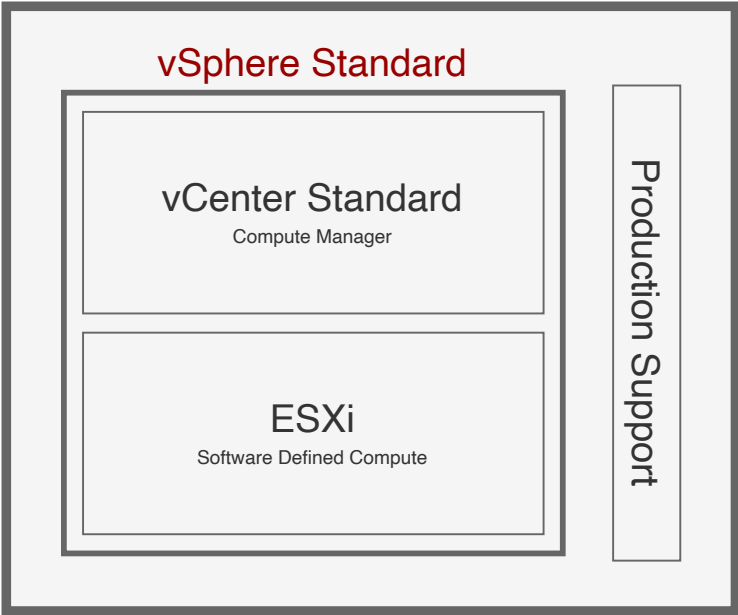
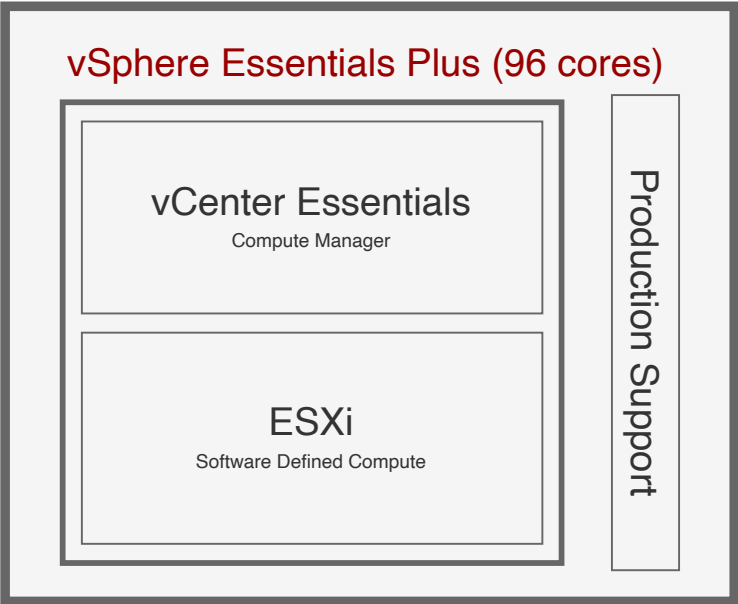
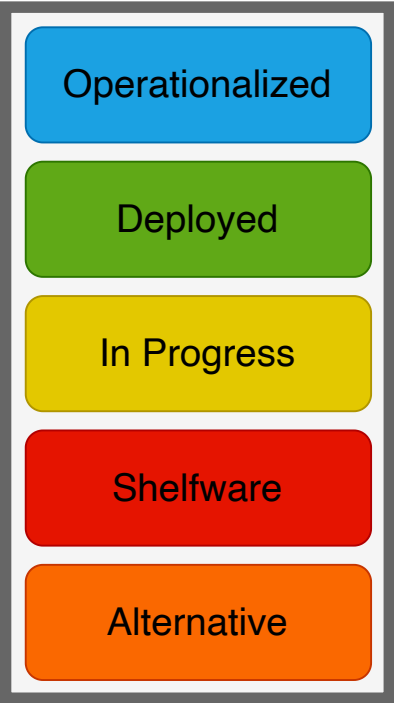
Tanzu Operations for Apps (TOA)  
Wavefront

# VMware vSphere Essentials & vSphere Standard



Customer Logo Here

## Color Map



## Licensing

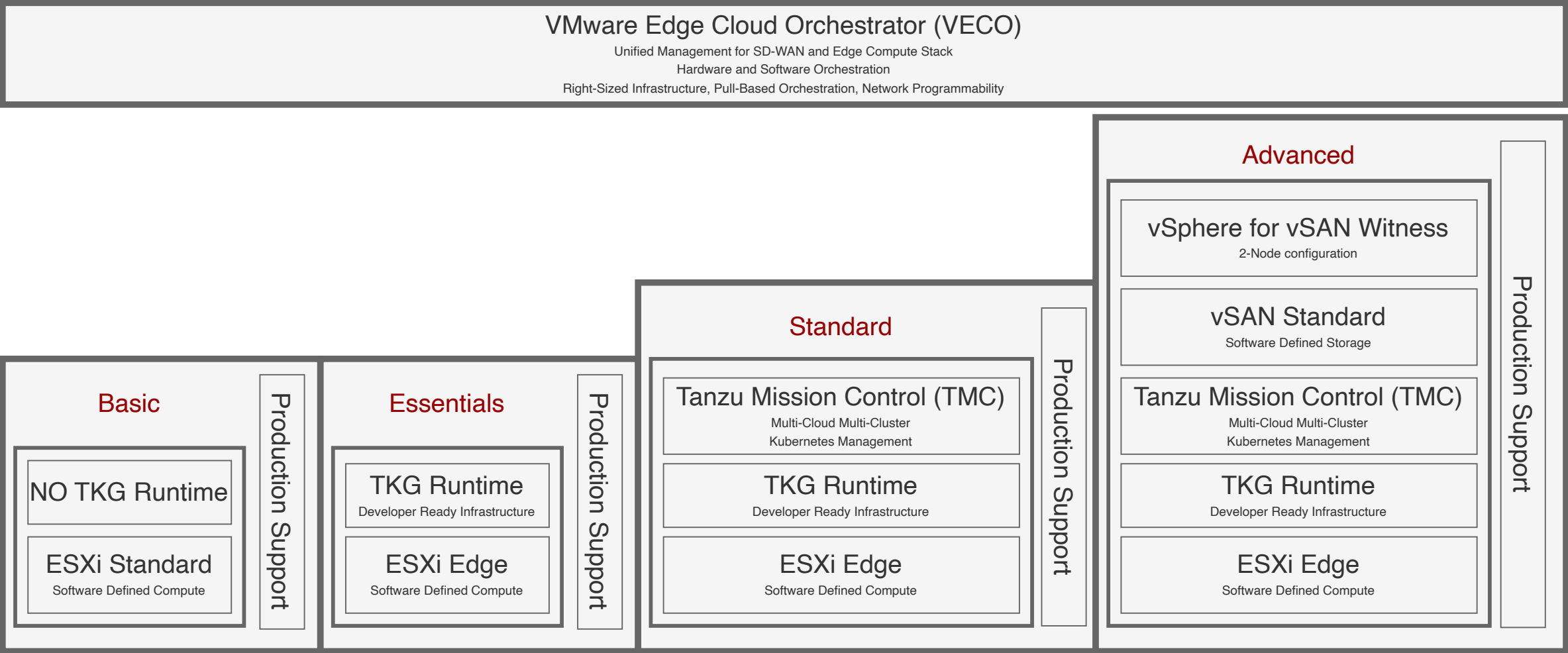
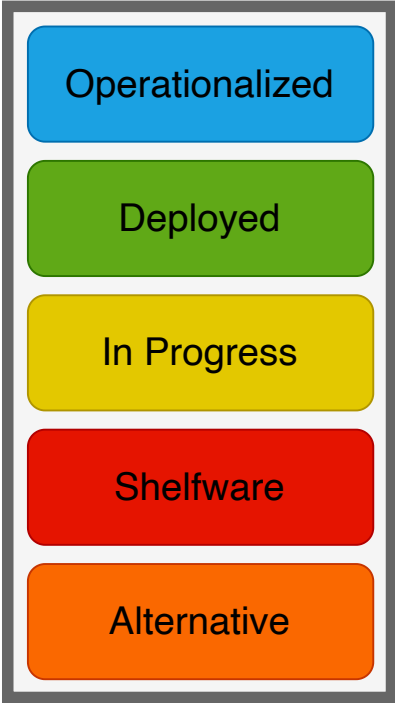
- Subscription
- Disconnected, optional connectivity in future
- Per core pricing
- 16 cores per CPU minimum
- 1-, 3- and 5-years (1-, 3- and 5-year SKU in Dec; single SKU May 2024 on Broadcom system. Broadcom system supports annual billing and co-term)
- Termination for Convenience (TFC)
- Includes Production Support

# VMware Edge Compute Stack (ECS)



Customer Logo Here

## Color Map

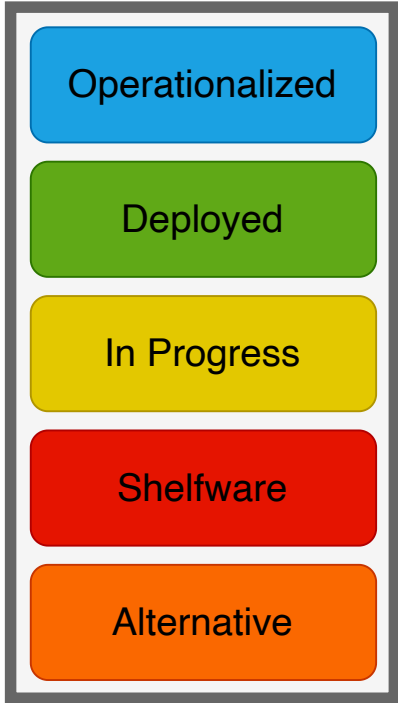


## ECS Add-Ons

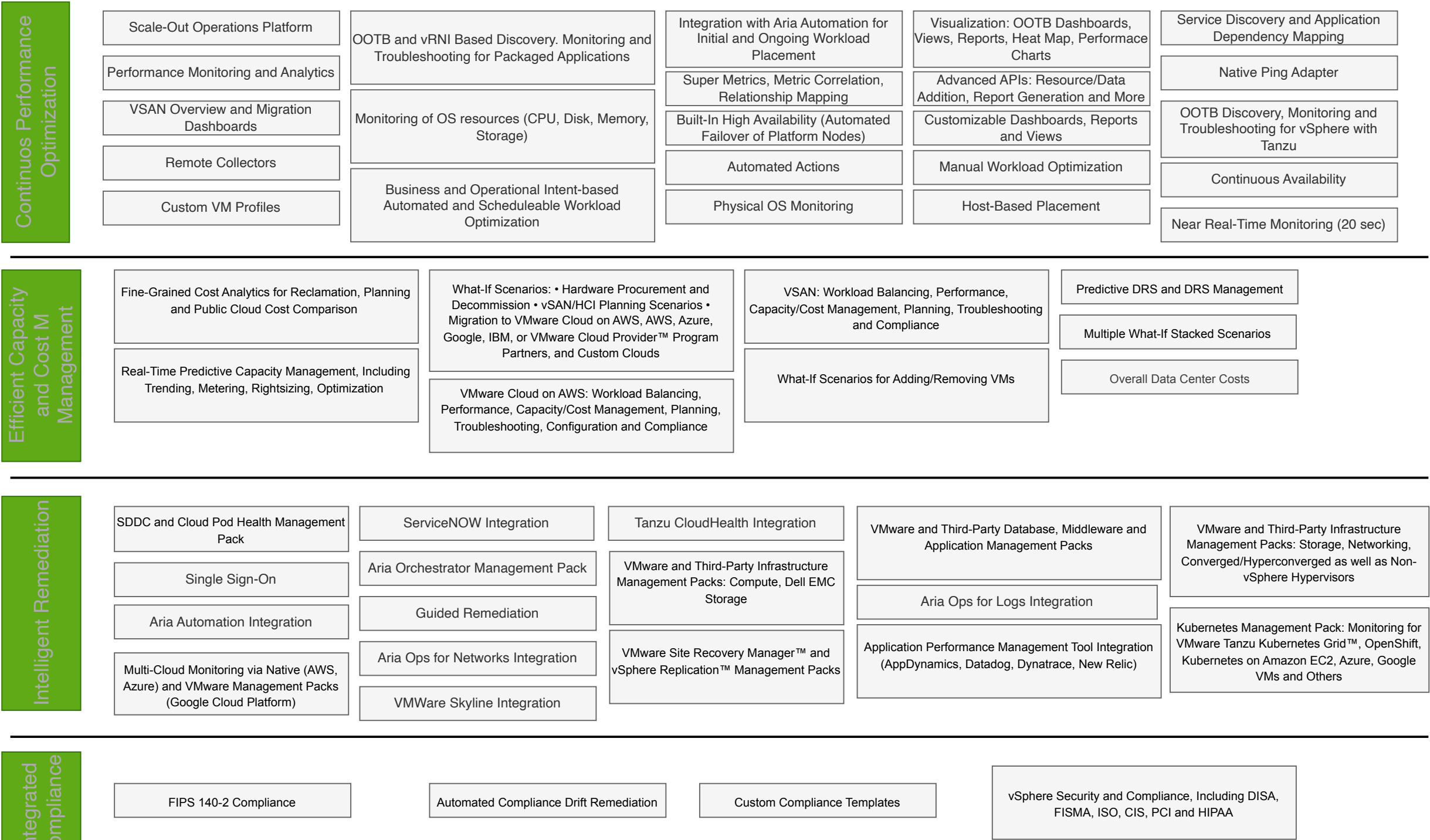


# Investment and Adoption Map - Aria Operations Manager

## Color Map



Customer Logo Here



# Investment and Adoption Map - Aria Automation

## Color Map

Operationalized

Deployed

In Progress

Shelfware

Alternative



Customer Logo Here

# Investment and Adoption Map - Aria Operations for Logs

Color Map

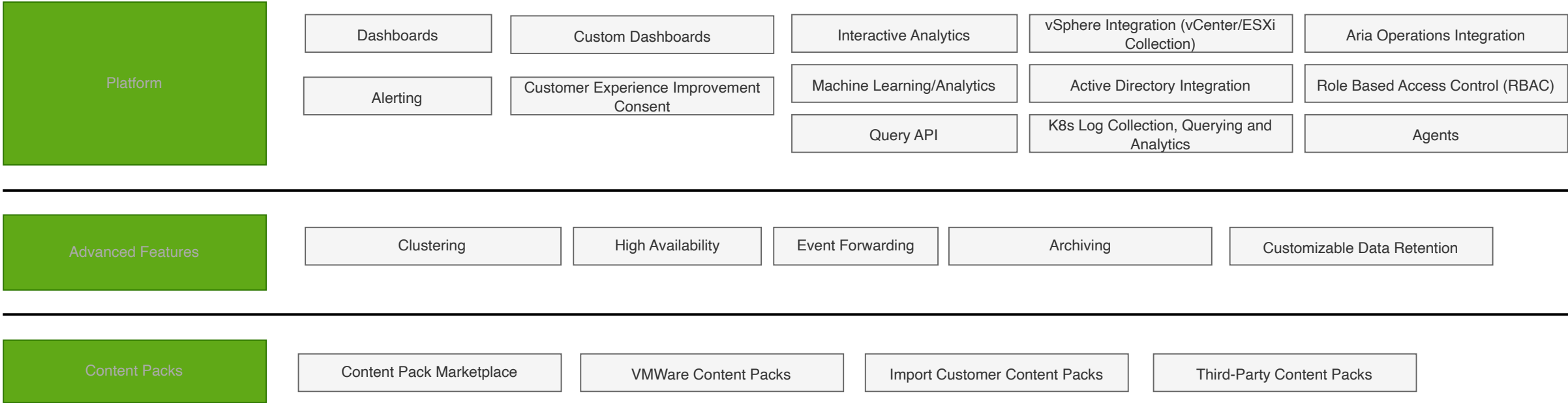
Operationalized

Deployed

In Progress

Shelfware

Alternative



Customer Logo Here

# Investment and Adoption Map - VSAN

## Color Map

Operationalized

Deployed

In Progress

Shelfware

Alternative

Customer Logo Here

Platform

- Storage policy-based management

All-flash hardware

iSCSI target service
- Quality of service (QoS) IOPS limit

RAID-5/6 erasure coding

Stretched cluster

Deduplication and compression

Advanced Features

- File Services

VMWare HCI Mesh  
(cross-cluster capacity sharing)

Data Persistence platform for modern stateful services

Data-at-rest and data-in-transit encryption

Integration

- Aria Operations Integration

Integration with Tanzu  
(CNS, CSI)