

# How to Calculate your Portfolio's Rate of Return

A guide to better understanding and calculating various portfolio returns

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This report was written by Justin Bender, PWL Capital Inc. The ideas, opinions, and recommendations contained in this document are those of the author and do not necessarily represent the views of PWL Capital Inc.

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# **Table Of Contents**

Introduction	5
How to Calculate your Money-Weighted Rate of Return	6
How to Calculate your Linked Internal Rate of Return	8
How to Calculate your Modified Dietz Rate of Return	10
How to Calculate your True Time-Weighted Rate of Return	11
Conclusions	12
Appendix	14

## Introduction

In an ideal world, clients would be updated annually with their portfolio's rate of return, enabling them to compare their performance to the appropriate benchmarks. In reality, some advisors may not be providing these results to their clients, so how should investors proceed with this daunting task? Which return measurement should be used, and what are the differences between them? How should they account for contributions to and withdrawals from their portfolio? Listed below are four of the most commonly calculated returns, which will be discussed in detail in the examples that follow.

- Money-Weighted Rate of Return (MWR or IRR)
- Linked Internal Rate of Return (LIRR)
- Modified Dietz Rate of Return (MDR)
- True Time-Weighted Rate of Return (TWR)

The money-weighted rate of return, linked internal rate of return, and the Modified Dietz rate of return can all differ substantially from the true time-weighted return depending largely on a combination of the following three variables:

- 1. The timing of the cash flows
- 2. The size of the cash flows relative to the size of the portfolio
- 3. The volatility of the portfolio's market value

Suppose an investor has a portfolio with a total market value on December 31, 2010 (including accrued income) of \$250,000. In Chart 1.1, the month-end market values for the first quarter of 2011 are included, as well as the dates and amounts of any contributions (positive external cash flows) and withdrawals (negative external cash flows), before and after each cash flow occurred.

**Chart 1.1:** 

Date	Market Value (MV)	Cash Flow (CF)	MV After Cash Flow
December 31, 2010	\$250,000		
January 31, 2011	\$255,000		
February 14, 2011	\$257,000	+ \$25,000	\$282,000
February 28, 2011	\$288,000		
March 10, 2011	\$293,000	- \$10,000	\$283,000
March 31, 2011	\$285,000		

Throughout these exercises, you will need to continually refer back to Chart 1.1, so keep it handy as you work through each calculation. As a side note, accrued income (i.e. accrued interest and declared dividends) will need to be included in your market value inputs (i.e. MV<sub>0</sub>, MV<sub>1</sub>) if your portfolio contains individual bonds, GICs, or stocks. While this is not an impossible task, it is easier said than done. I would consider finding an advisor who will calculate this for you accurately and efficiently.

# How to Calculate your Money-Weighted Rate of Return

(Internal Rate of Return, or IRR)

The money-weighted rate of return (MWR), more commonly referred to as the internal rate of return (IRR), is the average return that makes the net present value of the sum of all cash flows during the measurement period equal to 0. For this example, we will assume all contributions to the portfolio (including the initial market value of the portfolio, MV0) to be positive cash flows, and all withdrawals from the portfolio (including the ending market value of the portfolio, MV1) to be negative cash flows.

This method can be useful for calculating the rate of return when there have been only small external cash flows during the measurement period, relative to the size of the portfolio. As it assumes all cash flows receive the same rate of return while invested, its return can differ substantially from the true time-weighted rate of return when large cash flows occur during periods of significantly fluctuating portfolio values.

## **Equation 1:**

$$0 \ = \ \frac{\text{MV}_0}{(1 + IRR)^{w(0)}} \ + \ \sum \left[ \ \frac{\text{CF}_1}{(1 + IRR)^{w(1)}} \ + \ \frac{\text{MV}_1}{(1 + IRR)^{w(1)}} \right]$$

where:

MV₀ = full market value of the portfolio, including accrued income, at the beginning of the period

MV<sub>1</sub> = full market value of the portfolio, including accrued income, at the end of the period

IRR = internal rate of return

 $w(i) = D_i/CD$ 

D<sub>i</sub> = the number of calendar days from the beginning of the period that cash flow CFi occurs

CD = the total number of calendar days in the measurement period

CF<sub>i</sub> = cash flow i

Source: CFA Institute adapted by PWL Capital Inc.

Using the above equation and the values from Chart 1.1 (and through trial-and-error), investors could begin by plugging in values for the IRR until the right-hand side of the equation equals approximately 0.

$$0 \quad \approx \quad \frac{\$250,000}{(1+|RR|)^{(0/90)}} \quad + \quad \frac{\$25,000}{(1+|RR|)^{(45/90)}} \quad + \quad \frac{(-\$10,000)}{(1+|RR|)^{(90/90)}} \quad + \quad \frac{(-\$285,000)}{(1+|RR|)^{(90/90)}}$$

where: CD = 90 = the total number of calendar days during the first quarter of 2011

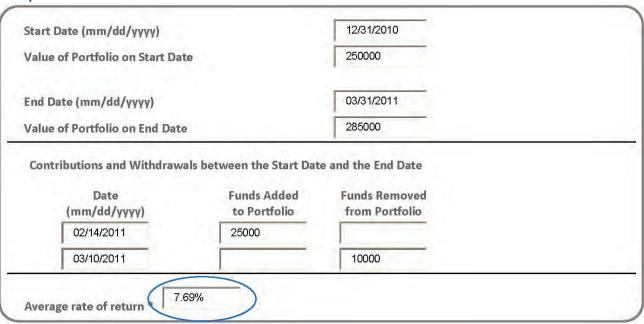
### Example 1.1:

IRR Guess1 = 10%; 
$$\rightarrow$$
 Equation = \$5,450  $\times$  IRR Guess6 = 7.5%;  $\rightarrow$  Equation = -\$465  $\times$  IRR Guess2 = 5%;  $\rightarrow$  Equation = -\$6,664  $\times$  IRR Guess7 = 7.6%;  $\rightarrow$  Equation = -\$223  $\times$  IRR Guess3 = 6%;  $\rightarrow$  Equation = -\$4,149  $\times$  IRR Guess8 = 7.7%;  $\rightarrow$  Equation = \$19  $\times$  IRR Guess4 = 7%;  $\rightarrow$  Equation = -\$1,681  $\times$  IRR Guess5 = 8%;  $\rightarrow$  Equation = \$740  $\times$  IRR Guess10 = 7.68%;  $\rightarrow$  Equation = -\$30  $\times$ 

Through trial-and-error, we find that **7.69%** is the closest internal rate of return (within 2 decimal places) that makes the net present value of the sum of all cash flows during the measurement period approximately equal to 0.

As this method is tiresome and no longer necessary with the advent of computers, investors interested in calculating their portfolio's money-weighted rate of return can save themselves a lot of time and effort by visiting Weigh House Investor Services' online calculator and entering their beginning and ending portfolio values (including accrued income) for the measurement period, as well as contribution and withdrawal amounts and the date that each cash flow occurred. This method requires the least amount of portfolio information relative to the other calculation methods. However, it may result in the least accurate return, especially over longer measurement periods. The online calculator only allows the investor to input 12 cash flows per measurement period. For investors with more than 12 cash flows in their measurement period, the linked internal rate of return example will provide a solution for this common issue.

Example 1.2:



Source: Weigh House Investor Services

# How to Calculate your Linked Internal Rate of Return

(Approximate Time-Weighted Rate of Return)

By geometrically linking monthly money-weighted rates of return, an approximate time-weighted rate of return, appropriately called the linked internal rate of return (LIRR), can be calculated. For measurement periods of one year or less, geometric linking involves converting the monthly money-weighted returns to relative form (1 + MWRi), multiplying them together, and subtracting 1 from the result.

## **Equation 2:**

$$LIRR = \left\lceil (1 + MWR_1) \quad X \quad (1 + MWR_2) \quad X \quad ... \quad X \quad (1 + MWR_i) \right\rceil - 1$$

where:

LIRR = linked internal rate of return

MWR<sub>i</sub> = series of monthly money-weighted rates of return

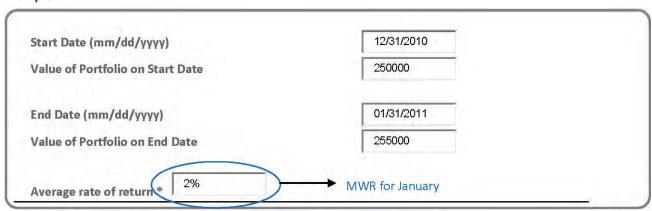
(1 + MWR<sub>i</sub>) = monthly money-weighted return converted to relative form

Source: CFA Institute adapted by PWL Capital Inc.

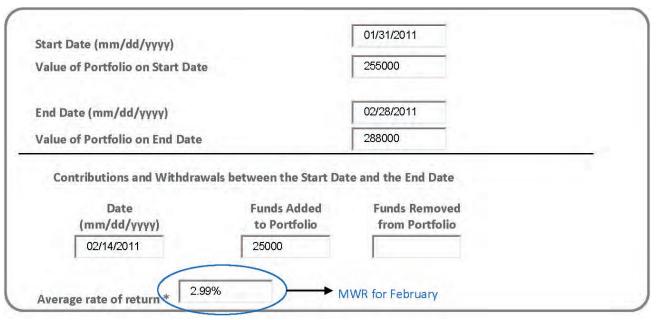
As long as the portfolio has not experienced large external cash flows in combination with volatile portfolio fluctuations during the monthly measurement period, the linked internal rate of return should fall fairly close to the true time-weighted rate of return.

In our example, we can once again use the Weigh House Investor Services' online calculator, this time individually calculating the monthly money-weighted returns and geometrically linking them together afterwards to create an approximate time-weighted rate of return (this method may also be useful for investors with more than 12 cash flows in a given measurement period – by calculating monthly returns and geometrically linking the results, the online calculator now allows for 12 cash flows per month). The downside of using this approach is that month-end portfolio values are now required throughout the entire measurement period.

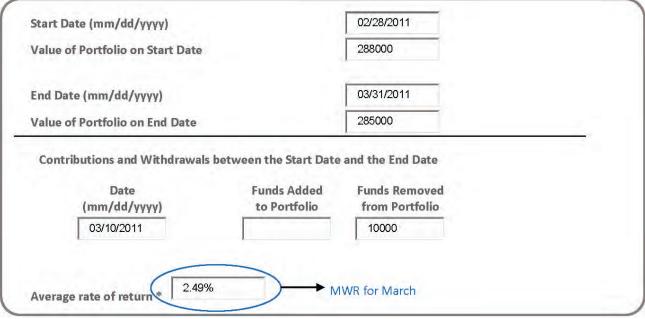
#### Example 2:



Source: Weigh House Investor Services



Source: Weigh House Investor Services



Source: Weigh House Investor Services

## Geometric Linking of Monthly Returns

LIRR = 
$$\left[ (1 + 0.0200) \times (1 + 0.0299) \times (1 + 0.0249) \right] - 1 = 7.67\%$$

# How to Calculate your Modified Dietz Rate of Return

## (Approximate Time-Weighted Rate of Return)

The Modified Dietz rate of return (MDR) is currently the method used by PWL Capital to calculate our clients' portfolio returns. It attempts to estimate a true time-weighted rate of return by weighting each cash flow by the proportion of the measurement period it is present or absent from the portfolio. Monthly Modified Dietz rates of return are usually calculated and geometrically linked together, similar to the process we saw above with the Linked Internal Rate of Return. Since the portfolio is valued monthly and not daily, the Modified Dietz rate of return can still differ widely from the true time-weighted rate of return if large external cash flows occur during volatile monthly measurement periods.

## Equation 3:

where:

 $MV_1$  = full market value of the portfolio, including accrued income, at the end of the period

MV<sub>0</sub> = full market value of the portfolio, including accrued income, at the beginning of the period

 $\sum$  (CF<sub>i</sub> x W<sub>i</sub>) = the sum of each cash flow multiplied by its weight

 $CF = \sum CF_{i}$ 

 $W_i = (CD - D_i)/CD \\$ 

CD = the total number of calendar days in the period

 $D_i$  = the number of calendar days from the beginning of the period that cash flow  $CF_i$  occurs

Note: This formula assumes cash flows occur at the end of the day.

Source: CFA Institute

#### Example 3:

Monthly period	Wi	ModDietz	
January 1, 2011 to January 31, 2011		= <u>\$255,000 - \$250,000</u> \$250,000	= 2.00%
	$=\frac{28-14}{28}$ = 0.5	$= \underbrace{ [\$288,000 - \$255,000 - (\$25,000)] }_{ [\$255,000 + (\$25,000 \times 0.5)]} = \underbrace{ \$8,000 }_{ \$267,500}$	= 2.99%
March 1, 2011 to March 31, 2011	$=\frac{31-10}{31} = 0.6774$	$= \underbrace{ [\$285,000 - \$288,000 - (-\$10,000)] }_{ [\$288,000 + (-\$10,000 \times 0.6774)]} = \underbrace{\$7,000}_{\$281,226}$	= 2.49%
January 1, 2011 to March 31, 2011	Geometric Linking ———)	= [(1.0200) × (1.0299) × (1.0249)] – 1	= 7.67%

# How to Calculate your True Time-Weighted Rate of Return

## (Daily Valuation Method)

Lastly, we arrive at the Holy Grail of portfolio performance measurement; the true time-weighted rate of return (TWR). Although this is arguably the most accurate portfolio return in most situations, it requires daily portfolio valuations whenever an external cash flow (i.e. a contribution or withdrawal) occurs. Months in which external cash flows occur are divided into sub-periods, each with its own total return calculation. These sub-period returns are then geometrically linked together to obtain the true time-weighted rate of return over the measurement period.

## Equation 4:

#### Example 4:

Sub-period	ľt,n	TWR
December 31, 2010 to January 31, 2011	$= \frac{\$255,000 - \$250,000}{\$250,000} = 2.00\%$	= 2.00%
January 31, 2011 to February 14, 2011 (before cash flow)	=\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	
February 14, 2011 (after cash flow) to February 28, 2011	=\frac{\$288,000 - \$282,000}{\$282,000} = 2.13\%	
January 31, 2011 to February 28, 2011	Geometric Linking	= [(1.0078) × (1.0213)] - 1 = 2.93%
February 28, 2011 to March 10, 2011 (before cash flow)	$= \frac{\$293,000 - \$288,000}{\$288,000} = 1.74\%$	
March 10, 2011 (after cash flow) to March 31, 2011	=\frac{\$285,000 - \$283,000}{\$283,000} = 0.71%	
February 28, 2011 to March 31, 2011	Geometric Linking	$= [(1.0174) \times (1.0071)] - 1 = 2.46\%$
December 31, 2010 to March 31, 2011	Geometric Linking	$= [(1.0200) \times (1.0293) \times (1.0246)] - 1$ = <b>7.57%</b>

# **Conclusions**

When large contributions are made prior to a period of relatively good performance, or large withdrawals are made prior to a period of poor performance, the money-weighted rate of return, linked internal rate of return, and Modified Dietz rate of return will all **overstate portfolio performance**, relative to the true time-weighted weight of return.

When large contributions are made prior to a period of relatively poor performance, or large withdrawals are made prior to a period of good performance, the money-weighted rate of return, linked internal rate of return, and Modified Dietz rate of return will all *understate portfolio performance*, relative to the true time-weighted rate of return.

Shortening the measurement periods to at least monthly can help better approximate the true time-weighted rate of return. If you are currently calculating your money-weighted rate of return (MWR) over an annual measurement period, consider calculating the MWR over monthly intervals, and geometrically linking the results.

<u>Weigh House Investor Services' online calculator</u> can be used to calculate monthly money-weighted rates of return (MWR). The investor can then geometrically link the monthly returns together to obtain a more accurate linked internal rate of return (LIRR) for the year. This will also allow the investor to input up to 12 external cash flows per month.

The true time-weighted rate of return is the best method in most situations for gauging manager performance, as portfolio returns are assessed independent of any external cash flows (which are usually initiated by the client and are therefore, out of the manager's control).

To ensure accuracy, **accrued income must be included in all market values** when calculating your rate of return. If the portfolio values available to you do not include accrued income (i.e. your portfolio consists of more than just mutual funds and exchange traded funds, whose net asset values at month-end should already include accrued interest and declared dividends), professional assistance is recommended.

If interest and dividends are being received in cash instead of remaining in the portfolio, each of these cash flow withdrawals will need to be accounted for in your calculations.

It is the overall portfolio return that is important, not the individual account returns. Many clients get frustrated with the returns of their registered accounts (which normally hold the majority of their less volatile fixed income investments) during an upward trending stock market, and experience the same frustration with their non-registered accounts (which normally hold the majority of their volatile equity investments) during a downward trending stock market.

If you have U.S. dollar accounts, the month-end portfolio values will need to be converted to Canadian dollars. Visit the <u>Bank of Canada's US\$/CAN\$ closing rate summary</u> to obtain the month-end closing exchange rates for the past 12 months (see chart below). Simply take your month-end portfolio value in U.S. dollars, and divide it by the exchange rate shown for the applicable month. Using the chart below, a \$250,000 U.S. dollar portfolio value at the end of December 2010 would be equivalent to a \$251,357.33 Canadian dollar portfolio value (\$250,000 / 0.9946 = \$251,357.33).

# **US\$/CAN\$** closing rate summary

Monthly closing, past 12 months			
0.9714			
1.0015			
0.9946			
1.0266			
1.0202			
1.0290			
1.0665			
1.0283			
1.0646			
1.0435			
1.0158			
1.0158			
1.0525			

Source: Bank of Canada

If you have external cash flows into and out of a U.S. dollar account where the financial institution has not provided the Canadian dollar equivalent, the cash flow amounts will also need to be converted to Canadian dollars as of the date the cash flow occurred. Using the Bank of Canada's 10-year exchange rate look-up, select a single date (March 10, 2011), then a currency [U.S. dollar (close)], and then click "Get Rates". Following the same method as above, a \$10,000 withdrawal in U.S. dollars is converted to a \$10,250.10 withdrawal in Canadian dollars (\$10,000 / 0.9756 = \$10,250.10).

BANK OF CANADA BANQUE DU CANADA		
	Currency	ISO 4217
	U.S. dollar (close)	USD
Date	1 USD -> CAD	1 CAD -> USD
10/03/2011	0.9756	1.0250

Source: Bank of Canada

With all the complexities involved in calculating a portfolio's rate of return, it is recommended that the average client find an advisor or financial institution that has the ability and resources to calculate this for them.

# Appendix

Sub-period	Money-Weighted Rate of Return (MWR or IRR)	Linked Internal Rate of Return (LIRR)	Modified Dietz Rate of Return (MDR)	True Time-Weighted Rate of Return (TWR)
December 31, 2010 to January 31, 2011	n/a	2.00%	2.00%	2.00%
January 31, 2011 to February 28, 2011	n/a	2.99%	2.99%	2.93%
February 28, 2011 to March 31, 2011	n/a	2.49%	2.49%	2.46%
December 31, 2010 to March 31, 2011	7.69%	7.67%	7.67%	7.57%



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# PWL Capital Inc.

With offices in Montreal, Ottawa, Rivière-du-Loup, Toronto and Waterloo and a combined staff of more than 40 financial professionals, PWL Capital Inc. offers integrated wealth management solutions for a successful investment experience.

Our PWL Toronto office is headed by **Kathleen Clough**, *Associate Portfolio Manager*, she focuses on developing strong, caring bonds with all her clients. The customized solutions she develops for them draw on the depth of her 25 years' professional experience. Kathleen takes some of the worry off your shoulders, organizes your financial affairs and ensures that smart financial decisions are made for your investment goals.

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