## IST387\_FinalProj

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```
library(tidyverse) #library calls the tideyverse package
## -- Attaching packages ----- tidyverse 1.3.2 --
## v ggplot2 3.3.6 v purrr 0.3.4
## v tibble 3.1.8
                    v dplyr 1.0.10
## v tidyr 1.2.1
                    v stringr 1.4.1
## v readr 2.1.2
                   v forcats 0.5.2
## -- Conflicts ----- tidyverse conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag() masks stats::lag()
costDF <- read_csv('https://intro-datascience.s3.us-east-2.amazonaws.com/HMO_data.csv')</pre>
## Rows: 7582 Columns: 14
## -- Column specification --------
## Delimiter: ","
## chr (8): smoker, location, location_type, education_level, yearly_physical, ...
## dbl (6): X, age, bmi, children, hypertension, cost
##
## i Use 'spec()' to retrieve the full column specification for this data.
## i Specify the column types or set 'show_col_types = FALSE' to quiet this message.
##read_csv function takes data from the linked file. Placed into costDF variable.
str(costDF) #str function gets the overall structure of the costDF df
## spec_tbl_df [7,582 x 14] (S3: spec_tbl_df/tbl_df/tbl/data.frame)
## $ X
                  : num [1:7582] 1 2 3 4 5 7 9 10 11 12 ...
## $ age
                  : num [1:7582] 18 19 27 34 32 47 36 59 24 61 ...
## $ bmi
                  : num [1:7582] 27.9 33.8 33 22.7 28.9 ...
## $ children
                  : num [1:7582] 0 1 3 0 0 1 2 0 0 0 ...
## $ smoker
                  : chr [1:7582] "yes" "no" "no" "no" ...
                  : chr [1:7582] "CONNECTICUT" "RHODE ISLAND" "MASSACHUSETTS" "PENNSYLVANIA" ...
## $ location
## $ location_type : chr [1:7582] "Urban" "Urban" "Urban" "Country" ...
## $ education_level: chr [1:7582] "Bachelor" "Bachelor" "Master" "Master" ...
## $ yearly_physical: chr [1:7582] "No" "No" "No" "No" "...
## $ exercise : chr [1:7582] "Active" "Not-Active" "Active" "Not-Active" ...
## $ married
                  : chr [1:7582] "Married" "Married" "Married" "Married" ...
```

## \$ hypertension : num [1:7582] 0 0 0 1 0 0 0 1 0 0 ...

```
$ gender
                      : chr [1:7582] "female" "male" "male" "male" ...
##
                      : num [1:7582] 1746 602 576 5562 836 ...
    $ cost
##
    - attr(*, "spec")=
##
       cols(
##
          X = col_double(),
##
          age = col double(),
          bmi = col double(),
##
     . .
          children = col_double(),
##
     . .
##
          smoker = col_character(),
     . .
          location = col_character(),
##
##
          location_type = col_character(),
##
          education_level = col_character(),
##
          yearly_physical = col_character(),
     . .
          exercise = col_character(),
##
     . .
##
          married = col_character(),
##
          hypertension = col_double(),
     . .
##
          gender = col_character(),
##
          cost = col_double()
     . .
     ..)
##
##
    - attr(*, "problems")=<externalptr>
#The df has 14 variables with 7,582 observations. All columns are either a number
#or character data type. DF appears to represent personal health care costs
summary(costDF) #summary function produces descriptive stats for costDF columns
##
          Χ
                                               bmi
                                                             children
                              age
##
    Min.
                                :18.00
                                         Min.
                                                :15.96
                                                          Min.
                                                                  :0.000
                    1
                         Min.
##
                                          1st Qu.:26.60
    1st Qu.:
                 5635
                         1st Qu.:26.00
                                                          1st Qu.:0.000
   Median :
                24916
                         Median :39.00
                                         Median :30.50
                                                          Median :1.000
   Mean
               712602
                                :38.89
                                                 :30.80
                                                                  :1.109
##
                         Mean
                                         Mean
                                                          Mean
    3rd Qu.:
               118486
                         3rd Qu.:51.00
                                          3rd Qu.:34.77
                                                          3rd Qu.:2.000
##
##
    Max.
           :131101111
                                :66.00
                                         Max.
                                                 :53.13
                                                          Max.
                                                                  :5.000
                         Max.
##
                                         NA's
                                                 :78
##
       smoker
                          location
                                           location_type
                                                                education_level
##
    Length:7582
                        Length:7582
                                           Length:7582
                                                               Length:7582
##
    Class :character
                        Class : character
                                           Class :character
                                                               Class : character
    Mode :character
                        Mode :character
                                           Mode :character
                                                               Mode : character
##
##
##
##
##
    yearly_physical
                          exercise
                                              married
                                                                hypertension
##
    Length:7582
                        Length:7582
                                                                       :0.0000
                                            Length:7582
                                                               Min.
    Class : character
                        Class : character
                                            Class : character
                                                                1st Qu.:0.0000
                                                               Median :0.0000
##
    Mode :character
                        Mode :character
                                           Mode :character
##
                                                                Mean
                                                                       :0.2005
##
                                                                3rd Qu.:0.0000
##
                                                               Max.
                                                                       :1.0000
```

2

cost

1st Qu.: 970

Median: 2500

Min.

NA's

:80

##

##

##

gender

Class : character Mode :character

Length:7582

```
##
                       Mean
                              : 4043
##
                       3rd Qu.: 4775
##
                       Max.
                              :55715
##
#cost df appears to have: an age range of 18-66, a child range of 0-5, and an
#overall cost range of $2-$55,715
#2.
names(which(colSums(is.na(costDF))>0)) #is.na checks for null values in the
## [1] "bmi"
                      "hypertension"
#specified costDF Dataframe. colSums gets the sum count of the null values, if
#greater than O. Which gets the column number of columns with null values. Names
#function produces the columns name's
library(imputeTS) #library calls the imputeTS package
## Registered S3 method overwritten by 'quantmod':
##
     method
                       from
##
     as.zoo.data.frame zoo
typeof(costDF$bmi) #typeof function gets the data type of the bmi column
## [1] "double"
typeof(costDF$hypertension) #typeof function gets the data type of the
## [1] "double"
#hypertension column
costDF$bmi <- na_interpolation(costDF$bmi) #redefines bmi column using the
#na_interpolation function from the imputeTS package. Gets calculated replacement
#values for null rows. bmi column defined as data to be used.
costDF$hypertension <- na interpolation(costDF$hypertension) #redefines bmi
#column using the na_interpolation function from the imputeTS package. Gets
#calculated replacement values for null rows. bmi column defined as data to be
#used.
sum(is.na(costDF$bmi)) #sum function used to callculated the total of null
## [1] 0
#values found using the is.na function. bmi column defined as data to be
#checked
sum(is.na(costDF$hypertension)) #sum function used to callculated the total of
```

## [1] 0

```
#null values found using the is.na function. hypertension column defined as data
#to be checked
excercise_table <- table(costDF$exercise) #table function used to generate
#breakdown of column values. exercise defined as column to be used. put into
#variable excercise table
excercise_table #displays the table
##
##
       Active Not-Active
##
         1888
                    5694
#around one-third of people are active and two-thirds are not.
locationT_table <- table(costDF$location_type) #table function used to generate</pre>
#breakdown of column values. location_type defined as column to be used.put into
#variable locationT_table
locationT_table #displays the table
##
## Country
             Urban
      1903
              5679
#around 25% of the people live in the country and 75% live in an urban area
education table <- table(costDF$education level) #table function used to generate
#breakdown of column values. education_level defined as column to be used.put
#into variable education table
education_table #displays the table
##
##
            Bachelor
                                Master No College Degree
                                                                        PhD
##
                4578
                                  1533
                                                      759
                                                                        712
#the majority hold a bachelor, then masters is second most common, followed by
#no degree, then PhD.
summary(costDF$cost)[5] #summary function displays the quantitative stats on the
## 3rd Qu.
      4775
##
#defined cost column data. Subset used to get just the third quartile number
costDF$expensive <- ifelse(costDF$cost > summary(costDF$cost)[5], 'Expensive',
```

'Inexpensive')

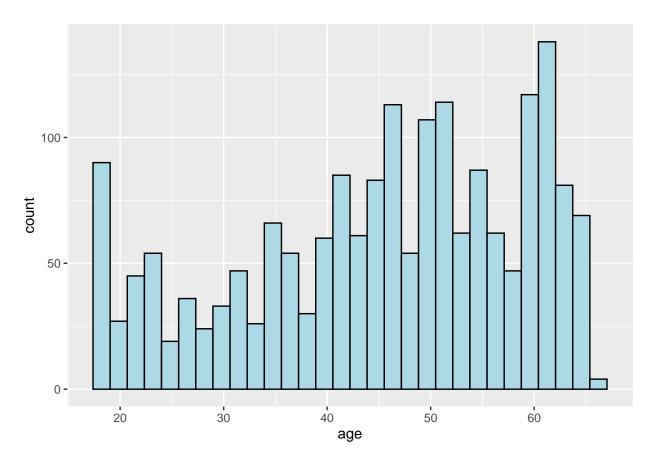
#expensive column defined. if else used to create a boolean expression. if cost #is bigger than the 75% value than it would be 'Expensive', else it would be

### #'Inexpensive'

#I decided that the 3rd quartile or the 75% mark would be the threshold because #the mean is significantly bigger than the median, meaning there are a large #number of values bigger than the median. With that said, I felt like the top #25% of values would be a good mark for the expensive threshold.

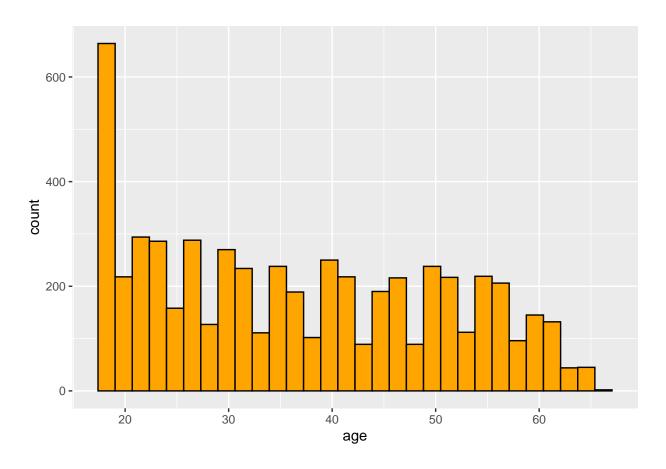
#5
exp\_df <- subset(costDF, expensive == 'Expensive') #exp\_df defined as a dataframe.
#subset function used to take a portion of the defined costDF data. Expensive
#column used to subset the data, only selects rows where 'Expensive' is the
#expensive column's value
inexp\_df <- subset(costDF, expensive == 'Inexpensive') #inexp\_df defined as a
#dataframe.subset function used to take a portion of the defined costDF data.
#Expensive column used to subset the data, only selects rows where 'Inexpensive'
#is the expensive column's value

ggplot(exp\_df, aes(x=age)) +geom\_histogram(fill = "light Blue", color = 'black')</pre>



#ggplot used to map the exp\_df defined data. aesthetics defined as x axis value
#equals age. geom\_histogram used to identify the graph type. "light Blue" defined
#as the fill color and 'black' defined as the outline color.
ggplot(inexp\_df, aes(x=age)) +geom\_histogram(fill = "orange", color = 'black')

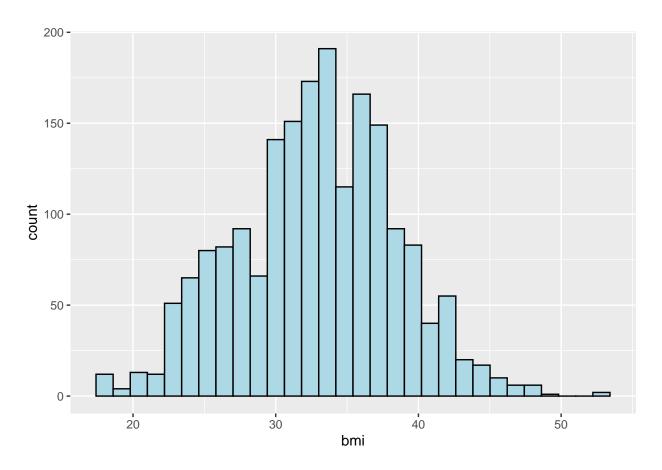
## 'stat\_bin()' using 'bins = 30'. Pick better value with 'binwidth'.



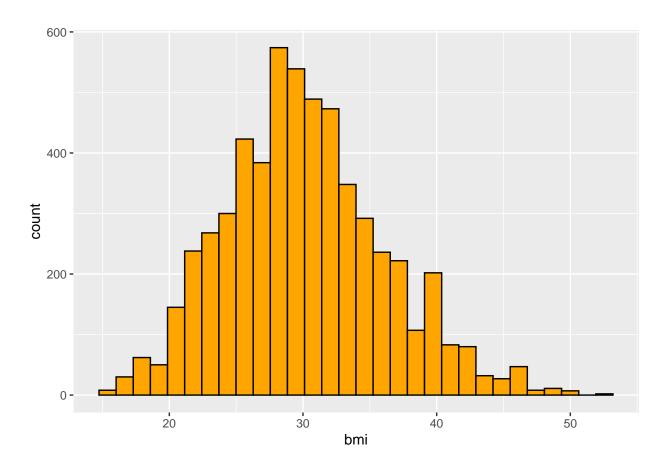
#ggplot used to map the inexp\_df defined data. aesthetics defined as x axis value #equals age.  $geom\_histogram$  used to identify the graph type. "orange" defined #as the fill color and 'black' defined as the outline color

#expensive graph appears to be right leaning, indicating that those that are #expensive are likely to be older. Inexpensive graph is left leaning indicating #that younger people are likely to be cheaper.

```
#9 continued
ggplot(exp_df, aes(x=bmi)) +geom_histogram(fill = "light Blue", color = 'black')
```



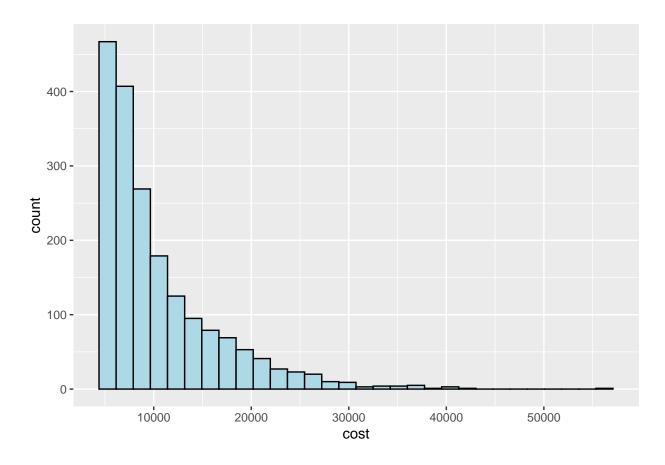
#ggplot used to map the exp\_df defined data. aesthetics defined as x axis value
#equals bmi geom\_histogram used to identify the graph type. "light Blue" defined
#as the fill color and 'black' defined as the outline color.
ggplot(inexp\_df, aes(x=bmi)) +geom\_histogram(fill = "orange", color = 'black')



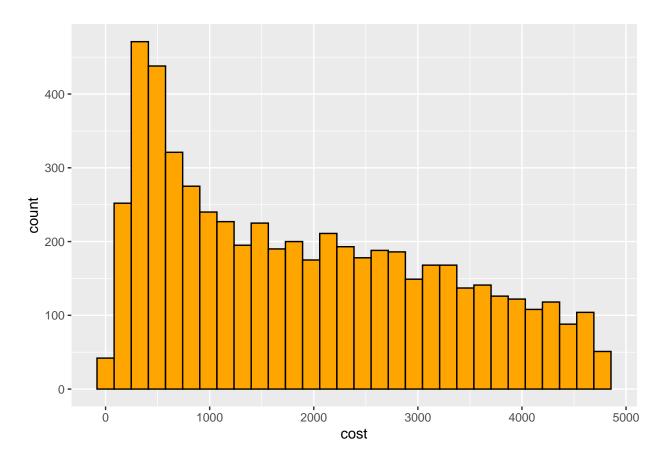
#ggplot used to map the inexp\_df defined data. aesthetics defined as x axis value #equals bmi  $geom\_histogram$  used to identify the graph type. "orange" defined #as the fill color and 'black' defined as the outline color.

#while both graphs do show a realatively similar standard deviation, the peak #count of the expensive graph is on a higher bmi ( $\sim$ 35) than that of the #inexpensive graph ( $\sim$ 27)

```
#9 continued
ggplot(exp_df, aes(x=cost))+geom_histogram(fill = "light Blue", color = 'black')
```



#ggplot used to map the exp\_df defined data. aesthetics defined as x axis value
#equals cost geom\_histogram used to identify the graph type. "light Blue" defined
#as the fill color and 'black' defined as the outline color.
ggplot(inexp\_df, aes(x=cost))+geom\_histogram(fill = "orange", color = 'black')



#ggplot used to map the inexp\_df defined data. aesthetics defined as x axis value #equals cost  $geom\_histogram$  used to identify the graph type. "orange" defined #as the fill color and 'black' defined as the outline color.

#the expensive histogram shows a heavily left leaning, steep distribution of cost #where as the inexpensive is also left leaning, just much more evenly distributed. #This distribution implies that there are a lot of people of the 3rd quartile #threshold that I decided, meaning I may have set the expensive boundary a #little too early, maybe 80-90% would have been better.

```
#6
state <- data.frame(
    cost = aggregate(costDF$cost, list(costDF$location), mean))
#state defined as a variable name, data.frame used to create this as a dataframe.
#cost identified as column name, uses aggregate function to get mean cost of
#cost column based on the different location values.

colnames(state)[1] <- "name"
#renames location values column as "name"
colnames(state)[2] <- "ave_cost"
#renames average cost values column as "ave_cost"</pre>
```

```
#7
state[which.max(state$ave_cost),]
```

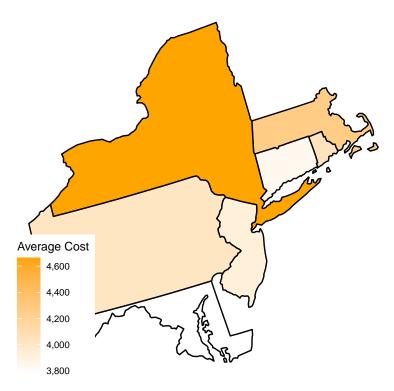
scale\_fill\_continuous(low= 'white', high = 'orange', name= 'Average Cost', label = scales::c

## Warning: Ignoring unknown parameters: linewidth

# Average Cost per State

ggtitle("Average Cost per State") + theme(plot.title = element\_text(size=30))

include= c("CT", "MD", "NJ", "NY", "PA", "RI", "MA")) +



```
#plot_usmap funcction used to plot the map of the US. state df defined as the
#data to be used for color gradient. ave_cost defined as column to base gradient
#on. unclude parameter used to indicate which states I want to appear in the map.
#scale_fill_continuous added to define the mapping colors as well as the title
#to the legend. ggtitle added to create a overall graph title.
#based on the color gradient, New York is the most expensive. Then Massachusetts
#is the second most expensive. After that, Rhode Island and Pennsylvania are
#about equal for third place. Then, New Jersey and Connecticut are about equal
#for fourth place. Lastly is Maryland which is the cheapest.
#9
costCat <- data.frame(location=as.factor(costDF$location),</pre>
                      location_type=as.factor(costDF$location_type),
                      expensive =as.factor(costDF$expensive),
                      education level =as.factor(costDF$education level),
                      yearly physical =as.factor(costDF$yearly physical),
                      gender = as.factor(costDF$gender),
                      hypertension = as.factor(costDF$hypertension),
                      exercise = as.factor(costDF$exercise),
                      age= costDF$age,
                      bmi= costDF$bmi,
                      x = costDF$X,
                      married = as.factor(costDF$married),
                      smoker= as.factor(costDF$smoker))
#costCat variable defined. data.frame function used to create a dataframe. Almosts
#all variables from costDF function inputted. Those that have binary-type or
#select number of possible responses, set as a factor type. Those that have a
#wide range of values (age, bmi, and x) simply converted over in their original
#form. Cost column was excluded as we are trying to find what variables
#determine the cost.
library(arules) #library calls and loads in the arules package
## Loading required package: Matrix
##
## Attaching package: 'Matrix'
## The following objects are masked from 'package:tidyr':
##
       expand, pack, unpack
##
## Attaching package: 'arules'
## The following object is masked from 'package:dplyr':
```

## ##

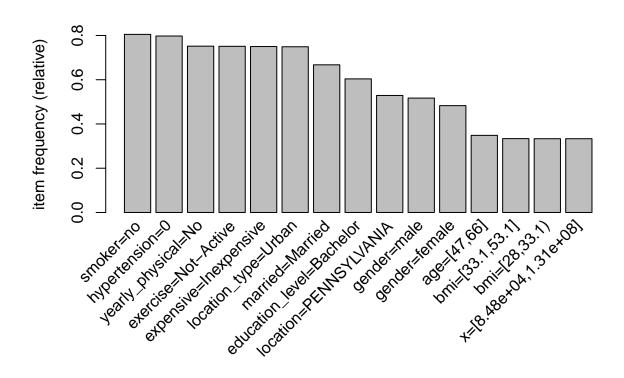
recode

```
## The following objects are masked from 'package:base':
##
## abbreviate, write
library(arulesViz) #library calls and loads in the arulesViz package
costCat_1 <- as(costCat, 'transactions')</pre>
```

## Warning: Column(s) 9, 10, 11 not logical or factor. Applying default
## discretization (see '? discretizeDF').

 $\#costCat\_1$  defined as the variable name. as function used to convert costCat #dataframe to a transaction class data type. We do this to make the data able #for further mining and rule identification.

itemFrequencyPlot(costCat\_1, topN=15)



 $\hbox{\it \#itemFrequencyPlot function used to get the most common single column value}\\ \hbox{\it \#occurences. } costCat\_1 \ defined \ as \ the \ data \ to \ be \ used.topN \ paramater \ function\\ \hbox{\it \#used to only select the tope 15 most common values.}}$ 

#looks like 80% of the people are not smokers, and roughly 80% of people don't #have hyper tension. And arguably because of this, around 75% of people are #inexpensive.

```
##
       lhs
                                 rhs
                                                          support confidence coverage
## [1] {smoker=yes}
                              => {expensive=Expensive} 0.1424426  0.7302231  0.1950673  2.921663  1080
## [2] {location_type=Urban,
##
        smoker=yes}
                              => {expensive=Expensive} 0.1067001 0.7262118 0.1469269 2.905614
                                                                                                    809
## [3] {exercise=Not-Active,
##
        smoker=ves}
                              => {expensive=Expensive} 0.1168557  0.8158379  0.1432340  3.264213
                                                                                                    886
## [4] {yearly_physical=No,
                              => {expensive=Expensive} 0.1065682  0.7169476  0.1486415  2.868547
##
        smoker=yes}
                                                                                                    808
## [5] {hypertension=0,
        smoker=yes}
                              => {expensive=Expensive} 0.1109206  0.7237522  0.1532577  2.895772
##
                                                                                                    841
```

#inspect function displays the results of cost\_analysis showing the #frequency and association of various attribute combinations.

#not surprising, the most common value association with expensive people is #smoking. With a confidence of 73%, it means that nearly 3 out of 4 expensive #people smoke. The second greatest association was smokers living in an urban #environment with a confidence slightley lower than just smokers alone. In third #was smokers who did not exercise, which had the highest confidence of 81.5%. #This means you are more likely to be expensive if you do both than if you just #smoked. Because this pairing isn't as common (support) it only ranks third on #highest association.

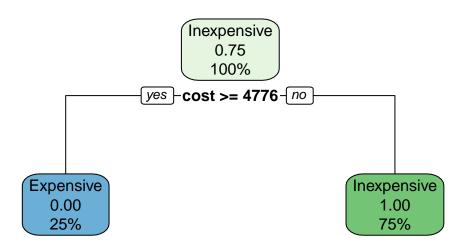
# support: The percentage this pairing occurs in the whole dataset (out of  $\# expensive\ people)$ 

#confidence: The percentage that if you have the lhs charectoristics then you #wil have the rhs.

#lift: Shows the effectiveness of the model, meaning it is the ratio between the #confidence of the rule and the expected confidence. Higher lift indicates a #higher correlation.

```
#11
library(caret) #library calls and loads in the caret package
```

```
## Loading required package: lattice
## Attaching package: 'caret'
## The following object is masked from 'package:purrr':
##
##
       lift
cost_train <- createDataPartition(y=costDF$expensive,p=.70,list=FALSE)</pre>
#cost train assigned as variable name. createDataPartition function used to get
#a sample of the data. expensive column defined as the data to be sampled. P set
#at .7 to sample 70% of the data. list attribute set as false.
train_set <- costDF[cost_train,]</pre>
#train_set defined of subset of costDF dataframe to only include rows from the
\#cost\_train\ data\ partition
test set <- costDF[-cost train,]</pre>
#test_set defined of subset of costDF dataframe to exclude all rows from the
#cost_train data partition
dim(test_set)[1] + dim(train_set)[1]
## [1] 7582
#calculates the total observations between the test_set and train_set. dim
#used to get the dimensions, subset used to isolate the observations
dim(costDF)[1]
## [1] 7582
#dim function used on the costDF dataframe to check if the number of
#observations match. subset used to isolate the observations
#12
library(kernlab) #library calls and loads in the kernlab package
## Attaching package: 'kernlab'
## The following object is masked from 'package:arules':
##
##
       size
## The following object is masked from 'package:purrr':
##
##
       cross
## The following object is masked from 'package:ggplot2':
##
##
       alpha
```



#rpart.plot function used to plot the cost\_tree rpart of the expensive variable

```
#12 Continued
cost_predict <- predict(model, test_set, type = 'response') #uses predict
#function to test test data, defines type as response

confusion_table <- table(cost_predict, test_set$expensive)
#Creates table of prediction's data, identifies cost_predict and expensive as
#the data. The 4 numbers of the table represent the count of expensive and</pre>
```

```
#inexpensive of the model. The diagnosis of the table are the corespondent and
#prediction of the model.
confusion_table
```

```
##
## cost_predict Expensive Inexpensive
## Expensive 550 14
## Inexpensive 18 1692

#displays the table confusion_table

error <- (sum(confusion_table) - sum(diag(confusion_table))) / sum(confusion_table)
#Gets the sum of table subtracted by the sum of the diaganal, devided by the
#total sum to get the error rate
error</pre>
```

### ## [1] 0.01407212

#### #Displays the error rate

### #12 Continued

 ${\tt confusion\_matrix} \gets {\tt confusionMatrix}({\tt cost\_predict}, \ {\tt as.factor}({\tt test\_set\$expensive})) \\ {\tt \#confusionMatrix} \ {\tt function} \ {\tt gets} \ {\tt the} \ {\tt calculation} \ {\tt of} \ {\tt observed} \ {\tt and} \ {\tt predicted} \ {\tt classes}. \\ {\tt \#cost\_predict} \ {\tt defined} \ {\tt as} \ {\tt the} \ {\tt prediction} \ {\tt used}, \ {\tt expensive} \ {\tt defined} \ {\tt as} \ {\tt the} \ {\tt column} \ {\tt to} \\ {\tt \#be} \ {\tt examined}. \\$ 

confusion\_matrix

```
## Confusion Matrix and Statistics
##
##
                Reference
## Prediction
                 Expensive Inexpensive
##
     Expensive
                       550
     Inexpensive
                        18
                                  1692
##
##
##
                  Accuracy: 0.9859
##
                    95% CI: (0.9802, 0.9904)
##
       No Information Rate: 0.7502
       P-Value [Acc > NIR] : <2e-16
##
##
##
                     Kappa: 0.9624
##
   Mcnemar's Test P-Value: 0.5959
##
##
##
               Sensitivity: 0.9683
##
               Specificity: 0.9918
##
            Pos Pred Value: 0.9752
##
            Neg Pred Value: 0.9895
##
                Prevalence: 0.2498
##
            Detection Rate: 0.2419
##
      Detection Prevalence : 0.2480
##
         Balanced Accuracy: 0.9801
##
```

## 'Positive' Class : Expensive

##

#displays the confusion matrix

#13

#Based on the nearly identical error rates of 1.18% and 1.19%, It would be #incorrect of me to chose one model over the other. With their incredible #accuracy, both of these models are more than adequate.

#14 #Hello CEO,

#after a lot of examination and analysis, there are a few takeaways regarding #what variables effect a persons insurance cost the most. First and most #importantly, smoking is something that has a massive impact on a person's cost. #With a confidence percentage of 73%, smoking is the single greatest contributor #to expensive cost. Beyond smoking, factors like lack of exercise and living in #an urban environment can also play a pretty important role. Beyond factors like #these, we've discovered that the a person's age can be an indication of their #cost, with the majority of our expensive clients over the age of 45. As far as #the expectations for next year go, I would expect your out-of-shape elderly #smokers to be your most expensive clients. But, out-of-shape smokers of all ages #will tend to make up the majority of your expensive clients. To do risk #assessment, I suggest isolating the smokers and then examine them based on their #age and bmi. Through this you should find your expensive clientele for the year #to come.

#As far as how to lower your total health care costs. I think making some sort #of incentivisation program for the office smokers would yield the biggest total #cost cut. Getting even a percentage of the smoking population to quit could #reduce the total cost enough the make the incentives financially feasible.

#Feel free to reach out with any questions!

#thanks,
#Nick